Employer Guide: Developing a Quality Internship Program
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Introduction

This guide is designed to assist in the process of developing an internship at your organization and seeks to answer frequently asked questions regarding internships for ASU students. In an effort to provide the best opportunities to ASU students and alumni, Career Services (CS) works with employers to create and maintain quality internship programs that meet the general internship qualifications at Arizona State University. Together, it is our goal that all internships provide a mutually beneficial experience to students and alumni as well as our employer partners.

Section one

Getting started

The goal of an internship is to allow students to:
- Implement classroom knowledge into a professional work environment
- Understand multiple aspects of an organization
- Acquire industry knowledge
- Develop career competencies that will be critical to advancing in their future careers.

These guidelines have been established to assist our employer partners with developing meaningful internship programs.

One of the biggest mistakes employers make is hiring an intern before they are ready. Before you start seeking to hire an intern, consider the following questions:

<table>
<thead>
<tr>
<th>Questions to consider before hiring an intern</th>
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<tbody>
<tr>
<td>What is your goal in creating an internship program at your organization?</td>
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<tr>
<td>What is the intended duration of the internship and how many hours per week will the intern work?</td>
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<tr>
<td>Will the internship be virtual or in-person? If virtual, what methods of communication are established for the intern?</td>
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<tr>
<td>How will you compensate the intern for their time? If unpaid, does your internship satisfy all requirements of the FLSA for unpaid internships?</td>
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</table>
What orientation, training and resources will be provided to set the intern up for success?

Do you have an individual who has been identified as a supervisor and/or mentor for the intern who has direct knowledge and experience in the intern’s duties? If so, does this person have the time and resources to commit to training and mentoring the intern for the duration of the internship?

**ASU’s definition of an internship**

An internship is more than a part-time job or volunteer position; it is a short-term, hands-on, supervised work experience with a professional organization that is designed to increase a student’s knowledge of a professional career field through significant learning objectives. The experience must be an extension of the classroom: a learning experience that provides opportunities for applying classroom concepts in the workplace setting. It must not be simply to advance the operations of the employer and cannot replace the work that a regular employee would routinely perform.

**Generally, the outlined criteria below must be met to qualify as a professional internship:**

- The intern will receive quality training by a supervisor/mentor who possesses expertise directly related to the intern’s responsibilities.
- The experience will provide exposure to multiple aspects of a professional career field, internship organization, or industry.
- An internship description will be provided that includes a detailed explanation of duties and/or projects, required skills or qualifications, minimum number of hours per week.
- Clerical or nonprofessional tasks will comprise no more than 20% of the intern’s responsibilities.
- The intern will be provided with an appropriate work space and resources required to complete assignments. If the internship is virtual, the intern must be provided the resources to complete assignments.
Section two
Things to consider

Paid vs. unpaid internships
It is a common misconception that the majority of internships are unpaid. In order to be competitive, we suggest paying your interns. Generally, at ASU the rate of pay needs to be at least federal, state, or local minimum wage (calculated over any time scale - hourly, weekly, semi-monthly, monthly or annually).

Courts have used the “primary beneficiary test” to determine whether an intern or student is, in fact, an employee under the FLSA. In short, this test allows courts to examine the “economic reality” of the intern-employer relationship to determine which party is the “primary beneficiary” of the relationship. Courts have identified the following seven factors as part of the test:

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<tr>
<th>FLSA Requirements for unpaid internships</th>
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<tr>
<td>The extent to which the intern and the employer clearly understand that there is no expectation of compensation. Any promise of compensation, express or implied, suggests that the intern is an employee—and vice versa.</td>
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<tr>
<td>The extent to which the internship provides training that would be similar to that which would be given in an educational environment, including the clinical and other hands-on training provided by educational institutions.</td>
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<tr>
<td>The extent to which the internship is tied to the intern’s formal education program by integrated coursework or the receipt of academic credit.</td>
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<tr>
<td>The extent to which the internship accommodates the intern’s academic commitments by corresponding to the academic calendar.</td>
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<tr>
<td>The extent to which the internship’s duration is limited to the period in which the internship provides the intern with beneficial learning.</td>
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<tr>
<td>The extent to which the intern’s work complements, rather than displaces, the work of paid employees while providing significant educational benefits to the intern.</td>
</tr>
<tr>
<td>The extent to which the intern and the employer understand that the internship is conducted without entitlement to a paid job at the conclusion of the internship.</td>
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</table>

Source: https://www.dol.gov/agencies/whd/fact-sheets/71-flsa-internships
Generally, a for-profit institution would not meet the requirements of the U.S. Fair Labor Standards Act (FLSA), unless the internship is structured more as a “job shadow” experience. The employer must not gain any immediate advantage from the unpaid work of the intern.

**Can I offer an internship for credit?**

ASU has over 400 degree programs, some requiring internships and some not. It is up to the student to work with their academic advisors to determine if an internship experience is eligible for credit for their degree program. It is advisable that employers not guarantee internship credit for their positions, as this is determined by the academic advisors of the student’s major.

**International student considerations**

ASU is home to more than 16,000+ international students representing over 158 different countries. This makes ASU the #1 public university for international students in the United States, and it means that your organization can quickly access global talent to meet your business needs.

The most common visa type employers will see when recruiting international students for internships is the F-1 visa. International students holding this visa are eligible to work in any unpaid internship if the internship qualifies as a trainee experience by FLSA Standards. To become eligible to work in a paid internship, international students must apply for one of the following types of work authorization listed below and there are different processing times associated with application.

**Please note that as an employer, you have minimal paperwork to complete and there is no greater financial commitment to hire an international student for an internship than a domestic student for an internship.**

Curricular Practical Training (CPT) is a type of off-campus employment authorization for F-1 students to complete an internship course that is integral to the completion of their degree.

For more information on these and other legal issues, refer to [NACE](https://naceweb.org) and the [U.S. Citizenship and Immigration Services (USCIS)](https://www.uscis.gov).
Section three
Creating and implementing your program

Robust internship descriptions reach students more effectively than brief ones. This template includes information you need to create a highly attractive opportunity to students and alumni.

Internship description template

Position Description and Overview
This is an opportunity to attract the right student and identify who they will report to for the duration of the internship.

Learning Objectives
This is where you describe what you want the student to be able to do by the end of the internship.

Primary Responsibilities
Core duties that will be completed.

Minimum Qualifications
Required skills and experience.

Desired Qualifications
Preferred skills and experience.

Start and End Date
Internships have clearly defined start and end dates.

Hours per Week
Desired hours per week, depending on organizational need.

Unpaid or paid
Identifying paid status in the job description helps attract the right candidates.

Location and Logistics
Identifying city and state resources provided for on-site internships or logistics surrounding virtual internships including technical and computer requirements.
Implementing a successful internship program

Orientation:

• Provide a thorough onboarding and orientation process for your interns. Make sure all expectations and goals are clearly established at the beginning of the internship.
• Educate the intern about policies/procedures and how your organization operates to set them up for success in their new role.
• Introduce the intern to their mentor and the team they will be working with. Communicate to the team the responsibilities of the intern in order to facilitate success for all.

Supervision:

• Maintain an open channel of communication with the intern. Not every intern will need the same type of support and supervision. It’s important to ask the intern what motivates them and how they prefer to be recognized and receive feedback.
• Be flexible with the intern’s schedule and needs. Many interns are still students who may be taking courses during the day or evenings, holding other jobs on the weekend or have family needs they must tend to.

Professional Development:

• Provide professional development opportunities for the interns, including participation in trainings, workshops and meetings that help them learn about the industry and profession.
• Provide opportunities for the intern to network and conduct informational interviews with other members of the organization.

After the internship:

• Complete a final evaluation and facilitate a formalized exit interview process. This allows interns to provide feedback in order to assess the effectiveness of the program and provides you an opportunity to make changes that will enhance the experience for future interns.
• If you are willing to be a reference for the intern, provide contact information. Consider connecting with them on LinkedIn for additional professional networking opportunities.
• Complete a final evaluation for the intern.
• Provide copies or files that link the projects they worked on so that they continue to build their work portfolio.
Section four

Recruiting students

When the internship program is finalized, the next step is to register and post the position to Handshake. Handshake is ASU’s online career platform that you can use to post job or internship opportunities, view and register for upcoming events, schedule on-campus recruiting visits and connect directly with students. You will need to register for a Handshake account first, and then request to connect with ASU.

Handshake is accessible to students of all majors and degree programs as well as alumni who may be seeking career and internship opportunities. Students will view and apply to the position per your directions on the posting. All interviewing, hiring and onboarding is conducted between you and the student.

Beyond Handshake, resources are available to connect directly with the student or alumni population you are looking for. For assistance with creating an on-campus or virtual recruiting strategy, contact the Employer Relations Team.

Section five

Virtual Internships

To create a virtual internship program, in addition to meeting the criteria above, the suggestions that follow will provide the intern with an experience that will support their academic requirements, allow for learning and build their professional experience.

Host on-boarding & training online

- Begin to on-board your intern 4-8 weeks before the beginning of the internship. On-boarding an intern for their virtual internship will be a different experience than on-boarding for an in-person internship.
- Conduct an audit of what technology the intern will need to be successful in the internship. You may consider providing a stipend for WiFi and/or startup costs. It should be expected that the intern would not provide any or all of the following:
  - Computer (desktop, laptop, webcam, tablet, phone, etc)
  - Software or access to specific platforms and apps that require a license
• **Consider mailing out the technology** a week before the internship starts. Connect IT with the intern and then schedule time with them to ensure that their internet works and answer any other questions that they may have.

• **Connect them with their peers.** To establish connection early on, both to the organization and the team, create a buddy system and introduce interns to each other. This will allow them to ask questions that they may not feel comfortable asking others.

• **Set up virtual meetings with team members.** Work with existing team members so that they understand the purpose of the intern and why they are being brought onto the team. Also, during those meetings, set the expectation that the intern would schedule time with the team members on a regular basis to meet with them and discuss the project.

• **Engage your interns creatively.** Invite them to virtual coffee chats and water cooler chats to learn about their teams and work in a unique way.

• **Facilitate training in an on-line format** and deliver it in a manner that allows the intern to engage and ask follow-up questions if needed. It needs to be inclusive of training of the intern’s responsibilities, expectations and any technology or software.

*As with in-person internships, it is important to set goals and expectations for virtual internships too.*
Conclusion

ASU values our employers and the role you play in developing ASU students. Thank you for your valuable contributions, time, and efforts. This guide was prepared by Career Services to provide our employer partners with internship development and implementation strategies. It is our goal that both ASU students and employers have a positive internship experience that aids in student’s career development and provides employers satisfaction with the experience.

For additional assistance in creating and implementing an internship within your organization, please contact the Employer Relations team.

Helpful Links

ASU Career Services
http://career.asu.edu/employers

FLSA Standards
https://www.dol.gov/agencies/whd/flsa

Handshake
http://app.joinhandshake.com

International Student and Scholars Center (ISSC)
www.issc.asu.edu

NACE Guide to Internships
https://www.naceweb.org/internships/

U.S. Citizenship and Immigration Services (USCIS)
https://www.uscis.gov/