

**2023 Virtual Recruiting Session  
Recruitment & Networking Event**  
RSVP to Attend

**Student Prep & Attendance Requirements**

- **Virtual Event:** Arrive 10 minutes early to the waiting room
- **RSVP via 12Twenty Required for event link**

**Why this recruitment sessions matters:**

**Employer goal:** To meet potential candidates from UC business schools and share employer information.

**Student Goal:** To make a positive first impression and build rapport with the employer representatives. Learn insider information on the career path, industry trends, and company norms through your questions for the employer and their presentation.

**Expectations for attending:**

1. **This is an **ON-CAMERA** event that requires your full participation.** Be in a private room or space where you can fully engage in the conversation. Dress professionally, arrive on time, and have several questions ready for the professionals and the recruiter. You represent Rady and your program, so please remember to smile, be enthusiastic, and kind to our guests.
2. **Brand yourself effectively:** download and use a Rady zoom background (see below) ahead of the event, rename yourself to: FirstName LastName, Program, Grad date, school. Clarie Smith, MBA '25 Rady – UCSD
3. **What do they want applicants to know about before you enter the room?**
4. **Ask thoughtful questions:**
  - Save the application (process, timeline) and recruitment questions for the recruiter not the professional
  - No need to ask -- Q: Does \_\_\_\_\_ sponsor? A:
  - If introductions are not coordinated at the beginning, then say one before your question. Start with your name, program and end date and lead into your question. Example: Hi my name is ---- and I will be completing my Master in Professional Accountancy in June 2024. I'm wondering about....
  - Try referencing a skillset you are going to learn in the program to lead into the question. Example: In my business analytics program we'll be diving into issues of automation using PowerBI how is your firm addressing issues of automation?
  - See question suggestions below.
5. **Be prepared to talk about the following:**
  - *You:* Why are you excited (interested) in \_\_\_\_\_ and the work they do? What led you to pick the program you are studying currently? What is an exciting or interesting skill set or class you are currently taking? See additional details on [personal narrative](#) on the CMC website.
  - *If introductions are done:* Sample introduction format: Hi my name is ----- and I will be completing my MBA in June 2024. Appreciate you being here today.

**Research Company:** Ask Informed questions that demonstrate your interest in learning about the company. Review their website and industry updates that are available through [IBIS World Industry Intelligence](#) (via UCSD Library log into school VPN first) and [CMC website](#). As important, visit the \_\_\_\_\_ website and view their jobs advertised on [12Twenty](#) for Rady School of Management students.

**Recommended questions to ask:**

Be prepared to ask a variety of informational questions to gain insights into the company, industry trends, and

potential career paths. Remember to tailor these questions based on your specific interests and the role you are seeking. Additionally, be sure to actively listen to the responses and engage in meaningful conversations to make a positive impression. See question samples by topic below:

**Company and Industry:**

1. Can you provide an overview of \_\_\_\_\_ recent achievements and key milestones?
2. How would you describe the culture at \_\_\_\_\_?
3. What sets \_\_\_\_\_ apart from its competitors in the payments industry?

**Career Development:**

1. How does \_\_\_\_\_ support the professional development of its employees?
2. Can you share examples of career progression paths within \_\_\_\_\_ for MBA graduates?
3. Are there mentorship or leadership development programs available for new hires?

**Team Dynamics:**

1. How are teams structured within \_\_\_\_\_?
2. Can you describe a typical day or week for someone in a [specific role] at \_\_\_\_\_?
3. How does collaboration and communication happen within the organization?

**Innovation and Technology:**

1. How does \_\_\_\_\_ stay ahead of technological advancements in the payments industry?
2. Are there specific projects or initiatives that showcase \_\_\_\_\_ commitment to innovation?
3. How does \_\_\_\_\_ approach partnerships and collaborations in the fintech space?

**Global Perspective:**

1. How does \_\_\_\_\_ navigate and adapt to the evolving global regulatory landscape?
2. Can you share experiences related to working in a global team at \_\_\_\_\_?
3. What are some of the challenges and opportunities associated with operating on a global scale?

**Company Values and Social Responsibility:**

1. How does \_\_\_\_\_ contribute to social responsibility and sustainability?
2. Are there any specific values or principles that guide decision-making at \_\_\_\_\_?
3. Can you share examples of \_\_\_\_\_ commitment to diversity, equity, and inclusion?

**Current Challenges and Future Outlook:**

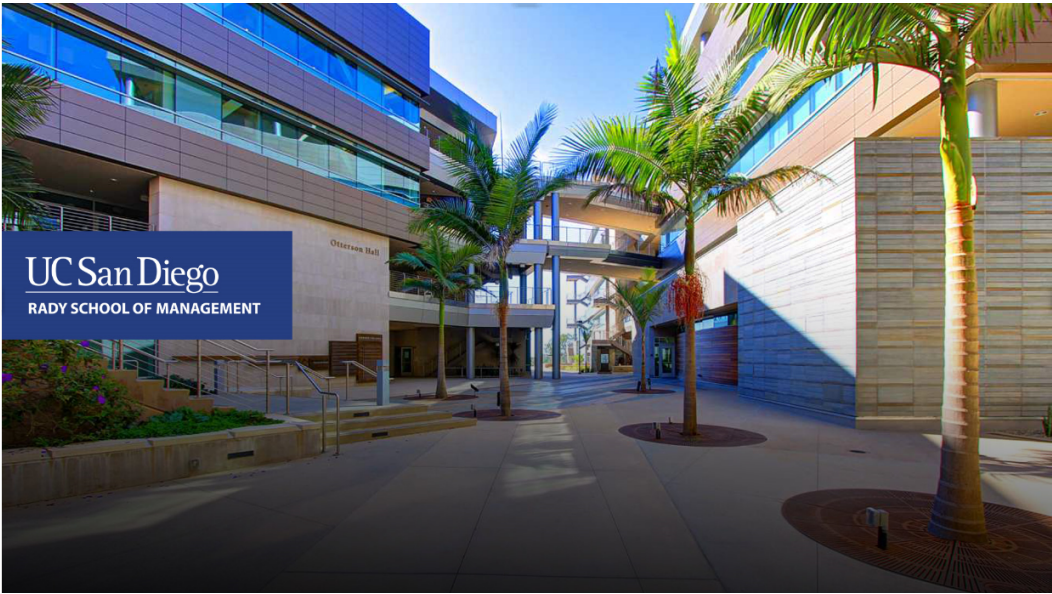
1. What are some of the current challenges and opportunities that \_\_\_\_\_ is facing?
2. How does the company adapt to changes in consumer behavior and market trends?
3. What do you see as the future trends in the payments industry, and how is \_\_\_\_\_ preparing for them?

**Recruitment Process: for recruiters mainly**

1. Can you provide insights into \_\_\_\_\_ recruitment process for MBA candidates?
2. What qualities or skills does \_\_\_\_\_ typically look for in MBA hires?
3. Are there any specific tips for success in the recruitment process?

**Zoom Backgrounds:** Use 1 of these backgrounds: (scroll down)

[https://ucsandiego.photoshelter.com/galleries/C0000QsJrRW\\_amho/G0000tHhwekUu6q4/General-Backgrounds](https://ucsandiego.photoshelter.com/galleries/C0000QsJrRW_amho/G0000tHhwekUu6q4/General-Backgrounds)  
<https://blog.rady.ucsd.edu/2020/04/rady-school-backgrounds-for-video-conferencing/>











Additional UCSD & Rady backgrounds:

[https://ucsandiego.photoshelter.com/galleries/C0000QJrRW\\_amho/G0000tHhwekUu6q4/General-Backgrounds](https://ucsandiego.photoshelter.com/galleries/C0000QJrRW_amho/G0000tHhwekUu6q4/General-Backgrounds)

<https://blog.rady.ucsd.edu/2020/04/rady-school-backgrounds-for-video-conferencing/>