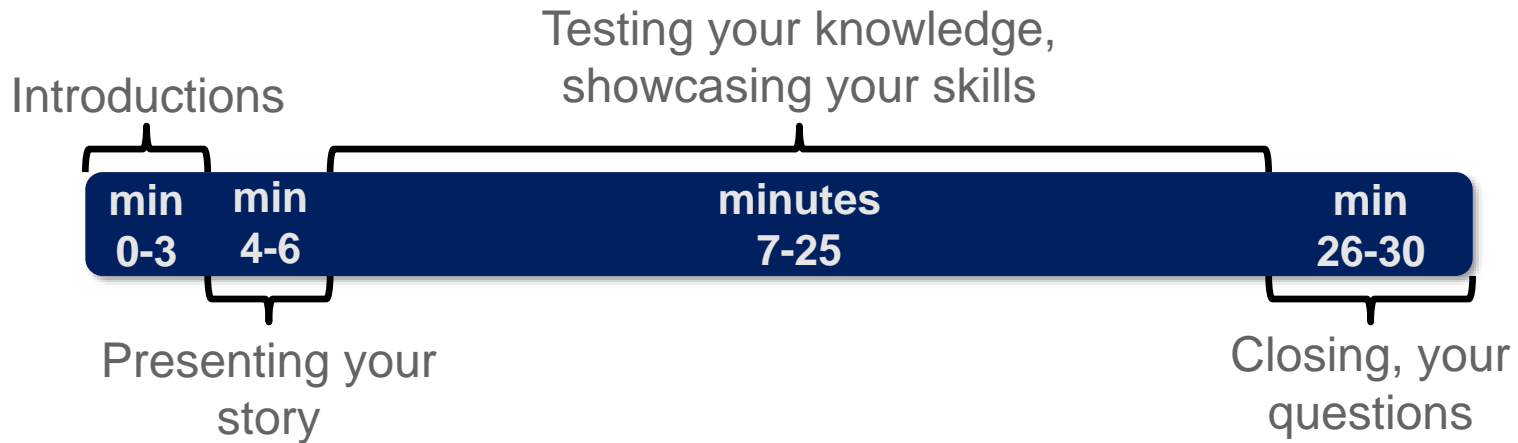


# Interview Structure



**Introduction:** The interviewer will begin assessing your fit from the moment s/he makes eye contact with you. S/he may engage in some small talk about current events before launching into interview mode. It's extremely important to start with a strong handshake and good eye contact. **THIS IS YOUR FIRST IMPRESSION!**

**Your Story:** is a chance for you to tell the interviewer a little more about yourself, your skills and motivations for career changes and educational choices, as well as your motivations for this role. Make sure you articulate what you have to offer their company and not focus solely on talking about what you have done and what you want.

**Testing your Knowledge:** Usually the bulk of the interview time. This is how your skill set is evaluated - through your answers to their questions. This information you provide will help the interviewer assess how well you would be able to perform the job you are interviewing for, and how you may fit into their company. Have several accomplishment stories from past job experiences to demonstrate your skills.

**Close:** Your chance to ask strong, well thought-out questions, this is the last impression you leave the interviewer with. Your questions should highlight research you have done and re-emphasize your genuine interest in the opportunity. If you did not feel as if you were able to demonstrate your true passion for the opportunity thus far in the interview, now is your chance to clearly express your interest. Make sure the interviewer knows what your potential contribution to their firm will be.