**Joseph N. Lopez**

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**OBJECTIVE** Seeking aposition in financial services with an investment firm

**PROFILE**

* 12 years ofeconomics experience in both corporate and government settings
* Founder and manager of successful home marketing business
* Strong background in team-based activities including project based
* Analytical public and international finance experience including econometrics and monetary

economics

**EDUCATION**

Bachelor of Arts in Economics, (*Cum Laude*) May 2006

The University of Texas at San Antonio **Overall GPA: 3.4/Major GPA: 3.7**

**RELATED EXPERIENCE**

**AXA Corporation, San Antonio, TX May 2005-present**

*Financial Advisor*

* Provided investment services for current clients resulting in net profits exceeding $100K
* Marketed financial services to new clients resulting in 10% increase in three months.
* Maintained data base of investments and client contacts.
* Innovated new system for streamlining operations utilizing XYZ software.

**JNL Enterprises, Georgetown, TX December 2004 – May 2005**

*Independent Small Business Operator*

* Launched successful internet marketing business.
* Net profit of $5K within six months; maintained business and accounting records.

**Texas Council on Workforce and Economic Competitiveness Summer 2004**

**Office of the Governor of the State of Texas, Austin, TX**

* Designed system to accurately track and report business research and outreach.
* Provided staff support to council in strategic planning and economic evaluation functions.
* Maintained data base of more than 500 clients for Texas Skills Standard Board.

**WORK HISTORY**

**Economics Tutor,** Tomás Rivera Center, UTSA, September 2000 - May 2006

**Assistant to Dean of Enrollment**, Southwestern University, Georgetown, TX, June-Aug. 2002

**COMPUTER SKILLS**

Proficient in PC and Macintosh operating systems, web design, Socrates, Microsoft Office.

**HONORS AND ACTIVITIES**

**Treasurer,** American Economics Association, 2007-present

**Mathematics Mentor**, Stahl Elementary School, San Antonio, TX, 2003-present

**Volunteer,** United Way of Greater San Antonio,

**Advisor of the Quarter,** AXA, San Antonio, Texas, 2010

 **Recipiente,** Tomas Rivera Tutor of The Year, 2005