**Joseph N. Lopez**

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**OBJECTIVE** Seeking a position in financial services with an investment firm

**PROFILE**

* 12 years of economics experience in both corporate and government settings
* Founder and manager of successful home marketing business
* Strong background in team-based activities including project based
* Analytical public and international finance experience including econometrics and monetary economics

**EDUCATION**

Bachelor of Arts in Economics, Cum Laude May 2006

The University of Texas at San Antonio Overall GPA: 3.4/Major GPA: 3.7

**RELATED EXPERIENCE**

AXA Corporation San Antonio, TX

Financial Advisor May 2005-present

* Provided investment services for current clients resulting in net profits exceeding $100K
* Marketed financial services to new clients resulting in a 10% increase in three months.
* Maintained data base of investments and client contacts.
* Innovated new system for streamlining operations utilizing XYZ software.

JNL Enterprises, Georgetown, TX

Independent Small Business Operator December 2004 – May 2005

* Launched successful internet marketing business.
* Net profit of $5K within six months; maintained business and accounting records.

Texas Council on Workforce and Economic Competitiveness

Office of the Governor of the State of Texas, Austin, TX Summer 2004

* Designed system to accurately track and report business research and outreach.
* Provided staff support to council in strategic planning and economic evaluation functions.
* Maintained data base of more than 500 clients for Texas Skills Standard Board.

**WORK HISTORY**

Economics Tutor, Tomás Rivera Center, UTSA September 2000 - May 2006

Assistant to Dean of Enrollment, Southwestern University June-Aug. 2002

**COMPUTER SKILLS**

Proficient in PC and Macintosh operating systems, web design, Socrates, Microsoft Office

**HONORS AND ACTIVITIES**

Treasurer, American Economics Association 2007-present

Mathematics Mentor, Stahl Elementary School 2003-present

Volunteer, United Way of Greater San Antonio 2010-present

Advisor of the Quarter, AXA, 2010

Recipiente, Tomas Rivera Tutor of The Year 2005