**Joseph N. Lopez**

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**OBJECTIVE** Seeking aposition in financial services with an investment firm

**PROFILE**

* 12 years ofeconomics experience in both corporate and government settings
* Founder and manager of successful home marketing business
* Strong background in team-based activities including project based
* Analytical public and international finance experience including econometrics and monetary

economics

**EDUCATION**

Bachelor of Arts in Economics, (*Cum Laude*) Month Year

The University of Texas at San Antonio **Overall GPA: 3.42/Major GPA: 3.68**

**RELATED EXPERIENCE**

**AXA Corporation, San Antonio, TX Month Year-Present**

*Financial Advisor*

* Provided investment services for current clients resulting in net profits exceeding $100K
* Marketed financial services to new clients resulting in 10% increase in three months
* Maintained data base of investments and client contacts
* Innovated new system for streamlining operations utilizing XYZ software

**JNL Enterprises, Georgetown, TX Month Year – Month Year**

*Independent Small Business Operator*

* Launched successful internet marketing business
* Net profit of $5K within six months; maintained business and accounting records

**Texas Council on Workforce and Economic Competitiveness Semester Year**

**Office of the Governor of the State of Texas, Austin, TX**

* Designed system to accurately track and report business research and outreach
* Provided staff support to council in strategic planning and economic evaluation functions
* Maintained data base of more than 500 clients for Texas Skills Standard Board

**WORK HISTORY**

**Economics Tutor,** Tomás Rivera Center, UTSA, Month Year – Month Year

**Assistant, Dean of Enrollment**, Southwestern University, Georgetown, TX, Year - Year

**COMPUTER SKILLS**

Proficient in PC and Macintosh operating systems, web design, Socrates, Microsoft Office

**HONORS AND ACTIVITIES**

**Treasurer,** American Economics Association, Year -present

**Mathematics Mentor**, Stahl Elementary School, San Antonio, TX, Year -Present

**Volunteer,** United Way of Greater San Antonio,

**Advisor of the Quarter,** AXA, San Antonio, Texas, Year

 **Recipiente,** Tomas Rivera Tutor of The Year, Year