**Joseph N. Lopez**

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**OBJECTIVE** Seeking a position in financial services with an investment firm

**PROFILE** • 12 years of economics experience in both corporate and government settings

• Founder and manager of successful home marketing business

• Strong background in team-based activities including project based

• Analytical public and international finance experience including econometrics and monetary economics

**EDUCATION** Bachelor of Arts in Economics, Cum Laude Month Year

The University of Texas at San Antonio Overall GPA: 3.34/Major GPA: 3.57

**RELATED**  AXA Corporation, San Antonio, TX

**EXPERIENCE** Financial Advisor Month Year -present

• Provided investment services for current clients resulting in net profits exceeding $100K

• Marketed financial services to new clients resulting in a 10% increase in three months.

• Maintained data base of investments and client contacts.

• Innovated new system for streamlining operations utilizing XYZ software.

JNL Enterprises, Georgetown, TX

Independent Small Business Operator Month Year – Month Year

• Launched successful internet marketing business.

• Net profit of $5K within six months; maintained business and accounting records.

Texas Council on Workforce and Economic Competitiveness

Office of the Governor of the State of Texas, Austin, TX Semester Year

• Designed system to accurately track and report business research and outreach.

• Provided staff support to council in strategic planning and economic evaluation functions.

• Maintained data base of more than 500 clients for Texas Skills Standard Board.

**WORK** Economics Tutor, Tomás Rivera Center, UTSA Month Year – Month Year

**HISTORY** Assistant to Dean of Enrollment, Southwestern University Semester Year

**COMPUTER** Proficient in PC and Macintosh operating systems

**SKILLS** Web design, Socrates, Microsoft Office

**HONORS** Treasurer, American Economic Association Year - present

**AND** Mathematics Mentor, Stahl Elementary School, San Antonio, TX Year - present

**ACTIVITIES** Volunteer, United Way of Greater San Antonio Year - present

Advisor of the Quarter, AXA, San Antonio, Texas Year

Recipient, Tomás Rivera Tutor of the Year Year