**Resume Guide** 

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#### WHAT IS THE PURPOSE OF A RESUME?

A resume is a strategic document that highlights your accomplishments and experiences for use in an application process. This could be to secure an on-site interview at an organization, for an internship or job, be awarded a scholarship, or gain admission to a graduate program. It is a summary of your education, experience, and skills. This document should focus on your accomplishments, strengths, and transferrable skills. Think about experiences you are most proud of and want to highlight to tell your story.

#### **GENERAL TIPS**

- Avoid using templates online they can be difficult to revise and customize for your unique experiences
- Tailor your document to the job/program you are applying for
- When applying for industry positions, keep your resume to 1 page
- When applying for graduate programs or those with advanced degrees, your resume can be 1-2 pages
- Use 10-12 size font in a professional style
- Margins should be no smaller than 0.5 inches
- List your experiences in reverse chronological order or by importance/relevance
- Proofread! Check for appropriate punctuation, spelling, grammar, and sentence structure
- Use verbs and keywords similar to those found in the job posting
- All dates, abbreviations, and formatting should be consistent throughout your document

#### **QUESTIONS TO ASK YOURSELF BEFORE BUILDING YOUR RESUME**

- 1. Who is my audience? To whom am I writing and why will they care?
- 2. What are my professional career goals?
- 3. What are the unique strengths I bring to this position?
- 4. What experiences am I most proud of?
- 5. Do my descriptions summarize what I've learned or accomplished?
- 6. Which competencies and skills do I want to highlight throughout my resume?
- 7. Can the reader visualize my experience?

#### **RESUME REVIEWS**

The Career Connections Center provides several options to review your resume and provide customized feedback.

- Visit Express Drop-In (in-person or via Zoom) to meet with a Career Ambassador- no appointment needed
- Utilize Quinncia- our on-demand resume review tool (see page 6 for instructions)
- Attend a C3 workshop or lab to learn more about creating effective job search documents
- Schedule a Career Planning Appointment with a Career Coach via your Gator CareerLink account

For more specific resume examples, visit career.ufl.edu/resource-library/



# UF CAREER CONNECTIONS CENTER CUSTOMIZING YOUR JOB SEARCH MATERIALS

Customizing your application materials means utilizing space, action verbs and keywords strategically to demonstrate that you have the knowledge, experience, transferable skills, and personal attributes necessary to perform well in the position.

Your application materials, including resume, cover letter, supplemental questions, and application, need to be organized and customized to each position.

#### STRATEGIES FOR CUSTOMIZING YOUR RESUME

#### Scan the Job Posting for Keywords

- Job Title
- Job Description
- Duties and Responsibilities
- Preferred Oualifications

#### Prioritize the Qualifications

Review how the job posting lists and describes the qualifications, responsibilities, and requirements. Next, structure and organize your materials in a manner that a 10-20 second scan reveals that you exceed the minimum requirements.

- Prioritize experiences that reflect your transferrable skills to match the duties and responsibilities of the role
- Mimic the posting's language for action verbs, competencies, and experience titles (if they are similar)

#### Sample Job Description

#### **Full Job Description**

The New York Times Editing Center, 40-person editing and production operation based in Florida but working remotely, seeks an experienced copy editor to join a team delivering content through the New York Times News Service and producing dozens of publications, including The New York Times International Weekly. Taking the tasks seriously without taking yourself too seriously would separate the top contenders for a position that comes with high expectations and responsibility.

#### Responsibilities:

- · Edit and trim New York Times stories for a global audience, while adhering to Times procedures and standards.
- Slot other editors' work and prioritize being the first or second edit on a story.
- · Update stories as news develops.
- · Compile story budgets and edit others' budgets for accuracy and completeness.

#### **Oualifications:**

- At least 5 years' experience as an assigning/copy editor for a professional publication.
- · Bachelor's degree in journalism or a related subject.
- · Preferably a background leading process and/or personnel.
- Strong news judgment and a deep understanding of world events and how The Times covers them.
- Ability to work on multiple projects, on multiple deadlines, with clarity and consistency.
- · Excellent interpersonal and communication skills, both written and verbal.



### **CUSTOMIZING YOUR JOB SEARCH MATERIALS**

#### ASSESS FOR POTENTIAL FIT

When customizing your application, determine how you can infuse elements of the job description, your knowledge about the organization, and your unique experiences into the following:

- Supplemental Questions
- Resume
- Cover Letter
- Other Application Documents

Below you will find ideas for customizing and personalizing your application materials.

#### Values

An organization's values are principles that guide an organization's day to day operations, beliefs, and culture. Demonstrate how your behaviors contributed to the success of your previous organizations or teams by using strong action verbs that mirror the values listed in the job posting or on the organization's website.

#### Interest

Start with the why. What specifics can you provide that show you want to contribute to this organization and the work that they do? Where are you highlighting specific attributes, accomplishments, and skills that show how you can contribute?

#### Competencies and Skills

What evidence are you providing that you have the knowledge, skills and personal attributes detailed in the job posting and organizational research to perform well in the required capacity?

#### Resources

C3 Resume Template (see Resume Samples Guide)

http://jobscan.co/

https://cultivatedculture.com/tools/ https://skills.emsidata.com/resume

### **Application Tracking Software (ATS) Compatibility**

If you are submitting an online application to a job, chances are you will be submitting your documents into an Application Software System (ATS). ATS are tools used by recruiting teams to streamline the hiring process.

Many organizations use software to scan and parse your resume- essentially, to pre-screen your application materials before a recruiter ever sees them. The parameters of the software are set by the organization, but your application may be ranked or disqualified based on appropriate formatting, keywords that align with the desired education, skills, knowledge and experience for that specific role. Some programs are sophisticated enough to evaluate your resume's match percentage rate with the job posting. The organization sets the threshold for applicants to move through further screening.

Keep your formatting simple to ensure that your resume can be parsed accurately. It is likely that your resume will be parsed into a candidate profile that is easily filtered and searched. These common and seemingly harmless mistakes could cause errors with the software and disqualify you from consideration:

- Any kind of template including Canva, Word, Google etc.
- Tables and columns as the content could be removed or distorted
- Using acronyms in place of keywords and skills
- Submitting in alternative document formats other than .docx or .pdf

#### **ATS Checklist**

- Applicable Keywords from the job posting appropriately demonstrated in job titles, hard skills, technical skills, soft skills (personal attributes)
- Usage of headings for education, relevant experience categories
- Reverse chronological formatting
- PDF to preserve the formatting
- Passes the .txt test a quick test to see if your resume is scannable when all formatting is removed

#### **Quinncia**

Quinncia is a virtual tool that provides personalized feedback for resumes and mock interviews using artificial intelligence (AI) technology. Quinncia is a free resource open to all UF students and alumni with GatorLink credentials. To get started with Quinncia, follow the steps below:

- Navigate to www.quinncia.io
- Click "Sign In/Up" button
- Sign in using your UFL Email and GatorLink login information

#### Additional Reading

- The Dos and Don'ts of ATS
- A Guide to Applicant Tracking Systems
- Resume Outline



### **Creating Strong Bullet Points**

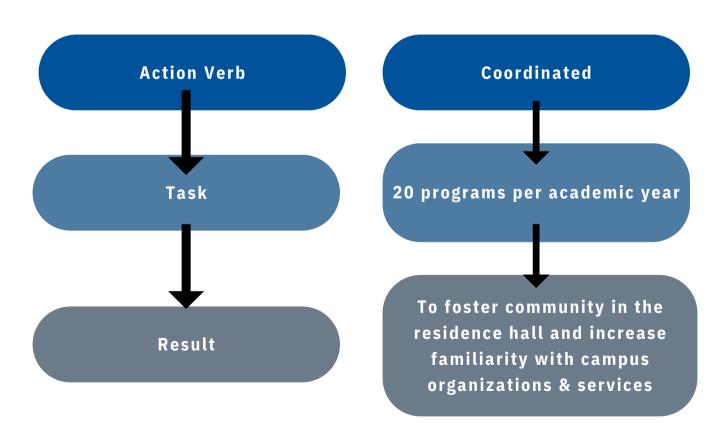
Resume bullet points should demonstrate effective use of skills. Each bullet point should directly correlate with a duty or responsibility that you see in a job posting. When crafting your bullet points, you want to evaluate what skills you are demonstrating and why that this important to the audience that will be screening your resume.

Begin each bullet point with a skills-based action verb. See pages 8-10 for examples of action verbs.

- Use formula: ACTION VERB + TASK + RESULT
- Answer the questions, "What did I accomplish?", "How did I do this?", and "Why is this important?"
- Focus on quantifiable accomplishments
- Avoid repeating the same action verbs and fragments
- Use verbs similar to those found in the job posting or a description of that kind of work

#### Communicating Your Transferrable Skills

The goal of your resume is to be a strategic (customized) overview of your knowledge, skills and abilities acquired in and outside of the classroom. The bullet points under each experience should link directly to the duties, responsibilities, and desired qualities detailed on the position or program description.



### **COMPETENCY DEFINITIONS & RESUME ACTION VERBS**

**Communication:** Clearly and effectively exchange information, ideas, facts, and perspectives with persons inside and outside of an organization.

Accommodated Edited Adjusted Formulated Advertised Guided Advised Influenced Arranged Informed Assisted Instructed Authored Interpreted Collaborated Mediated Communicated Moderated Composed Modified Consulted Motivated Contributed Negotiated Cooperated Oriented Corresponded Personalized

Persuaded
Presented
Promoted
Provided
Publicized
Recommended
Reconciled
Recruited
Redirected
Referred
Represented
Requested
Resolved
Respected

**Critical Thinking:** Identify and respond to needs based upon an understanding of situational context and logical analysis of relevant information.

Adapted Analyzed Applied Calculated Computed Designed Developed Devised Diagnosed Engineered Evaluated Examined Identified Interpreted Investigated Researched Reviewed Solved Studied Surveyed

Tested

Conceived Conceptualized Created Customized Designed Developed Directed Formulated Founded Illustrated Instituted Integrated Introduced Invented Investigated Modified Originated Performed Planned Proposed

Revised

Administered Allocated Analyzed **Appraised** Audited Balanced Budgeted Calculated Computed Developed Forecast Managed Marketed Measured Planned Projected Quantified Researched Reviewed Surveyed

Solved

### **COMPETENCY DEFINITIONS & RESUME ACTION VERBS**

**Equity & Inclusion:** Demonstrate the awareness, attitude, knowledge, and skills required to equitably engage and include people from different local and global cultures. Engage in anti-racist practices that actively challenge the systems, structures, and policies of racism.

Reflected Incorporated United Increased Built Leveraged Embraced Assessed Galvanized Promoted Bridge Demonstrated Supported Champion Integrate Advocated Increase Foster Enhanced Represent **Facilitated** Prioritized Ensured Foster

**Leadership:** Recognize and capitalize on personal and team strengths to achieve organizational goals.

Administered Enforced Advocated Engineered Allocated Enhanced Established Analyzed Evaluated Approved Assigned Executed Attained Executed Authorized Founded Awarded Galvanized Generated Budgeted Chaired Grew Conducted **Implemented** Consolidated **Improved** Contracted Increased Coordinated Initiated Designated Innovated Developed Instituted Diagnosed Introduced Directed Launched

Managed Mentored Motivated Negotiated Organized Originated Oversaw Persuaded Pioneered Planned Prioritized Produced Recognized Reviewed Scheduled Spearheaded Strengthened Supervised Transformed

### COMPETENCY DEFINITIONS & RESUME ACTION VERBS

**Teamwork:** Build and maintain collaborative relationships to work effectively toward common goals, while appreciating diverse viewpoints and shared responsibilities.

Advised Guided Aided Initiated Assisted Instructed Coached Persuaded Collaborated Represented Communicated Supported Coordinated Trained Counseled Tutored Developed Volunteered Administered Educated Enabled Advocated Aided Encouraged Established Alleviated Explained Arranged Facilitated Assessed Focused Assisted

Clarified Coached Contributed Encouraged Ensured Expedited Facilitated Familiarized Intervened Listened Motivated Provided Represented Resolved Supported Treated

**Technology/Technical:** Understand and leverage technologies ethically to enhance efficiencies, complete tasks, and accomplish goals.

Accelerated Analyzed Applied Assembled Authenticated Automated Balanced Bridged Calibrated Coded Configured Consolidated Constructed Debugged Decoded Deployed Digitized Discovered Enhanced

Equipped

Formatted Identified Implemented Initialized Installed Integrated Launched Maintained Migrated Mined Modeled Modified Networked Optimized Overhauled Packaged Patched Prevented

Prioritized

Processed

Rebuilt Reconstructed Recovered Reinforced Replicated Restored Retooled Retrieved Retrofitted Revamped Revised Routed Scrubbed Secured Sequenced Stabilized Standardized Systematized Transitioned Upgraded

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