

# Kenneth Thompson

kthompsonhouston@gmail.com | 832.248.7742 | Houston, TX 77043

## EDUCATION

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### University of Houston, C.T. Bauer College of Business

*Bachelor of Business Administration in Finance*

Houston, Texas  
December 2022

- **Cumulative GPA:** 3.6/4.0 | **Major GPA:** 4.0/4.0
- **Honors and Awards:** Dean's List – Fall 2020, Spring 2021
- **Scholarships:** AFL-CIO Union Continuing Scholarship 2021, International Alliance of Theatrical Stage Scholarship
- **Relevant Coursework:** Corporate Finance, Financial Accounting, Investment Management, Statistical Analysis for Business Application, Microeconomics
- **Microsoft Excel Training:** Udemy Real Estate Financial Modeling Excel Course

## PROFESSIONAL EXPERIENCE

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### Chubbies Shorts

*Retail Sales Associate*

Houston, Texas  
June 2019 – Present

- Generate annual sales transaction volume over \$100,000
- Create four unique retail product displays to increase customer engagement with a new product line
- Outperform previous sales goals by 15% amidst the pandemic

### ABAC Locksmith

*Advertiser*

Houston, Texas  
August 2017 – July 2018

- Created seven advertising campaigns launched in the Greater Houston area
- Strengthened relationship with existing clients to promote long-term business which resulted in sales exceeding \$5,000 per job
- Performed weekly market outreach to expand customer base to over 300 potential clients

## ACADEMIC PROJECTS

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### Undergraduate Real Estate Scholars Offering Memorandum Pitch Competition

October 2021 – November 2021

- Collaborated with a team of four to assemble a PowerPoint regarding a mixed-used apartment office in the Manhattan market
- Assisted in gathering four sales comparable to accurately propose property's sales price to investors
- Presented findings in a panel of four judges and answered questions regarding the property

### Investment Management Excel Portfolio Project

September 2021 – November 2021

- Constructed a portfolio of 10 assets using Excel and PowerPoint
- Built a data model to compare investments and present the optimal risk-taking portfolio
- Discussed model with mock investor and receive an A on the project

## LEADERSHIP & AFFILIATIONS

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### CCIM Houston / Gulf Coast Chapter

*Student Member*

Houston, Texas  
September 2021 – Present

- Attend chapter events to build relationships with industry professionals and view ongoing trends
- Participate in luncheons and property tours to understand the Houston real estate market in greater depth

### Undergraduate Real Estate Scholars

*Member*

Houston, Texas  
August 2021 – Present

- Engage in seven workshops to build foundational knowledge and skills in commercial real estate and financial modeling
- Attend seven speaker series and networking events to gain additional insights through industry professionals

## SKILLS & INTERESTS

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**Application Proficiencies:** Proficient in Microsoft Suite

**Interests:** Golf, martial arts, percussion instruments