**Christian Hood**

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**EDUCATION**

**University of Houston, C.T. Bauer College of Business**  Houston, Texas

*Bachelor of Business Administration in Finance, Certificate in Real Estate* December 2023

* **Cumulative GPA**: 3.8
* **Honors and Awards**: Dean’s List – Fall 2021

**Duke University, Pratt School of Engineering**  Durham, North Carolina

*Bachelor of Science in Engineering, Mechanical Engineering* January 2020 – May 2021

* **Cumulative GPA**: 3.5/4.0
* **Honors and Awards**: Dean’s List – Fall 2020
* **Scholarships**: Duke Football Scholarship
* **Relevant Coursework**: Python Computational Methods Class

**Kaplan Real Estate School**  Houston, Texas

*Texas Real Estate License* June 2021 – December 2021

* **Relevant Coursework**: Principles of Real Estate I, Principles of Real Estate II, Law of Agency, Law of Contracts, Promulgated Contract Forms, and Real Estate Finance,
* **License and Certifications**: Texas Real Estate License

**PROFESSIONAL EXPERIENCE**

**Jones Lang LaSalle** Houston, Texas

*Brokerage Intern* June 2022 – August 2022

**NeighborHOOD REI & Services LLC** Missouri City, Texas

*Owner*

* Receive applicable experience by residential wholesaling that correlates to commercial real estate brokerage, acquisition, and development January 2021 – Present
* REO, foreclosed and all residential property preservation and rehab
* Contract various jobs acquired by contracts with agencies

**NeighborHOOD & Commercial REO** Missouri City, Texas

*Apprentice* January 2021 – Present

* Assist and learn residential REO brokerage responsibilities

**Project Destined Real Estate Private Equity Internship** Houston, Texas

*Intern*

* Participating in additional Financial Modeling courses and training; model pro formas, etc. January 2022 – May 2022

**Vaddo Incorporated/Ark Development Incorporated, (Cydcor)** Houston, Texas

*Sales Assistant Manager* April 2021 – August 2021

* Received the Exceptional Sales Performance award for making over 12 sales amounting to $20,000 weekly
* Trained 10 new associates on company’s operating systems and marketing practices
* Implemented two new business operating strategies that increased performance by 20%

**Renaissance Landscaping LLC** Fresno, Texas

*Field Service Technician* May 2019 – August 2020

* Repaired Damaged/Broken Machinery
* Responsible for Landscape Design, Construction, Installment, and Maintenance

**ACADEMIC PROJECTS**

**URES OM Pitch Competition** September 2021 – November 2021

* Created a pitch deck using up-to-date offer memorandum and presented in a competition with other scholars
* Presented pitch deck to live panel of live investors/industry professionals

**Engineering Design Duke Hospital Internship** August 2020 – December 2020

* Research and Design of Duke Hospital Neonatal Intensive Care Unit Devices
* CAD Designed and PLA 3D-Print Manufactured NICU Products
* Duke Hospital NICU Adopted the Product Created

**LEADERSHIP & AFFILIATIONS**

**CCIM Houston / Gulf Coast Chapter** Houston, Texas

*Member* August 2021 – Present

* Attend many chapter events and trainings to continue to develop applicable knowledge of commercial real estate
* Participate in many luncheons and property tours to intake hands on experience with the commercial real estate environment and industry

**Undergraduate Real Estate Scholars** Houston, Texas

*Member* August 2021 – Present

* Actively participate in training sessions to continue developing knowledge of commercial real estate and financial modeling
* Attend multiple speaker series and networking events to further broaden prospective on commercial real estate professionals

**100 Black Men of America, Inc.** Durham, North Carolina

*Charter Executive Board, Community Service & Programming Chair* June 2020 – March 2021

* Founded the Duke University Chapter of 100 Black Men of America, Inc.
* Organized Community Service Events and Organization Programs

**Boy Scouts of America** Missouri City, Texas

*Eagle Scout* August 2008 – December 2019

* Achieved Highest Honor and Rank of the Boy Scouts of America
* Led and Organized a Community Service Project to Build Benches and Install Landscaping at Local Highschool

**SKILLS**

**Language:** Spanish (Intermediate Conversation)

**Application Proficiencies:** Proficient in Excel, Word, ands PowerPoint. Proficient in Python. Proficient in CAD Design (SolidWorks)