# CONSULTING



**GUIDE**



**CAREER**



[O'Neill Career Hub: PSA Community](https://oneillcareerhub.indiana.edu/channels/policy-service-advocacy/)

# Summary

**Types of Jobs**

Financial Strategy Consultant Legal and Contract Consultant

Healthcare Management Consultant HR Operations Consultant

Content Marketing Consultant Recruitment Consultant

Consultants are professionals who are trained to solve problems, devise strategies, and improve the general well- being of clients no matter what the industry. Management consultants help clients solve specific problems (usually focused on the short-term), while a strategy consultant researches and

develops strategies for improving the long- term goals of the company. The work environment is fast-paced, stimulating, and involves long hours.

**Skills**

Written and Oral Communication Analytical Thinking

Problem-Solving Teamwork Listening

Open-mindedness/Fairness

# Employers

Booz Allen & Hamilton Grant Thorton

Ernst & Young Deloitte

McKinsey & Company Accenture

Beck International Inc. The Parthenon Group

Logistics Management Institute (LMI)

Public Financial Management (PMF) American Enterprise Institute

# Other Resources

[Harvard Business Article: Consulting is More Than Giving Advice](https://hbr.org/1982/09/consulting-is-more-than-giving-advice) [Association of Consultants to Nonprofits](https://www.acnconsult.org/)

[National Society of Certified Healthcare Business Consultants](https://nschbc.org/)

[American Association of Political Consultants](https://theaapc.org/) Alumni Spotlight: [August Mack Environmental](https://oneillcareerhub.indiana.edu/blog/2021/10/20/alumni-spotlight-haley-waldkoetter-august-mack-environmental/)