

AARON AIRCRAFT

CURRENT ADDRESS

321 Take Off Drive
West Lafayette, IN 47907

U.S. Citizen

(765) 317-1335
aaircraft@purdue.edu

PERMANENT ADDRESS

4998 Flight Street
South Bend, IN 46601

OBJECTIVE

To work full-time in the discipline of Aeronautical Engineering with a focus in propulsion or aerodynamic applications.

EDUCATION

Purdue University, West Lafayette, IN
Bachelor of Science in Aeronautical Engineering
Minor: Economics
GPA: 3.89 / 4.00

May 2019

Relevant Coursework: Aerospace Design, Aeromechanics, Fluid Mechanics, Thermodynamics, Structural Analysis
Technical Skills: CATIA, MATLAB, Fire Dynamics Simulator, Inventor, Python, and Adobe Photoshop

RELEVANT EXPERIENCE

Summer Undergraduate Research Fellowship (SURF), Purdue University

Summer 2018

Undergraduate Research Assistance, Zucrow Laboratories

- Conducted research on radiation properties of solid propellant flames and plumes
- Investigated effects on solid propellant composition, particle and propellant size
- Collected quantitative infrared imaging using a cutting-edge, high-speed infrared camera

Cloutier Builders LLC, St. John, IN

Summer 2017

Construction Worker, Hotel Renovator

- Demonstrated effective communication skills presenting on schematics, measurements, and materials
- Maintained productivity in a teamwork setting through time and project management
- Displayed excellent workmanship through attention to detail, understanding of key concepts, and collaboration

DESIGN PROJECTS

Aircraft Design, Purdue University

August 2018 – December 2018

- Designed a new commercial aircraft for an existing airport with customer requirements
- Performed cost analysis of previous fleet of aircraft at the airport to maximize cost efficiency
- Developed MATLAB code to perform constraint analysis, mission analysis and control surface sizing
- Awarded 1st place of 15 teams by *Alliant Techsystems Inc. (ATK)* for best design project

AIAA Design Build Fly (DBF), Purdue University

August 2017 – May 2018

- Designed a RC aircraft to compete in three missions in the annual DBF competition
- Conducted wind tunnel testing and perturbation stability analysis to size control surfaces
- Collaborated with a pilot on test flights to achieve greatest control and stability

LEADERSHIP IN ENGINEERING

Purdue Student Engineering Foundation (PSEF)

September 2016 – May 2018

Vice President of Finance, December 2016 – May 2017

- Served on PSEF Executive Board and as club liaison to Business Office of Student Organizations
- Managed all organizational spending and club finances with an established annual budget of \$6,000

General Member, September 2016 - December 2016

- Represented Purdue Engineering at information fairs, socials and panels
- Informed approximately 3000 high school students per year about Purdue Engineering program
- Collaborate on the development of specialty applications such as virtual tours

Junior Engineering Technical Society (JETS)

August 2012 – May 2016

Varsity Captain, September 2012 - May 2014

- Led 7 students in developing cooperative problem solving abilities through application of math, chemistry, and physics to real-world challenges

AFFILIATIONS

American Institute of Aeronautics & Astronautics (AIAA)
Students for the Exploration and Development of Space (SEDS)

August 2016 – Present
August 2016 – May 2018

FIONA FINANCE

(765)890-4321 • fionafinance@purdue.edu
103 Krannert Road • Lafayette, IN 47907

OBJECTIVE

To obtain an internship Finance position in the international business sector

EDUCATION

Purdue University, Krannert School of Management, West Lafayette, IN
Bachelor of Science in Business Management, Concentration in Finance

*Major GPA: 3.5/4.0
May 2020*

STUDY ABROAD

University of Dubai, School of Management, Dubai, UAE

Summer 2018

- Analyzed companies' financial decisions in case studies to lead a consultation session
- Consulted with global clients to provide insight on decisions resulting in cost reduction

RELATED INTERNSHIPS

Exelon Corporation, Chicago, IL

Finance Intern

May 2019-August 2019

- Developed new ideas for Exelon's eFin website which increased traffic flow by 20% to the website
- Increased the efficiency of file organization using SharePoint and reported progress using Hyperion Reporting
- Organized and calculated the facilities' budget for 2019-2023 long-range planning

General Motors Corporation, Pontiac, MI

Finance Intern

May 2017-August 2017

- Proposed potential improvements and innovative solutions to GM's current alternate propulsion strategy on hybrids and other green technologies in a case competition
- Streamlined the overtime process resulting in improved efficiency
- Audited Business Plan Deployment (BPD) boards and provided results in three days to ensure goals were met
- Joined forces with colleagues to complete various tasks within the financial realm

MetLife Insurance Company, Aurora, IL

Accounting Intern

May 2016-August 2016

- Implemented a change in underwriting sign-off form system and as a result improved quality of system
- Performed internal audits on 159 underwriting cases in 3 weeks improving efficiency based on the Audit Board

LEADERSHIP EXPERIENCE

Society of Minority Managers (SMM)

Vice President of Professional Development

August 2018-Present

- Coordinated annual SMM Corporate Networking Reception including recruiting employers for the event
- Executed marketing strategies to increase participation in professional development events

Vice President of Finance

August 2017-May 2017

- Raised \$3000 for the club for 3 successful, summer events
- Collaborated with E-board to produce 1st annual networking reception, which resulted in a repeat event
- Managed the account balance by reconciling each month, organizing, and filing critical financial documents

Center for Career Opportunities (CCO)

Peer Consultant

August 2018-Present

- Designed model diagram for the CCO used in assisting students to understand their career development
- Reviewed resumes and cover letters for Purdue students both during drop-in hours and after presentations
- Created awareness of the CCO services and benefits to the student body by giving engaging presentations

ACHIEVEMENTS

- EverBan Citation of Academic Excellence and Leadership Excellence Recipient
- US Steel Business Opportunity Program Scholarship
- Black Caucus Academic Award
- Mortar Board Leadership Conference

*Fall 2018
2016-Present
2017-2018
2017*



An (Dana) Tang

234 Plant Street, Lafayette, IN 47909 | 765.494.3981 | atang@gmail.com

Education

- Purdue University | Honors College | Major: PR & Strategic Communication | Minor: Spanish
- Graduation: May 2020 | GPA: 3.96 | Portfolio: <http://atang.weebly.com/>

Experience and Related Course Work

Sonder & Élan Public Relations House Intern

Feb. 2019-present

- Create and manage engaging content for Facebook, Twitter and Instagram.
- Establish and maintain strong, long-lasting relationships with stakeholders and publics.

Boiler Communication

Firm Director

Jan. 2019-present

- Manage, edit and provide strategic direction in the creation and execution of two comprehensive public relations campaigns.

Account Executive

Aug. 2018-Dec. 2018

- Led a communication team of three people to create and implement a semester long campaign for Campaign for Hoosier Families, a local non-profit, through an Integrated Marketing Communication (IMC) approach.

Social Media Director for Public Relations Student Society of America (PRSSA)

Aug. 2017-present

- Develop and manage engaging content for Facebook, Twitter and Instagram to reach current and prospective members of the PRSSA student organization at Purdue.

Artistic Media Partners, Inc. Intern

Feb. 2018-July 2018

- Assisted in the various departments of the radio station including administration, sales, production and promotion.
- Served as the voice for the Sunday morning show on Your Country 95.7 FM.

Purdue University Butler Center Contributor

Jan. 2018-May 2018

- Produced media content that included infographics, feature stories and a monthly newsletter for the Susan Bulkeley Butler Center for Leadership Excellence.

Tippecanoe Child Abuse Prevention Council Contributor

Jan. 2018-May 2018

- Strategized and implemented an online campaign that included social media accounts, a new webpage, feature stories and news releases for Tippecanoe Child Abuse Prevention Council.

Liberal Arts Career Development (LACD) Intern

May 2017-present

- Created and implemented social media plans for LACD.
- Collaborated in the organization of liberal arts career events and employer engagement on campus.

Purdue Student Diversity Initiatives (SDI) Intern

Aug. 2016-Dec. 2016

- Promoted the organization and its partner organization, DRIVEN, through social media.
- Served as the main editor and contributor of the fall semester newsletter.

Skills

- Microsoft Office: Word, Publisher, Excel and PowerPoint
- Website Development and Video: Experience with WordPress, Weebly, InDesign and Video Editing
- Languages: English and Spanish (native speaker proficiency), Portuguese (professional proficiency)
- Communication: Strategic, Interpersonal, Social Media and Cross-Cultural
- Leadership and Teamwork

Activities and Interests

- PRSSA Member *Sept. 2015-present* | Boiler Mentor *Aug. 2016-present*
- Cross-Cultural PR, Marketing & Advertising | Music & Entertainment | Fashion & Lifestyle | Culture & Travel

Patty Pilot

532 Stadium Drive, West Lafayette, IN 47906

765-719-7383

pilotpatty@purdue.edu

OBJECTIVE:

To obtain a flight internship for summer 2019 with United Airlines.

EDUCATION:

Purdue University, West Lafayette, IN
Bachelor of Science in Professional Flight
Minor: Business Management

May 2020
GPA: 3.2/4.0

FLIGHT EXPERIENCE:

<i>Certificates and Ratings</i>	Total Hours	250
Commercial Pilot; ASEL, AMEL; Instrument	Multiengine	20
Certified Flight Instructor, Instrument	Pilot in Command	80
<i>Type Ratings:</i>	Instrument (Sim & Actual)	80
FAA First Class Medical Certificate	Cross Country	30
	Night	40

PROFESSIONAL EXPERIENCE:

Purdue Aviation, West Lafayette, IN, Flight Instructor August 2018-Present

- Developed lesson plans to effectively teach students how to fly
- Taught and passed 7 students by demonstrating aviation knowledge

Delta Air Lines, Atlanta, GA, Flight Operations Intern May 2018–August 2018

- Certified to operate Boeing 777 Full Flight Simulator for all training events and VIP's
- Provided seven fleet managers with analytical and operational strategic support

YMCA, Peru, IN, Life Guard Summers 2015-2017

- Mentored new life guards to ensure smooth transitioning into our program
- Gained life guard certification by taking courses each year

RESEARCH EXPERIENCE:

Delta Air Lines Airport Customer Service, Co-Leader January 2017-May 2017

- Evaluated customer service interactions during Irregular Operations
- Processed each stakeholders point of view to then identify gaps

757 Training Initiative, Curriculum Guide April 2016- December 2016

- Coordinated with United Airlines to design a pioneering simulator training program for Purdue students
- Created curriculum for simulator preparation and conducted training for new members
- Conducted research and cost analysis to provide viability to the program

LEADERSHIP & INVOLVEMENT:

Purdue Professional Pilots, Purdue University, Secretary August 2017-Present

- Corresponded with members to ensure participation in group events and meetings
- Communicated with aviation professionals to plan events such as the Air Show

Women in Aviation, Purdue University, Member August 2016-Present

- Fundraised money for the organization by selling 20 t-shirts and 45 mugs
- Volunteered for Aviation Day to raise awareness for our college and organization

ADDITIONAL SKILLS:

Languages: French, Proficient

Computer: Microsoft Excel, PowerPoint, Access, Word

1234 Industrial Road #234
West Lafayette, IN 47906

Pete Polytechnic

(317) 987-9876
petepolytech@purdue.edu

EDUCATION

Purdue University, West Lafayette, IN
Bachelor of Science in Industrial Technology
Purdue Polytechnic Institute

May 2020
CGPA: 3.54/4.0

Study Abroad: England for Inventors, Cambridge, England
Technology and Global Society Course

December 2018 – January 2019

CERTIFICATIONS

OSHA 30 Hour - General Industry Safety and Health
Lean Six Sigma Green Belt – Purdue University

May 2017 -- Present
December 2017 – Present

INTERNSHIPS

Hormel Foods, Austin, MN
Production Management Intern

May 2018 – August 2018

- Supervised two production lines which led to an increase of 5% in labor efficiency
- Evaluated and reduced the materials used in a process which decreased costs by \$63,000
- Generated appropriate notifications for maintenance work orders to address safety or equipment issues

Roche Diagnostics, Indianapolis, IN
Operations Intern

May 2017 – August 2017

- Conceptualized a process improvement project that increased the efficiencies of lean standards 5%
- Co-Led a 6 member team that reinforced the importance of engagement and morale
- Constructed a best practice guide to standardized a manual process

LEADERSHIP

Minority Technology Association, West Lafayette, IN
President

April 2018 – Present

- Coordinate agenda items and created monthly agenda for meetings to support club goals and objectives
- Build partnerships with other organizations for philanthropy, recruiting and networking events
- Lead monthly all-group meetings, and bi-weekly leadership meetings

Treasurer

April 2017 – April 2018

- Prepared the club's budget and ensure that club activities adhere to the budget
- Maintained accurate financial records to be reviewed at any time by administration with a budget of \$10,000
- Operated under school and club policies regarding student financial accounts relating to school

Emerging Leader Peer Mentor, West Lafayette, IN
BoilerMentor

August 2017 – Present

- Facilitate student discussions that focus on academic and personal skill development
- Provide consistent and reliable sources of support and inspiration for three to five mentees
- Serve as liaison between students and university personnel

AmeriCorps/YMCA, Indianapolis, IN
Camp Counselor

May 2017 – July 2017

- Arranged the activities where children can learn and enjoy at the same time
- Interacted with children and parents in a professional manner
- Collaborated with a team of peers to implement safe and exciting activities

SCHOLARSHIPS AND AWARDS

- Mortar Board National Senior Honor Society Class of 2019
- Bowen Foundation Scholar
- Science Bound Program - Scholarship Program
- Black Caucus Academic Award

April 2017-Present
December 2016-Present
April 2016-Present
April 2017, 2018, 2019

Heather Hospitality

111 Hotel Court • Chicago, IL 60643 • 773-312-6031 • heatherhospitality@purdue.edu

Education

Purdue University

Bachelor of Science in Hospitality and Tourism Management
Minor in Organizational Leadership; Concentration in Human Resources
Dean's List and Semester Honors

West Lafayette, IN

May 2020

GPA: 3.75/4.0

All Semesters

Related Experience

Grand Geneva Resort and Spa

Grand Experiences Intern

Lake Geneva, WI

May 2019- August 2019

- Facilitated daily activities and interacted with a large variety of guests to enrich their experience at the resort
- Organized new activities by collaborating with supervisors and researching and planning the logistics of the activity
- Attended managerial meetings and training, shadowed in other departments, and completed intern project and program

W Chicago- Lakeshore Hotel

Event Management/ Conference Services Extern

Chicago, IL

January 2018

- Updated hotel's advertising software to improve customer communication regarding hotel events and services
- Shadowed events, catering, and sales managers during walkthroughs, staff meetings, and banquet event order meetings

Holiday Inn Express and Suites

Intern/Front Desk Agent

Lake Zurich, IL

June 2018- August 2018

- Rotated in multiple departments including sales, housekeeping, food and beverage, and rooms
- Provided a high quality guest experience while using front desk processes and procedures

Simon Lin's Asian Bistro

Hostess

Lincolnshire, IL

May 2017- August 2017

- Welcomed and seated guests and assisted customers through phone calls for reservations, orders, and answering questions

Significant Contributions

Meredith Hall Club

President

Purdue University, West Lafayette, IN

April 2018- Present

- Coordinate programs up to \$8,000 for all hall residents and weekly Executive Board and General Assembly meetings
- Appoint and oversee Executive Board Members, Floor Representatives, Committee Chairs, and Committee Members
- Develop a new training program for Floor Representatives in order to empower them to take initiative as leaders
- Prepare and manage a yearly budget of \$18,000 to fund educational, service, leadership, and social programs for the hall

Executive Board: Media Director

September 2017- April 2018

- Voted campus-wide Executive Board Member of the Year by the Residence Hall Association
- Led a committee that is responsible for publicizing, organizing, setting up, and decorating social events
- Publicized hall events by creating and decorating bulletin boards and flyers

Jay Severson Student Leadership Council

Programming Committee Chair

Purdue University, West Lafayette, IN

March 2017- Present

- Arrange and attend a leadership retreat for 200 students to advocate teamwork in the Residence Halls' Executive Boards
- Create and design the leadership packet which includes retreat programs, keynote speaker biography, and an itinerary
- Communicate between the leadership committee and the programming committee to organize student-led programs

HTM Career Day Executive Board

Director of Decorations

Purdue University, West Lafayette, IN

November 2017- Present

- Collaborate with the board to organize and execute spring and fall Career Fairs, Senior Reception, and Luncheon
- Translated the theme for Career Day into decorations for the Senior Reception, Luncheon, and Career Fair
- Directing and assisting Company Representatives and leading Student Ambassadors during Career Day

Campus Involvement

National Residence Hall Honorary

November 2017- Present

American Hotel and Lodging Association

September 2017- Present

HTM Society and Black Tie Dinner Coordinator

September 2017- Present

Tourism Association of Purdue

September 2016- Present

Collin Cooperative

4321 Potter Highway * West Lafayette, IN 47907 * (765) 321-4567

collincoop@purdue.edu

Education

Purdue University

West Lafayette, IN

Bachelor of Science, Industrial Engineering

May 2020

- Minor in Economics - Focus in Manufacturing
- ENGR 131/132 Undergraduate Teaching Assistant (3 semesters)
- GPA : 3.75/4.0

Engineering Experience

Owens Corning – Process Engineer Intern

Summer 2019

Amarillo, TX

- Reduced binder migration through analyzing data and creating a method that can be used to reduce the overall scrap by 1.5% through the whole plant
- Profiled existing products given new parameters, communicate findings to production
- Audited all current machine tool wear, suggest tool replacement, and establish method for audit/PM, estimated savings at \$150,000

General Electric – Material Control Specialist Co-op

Fall 2018

Louisville, KY

- Material logistics lead for over 300+ unique parts (\$500,000 value) used on 3 assembly lines at the rate of 7000 units/day
- Reduced in-house inventory levels by 10%
- Decreased trailer lot detention rates by 8%
- Contributed a major role in plant quality issue by working with supplier, sourcing, and quality teams to provide standing resolution

General Electric – Quality Improvement Engineer Co-op

Spring 2018

Louisville, KY

- Advanced current fabrication processes to improve ergonomics, reduced scrap costs, and decrease production downtime at estimated savings of \$250,000/year
- Analyzed dimensional data to provide background to quality and production team
- Collaborated with cross-functional team to solve safety issues on shop floor, which is resulting in a new state-of-the-art machine being brought into plant for daily use
- Solved root causing technical issues through collaborative communication with Quality Team

General Electric – Business Team Leader Co-op

Summer 2017

Louisville, KY

- Managed manufacturing line of 120+ union (IUE-CWB) operators in making of 1500+ top load washers per shift 5 days a week in cooperation with management team
- Oversaw time card validation through Kronos for entire work force
- Solved personal and union issues on daily basis while working with the line stewardess
- Directed production floor work-arounds in the event of machine or other types of failure

General Electric – M1 Imports Project Leader Co-op

Fall 2016

Louisville, KY

- Created seamless flow of assembly of prototype parts through facilitation of international clearances with U.S. Customs by working with 3rd party vendors such as FedEx and UPS)
- Reduced time used analyzing data files and creating daily reports using VBA coding
- Established method for analyzing new weekly report to ensure U.S. Customs compliance

Technical Skills

- Software Experience: AutoCAD, Microsoft Word, Excel, Access, SAP, ARENA, Kronos
- Computer Programming Languages: MATLAB, C, VBA, Python, HTML, PHP, R, SQL
- Industrial Methodologies: Six Sigma, Lean Manufacturing, Supply Chain Management

Renee Research

Phone: (765) 647-8453
Email: reneer@purdue.edu

789 Wabash River Ave, Apt # 5
West Lafayette, IN 47906

<i>Objective</i>	To obtain a full-time, Research and Development Mechanical Engineer position	
<i>Education</i>	Purdue University, West Lafayette, IN • Bachelor of Science in Mechanical Engineering, Minor in Economics • Cumulative GPA of 3.83/4.00; Dean's List and Semester Honors	May 2021
<i>Research Leadership</i>	Research, Purdue University • Initiated ideas for design improvements which enhanced energetic efficiency for the plant. • Discovered a breakthrough result within an abbreviated time of testing using the new ABC lab tool.	January 2019 – May 2019
	EPICS GAPS, Purdue University <i>Member of Structures Team</i> • Designed solar powered energy for a rural school in Caucasia, Colombia. • Constructed a detailed model and performed a cost analysis of the solar panel mount.	January 2017 – May 2018
<i>Skills</i>	Basic CATIA, CREO Parametric, ABAQUS, SmarTeam, DOORS, C-Programming Language, MATLAB, Advanced Excel, Microsoft Office (Word, PowerPoint and Outlook)	
<i>Professional Experience</i>	Bridgestone America, Akron, OH <i>Pattern Engineer</i> • Designed an All-Season Tread Pattern to maximize snow performance while exceeding industry standards for noise, stiffness and wear. • Led a study to evaluate the effects of sipes on tire performance to improve design approach and reduce performance-computing time. • Studied the technology behind a new generation of sipes through 3D simulations to evaluate wear performance, stiffness, contact area and cornering coefficient. • Suggested approaches to obtain more accurate data from a problem in the tread-mesh computation	May 2019 – August 2019
	Gulfstream Aerospace Corporation, Savannah, GA <i>PowerPlant/Environmental Control Systems Engineer</i> • Developed and conducted testing for Gasper Tubes to clarify part requirements and implement a new procedure for assembly operations. • Supported and implemented the Integrated Test Procedures for the Engine Fire Detection, Auxiliary Power Unit and Auxiliary Power Unit Fire Detection. • Created Source Control Documents and Technical Requirement Documents for installations to provide technical requirements for manufacturing, assembly process and testing. • Provided mark ups for maintenance procedures for preparation, removal and installation for parts.	May 2018 – August 2018
	Singapore International Airlines, Singapore <i>Technical Service Engineer</i> • Analyzed the Turbine Gas Temperature Margin and Delta Fuel Flow of the Airbus A380, Trent 900 Engines to ensure reduced deterioration and increased performance of new engine components. • Collaborated with Power Plant team to maintain and ensure reliability of aircraft engines. • Participated in troubleshooting and maintenance activities, such as, inspection of oil and fuel leaks to rectify the problem and prevent delays. • Overviewed Service Bulletins of the engines to ensure they have and maintained efficiently. • Communicated with Rolls Royce and Boeing to investigate problems in the engines and its components.	May 2017 – August 2017
<i>Global Experience</i>	The Chinese University of Hong Kong, Hong Kong <i>Model United Nations Conference</i> • Awarded Best Delegate in the Economic and Financial Committee of the conference. • Led the drafting of the final resolution and policies to combat debt equity.	April 2015

Corey Consultant

(574) 433-2930 • consul@purdue.edu
543 Harrison St., West Lafayette, IN 47906
[LinkedIn.com/in/coreyconsultant](https://www.linkedin.com/in/coreyconsultant)

EDUCATION

Purdue University, Krannert School of Management Cumulative GPA: 3.42 | Major GPA: 3.59 **West Lafayette, IN**
Bachelor of Science in Strategy and Organizational Management May 2020
Minors: Quantitative Methods (Analytical Consulting), Marketing
Honors: Direct Admit, Presidential Scholarship, School of Management Scholar, Semester Honors
Study Abroad: Managing in a Global Business Environment, Siena, Italy **Siena, Italy**
• International business coursework focusing on internationalization and various Chinese markets Summer 2017

PROFESSIONAL EXPERIENCE

PurdueTHINK (Student Organization Consulting) **West Lafayette, IN**
Director of Strategic Planning Aug 2018 - Current
• Founded PurdueTHINK with a core team of 4 undergraduates; solely responsible for creation of internal assets and processes
• Designed organization's structure and served as the initiative's implementation lead
• Led Project Management Office in creation of 3 cross-functional project teams; managed projects and approved all deliverables

Krannert School of Management (Krannert Executive Forum) **West Lafayette, IN**
Senior Associate Apr 2018 - Current
• Executed all day-of operations when hosting prominent Purdue Alumni every week at the Executive Forum
• Accommodated the needs of the speaker, Krannert Administration, and the students enrolled in MGMT 401

West Monroe Partners (Management and Technology Consulting Firm) **Chicago, IL**
Management Consulting Intern – Customer Experience Practice Jun 2018 - Aug 2018
• Contributed to 3 initiatives effecting 30+ clinics; saw substantial improvements to efficiency and customer satisfaction
• Identified error in data analysis in a multi-platform scheduling application with MS Excel; prevented rework on 3-month initiative
• Consulted with client to create 17 standard operating procedures (SOPs) for clinic menu prompt changes
• Performed project management support with higher education client; created MS PowerPoint deliverables for process optimization
• Generated internal proprietary design asset with project team to assist in digital strategy and deliverable creation

Ralph Braun Foundation (Handicap Accessible Vehicle Support) **West Lafayette, IN**
Project Specialist Jan 2017 - May 2017
• Generated and presented strategic marketing plan for the foundation; worked directly with foundation manager
• Produced 1, 3, and 5-year plans for increasing grant acquisition and fundraising with MBA/undergraduate team

LEADERSHIP EXPERIENCE

Delta Sigma Pi (Professional Business Fraternity) **West Lafayette, IN**
Chapter President Dec 2018 - Current
• Identified strategic priorities and generated guiding strategy; appointed 47 members to best fit positions to ensure success
• Reduced operating budget by 25% through altered funding approval process and cost data analysis
• Managed 7 concurrent initiatives successfully; including website go-live and altered marketing strategy
• Designed and implemented 5-month change management plan for Slack communication platform

Purdue University (Office of Admissions) **West Lafayette, IN**
Admissions Ambassador Jan 2017 - Current
• Administered large group presentations and tours of 15-90 people to inform and influence prospective students
• Conducted 20+ behavioral and presentation-based interviews for new applicants in multiple semesters

Krannert Executive Student Board (Learning Community Planning Board) **West Lafayette, IN**
Vice President of Professional Development / Member of the Advisory Board Jan 2017 - May 2018
• Responsible for logistics and purchasing for professional dinner of 70 guests; achieved 50% increase in attendance

OTHER INVOLVEMENT AND INTERESTS

Certifications: PMI Certified Associate in Project Management (expected May 2020), Purdue/SAS Analytics Certificate (expected May 2020)
Skills: Advanced Excel and PowerPoint (proficient in all MS Office), Qualtrics Survey Software, cross-functional communication
Competitions: Water for Good (1st), Deloitte HC and Tech (2nd), Krannert HR/Big Data (2nd), Parrish Library Business Research (1st)
Interests: Mentoring (Krannert Freshman), Alpha Tau Omega, Purdue Foundation Student Board, Ultimate Frisbee (former Purdue club team)

Campus Address

403 Milky Way St.
Cow Palace, IN 47900

Abbi Agriculture

agria@purdue.edu
(812) 447-3811

Permanent Address

1111 W Cow Rd.
Ruminant, IN 47111

Objective

To obtain a summer internship as a Dairy Herd Manager with Mooville Farms.

Education

Purdue University, West Lafayette, IN
Bachelor of Science in Animal Sciences
Concentration in Animal Agribusiness

December 2019
GPA 3.28/4.0

Ivy Tech Community College, West Lafayette, IN
Associate of Applied Science in Agriculture

May 2017
GPA 3.5/4.0

Study Abroad

Study Abroad: The Low Countries- The Netherlands and Belgium
Study Abroad: Global Leadership in Peru

May 2019
July 2018

Work Experience

K&G Farms – Dairy Cattle Producer – Ruminant, IN

January 2012-Present

- Acquired the skill of caring for newborn calves by identifying sick animals and providing treatment
- Learned proper nutrition for dairy cattle that will ensure a healthy profitable herd
- Identified genetically superior cattle by analyzing farm and animal statistics

Cargill Premix and Nutrition – Dairy Sales Consultant Intern – Cargill, OK

May-August 2018

- Planned, prepared and administered calf research trials to determine effects of feeding
- Analyzed blood and digestibility tests and body measurements which provided data value for research
- Communicate with customers on the portfolio of products and promote research results.

Richards Elevator – Summer Intern – Mooville, IN

May-August 2017

- Collaborated with feed distributor to determine products that would best fit customers' needs
- Engaged in proper safety practices concerning grain bins through training and implementation

Indiana State Fair – Milking Parlor Assistant Manager – Indianapolis, IN

Aug. 2016, 2017, 2018

- Advocated to the industry by engaging with the public and answering questions
- Prepared equipment for milking by sanitizing the system before and after daily use to ensure safety

Leadership Experience

Purdue Dairy Club – President, Secretary – Purdue University

Aug. 2017-Present

- Organize, plan meetings and host guest speakers to ensure they meet the needs of our members
- Collaborate with the officers and promote accountability and effectiveness of the team
- Network with faculty and industry to identify career opportunities for club members

Sigma Alpha Professional Sorority – Member – Purdue University

Nov. 2017-Present

- Attend meetings and events to play an active role in the sorority
- Serve as a committee member to analyze current programs and develop results
- Mentor the new members which has led to their activation as a part of the professional sorority

Dairy Judging Team – Member – Purdue University

Fall 2018

- Evaluated dairy cattle across the country to sharpen personal skills and knowledges

- Presented and defended placing through professional oral reasons and awarded All American Honors

College of Agriculture Issues-360 – Fellow – Purdue University

Nov. 2017-May 2018

- Discussed different agriculture issues with other individuals in a professional and respectful way
- Discovered personal strengths through weekend trainings and membership meetings

Involvement

10 year 4-H member,
Outstanding Livestock Exhibitor

FFA Chapter Treasurer Vice President
Indiana Holstein Association

Skills and Certifications

Certifications: Artificial Insemination Certified
Language Skills: Spanish (7 years experience)

PAM PHARMACY

Phone: (630) 345 31642 | Email: pam11@purdue.edu
Address: 890 Lime Street, West Lafayette, IN 47906

Education

DOCTOR OF PHARMACY – College of Pharmacy, Purdue University – West Lafayette, IN May 2022

- Minor: Spanish (advanced proficiency)
- Cumulative GPA: 3.90/4.00

Work Experience

UNDERGRADUATE RESEARCHER – College of Pharmacy, Purdue University Jan. 2018 - Present

- Conducted structure-activity relationship study to optimize inhibitor of putative bacterial adaptive efflux pump
- Refined experimental protocol to facilitate accurate and timely synthesis of inhibitor analogs
- Increased efficiency of inhibitor of putative bacterial adaptive efflux pump by eightfold
- Garnered insight into early drug discovery and overall drug development process

LABORATORY TEACHING ASSISTANT – Department of Biological Sciences, Purdue University Aug. 2018- May 2018

- Instructed two weekly two-hour laboratory sessions of thirty students each to bolster students' lecture material
- Demonstrated applications of core biological concepts to ensure student mastery
- Fostered safe laboratory practices in undergraduates to prepare students for future laboratory courses

PRIVATE TUTOR – Self-Employed - Geneva, IL Sept. 2017 - July 2018

- Organized and provided tutoring service to assist local high school students
- Educated twenty high school students in core courses to augment classroom instruction
- Recommended study techniques and organizational habits to optimize proficiency in students' studies

PIANO STUDIO OWNER AND INSTRUCTOR – Self-Employed – Geneva, IL May 2017 - Present

- Trained seventeen piano students weekly to encourage musicianship and mastery in basic techniques
- Communicated with parents about their child's progress to ensure advancement in students' studies
- Organized lesson schedules and numerous performances to supplement weekly instruction

Diversity Experience

DOMESTIC SERVICE TRIP – Timmy Global Health – Atlanta, GA March 2019

- Served at various non-profit organizations to comprehend needs of homeless population
- Familiarized self with logistics of sustaining non-profit organization to understand impact on community

SPANISH IN MADRID – Purdue University – Madrid, Spain May 2018 - July 2018

- Improved Spanish language proficiency during University program to progress effort to become bilingual
- Increased confidence, initiative, and independence while living in foreign country with host family

GLOBAL LEADERSHIP – Purdue University – Peru July 2017 - Aug. 2017

- Enhanced cultural awareness and cognizance to cultural differences
- Explored positive and negative effects of globalization on native customs to become educated global citizen

Leadership Experience

HOST COORDINATOR – Rising Professionals Program, Purdue University April 2018 - Present

- Served on Central Committee to unite distinguished alumni with current students to inspire pursuit of Boilermaker experience
- Implemented student host application and interview process to select most qualified candidates
- Prepared host curriculum to facilitate personal and professional development of student hosts

STUDENT BOARD – Purdue Foundation, Purdue University April 2018 - Present

- Educated students about impact of philanthropy at University to ensure sustainable growth of campus opportunities
- Solicited donations during Purdue Day of Giving to help raise \$18.3 million for University

BOARD OF DIRECTORS – Purdue Alumni Student Experience, Purdue University Dec. 2017 - Aug. 2019

- Planned events for largest student organization on campus to educate students about opportunities at alumni association

Honors

CARNAGHI SCHOLARSHIP IN INDUSTRIAL PHARMACY – Purdue University – West Lafayette, IN May 18 - Present

DEAN'S SUMMER UNDERGRADUATE RESEARCH FELLOWSHIP – Purdue University – West Lafayette, IN May 18 - July 18

BOARD OF TRUSTEES SCHOLARSHIP – Purdue University – West Lafayette, IN Dec. 16 - Present

VALEDICTORIAN – Rosary High School– Aurora, IL May 16

Frances Functional

1 Luzader Street
West Lafayette, IN 47906

functional@purdue.edu
(765) 494-6959

Objective

To secure part-time position in sales with a pharmaceutical company

Areas of Effectiveness

Sales Experience

- Surpassed sales goals by 15% as a Promotional Sales Representative by gaining intrinsic knowledge of products.
- Demonstrated commitment to meeting customers' needs practiced suggestive selling techniques.
- Provided quality services at an upscale establishment that attracted a diverse adult clientele.
- Learned strategy and advance sales technique at monthly training meetings.
- Selected to host campus-wide event based on track record of raising over \$100,000.

Pharmacy Experience

- Successfully managed pharmacy with pharmacists who represented diverse work styles and expectations.
- Researched, ordered and managed pharmacy inventory.

Interpersonal Skills

- Effectively communicated with doctors and insurance companies on a daily basis as a pharmacy technician.
- Mentored freshmen participating in Purdue University's orientation program.
- Achieved an effective teamwork model as an officer and executive council member of Lambda Lambda Sorority through group decision-making and problem-solving.
- Translated theory into practice from coursework that included Organizational Leadership and Supervision and Human Relations in Organizations.

Business and Organizational Skills

- Managed a sorority house budget of over \$500,000 for events and monthly expenses.
- Organized an Alumni Appreciation Dinner and homecoming event.
- Implemented 'Alumni of the Week' program as Alumni Relations Chair at Lambda Lambda Sorority.
- Coordinated and planned a variety of mentoring events on behalf of Big Brothers/Big Sisters.

Experience

Pharmacy Technician, Flynn Pharmacy, Frederick, MD – Summer 2016

Promotional Sales Representative, Bynum Builders, LLC, Delphi, IN – January 2012-August 2016

Barista, Server, Top of the World, West Lafayette, IN – May 2010-May 2012

Pharmacy Ambassador, Purdue University West Lafayette, IN January 2006 - 2010

Education

Purdue University, West Lafayette, Indiana - May 2010

Bachelor of Science in General Health Sciences GPA 3.3/4.0