

University of Pennsylvania, College of Arts and Sciences

SUMMER 2016 Survey Report



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Methodology

Career Services surveyed Penn undergraduates to gather information about their experiences over the summer. Student responses were collected using an online survey during the summer and fall of 2016. This report summarizes the responses from rising sophomores, juniors and seniors in the College of Arts and Sciences during the Summer of 2016. A total of 1,434 students – 442 rising seniors, 461 rising juniors, and 531 rising sophomores - completed the survey. Respondents included students pursuing dual degrees with Wharton (81), Engineering (19) and Nursing (2). The response rate among rising seniors is 27%, among rising juniors, the response rate is 29% and the response rate among rising sophomores is 33%.



Prepared in March 2017 by:

Claire Klieger, Senior Associate Director

Nathaniel Leach, Associate Director – Graphics & Data Visualization

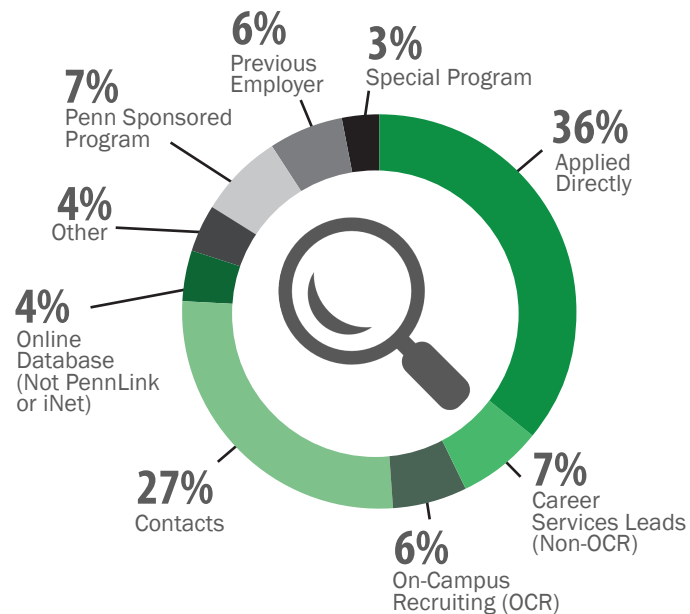
Vivian Lee, Student Assistant – Graphics & Data Visualization



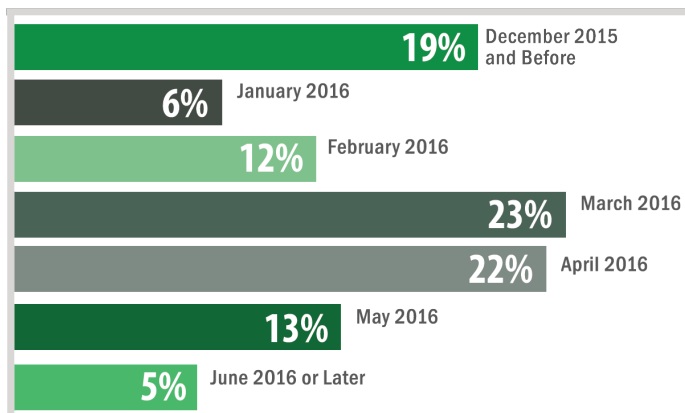
2016 SUMMER PLANS SURVEY

College of Arts & Sciences

METHOD OF OBTAINING INTERNSHIP



TIMING OF OFFER



TOP EMPLOYERS

University of Pennsylvania (117)
 University of Pennsylvania Health System (52)
 Children's Hospital of Philadelphia (19)
 Deloitte (9)
 Goldman Sachs (9)
 J.P. Morgan Chase & Co. (8)
 Comcast / NBCUniversal (7)
 Google (7)
 Bloomingdale's (4)
 Boston Consulting Group (4)
 FactCheck.org (4)
 Institute for Contemporary Art (4)
 Morgan Stanley (4)
 YMCA (4)

AVERAGE MONTHLY SALARY

Full-Time: **\$2,413** Part-Time: **\$891**

Education

Non-Profit

Healthcare

Finance

Communications

Other

Government

Technology

Consulting

Hospitality/Sports

Retail

Manufacturing

Legal

20%

13.5%

12%

11%

9%

7.5%

6%

5%

5%

4.5%

3%

2%

1.5%

INDUSTRIES

For students who indicated they were working full-time or part-time.

WORK

CLASS

OTHER

TRAVEL

INDEPENDENT RESEARCH

83%

13.5%
Full-time, Unpaid

9.6%
Part-time, Unpaid

63.4%
Full-time, Paid

13.5%
Part-time, Paid

8%

4%

3%

2%

SUMMER JOB AND INTERNSHIP LOCATIONS

POPULAR CITIES

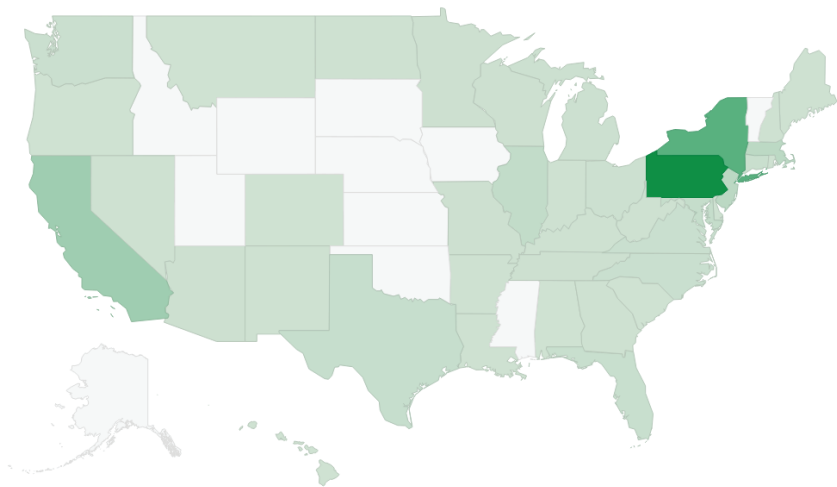


- Philadelphia (360)
New York (195)
Washington, DC (59)
Boston (25)
Los Angeles (23)
Chicago (23)
San Francisco (14)
- Hong Kong (9)
Seoul (8)
Baltimore (6)
Singapore (6)
Mountain View (6)
Dubai (5)
Bethesda (5)
- Seattle (5)
Cambridge (5)
Shanghai (5)
London (5)
San Jose (5)
Pittsburgh (5)

JOB AND INTERNSHIP LOCATIONS

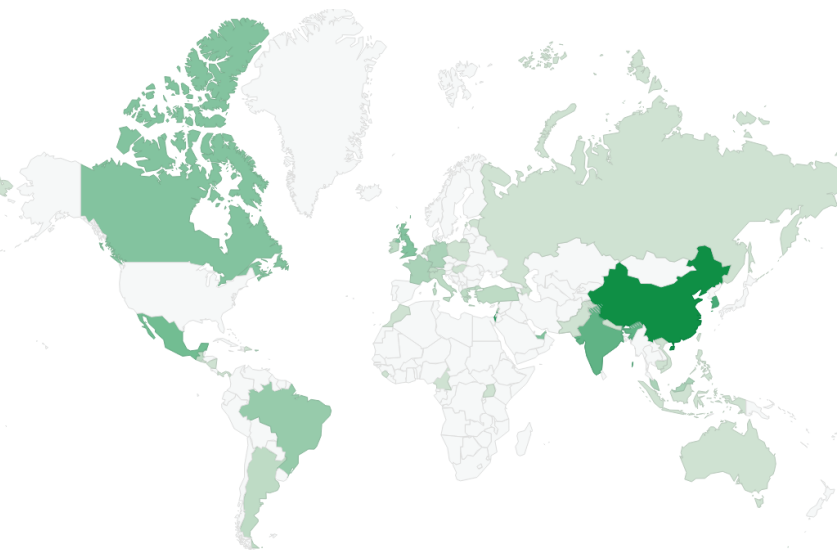
UNITED STATES

STATE (#)	%	STATE (#)	%
Alabama (1)	0.10%	Missouri (4)	0.40%
Arkansas (2)	0.20%	Montana (1)	0.10%
Arizona (5)	0.50%	New Hampshire (2)	0.20%
California (94)	8.90%	New Jersey (43)	4.10%
Connecticut (11)	1%	New Mexico (3)	0.30%
Colorado (1)	0.10%	New York (231)	21.80%
Delaware (2)	0.20%	Nevada (2)	0.20%
District of Columbia (65)	6.20%	North Carolina (10)	0.90%
Florida (12)	1.10%	North Dakota (2)	0.20%
Georgia (3)	0.30%	Ohio (7)	0.70%
Hawaii (1)	0.10%	Oregon (1)	0.10%
Illinois (26)	2.50%	Pennsylvania (400)	37.80%
Indiana (2)	0.20%	Rhode Island (2)	0.20%
Kentucky (2)	0.20%	South Carolina (1)	0.10%
Louisiana (3)	0.30%	Tennessee (5)	0.50%
Maine (2)	0.20%	Texas (16)	1.50%
Maryland (20)	1.90%	Virginia (10)	0.90%
Massachusetts (40)	3.80%	Washington (9)	0.90%
Michigan (7)	0.50%	Wisconsin (4)	0.40%
Minnesota (5)	0.50%	West Virginia (2)	0.20%



INTERNATIONAL

COUNTRY / TERRITORY (#)	%	COUNTRY / TERRITORY (#)	%
Argentina (2)	1.6%	Malaysia (3)	2.3%
Australia (1)	0.8%	Mexico (6)	4.7%
Azerbaijan (1)	0.8%	Morocco (1)	0.8%
Brazil (4)	3.1%	Nepal (1)	0.8%
Cambodia (1)	0.8%	Netherlands (2)	1.6%
Cameroon (1)	0.8%	Nicaragua (1)	0.8%
Canada (5)	3.9%	Pakistan (1)	0.8%
China (12)	9.4%	Panama (1)	0.8%
Dominican Republic (1)	0.8%	Philippines (1)	0.8%
El Salvador (1)	0.8%	Poland (1)	0.8%
Estonia (1)	0.8%	Puerto Rico (3)	2.3%
France (3)	2.3%	Republic of Korea (8)	6.3%
Germany (3)	2.3%	Russia (1)	0.8%
Greece (2)	1.6%	Sierra Leone (1)	0.8%
Guatamala (2)	1.6%	Singapore (6)	4.7%
Hong Kong (8)	6.3%	Switzerland (2)	1.6%
Hungary (1)	0.8%	Taiwan (1)	0.8%
India (7)	5.5%	Turkey (2)	1.6%
Indonesia (1)	0.8%	Uganda (1)	0.8%
Ireland (2)	1.6%	United Arab Emirates (5)	3.9%
Israel (10)	7.8%	United Kingdom (5)	3.9%
Italy (2)	1.6%	Vietnam (1)	0.8%
Lebanon (2)	1.6%	Virgin Islands (1)	0.8%

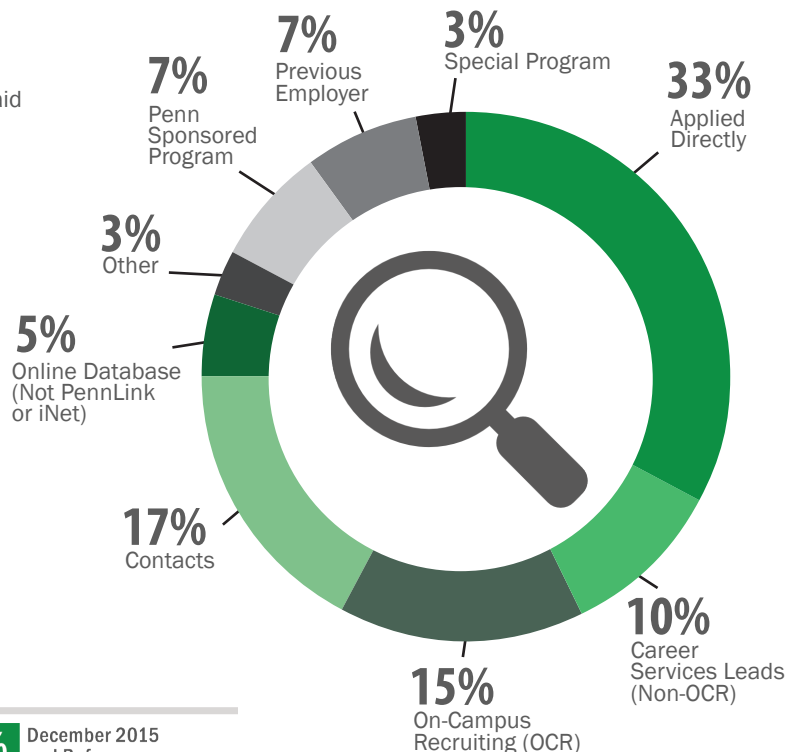


10.9%
Worked
Internationally

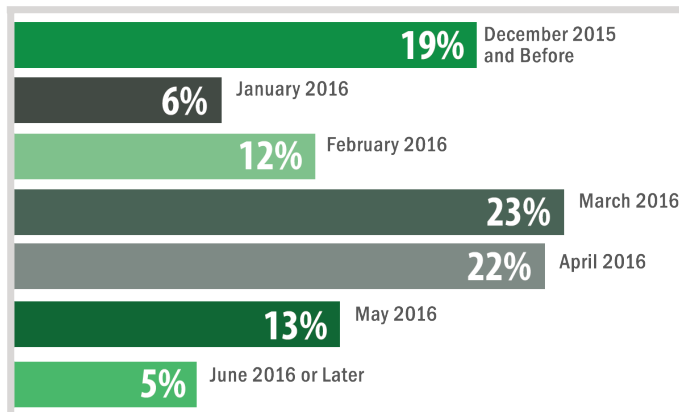
RIISING SENIORS

College of Arts and Sciences - Summer 2016

METHOD OF OBTAINING INTERNSHIP



TIMING OF OFFER



AVERAGE MONTHLY SALARY

Full-Time: **\$3,225**
(30+ hrs/wk)

Part-Time: **\$984**

Finance

Education

Healthcare

Non-Profit

Communications

Consulting

Technology

Government

Other

Manufacturing

Retail

Hospitality/Sports

Real Estate

16%

14%

12%

11%

10.5%

8.5%

7.5%

6%

5%

3.5%

3%

2%

1%

INDUSTRIES

For students who indicated they were working full-time or part-time.

WORK

89.4%

9.1%
Full-time, Unpaid

7.4%
Part-time, Unpaid

73.6%
Full-time, Paid

9.9%
Part-time, Paid

CLASS

4.5%

OTHER

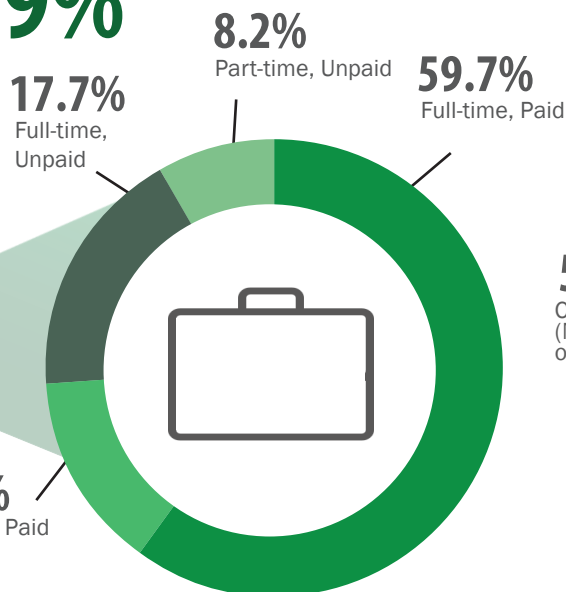
0.5%

TRAVEL

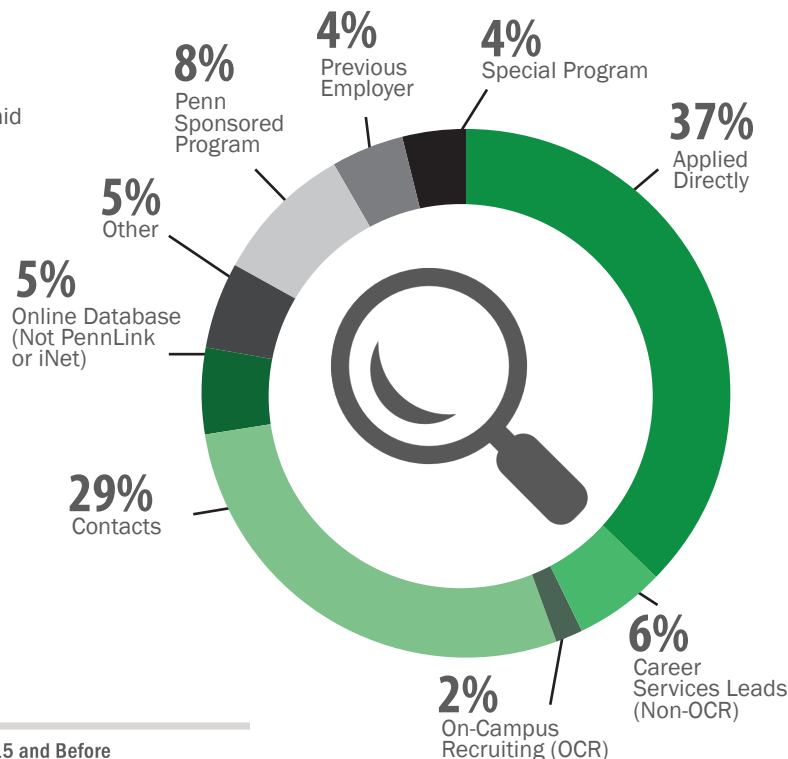
2.9%

INDEPENDENT RESEARCH

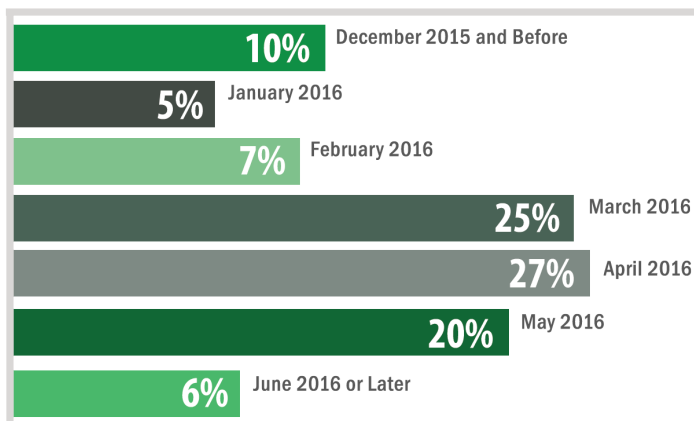
86.9%



METHOD OF OBTAINING INTERNSHIP



TIMING OF OFFER



AVERAGE MONTHLY SALARY

Full-Time: **\$2,035**
(30+ hrs/wk)

Part-Time: **\$898**

CLASS

7.8%

3.1%

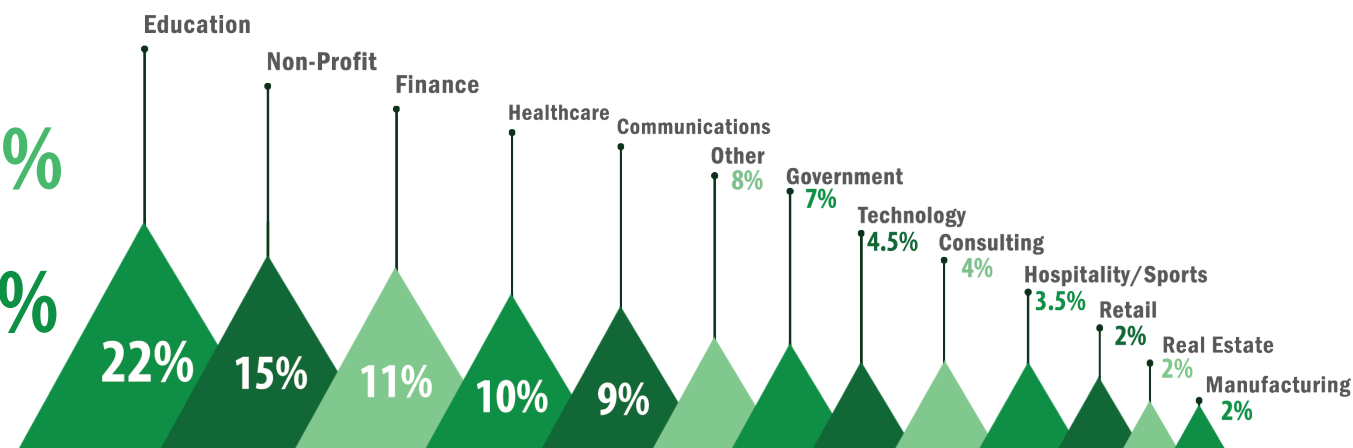
OTHER

0.4%

TRAVEL

1.8%

INDEPENDENT RESEARCH



INDUSTRIES

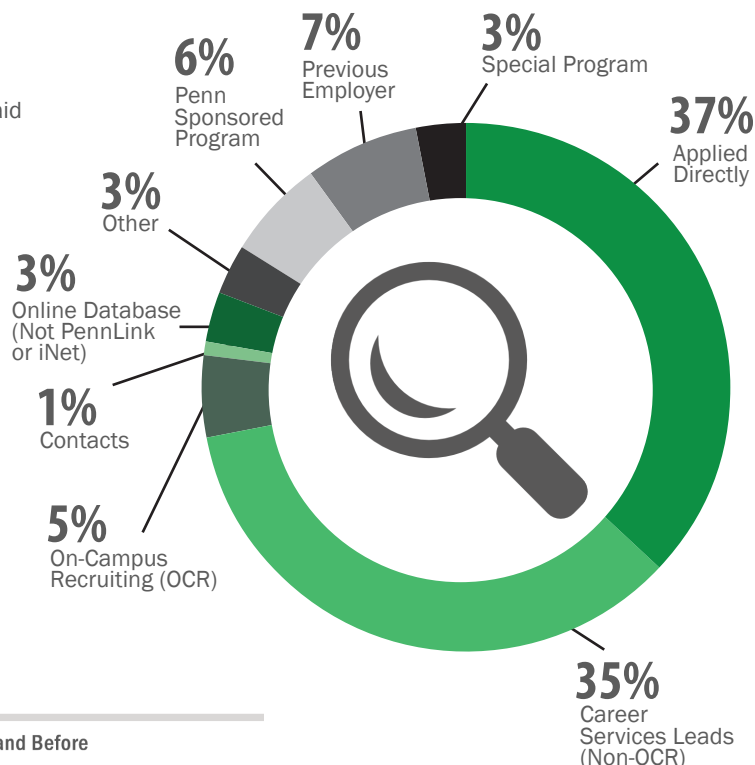
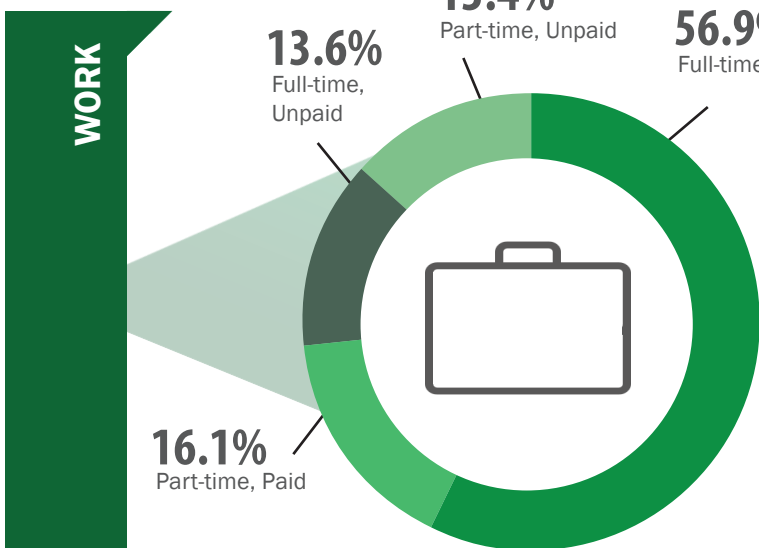
For students who indicated they were working full-time or part-time.

RISING SOPHOMORES

College of Arts and Sciences - Summer 2016

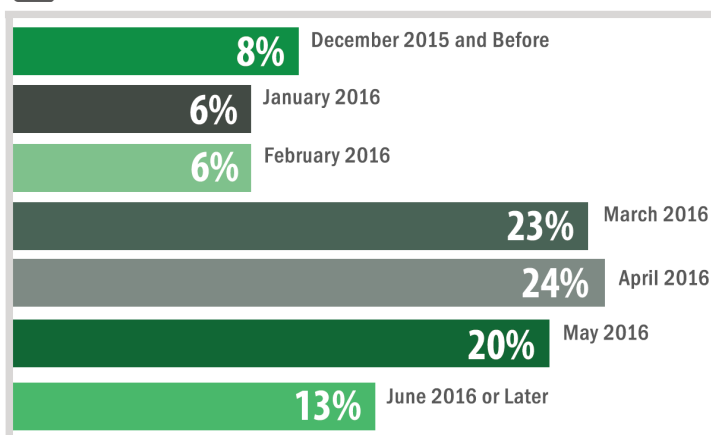
75.9%

METHOD OF OBTAINING INTERNSHIP



TIMING OF OFFER

12%



AVERAGE MONTHLY SALARY

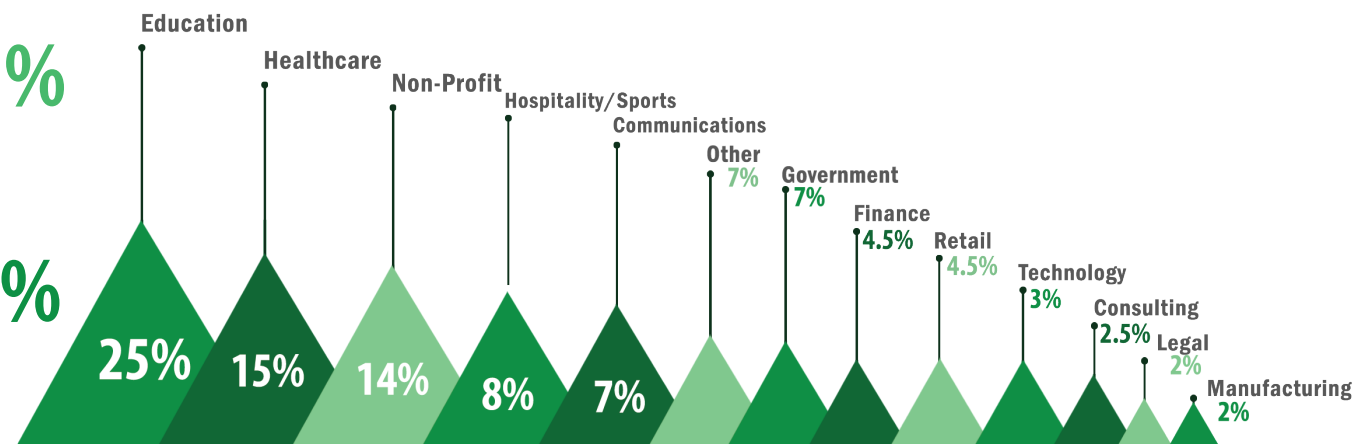
Full-Time: **\$1,738**
(30+ hrs/wk)

Part-Time: **\$828**

4.8%

5.2%

2.1%



INDUSTRIES

For students who indicated they were working full-time or part-time.

Full-Time Salary by Industry (All Class Years)

**Salary statistics are not released for industries where fewer than 3 students reported full-time salaries.*

Industry	Average Monthly Salary	# Reporting Salary	Range of Monthly Salary
Communications: Advertising/Public Relations	\$1,643	14	\$700 - \$2,400
Communications: Media/Entertainment	\$1,899	39	\$250 - \$4,000
Communications: Publishing/Printing	\$953	3	\$240 - \$1,600
Consulting	\$3,273	45	\$170 - \$7,500
Education: Elementary/Secondary Education	\$1,817	11	\$900 - \$3,000
Education: For Profit Education	\$1,589	3	\$400 - \$2,850
Education: Higher Education	\$1,733	73	\$330 - \$6,250
Education: Research Labs/Centers - Higher Education	\$1,708	59	\$260 - \$4,000
Energy/Natural Resources/Utilities	\$3,250	4	\$2,560 - \$5,000
Financial Services: Diversified Financial Services	\$3,455	20	\$1,000 - \$6,750
Financial Services: Hedge Fund	\$4,135	9	\$1,600 - \$10,000
Financial Services: Investment Banking/Brokerage	\$5,920	37	\$1,635 - \$8,000
Financial Services: Investment Management	\$3,763	11	\$1,500 - \$8,000
Financial Services: Private Equity	\$3,588	13	\$800 - \$7,500
Government: Local Government	\$1,388	7	\$1,000 - \$1,920
Government: Federal Government	\$1,748	10	\$500 - \$2,720
Government: Non-U.S. Government Service	\$667	3	\$400 - \$1,000
Government: Intergovernmental Organization	\$1,832	5	\$850 - \$2,960
Healthcare: Community / Public Health Center	\$1,604	5	\$800 - \$2,000
Healthcare: Hospital	\$1,481	44	\$256 - \$3,333
Healthcare: Private Health Care Provider (for profit)	\$2,105	9	\$1,100 - \$3,000
Hospitality / Leisure / Sports	\$1,758	34	\$600 - \$6,000
Insurance	\$2,579	9	\$1,100 - \$3,000
Legal Services	\$1,471	11	\$400 - \$2,560
Manufacturing: Aerospace	\$3,493	3	\$2,600 - \$5,000
Manufacturing: Biomedical Products/Pharmaceuticals	\$2,237	11	\$720 - \$4,200
Manufacturing: Consumer Products (food, household & personal care)	\$3,155	5	\$800 - \$4,576
Nonprofit: Cultural Institutions/Arts and Cultural Affairs	\$1,514	7	\$1,000 - \$2,400
Nonprofit: Public Interest/Advocacy	\$1,585	31	\$400 - \$3,188
Nonprofit: Social Services	\$1,431	9	\$850 - \$2,000
Other	\$1,617	18	\$320 - \$2,000
Real Estate/Construction	\$2,313	11	\$575 - \$4,800
Retail/Wholesale	\$1,869	20	\$380 - \$4,800
Technology	\$4,012	38	\$1,000 - \$9,167
Telecommunications	\$1,353	3	\$200 - \$3,360

Full-Time Summer Salary by Job Type (Work Activities)

**Salary statistics are not released for job functions where fewer than 3 students reported full-time salaries.*

Job Type	Average Monthly Salary	# Reporting Salary	Range of Monthly Salary
Accounting: Internal Accounting	---	1	---
Architecture	\$3,146	3	\$1,440 - \$6,000
Arts and Culture: Graphics / Design	\$1,380	6	\$400 - \$2,500
Communications: Advertising/Account Mgmt./Media Planning	\$1,685	11	\$1,026 - \$2,400
Communications: Editing	\$1,357	4	\$330 - \$2,800
Communications: Journalism/Other Writing	\$1,620	12	\$1,200 - \$2,000
Communications: Public Relations	\$2,240	9	\$400 - \$5,000
Communications: Production	\$2,245	6	\$1,575 - \$3,000
Consulting: Management/Strategy	\$3,842	28	\$500 - \$7,500
Consulting: Research	\$2,634	18	\$200 - \$7,440
Consulting: Technical/Information Systems	\$4,725	3	\$3,800 - \$5,375
Data Science: Data Analysis	\$3,000	19	\$1,112 - \$5,580
Economics: Economic Research/Econometrics	\$1,490	4	\$170 - \$2,700
Education: Administration	\$1,794	8	\$930 - \$3,200
Education: Research	\$1,541	20	\$800 - \$2,800
Education: Teaching	\$2,251	15	\$900 - \$6,250
Energy/Environment: Research	\$2,693	3	\$2,400 - \$2,960
Engineering: Research & Development	\$2,810	7	\$400 - \$5,200
Engineering: Systems	\$3,420	3	\$2,600 - \$4,300
Finance: Commercial Banking/Lending	\$2,376	5	\$1,000 - \$3,600
Finance: Financial Planning & Analysis (non-banking)	\$3,147	8	\$2,080 - \$5,833
Finance: Investment Banking	\$5,882	23	\$1,635 - \$7,086
Finance: Investment Management/Counsel	\$4,232	12	\$2,000 - \$8,000
Finance: Private Equity	\$3,695	11	\$800 - \$7,500
Finance: Risk Management	\$2,896	4	\$1,600 - \$4,000
Finance: Securities Research	\$4,603	6	\$1,500 - \$10,000
Finance: Sales	---	1	---
Finance: Trading	\$6,091	6	\$4,000 - \$7,083
Finance: Venture Capital	---	1	---
Government: Legislative Aid/Staff	\$833	3	\$500 - \$1,000
Government: Policy Research/Analysis	\$1,623	9	\$400 - \$3,000
Healthcare: Clinical Research	\$1,532	18	\$300 - \$2,550
Healthcare: Health Care Policy / Management	\$1,694	6	\$800 - \$2,400
Healthcare: Hospital / HMO Administration	---	1	---
Healthcare: Other Clinical/Non-Nursing	---	2	---
Healthcare: Public Health Administration	\$1,773	3	\$1,600 - \$1,920
Hospitality: Camp Counselor	\$1,444	20	\$600 - \$3,000
Hospitality: Life Guard	\$2,220	4	\$700 - \$1,600

Full-Time Summer Salary by Job Type (Work Activities) (continued)

Job Type	Average Monthly Salary	# Reporting Salary	Range of Monthly Salary
Information Technology: Data Analyst / Administrator	---	2	---
Information Technology: Product Designer	---	2	---
Information Technology: Software Developer/Engineer	\$4,784	14	\$1,000 - \$9,167
Information Technology: Technical Support	---	2	---
Information Technology: Web Designer/Developer	---	2	---
Law: Paralegal	\$1,844	10	\$480 - \$5,000
Management/Administration: Administrative Assistant/Office Management	\$1,402	16	\$400 - \$2,880
Management/Administration: Human Resources	\$2,384	4	\$1,480 - \$3,187
Management/Administration: Operations	\$1,567	13	\$400 - \$3,000
Marketing: Marketing Analysis/Research	\$2,285	12	\$250 - \$5,900
Marketing: New Business Development	\$1,889	10	\$380 - \$2,600
Marketing: Product/Brand Management	\$2,944	17	\$240 - \$4,800
Marketing: Sales/Sales Account Management	\$2,164	12	\$1,000 - \$4,400
Marketing: Social Media	\$1,642	7	\$575 - \$3,600
Nonprofit/Social Services: Administration	\$1,333	3	\$850 - \$1,400
Nonprofit/Social Services: Direct Service	\$1,400	4	\$1,000 - \$2,000
Nonprofit/Social Services: Policy	---	2	---
Nonprofit/Social Services: Program Evaluation	---	2	---
Nonprofit/Social Services: Program Planning	\$1,314	4	\$1,000 - \$1,616
Nonprofit/Social Services: Research	\$1,914	15	\$1,000 - \$2,789
Other	\$1,776	28	\$560 - \$3,800
Real Estate: Sales	\$2,183	4	\$575 - \$3,000
Real Estate: Real Estate Investment Analysis	\$3,500	5	\$2,000 - \$7,100
Scientific Research: Biology/Biochemistry	\$1,497	33	\$256 - \$3,333
Scientific Research: Biomedical	\$1,587	27	\$170 - \$3,333
Scientific Research: Chemistry	\$1,462	7	\$583 - \$2,000
Scientific Research: Physics	\$1,497	7	\$900 - \$2,500
Scientific Research: Psychology	\$1,606	8	\$800 - \$3,000



SUMMER PLANS BY INDUSTRY



Communications

Consulting

Education

Finance

Government

Healthcare

Hospitality

Legal Services

Manufacturing

Non-Profit

Real Estate

Retail

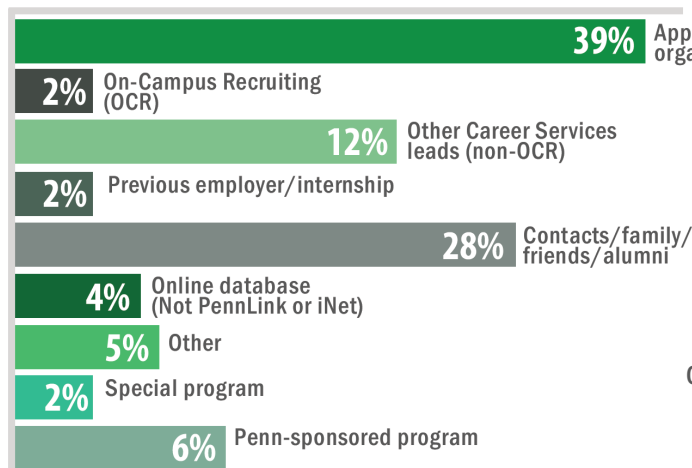
Technology

COMMUNICATIONS



METHOD

How students obtained their accepted job or internship offers



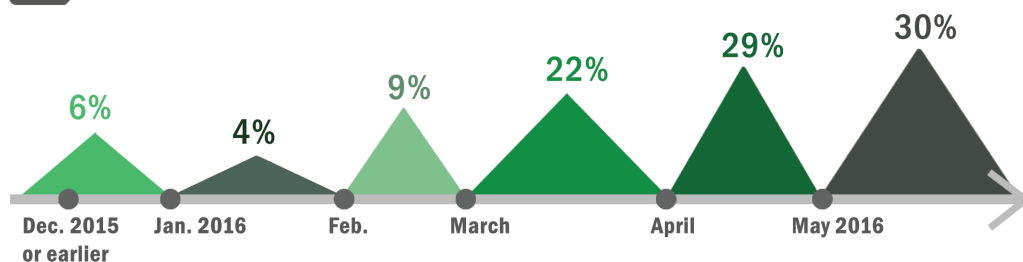
AVERAGE MONTHLY SALARY

Full-Time: **\$1,498**
(30+ hrs/wk)



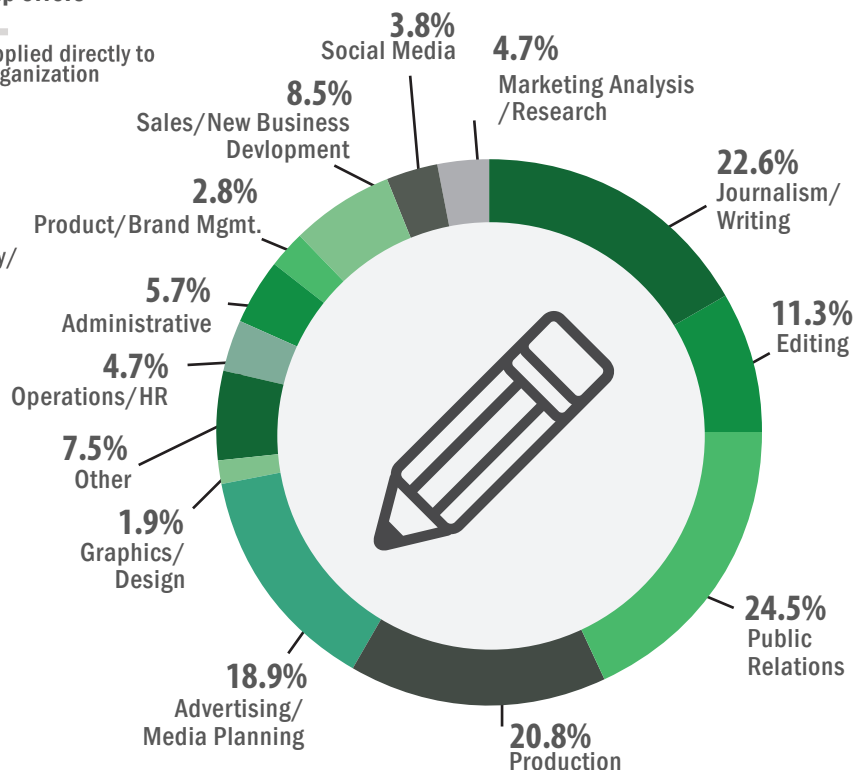
TIMING

When students received their offers

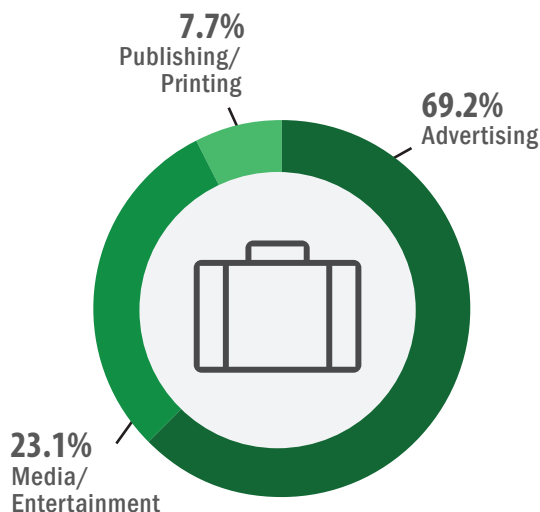


94% of students received their offers during or after the spring semester

JOB FUNCTION BREAKDOWN



INDUSTRY BREAKDOWN



POSITIONS

51 Minds, Intern
ABC News, Intern
AUNI, Videographer
The Advertising Council, Strategy & Evaluation Intern
Alcatel, Legal Intern
Arsenal New York, Sales and Marketing Intern
Asian American Literary Review
Astro Holdings Malaysia Bhd, Digital Marketing Intern
Audible, Intern
Business Insider, News Intern
CBS News, Production Assistant
CBS News, Production Runner
CJ E&M, Intern
CQ Roll Call, Reporting and Research Intern

Cherry Bombe Magazine, Intern
Comcast/NBCUniversal, Brand Marketing Intern for NBC News
Comcast/NBCUniversal, Digital Media and Marketing Intern
Comcast/NBCUniversal, Government Communications Intern
Comcast/NBCUniversal, Shot Selector
Comcast/NBCUniversal, Strategic Planning Intern
Comcast/NBCUniversal, Talent Attraction Intern
Comcast/NBCUniversal, University Relations Intern
Dentsu Aegis Network, Programmatic Intern

(See next page)

COMMUNICATIONS

POSITIONS

Deston Entertainment, *Assistant Production Manager*
Di Novi Pictures, *Film and Television Development Intern*
DigitasLBI, *Media Planner*
Discovery Communications, *Product Development Intern*
Doner, *Intern*
ESM Productions, *Production Intern*
Evok Advertising, *Account Services Intern*
FLAX PR, *Intern*
FOX Sports, *Digital Marketing Intern*
Flame Ventures, *Development Intern*
Funny Or Die, *Intern*
GenHERation, *Intern (2)*
Greentarget Global Group, *Content Intern*
Gyro, *Account Management Intern*
HarperCollins Publishers, *Marketing Intern*
HBO, *Domestic Distribution Intern*
HarperCollins Publishers, *Design Intern*
ICR Inc., *Corporate Communications Intern*
IPG Mediabrands, *Portfolio Management Intern*
JUICE Pharma, *Account Intern*
Jamestown Associates, *Political Intern*
KTAR News, *Radio Production Intern*
Killer Films, *Development Intern*
Los Angeles Times, *Multiplatform/Copy Desk Intern*
Management 360, *Intern*
McIntosh & Otis, *Intern*
McSweeney's, *Intern*
Mediavest, *Strategy & Planning Intern*

Minnesota Public Radio, *50th Anniversary Intern*
Motion Picture Corporation of America, *Intern*
Music @ Menlo, *Production Intern*
NBC News, *Meet the Press Editorial and Production Intern*
NBC Olympics, *Shot Selector*
Newlink Group, *Social Media Marketing Intern*
NewsCred, *Sales & Editorial Intern*
Next Wave Record Label, *Assistant*
Nickelodeon Animation Studio, *HR Intern*
The Observer, *Intern*
Original Force Animation, *Writing Assistant*
PMK BNC, *Intern*
Paramount Pictures, *Story Intern*
Penguin Random House, *Marketing/Publicity Intern*
Philadelphia Inquirer, *Sports Reporter*
Philadelphia Magazine, *Editorial Intern*
Philadelphia Magazine, *News/Politics Intern*
Portland Communications, *Intern*
Powell Tate/Weber Shandwick, *Intern*
Praetorian Digital, *Custom Content Intern*
Principato Young Entertainment, *Talent Management Intern*
REVOLT Media & TV, *PR Intern*
Realtime Media, *Sales & Strategy Summer Associate*
Red Tettemer O'Connell & Partners, *Social Strategy Intern*
Saatchi & Saatchi, *Strategic Planning Intern*

San Antonio Current, *Digital Media Intern*
Sesame Workshop, *Intern*
Shore Fire Media, *Intern*
Sony Music, *Intern*
Superb Entertainment, *Intern*
THINK Creative Group, *Inbound Marketing Intern*
TWELV Magazine, *Fashion Editor*
ThePostGame.com, *Sports Writer*
Time Inc., *Digital Editorial Intern*
Time Inc., *Human Resources Operations Intern*
Time Inc., *Integrated Marketing Intern*
Time Inc., *Intern*
United Talent Agency, *Intern*
Vaad LeHotzaat Kitvei HaRav Weinberg, *Intern*
Variety Media, LLC., *Intern*
Viacom, *Content and Programming Intern*
Viacom, *Intern*
Viacom, *Print Design Intern*
Viacom Media Networks, *Programming Acquisitions Group Intern*
WHYY-TV, *Assistant Producer*
WXPB, *Member Services Intern*
Wall Street Journal, *Robert L. Bartley Fellow*
Walt Disney Company, *Finance Intern*
Wenatchee World, *News Intern*
WhoSay, *Editorial Assistant*
William Morris Endeavor, *Intern*
Wire Stone, *Account Management Intern*

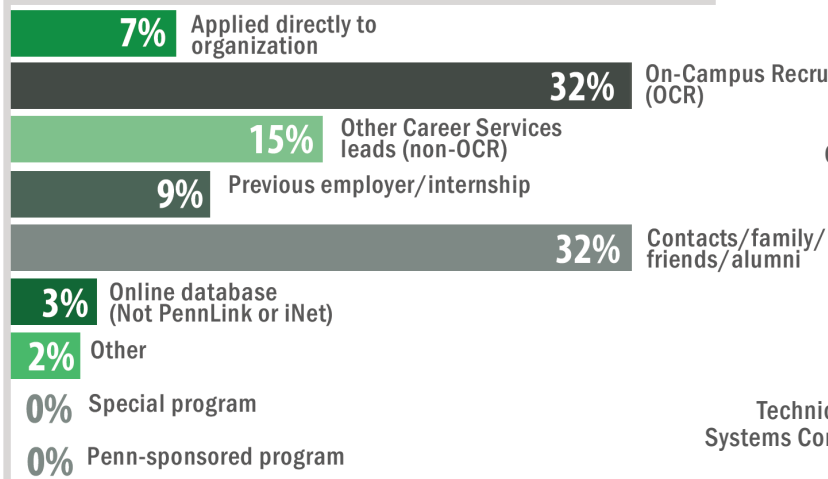
Summer Opportunities in

CONSULTING



METHOD

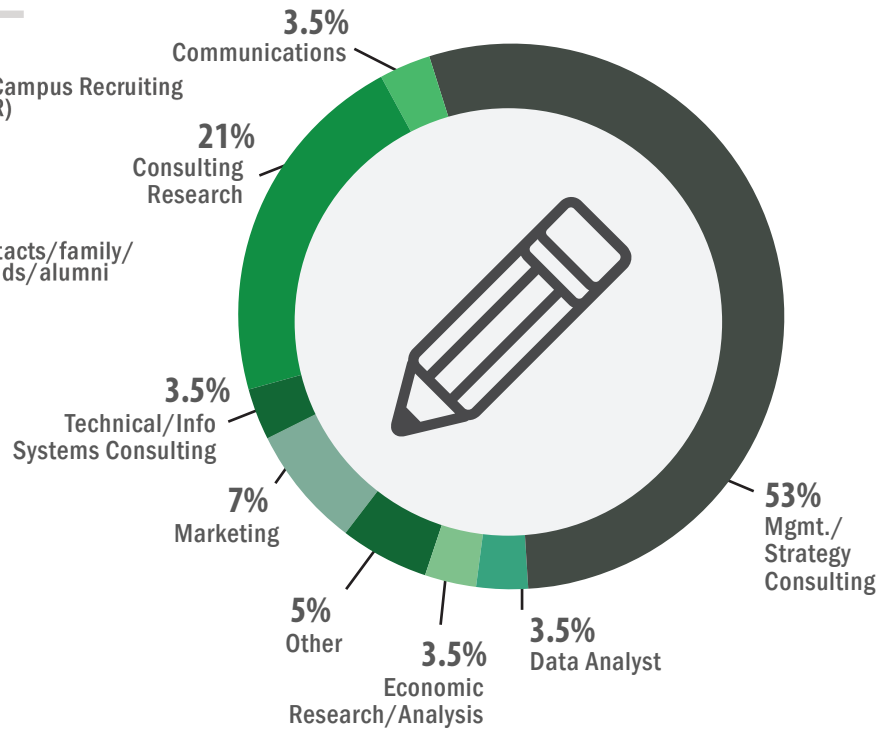
How students obtained their accepted job or internship offers



AVERAGE MONTHLY SALARY

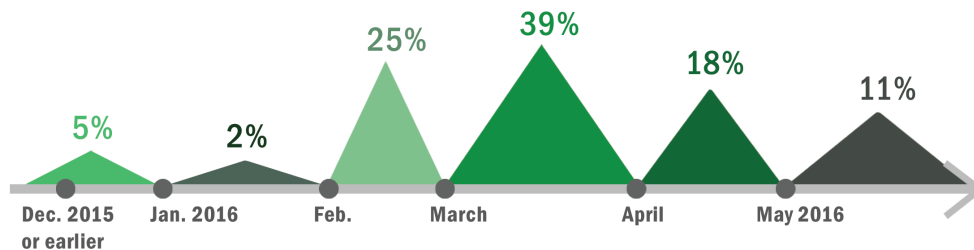
Full-Time: **\$3,273**
(30+ hrs/wk)

JOB FUNCTION BREAKDOWN



TIMING

When students received their offers



95% of students received their offers during or after the spring semester

POSITIONS

A.T. Kearney, *Business Analyst Intern*
 AM Consulting, *Intern*
 Accenture, *Intern*
 Accenture, *Technology Consulting Analyst Intern*
 BAIA International, *Management Consulting Intern*
 Bain & Co., *Associate Consultant Intern (3)*
 Berkeley Research Group, *Summer Associate*
 Boston Consulting Group
 Boston Consulting Group, *Part-Time Assistant*
 Boston Consulting Group, *Summer Associate (2)*
 Capco: The Capital Markets Company, *Summer Associate*
 Charles River Associates, *Analyst*

ClearView Healthcare Partners, *Analyst Intern (2)*
 Datawords, *Project Manager*
 Deloitte, *Business Analyst Summer Scholar*
 Deloitte, *Summer Analyst (3)*
 Deloitte, *Summer Scholar (4)*
 Dun & Bradstreet, *Financial Planning and Analysis Intern*
 Estudios Tecnicos Inc., *Intern*
 FMG Leading, *Intern*
 Five O'Clock Club, *Market Research Intern*
 Flamingo International, *Intern*
 Heidrick and Struggles, *Analyst Intern*
 IBM, *Consulting By Degrees Intern*
 International Business Machines, *Business Analyst*

Leitzes & Co, *Creative Marketing Intern*
 McKinsey & Company, *Summer Business Analyst*
 Millward Brown Vermeer/Kantar Vermeer, *Summer Analyst*
 Monitor Deloitte, *Strategy Consulting Summer Analyst*
 Navigant Consulting, *Summer Associate*
 New England Consulting Group
 Oliver Wyman, *Consulting Intern (2)*
 PriceWaterhouseCoopers, *Advance Advisory Intern*
 PriceWaterhouseCoopers, *Financial Consulting Intern*
 PriceWaterhouseCoopers, *Start Intern*
 PriceWaterhouseCoopers, *Intern (2)*

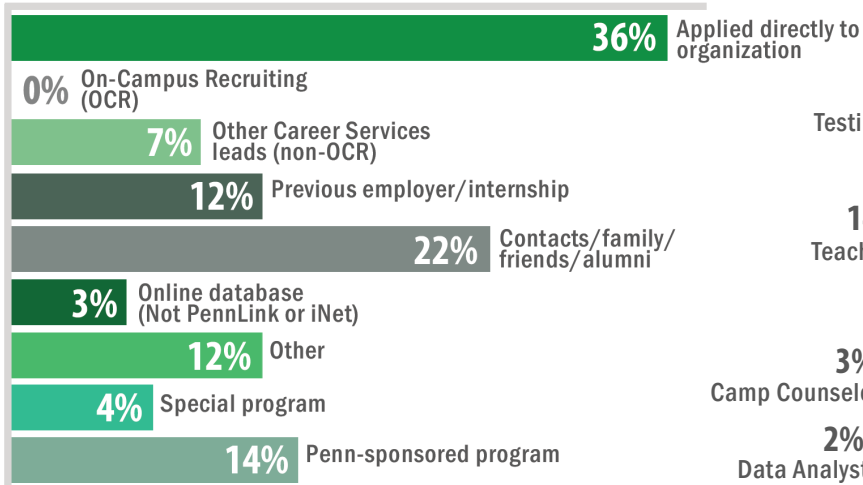
Professional Development Group LLC, *Marketing Intern*
 Quorum Consulting, Inc., *Summer Associate*
 Research Board of Gartner, Inc., *Research Analyst*
 Seltzer Licensing Group
 Simon-Kucher & Partners, *Consulting Intern*
 Strategy&, *Summer Associate (2)*
 Sustrana Sustainability Consultants, LLC, *Product Development Intern*
 Swellbox, *Intern*
 Transportation Resource Associates Inc., *Consulting Intern*
 Wendell Potter Consulting, *Intern*

EDUCATION



METHOD

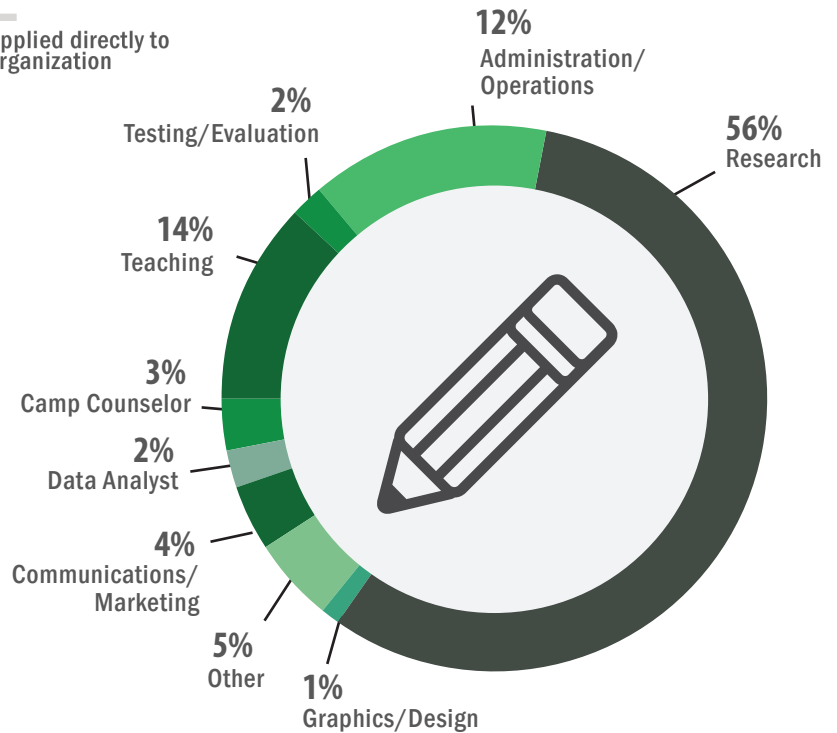
How students obtained their accepted job or internship offers



AVERAGE MONTHLY SALARY

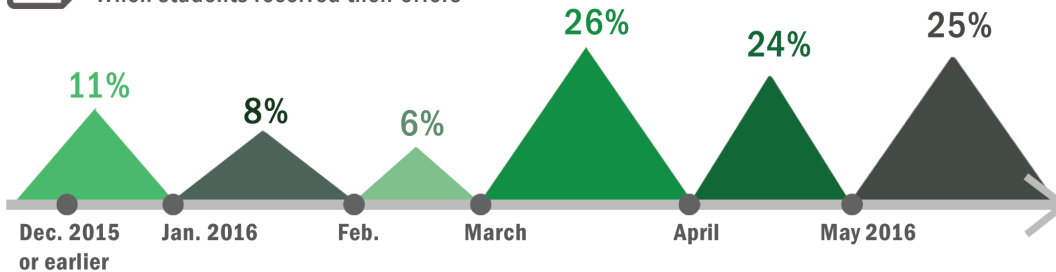
Full-Time: **\$1,712**
(30+ hrs/wk)

JOB FUNCTION BREAKDOWN



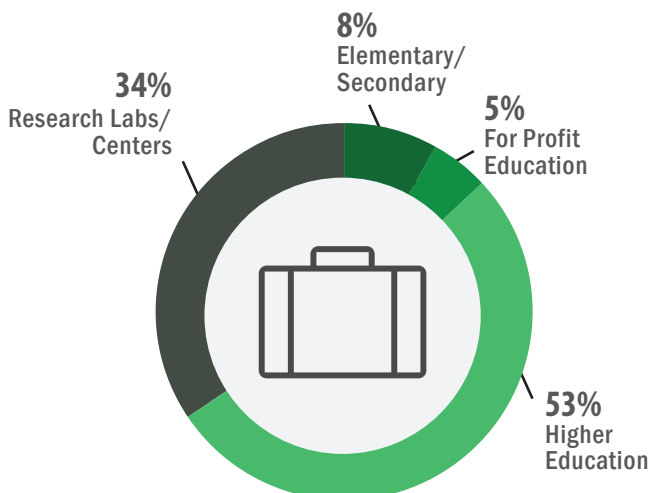
TIMING

When students received their offers



89% of students received their offers during or after the spring semester

INDUSTRY BREAKDOWN



POSITIONS

Advanced Studies Program, *Intern*
 Aim High, *Teaching Intern*
 Annenberg Public Policy Center, *Research Assistant*
 Bibo Global, *English Teacher*
 Brookwood School, Summer Camp *Counselor*
 Brown University, Summer Teaching *Assistant*
 CERN, *International Relations Intern*
 Carnegie Mellon University, *Researcher*
 Center for American Indian Health at Bloomberg School of Public Health, *Research Program Assistant*
 Children's Hospital of Philadelphia, *Student Researcher*

Columbia University, *Resident Advisor*
 Connect Academy, *Teaching Assistant*
 Cornell University, *REU Student*
 Credly, *Intern*
 Duke University, *Research Assistant (2)*
 Dux Institute/Eleva Pelo Mundo
 Eastside ABA, *Registered Behavioral Technician*
 Elite Performance Tutoring, *Tutor*
 Feinstein Institute for Medical Research, *Student Intern*
 First Class Tutoring, *Tutor*
 Forsyth Institute, *Research Intern*
 Foster Center for Student Innovation, *Innovate for Maine Fellow*

(See next page)

EDUCATION

POSITIONS

Full Knowledge Teaching Institute, *Teacher*
 Generation Teach, *Teaching Fellow*
 George Washington University, *Research Assistant*
 Grenoble Institute of Technology and CNRF, *International Research Intern*
 H. Lee Moffitt Cancer Center, *SPARK Intern*
 Harvard University, *Proctor & Tutor*
 Hebrew University of Jerusalem, *Research Assistant*
 IDC Herzliya, *Intern*
 IDEA Public Schools, *Academic Services Intern*
 Interdisciplinary Center Herzliya, *Research Intern*
 International Ivy Summer Enrichment Program, *Teacher*
 Island Lake Sports and Arts Camp, *Counselor*
 Ivy League Camps, *Director*
 Ivy Tech Community College of Bloomington, *Tutor*
 KIPP, *Leadership Team Intern*
 Kidventure Summer Camp, *Counselor*
 Knodemy, *Product Management Intern*
 Language Will, *Teacher*
 Little Picasso School of Visual Arts, *Assistant Teacher*
 Mathnasium, *Tutor*
 Mt. Sinai School of Medicine, *Clinical Research Assistant*
 NORC at the University of Chicago, *Social Science Research Intern*
 New York Genome Center, *Business Development Intern*
 New York University, *Research Assistant*
 OCP Policy Center, *Intern*
 OPEN Classroom, *Junior Facilitator*
 Prep for Prep, *Assistant Head of the Summer Advisory System*
 Price Lab for Digital Humanities, *Undergraduate Fellow*
 Princeton Plasma Physics Laboratory, *Intern*
 REACT Research Program, *Intern*
 RWTH Aachen University, *Intern (2)*
 Rockefeller University
 Rutgers University, *Research Assistant*
 Summer Engineering Experience for Kids (SEEK), *Mentor*
 Schmidt Lab at University of Pennsylvania, *Research Assistant*
 Singapore Management University, *Summer Research Associate*
 Stanford University, *Counselor (2)*

Stanford University, *Research Assistant*
 Stanford University Health System, *Research Assistant*
 Steppingstone Academy, *Intern*
 Summerbridge Hong Kong, *Mentor/Teacher*
 Swarthmore College, *Research Assistant*
 TIC Summer Camp, *Counselor*
 Taipei Medical University, *Research Assistant*
 Tata Institute of Fundamental Research, *Intern*
 Teach for America, *Operations Coordinator*
 Temple Emanuel Religious School
 Union City Daycare, *Teacher Aide*
 Universidad Maimonides, *Research Assistant*
 University of California - San Diego, *Student Research Assistant*
 University of California- Los Angeles Health System, *Research Volunteer*
 University of Manitoba, *Student*
 University of Minnesota, *SURE Intern*
 University of North Carolina, *Research Assistant*
 University of Pennsylvania (4)
 University of Pennsylvania, *Research Assistant*
 University of Pennsylvania, *AHRCI Media Coder*
 University of Pennsylvania, *Administrative Assistant*
 University of Pennsylvania, *Audio Specialist*
 University of Pennsylvania, *Collections Intern*
 University of Pennsylvania, *Creative Strategist and Executive NSO Coordinator*
 University of Pennsylvania, *Customer Services Assistant*
 University of Pennsylvania, *Digital Media Assistant*
 University of Pennsylvania, *Fitness Attendant*
 University of Pennsylvania, *Fox Fellow*
 University of Pennsylvania, *Hospitality Employee*
 University of Pennsylvania, *Intern (3)*
 University of Pennsylvania, *Kashaya Dictionary Intern*
 University of Pennsylvania, *Lab Assistant (5)*
 University of Pennsylvania, *Marketing Intern*

University of Pennsylvania, *Media Coder*
 University of Pennsylvania, *Media Intern*
 University of Pennsylvania, *NSO Coordinator*
 University of Pennsylvania, *Office Assistant (2)*
 University of Pennsylvania, *Operations Manager*
 University of Pennsylvania, *PURM Research Assistant (3)*
 University of Pennsylvania, *PennCap Peer Counselor*
 University of Pennsylvania, *Production Assistant (2)*
 University of Pennsylvania, *Program Assistant*
 University of Pennsylvania, *Program Coordinator*
 University of Pennsylvania, *RA*
 University of Pennsylvania *Research Assistant (40)*
 University of Pennsylvania, *Research Mentorship Program Mentee*
 University of Pennsylvania, *Researcher (3)*
 University of Pennsylvania, *Residential Team Advisor (2)*
 University of Pennsylvania, *Sociolinguistics in Education Research Assistant*
 University of Pennsylvania, *Sound Engineer Intern (2)*
 University of Pennsylvania, *Special Collections Assistant*
 University of Pennsylvania, *Student Worker (2)*
 University of Pennsylvania, *Summer Intern*
 University of Pennsylvania, *Undergraduate Research Assistant (5)*
 University of Pennsylvania, *Web Master*
 University of Pennsylvania, *Study Coordinator*
 University of Pennsylvania - Academic Engagement, *Collections Intern*
 University of Pennsylvania - Annenberg Public Policy Center, *Media Coder*
 University of Pennsylvania - Annenberg Public Policy Center, *Undergraduate Fellow*
 University of Pennsylvania - Biddle Law Library, *Faculty Document Delivery Assistant*

(See next page)

EDUCATION

POSITIONS

University of Pennsylvania - Biology,
Research Assistant (3)

University of Pennsylvania -
Biomedical Sciences Bale Lab,
Research Assistant

University of Pennsylvania -
Boundaries of Anxiety and
Depression Laboratory, *Research
Assistant*

University of Pennsylvania - Business
Economics and Public Policy,
Research Assistant

University of Pennsylvania - Center
for the Treatment and Study of
Anxiety, *Undergraduate Volunteer
Assistant*

University of Pennsylvania - Cinema
and Media Studies Department,
Summer Intern

University of Pennsylvania - Classical
Studies: The Price Lab for Digital
Humanities, *Andrew W. Mellon
Price Lab Summer Fellow*

University of Pennsylvania -
Criminology, *Research Assistant*

University of Pennsylvania -
Department of Biochemistry and
Biophysics, Perelman School of
Medicine, *Research Assistant*

University of Pennsylvania -
Department of Biochemistry and
Molecular Biophysics,
Undergraduate Researcher

University of Pennsylvania -
Department of Biology, *Lab
Assistant*

University of Pennsylvania -
Department of Biostatistics and
Epidemiology, *Research Assistant*

University of Pennsylvania -
Department of Chemistry,
Undergraduate Researcher

University of Pennsylvania -
Department of Computer and
Information CIS, *Research
Assistant*

University of Pennsylvania -
Department of Developmental
Biology, *Research Assistant*

University of Pennsylvania -
Department of Epidemiology and
Biostatistics, *Research Assistant*

University of Pennsylvania -
Department of Germanic
Languages and Literature,
Research Assistant

University of Pennsylvania -
Department of Radiology,
Research Assistant

University of Pennsylvania - Earth
and Environmental Science,
Research Assistant

University of Pennsylvania - Housing
and Conference Services, *Guest
Services Attendant*

University of Pennsylvania - Legal
Studies and Business Ethics
Department, *Research Assistant*

University of Pennsylvania -
Microbiology at the Smilow
Research Center, *Research
Assistant*

University of Pennsylvania - Netter
Center, *Data Analyst*

University of Pennsylvania - Netter
Center, *Intern*

University of Pennsylvania -
Neurology, *Research Assistant*

University of Pennsylvania -
Neuroscience, *Research Assistant*

University of Pennsylvania - Office of
the President, *Intern*

University of Pennsylvania - PURM
Biology Department, *Research
Assistant*

University of Pennsylvania - Penn
Museum - Babylonian Section,
Exhibits Intern

University of Pennsylvania - Penn
Wharton Public Policy Initiative,
Research Assistant

University of Pennsylvania -
PennDesign, *Research Assistant*

University of Pennsylvania - Perelman
Medical School: Ted Abel
Laboratory, *Researcher*

University of Pennsylvania - Perelman
School of Medicine: Dreyfuss
Laboratory, *Research Assistant*

University of Pennsylvania - Physics
and Nanotechnology, *Research
Assistant*

University of Pennsylvania -
Psychology: Brannon Lab,
Research Assistant

University of Pennsylvania -
Undergraduate Admissions,
Admissions Assistant

University of Pennsylvania - Van Pelt
Library, *Student Worker (3)*

University of Pennsylvania - Wharton
GIS, *Research Assistant*

University of Pennsylvania - Wharton
Real Estate Department, *Research
Assistant*

University of South Carolina,
Communications Coordinator

University of Southern California,
Visiting Research Scholar

Vanderbilt University, *Research
Assistant*

Varsity Tutors, *Tutor*

Virginia Science Technology
Engineering and Applied Science,
Resident Assistant

Wesleyan University, *Summer Fellow*
Wharton OID Department,
Programmer/Research Assistant

Wistar Institute

Wistar Institute, *Lab Assistant*

Woodlawn School, *Instructor*

Woods Hole Oceanographic
Institution, *Guest Student*

Wyoming Seminary, *ESL Counselor
and STEM Teaching Assistant*

Wyss Institute for Biologically
Inspired Engineering at Harvard
University, *Research Assistant*

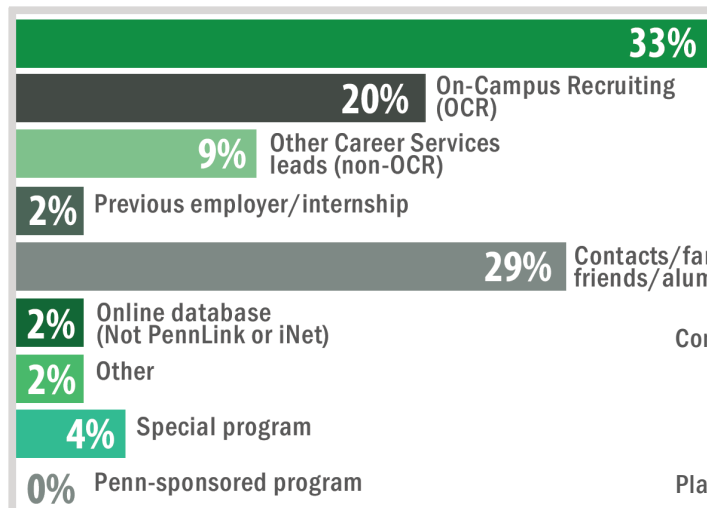
Xavier University, *Intern/Assistant*
Y2 Academy, *Teacher's Assistant*

FINANCIAL SERVICES



METHOD

How students obtained their accepted job or internship offers



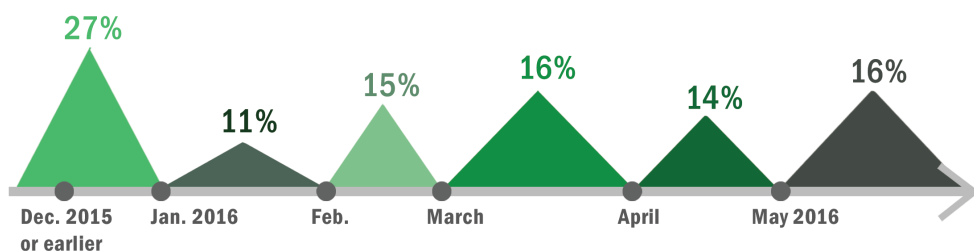
AVERAGE MONTHLY SALARY

Full-Time: **\$4,172**
(30+ hrs/wk)



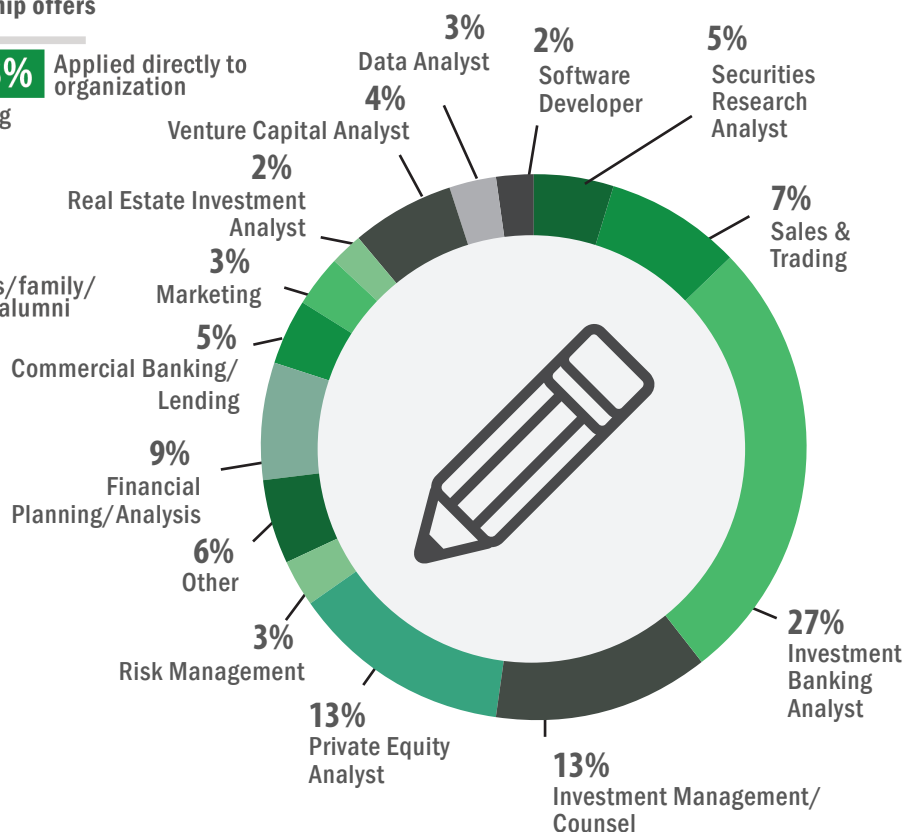
TIMING

When students received their offers

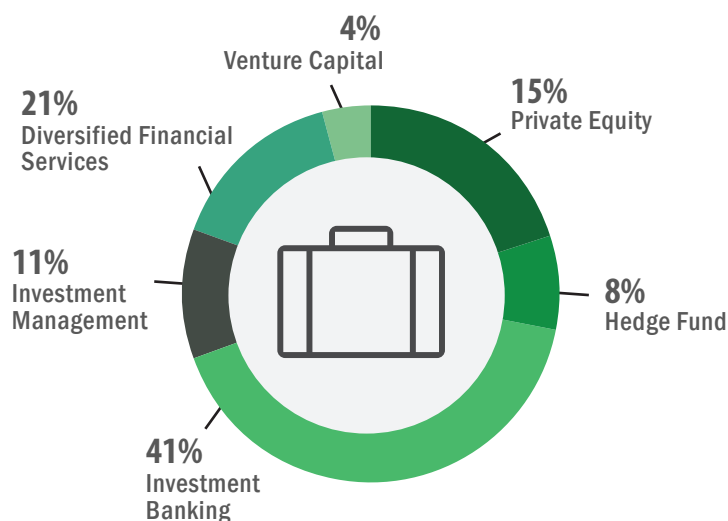


72% of students received their offers during or after the spring semester

JOB FUNCTION BREAKDOWN



INDUSTRY BREAKDOWN



POSITIONS

AQR Capital, *Summer Analyst*
 Alexsar Capital, *Financial Analyst Intern*
 American Express, *Intern*
 American International Group, *Financial Advisor Intern*
 Audax Group, *Private Equity Summer Analyst*
 Avenue Capital, *Summer Analyst*
 BAC, *Intern*
 Bain Capital, *Summer Investment Analyst*
 Bank of America Merrill Lynch, *Summer Analyst (2)*
 Bank of America Merrill Lynch, *Associate Intern*

Bank of America Merrill Lynch, *Global Wealth Investment Management Advisory Intern*
 Bank of New York Mellon, *Summer Analyst*
 Bankrate, *Marketing Intern*
 Barclays, *Summer Analyst*
 Beach Point Capital Management, *Summer Analyst*
 Bernhard Capital Partners
 BlackRock, *Product Strategy Analyst*
 BlackRock, *Summer Analyst (2)*
 Blackstone Group, *Legal and Product Structuring Summer Analyst*
 Blackstone Group, *Summer Analyst*
 (See next page)

FINANCIAL SERVICES

POSITIONS

Blue Seed Collective, *Venture Capital Summer Analyst*
Brandywine Asset Management, *Trading Intern*
Bravia Capital, *Analyst*
Bridgewater Associates, *Investment Associate Intern*
Bridgewater Associates, *Management Associate*
Byline Bank, *Information Security Intern*
Capital One, *Business Analyst*
Carlson Capital, *L.P.*
Carlyle Group, *Summer Intern*
Centerview Partners, *Investment Banking Analyst*
Centerview Partners, *Summer Analyst*
Citibank, *Summer Analyst*
Consonance Capital Partners, *Healthcare Investments Analyst*
Crosstree Capital Partners, *Investment Banking Summer Analyst*
D Group Equities Management Services, *Finance/Accounting Intern*
Daiwa Capital Markets Korea, *Investment Banking Intern*
De Lage Landen, *Flow Analyst*
Deimos Asset Management, *Summer Analyst*
Deutsche Bank, *Asset & Wealth Management Summer Analyst*
Deutsche Bank, *Summer Analyst*
Diversis Capital, *Summer Analyst*
Divine Capital LLC., *Research and Investment Banking Analyst*
Dreamit Ventures, *Intern*
Envisage Advisors, *Summer Analyst*
FTV Capital, *Intern*
Ferghana Partners, *Investment Banking Summer Analyst*
Fidelity, *FCAT Intern*
First National Bank of Pennsylvania, *Teller*
Foresters Financial Services, Inc., *Intern*
GCM Grosvenor, *Summer Analyst*
GE Capital, *Risk Management Intern*

George K Baum, *Intern*
Goldman Sachs, *Investment Banking Summer Analyst*
Goldman Sachs, *Summer Analyst (7)*
Goldman Sachs, *Technology Summer Analyst*
Gorelick Brothers Capital LLC., *Summer Intern*
Greenhill & Co., *Summer Analyst*
Guggenheim Partners, *Summer Analyst*
Houlihan Lokey, *Summer Analyst*
IIFL Wealth, *Finance Intern*
ITG, *Summer Analyst*
Intervest Venture, *Capital Intern*
J.P. Morgan Chase & Co., *Mergers & Acquisitions Investment Banking Summer Analyst*
J.P. Morgan Chase & Co., *Summer Analyst (2)*
JPMorgan Chase & Co., *Client List Screening Intern*
JPMorgan Chase & Co., *Sales & Trading Summer Analyst (2)*
JPMorgan Chase & Co., *Software Development Analyst*
JPMorgan Chase & Co., *Technology Analyst*
Janney Montgomery Scott, *Intern*
Kayne Anderson Capital Advisors, *L.P., Summer Associate (2)*
Korea Investment Company, *Summer Intern*
LGL Partners, *Intern*
LLR Partners, *Market Development Intern*
Lazard, *Healthcare Summer Analyst*
Lincoln Financial Group, *Intern*
MTS Health Partners, *Summer Analyst*
Magma Venture Partners, *Summer Venture Capital Associate*
Marathon Asset Management, *Summer Analyst*
Merck Sharp & Dohme Federal Credit Union, *Marketing and Financial Services Intern*
Moelis & Company, *Investment Banking Summer Analyst*
Moon Capital, *Summer Analyst*

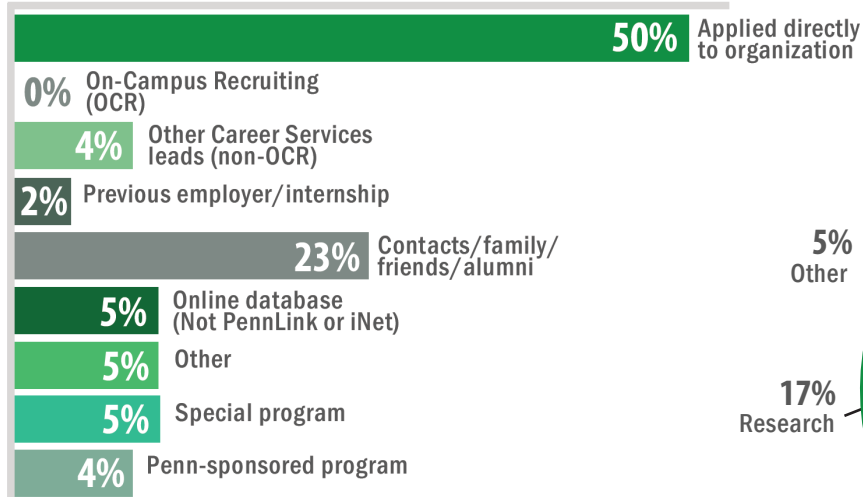
Morgan Stanley, *Compliance Summer Analyst*
Morgan Stanley, *Fixed Income Sales & Trading Summer Analyst*
Morgan Stanley, *Summer Analyst (2)*
PJT Partners, *Investment Banking Summer Analyst*
Patron Capital Partners, *Summer Analyst*
Penn Students Federal Credit Union, *Summer Manager*
Perella Weinberg Partners, *Advisory Sophomore Intern*
Praxis Commercial Summer, *Analyst*
RBC Capital Markets, *Summer Analyst*
Raymond James Financial
Riverside Company, *Private Equity Summer Analyst*
Rothschild, *Summer Intern*
Rowing Ventures
SWAT Equity Partners, *Intern*
Schonfeld Strategic Advisors, *Summer Analyst*
Signal Hill Capital, *Summer Analyst (2)*
Societe Generale, *Summer Analyst*
Sol Systems, *Solar Analyst Intern*
Strategic Exit Advisors, *Summer Analyst*
TD Bank, *Compliance, Legal and Anti-Money Laundering Intern*
TD Bank, *Finance Intern*
TD Bank, *Retail Sales Strategy and Effectiveness Intern*
Thomson Reuters, *Summer Intern*
True North Advisors, *Summer Intern*
UBS AG, *Summer Analyst*
Vista Equity Partners, *Intern*
Wells Fargo, *Summer Analyst (3)*
WhaleRock Point Partners, *Summer Analyst*
Wintrust Bank, *Wealth Services Intern*

GOVERNMENT



METHOD

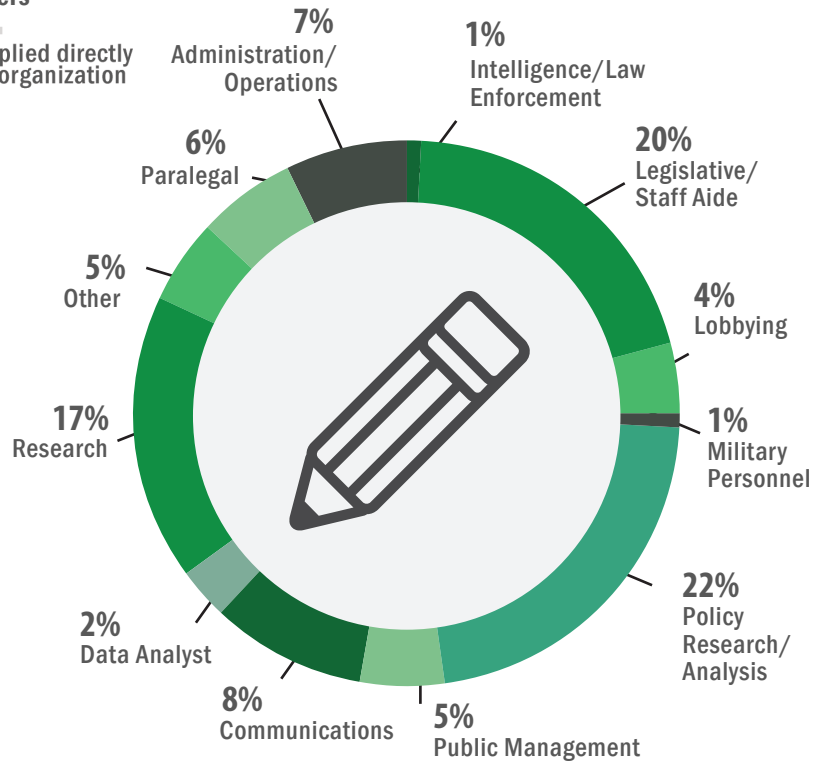
How students obtained their accepted job or internship offers



AVERAGE MONTHLY SALARY

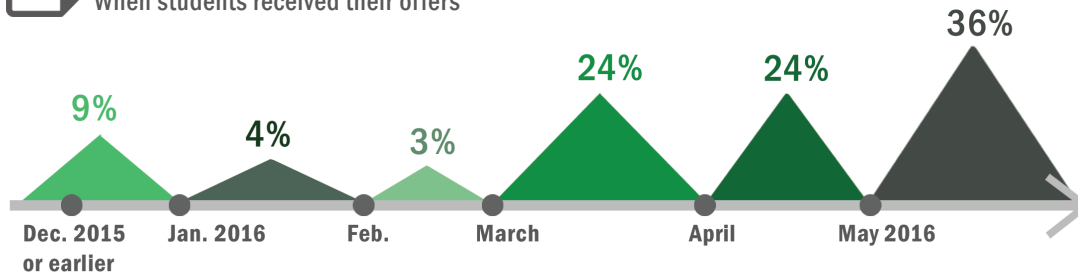
Full-Time: **\$1,409**
(30+ hrs/wk)

JOB FUNCTION BREAKDOWN



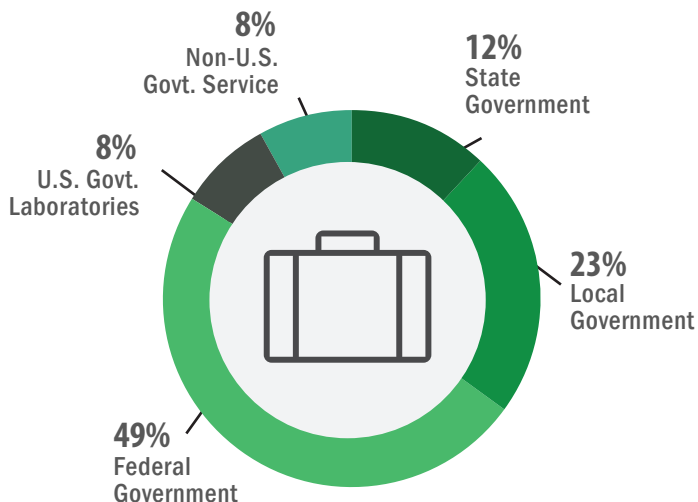
TIMING

When students received their offers



91% of students received their offers during or after the spring semester

INDUSTRY BREAKDOWN



POSITIONS

Brookhaven National Laboratory, *Student Collaborator*
 Brookings Institution, *Research Intern & Fox Fellow*
 Brooklyn District Attorney's Office, *Homicide Bureau Summer College Intern*
 Conference on Asian Pacific American Leadership (CAPAL), *Historical Research Intern*
 California State Senate, *Comcast Fellow*
 City of Cincinnati, *Recreation Program Leader*
 City of Philadelphia, *Intern to the Deputy Service Officer for Civic Engagement*

City of Philadelphia, *WorkReady Program Coordinator*
 City of San Antonio Department of Human Services, *Fiscal Office Ambassador Program Intern*
 Congressman Brad Sherman, *Legislative Intern*
 Council on Foreign Relations, *Editorial Intern*
 Dubai Electricity and Water Authority, *Manager*
 Embassy of Greece in Azerbaijan, *Intern*
 Environmental Protection Agency, *Communications Intern*
 Environmental Protection Agency, *Summer Intern*

(See next page)

GOVERNMENT

POSITIONS

Equal Employment Opportunity
Commission, *Data Analytics Intern*
Equal Employment Opportunity
Commission, *Research Intern*
Federal Communications
Commission, *Intern*
Federal Reserve Bank of St. Louis,
Research Intern
Federal Trade Commission, *Honors
Paralegal Program*
Fermi National Accelerator
Laboratory, *Summer Research
Intern*
FLL Airport, *Capital Improvement
Program*
Government of Singapore
Kings County District Attorney's
Office, *Intern*
Knesset
Los Alamos National Laboratory,
Theoretical Intern
Los Angeles Superior Court, *Small
Claims Advisor*
Louisiana 3rd Judicial District Judges'
Office, *Intern*
Massachusetts State Senate,
Legislative Intern
Mayor's Office of Community
Empowerment and Opportunity,
Mayor's Food Policy Fellow
Ministry of Foreign Affairs, *Intern*
Ministry of Foreign Affairs Singapore,
Intern
Mohave Consolidated Courts,
Intern
NASA, *Astrobiology Research Intern*
New Jersey 13th Legislative District,
Intern

National Aeronautics and Space
Administration (NASA), *Geospace
Physics Laboratory Intern*
Naval Research Laboratory,
Pathways Physical Science Intern
New York Attorney General, *Intern*
Office of Congressman Charles W.
Dent, *Intern*
Office of Congressman David
Valadao, *Intern*
Office of Senator Bob Menendez,
Intern (2)
Office of Senator Robert Hertzberg,
Intern
Office of Senator Robert P. Casey, Jr.,
Legislative Intern
Office of the Attorney General,
Summer Intern
Office of the New York State Attorney
General Eric Schneiderman,
Summer Legal Intern
Pennsylvania Department of
Education, *Fox Fellow*
Philadelphia City Hall, *City Council
Fellow*
Rep. Diana DeGette Congressional
Office, *Congressional Intern*
Rep. Joe Moody's District Office,
Office Intern
Santa Clara County, *Intern*
Santa Clara County Registrar of
Voters, *Elections Specialist*
U.S. Agency for International
Development, *Gender and Social
Inclusion Summer Intern*
U.S. Army Medical Research Institute
of Chemical Defense, *Oak Ridge
Institute for Science and
Education (ORISE) Intern*

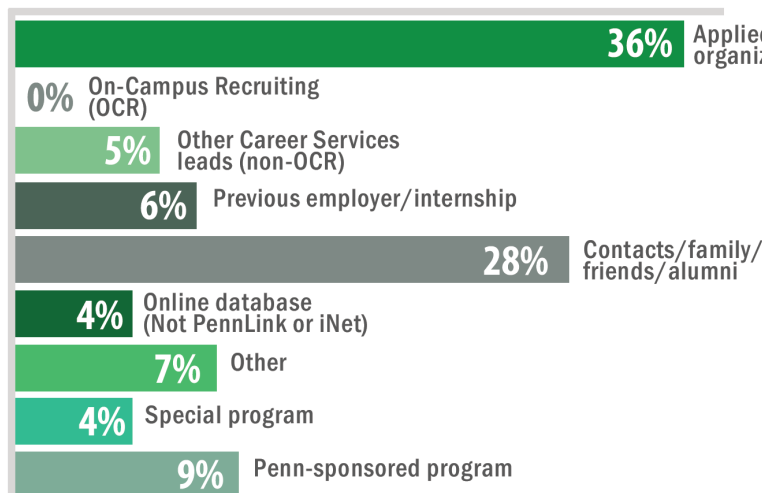
U.S. Congress, *Finance Team Intern*
U.S. Congress, *Interim Press
Secretary Intern*
U.S. Department of Commerce,
Intern
U.S. Department of Commerce,
Cuba Desk Intern
U.S. Department of Energy, *Scholar*
U.S. Department of Energy National
Energy Technology Laboratory,
Mickey Leland Energy Fellow
U.S. Department of Health and
Human Services, *Office of the
Director Summer Fellow*
U.S. Department of Homeland
Security, *Web Publications and
Communications Intern*
U.S. Department of Labor Women's
Bureau, *Intern*
U.S. Department of State, *Summer
Intern (2)*
U.S. Embassy in Moscow, *Digital
Media and Press Intern*
U.S. Forest Service, *Research
Assistant*
U.S. House of Representatives,
Congressional Intern (3)
U.S. House of Representatives, *Ways
and Means Committee Intern*
U.S. Marine Corps., *Marine Officer
Candidate*
Washington D.C. Police Department
White House, *Summer Intern*

HEALTHCARE



METHOD

How students obtained their accepted job or internship offers



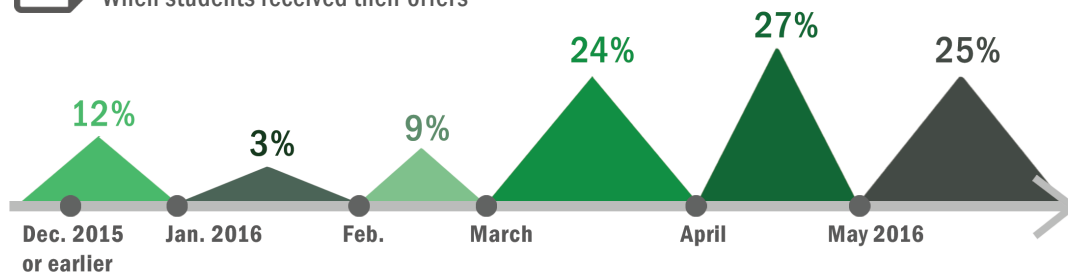
AVERAGE MONTHLY SALARY

Full-Time: **\$1,730**
(30+ hrs/wk)



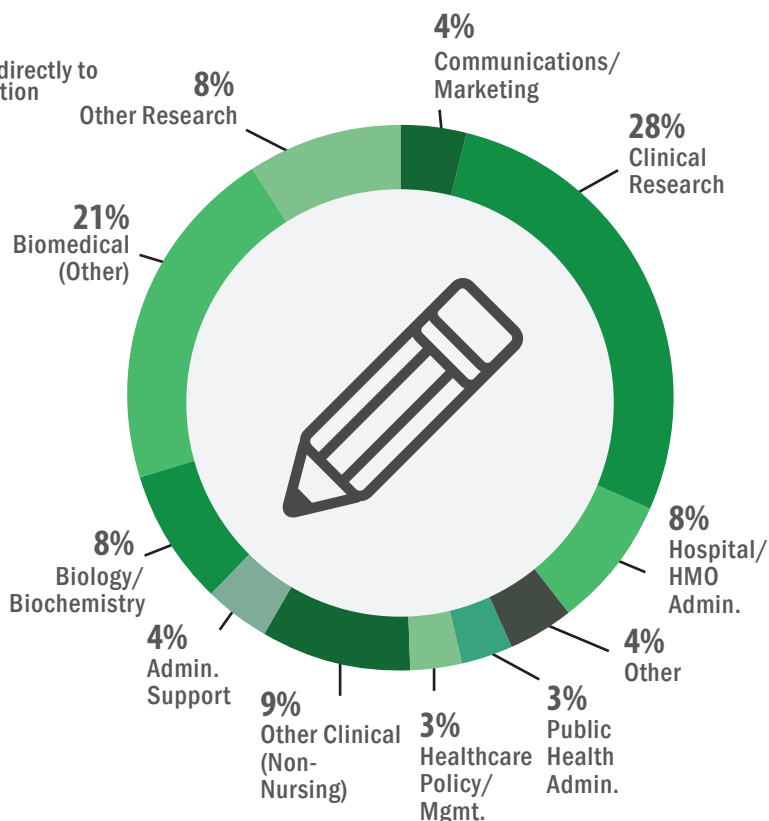
TIMING

When students received their offers

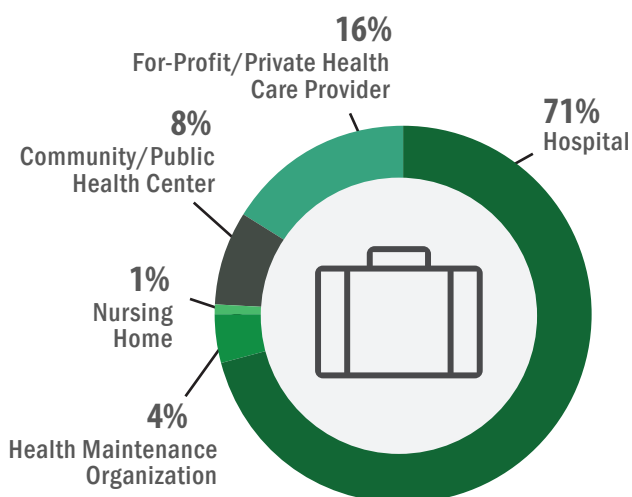


88% of students received their offers during or after the spring semester

JOB FUNCTION BREAKDOWN



INDUSTRY BREAKDOWN



POSITIONS

Access Community Health Network, *Summer Intern*
 Accolade Inc., *Operations Intern*
 AmeriHealth Caritas, *Corporate Public Policy Intern*
 American University of Beirut Medical Center, *Research Assistant*
 Animal Rescue Kleberg
 Animal Medical Clinic of Dulane Valley, *Veterinarian Technician*
 Aravind Eye Care Hospital, *Research Project Student*
 Asthma Center, *Social Media Consultant*
 Atlanticare, *Intern*
 BlueCross BlueShield Association
 Blythedale Children's Hospital
 Boston Children's Hospital, *Student Intern*
 Brigham and Women's Faulkner Hospital, *Strategy and Clinical Program Development Intern*
 CASI Student Programs-- Shahi Exports Pvt. Ltd., *Intern*
 COTA Inc., *Consultant*
 Castleman Disease Collaborative Network, *Patient Coordinator*
 Chappaqua Pediatrics, *Healthcare Intern*
 Children's Hospital of Los Angeles, *Clinical Observer*
 Children's Hospital of Philadelphia, *CRISP Intern*

(See next page)

HEALTHCARE

POSITIONS

Children's Hospital of Philadelphia,
*Community Health Worker and
Research Assistant*

Children's Hospital of Philadelphia,
Research Assistant (15)

Children's Hospital of Philadelphia,
Work-Study Student

Children's Hospital of Philadelphia,
Lab Assistant

Children's National Medical Center,
Clinical Research ED Intern

Chinmay Organisation for Rural
Development, *Intern*

Cleveland Clinic, *Medical Doctor*

Close Concerns, *Summer Associate*

Cohen Children's Medical Center,
Research Assistant

Community Based Care Management
Program, *Qualitative Healthcare
Research Assistant*

Elite Sports Physical Therapy, *Intern*

Englewood Hospital and Medical
Center, *Intern*

Flik

Foundation for International Medical
Relief for Children, *International
Health Fellow*

Guatemala Health Initiative,
Research Intern (2)

Hospital at the University of
Pennsylvania, *Research Assistant
(3)*

Independence Blue Cross, *Intern*

Johns Hopkins University Health
System, *Intern and Research
Assistant*

Just Kids Pediatric Dentistry/Intern
Kaiser Permanente (Mid Atlantic
States Region), *Intern*

LDC, *Biomedical Language Annotator*

Lena Pearlman and Associates,
Marketing Intern

Massachusetts General Hospital,
*Research Assistant/Data
Analysis*

Massachusetts General Hospital
CTNI, *Staff Assistant*

Mayo Clinic, *Clinical Research Intern*

Michigan Alzheimer's Disease Center,
Research Intern

Mobile Equine Veterinarian,
Veterinary Assistant

Molina Healthcare, *Business
Development Intern*

Monroe Carell Jr. Children's Hospital
at Vanderbilt, *Injury Prevention
Intern*

Montefiore Medical Center, *Intern*

Mount Sinai Hospital, *Genetic
Counseling Observer/Intern*

Mount Vernon Physical Therapy
Clinic, *Clinical Intern*

NYU Langone Medical Center,
Student/Volunteer

National Health Service UK, *Clinical
Observer*

Negrey Eye Associates, *Desk Clerk*

New York University Health System,
Volunteer (2)

Nittany Eye Associates, *Optics Lab
Technician*

Northwell Health, *Healthcare
Administrative Intern*

Open Door Family Medical Centers,
Dental Assistant

Orthopedic Spine Specialist,
Research Assistant

PURM Award - Children's Hospital of
Philadelphia and University of
Penn. School of Nursing,
Research Assistant

Personal Clinic, *Doctor and Professor*

Punjab Thalassemia Prevention
Programme, *Data Analyst*

Stanford University Health System,
Undergraduate Intern

Stony Brook University School of
Medicine, *ASPET Summer
Undergraduate Research Fellow*

TecoskyDMD, *Student Shadower*

Teva Pharmaceuticals

University of Michigan Health
System, *ASPET Summer
Research Fellow*

University of Pennsylvania Health
System

University of Pennsylvania Health
System, *Administrative
Assistant (3)*

University of Pennsylvania Health
System, *Clinical Research
Assistant*

University of Pennsylvania Health
System, *Clinical Research
Coordinator*

University of Pennsylvania Health
System, *Lab Assistant*

University of Pennsylvania Health
System, *Medical Chart Abstractor*

University of Pennsylvania Health
System, *Research Analyst*

University of Pennsylvania Health
System, *Research Assistant (30)*

University of Pennsylvania Health
System, *Research Associate*

University of Pennsylvania Health
System, *Student Worker (3)*

University of Pennsylvania Health
System, *Undergraduate Research
Intern*

University of Pennsylvania Health
System, *Undergraduate
Researcher (5)*

University of Pennsylvania Health
System, *Undergraduate
Researcher in Biomedical
Research*

University of Pennsylvania Health
System, *Undergraduate Student
Scholars Program*

University of Pennsylvania Health
System, *Volunteer*

University of Pennsylvania Health
System - McKay Orthopaedic
Research Laboratory, *Research
Assistant*

University of Pittsburgh Medical
Center, *Summer Associate*

Virginia Commonwealth University
Health System

Walter Reed National Military
Medical Center, *Observer*

Weill Cornell Medical Center
Wellthie

Wetzel and Periodontal Associates,
Student Shadower

Women's Healthcare of Princeton,
Clinical Coordinator

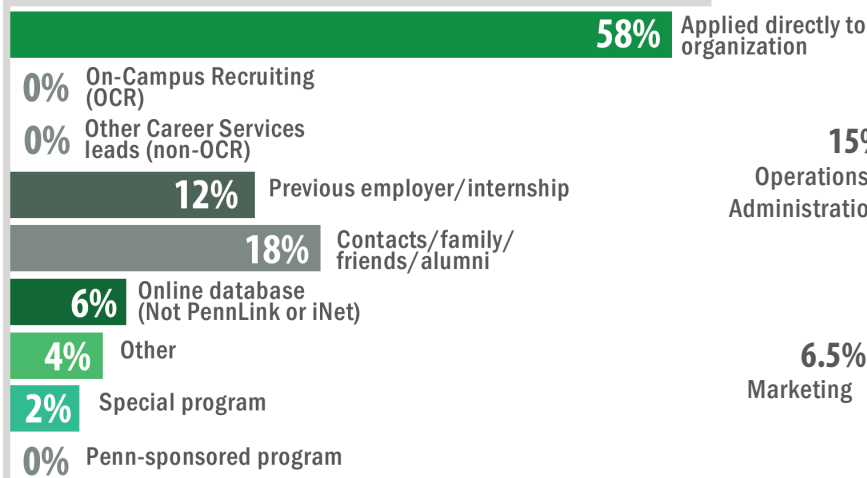
Summer Opportunities in

HOSPITALITY, LEISURE & SPORTS



METHOD

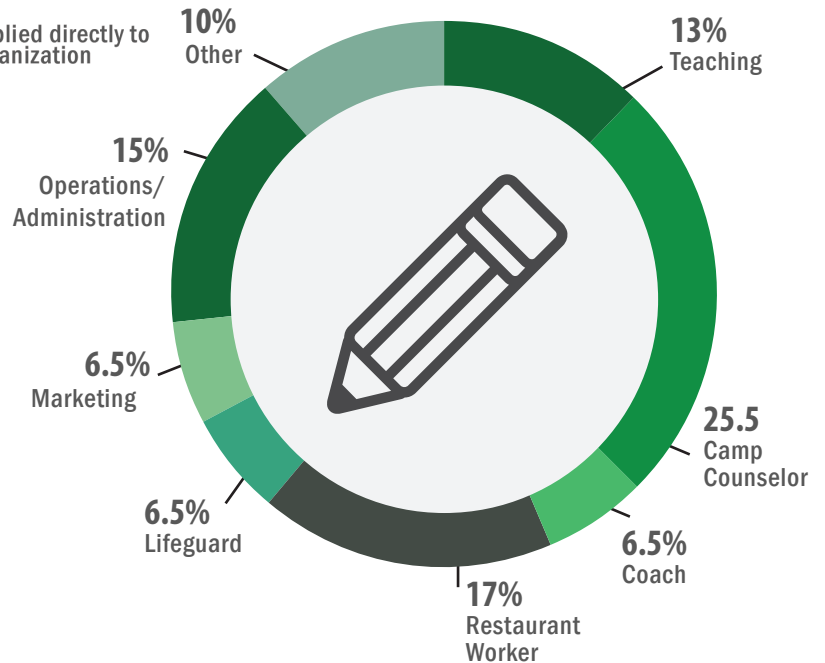
How students obtained their accepted job or internship offers



AVERAGE MONTHLY SALARY

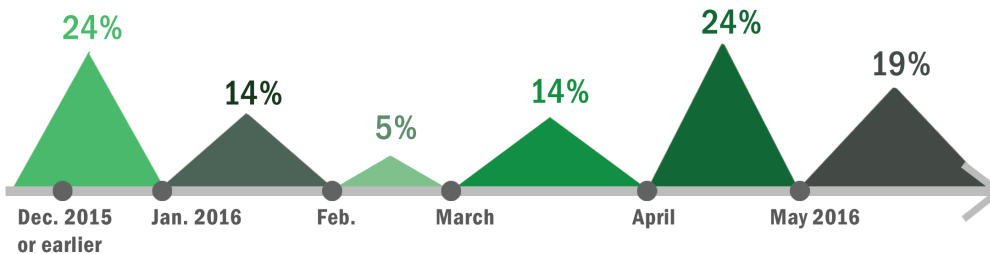
Full-Time: **1,758**
(30+ hrs/wk)

JOB FUNCTION BREAKDOWN



TIMING

When students received their offers



76% of students received their offers during or after the spring semester

POSITIONS

Avalon Beach Patrol, *Senior Lifeguard*
Buckingham Browne and Nichols School, *Summer Camp Painting and Sculpture Teacher*
Camp Becket BCCYMCA, *Unit Director*
Camp Caribou, *Program Director*
Camp Galileo, *Substitute Camp Counselor*
Camp Judaea, *Counselor*
Camp Moshava, *Counselor*
Camp Ramah, *Assistant Division Head*
Camp Ramah in Wisconsin, *Senior Counselor*
Camp Ramah in the Berkshires, *Special Needs Counselor*
Camp Wicosuta, *Camp Counselor*
Cedarbrook Country Club, *Tennis Pro*

Chipotle Mexican Grill, *Crew*
Cohasset Summer Swim Team, *Head Coach*
Copa Cabana, *Host*
Derspinna Kennels
Dions Pizza
DropChef, *Intern*
Estonia Resort & Spa Hotels, *Spa Receptionist*
Garden City Recreation
Golden State Warriors
Habonim Dror Camp Tavor, *Education Director*
Harvey Cedars Beach Patrol, *Lifeguard*
Historic Philadelphia Inc.
Holland America Group, *Intern*
Host C, *Finance Operations*
Interlochen Arts Camp, *Cabin Counselor*
IntoTheClouds, *Marketing Intern*

Julian Krinsky Camps & Programs, *Residential Advisor*
Julian Krinsky Camps & Programs, *Residential Teaching Assistant (2)*
Marriott International, *Analyst and Associate*
Nantucket Golf Club, *Golf Course Architecture & Management Intern*
Original Village Pizza
Paolo's Ristorante, *Host/Server/Busboy*
Philmont Scout Ranch, *Ranger*
PlanetBravo, *Summer Camp Instructor*
Pool & Yacht Club, *Waitress*
Red Owl Tavern, *Hostess & Barista*
Reston Association, *Camp Counselor*

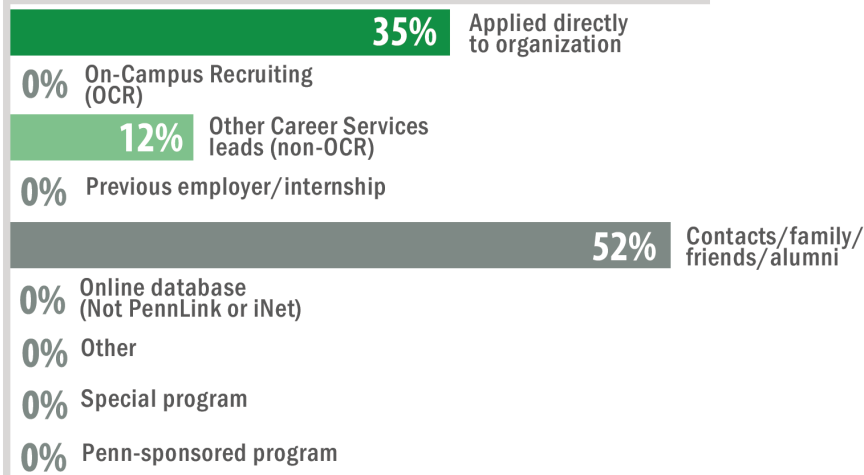
River Drifters, *Whitewater Raft Guide*
Sea Isle City Beach Patrol, *Lifeguard*
Spuntino, *Server*
St. Croix Dolphins Swim Camp, *Office Assistant & Camp Counselor Leader*
Starbucks Co., *Supervisor*
Sushi Roxx, *Hostess/Busser/Runner*
Swire, *Management Trainee Intern*
TIDY, *Business Developer Analyst*
Twin Spring Farm Day Camp, *Senior Counselor*
Willa Jean
Wiregrass Cardinals, *Assistant Coach*
XTC Dive Center, *Dive Instructor*
YMCA Camp Ernst, *Crew Leader*

LEGAL SERVICES



METHOD

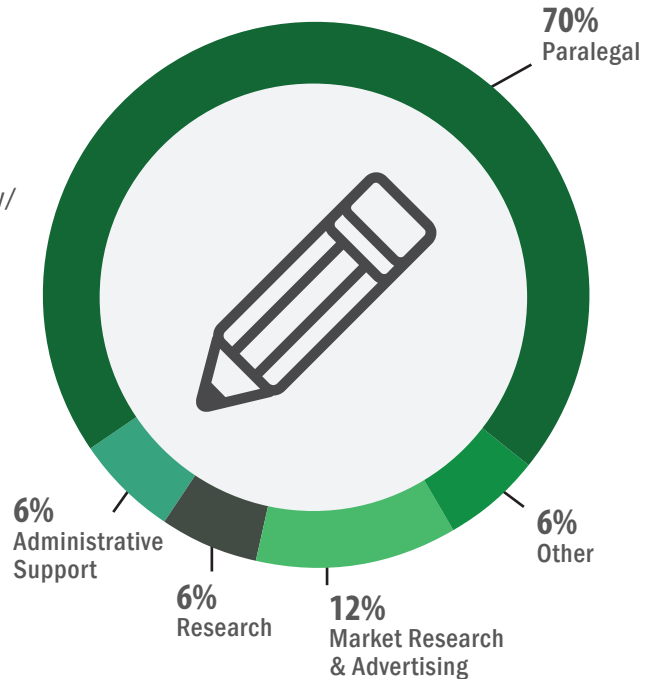
How students obtained their accepted job or internship offers



AVERAGE MONTHLY SALARY

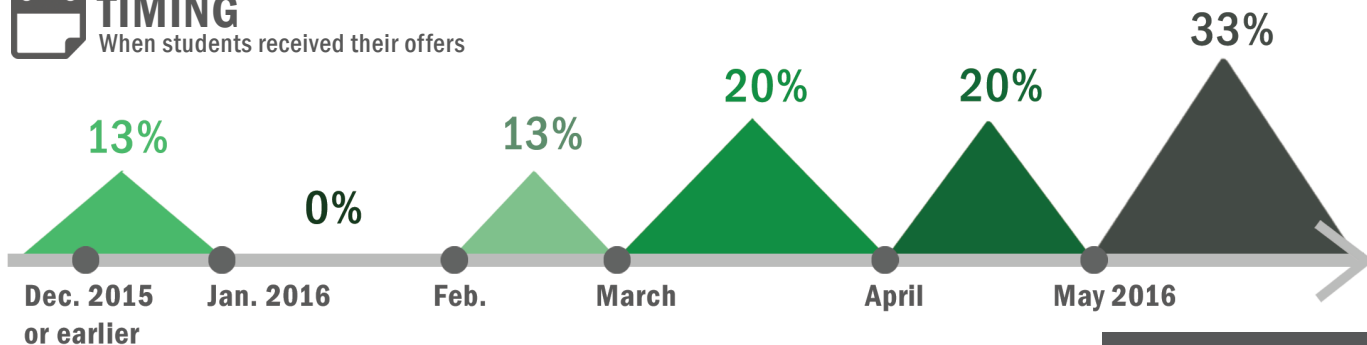
Full-Time: **\$1,471**
(30+ hrs/wk)

JOB FUNCTION BREAKDOWN



TIMING

When students received their offers



83% of students received their offers during or after the spring semester

POSITIONS

Brooklyn Defender Services, *Intern Investigator*
Corina Fassouli-Graffanaki & Associates Law Firm, *Law Intern*
Corpkit Legal Supplies, *Intern*
Dua Associates, *Mergers & Acquisitions Summer Intern*
Greenspoon Marder, *Summer Intern and Law Clerk*
Law Firm Korea, *Intern*
Law Office of Patricia Rees, *Intern*

Menard & Menard, LLC., *Paralegal*
Paul, Weiss, Rifkind, Wharton & Garrison LLP, *Business Development Intern*
Personal Law, *Summer Intern and Paralegal*
Proskauer Rose, LLP, *Summer Paralegal*
Public Defender Service for the District of Columbia, *Intern Investigator (2)*

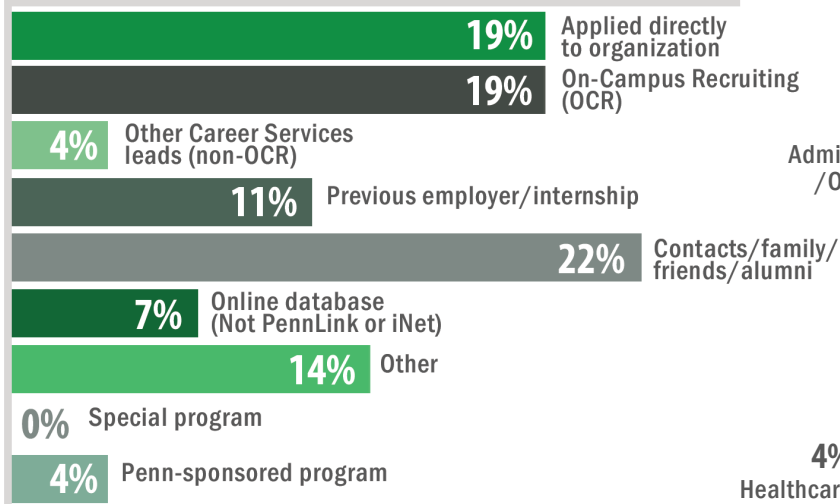
Public Interest Law Center, *Legal Assistant*
Public Interest Law Center of Philadelphia, *Communications & Development Intern*
Schachter Portnoy, LLC, *Intern*
Septoe and Johnson LLP

MANUFACTURING



METHOD

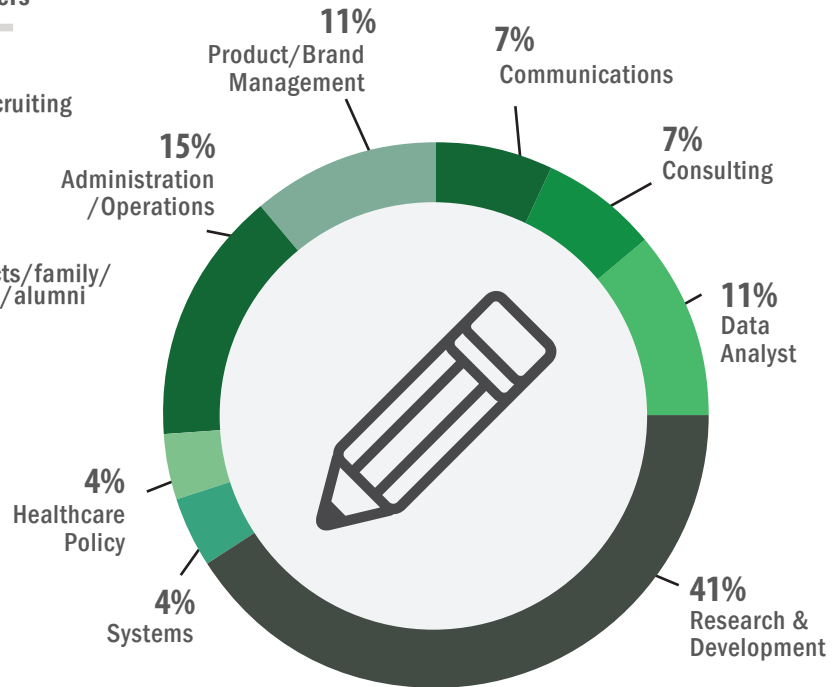
How students obtained their accepted job or internship offers



AVERAGE MONTHLY SALARY

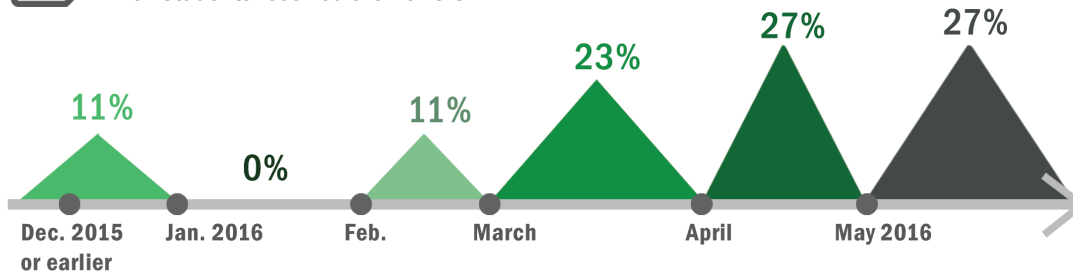
Full-Time: **\$2,962**
(30+ hrs/wk)

JOB FUNCTION BREAKDOWN



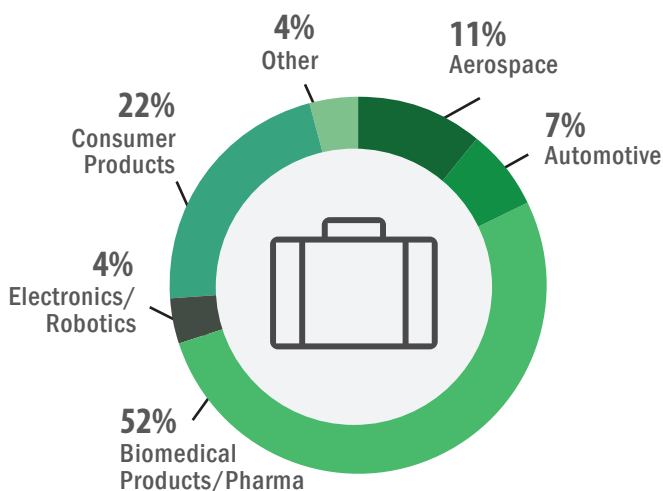
TIMING

When students received their offers



89% of students received their offers during or after the spring semester

INDUSTRY BREAKDOWN



POSITIONS

ABB Inc., *Market Analyst Intern*
AbbVie, *Corporate Strategy Intern*
Abbott, *Intern*
Bristol-Myers Squibb, *Research Intern*
Capitol Mazda, *Executive Assistant*
Daewon Pharmaceutical Company
General Electric, *Communications Intern*
General Motors, *Brand Licensing Intern*
Gilead Sciences, *CCF Intern*
GlaxoSmithKline
Kraft Heinz Company, *Corporate Management Intern (3)*
MedImmune, *Analyst Intern*
MedpaceJunior, *Intern*

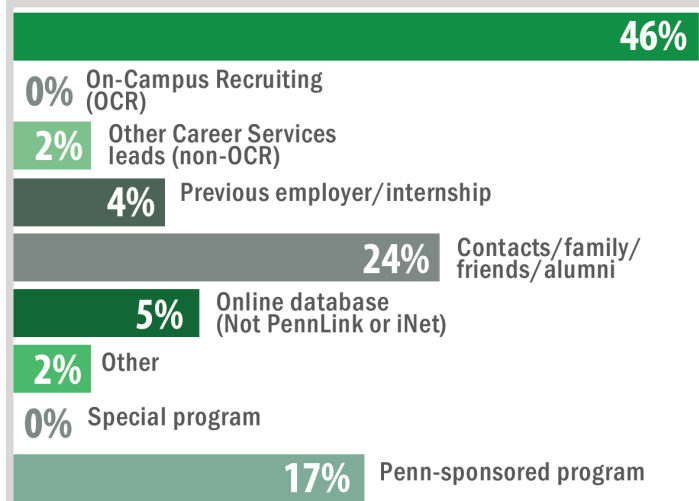
Mondelez International, *Summer Associate Brand Assistant*
Northrop Grumman, *Contracts Administrative Intern*
Northrop Grumman, *Technical College Intern (2)*
Novartis, *Intern*
Novartis China, *Summer Business Development Analyst*
Novo Nordisk Inc., *Early Talent Summer Intern*
Promega, *Research Intern*
SensorAll LLC.
Shahi Exports, *Intern*
Unbound Operations, *Intern*
Vertex Pharmaceuticals, *Summer Intern*

NON-PROFIT



METHOD

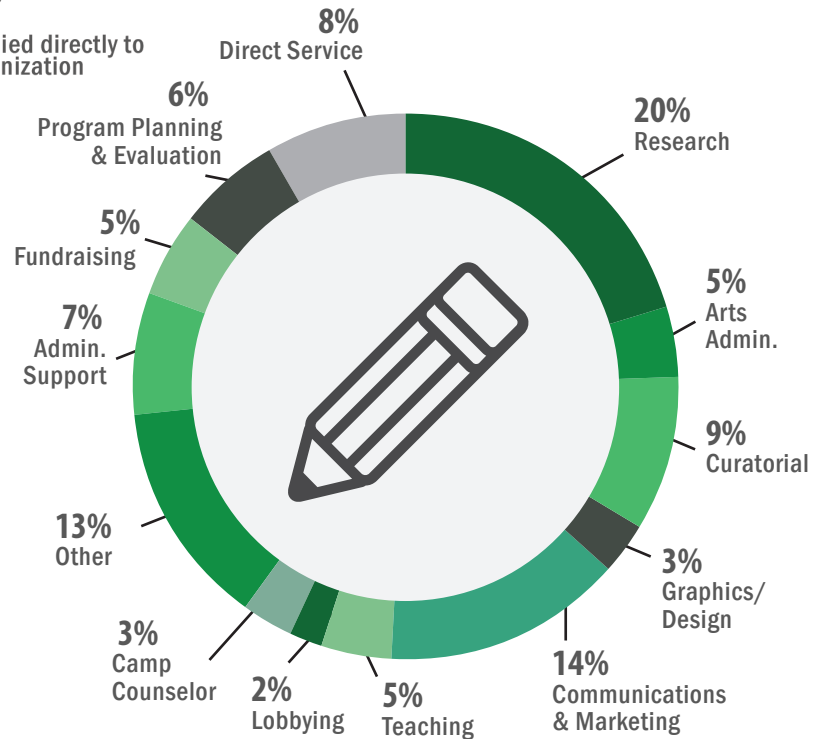
How students obtained their accepted job or internship offers



AVERAGE MONTHLY SALARY

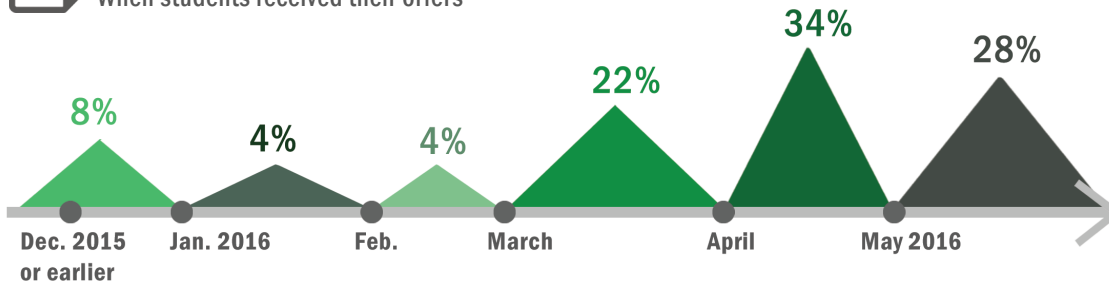
Full-Time: **\$1,510**
(30+ hrs/wk)

JOB FUNCTION BREAKDOWN



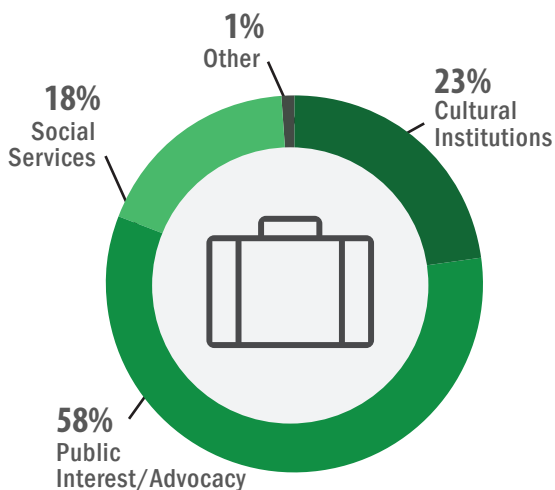
TIMING

When students received their offers



92% of students received their offers during or after the spring semester

INDUSTRY BREAKDOWN



POSITIONS

Adolescent Peer Arena Foundation, *Executive Assistant*
 Agatston Urban Nutrition Initiative, *College Prep Mentor*
 Agatston Urban Nutrition Initiative, *Cooking Crew Assistant Supervisor*
 Agatston Urban Nutrition Initiative, *Garden Crew Assistant Supervisor*
 Alliance for Multicultural Community Services, *RCA Specialist Assistant*
 amfAR - The Foundation for AIDS Research, *Allan Rosenfield Public Policy Intern*
 American Promise Community, *Organizing Intern*
 American Red Cross, *Intern*
 Aquinas Center

Arizona Fair Housing Center, *Intern*
 Ashoka, *Intern*
 Atlantic Council, *Intern*
 Bideawee Animal Shelter, *Volunteer*
 Boston Public Market Association
 Boy Scouts of America, *Lead Route Setter*
 Boys & Girls Clubs of America, *Government Relations Intern*
 Breakthrough Collaborative, *Teaching Fellow*
 Broad Street Ministry, *Intern*
 Brookings Institution, *Research Intern*
 Buck Institute for Research on Aging, *Research Assistant*

(See next page)

NON-PROFIT

POSITIONS

Business and Professional People for the Public Interest (BPI), *Intern*
 Catholic Charities, La Tiendita *Volunteer*
 Center for Autism Research, *Administrative Support*
 Center for Autism Research, *Language Team Student Research Assistant*
 Center for Ethics and Rule of Law, *Summer Intern*
 Center for Strategic and International Studies, *Intern (2)*
 Chicago Teachers Union Foundation, *Summer Fellow*
 Children's Trust, *Intern*
 Christie's, *Intern*
 Chrysler Museum of Art, *Registration Intern*
 Church Pension Group, *Intern*
 Climate Action Campaign, *Summer Fellow*
 Clinton Foundation, *Intern*
 Collegium Institute for Catholic Thought and Culture, *Summer Fellow*
 Community Legal Aid Society, Inc., *Legal Intern*
 Conservation Corps of Minnesota, *Crew Leader*
 Cooper Hewitt Smithsonian National Design Museum, *Education Intern*
 Covenant House, *Faith Community Team Intern*
 Cyrus R. Vance Center for International Justice, *Intern*
 Democratic National Committee, *Political Intern in the Surrogate Operations Department*
 Denver Center for the Performing Arts Education Department, *Teaching Assistant*
 DialogueDirect, *Dialoguer*
 Drug Policy Alliance
 Early Novels Database Project, *Research Intern*
 Earth Rights Institute, *Intern*
 Esperanza, *Research Associate*
 FactCheck.org, *Intern*
 FactCheck.org, *Undergraduate Fellow (3)*
 Food Project, *Assistant Grower*
 Food and Agriculture Organization of the United Nations, *Budget Analyst*
 ForNGO
 Foreign Policy Association, *Executive Intern*
 Foreign Policy Research Institute, *Research Assistant (3)*

Foundation for Individual Rights in Education, *Summer Intern*
 Foundation for the International Medical Relief of Children (FIMRC), *Ambassador Intern*
 Frameworks Studio and Gallery, *Associate Framer*
 Free Library of Philadelphia, *Work Study Intern*
 GRID Alternatives, *Development Intern*
 Girls Inc., *Marketing and Communication intern*
 Girls Who Code, *Teaching Assistant*
 Golden Bridges Foundation, *Intern*
 Grassroots Campaigns, *Street Canvasser*
 Greater Philadelphia Coalition Against Hunger, *Intern*
 Hebrew Union College Museum, *Curatorial Intern*
 Hillary for America, *Finance Intern*
 Historic Germantown, *Intern*
 Horizon Government Affairs, *Summer Intern*
 Hound Labs, *Intern*
 House of Blues Music Forward Foundation, *Development Intern*
 Hudson Institute, *Intern*
 Institute of Contemporary Art, *Assistant to Director of Curatorial Affairs*
 Institute of Contemporary Art, *Intern (2)*
 Institute of Contemporary Art, *Programming Intern*
 Institute of World Politics, *Research Intern*
 Inter-American Dialogue, Energy, *Climate Change, and Extractive Industries Program Intern*
 International House Philadelphia, *Film and Arts Intern*
 International Rescue Committee, *Intern*
 International Rescue Committee, *Refugee Resettlement Intern (2)*
 Jewish Museum of Maryland, *Education and Programs Intern*
 Jhpiego, *Intern*
 Joffrey Ballet, *Community Engagement Intern*
 John S. and James L. Knight Foundation, *Intern*
 Josh Gottheimer for Congress Field, *Intern*
 KIPP Foundation, *Programming Intern*

KIPP Inc., *Lead Intern*
 Kirkpatrick for Senate Campaign, *Finance and Fundraising Fellow & Women for Ann Fellow*
 Kmerpad Strategy, *Intern*
 Knowledge Ecology, *International Intern*
 League of United Latin American Citizens, *Education and Youth Leadership Programs Intern*
 L'Institut des Relations Internationales et Stratégiques, *Research Intern*
 MAM
 Metropolitan Museum of Art, *Intern*
 Mitvim Think Tank, *Intern*
 Motivate International, *Software Engineering Intern*
 Museum at Eldridge Street
 Museum of Fine Arts Boston, *Contemporary Department intern*
 Museum of Qin Terracotta Warriors and the Horses
 National Constitution Center
 National Constitution Center, *Town Hall & Digital Media Intern*
 National Institute on Drug Abuse (NIDA), *Research Intern*
 National Museum of American Jewish History
 National Museum of American Jewish History, *Curatorial Intern (2)*
 National Women's Law Center, *Child Care Policy Intern*
 Nationalities Service Center
 Nationalities Service Center, *Continuum of Care Intern*
 Nationalities Service Center, *Family Strengthening Program Intern*
 Nevada Conservation Corps, Sawyer New Story, *Marketing Intern*
 Northeastern Pennsylvania Philharmonic, *Intern*
 Nutritional Development Services
 Olive Support Services, *Administrative Assistant*
 Pace/MacGill Gallery, *Intern*
 Pampubliko, *Policy Researcher*
 Partners for Education, *Tutor Counselor*
 Partnership for Public Service, *Research Fellow*
 Penn Museum, *Research Assistant*
 Pennsylvania Democratic Party, *Communications Fellow*
 Pennsylvania Horticultural Society, *LandCare Intern*

NON-PROFIT

POSITIONS

Philadelphia 2016 Host Committee
for the Democratic National
Convention, *Intern* (2)

Philadelphia 2016 Host Committee
for the Democratic National
Convention, *Press Assistant*

Philadelphia Futures, *Summer Intern
and Course Teaching Assistant*

Philadelphia Mural Arts, *Summer
Intern*

Philadelphia Mural Arts, *Program
Summer Artist Intern*

Phillips Collection, *K-12 Intern*

The Print Center, *Intern*

Project HOME, *Advocacy and Public
Policy Intern*

Reinvestment Fund, *Lending Analyst*

Reinvestment Fund, *Marketing and
Investor Relations Intern*

Reporters Committee for Freedom of
the Press, *Journalism Intern*

Republican National Convention,
Associate Scheduler

Robert Wood Johnson Foundation,
Intern

Russ for Wisconsin, *Intern*

Samaj Pragati Sahayog, *Intern*

Scribe Video Center, *Intern*

Sierra Leone Children's Fund, *Project
Manager*

Smithsonian Tropical Research
Institute

Special Olympics, *Camp Counselor*

Steve Lindbeck for Congress, *Intern*

Third Way, *Intern*

Tipping Point Community,
Communications Fellow

US-ASEAN Business Council,
Research and Policy Intern

United Helping Hands Nepal,
Tutor/Ambassador

United Nations, *Advisor*

Vancouver First Church of the
Nazarene, *Summer Intern*

William Penn Foundation, *Summer
Investment Analyst*

Women's Microfinance Initiative,
Summer Intern

YIVO Institute for Jewish Research,
Summer Education Intern

YMCA, *Day Camp Counselor*

YMCA, *Lifeguard*

YMCA, School Age Learning
Assistant (2)

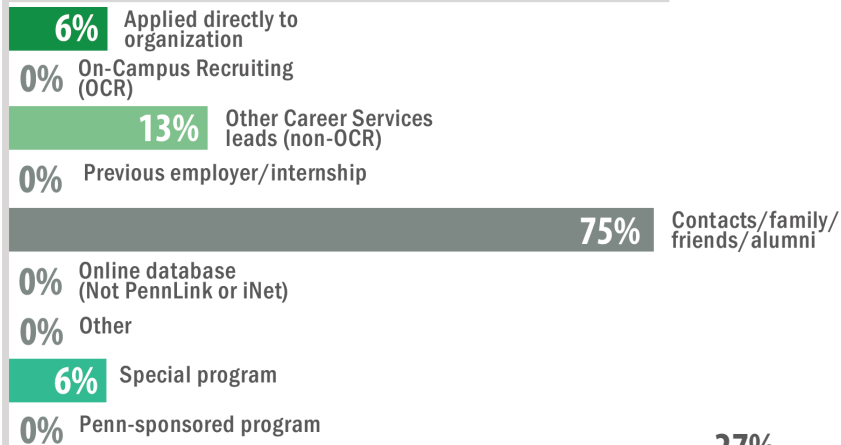
Youth For Understanding Turkey,
Special Projects Intern

REAL ESTATE



METHOD

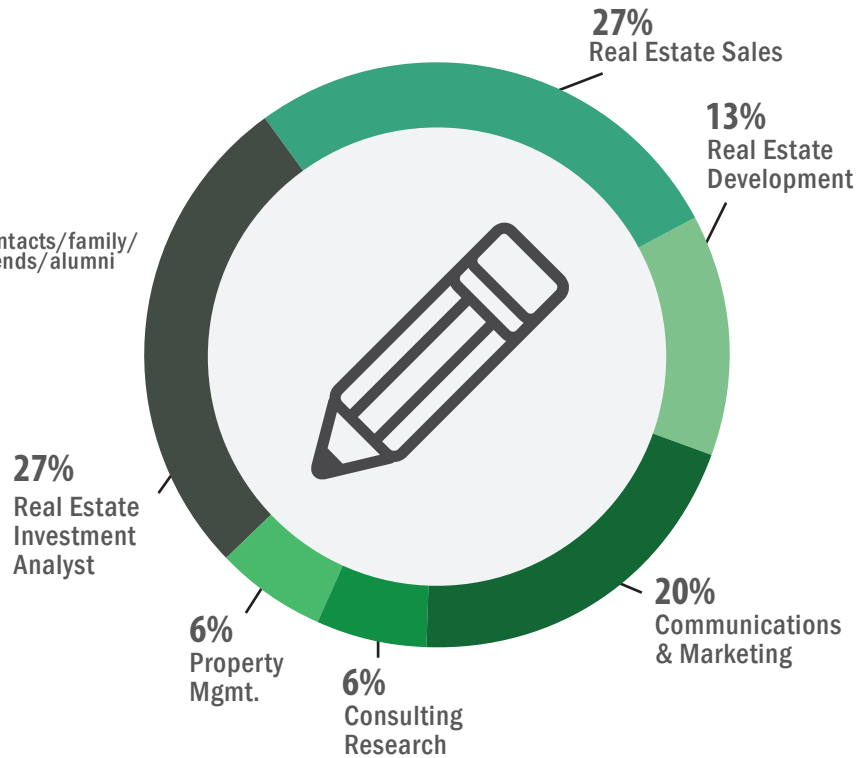
How students obtained their accepted job or internship offers



AVERAGE MONTHLY SALARY

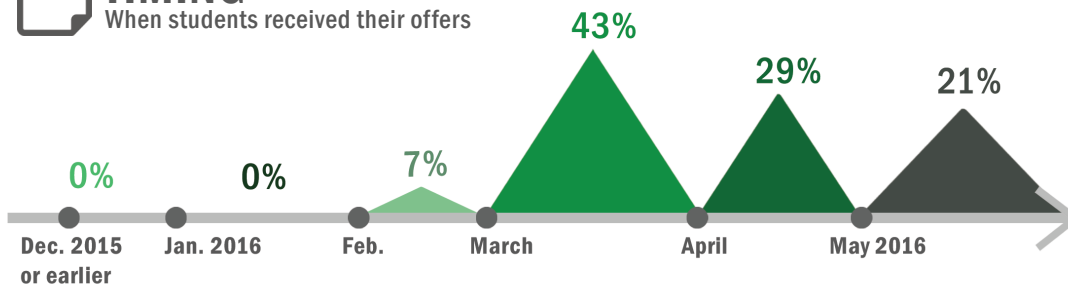
Full-Time: **\$2,313**
(30+ hrs/wk)

JOB FUNCTION BREAKDOWN



TIMING

When students received their offers



100% of students received their offers during or after the spring semester

POSITIONS

Brickman Associates, *Intern*
CBRE Group, Inc., *Sales and Brokerage Intern*
CMC Group, Inc. Miami, *Summer Intern*
Cross Properties, *Summer Real Estate Analyst*

Doyle Real Estate Advisors, *Intern (2)*
Equity Commonwealth, *Summer Leasing Associate*
Farr Associates, *Intern*
HFF, *Summer Analyst*
Hang Lung Properties Ltd., *Central Multimedia Team Intern*

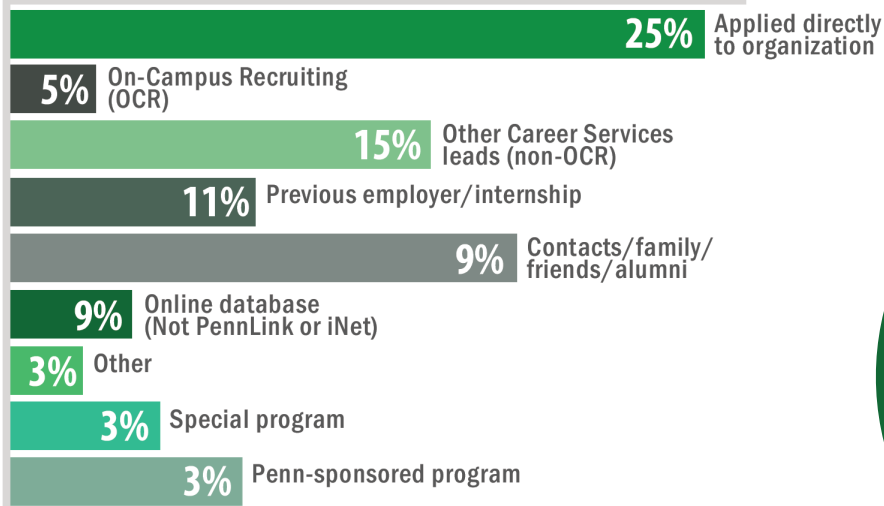
Pyramid Management Group, *Operations Intern*
RCLCO Real Estate Advisors, *Intern*
Resource America, *Intern*
Resource Real Estate, Inc., *Acquisitions Intern*
Wareham Development, *Intern*

RETAIL



METHOD

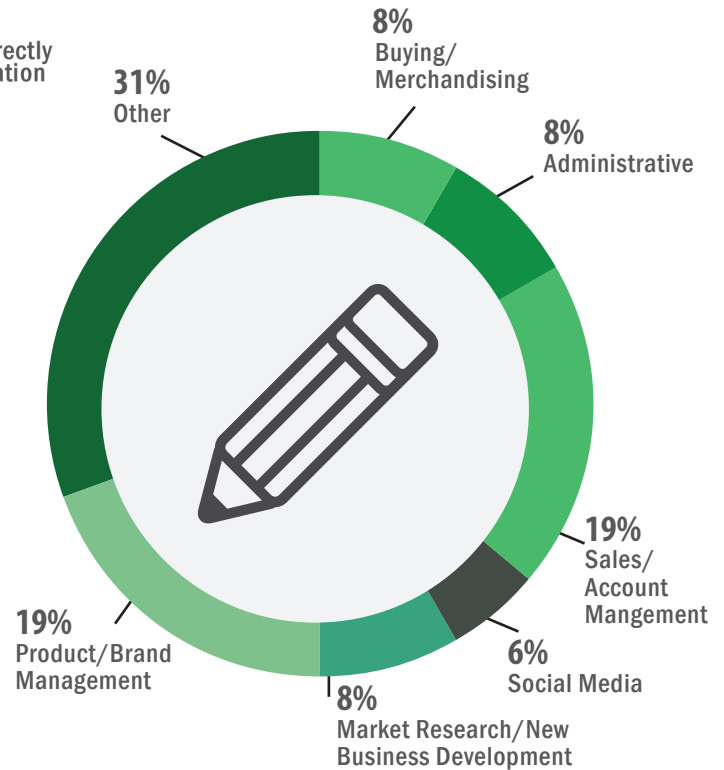
How students obtained their accepted job or internship offers



AVERAGE MONTHLY SALARY

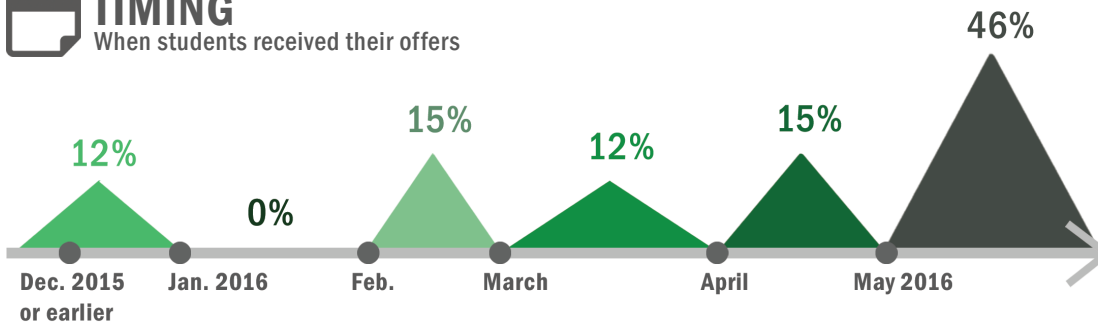
Full-Time: **\$1,869**
(30+ hrs/wk)

JOB FUNCTION BREAKDOWN



TIMING

When students received their offers



88% of students received their offers during or after the spring semester

POSITIONS

101Mobility, Accounting Intern
Alice + Olivia, E-Commerce Intern
Anthropologie, Part-Time Customer Associate
Barneys New York, Summer Intensive College Student
Best Market, Cashier
Bloomingdale's, Buying Intern – Men's Tailored
Bloomingdale's, Omni Merchant Intern
Bloomingdale's, Omni Planning Intern
Bloomingdale's, Omni Merchant Development Intern
Burlington Stores, eCommerce Intern

Chanel, Watches and Fine Jewelry Education Intern
Coty, Treasury Intern
Dahmakan, Entrepreneur in Residence
Dick's Sporting Goods, Integrated Marketing Intern
Fresh Egg Farm Stand, Cashier
Gap Inc., Sales Associate
HipVan, Marketing Intern
Home Depot, Cashier
IKEA, Marketing Strategy Intern
Island Snow Hawaii
Jeniel LLC, Team Member
Kohl's, Point of Sales
Macy's, Inc., Brand Management Intern

Macy's, Inc., Private Brands Intern
Macy's, Inc., Ready-to-Wear JM Collection Knits Product Development Intern
Negative Underwear, Customer Insights Intern
New York and Company, Sales Associate
Nordstrom, Salesperson
Suntory Pepsico Vietnam Beverages (SPVB), Pepsi Brand Marketing Intern
SidelineSwap, Inc., Growth and Marketing Intern
Sunglass Menagerie, Salesperson
Sylvania Cleaners, Cashier and Assistant Manager

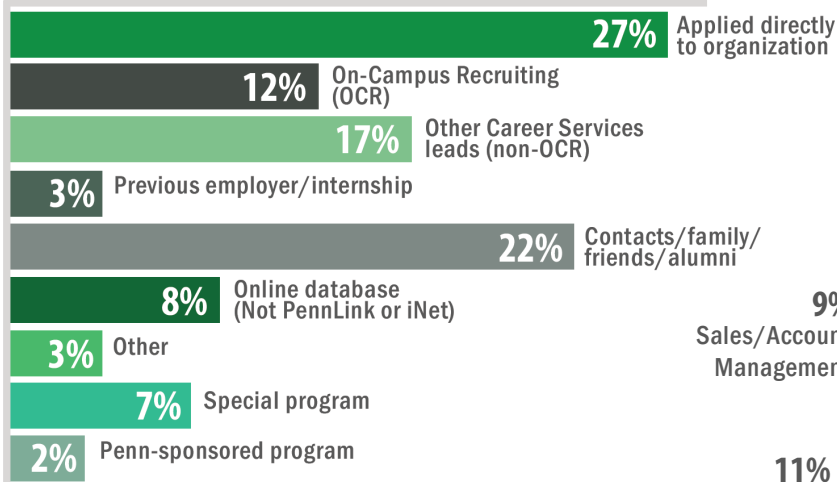
Target, Cashier
Target, In-Stocks Team Member
Twins Enterprise, Retailer
Under Armour, Basketball Global Marketing Intern
Vineyard Vines, Sales Associate
Walmart Global, eCommerce Marketing Intern

TECHNOLOGY



METHOD

How students obtained their accepted job or internship offers

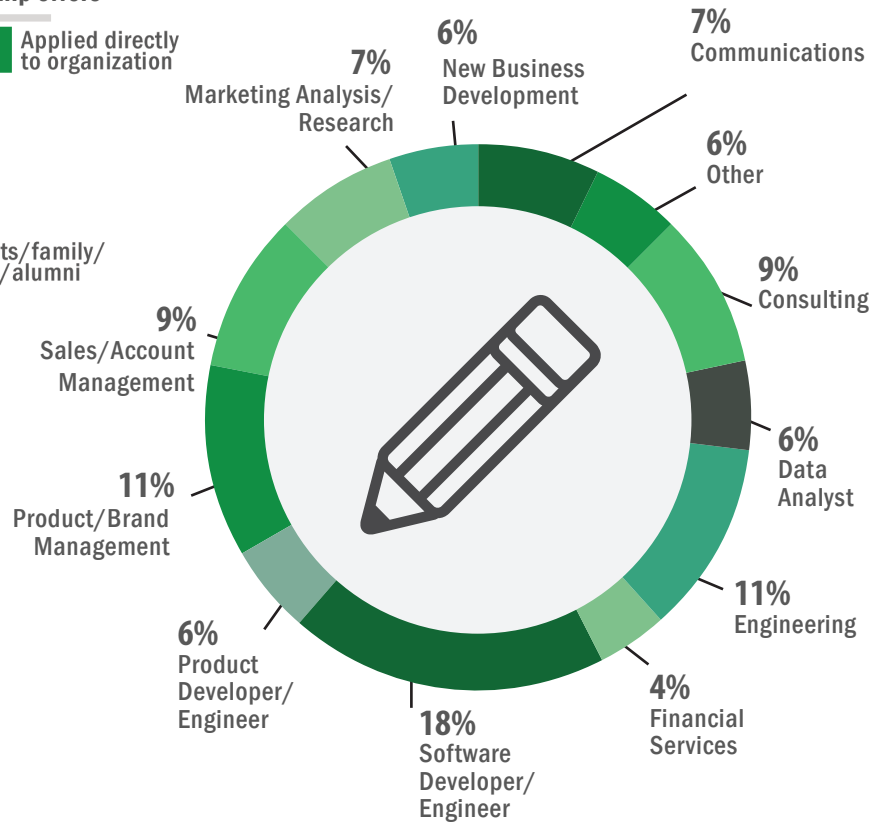


AVERAGE MONTHLY SALARY

Full-Time: **\$4,012**
(30+ hrs/wk)

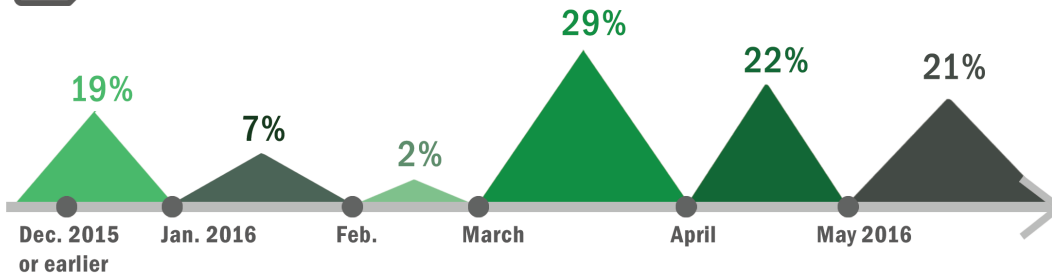
46.7% of students worked in start-ups

JOB FUNCTION BREAKDOWN



TIMING

When students received their offers



81% of students received their offers during or after the spring semester

POSITIONS

Amazon, Associate Sales Intern
Amdocs, Corporate Strategy Summer Analyst
Analytical Flavor Systems, Android Intern
AppNexus, Account Management Intern
Apple, Software Engineering Intern
Applied Predictive Technologies, Business Consultant Intern
Asana, Software Engineering Intern
Cadence, Software Engineering Intern

CancerIQ, Summer Intern
Captivation, Inc., Intern
Cisco Systems, Sales Development Organization
DIMACS
DoneGood, Director of Community Outreach and Research
ENSO Financial Analytics, Intern
Facebook, Client Solutions Manager
Facebook, Software Engineering Intern
Genie Staffing Solution, Business Development

Google, Associate Product Marketing Manager Intern (2)
Google, Business Intern
Google, Engineering Practicum Intern
Google, Marketing Intern
Google, Software Engineering Intern
Google, Summer Intern
Graphiq, Product Management Intern
Guru, Software Engineering Intern
Healthy.io, Business Analyst
IBM, Consulting Intern

(See next page)

TECHNOLOGY

POSITIONS

IBM, *Software Engineer*

Intrexon Corporation, *Mergers & Acquisitions Business Development Intern*

Klara, *Growth & Marketing Intern*

Knit Health, *Design Intern*

LeagueSide, *Product Management and Marketing Summer Associate*

Mastercard, *Strategy and Transformation Intern*

Maven, *Campus Marketing Intern*

Max2 Inc., *Software Development Intern*

MicrosoftACE, *Marketing Intern*

MongoDB, *Software Engineering Intern*

Nasdaq, *Business Analyst Intern*

Nickel, *Development Intern*

PTC, *Product Management Intern*

Pegasystems, *Systems Architect Intern*

Persado, *Campaign Management Intern*

Planvan, *Product Development Associate*

Playabl, *Marketing Intern*

Pulse Biosciences, *Biology Intern*

Quartermaster, *Career Success Intern*

Ripl, *Marketing Intern*

Rocket Software, *Software Engineer Intern*

Samsung, *Corporate Reputation Intern*

Samsung Electronics, *America*

Experiential Marketing Intern

Spotluck, *Intern*

StartApp, *Marketing Intern*

Syntelli Solutions Inc., *Data Science Intern*

Thrive Commerce, *Sales & Marketing Intern*

TripAdvisor, *Optimizer Intern*

TuneIn, *Content Intern*

Turnstyle Analytics, *Summer Developer Intern*

UES, *Research Assistant*

Wayfair, *Internal Consultant*