College of Arts & Science

Undergraduate Class of 2018

Career Plans Survey Report
Sections

Post-Graduation Plans
Full-Time Employment
  Job Offers
  Industries & Top Employers
Geography
Salaries
Salaries by Industry
Salaries by Job Function
Continuing Education
First Destinations by Major

Methodology

Career Services at the University of Pennsylvania annually surveys graduating students to provide a snapshot of their post-graduation plans.

This report looks at College of Arts & Sciences undergraduates who received their degrees from August 2017–May 2018. Students were surveyed up to six months from their graduation date, with a 69% response rate. Additional information was then collected via LinkedIn and other sources, bringing the total knowledge rate up to 80%. Of the total 1,210 known outcomes, 86% came from online/phone surveys and 14% came from LinkedIn.

Post-Graduation Plans

1,210 responses

- Full-Time Employment: 71.2%
- Continuing Education: 17.8%
- Seeking Employment: 4.6%
- Part-Time Employment: 2.2%
- Seeking Continuing Education: 2.2%
- Not Seeking: 0.9%
- Volunteering: 0.7%
- Military: 0.3%
When They Accepted Their Offer

605 responses

<table>
<thead>
<tr>
<th>Month</th>
<th>Accepted</th>
</tr>
</thead>
<tbody>
<tr>
<td>Before Sep</td>
<td>11%</td>
</tr>
<tr>
<td>Sep-Oct</td>
<td>17%</td>
</tr>
<tr>
<td>Nov-Dec</td>
<td>15%</td>
</tr>
<tr>
<td>Jan-Feb</td>
<td>10%</td>
</tr>
<tr>
<td>Mar-Apr</td>
<td>20%</td>
</tr>
<tr>
<td>May-Jun</td>
<td>16%</td>
</tr>
<tr>
<td>Jul-Aug</td>
<td>7%</td>
</tr>
<tr>
<td>Sep or later</td>
<td>3%</td>
</tr>
</tbody>
</table>

Job Function

785 responses

- Consulting: 20%
- Finance: 17%
- Marketing: 11%
- Education: 9%
- Management: 6%
- Healthcare: 6%
- Communications: 5%
- Information Technology: 5%
- Law: 4%
- Nonprofit/Social Services: 3%
- Real Estate: 2%
- Data Analytics: 2%
- Scientific Research: 2%
- Government: 2%
- Other: 2%
- Arts and Culture: 1%
- Insurance: 1%
- Engineering: 0.5%
- Energy/Environment: 0.3%
- Economics: 0.3%
- Accounting: 0.1%
- Architecture: 0.1%

How They Got Their Offer

431 responses

- Applied Directly: 21%
- On Campus Recruiting (OCR): 19%
- Penn Contacts: 13%
- Other Career Services Resources: 13%
- Previous Employer (Non-OCR): 12%
- Previous Employer (through OCR): 12%
- Non-Penn Contact: 9%
- Other: 3%

Professional Development

On average students had, 2 internships
(Range: 0-8)
Top Employers by Industry

**Consulting**
1. Boston Consulting Group (15)
2. Deloitte (13)
3. Accenture (11)

**Financial Services**
1. JPMorgan Chase & Co. (14)
2. Goldman Sachs (9)
3. Morgan Stanley (8)

**Technology**
1. Jet.com (11)
2. Walmart (9)
3. Google (8)

**Education**
1. University of Pennsylvania (45)
2. Teach For America (12)

**Communications**
1. William Morris Endeavor (4)
2. United Talent Agency (3)
3. Edelman (2)

**Non-Profit & Government**
1. Fulbright Program, U.S. Department of State (10)
2. National Institutes of Health (5)
3. AmeriCorps (5)

**Healthcare**
1. Penn Medicine, Penn Health System (9)
2. Children’s Hospital of Philadelphia (8)
3. Penn Presbyterian Medical Center (3)

**Other**
1. Kobre & Kim, LLP (4)
2. Bloomingdale’s (4)
3. Macy’s (2)
Full-Time Employment

Employers by State

188 responses

Internationally

43 students in 24 countries

Brazil  
Canada  
China (5)  
Colombia  
France  
Germany  
Greece (2)  
Guatemala  
Hong Kong  
India (2)  
Indonesia  
Japan (4)  
Kenya  
Laos  
Malaysia  
Mongolia  
Morocco (2)  
Russia  
Singapore (4)  
Sri Lanka  
Thailand  
United Arab Emirates  
United Kingdom (6)  
Vietnam (2)

International Students

Of the 68 respondents working full-time who identified as “foreign nationals,” 24 (57%) were employed in the U.S.

U.S. Employers of Foreign Nationals

Communications

Endeavor  
OLIVER Agency  
William Morris Endeavor

Consulting

Bain & Company (2)  
Boston Consulting Group (3)  
Cornerstone Research  
Deloitte (2)  
First Manhattan Consulting Group  
McKinsey & Company (3)  
Oliver Wyman  
PwC  
Strategy&

Education

Duke University  
University of Pennsylvania (4)

Financial Services

BlackRock  
BNP Paribas (2)  
Credit Suisse  
Deutsche Bank  
Goldman Sachs  
GTIS Partners LP  
H/2 Capital Partners  
JPMorgan Chase & Co. (2)  
Lazard

Manufacturing

Jeffrey Levinson  
Richemont

Technology

Applecart  
Applied Predictive Technologies  
Bluecore  
CapTech  
Epic Systems  
Mastercard (2)  
Square  
ZL Technologies

Other

Kobre & Kim, LLP  
Center for Strategic and International Studies  
Indiex
CLASS OF 2018, COLLEGE OF ARTS & SCIENCES

Full-Time Employment

Average Starting Salary

Salary

<table>
<thead>
<tr>
<th>College of Arts &amp; Sciences</th>
<th>Respondents</th>
<th>Average</th>
<th>Median</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>College of Arts &amp; Sciences</td>
<td>508</td>
<td>$63,229</td>
<td>$65,000</td>
<td>$20,000</td>
</tr>
<tr>
<td>CAS Only</td>
<td>444</td>
<td>$61,077</td>
<td>$60,000</td>
<td>$20,000</td>
</tr>
<tr>
<td>Women</td>
<td>258</td>
<td>$59,323</td>
<td>$60,000</td>
<td>$20,000</td>
</tr>
<tr>
<td>Men</td>
<td>186</td>
<td>$63,509</td>
<td>$65,000</td>
<td>$20,000</td>
</tr>
<tr>
<td>CAS/SEAS – Dual Degree</td>
<td>2</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>CAS/SEAS – Dual Degree Women</td>
<td>0</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>CAS/SEAS – Dual Degree Men</td>
<td>2</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>CAS/WH – Dual Degree</td>
<td>62</td>
<td>$78,130</td>
<td>$80,000</td>
<td>$28,080</td>
</tr>
<tr>
<td>Women</td>
<td>27</td>
<td>$76,225</td>
<td>$80,000</td>
<td>$28,080</td>
</tr>
<tr>
<td>Men</td>
<td>35</td>
<td>$79,600</td>
<td>$85,000</td>
<td>$35,000</td>
</tr>
</tbody>
</table>

*Fewer than 3 reported salaries not published to maintain confidentiality.

*Stipends less than $20,000 not reported.

Salary by Industry  |  Salary by Job Function
**Full-Time Employment**

**Salary by Industry**

<table>
<thead>
<tr>
<th>Industry</th>
<th>Reporting</th>
<th>Average</th>
<th>Median</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting</td>
<td>0</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Communications</td>
<td>25</td>
<td>$48,758</td>
<td>$50,000</td>
<td>$27,000</td>
</tr>
<tr>
<td>Advertising/Public Relations</td>
<td>11</td>
<td>$50,273</td>
<td>$50,000</td>
<td>$27,000</td>
</tr>
<tr>
<td>Media/Entertainment</td>
<td>13</td>
<td>$48,150</td>
<td>$50,000</td>
<td>$29,250</td>
</tr>
<tr>
<td>Publishing/Printing</td>
<td>1</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Consulting</td>
<td>122</td>
<td>$69,740</td>
<td>$72,500</td>
<td>$20,000</td>
</tr>
<tr>
<td>Design</td>
<td>2</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Education</td>
<td>48</td>
<td>$39,915</td>
<td>$39,500</td>
<td>$20,000</td>
</tr>
<tr>
<td>Elementary/Secondary Education</td>
<td>20</td>
<td>$41,357</td>
<td>$41,000</td>
<td>$28,000</td>
</tr>
<tr>
<td>Higher Education</td>
<td>26</td>
<td>$38,992</td>
<td>$36,750</td>
<td>$20,000</td>
</tr>
<tr>
<td>Research Labs/Centers - Higher Education</td>
<td>2</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Energy/Natural Resources/Utilities</td>
<td>2</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Financial Services</td>
<td>108</td>
<td>$81,123</td>
<td>$85,000</td>
<td>$44,000</td>
</tr>
<tr>
<td>Diversified Financial Services (including commercial/retail banking)</td>
<td>10</td>
<td>$77,810</td>
<td>$82,500</td>
<td>$59,999</td>
</tr>
<tr>
<td>Hedge Fund</td>
<td>3</td>
<td>$95,000</td>
<td>$100,000</td>
<td>$85,000</td>
</tr>
<tr>
<td>Investment Banking / Brokerage</td>
<td>66</td>
<td>$83,939</td>
<td>$85,000</td>
<td>$60,000</td>
</tr>
<tr>
<td>Investment Management/Counsel</td>
<td>19</td>
<td>$75,694</td>
<td>$75,000</td>
<td>$44,000</td>
</tr>
<tr>
<td>Private Equity</td>
<td>4</td>
<td>$75,000</td>
<td>$75,000</td>
<td>$70,000</td>
</tr>
<tr>
<td>Venture Capital</td>
<td>6</td>
<td>$70,000</td>
<td>$70,000</td>
<td>$55,000</td>
</tr>
<tr>
<td>Government</td>
<td>13</td>
<td>$41,245</td>
<td>$44,376</td>
<td>$20,000</td>
</tr>
<tr>
<td>Federal Government</td>
<td>7</td>
<td>$40,268</td>
<td>$44,376</td>
<td>$20,000</td>
</tr>
<tr>
<td>State Government</td>
<td>3</td>
<td>$54,036</td>
<td>$54,000</td>
<td>$50,000</td>
</tr>
<tr>
<td>U.S. National Laboratories</td>
<td>3</td>
<td>$30,733</td>
<td>$31,000</td>
<td>$30,000</td>
</tr>
<tr>
<td>Healthcare</td>
<td>25</td>
<td>$41,211</td>
<td>$40,000</td>
<td>$24,000</td>
</tr>
<tr>
<td>Community/Public Health Center</td>
<td>1</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>For-Profit/Private Health Care Provider</td>
<td>4</td>
<td>$52,250</td>
<td>$60,000</td>
<td>$24,000</td>
</tr>
<tr>
<td>Hospital</td>
<td>20</td>
<td>$39,414</td>
<td>$40,000</td>
<td>$31,200</td>
</tr>
<tr>
<td>Hospitality / Leisure / Sports</td>
<td>2</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Insurance</td>
<td>2</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Legal Services</td>
<td>26</td>
<td>$47,107</td>
<td>$44,500</td>
<td>$32,000</td>
</tr>
</tbody>
</table>

*Fewer than 3 reported salaries not published to maintain confidentiality.

*Stipends less than $20,000 not reported.
### Full-Time Employment

#### Salary by Industry (continued)

<table>
<thead>
<tr>
<th>Industry</th>
<th>Reporting</th>
<th>Average</th>
<th>Median</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Manufacturing</td>
<td>14</td>
<td>$64,786</td>
<td>$68,500</td>
<td>$45,000</td>
</tr>
<tr>
<td>Aerospace</td>
<td>0</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Automotive</td>
<td>0</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Biomedical Products/Pharmaceuticals</td>
<td>5</td>
<td>$64,800</td>
<td>$69,000</td>
<td>$50,000</td>
</tr>
<tr>
<td>Chemicals/Gases</td>
<td>1</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Computer Products - Hardware</td>
<td>0</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Consumer Products</td>
<td>7</td>
<td>$65,286</td>
<td>$68,000</td>
<td>$45,000</td>
</tr>
<tr>
<td>Electronics/Robotics</td>
<td>1</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Nonprofit</td>
<td>29</td>
<td>$33,782</td>
<td>$36,000</td>
<td>$20,000</td>
</tr>
<tr>
<td>Cultural Institutions/Arts and Cultural Affairs</td>
<td>2</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Public Interest/Advocacy</td>
<td>25</td>
<td>$34,746</td>
<td>$40,000</td>
<td>$20,000</td>
</tr>
<tr>
<td>Social Services</td>
<td>2</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Real Estate/Construction</td>
<td>12</td>
<td>$69,625</td>
<td>$70,000</td>
<td>$50,000</td>
</tr>
<tr>
<td>Retail/Wholesale</td>
<td>7</td>
<td>$57,571</td>
<td>$57,000</td>
<td>$50,000</td>
</tr>
<tr>
<td>Technology</td>
<td>71</td>
<td>$71,630</td>
<td>$66,000</td>
<td>$32,240</td>
</tr>
<tr>
<td>Telecommunications</td>
<td>1</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Transportation</td>
<td>3</td>
<td>$54,000</td>
<td>$54,000</td>
<td>$38,000</td>
</tr>
</tbody>
</table>

*Fewer than 3 reported salaries not published to maintain confidentiality.

*Stipends less than $20,000 not reported.
### Full-Time Employment

#### Salary by Job Function

<table>
<thead>
<tr>
<th>Job Function</th>
<th>Reporting</th>
<th>Average</th>
<th>Median</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Architecture</td>
<td>1</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Arts and Culture</td>
<td>4</td>
<td>$46,250</td>
<td>$52,500</td>
<td>$20,000</td>
</tr>
<tr>
<td>Graphics/Design</td>
<td>3</td>
<td>$55,000</td>
<td>$60,000</td>
<td>$45,000</td>
</tr>
<tr>
<td>Museum/Art Gallery/Curatorial</td>
<td>1</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Communications</td>
<td>20</td>
<td>$50,613</td>
<td>$50,000</td>
<td>$27,000</td>
</tr>
<tr>
<td>Advertising/Account Management/Media Planning</td>
<td>7</td>
<td>$46,286</td>
<td>$47,000</td>
<td>$27,000</td>
</tr>
<tr>
<td>Editing</td>
<td>2</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Journalism/Other Writing</td>
<td>3</td>
<td>$47,083</td>
<td>$48,000</td>
<td>$29,250</td>
</tr>
<tr>
<td>Production</td>
<td>2</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Public Relations</td>
<td>5</td>
<td>$56,800</td>
<td>$52,000</td>
<td>$50,000</td>
</tr>
<tr>
<td>Technical Writing (Scientific)</td>
<td>1</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Consulting</td>
<td>126</td>
<td>$71,023</td>
<td>$74,000</td>
<td>$20,000</td>
</tr>
<tr>
<td>Management/Strategy</td>
<td>108</td>
<td>$70,726</td>
<td>$75,000</td>
<td>$20,000</td>
</tr>
<tr>
<td>Research</td>
<td>5</td>
<td>$58,000</td>
<td>$50,000</td>
<td>$42,000</td>
</tr>
<tr>
<td>Technical/Information Systems</td>
<td>13</td>
<td>$78,500</td>
<td>$75,000</td>
<td>$70,000</td>
</tr>
<tr>
<td>Data Analytics</td>
<td>16</td>
<td>$59,130</td>
<td>$60,000</td>
<td>$35,000</td>
</tr>
<tr>
<td>Data Analyst</td>
<td>16</td>
<td>$59,130</td>
<td>$60,000</td>
<td>$35,000</td>
</tr>
<tr>
<td>Economics</td>
<td>2</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Economic Research/Econometrics</td>
<td>2</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Education</td>
<td>40</td>
<td>$38,041</td>
<td>$39,000</td>
<td>$20,000</td>
</tr>
<tr>
<td>Administration</td>
<td>4</td>
<td>$37,875</td>
<td>$38,250</td>
<td>$35,000</td>
</tr>
<tr>
<td>Research</td>
<td>12</td>
<td>$38,500</td>
<td>$36,500</td>
<td>$30,000</td>
</tr>
<tr>
<td>Teaching</td>
<td>23</td>
<td>$38,180</td>
<td>$40,000</td>
<td>$20,000</td>
</tr>
<tr>
<td>Testing/Evaluation</td>
<td>1</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Energy/Environment</td>
<td>1</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Exploration and Production</td>
<td>0</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Research</td>
<td>1</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Engineering</td>
<td>1</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Design</td>
<td>1</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Manufacturing/Production</td>
<td>0</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Project Management</td>
<td>0</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Quality Assurance</td>
<td>0</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Research &amp; Development</td>
<td>0</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Systems</td>
<td>0</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Testing</td>
<td>0</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

*Fewer than 3 reported salaries not published to maintain confidentiality.

*Stipends less than $20,000 not reported.

Continued on Next Page
## Full-Time Employment

### Salary by Job Function (continued)

<table>
<thead>
<tr>
<th>Job Function</th>
<th>Reporting</th>
<th>Average</th>
<th>Median</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Finance</td>
<td>95</td>
<td>$80,565</td>
<td>$85,000</td>
<td>$44,000 $120,000</td>
</tr>
<tr>
<td>Commercial Banking/Lending</td>
<td>2</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Financial Planning &amp; Analysis (non-bnkg)</td>
<td>5</td>
<td>$58,239</td>
<td>$60,000</td>
<td>$44,000 $75,000</td>
</tr>
<tr>
<td>Investment Banking Analyst</td>
<td>53</td>
<td>$83,849</td>
<td>$85,000</td>
<td>$60,000 $95,000</td>
</tr>
<tr>
<td>Investment Management/Counsel</td>
<td>14</td>
<td>$80,857</td>
<td>$80,000</td>
<td>$60,000 $100,000</td>
</tr>
<tr>
<td>Private Equity Analyst</td>
<td>8</td>
<td>$73,750</td>
<td>$75,000</td>
<td>$55,000 $85,000</td>
</tr>
<tr>
<td>Risk Management</td>
<td>2</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Sales</td>
<td>2</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Securities Research Analyst</td>
<td>1</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Trading</td>
<td>4</td>
<td>$93,750</td>
<td>$92,500</td>
<td>$70,000 $120,000</td>
</tr>
<tr>
<td>Venture Capital Analyst</td>
<td>4</td>
<td>$70,000</td>
<td>$70,000</td>
<td>$55,000 $85,000</td>
</tr>
<tr>
<td>Government</td>
<td>10</td>
<td>$35,627</td>
<td>$38,400</td>
<td>$20,000 $58,108</td>
</tr>
<tr>
<td>Legislative Aide/Staff</td>
<td>2</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Lobbying</td>
<td>3</td>
<td>$38,453</td>
<td>$36,000</td>
<td>$33,600 $45,760</td>
</tr>
<tr>
<td>Peace Corps/Americorps Volunteer</td>
<td>3</td>
<td>$16,667</td>
<td>$14,000</td>
<td>$20,000 $22,000</td>
</tr>
<tr>
<td>Public Management</td>
<td>2</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Healthcare</td>
<td>23</td>
<td>$37,447</td>
<td>$39,000</td>
<td>$20,000 $50,900</td>
</tr>
<tr>
<td>Clinical Research</td>
<td>19</td>
<td>$38,336</td>
<td>$40,000</td>
<td>$20,000 $50,900</td>
</tr>
<tr>
<td>Hospital/HMO Administration</td>
<td>1</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Other Clinical - Non-Nursing</td>
<td>2</td>
<td>$27,680</td>
<td>$27,680</td>
<td>$24,000 $31,360</td>
</tr>
<tr>
<td>Public Health Administration</td>
<td>1</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Information Technology</td>
<td>30</td>
<td>$86,241</td>
<td>$90,750</td>
<td>$32,240 $125,000</td>
</tr>
<tr>
<td>Product Designer</td>
<td>1</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Program Manager</td>
<td>3</td>
<td>$81,000</td>
<td>$70,000</td>
<td>$65,000 $108,000</td>
</tr>
<tr>
<td>Software Developer/Engineer</td>
<td>17</td>
<td>$99,265</td>
<td>$105,000</td>
<td>$47,000 $125,000</td>
</tr>
<tr>
<td>Systems Engineer/Analyst</td>
<td>0</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Technical Director</td>
<td>0</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Technical Support Specialist</td>
<td>6</td>
<td>$61,540</td>
<td>$65,500</td>
<td>$32,240 $72,000</td>
</tr>
<tr>
<td>Technology Analyst</td>
<td>1</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Web Designer/Developer</td>
<td>2</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Insurance</td>
<td>3</td>
<td>$70,333</td>
<td>$63,000</td>
<td>$63,000 $85,000</td>
</tr>
<tr>
<td>Actuarial</td>
<td>0</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Risk</td>
<td>2</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Sales</td>
<td>1</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Law</td>
<td>27</td>
<td>$49,455</td>
<td>$45,000</td>
<td>$32,000 $74,000</td>
</tr>
<tr>
<td>Paralegal</td>
<td>27</td>
<td>$49,455</td>
<td>$45,000</td>
<td>$32,000 $74,000</td>
</tr>
</tbody>
</table>

*Fewer than 3 reported salaries not published to maintain confidentiality.

*Stipends less than $20,000 not reported.
# Full-Time Employment

## Salary by Job Function (continued)

<table>
<thead>
<tr>
<th>Job Function</th>
<th>Reporting</th>
<th>Average</th>
<th>Median</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Management</strong></td>
<td>22</td>
<td>$54,165</td>
<td>$54,250</td>
<td>$20,000</td>
</tr>
<tr>
<td>Administrative Asst./Office Management</td>
<td>6</td>
<td>$38,167</td>
<td>$40,000</td>
<td>$20,000</td>
</tr>
<tr>
<td>Entrepreneur/Founder</td>
<td>1</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>General Management</td>
<td>7</td>
<td>$67,143</td>
<td>$75,000</td>
<td>$45,000</td>
</tr>
<tr>
<td>Human Resources</td>
<td>4</td>
<td>$57,405</td>
<td>$62,500</td>
<td>$39,520</td>
</tr>
<tr>
<td>Operations</td>
<td>4</td>
<td>$53,250</td>
<td>$57,500</td>
<td>$38,000</td>
</tr>
<tr>
<td><strong>Marketing</strong></td>
<td>48</td>
<td>$61,448</td>
<td>$60,000</td>
<td>$35,000</td>
</tr>
<tr>
<td>Buyer/Merchandising</td>
<td>15</td>
<td>$60,733</td>
<td>$60,000</td>
<td>$57,000</td>
</tr>
<tr>
<td>Marketing Analysis/Research</td>
<td>10</td>
<td>$60,000</td>
<td>$62,500</td>
<td>$35,000</td>
</tr>
<tr>
<td>New Business Development</td>
<td>7</td>
<td>$73,143</td>
<td>$70,000</td>
<td>$36,000</td>
</tr>
<tr>
<td>Product/Brand Management</td>
<td>10</td>
<td>$61,400</td>
<td>$59,500</td>
<td>$40,000</td>
</tr>
<tr>
<td>Sales/Sales Account Management</td>
<td>5</td>
<td>$54,100</td>
<td>$58,500</td>
<td>$42,000</td>
</tr>
<tr>
<td>Social Media</td>
<td>1</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Nonprofit/Social Services</strong></td>
<td>9</td>
<td>$30,944</td>
<td>$26,500</td>
<td>$20,000</td>
</tr>
<tr>
<td>Administration</td>
<td>1</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Direct Service</td>
<td>1</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Program Evaluation</td>
<td>0</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Program Planning</td>
<td>4</td>
<td>$35,375</td>
<td>$35,250</td>
<td>$26,000</td>
</tr>
<tr>
<td>Research</td>
<td>3</td>
<td>$28,000</td>
<td>$24,000</td>
<td>$20,000</td>
</tr>
<tr>
<td><strong>Nursing</strong></td>
<td>0</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Staff Nurse</td>
<td>0</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Other</strong></td>
<td>5</td>
<td>$49,916</td>
<td>$50,000</td>
<td>$28,080</td>
</tr>
<tr>
<td><strong>Real Estate</strong></td>
<td>11</td>
<td>$71,273</td>
<td>$75,000</td>
<td>$50,000</td>
</tr>
<tr>
<td>Real Estate Investment Analyst</td>
<td>10</td>
<td>$71,400</td>
<td>$75,000</td>
<td>$50,000</td>
</tr>
<tr>
<td>Sales</td>
<td>1</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Scientific Research</strong></td>
<td>12</td>
<td>$35,348</td>
<td>$33,500</td>
<td>$30,000</td>
</tr>
<tr>
<td>Biomedical (other)</td>
<td>12</td>
<td>$35,348</td>
<td>$33,500</td>
<td>$30,000</td>
</tr>
<tr>
<td>Chemistry</td>
<td>0</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

*Fewer than 3 reported salaries not published to maintain confidentiality.

*Stipends less than $20,000 not reported.
Top Graduate Schools

1. University of Pennsylvania (52)
2. Columbia University (14)
3. University of Oxford (8)
4. Harvard University (8)
5. Yale University (7)
6. Massachusetts Institute of Technology (5)
7. Drexel University (5)
8. Cornell University (5)
9. Rutgers University (5)
10. Fordham University (4)

22%

Of those continuing their education were enrolled in graduate programs at the University of Pennsylvania.

<table>
<thead>
<tr>
<th>Education</th>
<th>30%</th>
<th>Medicine</th>
<th>30%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Design</td>
<td>13%</td>
<td>Humanities</td>
<td>13%</td>
</tr>
<tr>
<td>Business</td>
<td>12%</td>
<td>Law</td>
<td>12%</td>
</tr>
<tr>
<td>Social Science</td>
<td>10%</td>
<td>Science (non-medical)</td>
<td>10%</td>
</tr>
<tr>
<td>Engineering</td>
<td>10%</td>
<td>Other Health Professions</td>
<td>9%</td>
</tr>
<tr>
<td>Other Health Professions</td>
<td>9%</td>
<td>Social Science</td>
<td>7%</td>
</tr>
<tr>
<td>Business</td>
<td>7%</td>
<td>Design</td>
<td>3%</td>
</tr>
<tr>
<td>Education</td>
<td>3%</td>
<td>Non-Degree Seeking</td>
<td>1%</td>
</tr>
<tr>
<td>Post-Baccalaureate Studies</td>
<td>1%</td>
<td>Law</td>
<td>1%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>By Level</th>
<th>48%</th>
<th>Doctorate</th>
<th>48%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Masters</td>
<td>46%</td>
<td>Masters</td>
<td>46%</td>
</tr>
<tr>
<td>Certificate</td>
<td>3%</td>
<td>Certificate</td>
<td>3%</td>
</tr>
<tr>
<td>Bachelors</td>
<td>1%</td>
<td>Bachelors</td>
<td>1%</td>
</tr>
<tr>
<td>Non-Degree Seeking</td>
<td>1%</td>
<td>Non-Degree Seeking</td>
<td>1%</td>
</tr>
<tr>
<td>Post-Baccalaureate Studies</td>
<td>0.5%</td>
<td>Post-Baccalaureate Studies</td>
<td>0.5%</td>
</tr>
</tbody>
</table>
First Destinations by Major

Africana Studies*
Anthropology
Architecture*
Biochemistry
Biological Basis of Behavior
Biology
Biophysics
Chemistry
Cinema & Media Studies
Classical Studies
Cognitive Science
Communication
Comparative Literature & Theory*
Computer Science
Criminology*
Earth Science
East Asian Languages & Civilizations
Economics
English
Environmental Studies
Fine Arts
French & Francophone Studies*
Gender, Sexuality, & Women's Studies*
German*
Health & Societies
Hispanic Studies
History
History of Art*
Huntsman Program in International Studies & Business
International Relations
Latin American & Latino Studies*
Linguistics*
Logic, Information, & Computation*
Mathematical Economics
Mathematics
Modern Middle Eastern Studies*
Music*
Near Eastern Languages & Civilizations*
Philosophy
Philosophy, Politics, & Economics
Physics & Astronomy
Political Science
Psychology
Religious Studies*
Russian & East European Studies*
Science, Technology, & Society
Sociology
South Asia Studies*
Theatre Arts*
Urban Studies
Visual Studies
Vagelos Integrated Program in Energy Research*
Vagelos Program in Life Sciences and Management
Vagelos Scholars Program in Molecular Life Sciences

*Major with fewer than 9 responses also include prior year's responses to maintain confidentiality.
Africana Studies*

14 responses

Employed Full-Time

50.0%

First Destinations: Employers

- AmeriCorps, VISTA Member *
- Hospital of the University of Pennsylvania, Research Coordinator *
- IMAGINATION™, Founder
- KENT School, Teaching Intern
- RosmanSearch, Associate Recruiter *
- Scholly, Marketing Manager *
- University of Pennsylvania Health System, Nurse Researcher *

* Double Major

Industries

5 responses

- Healthcare, 40%
- Education, 20%
- Nonprofit, 20%
- Technology, 20%

Continuing Education

35.7%

First Destinations: Graduate Schools

- American University, Masters, International Development
- London School of Economics, Masters, International Relations
- London School of Economics, Masters, International Development
- Rutgers University, Doctorate, English
- Yale University, Doctorate, English

Program Fields

5 responses

- Social Science, 60%
- Humanities, 40%

Program Levels

5 responses

- Masters, 60%
- Doctorate, 40%

Seeking Employment

7.1%

Seeking Continuing Ed.

7.1%
CLASS OF 2018, COLLEGE OF ARTS & SCIENCES

Anthropology
13 responses

Employed Full-Time

61.5%

First Destinations: Employers

Deloitte, Human Capital Consulting Business Analyst
Estee Lauder Companies, Inc., Administrative Assistant
Japan Exchange & Teaching Program, Assistant Language Teacher
Mizuho Bank Ltd., Technology Investment Banking Analyst
Penn Medicine, Research Coordinator
PwC Middle East, Associate
Teach For America, Teacher
University of Pennsylvania - Mixed Methods Research Lab, Research Coordinator

* Double Major
* Wharton Dual Degree

Industries
8 responses

Education, 38%
Consulting, 25%
Financial Services, 13%
Healthcare, 13%
Manufacturing, 13%

Continuing Education

38.5%

First Destinations: Graduate Schools

American School of Classical Studies at Athens, Classical Archaeology
American University of Rome, Masters, Peace Studies and Conflict Negotiation
University of Memphis, Masters, History
University of Oxford, Masters, Oriental Studies

First Destinations: Other Programs

Ada Developers Academy, Certificate, Software Engineering

Program Fields
4 responses

Humanities, 50%
Social Science, 25%
Engineering, 25%

Program Levels
4 responses

Masters, 75%
Certificate, 25%
# Architecture*

*Includes responses from the Class of 2017

## Employed Full-Time

<table>
<thead>
<tr>
<th>Percentage</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>62.5%</td>
<td></td>
</tr>
</tbody>
</table>

### First Destinations: Employers

- Daipu Architect, Intern Architect
- Dutton Architecture, Architecture Intern
- EHBD Architecture, Consultant
- HR&A Advisors, Inc., Research Analyst
- Katz Architecture, Junior Designer
- Kitchenscapes, Inc., Designer
- M.S. Vicas Interiors, Designer
- SAA interiors + architecture, Designer
- University of Pennsylvania, Data and Documentation Intern

### Industries

- Design, 78%
- Education, 11%
- Real Estate/Construction, 11%

## Continuing Education

<table>
<thead>
<tr>
<th>Percentage</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>31.3%</td>
<td></td>
</tr>
</tbody>
</table>

### First Destinations: Graduate Schools

- Columbia University, Masters, Architecture (2)
- Harvard University, Masters, Architecture (2)
- Rice University, Masters, Architecture

### Program Fields

- Design, 100%

### Program Levels

- Masters, 100%

## Not Seeking

<table>
<thead>
<tr>
<th>Percentage</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>6.3%</td>
<td></td>
</tr>
</tbody>
</table>
CLASS OF 2018, COLLEGE OF ARTS & SCIENCES

Biochemistry

34 responses

67.6%

Continuing Education

First Destinations: Graduate Schools
Albert Einstein College of Medicine, Doctorate
Cleveland Clinic Lerner College of Medicine, Doctorate, Medicine
Columbia University, Doctorate, Medicine (2)
Florida Atlantic University, Doctorate, Medicine
Geisinger Commonwealth School of Medicine, Doctorate, Medicine
Harvard University, Doctorate
Harvard University, Doctorate, Cell Biology
Harvard University, Doctorate, Medicine
Harvard University, Doctorate, Physics
Johns Hopkins University, Doctorate, Physics
Massachusetts Institute of Technology, Doctorate
Pennsylvania State University, Hershey, Doctorate, Medical Scientist Training Program
Stanford University, Doctorate
University of California, San Francisco, Doctorate, Chemical Biology
University of California, San Francisco, Doctorate, Medicine
University of Pennsylvania
University of Pennsylvania, Masters, Chemistry
University of Pennsylvania, Doctorate, Medicine
University of Pittsburgh, Doctorate, Medicine
Washington University, Doctorate, Medicine
Washington University, Doctorate, Plant and Microbial Sciences
Yale University, Doctorate, Medicine

Program Fields
18 responses
Medicine, 72%
Science (non-medical), 28%

Program Levels
22 responses
Doctorate, 95%
Masters, 5%

29.4%

Employed Full-Time

Industries
Consulting, 30%
Education, 20%
Healthcare, 20%
Financial Services, 10%
Government, 10%
Other, 10%

First Destinations: Employers
Bain & Company, Associate *
Children's Hospital of Philadelphia *
ClearView Healthcare Partners, Analyst +
Credit Suisse, Analyst
DaVita Inc., Financial Analyst
Howard Hughes Medical Institute, Research Technician *
National Institutes of Health, IRTA Program *
Strategy&, Analyst *
University of Michigan, Research Lab Technician *
University of Pennsylvania, Research Coordinator *

* Double Major
+ Wharton Dual Degree

2.9%
Seeking Continuing Ed.
CLASS OF 2018, COLLEGE OF ARTS & SCIENCES

Biological Basis of Behavior

101 responses

Employed Full-Time

First Destinations: Employers

- Accenture, Incoming Management Consulting Analyst
- AmeriCorps, Corps Member
- Axiom Learning, Instructor *
- Boston Consulting Group, Associate +
- Brigham and Women's Hospital, Translational Study Coordinator
- Brigham and Women's Hospital - Brigham Research Institute, Research Assistant
- Capgemini America Inc., Consultant
- Children's Hospital of Philadelphia, Research Technician
- Citi, Investment Banking Analyst +
- Collective Health, Member Advocate
- Decision Resources Group, Associate
- Epic, Technical Problem Solver
- Evercore, M&A Investment Banking Analyst +
- FoodCorps, Teacher
- Guidepoint, Associate
- Hornstein Platt & Associates Counseling and Wellness Centers, Intake Specialist

Employers continued on next page

Part-Time Employment

Continuing Education

Program Fields

- Medicine, 77%
- Other Health Professions, 8%
- Engineering, 4%
- Humanities, 4%
- Law, 4%
- Science (non-medical), 4%

Program Levels

- Doctorate, 85%
- Masters, 8%
- Bachelors, 4%
- Certificate, 4%

Continuing Education continued on next page

Industries

- Healthcare, 35%
- Education, 23%
- Consulting, 19%
- Nonprofit, 5%
- Technology, 5%
- Financial Services, 4%
- Government, 4%
- Manufacturing, 4%
- Hospitality / Leisure / Sports, 2%

* Double Major
+ Wharton Dual Degree

Continued on Next Page 18
**First Destinations: Employers**

- Hospital for Special Surgery, Research Assistant
- Luma Health, Customer Success Associate
- Massachusetts Eye and Ear, Medical Scribe
- McKinsey & Company, Business Analyst
- Memorial Sloan Kettering Cancer Center, Research Study Specialist
- National Cancer Institute, Post-Baccalaureate IRTA Fellow
- National Institutes of Health, Post-Baccalaureate IRTA
- Navigant, Life Sciences Consultant
- NeuroLeadership Institute, Project Coordinator
- Penn Medicine, Hospital of the University of Pennsylvania, Clinical Research Scholar
- Penn Medicine, Hospital of the University of Pennsylvania, Harrison Surgical Scholar
- Penn Medicine, Clinical Research Coordinator
- Penn Medicine, Research Specialist (2)
- Penn Medicine, Scheie Eye Institute, Clinical Research Coordinator
- Penn Medicine, University of Pennsylvania Health System, Clinical Research Coordinator
- Precision Xtract, Pricing & Market Access Analyst
- Regeneron Pharmaceuticals, Inc., Analyst
- Roivant Sciences, Rotational Analyst
- ScribeAmerica, Medical Scribe (2)
- Strategy&, Associate
- Swedish Hospital, Neuroscience Research Assistant
- Thomas Jefferson University Hospital, Clinical Research Coordinator
- University of Pennsylvania, Clinical Research Coordinator (2)
- University of Pennsylvania, Laboratory Technician
- University of Pennsylvania, Research Assistant
- University of Pennsylvania, Research Specialist
- University of Pennsylvania, Research Technician
- University of Pennsylvania - Center for Research & Innovation, Clinical Trials Administrative Assistant
- University of Pennsylvania - Perelman School of Medicine, Clinical Research Assistant
- University of Pennsylvania - Perelman School of Medicine, Clinical Research Coordinator
- University of Pennsylvania - Perelman School of Medicine, Research Specialist
- University of Pennsylvania - Perelman School of Medicine, Research Scholar
- Women Heart: National Coalition for Women with Heart Disease, Associate
- Woodmark Waterfront Adventures, General Manager
- ZS Associates, Strategy Insights & Planning Associate

* Double Major
+ Wharton Dual Degree

**First Destinations: Graduate Schools**

- Cornell University, Doctorate, Medicine
- Drexel University, Doctorate, Medicine
- Drexel University, Doctorate, Physical Therapy
- Hofstra University, Doctorate, Medicine
- Johns Hopkins University, Doctorate, Medicine
- Massachusetts Institute of Technology, Doctorate, Biology
- Ohio State University, Doctorate, Medicine
- Rutgers University, Doctorate, Medicine
- University of California, Los Angeles, Doctorate, Medicine
- University of California, San Diego, Doctorate, Medicine
- University of Illinois, Doctorate, Medicine
- University of Manchester, Masters, Medical Humanities
- University of Maryland, Doctorate, Criminology and Criminal Justice
- University of Michigan, Doctorate, Medicine
- University of North Carolina, Doctorate, Medicine
- University of Pennsylvania, Masters, Biotechnology
- University of Pennsylvania, Doctorate, Medicine (3)
- University of Pittsburgh, Doctorate, Medicine
- University of Pittsburgh, Doctorate, Dentistry
- University of Toronto, Doctorate, Law
- Yale University, Doctorate, Medicine (2)

**First Destinations: Other Programs**

- Drexel University, Certificate, Post-Baccalaureate Studies
- Thomas Jefferson University, Bachelors, Nursing
Employed Full-Time

First Destinations: Employers

- Apex Life Sciences, Scientist I
- Bain Capital, Summer Analyst *
- Bates White Economic Consulting, Consultant *
- BNP Paribas, Consultant *
- Boston Consulting Group, Associate *
- Children’s Hospital of Philadelphia, Clinical Research Coordinator (2)
- Children’s Hospital of Philadelphia, Research Technician
- ClearView Healthcare Partners
- ClearView Healthcare Partners, Analyst (2)
- ClearView Healthcare Partners, Analyst *
- Clinical Scribes, Medical Scribe
- Collective Health, Operations Associate
- Deloitte, Business Analyst *
- Epic Systems, Technical Services
- Goldman Sachs, Investment Banking Analyst *
- Good Dog Foundation, Partnerships and Data Analytics Lead
- Google, Software Engineer *
- Hospital for Special Surgery, Research Assistant
- HQ Capital, Investment Analyst *

Employers continued on next page

Industries

- Consulting, 25%
- Education, 23%
- Healthcare, 17%
- Financial Services, 11%
- Technology, 11%
- Nonprofit, 6%
- Other, 3%
- Energy/Natural Resources/Utilities, 2%
- Government, 2%
- Manufacturing, 2%

* Double Major
* Wharton Dual Degree

Part-Time Employment

Continuing Education

Program Fields

- Medicine, 59%
- Other Health Professions, 14%
- Science (non-medical), 14%
- Engineering, 10%
- Social Science, 3%

Program Levels

- Doctorate, 64%
- Masters, 30%
- Certificate, 3%
- Non-Degree Seeking, 3%

Continuing Education continued on next page
First Destinations: Employers

JPMorgan Chase & Co., Analyst+
L.E.K. Consulting+
Lazard, Analyst+
Lazard, Investment Banking Analyst+
Mastercard, Associate Analyst*
McKinsey & Company, Business Analyst*
McKinsey & Company, Business Analyst+
Memorial Sloan Kettering Cancer Center, Session Assistant
Microsoft, Program Manager
Microsoft, Software Engineer*
Momentum Solar, Outside Sales Representative*
Mpala Wildlife Center, Fellow*
National Institutes of Health, Post-Baccalaureate Fellow
Navigant, Consultant
Northwell Health, Research Assistant+
Ohio State University - College of Veterinary Medicine, Research Assistant*
Oliver Wyman, Consultant
Penn Medicine, Clinical Research Assistant
Penn Presbyterian Hospital
Penn Presbyterian Hospital, Research Coordinator
Search Discovery, Inc., Business Intelligence Analyst

First Destinations: Graduate Schools

Albert Einstein College of Medicine, Doctorate
Columbia University, Doctorate, Medicine
Columbia University, Doctorate, Dentistry
Columbia University, Masters, Human Nutrition
Cornell University, Masters
Cornell University, Doctorate, Medicine
Drexel University, Masters, Neuroscience
Emory University, Doctorate, Medicine (2)
George Washington University, Masters, Public Health
Gerstner Sloan Kettering Graduate School of Biomedical Sciences, Doctorate, Cancer Biology
Harvard University, Doctorate
Harvard University, Doctorate, Cell Biology
Icahn School of Medicine at Mount Sinai, Doctorate, Medicine

First Destinations: Other Programs

Temple University, Non-Degree Seeking, Dental Medicine
University of Sao Paulo, Certificate, Public Health Fellowship
Biophysics

11 responses

63.6% Continuing Education

First Destinations: Graduate Schools
- Harvard University, Doctorate, Physics
- Johns Hopkins University, Doctorate, Physics
- Massachusetts Institute of Technology, Doctorate, Chemistry
- Pennsylvania State University, Doctorate, Medical Scientist Training Program
- University of California, San Francisco, Doctorate, Medicine
- University of Chicago, Doctorate, Biophysical
- University of Pennsylvania, Doctorate, Medicine

Program Fields
- Science (non-medical), 57%
- Medicine, 43%

Program Levels
- Doctorate, 100%

36.4% Employed Full-Time

First Destinations: Employers
- Howard Hughes Medical Institute, Research Technician *
- Scotiabank, Investment Banking Analyst +
- Skyworks Capital, Analyst
- University of Michigan, Research Lab Technician *

Industries
- Financial Services, 50%
- Education, 25%
- Other, 25%

* Double Major
+ Wharton Dual Degree
Chemistry
11 responses

Employed Full-Time

First Destinations: Employers
- Boston Consulting Group, Associate *
- Children’s Hospital of Philadelphia *
- Fulbright Program - U.S. Department of State, Fulbright English Teaching Assistant
- Locust Walk, Financial Analyst
- Merck & Co., Inc., Associate Specialist
- North Dakota Democratic-NPL Party, Field Organizer *
- Oliver Wyman, Consultant *
- Penn Medicine, Hospital of the University of Pennsylvania, Harrison Surgical Scholar *

* Double Major

Industries
- Consulting, 38%
- Healthcare, 25%
- Government, 13%
- Manufacturing, 13%
- Nonprofit, 13%

Continuing Education

First Destinations: Graduate Schools
- Massachusetts Institute of Technology, Doctorate, Chemistry
- Stanford University, Doctorate
- Thomas Jefferson University, Doctorate, Medicine

Program Fields
- Medicine, 50%
- Science (non-medical), 50%

Program Levels
- Doctorate, 100%
Employed Full-Time

First Destinations: Employers

- ABC, Office Production Assistant *
- CBRE Group, Inc., Workplace Strategist *
- Conde Nast, Video Editor/Motion Graphics Designer *
- Fulbright Program - U.S. Department of State, Fulbright English Teaching Assistant *
- Indigenous Media, Research Intern *
- Marc Platt Productions, Development Intern *
- Plug and Play Tech Center, Video Producer
- Scotiabank, Investment Banking Analyst *
- TubeScience, Creative Strategist *
- United Talent Agency, Agent Trainee *
- William Morris Endeavor, Floater/Trainee
- William Morris Endeavor, Mailroom Trainee *

Industries

Communications, 69%
Financial Services, 15%
Government, 8%
Real Estate/Construction, 8%

Part-Time Employment

Continuing Education

First Destinations: Graduate Schools

- Columbia University, Masters, Applied Analytics
- New York University, Masters, Producing
- University of Exeter/London Film School, Masters, International Film Business

Program Fields

Business, 100%

Program Levels

Masters, 100%

Not Seeking

Seeking Continuing Ed.

Seeking Employment
CLASS OF 2018, COLLEGE OF ARTS & SCIENCES

Classical Studies

12 responses

Continuing Education

33.3%

First Destinations: Graduate Schools
- University of North Carolina, Doctorate, Classical Archaeology
- University of Oxford, Masters, International Relations
- University of Oxford, Masters, Oriental Studies

Program Levels
- Masters, 67%
- Doctorate, 33%

Program Fields
- Humanities, 75%
- Social Science, 25%

Employed Full-Time

25.0%

First Destinations: Employers
- Hobart and William Smith College - Athletics Department, Assistant Coach
- National Museum of Mongolian, Fulbright US Student Fellow
- University of Pennsylvania - Libraries, Project Archivist *

* Double Major

Part-Time Employment

8.3%

Seeking Employment

16.7%

Seeking Continuing Ed.

8.3%

Volunteering

8.3%
Cognitive Science

85 responses

Employed Full-Time

First Destinations: Employers

- Accenture, Technology Consulting Analyst *
- Achievement First, Full Stack Developer *
- Adobe Systems, Experience Designer
- AllianceBernstein, Fixed Income Analyst
- Amazon, Software Development Engineer *
- Applied Predictive Technologies, Business Consultant
- AppNexus, Software Engineer *
- Bain & Company, Associate Consultant
- Bird, Operations Specialist
- BlackRock, Analyst
- BlackRock, Software Engineer *
- Capital One, Software Engineer
- Center for Ethics and the Rule of Law (CERL), Research Intern *
- Deloitte, Business Technology Analyst (2)
- Deloitte, Business Technology Analyst *
- Eastdil Secured, Analyst *
- Expedia Group, Software Development Engineer *
- Facebook, Product Manager
- First Manhattan Consulting Group, Analyst
- HBO, Last Week Tonight with John Oliver, Production Intern
- IBM, Digital Sales Specialist
- Insikt, Inc., Analyst
- John Deere, Software Developer *
- JPMorgan Chase & Co., Business Technology Analyst
- JPMorgan Chase & Co., Fixed Income Capital Markets Analyst
- JPMorgan Chase & Co., Software Engineer *
- Mastercard, Associate Analyst
- Morgan Stanley, Marketing Analyst
- Morgan Stanley, Technology Analyst *
- National Institutes of Health, Intramural Research Trainee
- Optimizely, Software Engineer *
- Penn Medicine, Scheie Eye Institute, Medical Writer
- Raytheon Company, Software Engineer *
- Strategy&, Associate Consultant
- Teach For America, Science Teacher
- Thomson Reuters, Finance and Risk Analyst
- Twilio, Software Engineer
- United States Secret Service, Special Agent/Uniformed Division
- University of Pennsylvania, ABCS Coordinator
- University of Pennsylvania, Research Assistant *
- Walmart, eCommerce, Category Specialist
- William Morris Endeavor, Agent Trainee

* Double Major

Industries

- Technology, 24%
- Consulting, 24%
- Financial Services, 21%
- Education, 7%
- Nonprofit, 5%
- Government, 5%
- Communications, 5%
- Transportation, 2%
- Real Estate/Construction, 2%
- Manufacturing, 2%
- Healthcare, 2%

Continuing Education

- Seeking Cont. Ed.
- Seeking Employment

First Destinations: Graduate Schools

- University of California, Irvine, Doctorate, Medicine
- University of Miami, Doctorate, Medicine
- University of Pennsylvania, Masters, Psychology and Behavioral Decision Research
CLASS OF 2018, COLLEGE OF ARTS & SCIENCES

Communication

69 responses

Employed Full-Time

First Destinations: Employers

3eye Worldwide, Marketing Analyst *
Accenture, Analyst
Athleta, Rotational Management Program Trainee
Axon, Leadership Development Program Associate
Barclays, Analyst
Bloomingdale’s, Assistant Buyer (3)
Boucher + Co, Visual Design Associate
BounceX, Marketing Campaign and Product Integrity Analyst
Cargo Systems Inc., Client Engagement Associate
CBS News, Digital Associate
Cornerstone OnDemand, Corporate Account Development Associate
Edelman, Assistant Account Executive
Edelman, Associate Analyst
Empire State Realty Trust, Public Relations Assistant
Endeavor, Assistant to the Executive Vice President
Entertainment Benefits Group, Content Development and Partnerships Editor
Facebook, Client Solutions Manager
Fox Networks Group, Account Associate
FREEMANS, Administrative Assistant *
Good Brother, Brand Manager
Gunderson Dettmer, Corporate Clerk
IBM, Consultant
Impact, Business Development Representative
Insight Global, Technical Recruiter *
Jeffrey Levinson, PR Coordinator
Jet.com, Category Specialist (2)
JetBlack, Operations/Marketing Analyst
Lionsgate, Junior Research Analyst
Lippincott, Brand Strategy Consultant
Marc Platt Productions, Development Intern *

Industries

Communication, 31%
Technology, 24%
Consulting, 15%
Retail/Wholesale, 9%
Education, 4%
Financial Services, 4%
Manufacturing, 4%
Nonprofit, 4%
Government, 2%
Hospitality/Leisure/Sports, 2%
Legal Services, 2%
Real Estate/Construction, 2%

Continuing Education

Continuing Education continued on next page

Not Seeking

5.8%

Seeking Employment

2.9%

* Double Major

Continued on Next Page
Communication (continued)

69 responses

First Destinations: Graduate Schools

- Columbia University, Masters, Applied Analytics
- Harvard University, Masters, Technology, Innovation and Education
- New York University, Doctorate, Law
- New York University, Masters, Producing
- University of Exeter/London Film School, Masters, International Film Business
- University of Pennsylvania, Masters, Nonprofit Leadership
- University of Pennsylvania, Masters, Social Policy

First Destinations: Other Programs

- University of Pennsylvania, Bachelors

Program Fields

- Business, 43%
- Social Science, 29%
- Education, 14%
- Law, 14%

Program Levels

- Masters, 75%
- Bachelors, 13%
- Doctorate, 13%
Comparative Literature and Theory*

**Employed Full-Time**

First Destinations: Employers

- FleishmanHillard, Analyst
- Gemic, Freelance Cultural Analyst
- Mashable, Intern *
- Mt. Sinai Medical Center, Scribe *
- Mashable, Intern *
- Pond Lehocky Stern Giordano, LLP, Intake Assistant
- Tapif, Teacher

**Industries**

- Communications, 17%
- Consulting, 17%
- Education, 17%
- Healthcare, 17%
- Legal Services, 17%
- Technology, 17%

**Part-Time Employment**

**Continuing Education**

First Destinations: Graduate Schools

- The Courtauld Institute of Art, Masters, History of Art

**Seeking Employment**
CLASS OF 2018, COLLEGE OF ARTS & SCIENCES

Computer Science

23 responses

Employed Full-Time

87.0%

First Destinations: Employers

Accenture, Technology Consulting Analyst *
Achievement First, Full Stack Developer *
Amazon, Software Development Engineer *
AppNexus, Software Engineer *
BlackRock, Software Engineer *
Bluecore, Software Engineer *
Deloitte, Business Analyst in Data Science *
Expedia Group, Software Development Engineer *
Google, Software Engineer (2) *
John Deere, Software Developer *
JPMorgan Chase & Co., Software Engineer *
Microsoft, Software Engineer (2) *
Morgan Stanley, Technology Analyst *
Optimizely, Software Engineer *
Polycom, Software Development Engineer *
Raytheon Company, Software Engineer *
Square, Software Engineer *
Vantage Labs LLC, Computational Linguist *

* Double Major

Industries

20 responses

Technology, 65%
Financial Services, 15%
Consulting, 10%
Manufacturing, 5%
Nonprofit, 5%

Continuing Education

13.0%

First Destinations: Graduate Schools

Carnegie Mellon University, Masters, Entertainment Technology
Columbia University, Masters, Computer Science
Cornell University, Doctorate, Applied Mathematics

Program Fields

3 responses

Engineering, 67%
Humanities, 33%

Program Levels

3 responses

Masters, 67%
Doctorate, 33%
CLASS OF 2018, COLLEGE OF ARTS & SCIENCES

Criminology*

14 responses

Employed Full-Time

First Destinations: Employers

- Colliers International, Sales Assistant
- Kentucky State Police, Trooper *
- Morgan Stanley, Analyst
- Philadelphia Legal Assistance, Paralegal
- Teach For America, Special Education Teacher *
- TEKsystems, Project Coordinator/Quality Assurance Technician
- Veterans Administration Hospital, Examiner

Industries

- Education, 14%
- Financial Services, 14%
- Government, 14%
- Healthcare, 14%
- Legal Services, 14%
- Real Estate/Construction, 14%
- Technology, 14%

Continuing Education

First Destinations: Graduate Schools

- University of Illinois, Doctorate, Medicine
- University of Maryland, Doctorate, Criminology and Criminal Justice
- University of Pennsylvania, Masters, Science of Criminology

Program Fields

- Humanities, 33%
- Medicine, 33%
- Social Science, 33%

Program Levels

- Doctorate, 67%
- Masters, 33%

Seeking Employment

Seeking Continuing Ed.

Military

* includes responses from the Class of 2017
Earth Science

13 responses

### Employed Full-Time

<table>
<thead>
<tr>
<th>Percentage</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>46.2%</td>
<td>Seeking Employment</td>
</tr>
<tr>
<td>7.7%</td>
<td>Part-Time Employment</td>
</tr>
<tr>
<td>30.8%</td>
<td>Continuing Education</td>
</tr>
<tr>
<td>15.4%</td>
<td></td>
</tr>
</tbody>
</table>

#### First Destinations: Employers
- **Duke University, Nicholas School of the Environment**, Research Assistant
- **Jet.com**, Category Specialist
- **Jet.com**, Category Specialist *
- **Mpala Wildlife Center**, Fellow *
- **Nature Conservancy**, Intern *
- **Ohio State University - College of Veterinary Medicine**, Research Assistant *

* Double Major

#### Industries
- **Education**, 43%
- **Nonprofit**, 29%
- **Technology**, 29%

#### First Destinations: Graduate Schools
- **Arizona State University**, Masters, Geological Sciences
- **University of Delaware**, Masters
- **University of Pennsylvania**, Masters, Engineering Geology
- **University of Texas at Austin**, Masters, Geography

#### Program Fields
- **Science (non-medical)**, 67%
- **Engineering**, 33%

#### Program Levels
- **Masters**, 100%
CLASS OF 2018, COLLEGE OF ARTS & SCIENCES

East Asian Languages and Civilizations

9 responses

55.6% Employed Full-Time

First Destinations: Employers

- Cornerstone Research, Analyst *
- FREEMANS, Administrative Assistant *
- Infrastructure Capital Advisors, Analyst *
- The College Board, Program Associate *
- Visa, Inc., Associate Digital Marketing Analyst *

* Double Major
+ Wharton Dual Degree

33.3% Continuing Education

First Destinations: Graduate Schools

- Harvard University, Masters, Technology, Innovation and Education
- University of Bath, Masters
- University of Pennsylvania, Masters, East Asian Languages and Civilizations

Industries

- Financial Services, 33%
- Consulting, 33%
- Nonprofit, 17%
- Retail/Wholesale, 17%

Program Fields

- Humanities, 75%
- Education, 25%

Program Levels

- Masters, 100%

11.1% Seeking Employment
CLASS OF 2018, COLLEGE OF ARTS & SCIENCES
Economics
134 responses

Employed Full-Time

First Destinations: Employers

A.T. Kearney, Business Analyst (2) *
Accenture, Strategy Analyst
AIG, Investment Analyst
Aleutian Capital Partners, Analyst
Alvarez & Marsal, Analyst (2)
Amazon, Finance
Applied Predictive Technologies, Business Consultant *
AQR Capital Management, Business Development Analyst
Aspiration, Data Analyst
Avascent, Analyst *
AXA Advisors, Financial Advisor
Bain & Company, Associate *
Bain & Company, Associate Consultant (2) *
Berkeley Research Group, LLC, Associate
BlackRock, Analyst
BlackRock, Analyst *
BlackRock, Credit Analyst
Booz Allen Hamilton, Management Consultant
Boston Consulting Group, Associate *
Boston Consulting Group, Case Team Assistant
Cantor Fitzgerald, Sales and Trading Analyst
Capgemini Consulting, Consultant
Capital One, Associate
CapTech, Business Analyst
CB Insights, Data Associate
CBRE Group, Inc., Workplace Strategist *
Citi, Citi Cards Analyst
Civil Rights Corps, Investigator
Clarity Health Solutions, Clinical Transformation Associate
Colonial Life, Professional Development Program Associate
Compass Lexecon - New York, Analyst
Cooke & Bieler, L.P., Associate Analyst (2)
Credit Suisse, Investment Banking Analyst (2)
CyLumena, Cyber Security Associate *

Industries

117 responses

Financial Services, 32%
Consulting, 29%
Technology, 14%
Real Estate/Construction, 5%
Insurance, 4%
Communications, 3%
Education, 3%
Nonprofit, 3%
Government, 2%
Manufacturing, 2%
Transportation, 2%
Hospitality/Leisure/Sports, 1%
Legal Services, 1%
Retail/Wholesale, 1%

Deloitte, Business Analyst
Deloitte, Business Technology Analyst
Deloitte, Business Technology Analyst *
Deloitte, Tax Consultant *
Delta Air Lines, Inc., Analyst
Deutsche Bank, Analyst
Eastdil Secured, Investment Sales Analyst
EY-Parthenon, Business Advisory Program Consultant
Federal Reserve Bank of Philadelphia, Economic Research Assistant
Florida Financial Advisors, Financial Advisor
Future Perfect Ventures, Blockchain Analyst
Gartner, Research Analyst
Goldman Sachs, Investment Banking Analyst *
Google, Software Engineer *
Greystar Real Estate Partners, Analyst
Grove Street Investment, LLC, Analyst
H/2 Capital Partners, Analyst
Hamilton Lane, Product Analyst
Ipsos Healthcare, Research Analyst

Continuing Education

Continuing Education continued on next page

Seeking Employment

0.7%, Military

Employers continued on next page

* Double Major
+ Wharton Dual Degree
Economics (continued)

First Destinations: Employers

iStar Inc., Investment Analyst
JBG SMITH, Financial Analyst
Jet.com, Category Specialist
JP Morgan Chase & Co., Analyst (2)
Kerb Technologies, Business Development Manager
L.E.K. Consulting, Associate
Magellan Research Group, Research Analyst *
Mars & Co, Associate Consultant
Marsh, Inc.
Mastercard, Associate Analyst *
McKinsey & Company, Business Analyst *
Medidata Solutions, Accounting Support
Milk, Studio Assistant *
Mizuho Americas LLC, Investment Banking Analyst
Mizuho Bank Ltd., Analyst
Morgan Stanley, Analyst
Morgan Stanley, Associate
Morgan Stanley, Investment Banking Analyst
Morgan Stanley, Investment Banking Analyst *
Navigant, Consultant *
New York County District Attorney’s Office, Paralegal
New York Yankees, Quantitative Analyst Associate
Nike, Procurement Analyst
Northern Trust Corporation, Investment Performance Analyst
Oliver Wyman, Consultant (2)
Oliver Wyman, Consultant *
Oxford Economics, Junior Economist
EY-Parthenon, Analyst
EY-Parthenon, Associate

Perella Weinberg Partners, Analyst
Perella Weinberg Partners, Investment Banking Analyst
PIMCO, Analyst
Polis for Colorado, Deputy Digital Director *
Princeton University, Research/Lab Manager
Public Financial Management, Asset Management Analyst *
PwC Middle East, Associate *
Qualtrics, Account Executive
Qualtrics, Product Specialist
Raymond James, Investment Banking Analyst (2)
Razer Inc., Analyst *
RBC Capital Markets, Healthcare Investment Banking Analyst *
Realterm, Private Equity Analyst
Source One Management Services, LLC, Strategic Sourcing Analyst *
Swiss Re, Associate
Tectonic Capital, Associate *
Tradeweb, Associate
TubeScience, Creative Strategist *
U.S. Department of Defense, Analyst *
University of Pennsylvania, Research Assistant *
University of Pennsylvania, Residential Services Manager
Vanguard, Investment Management Analyst *
VaynerMedia, Media Analyst
Via Transportation, Inc., Growth Associate
Walmart, eCommerce, Category Specialist
Wells Fargo, Trading Analyst
ZL Technologies, Product Specialist *

* Double Major
+ Wharton Dual Degree

First Destinations: Graduate Schools

New York University, Masters, Producing
Rutgers University, Doctorate, Medicine
University of Pennsylvania, Masters, Behavioral Economics
University of Pennsylvania, Masters, Computer & Information Science
University of Pennsylvania, Masters, Computer Science
University of Pennsylvania, Doctorate, Medicine (2)
University of Virginia School of Law, Doctorate, Law

Program Fields

<table>
<thead>
<tr>
<th>Field</th>
<th>Responses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Engineering</td>
<td>33%</td>
</tr>
<tr>
<td>Medicine</td>
<td>33%</td>
</tr>
<tr>
<td>Business</td>
<td>11%</td>
</tr>
<tr>
<td>Humanities</td>
<td>11%</td>
</tr>
<tr>
<td>Law</td>
<td>11%</td>
</tr>
</tbody>
</table>

Program Levels

<table>
<thead>
<tr>
<th>Level</th>
<th>Responses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Doctorate</td>
<td>44%</td>
</tr>
<tr>
<td>Masters</td>
<td>44%</td>
</tr>
<tr>
<td>Certificate</td>
<td>11%</td>
</tr>
</tbody>
</table>
CLASS OF 2018, COLLEGE OF ARTS & SCIENCES

English

85 responses

Employed Full-Time

First Destinations: Employers

ABC, Office Production Assistant *
Adyen, Sales Development Representative
AQR Capital Management, Marketing Analyst
Boston Consulting Group, Associate Consultant +
Cedar Sinai Medical Center - Biomedical Research Institute, Research Intern
Cisco, Software Engineer

Industries

Communications, 35% 
Education, 18% 
Consulting, 13% 
Technology, 9% 
Nonprofit, 5% 
Retail/Wholesale, 5% 
Financial Services, 4% 
Government, 4% 
Healthcare, 4% 
Design, 2% 
Legal Services, 2% 

Part-Time Employment

Continuing Education

Continuing Education continued on next page

Seeking Employment

Seeking Continuing Education

Not Seeking

City of Philadelphia, Americorps VISTA *
Curtis Institute of Music, Administrative Assistant/Receptionist
Cycle, Business Development
Downtown Bookworks, Intern/Volunteer
Electric Literature, Editorial Intern
Edy McHenry Architecture, Writer
FleishmanHillard, Intern
Frank., Business Associate
Fulbright Program - U.S. Department of State, Fulbright English Teaching Assistant *
Google, Inc., Associate Product Marketing Manager
Indicate Media Public Relations, Assistant Account Executive
Insight Global, Consultant & Recruiter
Insight Global, Technical Recruiter *
Jet.com, Category Specialist
Kobre & Kim, LLP, Analyst *
Luang Prabang Film Festival, Princeton in Asia Fellow
Magellan Research Group, Research Analyst *
Make-A-Wish, Undisclosed
Mercer, Communications Consulting Analyst
MKTG, Digital Marketing Trainee
Mother Jones, Environmental Policy Reporter
Nature Conservancy, Intern *
NAXION, Research Associate +
Northwell Health, Research Coordinator *
Penguin Random House, Contracts Assistant
Pitchfork Media, Editorial Fellow
Princeton in Asia, English Teacher
Prophet, Associate
School District of Philadelphia, English Teacher
Societe Generale, Data Analyst
Taylor Strategy Partners, Content Intern
Teach for America, Corps Member
Teach for America, Teacher *
The Burgeoning, Songwriter Guitarist
The New York Times, Marketing Intern
The New York Times, Media Strategist
The Tatnall School, Latin Teacher

Employers continued on next page

* Double Major
+ Wharton Dual Degree

Continued on Next Page 36
First Destinations: Employers

UNIQLO, Merchandise Planner
United Talent Agency, Agent Trainee *
University of Pennsylvania, Curatorial Fellow *
University of Pennsylvania, Research Specialist
Urban Outfitters, Assistant Copywriter
USA Today, Reporting Fellow *
Williams-Sonoma, Inc., Assistant Buyer

First Destinations: Graduate Schools

Columbia University, Masters, Journalism
George Washington University, Doctorate, Law
Rutgers University, Doctorate, English
Sarah Lawrence College, Masters, Creative Writing
University of Cambridge, Masters, History and Philosophy of Science
University of Cambridge, Masters, Modern British History
University of Iowa, Masters, Creative Writing
University of Iowa, Masters, Library and Information Sciences
University of Pennsylvania, Masters, Education
University of Pennsylvania, Doctorate, Law
University of Pennsylvania, Masters, Secondary Education: English

Program Fields

<table>
<thead>
<tr>
<th>Category</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Humanities</td>
<td>56%</td>
</tr>
<tr>
<td>Education</td>
<td>19%</td>
</tr>
<tr>
<td>Law</td>
<td>19%</td>
</tr>
<tr>
<td>Social Science</td>
<td>6%</td>
</tr>
</tbody>
</table>

Program Levels

<table>
<thead>
<tr>
<th>Level</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Masters</td>
<td>69%</td>
</tr>
<tr>
<td>Doctorate</td>
<td>31%</td>
</tr>
</tbody>
</table>

* Double Major
+ Wharton Dual Degree
Environmental Studies

11 responses

Employed Full-Time

72.7%

First Destinations: Employers

- Center for Strategic and International Studies, Global Food Security Project
- CIT, Power, Renewables, & Infrastructure Analyst
- IntelliWare Systems, Data Analyst
- Kitchen & Associates, Energy Analyst
- Kobre & Kim, LLP, Analyst *
- Natural Resources Defense Council, Research Fellow *
- RealWinWin, Junior Analyst
- University of Pennsylvania, Research Assistant *

Industries

- Nonprofit, 25%
- Consulting, 13%
- Design, 13%
- Education, 13%
- Energy/Natural Resources/Utilities, 13%
- Financial Services, 13%
- Legal Services, 13%

Continuing Education

9.1%

First Destinations: Graduate Schools

- ESCP Europe, Masters, Big Data and Business Analytics

Seeking Employment

18.2%
CLASS OF 2018, COLLEGE OF ARTS & SCIENCES

Fine Arts
14 responses

64.3% Employed Full-Time

**First Destinations: Employers**
- Adobe Systems, Digital Strategy Analyst
- Conde Nast, Video Editor/Motion Graphics Designer *
- Framestore, 3D Artist
- Hauser & Wirth, Research Intern
- Julian Krinsky Camps & Programs, Teaching Assistant
- Milk, Studio Assistant *
- Saatchi & Saatchi, Designer
- University of Pennsylvania, Research Specialist/Lab Manager *
- University of Pennsylvania - Netter Center, Academic Researcher

* Double Major
+ Wharton Dual Degree

35.7% Continuing Education

**First Destinations: Graduate Schools**
- Carnegie Mellon University, Masters, Entertainment Technology
- Cornell University, Masters, Architecture
- Dartmouth College, Masters, Public Health
- University of Pennsylvania, Doctorate, Law
- University of Pennsylvania, Doctorate, Medicine

**Industries**
- Communications, 33%
- Education, 22%
- Design, 11%
- Hospitality/Leisure/Sports, 11%
- Other, 11%
- Technology, 11%

5 responses

5 responses

5 responses

**Program Fields**
- Design, 20%
- Engineering, 20%
- Law, 20%
- Medicine, 20%
- Other Health Professions, 20%

**Program Levels**
- Masters, 60%
- Doctorate, 40%
Employed Full-Time

First Destinations: Employers

- Ares Management, Analyst
- Bain & Company, Associate Consultant *
- Boston Consulting Group, Associate *
- Epic Research LLC, Marketing Analyst *
- Goldman Sachs, Analyst *
- Google, Associate Product Marketing Manager *
- Library of Congress *
- PwC, Associate *
- Tennessee State Government- Office of the Governor, Government Management Fellow *
- The Borgen Project, Political Affairs Intern *
- University of Pennsylvania, Research Specialist

* Double Major

Industries

- Consulting, 27%
- Financial Services, 18%
- Government, 18%
- Communications, 9%
- Education, 9%
- Nonprofit, 9%
- Technology, 9%

Continuing Education

First Destinations: Graduate Schools

- Columbia University, Doctorate, Law
- Sciences Po, Masters, International Development
- University of Oxford, Masters, History

Program Fields

- Law, 33%
- Humanities, 33%
- Social Science, 33%

Program Levels

- Masters, 67%
- Doctorate, 33%
Gender, Sexuality, and Women's Studies*

12 responses

Employed Full-Time

66.7%

First Destinations: Employers

Apple, Inc, Software Developer *
Fulbright Program - U.S. Department of State, Fulbright Scholar *
Hafetz & Necheles LLP, Paralegal *
Mathematica Policy Research, Data Programmer *
TJX Companies, Inc., Assistant Store Manager *
University of Pennsylvania, Clinical Research Coordinator *
University of Pennsylvania, Intern *
Women's Law Center of Maryland, Legal Advocate *

* Double Major

Industries

<table>
<thead>
<tr>
<th>Industry</th>
<th>Responses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Education</td>
<td>25%</td>
</tr>
<tr>
<td>Nonprofit</td>
<td>25%</td>
</tr>
<tr>
<td>Government</td>
<td>13%</td>
</tr>
<tr>
<td>Legal Services</td>
<td>13%</td>
</tr>
<tr>
<td>Retail/Wholesale</td>
<td>13%</td>
</tr>
<tr>
<td>Technology</td>
<td>13%</td>
</tr>
</tbody>
</table>

Continuing Education

16.7%

First Destinations: Graduate Schools

University of Pennsylvania, Masters, Nursing

Program Fields

<table>
<thead>
<tr>
<th>Field</th>
<th>Responses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicine</td>
<td>50%</td>
</tr>
<tr>
<td>Other Health Professions</td>
<td>50%</td>
</tr>
</tbody>
</table>

First Destinations: Other Programs

<table>
<thead>
<tr>
<th>Destination</th>
</tr>
</thead>
<tbody>
<tr>
<td>Temple University, Non-Degree Seeking, Post-Baccalaureate Studies</td>
</tr>
</tbody>
</table>

Volunteering

16.7%

Program Levels

<table>
<thead>
<tr>
<th>Level</th>
<th>Responses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Masters</td>
<td>50%</td>
</tr>
<tr>
<td>Non-Degree Seeking</td>
<td>50%</td>
</tr>
</tbody>
</table>
69.2% Employed Full-Time

First Destinations: Employers

- Allianz Global Corporate & Specialty, Internal Auditor
- Anheuser-Busch InBev, Marketing Development Associate
- Crossboundary Energy, Analyst
- Deloitte, Analyst
- Lincoln International, Analyst
- McAdam Financial, Financial Advisor
- McMaster-Carr, Management Trainee
- Qualtrics, Product Specialist
- University of Pennsylvania, Perry World House Research Fellow

7.7% Part-Time Employment

7.7% Not Seeking

7.7% Volunteering

7.7% Seeking Employment

*includes responses from the Classes of 2016-2017

* Double Major
+ Wharton Dual Degree

Industries

<table>
<thead>
<tr>
<th>Industry</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial Services</td>
<td>22%</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>22%</td>
</tr>
<tr>
<td>Consulting</td>
<td>11%</td>
</tr>
<tr>
<td>Education</td>
<td>11%</td>
</tr>
<tr>
<td>Energy/Natural Resources/Utilities</td>
<td>11%</td>
</tr>
<tr>
<td>Insurance</td>
<td>11%</td>
</tr>
<tr>
<td>Technology</td>
<td>11%</td>
</tr>
</tbody>
</table>
### Employed Full-Time

#### First Destinations: Employers

<table>
<thead>
<tr>
<th>Employer</th>
<th>Position</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accenture</td>
<td>Consulting Analyst</td>
</tr>
<tr>
<td>AmeriCorps</td>
<td>Vista</td>
</tr>
<tr>
<td>Beth Israel Deaconess Medical Center</td>
<td>Clinical Research Assistant</td>
</tr>
<tr>
<td>Children's Hospital of Philadelphia</td>
<td>Clinical Research Coordinator (2)</td>
</tr>
<tr>
<td>Children's Hospital of Philadelphia</td>
<td>Medical Scribe</td>
</tr>
<tr>
<td>Coleman Research</td>
<td>Client Analyst</td>
</tr>
<tr>
<td>Cornell University - Mentor Collective</td>
<td>Student Success Manager</td>
</tr>
<tr>
<td>English First</td>
<td>English Teacher</td>
</tr>
<tr>
<td>EY-Parthenon</td>
<td>Staff Consultant</td>
</tr>
<tr>
<td>FoodCorps</td>
<td>Service Member</td>
</tr>
<tr>
<td>Fulbright Program - U.S. Department of State</td>
<td>Research Assistant</td>
</tr>
<tr>
<td>Fulbright Program - U.S. Department of State -</td>
<td>English Teaching Assistant</td>
</tr>
<tr>
<td>Fulbright Program - U.S. Department of State -</td>
<td>Research</td>
</tr>
<tr>
<td>Guidepoint</td>
<td>Healthcare Analyst</td>
</tr>
<tr>
<td>Guidepoint</td>
<td>Healthcare Associate</td>
</tr>
<tr>
<td>Hospitalito Atitlan</td>
<td>Community Health Programs and Development Project Assistant</td>
</tr>
<tr>
<td>ING Financial Services, LLC.,</td>
<td>Analyst</td>
</tr>
<tr>
<td>IQUVIA</td>
<td>Market Research Analyst</td>
</tr>
<tr>
<td>Jet.com</td>
<td>Category Specialist</td>
</tr>
<tr>
<td>Massachusetts General Hospital</td>
<td>Clinical Education Assistant</td>
</tr>
<tr>
<td>Mathematica Policy Research</td>
<td>Research Assistant/Programmer</td>
</tr>
<tr>
<td>McKinsey &amp; Company</td>
<td>Business Analyst +</td>
</tr>
<tr>
<td>Navigant</td>
<td>Healthcare Consultant</td>
</tr>
</tbody>
</table>

### Industries

#### 47 responses

<table>
<thead>
<tr>
<th>Industry</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>30%</td>
</tr>
<tr>
<td>Healthcare</td>
<td>19%</td>
</tr>
<tr>
<td>Education</td>
<td>17%</td>
</tr>
<tr>
<td>Nonprofit</td>
<td>13%</td>
</tr>
<tr>
<td>Government</td>
<td>6%</td>
</tr>
<tr>
<td>Technology</td>
<td>6%</td>
</tr>
<tr>
<td>Financial Services</td>
<td>4%</td>
</tr>
<tr>
<td>Legal Services</td>
<td>2%</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>2%</td>
</tr>
</tbody>
</table>

**Penn Presbyterian Medical Center**, Clinical Research Coordinator

**Philadelphia Bicycle Coalition**, Designer

**Phreesia**, Client Service Associate

**Pond Lehocky Stern Giordano**, Case Manager

**Public Health Management Corporation**, Interviewer

**Putnam & Associates**, Associate Consultant

**RBC Capital Markets**, Healthcare Investment Banking Analyst *

**Roivant Sciences**, Rotational Analyst

**StartUp Health**, Fellow

**Strategic Research Insights, Inc (SRI)**, Healthcare Consultant

**StudentsCare**, Program Associate

**Teach For America**, Corps Member

**The Woodrow Wilson International Center for Scholars**, Staff Assistant Intern

**Trinity Partners**, Associate Consultant (2)

**University of Miami - Miller School of Medicine**, Research Associate

**University of Pennsylvania**, Clinical Research Coordinator

**University of Pennsylvania**, Research Assistant

**University of Pennsylvania**, Research Specialist

**University of Pennsylvania - Libraries**, Project Archivist *

**Wellthy**, Business Analyst *

**Willis Towers Watson**, Health and Benefits Analyst

**ZS Associates**, Associate

* Double Major

+ Wharton Dual Degree

---

### Continuing Education

Continuing Education continued on next page

### Seeking Employment

<table>
<thead>
<tr>
<th>Status</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Seeking Continuing Education</td>
<td>3.1%</td>
</tr>
<tr>
<td>Seeking Employment</td>
<td>1.6%</td>
</tr>
<tr>
<td>Not Seeking</td>
<td>1.6%</td>
</tr>
</tbody>
</table>

Continued on Next Page
Health & Societies (continued)

First Destinations: Graduate Schools
- Columbia University, Masters, Health Policy and Management
- Drexel University, Doctorate, Law
- Duke University, Masters, Global Health
- Harvard University, Doctorate, Law
- London School of Economics and Political Science, Masters, Global Health Policy
- New York University, Doctorate, Law
- Rutgers University, Doctorate, Medicine
- University of North Carolina, Doctorate, Pharmacy Pharm D
- University of Pennsylvania, Masters, Public Health (4)

Program Fields
<table>
<thead>
<tr>
<th>Field</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Other Health Professions</td>
<td>46%</td>
</tr>
<tr>
<td>Law</td>
<td>23%</td>
</tr>
<tr>
<td>Medicine</td>
<td>15%</td>
</tr>
<tr>
<td>Social Science</td>
<td>15%</td>
</tr>
</tbody>
</table>

Program Levels
<table>
<thead>
<tr>
<th>Level</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Masters</td>
<td>54%</td>
</tr>
<tr>
<td>Doctorate</td>
<td>38%</td>
</tr>
<tr>
<td>Non-Degree Seeking</td>
<td>8%</td>
</tr>
</tbody>
</table>

First Destinations: Other Programs
- Harvard University, Non-Degree Seeking, Post-Baccalaureate Studies
CLASS OF 2018, COLLEGE OF ARTS & SCIENCES

Hispanic Studies
10 responses

Employed Full-Time

80%

First Destinations: Employers

- Apax Partners LP, Analyst-Apax Digital *
- Applied Predictive Technologies, Business Consultant *
- Ciji Education Group, English Teacher
- Evercore, M&A Analyst +
- Financo, Inc., Investment Banking Analyst +
- National Cancer Institute, Post-Baccalaureate IRTA Fellow *
- New York City: Department of Education (DOE), SPED High School Teacher
- University of Pennsylvania, Clinical Research Coordinator *

Industries

- Financial Services, 38%
- Education, 25%
- Government, 25%
- Technology, 13%

Continuing Education

20%

First Destinations: Graduate Schools

- University of Pennsylvania, Masters, Secondary Education: English

First Destinations: Other Programs

- Temple University, Non-Degree Seeking, Post-Baccalaureate Studies

Program Levels

- Masters, 50%
- Non-Degree Seeking, 50%

Program Fields

- Education, 50%
- Medicine, 50%
**Employed Full-Time**

### First Destinations: Employers

- **23/7 Global**, Customer Service/Office Manager
- **A.T. Kearney**, Business Analyst *
- **Accenture**, Investor - Associate
- **Artsy**, Associate Consultant
- **Bain Capital Ventures**, Investment Analyst
- **BNY Mellon**, Senior Analyst
- **Boies Schiller Flexner LLP**, Paralegal
- **Bridge Boston Charter**, Teacher
- **Brookfield Financial**, Analyst
- **Brooklyn Nets**, Basketball Operations Assistant
- **Bully Pulpit Interactive**, Fellow
- **Davis Polk & Wardwell LLP**, Tax Legal Assistant *
- **Eastdil Secured**, Analyst *
- **GoBuyside.com**, Analyst
- **Guidepoint**, Product Associate
- **Jet.com**, Category Specialist
- **JP Morgan Chase & Co.**, Investment Banking Analyst *
- **JP Morgan Chase & Co.**, Shareholder Services Analyst
- **Kobre & Kim, LLP**, Analyst
- **McMaster-Carr**, Software Engineer
- **Ministry of Foreign Affairs**, Foreign Service Officer *
- **New York City Teaching Fellows**, Social Studies Teacher, 7-12 *
- **Nomura Securities**, Financial Analyst
- **PwC**, MC Associate
- **Razer Inc.**, Analyst *
- **Rubenstein Partners**, Acquisitions and Asset Management Analyst
- **Stifel**, Investment Banking Analyst *
- **Strategy8**, Analyst *
- **Sullivan & Cromwell LLP**, Paralegal/Legal Assistant
- **Teach For America**, Teacher
- **TJX Companies, Inc.**, Assistant Store Manager *
- **United Talent Agency**, Agent Trainee
- **Walmart, eCommerce**, Category Specialist *
- *** Double Major
  + Wharton Dual Degree

### Industries

<table>
<thead>
<tr>
<th>Industry</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial Services</td>
<td>25%</td>
</tr>
<tr>
<td>Consulting</td>
<td>17%</td>
</tr>
<tr>
<td>Education</td>
<td>11%</td>
</tr>
<tr>
<td>Legal Services</td>
<td>11%</td>
</tr>
<tr>
<td>Technology</td>
<td>11%</td>
</tr>
<tr>
<td>Communications</td>
<td>6%</td>
</tr>
<tr>
<td>Real Estate/Construction</td>
<td>6%</td>
</tr>
<tr>
<td>Government</td>
<td>3%</td>
</tr>
<tr>
<td>Hospitality/Leisure/Sports</td>
<td>3%</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>3%</td>
</tr>
<tr>
<td>Nonprofit</td>
<td>3%</td>
</tr>
<tr>
<td>Retail/Wholesale</td>
<td>3%</td>
</tr>
</tbody>
</table>

### Program Fields

<table>
<thead>
<tr>
<th>Field</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Humanities</td>
<td>44%</td>
</tr>
<tr>
<td>Law</td>
<td>33%</td>
</tr>
<tr>
<td>Education</td>
<td>11%</td>
</tr>
<tr>
<td>Medicine</td>
<td>11%</td>
</tr>
</tbody>
</table>

### Program Levels

<table>
<thead>
<tr>
<th>Level</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Masters</td>
<td>56%</td>
</tr>
<tr>
<td>Doctorate</td>
<td>44%</td>
</tr>
</tbody>
</table>
History of Art*  
16 responses

81.3% Employed Full-Time

First Destinations: Employers
- Astronaut Monastery, Owner
- Bloomingdale's, Buyer
- CEB, now Gartner Group, Research Analyst *
- Creative Artists Agency, Assistant
- Creative Artists Agency, Foundation Assistant
- Library of Congress *
- Pastoral Artisan Cheese, Bread & Wine, Cheesemonger *
- Peggy Guggenheim Collection, Intern
- PGIM Real Estate, Transactions Analyst +
- Phillips, 20th Century & Contemporary Art Intern
- Pitchfork Media, Editorial Fellow
- Success Academy Character Schools, Teacher
- University of Pennsylvania - Museum of Archaeology and Anthropology, Summer Camp Counselor

Industries  
- Communications, 31%
- Education, 15%
- Nonprofit, 15%
- Retail/Wholesale, 15%
- Real Estate/Construction, 8%
- Government, 8%
- Consulting, 8%

6.3% Continuing Education

Seeking Continuing Ed.

6.3% First Destinations: Other Programs

Jefferson College of Health Sciences, Certificate, Post-Baccalaureate Studies

6.3% Seeking Employment
Employed Full-Time

First Destinations: Employers

A.T. Kearney, Business Analyst
Accenture, Consulting Analyst
AllianceBernstein, Fixed Income Rotational Associate
American Express
Applecart, Data Analyst
Applied Predictive Technologies, Business Consultant
Bain & Company, Associate Consultant (2)
Bank Novo, Analyst
Boston Consulting Group, Associate (3)
Cargo Systems Inc., Associate
Chicago Furniture Bank, COO
Deutsche Bank, Investment Banking Analyst, Global Consumer Group,
Corporate Finance
Evercore, M&A Analyst *
Financo, Inc., Investment Banking Analyst *
Goldman Sachs, Analyst
Goldman Sachs, Investment Banking Analyst in Healthcare Industry
Google, Associate Product Marketing Manager
Greenhill, Analyst
GTIS Partners LP, Financial Analyst
JPMorgan Chase & Co., Investment Banking Analyst (2)
JPMorgan Chase & Co., Investor Services Sales Analyst
Lazard, Research Analyst
Lincoln International, Analyst *
Richemont, Strategic Projects/Assistant Manager
Ruane, Cunniff & Goldfarb, Investment Analyst
Strategy& Associates, Associate Consultant
TAP Advisors, Investment Banking Analyst
Vail Resorts, Inc., PSS Senior Host

* Double Major

Industries

<table>
<thead>
<tr>
<th>Industry</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial Services</td>
<td>52%</td>
</tr>
<tr>
<td>Consulting</td>
<td>27%</td>
</tr>
<tr>
<td>Technology</td>
<td>12%</td>
</tr>
<tr>
<td>Hospitality/Leisure/Sports</td>
<td>3%</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>3%</td>
</tr>
<tr>
<td>Nonprofit</td>
<td>3%</td>
</tr>
</tbody>
</table>

First Destinations: Graduate Schools

University of Oxford, Masters, Economics for Development
CLASS OF 2018, COLLEGE OF ARTS & SCIENCES

International Relations

41 responses

68.3% Employed Full-Time

First Destinations: Employers

- AlphaSights, Associate
- Apax Partners LP, Analyst-Apax Digital *
- AXA Investment Managers, Inc, Analyst
- Bain & Company, Associate Consultant *
- Beyond Capital Fund, Operations Associate
- Bloomingdale’s, Assistant Buyer
- Center for New American Security, Analyst *
- Davis Polk & Wardwell LLP, Tax Legal Assistant *
- Deloitte, Business Analyst
- Goldman Sachs, Analyst
- Goldman Sachs, Legal Analyst *
- Guggenheim Partners, Investment Banking Analyst
- Macy’s, Executive Development Program Trainee
- McKinsey & Company, Business Analyst
- McKinsey & Company, Business Analyst +
- Morgan Stanley, Equity Research Analyst *
- Project on Middle East Democracy, Research and Communications Intern *
- Scholly, Marketing Manager *
- Service Employees International Union, Organizer
- Skadden, Arps, Slate, Meagher & Flom LLP, Litigation LPA
- Success Academy Charter Schools, Education Coordinator
- TD International, LLC, Researcher
- Teach For America, Corps Member
- Teach For America, Teacher *
- U.S. Department of Defense, Analyst *

4.9% Part-Time Employment

24.4% Continuing Education

First Destinations: Graduate Schools

- Fordham University, Masters, Law
- Sciences Po, Masters, International Development
- University of Bath, Masters
- University of Leeds, Masters, Postcolonial Literature
- University of Oxford, Doctorate, Public Policy
- University of Pennsylvania, Masters
- University of Pennsylvania, Masters, East Asian Languages and Civilizations
- University of Pennsylvania, Masters, International Education
- VU Amsterdam, Masters, Business Administration - Financial Management
- Yale University, Masters, Modern European Studies

30 responses

Industries

- Financial Services, 23%
- Consulting, 20%
- Education, 17%
- Nonprofit, 17%
- Legal Services, 7%
- Retail/Wholesale, 7%
- Technology, 7%
- Government, 3%

- Ubuntu Pathways, Assistant to the Chief External Relations Officer
- University of Pennsylvania - Office of Investments, Investment Analyst
- ZL Technologies, Product Specialist *

* Double Major
+ Wharton Dual Degree

8 responses

Program Fields

- Humanities, 38%
- Social Science, 25%
- Business, 13%
- Education, 13%
- Law, 13%

10 responses

Program Levels

- Masters, 90%
- Doctorate, 10%

2.4% Seeking Employment
CLASS OF 2018, COLLEGE OF ARTS & SCIENCES

Latin American and Latino Studies*

9 responses

66.7% Employed Full-Time

First Destinations: Employers

Creative Culture, LLC, Intern
Darktrace, Account Executive *
Goldman Sachs, Legal Analyst *
Google, People Operations Rotation Associate *
Landau, Hess, Simon & Choi Law Firm, Paralegal/Legal Assistant *
Worldfund, Princeton in Latin America Fellow

Industries

6 responses

Technology, 33%
Communications, 17%
Financial Services, 17%
Legal Services, 17%
Nonprofit, 17%

11.1% Part-Time Employment

11.1% Volunteering

11.1% Seeking Employment

*includes responses from the Classes of 2015-2017
**CLASS OF 2018, COLLEGE OF ARTS & SCIENCES**

**Linguistics**

*includes responses from the Classes of 2017-2016

17 responses

---

### Continuing Education

#### First Destinations: Graduate Schools

- **Brandeis University**, Computational Linguistics
- **Columbia University**, Masters, Communication Sciences
- **Emory University**, International Development
- **Harvard University**, Doctorate, Developmental Psychology
- **Universidad Nacional Autonoma de Mexico**, Masters, Applied Linguistics
- **University of Kentucky**, Masters, Linguistics
- **Yale University**, Masters, Medicine

### Employed Full-Time

#### First Destinations: Employers

- **Amazon**, Data Associate
- **Delaware Valley Regional Center**, Associate
- **Fulbright Program - U.S. Department of State**, English Teaching Assistant
- **Literacy Lab**, K-3 Literacy Tutor
- **Uber**, Uber Expert
- **Vantage Labs LLC**, Computational Linguist *
- **Worldgate, LLC**, Technical Business Analyst

* Double Major

#### Industries

- **Technology**, 50%
- **Financial Services**, 17%
- **Education**, 17%
- **Consulting**, 17%

---

### Program Fields

<table>
<thead>
<tr>
<th>Field</th>
<th>Responses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Humanities</td>
<td>8</td>
</tr>
<tr>
<td>Education</td>
<td>2</td>
</tr>
<tr>
<td>Social Science</td>
<td>6</td>
</tr>
<tr>
<td>Medicine</td>
<td>6</td>
</tr>
</tbody>
</table>

### Program Levels

<table>
<thead>
<tr>
<th>Level</th>
<th>Responses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Masters</td>
<td>6</td>
</tr>
<tr>
<td>Doctorate</td>
<td>2</td>
</tr>
<tr>
<td>Post-Baccalaureate Studies</td>
<td>2</td>
</tr>
</tbody>
</table>

---

**47.1%**

**41.2%**

**5.9%**

**5.9%**
CLASS OF 2018, COLLEGE OF ARTS & SCIENCES
Logic, Information, and Computation*
17 responses

52.9% Continuing Education

First Destinations: Graduate Schools
- Columbia University, Masters, Computer Science
- Cornell University, Doctorate, Applied Mathematics
- University of Edinburgh, Doctorate, Engineering
- University of Minnesota, Doctorate, Mathematics
- University of Pennsylvania
- University of Southern California, Doctorate, Computer Science

Program Fields
- Engineering, 60%
- Science (non-medical), 20%
- Humanities, 20%

Program Levels
- Doctorate, 67%
- Masters, 33%

29.4% Employed Full-Time

First Destinations: Employers
- Bridgewater Associates, Technology Associate
- CapitalOne, Business Analyst
- M*Modal, Software Engineer *
- Visa Inc., Software Engineer *

* Double Major

Industries
- Financial Services, 75%
- Technology, 25%

5.9% Part-Time Employment

11.8% Seeking Employment

*includes responses from the Classes of 2017-2016
Mathematical Economics

Employed Full-Time

First Destinations: Employers

- Boston Consulting Group, Associate *
- Credit Suisse, Analyst
- Credit Suisse, Investment Banking Analyst
- Deutsche Bank, Investment Banking Analyst
- Foxhill Capital Partners, LLC, Research Analyst
- Goldman Sachs, Quantitative Strategies Analyst
- Harvard University, Research Assistant
- Harvard University - Department of Economics, Pre-Doctoral Fellow
- IBM, Analytics Consultant
- Intercontinental Exchange, Issuer Regulations Analyst
- Oliver Wyman, Consultant
- PNC, Public Finance Investment Banking Analyst
- Prudential Financial, Real Estate Investment Analyst
- PwC, Associate
- Square, Software Engineer *
- Tenaska, Market Risk Analyst
- Walmart, eCommerce, Category Specialist
- Wayfair

Industries

- Financial Services, 44%
- Consulting, 22%
- Technology, 17%
- Education, 11%
- Energy/Natural Resources/Utilities, 6%

5% Continuing Education

First Destinations: Graduate Schools

- University of Pennsylvania, Masters, Science

* Double Major
CLASS OF 2018, COLLEGE OF ARTS & SCIENCES
Mathematics
24 responses

Employed Full-Time

First Destinations: Employers
A.T. Kearney, Business Analyst *
Accenture, Analyst
Akuna Capital, Junior Trader +
Blair Academy, Math Teacher
Bluecore, Software Engineer *
Capital One, Developer Academy Associate
Cigna, Actuarial Development Program
Citi, Investment Banking Analyst *
Crossix Solutions, Inc., Analytics Products Associate
Georgetown Learner Centers, Associate Director
GRAPH Strategy, Associate
Manning & Napier Advisors, LLC, Equity Research Analyst
McKinsey & Company, Business Analyst +
Oliver Wyman, Consultant
Opendoor, Software Engineer ^
University of Pennsylvania, Research Technician

Industries
Consulting, 31%
Financial Services, 25%
Education, 19%
Technology, 19%
Insurance, 6%

* Double Major
+ Wharton Dual Degree
^ SEAS Dual Degree

Continuing Education

First Destinations: Graduate Schools
Cornell University, Doctorate, Applied Mathematics
Pennsylvania State University, Doctorate, Medical Scientist Training Program
University of California, Los Angeles, Doctorate, Mathematics
University of Pennsylvania, Masters, Computer & Information Technology (2)
University of Pennsylvania, Masters, Data Science

Program Fields
Engineering, 50%
Humanities, 17%
Medicine, 17%
Science (non-medical), 17%

Program Levels
Doctorate, 50%
Masters, 50%
CLASS OF 2018, COLLEGE OF ARTS & SCIENCES
Modern Middle Eastern Studies*  
16 responses

<table>
<thead>
<tr>
<th>Percentage</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>62.5%</td>
<td>Employed Full-Time</td>
</tr>
<tr>
<td>6.3%</td>
<td>Part-Time Employment</td>
</tr>
<tr>
<td>25.0%</td>
<td>Continuing Education</td>
</tr>
<tr>
<td>6.3%</td>
<td>Military</td>
</tr>
</tbody>
</table>

### Employed Full-Time

**First Destinations: Employers**

- Arizona Democratic Party, Field Organizer
- Bain & Company, Associate Consultant
- Bank of America, Global Risk Analyst
- Center for New American Security, Analyst*
- Kuwait Food Company, Transformation Associate
- Odessa, Communications Specialist*
- Paduano & Weintraub LLP, Paralegal*
- Quorum Consulting, Health Economics and Outcomes Research Associate*
- Rocketship Education / Teach For America, 1st Grade Teacher*
- University of Pennsylvania Health System, Data Analyst

* Double Major

**Industries** (10 responses)

<table>
<thead>
<tr>
<th>Industry</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>20%</td>
</tr>
<tr>
<td>Nonprofit</td>
<td>20%</td>
</tr>
<tr>
<td>Education</td>
<td>10%</td>
</tr>
<tr>
<td>Financial Services</td>
<td>10%</td>
</tr>
<tr>
<td>Healthcare</td>
<td>10%</td>
</tr>
<tr>
<td>Legal Services</td>
<td>10%</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>10%</td>
</tr>
<tr>
<td>Technology</td>
<td>10%</td>
</tr>
</tbody>
</table>

**Continuing Education**

**First Destinations: Graduate Schools**

- Durham University, Masters, Medical Anthropology
- London School of Economics, Masters, Human Rights
- University of Oxford, Masters
- University of Pennsylvania, Masters, Computer & Information Technology

**Program Fields** (3 responses)

<table>
<thead>
<tr>
<th>Field</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Social Science</td>
<td>67%</td>
</tr>
<tr>
<td>Engineering</td>
<td>33%</td>
</tr>
</tbody>
</table>

**Program Levels** (4 responses)

<table>
<thead>
<tr>
<th>Level</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Masters</td>
<td>100%</td>
</tr>
</tbody>
</table>
CLASS OF 2018, COLLEGE OF ARTS & SCIENCES

Music*
15 responses

33.3% Employed Full-Time

First Destinations: Employers

- Joele Frank, Account Executive *
- JP Morgan, Investment Banking Analyst +
- Kraft Heinz Company, Corporate Management Trainee
- Teach For America, Teacher (Music K-12)
- WXPN, World Café Productive & Programming Intern *

Industries

- Communications, 40%
- Education, 20%
- Financial Services, 20%
- Manufacturing, 20%

6.7% Part-Time Employment

33.3% Continuing Education

First Destinations: Graduate Schools

- Mills College, Masters
- Princeton University, Doctorate, Musicology
- Temple University, Piano Performance
- University of Chicago, Doctorate, Ethnomusicology
- University of Pennsylvania, Masters

Program Fields

- Fine & Performing Arts, 50%
- Humanities, 25%
- Social Science, 25%

Program Levels

- Masters, 50%
- Doctorate, 50%

20.0% Seeking Employment

6.7% Seeking Continuing Ed.

*includes responses from the Classes of 2016-2017

* Double Major
+ Wharton Dual Degree
Near Eastern Languages and Civilizations*

**Employed Full-Time**

<table>
<thead>
<tr>
<th>First Destinations: Employers</th>
</tr>
</thead>
<tbody>
<tr>
<td>Boston Consulting Group, Associate *</td>
</tr>
<tr>
<td>Deloitte, Business Analyst</td>
</tr>
<tr>
<td>Project on Middle East Democracy, Research and Communications Intern *</td>
</tr>
<tr>
<td>The Washington Institute for Near East Policy, Research Associate *</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Industries</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting, 50%</td>
</tr>
<tr>
<td>Nonprofit, 50%</td>
</tr>
</tbody>
</table>

*Double Major

*Wharton Dual Degree

**Continuing Education**

<table>
<thead>
<tr>
<th>First Destinations: Graduate Schools</th>
</tr>
</thead>
<tbody>
<tr>
<td>London School of Economics, Masters, International Development</td>
</tr>
<tr>
<td>Princeton University, Masters, Christian Pastoral Training</td>
</tr>
<tr>
<td>University of Ilorin, Law &amp; Religion</td>
</tr>
<tr>
<td>University of Washington, Masters, South Asian Studies</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Program Fields</th>
</tr>
</thead>
<tbody>
<tr>
<td>Humanities, 50%</td>
</tr>
<tr>
<td>Law, 25%</td>
</tr>
<tr>
<td>Social Science, 25%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Program Levels</th>
</tr>
</thead>
<tbody>
<tr>
<td>Masters, 100%</td>
</tr>
</tbody>
</table>

**Military**

10.0%

**Seeking Continuing Ed.**

10.0%

*includes responses from the Classes of 2015-2017
CLASS OF 2018, COLLEGE OF ARTS & SCIENCES

Philosophy

12 responses

Employed Full-Time

66.7%

First Destinations: Employers

- AmeriCorps, Vista *
- Google, Legal Assistant *
- Hamilton Place Strategies, Associate +
- Inditex, Brand Care Specialist *
- Palantir Technologies Inc., Business Deployment Strategist
- PJ SOLOMON, Investment Banking Analyst +
- Robert R. McCormick Foundation, Grantmaking Intern *

* Double Major
+ Wharton Dual Degree

Industries

- Financial Services, 25%
- Nonprofit, 25%
- Technology, 25%
- Consulting, 13%
- Retail/Wholesale, 13%

Continuing Education

8.3%

First Destinations: Graduate Schools

University of Cambridge, Masters, History and Philosophy of Science

Seeking Continuing Ed.

16.7%

Seeking Employment

8.3%
CLASS OF 2018, COLLEGE OF ARTS & SCIENCES
Philosophy, Politics, & Economics
110 responses

Employed Full-Time

First Destinations: Employers

- Accenture, Consulting Analyst
- Acreage Holdings
- AllianceBernstein, Associate
- American Continental Group, Research Associate
- AmeriCorps, Corps Member
- Anheuser-Busch, Global Management Trainee
- Applied Predictive Technologies, Business Consultant
- Bain & Company, Associate Consultant
- Barclays, Markets Analyst
- Bellus Ventures, Research Analyst
- Blackstone Group, Real Estate Legal and Compliance Analyst
- Blue Sky Studios, Development Intern
- BNP Paribas, Analyst
- Boston Consulting Group, Associate
- Boston Consulting Group, Associate Consultant (2)
- Center for Strategic and International Studies, Intern
- Citi, Investment Banking Analyst *
- Citi, Placement Analyst
- Cleary Gottlieb Steen & Hamilton LLP, Corporate Paralegal
- DaVita Inc., Analyst
- Deloitte, Analyst
- Deloitte, Business Analyst in Data Science *
- District Attorney's Office, Prosecution Specialist, Second Judicial Court
- EMERTON, Associate Consultant
- England & Company, Investment Banking Analyst
- Enterprise Products, Commercial Analyst, Crude Marketing
- Epic, Project Manager
- Estee Lauder Companies, Inc., Presidential Associate
- Evercore, Investment Banking Analyst
- Facebook, SMB Account Manager for UK and Ireland
- Fletcher Knight, Inc., Junior Consultant
- Gardner/Fox Associates, Inc, Project Manager Apprentice
- GEP Consulting, Consultant

Industries

- Financial Services, 25%
- Consulting, 20%
- Technology, 17%
- Legal Services, 9%
- Manufacturing, 8%
- Communications, 6%
- Nonprofit, 4%
- Education, 3%
- Real Estate/Construction, 2%
- Energy/Natural Resources/Utilities, 1%
- Healthcare, 1%
- Hospitality/Leisure/Sports, 1%
- Insurance, 1%
- Other, 1%

Part-Time Employment

8.2%

Continuing Education

Continuing Education continued on next page

59 responses

Seeking Employment

0.9%, Military
First Destinations: Employers

- Mathematica Policy Research, Data Programmer *
- Mike Levin for Congress, Canvasser
- Mondelez International, Leadership Development Associate
- Morgan Stanley, Equity Research Analyst
- Natixis CIB Americas, Global Markets Analyst
- NetApp, Sales Development Rep
- New York County District Attorney’s Office, Trial Preparation Assistant
- Optum, Business Analyst
- Partners Group, Investment Analyst
- PJT Partners, Analyst
- Polycom, Software Development Engineer *
- Proskauer Rose, LLP, Project Assistant
- PSB, Analyst *
- Publicis Healthcare Communications Group
- Pulma, Inc., Sales Development Representative
- PwC, Advisory Associate
- Quora, Business Marketing Associate
- R3 CEV, Research Associate
- Restaurant Brands International, Leadership Development Program
- Shipley Energy, Commodities Supply & Trading Analyst
- Sidley Austin LLP, Paralegal/Legal Assistant
- Sloane & Company, Associate Director
- test IO, Software Quality Analyst
- The Raine Group, Investment Banking Analyst
- Third Bridge Group Limited, Private Equity Analyst
- Tribeca Productions, Production Intern
- Unilever, Marketing Associate
- University of Pennsylvania, Perry World House Research Fellow *
- University of Pennsylvania - Collegium Institute for Catholic Thought and Culture, Program Fellow
- University of Pennsylvania - Penn Athletics, Director of Civic Engagement
- VaynerMedia, Media Analyst
- Via, Legal Operations Associate
- W. P. Carey Inc., Analyst
- Walmart, eCommerce, Category Specialist (2)
- Wells Fargo, Financial Analyst
- Wells Fargo, Sales and Trading Analyst
- Women’s Tennis Association, Professional Tennis Player
- ZL Technologies, Business Development Associate
- ZS Associates, Associate
- ZS Associates, Strategy Insights & Planning Intern
* Double Major
+ Wharton Dual Degree

First Destinations: Graduate Schools

- Columbia University, Doctorate, Law
- Duke University, Doctorate, Law
- Fordham University, Doctorate, Law
- Paris Institute of Political Studies, Masters, Political Science
- University of California, Berkeley, Doctorate, Law
- University of Cambridge, Masters, Real Estate Finance
- University of Miami, Doctorate, Law
- University of Pennsylvania, Masters, Computer & Information Technology
- York University, Doctorate, Law

Program Fields (9 responses)

- Law, 67%
- Business, 11%
- Engineering, 11%
- Social Science, 11%

Program Levels (9 responses)

- Doctorate, 67%
- Masters, 33%
CLASS OF 2018, COLLEGE OF ARTS & SCIENCES

Physics & Astronomy
28 responses

Continuing Education

50.0%

First Destinations: Graduate Schools

- Boston University, Doctorate, Astronomy
- Harvard University, Doctorate, Physics
- Johns Hopkins University, Doctorate, Physics
- Massachusetts Institute of Technology, Masters, Architecture Three Plus M Arch
- Massachusetts Institute of Technology, Doctorate, Mechanical Engineering
- Pennsylvania State University, Hershey, Doctorate, Medical Scientist Training Program
- University of California, Berkeley, Doctorate, Physics
- University of California, Los Angeles, Doctorate, Mathematics
- University of California, San Francisco, Doctorate, Medicine
- University of Chicago, Doctorate, Biophysical
- University of Minnesota, Doctorate, Physics
- University of Pennsylvania, Masters, Mechanical Engineering & Applied Mechanics
- Yale University, Doctorate, Medicine

Program Fields

13 responses

- Science (non-medical), 54%
- Medicine, 23%
- Engineering, 15%
- Design, 8%

Program Levels

13 responses

- Doctorate, 85%
- Masters, 15%

Employed Full-Time

35.7%

First Destinations: Employers

- Ampush, Growth Marketing Analyst
- Apex Capital Holdings, Junior Trader
- Google, Technical Support Specialist
- Houlihan Lokey, Financial Analyst
- Insight Venture Partners, Analyst
- NASA - Jet Propulsion Laboratory, Engineer/Scientist
- National Institutes of Health, IRTA Program
- Oliver Wyman, Consultant
- Revature LLC, Software Developer
- xSoTec, Director of Business Development

Industries

10 responses

- Technology, 40%
- Financial Services, 30%
- Government, 20%
- Consulting, 10%

* Double Major
+ Wharton Dual Degree

Part-Time Employment

3.6%

Seeking Employment

7.1%

Seeking Continuing Ed.

3.6%
Political Science

Employed Full-Time

First Destinations: Employers

- Zeye Worldwide, Marketing Analyst *
- A.T. Kearney, Business Analyst *
- Accenture, Consulting Analyst
- AmeriCorps, VISTA Member *
- AQR Capital Management, Analyst
- Avascent, Analyst *
- Bain & Company, Associate Consultant *
- BlackRock, Analyst *
- Bloomberg, Recruiting Coordinator
- BNY Mellon Wealth Management, Portfolio Analyst
- Boston Consulting Group, Associate *
- Capital One, Recruiter
- Center for Ethics and the Rule of Law (CERL), Research Intern *
- Collective Health, Operations Associate
- Coresight Research, Advisory Associate
- Deloitte, Business Analyst *
- Deloitte, Tax Consultant *
- Epic, Project Manager
- Epic, Technical Problem Solver
- Epic Research LLC, Marketing Analyst *
- Evercore, Investment Banking Analyst
- Fair Children's Foundation, Fellow *
- Forbes Media, Editorial Operations, Assistant Editor
- Fulbright Program - U.S. Department of State
- Fulbright Program - U.S. Department of State, Fulbright Scholar
- Google, Legal Assistant *
- HelloFresh, Influencer Marketing Coordinator

1% Part-Time Employment

Continuing Education

Continuing Education continued on next page

Industries

- Financial Services, 19%
- Nonprofit, 14%
- Consulting, 13%
- Legal Services, 13%
- Technology, 12%
- Communications, 9%
- Government, 8%
- Retail/Wholesale, 4%
- Education, 3%
- Healthcare, 1%
- Insurance, 1%
- Real Estate/Construction, 1%
- Telecommunications, 1%

Institute for Energy Research, Policy Associate
Janus Henderson Investors, Equity Research Analyst
Jet.com, Category Specialist (2)
Joele Frank, Account Executive *
JPMorgan Chase & Co., Fixed Income Analyst +
Keybridge Communications, Associate
Kobre & Kim, LLP, Analyst *
Landau, Hess, Simon & Choi Law Firm, Paralegal/Legal Assistant *
Law Office of Steven Brazelton, Assistant *
Macy's, Planner
Marsh, Inc., TRAC Associate
Merrill Lynch, Client Associate
Microsoft, Software Engineer *
Ministry of Foreign Affairs, Foreign Service Officer *
MOD Worldwide, Account Coordinator
Natural Resources Defense Council, Research Fellow *

Employers continued on next page

* Double Major
+ Wharton Dual Degree

Seeking Employment

Volunteering

Not Seeking

Continued on Next Page
**First Destinations: Employers**

New York City Teaching Fellows, Social Studies Teacher, 7-12
New York County District Attorney’s Office, Paralegal
New York Life Real Estate Investors, Associate (Real Estate Investment)
North Dakota Democratic-NPL Party, Field Organizer
Pastoral Artisan Cheese, Bread & Wine, Cheesemonger
Paul, Weiss, Rifkind, Wharton & Garrison LLP, Litigation Paralegal
Pennsylvania Democratic Party, Field Organizer
Pivotal Software, Inc., Associate Human Resources Business Partner
PJ SOLOMON, Investment Banking Analyst
Polis for Colorado, Deputy Digital Director
Pond Lehocky Stern Giordano, Legal Intake Specialist
PSB, Analyst
Public Financial Management, Asset Management Analyst
Ricci Tyrrell Johnson & Grey, Paralegal
Ropes & Gray LLP, Paralegal
Rothschild & Co., Analyst
Sidley Austin LLP, Project Assistant
Skadden, Arps, Slate, Meagher & Flom LLP, Legal Practice Assistant
South Los Angeles Transit Empowerment Zone, Partnership Coordinator
Stifel, Investment Banking Analyst
Teach For America, Corps Member
The College Board, Program Associate
U.S. Department of Justice, Paralegal
U.S. Department of State, Rotational Program
U.S. Health and Human Services, Administrative Assistant
Vanguard, Investment Management Analyst
Wall Street Journal, Journalist
Walmart, eCommerce, Category Specialist
Wells Fargo, Public Finance Analyst
Wells Fargo, Wholesale Credit Program Analyst
Wellthy, Business Analyst
Windrose Consulting Group, Management Consultant
Women’s Campaign International, Assistant Program Coordinator

* Double Major
+ Wharton Dual Degree

**First Destinations: Graduate Schools**

Columbia University, Masters, Journalism
Duke University, Doctorate, Law
Harvard University, Doctorate, Law
Hofstra University, Masters, Marketing
London School of Economics and Political Science, Masters, Global Health Policy
Mercer University, Doctorate, Law
Temple University, Doctorate, Law
University of Chicago, Masters, Political Science
University of Minnesota, Doctorate, Physics
University of Oxford, Masters, International Relations
University of Oxford, Masters, Political Science and Government
University of Pennsylvania, Masters, Government Administration
University of Pennsylvania, Masters, Public Health

**Program Fields**

Social Science, 33%
Law, 27%
Other Health Professions, 13%
Business, 7%
Engineering, 7%
Humanities, 7%
Science (non-medical), 7%

**Program Levels**

Masters, 60%
Doctorate, 33%
Psychology

Employed Full-Time

78.7%

First Destinations: Employers

A.T. Kearney, Business Analyst *
alliantgroup, Project Associate
Amestad Elementary, Teacher
Anatolia College, Elementary English Teacher
Atlantic Media, Editorial Fellow
Boston Consulting Group, Associate *
Boston Consulting Group, Associate +
Boston Consulting Group, Associate
Chewy, Human Resources Generalist
Children’s National Health System, Clinical Research Assistant
Citi, Investment Banking Analyst *
Citi, Public Finance Analyst +
CLEAR, Sports Partner Coordinator
CMI Media LLC/Compas Inc, Social Media Analyst
CyLumena, Cyber Security Associate *
First Round Capital, Community Manager
Fulbright Program – U.S. Department of State, Fulbright Scholar *
IBM, Digital Sales Specialist
International WELL Building Institute, Marketing Intern
Jet.com, Category Specialist
Kentucky State Police, Trooper *
Konica Minolta Business Solutions, Account Executive
Korn Ferry Hay Group, Analyst
L.E.K. Consulting, Associate
Lifespan - Bradley Hospital, Clinical Research Assistant
Momentum Solar, Outside Sales Representative *
National Institutes of Health, Fellow
NAXION, Research Assistant
Northwell Health, Research Coordinator *
Penn Medicine, Clinical Research Coordinator

Industries

48 responses

Education, 25%
Consulting, 19%
Technology, 13%
Government, 8%
Healthcare, 8%
Financial Services, 6%
Communications, 4%
Nonprofit, 4%
Retail/Wholesale, 4%
Energy/Natural Resources/Utilities, 2%
Hospitality/Leisure/Sports, 2%
Legal Services, 2%
Real Estate/Construction, 2%

4.9%

Part-Time Employment

Continuing Education

9.8%

Continuing Education continued on next page

4.9%

Seeking Employment

1.6%

Military

* Double Major
+ Wharton Dual Degree
^ SEAS Dual Degree

Penn
CLASS OF 2018, COLLEGE OF ARTS & SCIENCES
CAREER SERVICES
Psychology (continued)

61 responses

**First Destinations: Graduate Schools**
- **Eastern University**, Masters, School Counseling
- **Gallaudet University**, Doctorate, Educational Neuroscience
- **Lehigh University**, Masters, School Psychology
- **Widener University**, Masters, Clinical Psychology
- **Yale University**, Masters, Epidemiology

**First Destinations: Other Programs**
- **Columbia University**, Certificate, Post-Baccalaureate Studies

**Program Fields** 6 responses
- Other Health Professions, 50%
- Medicine, 33%
- Science (non-medical), 17%

**Program Levels** 6 responses
- Masters, 67%
- Doctorate, 17%
- Certificate, 17%
Religious Studies*

12 responses

**Employed Full-Time**

58.3%

First Destinations: Employers

- Bluecadet, Executive Assistant to the CEO
- DigitasLBI, Associate Media Planner *
- Karen Rose Books, Copyediting/Social Media *
- Open Systems Technologies, Recruiter *
- Philadelphia City Council, Policy Fellow *
- Stanford University Medical School, Research Assistant *
- Yachag, Fellow

* Double Major

**Industries**

<table>
<thead>
<tr>
<th>Industries</th>
<th>6 responses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Communications, 33%</td>
<td></td>
</tr>
<tr>
<td>Design, 17%</td>
<td></td>
</tr>
<tr>
<td>Education, 17%</td>
<td></td>
</tr>
<tr>
<td>Government, 17%</td>
<td></td>
</tr>
<tr>
<td>Nonprofit, 17%</td>
<td></td>
</tr>
</tbody>
</table>

**Part-Time Employment**

8.3%

**Continuing Education**

33.3%

First Destinations: Graduate Schools

- Harvard University, Masters, Arts in Education
- Harvard University, Masters
- University of Chicago, Masters, Religious Studies
- University of Oxford, Masters, Oriental Studies

**Program Fields**

<table>
<thead>
<tr>
<th>Program Fields</th>
<th>4 responses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Humanities, 75%</td>
<td></td>
</tr>
<tr>
<td>Education, 25%</td>
<td></td>
</tr>
</tbody>
</table>

**Program Levels**

<table>
<thead>
<tr>
<th>Program Levels</th>
<th>4 responses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Masters, 100%</td>
<td></td>
</tr>
</tbody>
</table>
CLASS OF 2018, COLLEGE OF ARTS & SCIENCES

Russian and East European Studies

9 responses

66.7% Employed Full-Time

First Destinations: Employers

Accenture, Consulting Analyst
Hawkins Delafield & Wood LLP, Public Finance Paralegal
Indicate Media Public Relations, Assistant Account Executive
Morgan Stanley, Equity Research Analyst
University of Pennsylvania, Research Assistant

Industries

<table>
<thead>
<tr>
<th>Industry</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Communications</td>
<td>20%</td>
</tr>
<tr>
<td>Consulting</td>
<td>20%</td>
</tr>
<tr>
<td>Education</td>
<td>20%</td>
</tr>
<tr>
<td>Financial Services</td>
<td>20%</td>
</tr>
<tr>
<td>Legal Services</td>
<td>20%</td>
</tr>
</tbody>
</table>

33.3% Continuing Education

First Destinations: Graduate Schools

Indiana University Bloomington, Masters, Second Language Studies
National Reasearch University, Masters, Comparative Literature
Washinton University, Doctorate, Plant and Microbial Sciences

Program Fields

<table>
<thead>
<tr>
<th>Field</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Humanities</td>
<td>67%</td>
</tr>
<tr>
<td>Science (non-medical)</td>
<td>33%</td>
</tr>
</tbody>
</table>

Program Levels

<table>
<thead>
<tr>
<th>Level</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Masters</td>
<td>67%</td>
</tr>
<tr>
<td>Doctorate</td>
<td>33%</td>
</tr>
</tbody>
</table>
CLASS OF 2018, COLLEGE OF ARTS & SCIENCES
Science, Technology, & Society

11 responses

73% Employed Full-Time

First Destinations: Employers
- alliantgroup, Project Associate
- Champions Action Network, Project Manager
- Deloitte, Business Technology Analyst
- Getson & Schatz, P.C, Science Writer
- Google, Associate Product Marketing Manager
- Insight Venture Partners, Analyst
- Kin Ecosystem, Partnerships Associate
- Mathematica Policy Research, Business Systems Associate

Industries 8 responses
- Nonprofit, 25%
- Technology, 25%
- Consulting, 25%
- Financial Services, 13%
- Legal Services, 13%

9% Continuing Education

First Destinations: Graduate Schools
- University of Pennsylvania, Doctorate, Dental

18% Seeking Employment
Sociology
10 responses

Employed Full-Time

First Destinations: Employers
Bloomingdale's, Junior Merchant
Community Legal Services
Heidrick & Struggles International, Inc., Analyst
Navigant, Consultant *
Orca Homes, Sales Associate
Peloton Entertainment LLC, Community Coordinator
School District of Philadelphia

* Double Major

Industries
Consulting, 29%
Communications, 14%
Education, 14%
Legal Services, 14%
Real Estate/Construction, 14%
Retail/Wholesale, 14%

Continuing Education

First Destinations: Graduate Schools
University of Pennsylvania, Masters, Education
University of Pennsylvania, Masters, Nonprofit Management

Program Fields
Education, 50%
Social Science, 50%

Program Levels
Masters, 100%

Seeking Employment

70%

20%

10%
CLASS OF 2018, COLLEGE OF ARTS & SCIENCES

South Asia Studies*

*includes responses from the Classes of 2016-2017

9 responses

<table>
<thead>
<tr>
<th>Employed Full-Time</th>
<th>Industries</th>
<th>Program Fields</th>
<th>Program Levels</th>
</tr>
</thead>
<tbody>
<tr>
<td>55.6%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>First Destinations: Employers</td>
<td>Program Fields</td>
<td>Program Levels</td>
</tr>
<tr>
<td></td>
<td>Daily Thanthi Group, Assistant Director</td>
<td>Humanities, 50%</td>
<td>Masters, 100%</td>
</tr>
<tr>
<td></td>
<td>Fulbright Program - U.S. Department of State</td>
<td>Education, 50%</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Goldman Sachs, Analyst *</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Mashable, Intern *</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>PublicRelay, Media Analyst and Account Manager *</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>5 responses</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Technologies, 20%</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Financial Services, 20%</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Government, 20%</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Technology, 20%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Continuing Education</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>22.2%</td>
<td>First Destinations: Graduate Schools</td>
</tr>
<tr>
<td></td>
<td>University of Pennsylvania, Masters</td>
</tr>
<tr>
<td></td>
<td>University of Washington, Masters, South Asian Studies</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Seeking Continuing Ed.</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>22.2%</td>
<td></td>
</tr>
</tbody>
</table>

CLASS OF 2018, COLLEGE OF ARTS & SCIENCES
Theatre Arts*
*includes responses from the Classes of 2017-2016

16 responses

**43.8%**  Employed Full-Time

**First Destinations: Employers**
Creative Artists Agency *
Credit Suisse, Analyst *
Hope Page Designs, Assistant
JPMorgan Chase & Co., Analyst *
Law Office of Steven Brazelton, Assistant *
Makovsky, Public Relations Intern *
William Morris Endeavor, Motion Picture Talent Assistant

* Double Major
+ Wharton Dual Degree

**25.0%**  Part-Time Employment

**6.3%**  Continuing Education

**6.3%**  Seeking Employment
**6.3%**  Seeking Continuing Ed.
**6.3%**  Volunteering

**Industries**

<table>
<thead>
<tr>
<th>Industry</th>
<th>Responses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Communications</td>
<td>43%</td>
</tr>
<tr>
<td>Financial Services</td>
<td>29%</td>
</tr>
<tr>
<td>Legal Services</td>
<td>14%</td>
</tr>
<tr>
<td>Design</td>
<td>14%</td>
</tr>
</tbody>
</table>

**First Destinations: Graduate Schools**
Columbia University, Masters, Journalism
**Urban Studies**

25 responses

### Employed Full-Time

#### First Destinations: Employers

- **California Department of Education**, Funding and Agency Analyst
- **Deloitte**, Business Analyst
- **Fiver Children's Foundation**, Fellow *
- **Fulbright Program - U.S. Department of State**, English Teaching Assistant
- **Fulbright Program - U.S. Department of State**, Fulbright Scholar
- **Interstate Equities Corporation**, Financial Analyst
- **Laocha Liuxue**, Education Consultant
- **Marvel Entertainment**, Publishing Operations Coordinator
- **Paradise Valley Christian Preparatory**, Assistant Project Manager
- **Paul, Weiss, Rifkind, Wharton & Garrison LLP**, Paralegal
- **PeerStreet**, Loan Processing Analyst
- **Philadelphia Legal Assistance**, AmeriCorps VISTA for the MLCP
- **PIRG Campus Action**, Student Organizer
- **Precision Business Solutions**, Analyst
- **Robert R. McCormick Foundation**, Grantmaking Intern *
- **TIAA**, Human Resources Associate
- **Toll Brothers**, Financial Analyst
- **U.S. PIRG**, Community Organizer
- **University of Pennsylvania - Netter Center**, Sr. Research Coordinator
- **Viacom East Coast**, Marketing and Partner Solutions Coordinator
- **Walmart, eCommerce**, Category Specialist

* Double Major

### Industries

<table>
<thead>
<tr>
<th>Industry</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nonprofit</td>
<td>19%</td>
</tr>
<tr>
<td>Education</td>
<td>14%</td>
</tr>
<tr>
<td>Government</td>
<td>14%</td>
</tr>
<tr>
<td>Real Estate/Construction</td>
<td>14%</td>
</tr>
<tr>
<td>Communications</td>
<td>10%</td>
</tr>
<tr>
<td>Consulting</td>
<td>10%</td>
</tr>
<tr>
<td>Legal Services</td>
<td>10%</td>
</tr>
<tr>
<td>Financial Services</td>
<td>5%</td>
</tr>
<tr>
<td>Technology</td>
<td>5%</td>
</tr>
</tbody>
</table>

21 responses

### Continuing Education

16%
Employed Full-Time

First Destinations: Employers
- BounceX, Associate Web Designer
- Compete 360, Program Associate in Design Education
- Copper Hill Real Estate, Realtor
- Indigenous Media, Research Intern *
- Karma Agency, Design Intern
- OLIVER Agency, Operations Manager
- OTR Living Water Church, Intern
- University of Pennsylvania, Research Specialist/Lab Manager *

Industries
- Communications, 38%
- Nonprofit, 25%
- Education, 13%
- Real Estate/Construction, 13%
- Technology, 13%

Part-Time Employment

Not Seeking
### Employed Full-Time

**First Destinations: Employers**
- **Credit Suisse**, Director
- **IBM**, Business Transformation Consultant
- **Kylin Management**, Analyst
- **University of Pennsylvania Health System**, Ophthalmic Scribe
- **WL Gore**, Engineer

### Continuing Education

**First Destinations: Graduate Schools**
- **University of Pennsylvania**, Masters, Mechanical Engineering & Applied Mechanics
- **Harvard University**, Doctorate, Theoretical & Computational Chemistry
- **Massachusetts Institute of Technology**, Doctorate, Materials Science and Engineering
- **Stanford University**, Doctorate, Chemical Engineering
- **University of Michigan**, Masters, Aerospace Engineering
- **University of Pennsylvania**, Masters, Chemical and Biomolecular Engineering

### Program Fields

<table>
<thead>
<tr>
<th>Field</th>
<th>Responses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Engineering</td>
<td>6 responses</td>
</tr>
<tr>
<td>Science (non-medical)</td>
<td>6 responses</td>
</tr>
</tbody>
</table>

### Program Levels

<table>
<thead>
<tr>
<th>Level</th>
<th>Responses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Masters</td>
<td>6 responses</td>
</tr>
<tr>
<td>Doctorate</td>
<td>6 responses</td>
</tr>
</tbody>
</table>

### Industries

<table>
<thead>
<tr>
<th>Industry</th>
<th>Responses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial Services</td>
<td>5 responses</td>
</tr>
<tr>
<td>Healthcare</td>
<td>5 responses</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>5 responses</td>
</tr>
<tr>
<td>Technology</td>
<td>5 responses</td>
</tr>
</tbody>
</table>

*Includes responses from the Class of 2017*
Employed Full-Time

First Destinations: Employers
- BNP Paribas, Consultant
- Boston Consulting Group, Associate
- ClearView Healthcare Partners, Analyst
- Goldman Sachs, Investment Banking Analyst
- Lazard, Analyst
- Lazard, Investment Banking Analyst
- Scotiabank, Investment Banking Analyst
- Strategy&, Associate
- Tessa Therapeutics Pte. Ltd., Analyst, Commercial Insights and Strategy
- University of Pennsylvania, Research Assistant Intern

Industries
- Financial Services, 50%
- Consulting, 30%
- Education, 10%
- Manufacturing, 10%

Continuing Education

Program Fields
- Other Health Professions, 50%
- Social Science, 50%

Program Levels
- Certificate, 50%
- Masters, 50%

First Destinations: Graduate Schools
- University of Oxford, Masters, Evidence-Based Social Intervention and Policy Evaluation

First Destinations: Other Programs
- University of Sao Paulo, Certificate, Public Health Fellowship
Vagelos Scholars Program in Molecular Life Sciences
(Double Major within the College of Arts & Sciences)

15 responses

Continuing Education

73.3%

First Destinations: Graduate Schools

- Cleveland Clinic Lerner College of Medicine, Doctorate, Medicine
- Columbia University, Doctorate, Medicine (2)
- Emory University, Doctorate, Medicine
- Harvard University, Doctorate, Cell Biology
- Harvard University, Doctorate, Physics
- Johns Hopkins University, Doctorate, Physics
- Pennsylvania State University, Hershey, Doctorate, Medical Scientist Training Program
- University of Chicago, Doctorate, Biophysical
- University of Pittsburgh, Doctorate, Medicine

Program Fields

- Medicine, 60%
- Science (non-medical), 40%

Program Levels

- Doctorate, 100%

Employed Full-Time

20.0%

First Destinations: Employers

- Artsy, Strategy & Communications
- ClearView Healthcare Partners, Analyst
- Kitchen & Associates, Energy Analyst

Seeking Continuing Ed.

6.7%

Industries

- Consulting, 33%
- Design, 33%
- Technology, 33%