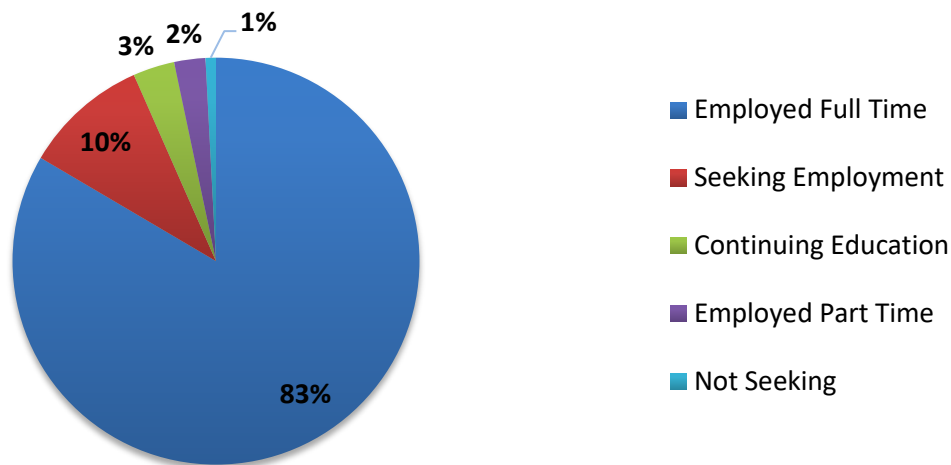


RESPONSE RATE

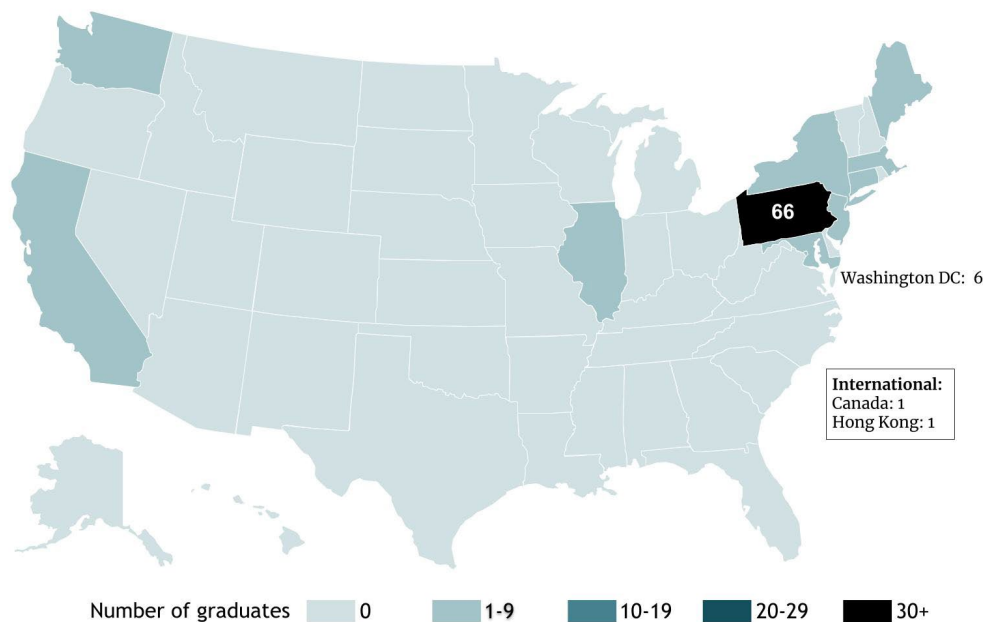
Total number of degrees given:	254
Master's recipients:	224
DSW recipients:	24
PhD recipients:	6
Knowledge Rate:	47%
Response Rate:	37%

Each year, Career Services surveys graduating students to learn of their post-graduation plans. This report summarizes information reported by August 2017, December 2017, and May 2018 graduates of the School of Social Policy and Practice. Responses were collected between September 2017 and December 2018.

CAREER PLANS SUMMARY



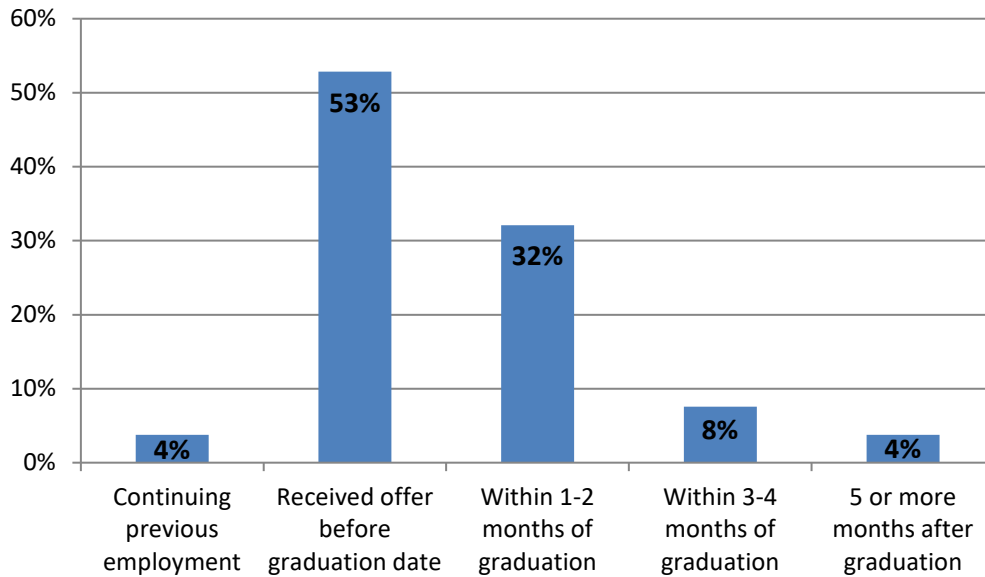
GEOGRAPHICAL BREAKDOWN OF POSITIONS ACCEPTED



JOB OFFER SUMMARY

Date of Job Offer

Information about date of job offer was gathered for 57% of students who have secured full- or part-time employment.



Source of Job Offer

Information about source of job offer was gathered for 57% of students who have secured full- or part-time employment.

Applying directly to organization (without any additional connections)	39%
Location of internship or field placement/previous employer	34%
Other non-Penn contacts: (family, friends, etc.)	15%
Contacts from Penn: (professors, advisors, administrators, etc.)	8%
On-Campus Recruiting (2017 - 2018 year)	3%

EMPLOYMENT AND SALARY SUMMARY

Positions accepted by 2018 graduates are arranged below by SP2 program and degree, and then listed by employer, department (when provided), position title and location. Some who returned the survey chose to omit salary information, but the average salary by degree and program is reported where three or more graduates indicated their fulltime annual salary in their responses.

*Dual-degree recipients

**Continuing previous employment

Master of Social Work (Clinical Practice)

A.J. Drexel Autism Institute, Junior Clinician, Philadelphia, Pennsylvania
Adoptions Together, Social Worker, Washington, District of Columbia
Anti-Violence Partnership of Philadelphia, Counselor/Therapist, Philadelphia, Pennsylvania
Bellevue Hospital Center - New York, Masters Social Work Intern, New York, New York
Camden's Charter School Network, School Social Worker, Camden, New Jersey
Campbell Union High School District, Policy Intern, San Jose, California
Center City Recovery, Intensive Outpatient Therapist, Philadelphia, Pennsylvania
Center for Child Development, Therapist, Newark, New Jersey
Children's Hospital of Philadelphia, Cardiology Social Worker, Philadelphia, Pennsylvania
Children's Hospital of Philadelphia, Clinical Research Coordinator, Philadelphia, Pennsylvania
Children's Hospital of Philadelphia, Clinical Researcher, Philadelphia, Pennsylvania
Children's Hospital of Philadelphia, Social Work Fellow, Philadelphia, Pennsylvania
Children's Hospital of Philadelphia, Violence Prevention Specialist, Philadelphia, Pennsylvania
Cohen Veterans Network, Social Worker, Silver Spring, Maryland
COMHAR, Inc., Therapist, Philadelphia, Pennsylvania
Consejo Counseling & Referral Service, Mental Health Therapist, Seattle, Washington
DaVita Healthcare Partners, Inc., Renal Social Worker, Philadelphia, Pennsylvania
Defender Association of Philadelphia, Client Advocate, Philadelphia, Pennsylvania
Delta Community Supports, Foster Care Resource Home Manager, Glenside, Pennsylvania
Friends Hospital, Social Worker, Philadelphia, Pennsylvania
JCCA, Functional Family Therapist, New York, New York
Jewish Family & Children's Service, Case Manager, Philadelphia, Pennsylvania
Joseph J. Peters Institute, Survivor Services Clinician, Philadelphia, Pennsylvania
Juvenile Justice Center, Intensive Prevention Services, Philadelphia, Pennsylvania
Kaiser Permanente, Social Worker, Daly City, California*
Liberty Resources, Inc., Supports Coordinator, Philadelphia, Pennsylvania
Lutheran Settlement House, Medical Advocate, Philadelphia, Pennsylvania (2)
Maxim Healthcare Services, Mental Health Specialist, Pittsburgh, Pennsylvania
McFarland & Associates, Social Worker, Silver Spring, Maryland
MedStar Georgetown University Hospital, Clinical Social Worker, Washington, District of Columbia (2)
Mercy Hospital, Operations Manager, Philadelphia, Pennsylvania**
Mercy LIFE - West Philadelphia, Social Worker, Philadelphia, Pennsylvania
My Mental Health, LLC, Psychotherapist, Glen Burnie, Maryland
North Philadelphia Health System, Behavioral Specialist, Philadelphia, Pennsylvania
PA Department of Human Services, Income Maintenance Caseworker, Philadelphia, Pennsylvania**
Penn Medicine, Social Worker, Philadelphia, Pennsylvania
Penn Medicine, Therapist, Princeton, New Jersey
Penn State Health Milton S. Hershey Medical Center, Medical Social Worker, Hershey, Pennsylvania
Philadelphia OIC, Lead Case Manager, Philadelphia, Pennsylvania

Pressley Ridge, Family Based Therapist, Camp Hill, Pennsylvania
Princeton Day School, Upper School Counselor, Princeton, New Jersey
Rivia Medical, Psychotherapist, New York, New York
School District of Philadelphia, Climate Liaison, Philadelphia, Pennsylvania
SeniorLAW Center, Paralegal/Legal Assistant, Philadelphia, Pennsylvania
Silver Springs - Martin Luther School, Mental Health Technician, Plymouth Meeting, Pennsylvania
State of Maryland, Social Worker, Rockville, Maryland
University of Pennsylvania, Therapeutic Day Instructor, Philadelphia, Pennsylvania
University of Pennsylvania, Perelman School of Medicine, Research Assistant, Philadelphia, Pennsylvania**
Upper Merion Dance & Gymnastics Center, Dance Teacher and Choreographer, King of Prussia, Pennsylvania**

Average Salary: \$49,088

Salary Range: \$24,000-\$104,000

Master of Social Work (Macro Practice)

Abilis, Director, Greenwich, Connecticut*
Achara Consulting Inc., Director of Recovery Support and Health Promotion, Philadelphia, Pennsylvania**
Bancroft, Program Manager, Broomall, Pennsylvania
Bethesda Project, Intake Specialist, Philadelphia, Pennsylvania
Centurion Managed Care, Quality Improvement Coordinator, Philadelphia, Pennsylvania
City of Philadelphia Department of Behavioral Health and Intellectual disAbility Services, Service Manager, Philadelphia, Pennsylvania
College Track, Founding Operations Manager, Washington, District of Columbia
Defender Association of Philadelphia, Child Advocate Social Worker, Philadelphia, Pennsylvania
JEVS Human Services, Service Coordinator, Philadelphia, Pennsylvania
Korn Ferry, Research Associate, Philadelphia, Pennsylvania
Larkin Street Youth Services, Case Manager, Oakland, California
Liberty Community Connections, QI Specialist - Special Projects, Philadelphia, Pennsylvania
Lutheran Settlement House, Medical Advocate, Philadelphia, Pennsylvania
National Health Law Program, Development Coordinator and Executive Assistant, Washington, District of Columbia
Penn State University, Gender Equity Center, Educational Program Coordinator, State College, Pennsylvania
Philadelphia School Partnership, Manager of External Partnerships, Philadelphia, Pennsylvania
San Andreas Regional Center, Service Coordinator, San Jose, California
The Women's Law Project, Development Associate, Philadelphia, Pennsylvania
Unite Us, Customer Success, New York, New York

Average Salary: \$52,100

Salary Range: \$38,000-\$80,000

Master of Science in Non-Profit Leadership

BEE Liberia, Founder and Executive Director, Boothwyn, Pennsylvania**
BNP Paribas, Analyst, New York, New York
Center for High Impact Philanthropy at the University of Pennsylvania, Research Associate, Philadelphia, Pennsylvania
City Blossoms, Development Consultant, Washington, District of Columbia**
University of Pennsylvania, Director, Philadelphia, Pennsylvania
University of Pennsylvania, Manager, Operations & Administration, Philadelphia, Pennsylvania**
University of Pennsylvania, Office of the Athletic Director, Administrative Assistant, Philadelphia, Pennsylvania
University of Pennsylvania, Social Impact Fellow, Philadelphia, Pennsylvania**

Average Salary: \$69,040
Salary Range: \$31,200-\$90,000

Master of Science in Social Policy

BuildaBridge International, Executive Director, Philadelphia, Pennsylvania
Commonwealth of Massachusetts, Fiscal Policy Analyst, Boston, Massachusetts
DBS Bank, Management Associate, Hong Kong
DLA Piper LLP, Associate Attorney, Palo Alto, California*
Federal Community Defender Office for the Eastern District of Pennsylvania, Investigator, Philadelphia, Pennsylvania
Mayer Brown LLP, Associate Attorney, New York, New York*
Meadow Consulting, Research Assistant, Toronto, Ontario, Canada
New Jersey State Senate, Legislative Aide, Trenton, New Jersey
Philadelphia Ronald McDonald House, Relief House Manager, Philadelphia, Pennsylvania
Project HOME, Capacity Building Associate, Philadelphia, Pennsylvania**
Public Citizens for Children and Youth, Give Kids a Smile Coordinator, Philadelphia, Pennsylvania
Public Health Management Corporation, Public Health Project Coordinator, Philadelphia, Pennsylvania
School District of Philadelphia, District Performance Office, Associate, Philadelphia, Pennsylvania
University of Pennsylvania, Netter Center, Site Director, Philadelphia, Pennsylvania
University of Pennsylvania, Research Coordinator, Philadelphia, Pennsylvania**

Average Salary: \$73,583
Salary Range: \$28,000-\$190,000

Doctorate in Clinical Social Work

Downingtown Area School District, Home and School Visitor, Downingtown, Pennsylvania**
Milton Hershey School, Psychotherapist, Hershey, Pennsylvania
Private Clinical Practice, Social Worker/Psychotherapist, New York, New York**
Thomas Jefferson University Hospital, Lead Social Worker, Voorhees Township, New Jersey**
University at Albany, SUNY, Administrative Director, Albany, New York**
University of Southern Maine, Assistant Professor, Portland, Maine
West Chester University, Assistant Professor of Social Work, West Chester, Pennsylvania

PhD in Social Welfare

Corporal Michael J. Crescenz VA Medical Center, Center for Evaluation of PACT, Associate Director of Operations, Philadelphia, Pennsylvania* **
University of Illinois at Chicago, Assistant Professor, Chicago, Illinois
University of Illinois at Chicago, Jane Addams College of Social Work, Assistant Professor, Chicago, Illinois