# UNIVERSITY OF PENNSYLVANIA





### Overview

Summer Plans | Employers | Industries | Job/Internship Offers | Salaries

Job & Internship Locations

**Rising Seniors** 

**Rising Juniors** 

**Rising Sophomores** 

Internships & Jobs by Concentration

Work & Internships by Industry \*

Salaries by Industry \*

Salaries by Job Function \*

\*Summer 2018 Industry Report (contains information from all Undergraduate Schools)

### Methodology

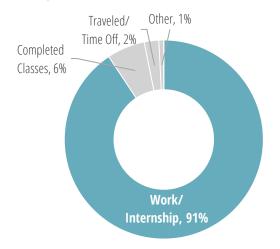
Career Services at the University of Pennsylvania annually surveys undergraduates about their summers. This report looks at rising sophomores, juniors and seniors from The Wharton School during the summer of 2018. There were 632 responses, a 31% response rate.



# **Summer Plans Survey**

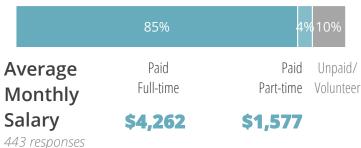
#### **Primary Summer Activity**

632 responses

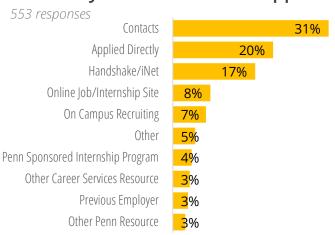


# Type of Work/Internship

556 responses

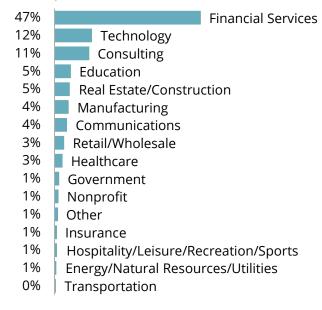


# How They Heard About the Opportunity



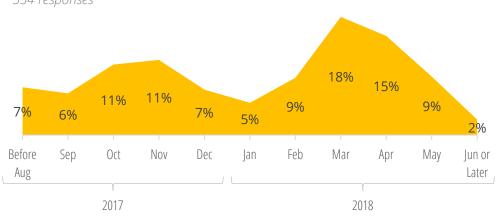
#### **Industries**

559 responses



# When They Got Their Offer

554 responses

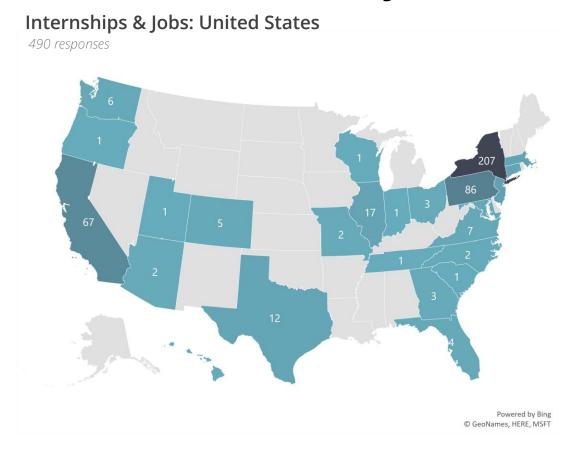


# **Popular Employers**

JPMorgan Chase & Co (17) University of Pennsylvania (17) Morgan Stanley (15) Goldman Sachs (13) Facebook (9) Citi (8) McKinsey & Company (8) Credit Suisse (7) Bain & Company (6) The Blackstone Group (5) Evercore (5) Wells Fargo (5) Boston Consulting Group (4) Google (4)



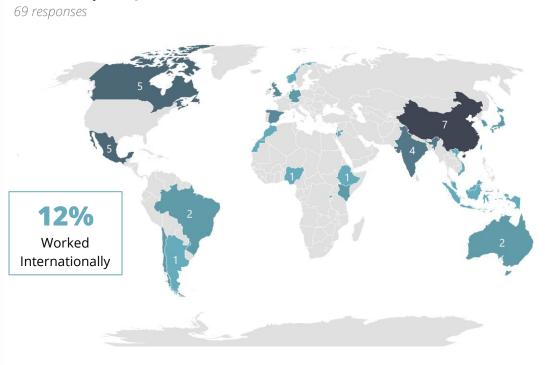
# **Summer Plans Survey**



### **Popular Cities**

New York (197) Philadelphia (72) San Francisco (23) Los Angeles (16) Chicago (16) Boston (13) Menlo Park (11) Washington, D.C. (6) Stamford (5) Baltimore (5) Seattle (4) Mountain View (4) Austin (4) Houston (4) Denver (4) Dallas (3) Princeton (3) McLean (3)

# Internships & Jobs: International



# **Popular Cities**

Hong Kong (6)
Singapore (6)
Tel Aviv (4)
Shanghai (4)
London (3)
Madrid (3)
Monterrey (2)
Beijing (2)
Mexico City (2)
Nairobi (2)
Santiago (2)
Toronto (2)

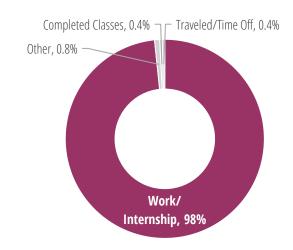
Seoul (2) Tokyo (2)



# **Rising Seniors**



242 responses



#### Paid Work/Internships

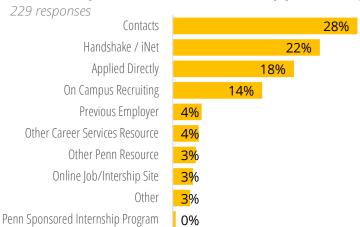
231 responses

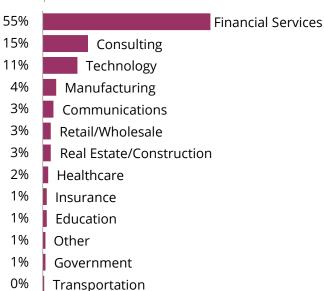


#### **Industries**

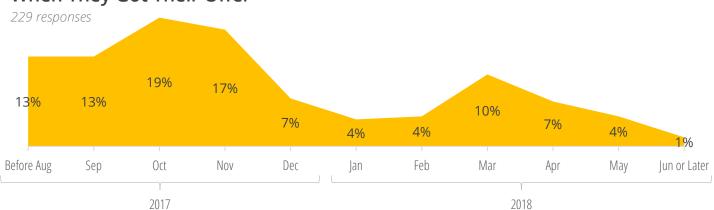
231 responses

# How They Heard About the Opportunity





# When They Got Their Offer

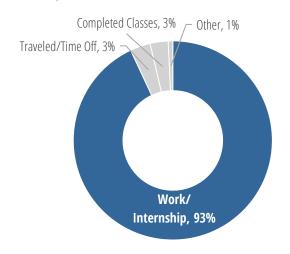




# **Rising Juniors**

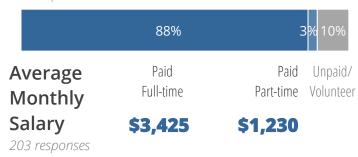
# **Primary Summer Activity**

273 responses



#### Paid Work/Internships

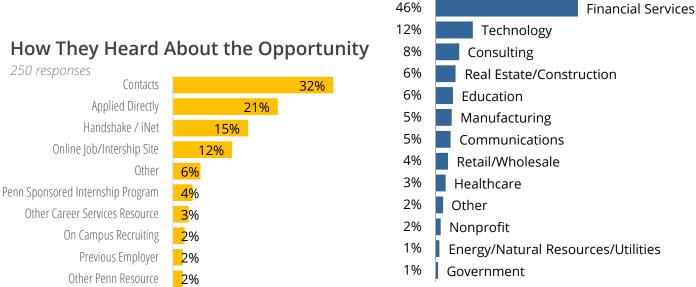
249 responses



#### **Industries**

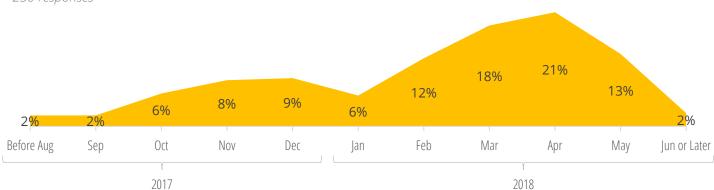
252 responses

46%



# When They Got Their Offer

250 responses

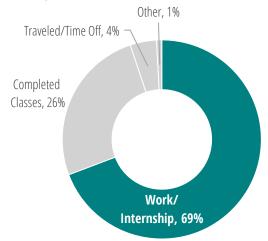




# **Rising Sophomores**

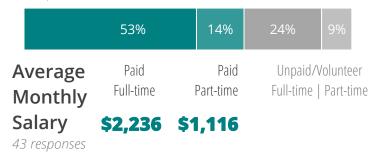
# **Primary Summer Activity**

117 responses



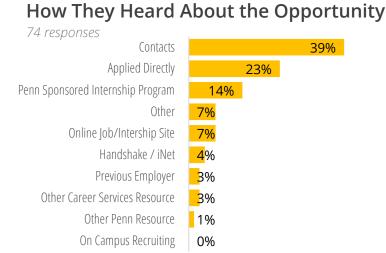
### Paid Work/Internships

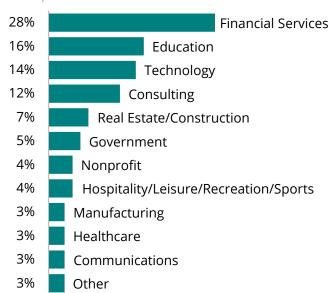
76 responses



#### **Industries**

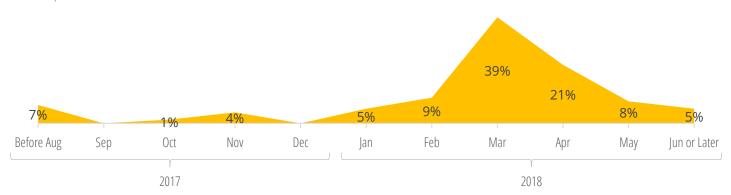
76 responses





# When They Got Their Offer

75 responses





# **Internships & Jobs by Concentration**

**Accounting** 

**Actuarial Science** 

**Behavioral Economics** 

**Business Analytics** 

**Business Economics & Public Policy** 

Finance

**Global Analysis** 

**Health Care Management and Policy** 

**Legal Studies and Business Ethics** 

Management

**Managing Electronic Commerce** 

Marketing

**Marketing & Communication** 

**Marketing & Operations Management** 

**Operations Information & Decisions** 

Real Estate

Retailing

**Social Impact and Responsibility** 

**Statistics** 

**Undeclared** 



# **Internships & Jobs by Concentration**

#### Accounting

**BCG.** Summer Associate +

BMO Harris, Intern +

Bryant Park Capital, Summer Analyst \*

Capital One, Product Management & Analytics Intern \*

CDIB Capital International, Summer Analyst \*

Credit Suisse, Investment Banking Summer Analyst +

Evercore, Summer Analyst +

Evercore, Summer Analyst +

**GAMCO Investors, Inc.,** Equity Research Analyst Intern \*

Goldman Sachs, Summer Analyst +

HSBC, Global Markets Summer Intern \*

JetBlue Airways, Product Development Intern +

Natixis, Summer 2018 Treasury Analyst +

PJT Partners, Summer Analyst +

PwC, Consulting Trainee \*

**RBC**, Summer Analyst +

Silver Lake, Summer Analyst +

Vineyard Vines, Finance & Accounting Intern \*

Wells Fargo Advisors, Summer Analyst \*

+ Rising Senior

\* Rising Junior

Rising Sophomore

#### **Actuarial Science**

AllianceBernstein, Fixed Income Intern +

Facebook, Data Analytics Intern \*

Monell Chemical Senses Center, Jr. Accountant +

National University of Singapore, Research Intern \*

Nuveen, Intern +

Transamerica, Actuarial Intern +

#### **Behavioral Economics**

Bain Capital, Private Equity Summer Analyst +

F5 Networks, UX Research Intern +

Galera Consultores, Summer Intern \*

J. P. Morgan, Markets Summer Analyst +

J. P. Morgan, Summer Analyst \*

ILL, Marketing Intern +

**LionBird Ventures,** Summer Investment Analyst \*

**Societe Generale**, Markets Trading Summer Analyst +

#### **Business Analytics**

20th Century Fox, Digital Marketing Intern +

AB Bernstein, Associate +

Accenture, Strategy Consultant +

Airbnb, Software Engineering Intern +

Artemis Real Estate Partners, Summer Intern \*

Atomic, Data Analytics Intern \*

Audax Group, Summer Analyst +



Axel Johnson Inc, Summer Analyst \*

**Bain & Company,** Associate Consultant Intern +

Balyasny Asset Management L.P., Big Data Intern \*

Bloomingdale's, Inc., Buying Intern +

BlueCrest Capital, Summer Analyst +

**Boston Consulting Group,** Summer Associate +

**Boston Consulting Group, Summer Associate +** 

cg42, Undergraduate Intern +

Comcast, Business Strategy Intern +

Credit Suisse, Summer Analyst +

**Evercore,** Summer Analyst +

**Evercore**, Summer Analyst +

Exeter, Summer Intern \*

F5 Networks, UX Research Intern +

Facebook, Data Scientist Intern +

Facebook, Facebook University - Analytics Intern \*

Financial Partners Capital Management, Summer Research Analyst \*

FTI Consulting, Data & Analytics Intern +

**Galera Consultores,** Summer Intern \*

Goldman Sachs, Intern +

Google, Associate Product Marketing Manager +

Google, Business Intern +

IBM, Analytics & Data Intern +

Incus Capital, Intern +

**Interbrand,** Strategy & Analytics Intern o

J. Walter Thompson (JWT), Accounts Intern +

JMI Equity, Summer Investment Analyst \*

JP Morgan, Summer Analyst \*

JPMorgan Chase & Co, Investment Banking Summer Analyst +

JPMorgan Chase & Co, Technology Analyst Intern \*

**KPMG**, Innovation Lab Intern +

**KPMG,** Strategy Consulting Intern +

Lazard Asset Management, Summer Analyst +

Liberty SBF, Summer Intern \*

McKinsey & Company, Business Analyst \*

Moelis & Company, Summer Analyst +

Moody's Analytics, Business Analyst Intern \*

Morgan Stanley, Investment Banking Summer Analyst +

Morgan Stanley, Technology Analyst +

Northwestern Mutual, Wealth Management Summer Analyst \*

Ogilvy, Intern +

Pacer Partners, Summer Analyst +

Paramount Pictures, Market Intelligence and POS Tracking Intern \*

PJT Partners, Summer Analyst +

PNC, Finance and Accounting Intern +

**PwC**, International Corporate Tax Intern +

Raines International, Research Analyst \*

**Rockbridge Capital,** Investment Group Intern \*

The Blackstone Group, Real Estate Summer Analyst +

The Raine Group, Financial Analyst +

- + Rising Senior
- \* Rising Junior
- Rising Sophomore



TruSTAR Technology, Threat Intelligence Intern +

Two Six Capital, Data Scientist Intern \*

Vista Equity Partners, Investment Intern \*

Wawa Inc., Enterprise Productivity Intern +

Wayfair, Business Analyst +

Wayfair, Summer Business Analyst +

Wells Fargo, Investment Banking Summer Analyst +

WeWork, Building Openings Intern \*

+ Rising Senior

\* Rising Junior

Rising Sophomore

#### **Business Economics & Public Policy**

**Deloitte Consulting,** Summer Scholar +

**DNB Markets,** Investment Banking Summer Intern \*

Penn Program on Regulation, Research Assistant \*

**PwC,** Strategy& Start Intern \*

Strategy& PwC, Summer Associate +

**United Nations Foundation,** Partnerships Intern +

#### **Environmental Policy and Management**

RongTong Capital, Summer Intern \*

#### **Finance**

AB Bernstein, Associate +

Adage Capital Management, Summer Analyst +

AIG, Investments Intern +

AllianceBernstein, Equities Intern +

AllianceBernstein, Fixed Income Intern +

AllianceBernstein, Sophomore Intern \*

Altamont Capital Partners, Analyst Intern +

AmerisourceBergen, Internal Audit Intern \*

Ares Management, Analyst +

**Ares Management, Private Equity Summer Analyst +** 

Atlas Advisors, IB Summer Analyst +

Atlas Holdings LLC, Summer Analyst +

Axel Johnson Inc, Summer Analyst \*

Ayco, Goldman Sachs, Investment Management Intern \*

Bank Leumi USA, Commercial Banking Credit Intern \*

Bank of America Merrill Lynch, Summer Analyst +

Barclays, Investment Banking Summer Analyst +

Barclays, Summer Analyst +

**BCG,** Summer Associate +

**BlackRock**, Product Strategy & Client Solutions Analyst +

BlackRock, Summer Analyst +

BlueCrest Capital, Summer Analyst +

BMO Capital Markets, Investment Banking Summer Analyst +

BMO Harris, Intern +

BNP Paribas, Global Markets Summer Analysts +

BNY Mellon, Summer Analyst +

**Boston Comsulting Group,** Summer Associate +

Boston Consulting Group, Summer Associate +

Bryant Park Capital, Summer Analyst \*

BTIG, Sales and Trading Intern +



Buzz Franchise Brands, Business Analyst/Consultant +

Cantor Fitzgerald, Sales and Trading Summer Analyst \*

Capital One, Business Analyst +

Capital One, Product Management & Analytics Intern \*

CBRE, Summer Intern \*

CDIB Capital International, Summer Analyst \*

**Centerview Partners,** Investment Banking Summer Analyst +

Centerview Partners, Summer Analyst +

ChargeItSpot, Product Team Member \*

Citi, Capital Markets Summer Analyst +

Citi, Sophomore Leadership Program Intern \*

Citi, Summer Analyst +

Citi, Summer Analyst +

Citi, Summer Analyst +

Citigroup, Summer Analyst +

City Hall Capital, Summer Analyst \*

Clark Capital Management Group, Intern \*

Clearsight Advisors, Summer Analyst +

Cognizant, Business Analyst \*

**ConEdison Clean Energy Businesses,** Business Development and Finance Summer Intern \*

Credit Suisse, Investment Banking Summer Analyst +

Credit Suisse, Investment Banking Summer Analyst +

Credit Suisse, Summer Analyst +

CVS Lane, Summer Analyst \*

**Delta Galil Industries, Planning Intern** \*

**Deutsche Bank,** Investment Banking Summer Analyst +

Deutsche Bank, Summer Analyst \*

**Deutsche Bank**, Summer Analyst +

**Dimensional Fund Advisors,** Financial Advisor Services Intern +

**DNB Markets,** Investment Banking Summer Intern \*

Evercore, Summer Analyst +

**Evercore**, Summer Analyst +

**Evercore**, Summer Analyst +

Evercore, Summer Analyst +

**Evercore**, Summer Analyst +

**EY-Parthenon**, Summer Associate +

Facebook, Data Analytics Intern \*

Facebook, Finance Analyst +

Facebook, Software Engineering Inter +

FENIX Group International, Healthcare Consultant Intern \*

ff Venture Capital, Summer Associate \*

**Fidelity Investments,** Diverse Investors Student Experience Intern \*

Financial Partners Capital Management, Summer Research Analyst \*

Frandzel Robins Bloom & Csato, Generalist \*

Freddie Mac, Multifamily Risk Distribution & Credit Intern \*

Friendship Pharmacy, Accounting Intern \*

FS Investments, Business Solutions Intern \*

- + Rising Senior
- \* Rising Junior
- Rising Sophomore



FS Investments, Intern +

General Atlantic, Summer Analyst +

General Atlantic, Summer Analyst \*

**GENEWIZ,** Finance Intern \*

Goldman Sachs, +

Goldman Sachs, Intern +

Goldman Sachs, Investment Banking Summer Analyst \*

Goldman Sachs, Sales and Trading Summer Analyst \*

Goldman Sachs, Securities Summer Analyst +

Goldman Sachs, Summer Intern \*

GoldOller, Summer Analyst \*

Goode Partners, Summer Analyst \*

Google, Associate Product Management Intern +

Google, Associate Product Marketing Manager +

**Guggenheim Securities, Summer Analyst \*** 

**Guidepost Growth Equity, Summer Analyst +** 

Houlihan Lokey, Investment Banking Summer Analyst +

**HSBC**, Global Markets Summer Intern \*

HSBC, Summer Analyst +

Incus Capital, Intern +

J. P. Morgan, Global Treasury Management Summer Analyst +

J. P. Morgan, Markets Summer Analyst +

J. P. Morgan, Summer Analyst \*

J. P. Morgan, Summer Analyst +

J. P. Morgan, Summer Analyst +

J. P. Morgan, Summer Analyst +

**j2 Global,** Financial Audit Intern \*

**Jamison Capital Partners.** Ouantitative Researcher Trader +

JetBlue Airways, Product Development Intern +

JP Morgan, Summer Analyst \*

JPMorgan Chase & Co, Corporate Summer Analyst +

JPMorgan Chase & Co, Summer Analyst \*

**KKR**, Internal Audit Intern +

Lazard, Investment Banking Summer Analyst +

Lazard, Summer Analyst +

Lazard Asset Management, Summer Analyst +

Liberty SBF, Summer Intern \*

LionBird Ventures, Summer Investment Analyst \*

Logan Circle Partners, Trading Analyst \*

Marshall Wace, Finance and Operations Intern \*

McKinsey & Company, Business Analyst \*

McKinsey & Company, Intern +

McKinsey & Company, Summer Analyst +

Miller Investment Management, Intern \*

Mizuho Bank, Summer Analyst +

MM Dillon and Company, Investment Banking Summer Analyst \*

Moelis & Company, Investment Banking Summer Analyst +

- + Rising Senior
- \* Rising Junior
- Rising Sophomore



Moelis & Company, Investment Banking Summer Analyst +

Moelis & Company, Summer Analyst +

Monell Chemical Senses Center, Jr. Accountant +

Morgan Stanley, Intern +

Morgan Stanley, Fixed Income Sales and Trading Summer Analyst \*

Morgan Stanley, Investment Banking Summer Analyst +

Morgan Stanley, Investment Banking Summer Analyst \*

Morgan Stanley, Investment Banking Summer Analyst +

Morgan Stanley, Investment Banking Summer Analyst +

Morgan Stanley, Summer Analyst +

Morgan Stanley, Summer Analyst +

Motivo, Finance Consulting Intern \*

NASDAQ, Inc., US Options Summer Intern \*

National American Miss, 2017-2018 National American Miss \*

National University of Singapore, Research Intern \*

Natixis, Summer 2018 Treasury Analyst +

Nomura Securities, Global Markets Summer Analyst +

Northwestern Mutual, Wealth Management Summer Analyst \*

Nuveen, Intern +

Pacer Partners, Summer Analyst +

Pearson, Project Management Intern \*

Penn Program on Regulation, Research Assistant \*

**PGIM Fixed Income**, Summer Analyst +

Philadelphia Bar Foundation, Grants & Technology Intern \*

Pierpoint Capital, Summer Analyst \*

PIMCO, Portfolio Analyst +

PJT Partners, Summer Analyst +

PJT Partners, Summer Analyst +

PJT Partners, Summer Analyst +

PNC, Finance and Accounting Intern +

PNC Bank, Investment Banking Analyst Intern +

PNC Financial Services, Inc. Wealth Management, Wealth Management Intern \*

Pogo Incorporated, Doorman \*

Point72, Summer Analyst +

Point72, Summer Research Analyst \*

Point72 Asset Management, Summer Analyst \*

PwC, Consulting Trainee \*

**PwC,** Strategy& Start Intern \*

Qatalyst Partners, Investment Banking Summer Analyst +

Raymond James Financial, Equity Research Summer Associate +

RBC, Summer Analyst +

RBC Capital Markets, Global Markets Summer Analyst +

Regeneron, Intern \*

**Rockbridge Capital**, Investment Group Intern \*

Russell Investments, U.S. Equity Research Intern \*

Salesforce, Controller's Organization Associate \*

Samsung, Strategy and Operations Intern \*

**SAP,** Corporate Development Intern \*

**SeeleTech,** Strategy and DevOps Summer Analyst +

SevenFifty, Intern +

- + Rising Senior
- \* Rising Junior
- Rising Sophomore



Silver Lake, Summer Analyst +

Societe Generale, Markets Trading Summer Analyst +

StepStone Group, Private Equity Summer Analyst +

Stifel Financial, Summer Analyst +

Strategic Exit Advisors, Summer Analyst +

The Blackstone Group, Real Estate Summer Analyst +

The Blackstone Group, Summer Analyst +

The Blackstone Group, Summer Analyst +

The Blackstone Group, Summer Business Analyst +

The Blackstone Group, Tactical Opportunities Summer Analyst +

The Raine Group, Financial Analyst +

The Related Companies, LP, Development Accounting Summer Intern \*

Transamerica, Actuarial Intern +

UBS, \*

University of Pennsylvania, Research Assistant +

University of Pennsylvania, Research Assistant \*

**Urban Outfitters Inc.,** Supply Chain Finance Summer Analyst \*

Vertex Pharmaceuticals, Corporate Finance Intern +

Vista Equity Partners, Investment Intern \*

Wawa Inc., Enterprise Productivity Intern +

Weiss Multi-Strategy Advisers, Summer Analyst +

Wells Fargo, Investment Banking Summer Analyst +

Wells Fargo, Investment Banking Summer Analyst +

Wells Fargo Advisors, Summer Analyst \*

Wells Fargo Advisors, Wealth and Investment Management Intern \*

Wells Fargo Advisors, Wealth and Investment Management Intern +

#### Global Analysis

Goldman Sachs, Summer Analyst +

Symphony Communication Services, Sales Analyst and Account Management Intern \*

#### Health Care Management and Policy

Abramson Cancer Center, Research Assistant +

Anthem, Inc., Internal Consultant \*

Aspire Health, Intern +

**Bain & Company,** Associate Consultant Intern +

Bank of America, Global Risk Summer Analyst +

City Hall Capital, Summer Analyst \*

**Defense Health Agency, Intern +** 

Emory Healthcare, Nursing Administration Intern \*

Goldman Sachs, Investment Banking Summer Analyst \*

**Hearst Health,** Corporate Development Intern +

Johnson & Johnson, Summer Analyst +

Northwestern Medicine, Operations Intern \*

Regeneron Pharmaceuticals, Intern +

University of Pennsylvania, Research Assistant \*

### Legal Studies and Business Ethics

AllianceBernstein, Sophomore Intern \*

Anheuser-Busch, Marketing Trainee Program Intern +

BlackRock, Product Strategy & Client Solutions Analyst +

+ Rising Senior

\* Rising Junior



Ellison Group, Accounting Intern +

FTI Consulting, Data & Analytics Intern +

j2 Global, Financial Audit Intern \*

Morgan Stanley, Investment Banking Summer Analyst +

Morgan Stanley, Sophomore Summer Analyst \*

Morgan Stanley, Summer Analyst \*

Philadelphia Bar Foundation, Grants & Technology Intern \*

PJT Partners, Summer Analyst +

Point72, Summer Research Analyst \*

Young & Rubicam, Account Management Assistant +

Russell Investments, U.S. Equity Research Intern \*

#### Management

Allstate Insurance, Intern +

Altamont Capital Partners, Analyst Intern +

**Amazon**, Operations Financial Analyst +

AMC Networks, Data Solutions Sales Intern +

**Atomic,** Data Analytics Intern \*

Bain & Company, Associate Consultant Intern +

Bain & Company, Associate Consultant Intern +

Bain & Company, Associate Consultant Intern +

**BBVA**, Global Insurance Strategy Intern +

Berkadia Commercial Mortgage, Strategic Initiatives Intern \*

BlackRock, Summer Analyst +

Bloomingdale's, Inc., Merchant Intern +

BNY Mellon, Summer Analyst +

**Boeing Company,** Internal Management Consultant +

**Boston Consulting Group,** Summer Associate +

BRIC Arts & Media, Artist Services Intern +

Cantor Fitzgerald, Sales and Trading Summer Analyst \*

Capital One, Business Analyst +

CBRE, Intern +

ChargeItSpot, Product Team Member \*

Citi, Capital Markets Summer Analyst +

Cognizant, Business Analyst \*

Credit Suisse, Investment Banking Summer Analyst +

CVS Lane, Summer Analyst \*

Delta Galil Industries, Planning Intern \*

Deutsche Bank, Summer Analyst +

**Dimensional Fund Advisors**, Financial Advisor Services Intern +

**Endeavor**, Entrepreneur Selection & Growth Intern \*

Evercore, Summer Analyst +

Facebook, Data Scientist Intern +

ff Venture Capital, Summer Associate \*

General Atlantic, Summer Analyst +

General Atlantic, Summer Analyst \*

**Generation**, Volunteer +

Goldman Sachs, +

Goode Partners, Summer Analyst \*

Houlihan Lokey, Investment Banking Summer Analyst +

Hudson Bankers, Analyst +

+ Rising Senior

\* Rising Junior



#### IBM, +

J. P. Morgan, Summer Analyst +

J. Walter Thompson (JWT), Accounts Intern +

Kaiser Associates, Summer Associate Consultant +

Keeley Companies, Marketing Intern +

**Keru**, Product Operations Intern \*

Kotter, Marketing Intern +

**Leadership in the Business World,** Head Residential Teaching Advisor \*

Lehigh Valley Health Network, Summer Intern \*

Lincoln Financial Group, Intern \*

L'Oreal, Global Marketing Intern +

Luxottica, Human Resources Intern \*

Macquarie Group, Summer Analyst +

McCormick & Co., Customer Service Analyst Intern \*

MOD Worldwide, Strategy Intern \*

Morgan Stanley, Intern +

Morgan Stanley, Investment Banking Summer Analyst \*

Morgan Stanley, Sophomore Summer Analyst \*

Morgan Stanley, Summer Analyst +

Morgan Stanley, Summer Analyst \*

Movers Specialty Service (MSS), Dispatch Assistant - Intern \*

NASDAQ, Inc., US Options Summer Intern \*

National University of Singapore, Research Intern \*

Northwestern Medicine, Operations Intern \*

**NVA, Strategy Intern** \*

Oak Point Partners, Junior Analyst +

Pearson, Project Management Intern \*

Penn Office of Investments, Summer Intern \*

PIMCO, Account Analyst +

PNC Bank, Investment Banking Analyst Intern +

RongTong Capital, Summer Intern \*

Salesforce, Controller's Organization Associate \*

**SAP,** Corporate Development Intern \*

SHIFT HR Compliance Training, LLC, Marketing Intern +

**Squarespace**, Software Engineering Intern +

**State Street Global Advisors,** Business Systems Analyst \*

StepStone Group, Private Equity Summer Analyst +

**Strategy&**, Advisory Intern +

Symphony Communication Services, Sales Analyst and Account Management Intern \*

TDC Consulting, Intern \*

TruSTAR Technology, Threat Intelligence Intern +

V2A, Summer Business Analyst \*

Vista Equity Partners, Investment Intern \*

Vista Equity Partners, Investment Intern \*

WeWork, Building Openings Intern \*

Williams-Sonoma Inc., Global Sourcing Intern +

#### Managing Electronic Commerce

Cognizant, Business Analyst \*

+ Rising Senior

\* Rising Junior



#### Marketing

Accenture, Analyst +

**Accenture, Strategy Consultant +** 

Allstate Insurance, Intern +

Anheuser-Busch, Marketing Trainee Program Intern +

Bain & Company, Associate Consultant Intern +

Bloomingdale's, Inc., Buying Intern +

Bloomingdale's, Inc., Merchant Intern +

**Boston Consulting Group, Summer Associate +** 

Buzz Franchise Brands, Business Analyst/Consultant +

CBRE, Intern +

Citi, Cards Summer Analyst +

Clark Capital Management Group, Intern \*

Comcast, Digital Marketing Intern +

**ConEdison Clean Energy Businesses,** Business Development and Finance Summer Intern \*

**Ellison Group,** Accounting Intern +

**F5 Networks,** UX Research Intern +

Facebook, Finance Analyst +

Goldman Sachs, Summer Analyst +

**Guggenheim Securities,** Summer Analyst \*

Havas Health and You, Strategic Planning Intern \*

IBM, +

J. Walter Thompson (JWT), Accounts Intern +

JLL, Marketing Intern +

JPMorgan Chase & Co, Corporate Summer Analyst +

Kotter, Marketing Intern +

**KPMG,** Strategy Consulting Intern +

**Lazard,** Investment Banking Summer Analyst +

L'Oreal, Global Marketing Intern +

LUX Global Label, Intern +

Melrose Recordings, Marketing Intern \*

Morgan Stanley, Summer Analyst \*

Motivo, Finance Consulting Intern \*

PepsiCo, Corporate Strategy Intern +

Raines International, Research Analyst \*

RBC Capital Markets, Global Markets Summer Analyst +

Red Bull, Brand Marketing Intern +

**Salesforce**, Partner Sales and Strategy Intern +

University of Pennsylvania, Dining Intern +

**VeryApt**, Marketing Intern \*

Wayfair, Summer Business Analyst +

Young & Rubicam, Account Management Assistant +

#### Marketing & Communication

20th Century Fox, Digital Marketing Intern +

Advent Morro Equity Partners, Junior Analyst \*

Tether, Intern \*

Warner Bros. Pictures, Marketing Services Intern \*

### Marketing & Operations Management

BlackRock, Summer Analyst +

+ Rising Senior

\* Rising Junior



BNP Paribas, Global Markets Summer Analysts +

Credit Suisse, Summer Analyst +

**EY-Parthenon,** Summer Associate +

Facebook, Data Scientist Intern +

Google, Software Engineering Intern +

**Keeley Companies**, Marketing Intern +

**Keru**, Product Operations Intern \*

MOD Worldwide, Strategy Intern \*

Optiver, Trading Intern \*

Paramount Pictures, Market Intelligence and POS Tracking Intern \*

PetSmart, Buying Intern +

PNC Bank, Investment Banking Analyst Intern +

PNC Financial Services, Inc. Wealth Management, Wealth Management Intern \*

State Street Global Advisors, Business Systems Analyst \*

Strategy&, Advisory Intern +

The Estee Lauder Companies Inc., Presidential Associate Summer Intern +

#### Operations Information & Decisions

Accenture, Analyst +

Advent Morro Equity Partners, Junior Analyst \*

AllianceBernstein, Equities Intern +

Amazon, Operations Financial Analyst +

**AMC Networks,** Data Solutions Sales Intern +

AmerisourceBergen, Internal Audit Intern \*

Artemis Real Estate Partners, Summer Intern \*

**Bain & Company**, Associate Consultant Intern +

Bain & Company, Associate Consultant Intern +

Bank of America, Global Risk Summer Analyst +

Bank of America Merrill Lynch, Summer Analyst +

Barclays, Investment Banking Summer Analyst +

Boston Consulting Group, Summer Associate +

BRIC Arts & Media, Artist Services Intern +

**CBRE,** Summer Intern \*

Chemimage, Summer Intern +

Citi, Cards Summer Analyst +

Clearsight Advisors, Summer Analyst +

Comcast, Digital Marketing Intern +

Credit Suisse, Summer Analyst +

**EY-Parthenon**, Summer Associate +

Frandzel Robins Bloom & Csato, Generalist \*

**GAMCO Investors, Inc.,** Equity Research Analyst Intern \*

Generation, Volunteer +

Goldman Sachs, Intern +

Goldman Sachs, Summer Analyst +

J. P. Morgan, Global Treasury Management Summer Analyst +

J. P. Morgan, Summer Analyst +

JP Morgan, Summer Analyst +

Kaiser Associates, Summer Associate Consultant +

LashBeePro, Business Development Intern \*

Lazard, Emerging Tech Analyst +

Lazard, Summer Analyst +

+ Rising Senior

\* Rising Junior



**Leadership in the Business World,** Head Residential Teaching Advisor \*

LUX Global Label, Intern +

Luxottica, Human Resources Intern \*

Marshall Wace, Finance and Operations Intern \*

McKinsey & Company, Summer Analyst +

Microsoft, Software Engineering Intern +

Morgan Stanley, Public Finance Investment Banking Summer Analyst +

PIMCO, Account Analyst +

Raymond James Financial, Equity Research Summer Associate +

Salesforce, Partner Sales and Strategy Intern +

**SeeleTech,** Strategy and DevOps Summer Analyst +

**SevenFifty, Product Manager Intern +** 

Stifel Financial, Summer Analyst +

TDC Consulting, Intern \*

Tovala, Engineering Intern +

**Urban Outfitters Inc.,** Supply Chain Finance Summer Analyst \*

VeryApt, Marketing Intern \*

+ Rising Senior

\* Rising Junior

Rising Sophomore

#### Real Estate

AIG, Investments Intern +

Berkadia Commercial Mortgage, Strategic Initiatives Intern \*

Centerview Partners, Summer Analyst +

Farallon Capital, Intern \*

Goldman Sachs, Summer Analyst +

GoldOller, Summer Analyst \*

Mana Miami, Real Estate Acquisitions & Development Intern \*

Pacer Partners, Summer Analyst +

Penn Office of Investments, Summer Intern \*

PIMCO, Portfolio Analyst +

The Blackstone Group, Real Estate Summer Analyst +

The Blackstone Group, Summer Analyst +

The Related Companies, LP, Development Accounting Summer Intern \*

Wells Fargo, Investment Banking Summer Analyst +

WeWork, Growth Operations Analyst +

#### Retailing

McCormick & Co., Customer Service Analyst Intern \*

PetSmart, Buying Intern +

#### Social Impact and Responsibility

BlackRock, Summer Analyst +

ChemImage, Summer Intern +

HSBC, Summer Analyst +

Morgan Stanley, Summer Analyst \*

**State Street Global Advisors,** Business Systems Analyst \*

#### Statistics

ActionIQ, Data Science Intern +

Apple, 3D Software Engineer Intern +

Ares Management, Analyst +

Atlas Advisors, IB Summer Analyst +



Bain Capital, Private Equity Summer Analyst +

Bank Leumi USA, Commercial Banking Credit Intern \*

Barclays, Summer Analyst +

BCG, Summer Associate +

Boston Consulting Group, Summer Associate +

Citi, Sophomore Leadership Program Intern \*

Citi, Summer Analyst +

Citi, Summer Analyst +

Citi, Summer Analyst +

ClearView Healthcare Partners, Summer Analyst +

Credit Suisse, Investment Banking Summer Analyst +

Credit Suisse, Summer Analyst +

**Deloitte Consulting,** Summer Scholar +

**EY-Parthenon,** Summer Associate +

Facebook, Software Engineer Intern \*

FS Investments, Business Solutions Intern \*

GoDaddy, Advanced Analytics Intern +

Havas Health and You, Strategic Planning Intern \*

JP Morgan, Summer Analyst +

JP Morgan, Summer Analyst \*

JPMorgan Chase & Co, Summer Analyst \*

KKR, Internal Audit Intern +

Magma Venture Partners, Summer Venture Capital Associate \*

Morgan Stanley, Fixed Income Sales and Trading Summer Analyst \*

Morgan Stanley, Global Capital Markets Summer Analyst \*

Nuveen, Intern +

Optiver, Trading Intern \*

Pico Quantitative Trading, Platform Engineering Intern \*

Pierpoint Capital, Summer Analyst \*

PIMCO, Portfolio Analyst +

Point72 Asset Management, Summer Analyst \*

Qatalyst Partners, Investment Banking Summer Analyst +

Raymond James Financial, Equity Research Summer Associate +

The Blackstone Group, Summer Business Analyst +

The Rock Creek Group, Summer Analyst \*

UBS, \*

**University of Pennsylvania,** Research Assistant +

**XO Group Inc.,** Business Intelligence & Analytics Intern \*

#### Undeclared

#### Juniors

aavrani, Intern \*

Ally Bridge Group, Private Equity Summer Analyst \*

Ampersand Ltd, Summer Intern \*

**Annaly Capital Management**, Quantitative Research Intern \*

Anthropologie, Intern \*

Ascensus, Financial Analyst \*

**Axonius,** Software Engineering \*

BankMobile, Business Analyst Intern \*

**Blackstone Group,** Software Engineering Intern \*

+ Rising Senior

\* Rising Junior



Bristol-Myers Squibb, Translational Research Intern \*

Brookfield Asset Management, Summer Analyst \*

Canadian Imperial Bank of Commerce (CIBC), Intern \*

CariClub, Product Management Intern \*

Castleton Commodities International, Natural Gas Intern \*

CB Insights, Intelligence Unit Intern \*

CBIZ, Administrative Outsourcing Intern \*

CBS Interactive, Product Manager Intern \*

Chegg, Product Management Intern \*

Chembulk Tankers, Summer Strategy Analyst \*

Christian Dior Couture, Elite & Client Development Intern \*

Citi, Summer Analyst Intern \*

City of Grand Forks, Marketing and Sales Intern \*

Comcast NBCUniversal, Data Analytics Intern \*

comScore, TV & Cross Platform Research Intern; Account Management intern \*

Cornucopia Capital, Investment Analyst \*

**Coursera,** Software Engineering Intern \*

Credit Suisse, Summer Analyst \*

**D&J China**, Summer Analyst \*

**Diversis Capital, Summer Analyst \*** 

**Dragoneer Investment Group, Intern \*** 

EC M&A, Investment Banking Summer Analyst \*

Eldridge Industries, Investment Summer Analyst \*

**EMD Serono Inc. (Merck Group),** Global Market Access and Pricing Intern \*

**EquityZen,** Product and Data Science Intern \*

Facebook, Global Marketing Solutions Intern \*

Facebook, Software Engineering Intern \*

First Round Capital, Platform Intern \*

Foxhill Capital, Summer Analyst \*

Fresh Digital Group, Blockchain Research Analyst Intern \*

Goldman Sachs, Investment Banking Summer Analyst \*

Goldman Sachs, Investment Management Summer Analyst \*

Harbor Group International, Asset Management Intern \*

Horsesmouth, LLC, Intern Fellow \*

INTTRA, Summer Analyst \*

InvestiNet, Summer Analyst \*

Itaú Unibanco, Operations & Technology Intern \*

J. P. Morgan, Summer Analyst \*

J. P. Morgan, Summer Analyst \*

JP Morgan, Investment Banking Summer Analyst \*

JPMorgan Chase & Co, Markets Summer Analyst \*

Keru, Operations Intern \*

KIPP Bay Area Schools, Summer Finance Associate \*

Kite Pharma, Research and Development Intern \*

KK Fund, Analyst \*

KKR, Audit Intern \*

**Lumbermens Merchandising Corporation, Finance Intern** \*

Macquarie Investment Management, Distribution Intern \*

Manning & Napier, Equity Research Intern \*

Marshall Wace, Summer Analyst \*



McCombie Group, Summer Analyst \*

McKinsey & Company, Sophomore Summer Business Analyst \*

McKinsey & Company, Summer Business Analyst \*

Michael J. Crescenz VA Medical Center, Student Research Assistant \*

Microsoft, Capital Markets Intern \*

Morgan Stanley, Intern \*

NBCUniversal, Film Intern \*

Neenah, Inc., Summer Business Analyst \*

New York Musical Festival, General Management Intern \*

OneThree Biotech, Data Science Intern \*

Owls Nest Partners, Investment Analyst \*

Palladium Equity Partners, Summer Analyst \*

**PayPal,** Software Engineering Intern \*

Penn Capital Management, Summer Analyst (PRIME Intern) \*

Pfizer Inc., Information & Data Analyst \*

Porter Novelli, Public Relations Intern \*

**ReNew Power,** Corporate Communications Intern / "Global Green Scholar" \*

Richey May & Co, Business Advisory Intern \*

**RMI Insights,** Investment Banking Summer Analyst \*

Round Hill Capital, Summer Analyst \*

**Schumacher Financial Services,** Summer Intern \*

SeedInvest, Venture Team Analyst \*

**Shahi Exports,** Intern \*

Silver Lake Partners, Summer Analyst \*

**Skydance**, Business Development Intern \*

**SMBC**, Summer Analyst \*

Social Solutions, Intern \*

**Speakable PBC,** Software and Data Intern \*

**State Street Corporation,** Summer Intern - GX Software Solutions \*

**Stryker,** Finance Intern \*

Sumitomo Mitsui Banking Corporation, Leveraged Finance Intern \*

T. Rowe Price, Data Analytics Intern \*

Tiger Management, Hedge Fund Summer Analyst \*

Twine Labs, Chief of Staff \*

UniCredit, Summer Analyst \*

United Parcel Service (UPS), International Marketing Summer Analyst \*

University of Pennsylvania, Research Assistant \*

University of Pennsylvania - Computational Memory Lab, Research Assistant \*

University of Pennsylvania - Graduate School of Education, Finance Summer Intern \*

University of Pennsylvania - GRASP Lab, Research Assistant \*

**University of Pennsylvania - Perelman School of Medicine; Summer Undergraduate Minority Research Program, Research**Assistant \*

**US Securities and Exchange Commission,** Honors Business Intern \*

Vector Marketing, Pilot Sales Manager \*

Visa, Risk Intelligence Analyst \*

**Volvo, Financial Analyst \*** 

Water Asset Management, Investment Analyst Intern \*

Wayfair, Business Analyst \*

**Xerox,** Digital Marketing Intern \*



Amalan International Indonesia, Finance Intern o

AngelMD, Intern ○

**Argonne National Laboratory,** Student Research Program Participant ○

Ashoka, Intern o

**BankMobile**, Business Analyst o

**Bravo Inc.,** Project Manager/Intern o

California State Senator Ben Allen, Intern o

**CBRE Global Investors,** Summer Analyst o

Crepe Diem, Owner o

**Deloitte,** Summer Analyst o

**Deloitte & Touche,** Summer Intern o

**EcoSpark,** Communications Intern o

**Fidelity Investments,** Software Engineer Intern o

FMDQ OTC Security Exchange, Summer intern o

**Gesualdi Construction**, Laborer o

**Government of Canada**, Parliamentary Assistant ○

**GREE Ventures,** Venture Capital Summer Analyst o

**Greppo Technologies**, Intern o

Hero FinCorp, Intern o

Koss Olinger, Investment Analyst Intern o

**liwwa**, **Inc.**, Business Analyst ○

**Lyncros,** Business Development o

**Lynk Global**, Research Analyst Intern o

M&T Bank, National Division Intern ○

Maeil Business Newspaper, Intern o

McKinsey & Company, Freshman Computer Science Intern ○

McKinsey & Company, Freshman Diversity Leadership Intern o

MedLab Media Group, Analytics Consultant o

**Meyler Capital**, Summer Associate o

MFA Financial, Intern o

MilkCrate, Marketing Intern o

Mirador Global LP, Marketing & Business Intern o

**MobileODT,** Product Management Intern ○

Moyee Coffee Exporter, Junior Intern ○

MTR Corporation, Summer Intern o

**Northwestern Mutual**, Financial Representative o

Ocean Hugger Foods AND Plantbased Solutions, Marketing Associate o

**Oncoceutics,** Finance and Business Development Intern o

Peerlift, Co-Founder o

Pine Cove Summer Camps, Camp Counselor o

Pivoton Capital, Summer Analyst o

**PrintWithMe, INC,** Operations Intern  $\circ$ 

Rebellion Research, o

**RK Test Prep**, SAT Tutor o

**Showtime**, Media Planning Intern o

**Sparkl**, Marketing Intern o

Steignet, Analyst o

**Strathmore University,** Research Analyst/Independent Researcher o

Student Federal Credit Union, Summer Manager o

**TD Ameritrade,** Financial Risk Management Intern o



**Teamability,** Digital Marketing Specialist ○

**The Palmenberg Group,** Business Analyst Intern o

**Two Sigma,** Software Engineering Intern ○

**U.S. Securities and Exchange Commission,** Quantitative Analyst Intern o

**University of Pennsylvania**, Research Assistant o

**University of Pennsylvania**, Research Assistant o

**University of Pennsylvania**, Research Assistant o

University of Pennsylvania - Linguistics Data Consortium, Management & Technology Summer Institute, Research

Assistant, Head Residential and Teaching Assistant o

University of Pennsylvania - Penn Undergraduate Research Mentoring Program (PURM), Research Assistant o

University of Pennsylvania - PENNCAP, Peer Mentor o

University of Pennsylvania - Perelman School of Medicine, Student Worker o

**Validere**, Analytics Intern o

Wee Burn Country Club, Caddy o

Wharton SPUR, Research Assistant o

**ZMC - ZelnickMedia Capital,** Private Equity Summer Associate o