

# The Wharton School Summer 2016 Survey

**Rising Seniors** 

**Rising Juniors** 

**Rising Sophomores** 

# Methodology

Career Services at the University of Pennsylvania annually surveys undergraduates about their summers. This report looks at rising sophomores, juniors and seniors from The Wharton School during the summer of 2016.

# Summer 2016 Employment Report

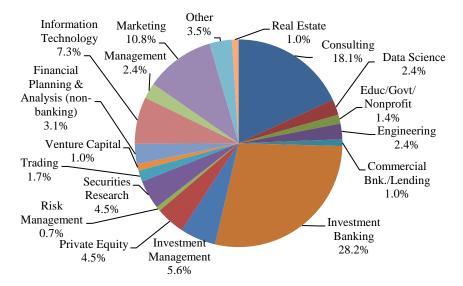
Wharton Undergraduate Class of 2017 - Rising Seniors



Student responses were collected using an online survey between August 2016 and December 2016. Of the 602 Wharton students scheduled to graduate during the 2016 – 2017 academic year, 299 completed the survey (50% response rate). Of those, 289 students indicated they worked during the summer (281 full-time, 4 part-time, and 4 didn't specify number of hours worked) while 10 pursued other activities.

Employed Full-Time		Employed Part-Time		Employed (hours not specified)		Other Activities
# Respondents:	281	# Respondents:	4	# Respondents:	4	# Respondents: 10
% Respondents:	94.0%	% Respondents:	1.3%	% Respondents:	1.3%	% Respondents: 3.3%
Paid Experience:	277	Paid Experience:	4			Completed Classes: 5
Unpaid Experience:	4	Unpaid Experience:	0			Independent Research: 1
# Reporting Salary:	240	# Reporting Salary:	4			Other: 3
Monthly Salary Range: \$500 - \$25,000		Monthly Salary Rang \$300 - \$2,000	ge:			Traveled: 1
Average Monthly Salary: \$5,616		Average Weekly Hou	ırs: 25			
Average Weekly Hours: 58		Range of Hours: 20-2	29			
Range of Hours:	30-108					

### Job Functions of Wharton Interns (including full and part-time positions)



Wharton students were once again very successful in landing summer opportunities, with 93% securing full-time, paid internships.

More students worked in marketing roles during 2016 (10.8% as opposed to 7.8% in 2015), as well as information technology (7.3% as opposed to 3.8%). Fewer students pursued opportunities in private equity (4.5% as opposed to 7.2% in 2015) and trading (1.7% as opposed to 2.5%)

Average monthly compensation across all full-time positions was \$5,616, a slight decline from summer 2015.

### Average Monthly Summer Salary By School of Enrollment

School of Enrollment	# Of Respondents	Average Monthly Salary	Monthly Salary Range
All Students	240	\$5,616	\$500 - \$25,000
Wharton	155	\$5,189	\$500 - \$22,000
Wharton / College	30	\$5,113	\$575 - \$10,000
Wharton / Engineering	54	\$7,103	\$1,000 - \$25,000
Wharton / Nursing	1	*	*

Salary statistics based on 240 students who worked full-time in paid positions and reported salary data.

\* Salary statistics are not released for categories representing less than 1% percent of respondents.

Report prepared by Barbara Hewitt, Senior Associate Director, Career Services, University of Pennsylvania, March 2017

### **General Observations on Internship Recruiting for Summer 2016**

Students seeking internships for the Summer of 2016 experienced a changing landscape for internship recruiting, particularly in financial services, as many firms decided to begin their recruiting earlier than in previous years and to conduct interviews outside of the traditional on-campus recruiting process. Therefore, we saw a much larger percentage of juniors report that they obtained their internships before the semester break (42.5% for Summer 2016 as opposed to 20.7% for Summer 2015) and a much lower percentage reporting that they obtained their internship through the on-campus recruiting process (33.9% in 2016 as opposed to 55.1% in 2015). It will be interesting to see if these numbers rebound for Summer 2017, as Penn Career Services opened up on-campus recruiting for internships in October this year as opposed to the previous start dates in February.

### **Date Internship Offer Was Received**

Includes 275 students who reported when they received their offers.

 Prior to December 2015
 42.5%

 January 2016 – February 2016
 25.5%

 March 2016
 17.8%

 April 2016
 7.3%

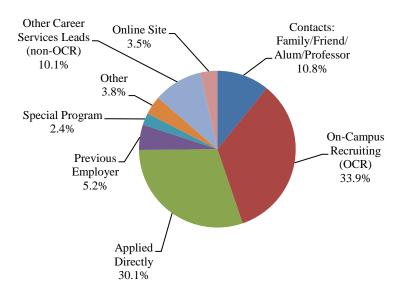
 May 2016
 2.9%

 June 2016 or later
 4.0%



### **How Students Obtained Internships**

Includes 286 students who reported how they obtained their internships.



### **Organizations Employing Three or More Wharton Interns**

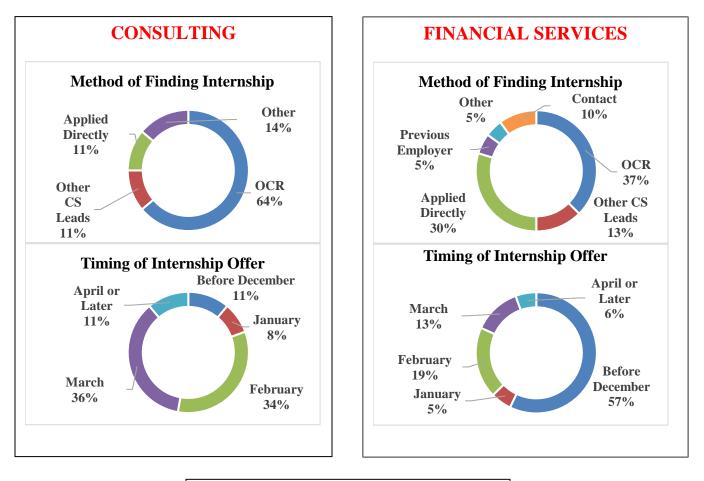
Morgan Stanley	22	Bain & Co.	4
J. P Morgan Chase	14	Capital One	4
Goldman Sachs	13	Microsoft	4
Credit Suisse	9	Amazon	3
Barclays	6	Bain Capital	3
Boston Consulting Group	6	Bank of America	3
Google	6	Bridgewater Associates	3
Centerview Partners	5	Deutsche Bank	3
Facebook	5	Financo	3
McKinsey & Co.	5	Lazard	3
Accenture	4	PJT Partners	3
Apple	4	Strategy&	3

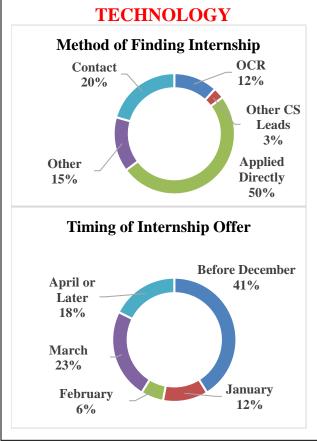




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# Average Monthly Summer Salary By Industry

Industry	# (%)	Average Month Salary	Monthly Salary Range
COMMUNICATIONS	5 (2.1%)	\$2,888	\$1,800 - \$4,000
Advertising/Public Relations	1 (0.4%)	*	*
Media/Entertainment	4 (1.7%)	\$2,810	\$1,800 - \$4,000
CONSULTING	36 (15.0%)	\$5,017	\$992 - \$10,000
EDUCATION	1 (0.4%)	*	*
Higher Education	1 (0.4%)	*	*
ENERGY/NATURAL RES. /UTILITIES	2 (0.8%)	*	*
FINANCIAL SERVICES	128 (53.3%)	\$6,584	\$520 - \$25,000
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Diversified Financial Services	13 (5.4%)	\$4,759	\$1,120 - \$10,000
Hedge Fund	10 (4.2%)	\$8,390	\$6,000 - \$10,000
Investment Banking / Brokerage	85 (35.4%)	\$7,091	\$1,000 - \$25,000
Investment Management / Counsel	7 (2.9%)	\$4,570	\$520 - \$6,667
Private Equity	13 (5.4%)	\$4,792	\$1,500 - \$7,500
GOVERNMENT	2 (0.8%)	*	*
Non-US Government Services	1 (0.4%)	*	*
U. S. National Laboratories	1 (0.4%)	*	*
HOSPITALITY/LEISURE/RECREA./SPORTS	2 (0.8%)	*	*
INSURANCE	3 (1.3%)	\$3,093	\$2,880 - \$3,200
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MANUFACTURING	15 (6.3%)	\$3,821	\$560 - \$6,666
Automotive	3 (1.3%)	\$3,800	\$2,400 - \$6,000
Biomedical Products/ Pharmaceuticals Consumer Products	4 (1.7%)	\$4,347 \$3,995	\$3,200 - \$6,666 \$3,200 - \$4,577
Other Manufacturing	7 (2.9%) 1 (0.4%))	*	\$3,200 - \$4,377 *
NONPROFIT	1 (0.4%)	*	*
Cultural Institutions/Arts and Culture	1 (0.4%)	*	*
OTHER	1 (0.4%)	*	*
REAL ESTATE	3 (1.3%)	\$2,000	\$1,600 - \$2,400
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RETAIL / WHOLESALE	7 (2.9%)	\$1,919	\$500 - \$2,600
TECHNOLOGY	34 (14.2%)	\$5,829	\$2,000 - \$12,000

\* Salary statistics are not released for categories representing less than 1% percent of respondents.

# Average Monthly Summer Salary Job Type

Јор Туре	# (%)	Average Monthly Salary	Monthly Salary Range
	1 (0 40/)	*	*
ACCOUNTING	1 (0.4%)	*	*
Internal Accounting	1 (0.4%)	*	*
COMMUNICATIONS	2 (0.8%)	*	*
Advertising/Account Mgmt./Media Planning	1 (0.4%)	*	*
Editing	1 (0.4%)	*	*
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CONSULTING	<u>45 (18.8%)</u>	\$4,756	\$560 - \$10,000
Management/Strategy	38 (15.8%)	\$4,923	\$560 - \$10,000
Research	4 (1.7%)	\$3,218	\$1,600 - \$4,000
Technical / Information Systems	3 (1.3%)	\$4,700	\$4,000 - \$5,100
DATA SCIENCE	6 (2.6%)	\$6,517	\$2,000 - \$12,000
Data Analyst	6 (2.6%)	\$6,517	\$2,000 - \$12,000
ENGINEERING	7 (2.9%)	\$6,121	\$4,000 - \$9,000
<b>ENGINEERING</b> Project Management	4 (1.7%)	\$6,138	\$4,000 - \$9,000
Research and Development	$\frac{4(1.7\%)}{2(0.8\%)}$	\$0,138 *	\$4,000 - \$9,000 *
Testing	$\frac{2(0.8\%)}{1(0.4\%)}$	*	*
FINANCE	118 (49.2%)	\$6,555	\$1,000 - \$25,000
Commercial Banking / Lending	3 (1.3%)	\$2,747	\$2,480 - \$3,200
Financial Planning & Analysis (non-bnk)	8 (3.3%)	\$3,659	\$2,400 - \$5,000
Investment Banking Analyst	67 (27.9%)	\$7,517	\$1,000 - \$25,000
Investment Management / Counsel	13 (5.4%)	\$5,675	\$1,500 - \$9,000
Private Equity Analyst	12 (5.0%)	\$4,975	\$1,600 - \$7,500
Risk Management	2 (0.8%)	*	*
Sales	1 (0.4%)	*	*
Securities Research Analyst	<u>7 (2.9%)</u> 5 (2.1%)	\$6,757 \$7,217	\$3,200 - \$10,000 \$6,000 - \$9,000
Trading	J (2.1%)	\$7,217	\$0,000 - \$9,000
GOVERNMENT	1 (0.4%)	*	*
Intelligence / Law Enforcement	1 (0.4%)	*	*
HEALTHCARE	1 (0.4%)	*	*
Healthcare Policy / Research	1 (0.4%)	*	*
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HOSPITALITY/LEISURE/SPORTS	2 (0.8%)	*	*
Coach	1 (0.4%)	*	*
Lifeguard	1 (0.4%)	*	*
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INFORMATION TECHNOLOGY Product Designer	<b>20 (8.3%)</b> 1 (0.4%)	\$6,443 *	\$2,000 - \$11,000 *
Program Manager	3 (1.3%)	\$7,433	\$5,200 - \$11,000
Software Developer / Engineer	10 (4.2%)	\$7,617	\$3,400 - \$10,000
Technical Analyst	3 (1.3%)	\$4,411	\$2,400 - \$5,833
Web Designer / Analyst	3 (1.3%)	\$4,157	\$2,000 - \$6,150
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INSURANCE Risk	<u>1 (0.4%)</u> 1 (0.4%)	*	*
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MANAGEMENT	5 (2.1%)	\$3,279	\$1,120 - \$4,370
General Management	1 (0.4%)	*	*
Operations	4 (1.7%)	\$3,218	\$1,120 - \$4,370

MARKETING	27 (11.3%)	\$3,574	\$500 - \$6,800
Buyer / Merchandising	3 (1.3%)	\$2,453	\$2,400 - \$2,560
Marketing Analysis / Research	7 (2.9%)	\$4,077	\$520 - \$6,000
New Business Development	1 (0.4%)	*	*
Product / Brand Management	7 (2.9%)	\$4,462	\$2,560 - \$5,900
Sales/ Sales Account Management	7 (2.9%)	\$3,840	\$1,500 - \$6,800
Social Media	2 (0.8%)	*	*
OTHER	1 (0.4%)	*	*
REAL ESTATE	3 (1.3%)	\$3,080	\$2,000 - \$4,641
Real Estate Investment Analysis	3 (1.3%)	\$3,080	\$2,000 - \$4,641

\* Salary statistics are not released for categories representing less than 1% percent of respondents.

**Geographic Distribution of Interns** Includes 286 students who reported internship location. 4.9% of students reported interning abroad.

UNITED STATES	
California	46
Colorado	1
Connecticut	8
Delaware	1
District of Columbia	5
Florida	3
Georgia	1
Illinois	6
Maryland	2
Massachusetts	12
Michigan	2
Minnesota	1
Missouri	1
New Jersey	8
New York	134
North Carolina	1
Ohio	1
Pennsylvania	23
Tennessee	1
Texas	3
Virginia	5
Washington	7

#### **INTERNATIONAL**

Bermuda	1
Cameroon	1
China (including Hong Kong)	5
Japan	1
Singapore	4
United Kingdom	2

# **Internship Listings**

Students responding to the summer survey provided the names and locations of the organizations they worked for, along with their job titles. The list is organized by student concentration and major (for dual degree students).

#### Wharton Degree Only

#### Accounting / Finance

Blackstone Group, New York, NY: Summer Analyst Credit Suisse, New York, NY: Summer Analyst Credit Suisse, Singapore: Summer Analyst J.P. Morgan, New York, NY: Summer Analyst Kohlberg Kravis Roberts, New York, NY: Internal Audit Intern Morgan Stanley, New York, NY: Summer Intern Morgan Stanley, New York, NY: Equity Research Summer Junior Associate

#### Accounting / Finance / Management

Goldman Sachs, New York, NY: Summer Analyst

### Accounting / Finance / Operations, Information and Decisions

PJT Partners, New York, NY: Investment Banking Summer Analyst

#### Accounting / Finance / Statistics

D. E. Shaw, New York, NY: Hedge Fund Summer Analyst D. E. Shaw, New York, NY: Summer Analyst

#### Accounting / Legal Studies and Business Ethics

FanDuel, New York, NY: Intern

#### Accounting / Marketing

Aetna, Hartford, CT: Summer Associate

#### **Actuarial Science**

GLG, Austin, TX: Hedge Fund Intern

#### **Behavioral Economics / Finance**

Morgan Stanley, Hong Kong, China: Summer Analyst

#### **Behavioral Economics / Finance / Real Estate**

Advisory Research, Chicago, IL: Equity Research Intern

#### **Behavioral Economics / Management**

Strategy&, New York, NY: Summer Associate

#### **Business Analytics**

Bain & Co., San Francisco, CA: Associate Consultant Intern Capital One, McLean, VA: Business Analyst Intern - Product Management and Analytics Children's Hospital of Philadelphia, Philadelphia, PA: Data Integration Assistant

#### **Business Analytics / Finance**

J.P. Morgan, New York, NY: Summer Analyst

#### **Business Analytics / Management**

Morgan Stanley, New York, NY: Summer Analyst PepsiCo, Purchase, NY: Global Strategy Intern

#### **Business Analytics / Marketing**

Finch Brands, Philadelphia, PA: Brand Strategy Intern

Business Economics and Public Policy / Finance Citigroup, New York, NY: Summer Analyst

#### Business Economics and Public Policy / Health Care Management & Policy Renaissance Strategic Advisors, Rosslyn, VA: Summer Analyst

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#### Finance

Bain Capital Credit, Boston, MA: Title Not Provided Barclays, New York, NY: Equity Research Summer Analyst Brown Brothers Harriman, Boston, MA: Client Account Manager Centerview Partners, New York, NY: Summer Analyst Citigroup, New York, NY: Summer Analyst Credit Suisse, Los Angeles, CA: Analyst Dodge and Cox, San Francisco, CA: Equity Research Associate Financo, New York, NY: Summer Analyst Goldman Sachs, New York, NY: Summer Analyst JMI Equity, San Diego, CA: Analyst Morgan Stanley, New York, NY: Title Not Provided Morgan Stanley, Singapore: Equity Research Summer Associate MUFG, New York, NY: Summer Analyst PJT Partners, New York, NY: Summer Analyst Silver Lake Partners, Hong Kong, China: Summer Analyst Starwood Capital Group, Greenwich, CT: Intern Wells Fargo, Haddon Township, NJ: Business Banking Intern

Finance / Environmental Policy & Management / Operations, Information and Decisions Barclays, New York, NY: Summer Analyst

Finance / Health Care Management & Policy / Operations, Information and Decisions National Institute of Health, Bethesda, MD: Data Informatics Intern

#### Finance / Insurance & Risk Management

Hamilton Re, Hamilton, Bermuda: Summer Student Lincoln Manufacturing, Houston, TX: Management Associate

# Finance / Legal Studies and Business Ethics / Operations, Information and Decisions

PepsiCo, White Plains, NY: Financial Planning and Analysis Intern

#### Finance / Management

Alliance Holdings, Abington, PA: Private Equity Summer Analyst Bank of America, New York, NY: Title Not Provided Barclays, New York, NY: Summer Analyst Blackstone Group, New York, NY: Summer Analyst Centerview Partners, New York, NY: Summer Analyst Credit Suisse, New York, NY: Global Markets Intern Deutsche Bank, New York, NY: Summer Analyst Goldman Sachs, New York, NY: Investment Banking Summer Analyst J.P. Morgan, Wilmington, DE: Summer Analyst Lazard, Minneapolis, MN: Summer Analyst Macquarie Capital, New York, NY: Summer Analyst McKinsey & Company, Summit, NJ: Summer Business Analyst Morgan Stanley, New York, NY: Investment Banking Summer Analyst Morgan Stanley, New York, NY: Summer Analyst Summit Partners, Menlo Park, CA: Title Not Provided Viacom, New York, NY: Research Intern

#### **Finance / Management / Marketing**

Bank of America, New York, NY: Finance Management Analyst Program Barclays, New York, NY: Summer Analyst

#### Finance / Management / Operations, Information and Decisions

Financo, New York, NY: Summer Analyst

#### Finance / Management / Real Estate

Goldman Sachs, New York, NY: Summer Analyst

Finance / Management / Social Impact and Responsibility Capital One, McLean, VA: Business Analyst Intern - Product Management and Analytics

#### Finance / Management / Statistics

McKinsey & Company, New York, NY: Summer Business Analyst

#### **Finance / Marketing**

Accenture, Chicago, IL: Management Consulting Analyst Boston Consulting Group, New York, NY: Summer Associate Houlihan Lokey, New York, NY: Financial Analyst J.P. Morgan, Miami, FL: Summer Analyst MasterCard, New York, NY: Product Management Intern Mondelez International, East Hanover, NJ: Summer Brand Assistant Peter J. Solomon Company, New York, NY: Summer Analyst The Research Board (Gartner), New York, NY: Research Analyst Intern The Sage Group, Los Angeles, CA: Investment Banking Summer Analyst

#### Finance / Marketing / Operations, Information and Decisions

Wells Fargo Securities, New York, NY: Summer Analyst

#### **Finance / Marketing and Operations Management**

Financo, New York, NY: Investment Banking Summer Analyst

#### **Finance / Operations, Information and Decisions**

Aberdeen Asset Management, Philadelphia, PA: Analyst Intern ADP, Parsippany, NJ: Intern Amazon, Charleston, TN: Operations Leadership Intern Bain & Co., New York, NY: Associate Consultant Intern Bain Capital Credit, Boston, MA: Summer Analyst Barclays, New York, NY: Equity Research Associate Intern Boston Consulting Group, Chicago, IL: Summer Associate Consultant Credit Suisse, New York, NY: Summer Analyst General Atlantic, New York, NY: Summer Analyst Goldman Sachs, New York, NY: Summer Analyst Goldman Sachs, San Francisco, CA: Summer Analyst Insight Venture Partners, New York, NY: Analyst J.P. Morgan, Hong Kong, China: Investment Banking Summer Analyst J.P. Morgan, New York, NY: Investment Banking Summer Analyst J.P. Morgan, New York, NY: Summer Analyst Morgan Stanley, New York, NY: Summer Associate Morgan Stanley, San Francisco, CA: Analyst PIMCO, New York, NY: Account Summer Analyst Silver Lake, New York, NY: Summer Analyst Silver Point Capital, Greenwich, CT: Summer Analyst Strategy&, Tokyo, Japan: Associate Wells Fargo Securities, New York, NY: Summer Analyst

#### **Finance / Operations, Information and Decisions**

Hyundai Capital, Irvine, CA: Risk Management Intern

#### Finance / Operations, Information and Decisions / Real Estate Red Capital Group, Columbus, OH: Interning Analyst

#### Finance / Operations, Information and Decisions / Statistics

PJT Partners, New York, NY: Summer Analyst

#### Finance / Real Estate

DICK'S Sporting Goods, Pittsburgh, PA: Corporate Merchandising Intern GIC, New York, NY: Summer Analyst Goldman Sachs, London, United Kingdom: Summer Analyst Google, Mountain View, CA: Global Marketing Solutions Intern J.P. Morgan, San Francisco, CA: Summer Analyst Morgan Stanley, New York, NY: Summer Analyst

#### **Finance / Statistics**

Airbnb, San Francisco, CA: Data Scientist Intern

Bridgewater Associates, Wilton, CT: Summer Technology Associate Credit Suisse, New York, NY: Investment Banking Summer Analyst (Technology, Media & Telecom Group) Credit Suisse, San Francisco, CA: Summer Analyst Lazard, New York, NY: Summer analyst Lincoln Financial Group, Philadelphia, PA: Market Risk Intern PIMCO, Newport Beach, CA: Summer Account Analyst

#### **Global Analysis / Marketing and Operations Management**

Boston Consulting Group, Chicago, IL: Summer Associate

#### Health Care Management & Policy

Simon-Kucher & Partners, Cambridge, MA: Associate Consultant

#### Health Care Management & Policy / Marketing

Moneta Group, St. Louis, MO: Marketing Intern NC State University, Raleigh, NC: Swimming Camp Coach

Health Care Management & Policy / Operations, Information and Decisions

Vertex Pharmaceuticals, Boston, MA: Intern

#### Individualized Concentration (Wharton)

Fishbowl, New York, NY: Strategy & Growth Intern

#### Legal Studies and Business Ethics / Management

IBM Global Business Services, Philadelphia, PA: Intern N2Growth, Philadelphia, PA: Summer Associate

#### Legal Studies and Business Ethics / Marketing

Philadelphia Phillies, Philadelphia, PA: Ticket Sales Intern

#### Management

Allen & Company, New York, NY: Summer Analyst Black Fox Philanthropy LLC, Boulder, CO: Consulting and Business Development Intern Hedge Pro Solutions, Inc., Chicago, IL: Software Developer Morgan Stanley, New York, NY: Summer Analyst Self Employed, San Francisco, CA: Founder Tesla Motors, Palo Alto, CA: Global Marketing Intern

#### **Management / Marketing**

Accenture, Philadelphia, PA: Accenture Consulting Intern American Express, New York, NY: Summer Marketing Analyst BlackRock, New York, NY: Intern Bloomingdale's, New York, NY: Omni Merchant Intern Deloitte, New York, NY: Summer Scholar Google, Mountain View, CA: BOLD Intern, Global Customer Experience JPMorgan Chase & Co., New York, NY: Marketing and Product Development Analyst L'Oreal USA, New York, NY: Giorgio Armani Fragrance Marketing Intern Saks Fifth Avenue, New York, NY: Title Not Provided The Raine Group, New York, NY: Summer Analyst ZS Associates, Philadelphia, PA: Business Analyst Intern

#### Management / Marketing / Operations, Information and Decisions

Microsoft, Redmond, WA: ACE Marketing Intern

#### Management / Operations, Information and Decisions

EY, New York, NY: Intern Google, Mountain View, CA: Associate Product Marketing Manager Intern Millennium Management, New York, NY: Summer Analyst

#### Management / Social Impact and Responsibility

Heidrick & Struggles, Washington, DC: Executive Search Intern

#### Managing Electronic Commerce / Operations, Information and Decisions Wayfair, Boston, MA: Internal Consulting Intern

#### Marketing

Facebook, New York, NY: Client Solutions Manager Intern Kmerpad, Yaoundé, Cameroon: Strategy Intern Microsoft, Redmond, WA: ACE (Marketing Rotational Program) Intern

#### Marketing / Operations, Information and Decisions

Accenture, Philadelphia, PA: Strategy Analyst Capital One, McLean, VA: Business Analyst Casa Romantica Cultural Center and Gardens, San Clemente, CA: Marketing and Development Intern Comcast Corporation, Philadelphia, PA: Marketing and Sales Intern Glass-U, Philadelphia, PA: Marketing and Business Development Associate Mondelez International, East Hanover, NJ: Summer Brand Associate Red Bull, New York, NY: Distribution and Sales Intern Saks Fifth Avenue, New York, NY: Planning Intern The Nielsen Company, Wilton, CT: Professional Services Intern

#### Marketing / Operations, Information and Decisions / Real Estate

American Express, New York, NY: Summer Analyst

#### Marketing / Operations, Information and Decisions / Statistics

Viacom, Miami Beach, FL: Intern

#### Marketing / Retailing

Ocean City Beach Patrol, Ocean City, NJ: Lifeguard

#### Marketing / Statistics

Goodby Silverstein & Partners, San Francisco, CA: Account Management Intern

#### Marketing and Communication

Comcast/NBCUniversal, Philadelphia, PA: Benefit Communications Intern

#### Marketing and Operations Management

Accenture, New York, NY: Digital Consulting Analyst Google, Ann Arbor, MI: BOLD Intern McKinsey & Company, San Francisco, CA: Summer Business Analyst

#### **Operations, Information and Decisions**

Goldman Sachs, New York, NY: Operations Analyst Milestone Partners, Radnor, PA: Summer Analyst Morgan Stanley, New York, NY: Summer Analyst Parthenon-EY, New York, NY: Summer Associate PNC Financial Services, Philadelphia, PA: Public Finance Intern Under Armour, Baltimore, MD: IT Master Data Analyst

#### **Operations, Information and Decisions / Social Impact and Responsibility** Morgan Stanley, New York, NY: Summer Analyst

#### **Operations, Information and Decisions / Statistics**

Facebook, Menlo Park, CA: Data Scientist Strategy&, New York, NY: Summer Business Consultant

#### **Real Estate**

Savills-Studley, New York, NY: Intern

#### Statistics

Deutsche Bank, New York, NY: Summer Analyst IBM, New York, NY: Summer Consultant J.P. Morgan, New York, NY: Summer Analyst McKinsey & Company, Philadelphia, PA: Summer Business Analyst Millward Brown Vermeer, New York, NY: Analyst Morgan Stanley, New York, NY: Institutional Equity Summer Analyst

#### Wharton and College of Arts and Sciences Degrees

#### Accounting / Finance / Political Science

Moelis & Company, Los Angeles, CA: Investment Banking Summer Analyst

#### **Behavioral Economics / Environmental Studies**

Sol Systems, Washington, DC: Solar Analyst Intern

**Business Analytics / German / International Studies & Business** CHEP, Atlanta, GA: Business Intelligence Intern

#### **Business Economics and Public Policy / International Studies & Business**

Inter-American Dialogue, Washington, DC: Energy, Climate Change, and Extractive Industries Program Intern Morgan Stanley, New York, NY: Summer Analyst

#### **Finance / Biology**

Audax Group, Boston, MA: Private Equity Summer Analyst Centerview Partners, San Francisco, CA: Summer Analyst Goldman Sachs, New York, NY: Investment Banking Summer Analyst Lazard, New York, NY: Healthcare Summer Analyst MTS Health Partners, New York, NY: Summer Analyst

#### **Finance / Cognitive Science**

Goldman Sachs, New York, NY: Summer Analyst

#### **Finance / Economics**

J.P. Morgan, New York, NY: Mergers & Acquisitions Investment Banking Summer Analyst

#### Finance / French & Francophone Studies / International Studies & Business

Morgan Stanley, New York, NY: Summer Analyst

#### **Finance / History**

RBC Capital Markets, New York, NY: Summer Analyst

#### Finance / Individualized Concentration (Wharton) / Cognitive Science

Bain Capital, Boston, MA: Summer Investment Analyst

#### Finance / International Studies & Business

J.P. Morgan, New York, NY: Summer Analyst J.P. Morgan, London, United Kingdom: Title Not Provided Kayne Anderson Capital Advisors, Los Angeles, CA: Summer Associate

#### Finance / Marketing / International Studies & Business

Blackrock, New York, NY: Product Strategy Summer Analyst

#### **Finance / Mathematics**

J.P. Morgan, New York, NY: Sales & Trading Intern

#### **Finance / Political Science**

Centerview Partners, New York, NY: Investment Banking Analyst Signal Hill Capital, San Francisco, CA: Summer Analyst

#### Finance / Statistics / International Studies & Business

Bank of America, New York, NY: Summer Analyst

#### **Finance / Statistics / Mathematics**

AQR Capital, Greenwich, CT: Summer Analyst UBS AG, Hong Kong, China: Summer Analyst

#### Health Care Management & Policy / Biology

ClearView Healthcare Partners, Boston, MA: Analyst Intern

### Individualized Concentration (Wharton) / International Relations

Bain & Co., New York, NY: Associate Consultant Intern

#### Management / Biology

Boston Consulting Group, New York, NY: Summer Associate

#### Management / International Studies & Business

Capco: The Capital Markets Company, New York, NY: Summer Associate

#### Management / Marketing / International Studies & Business

Novartis China, Shanghai, China: Summer Business Development Analyst

#### **Operations, Information and Decisions / International Studies & Business** IBM, New York, NY: Consulting Intern

Sungevity, Oakland, CA: Brand and Marketing Intern

### Operations, Information and Decisions / Political Science

HipVan, Singapore: Marketing Intern

#### Statistics / Biology

Boston Consulting Group, Philadelphia, PA: Summer Associate

#### Statistics / International Studies & Business

Bain & Co., Boston, MA: Associate Consultant Intern

#### Undeclared (Wharton) / Economics

Government of Singapore, Singapore

### Wharton and Engineering Degrees

Accounting / Finance / Management / Computer and Information Technology First Round Capital, Location Not Provided, Title Not Provided

#### Accounting / Finance / Systems Science & Engineering

Perella Weinberg Partners, New York, NY: Summer Analyst

#### Behavioral Economics / Mechanical Engineering & Applied Mechanics ExxonMobil, Houston, TX: Facilities Engineering Intern

Finance / Applied Science - Biomedical Science Morgan Stanley, Los Angeles, CA: Mergers and Acquisitions Summer Analyst

#### **Finance / Applied Science - Computer Science**

Apollo Global Management, New York, NY: Summer Analyst Evercore, New York, NY: Summer Analyst Morgan Stanley, New York, NY: Investment Banking Summer Analyst, Global Technology Group

#### **Finance / Bioengineering**

Credit Suisse, San Francisco, CA: Investment Banking Summer Analyst University of Pennsylvania - Perelman School of Medicine, Gastroenterology Dept., Philadelphia, PA: Research Assistant

#### **Finance / Computer Science**

Amazon, Seattle, WA: SDE Intern Goldman Sachs, New York, NY: Strats Summer Analyst Goldman Sachs, New York, NY: Summer Analyst Microsoft, Redmond, WA: Software Engineer Intern Morgan Stanley, New York, NY: Summer Analyst

#### **Finance / Electrical Engineering**

Citadel LLC, New York, NY: Investment & Trading Intern

#### Finance / Management / Applied Science - Computer Science

Apple, Cupertino, CA: Engineering Program Management Intern Apple, Cupertino, CA: Engineering Program Management Intern ZS Associates, Princeton, NJ: Business Analyst Intern

#### Finance / Management / Computer Science

Morgan Stanley, Menlo Park, CA: Investment Banking Summer Analyst NerdWallet Inc., San Francisco, CA: Software Engineering Intern

Finance / Management / Mechanical Engineering & Applied Mechanics Tesla Motors, San Francisco, CA: Finance Intern

#### Finance / Management / Systems Science & Engineering

Credit Suisse, New York, NY: Summer Investment Banking Analyst General Motors, Detroit, MI: Financial Analyst

#### **Finance / Materials Science & Engineering**

Centerview Partners, New York, NY: Summer Analyst PwC, New York, NY: Advisory Associate Intern University of Pennsylvania - School of Engineering and Applied Science, Philadelphia, PA: Teaching Assistant

#### Finance / Mechanical Engineering & Applied Mechanics

Qatalyst Partners, San Francisco, CA: Summer Analyst Wells Fargo, New York, NY: Analyst

Finance / Operations, Information and Decisions / Computer Science Insight Venture Partners, New York, NY: Analyst

#### Finance / Statistics / Applied Science - Computer Science Facebook, Seattle, WA: Data Scientist Intern

Finance / Statistics / Computer and Information Science (MSE) / Computer Science Bridgewater Associates, Westport, CT: Technology Associate Intern

#### Finance / Statistics / Computer Science

Bright Idea Energy, Philadelphia, PA: Co-Founder Citadel LLC, New York, NY: Software Engineering Intern

#### Finance / Systems Science & Engineering

Deutsche Bank, New York, NY: Markets Summer Analyst Moelis & Company, Los Angeles, CA: Investment Banking Summer Analyst PwC, New York, NY: Management Consulting Intern Signal Hill, Boston, MA: Summer Analyst

#### Management / Applied Science - Computer Science

Biobots, Philadelphia, PA: Software Engineer

#### Management / Computer Science

Apple, Cupertino, CA: Engineering Program Manager Bridgewater Associates, Westport, CT: Summer Technology Associate

#### Management / Marketing / Applied Science - Biomedical Science

McKinsey & Company, New York, NY: Summer Business Analyst

Management / Marketing and Operations Management / Applied Science - Computer Science Applied Predictive Technologies, Washington, DC: Associate Product Manager Intern Warby Parker, New York, NY: Title Not Provided

#### Management / Mechanical Engineering & Applied Mechanics Avascent, Washington, DC: Summer Analyst

#### Management / Mechanical Engineering & Applied Mechanics / Robotics Google (Nest), Palo Alto, CA: Hardware Engineering Intern

#### Management / Operations, Information and Decisions / Applied Science - Biomedical Science ClearView Healthcare Partners, Boston, MA: Analyst

#### Management / Operations, Information and Decisions / Systems Science & Engineering

Capital One, McLean, VA: Business Analyst - Product Management & Analytics Facebook, Menlo Park, CA: Product Specialist

Management / Statistics / Applied Science - Computer Science

Barclays, New York, NY: Summer Analyst

Management / Statistics / Computer Science

Facebook, Menlo Park, CA: Software Engineering Intern

Management / Systems Science & Engineering

Roche Tissue Diagnostics, Mountain View, CA: Project Management Intern Walt Disney Company, Lake Buena Vista, FL: Industrial Engineering Professional Intern

#### Marketing / Bioengineering

Macquarie Capital, New York, NY: Summer Analyst

#### Marketing / Computer Science

Apple, Sunnyvale, CA: Engineering Project Manager

#### Marketing / Systems Science & Engineering

Goldman Sachs, New York, NY: Operation Summer Analyst

#### **Operations, Information and Decisions / Electrical Engineering**

Morgan Stanley, New York, NY: Business Analyst

**Operations, Information and Decisions / Mechanical Engineering & Applied Mechanics** Kraft-Heinz Company, Chicago, IL: Corporate Management Intern

#### Statistics / Applied Science - Computer Science

Airbnb, San Francisco, CA: Data Science Intern Originate, Inc., Los Angeles, CA: Software Engineering Intern

#### Statistics / Applied Science - Computer Science / Computer and Information Science (MSE) Amazon, Seattle, WA: Software Development Engineer Intern

#### **Statistics / Computer Science**

Google, Mountain View, CA: Software Engineering Intern Microsoft, Redmond, WA: Software Engineer

#### Statistics / Materials Science & Engineering OpenX, Pasadena, CA: Finance Intern

#### Wharton and Nursing Degrees

#### Health Care Management & Policy / Nursing

Boston Consulting Group, Summit, NJ: Summer Associate

# SUMMER 2016 EMPLOYMENT REPORT WHARTON UNDERGRADUATE CLASS OF 2018 - RISING JUNIORS

#### SECTIONS

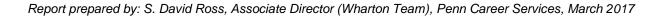
Primary Summer Activity | Top Employers | Month Offer Received | Popular Internship Cities Method of Obtaining Offer Accepted | Summer Job and Internship Locations Other Summer Activity | Hours Worked per Week | Duration of Employment | Average Salary Job Functions of Wharton Interns | Monthly Salary by Industry | Summer Job/Internship Listings

🛱 Penn

**VP &** L

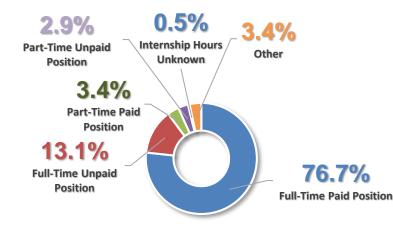
#### METHODOLOGY

Students were contacted with several email requests to complete the online survey and responses were collected between August 2016 and December 2016. A total of 206 responses were received from the Wharton Undergraduate Class of 2018 resulting in a 30.9% response rate.



Wharton Undergraduate Class of 2018





PRIMARY SUMMER ACTIVITY	2016	2015
Full-Time Paid Position	76.7%	69.8%
Full-Time Unpaid Position	13.1%	12.2%
Part-Time Paid Position	3.4%	2.0%
Part-Time Unpaid Position	2.9%	2.9%
Internship Hours Unknown	0.5%	7.3%
Other	3.4%	5.7%
Class Size	666	668
Surveys Returned	206	245

### TOP EMPLOYERS Employers hiring 3 or more students

J.P. Morgan (7)

Comcast (3)

**Evercore (3)** 

Google (3)

**PwC (3)** 

Goldman Sachs (6)

Morgan Stanley (4)

**TD Bank Group (3)** 

University of Pennsylvania (12)

Bank of America Merrill Lynch (3)



#### MONTH OFFER RECEIVED Based on 184 responses





# **MOST POPULAR INTERNSHIP CITIES**

New York City (60) Philadelphia (30) Washington, DC (8) San Francisco (7) Chicago (6) Hong Kong (5) Los Angeles (4) Bangalore (3) Boston (3) Mountain View, CA (3) Princeton, NJ (3) Purchase, NY (3) Dallas (2) Dublin (2) Herzliya (2) Houston (2) Jersey City (2) Menlo Park (2) Santa Monica (2)



Number of cities where students interned around the world

Wharton Undergraduate Class of 2018

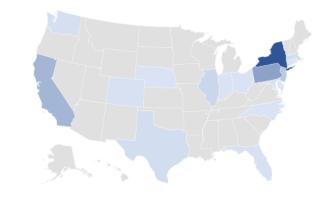
#### METHOD OF OBTAINING OFFER ACCEPTED Based on 194 responses 37.6% **Applied Directly** 22.2% **Contacts: Family/Friends/Professor METHOD OF OBTAINING OFFER** 2016 **On Campus Recruiting (OCR) Applied Directly** 37.6% **Other Penn Career Services Leads** 9.8% Contacts: Family/Friends/Professor 22.2% **On Campus Recruiting (OCR)** 10.3% 6.7% Other **Other Penn Career Services Leads** 9.8% 5.2% **Online Job/Intern Site (not PennLink)** Other 6.7% **Online Job/Intern Site (not PennLink)** 5.2% 4.6% **Special Program Special Program** 4.6% Penn Sponsored Internship Program Penn Sponsored Internship Program 3.6% 0.0% **Previous Employer**



# SUMMER JOB AND INTERNSHIP LOCATIONS

Based on 198 responses		UNITED STATES			
STATE (#)	%	STATE (#)	%		
California (22)	12.9%	Massachusetts (4)	2.3%		
Colorado (2)	1.2%	Nebraska (1)	0.6%		
Connecticut (1)	0.6%	New Jersey (14)	8.2%		
Delaware (1)	0.6%	New York (67)	39.2%		
District of Columbia (7)	4.1%	North Carolina (1)	0.6%		
Florida (2)	1.2%	Ohio (1)	0.6%		
Illinois (7)	4.1%	Pennsylvania (31)	18.1%		
Indiana (1)	0.6%	Texas (4)	2.3%		
Maryland (2)	1.2%	Washington (3)	1.8%		





2015

34.0%

26.5%

8.4%

12.1%

2.3%

5.6%

6.0%

2.3%

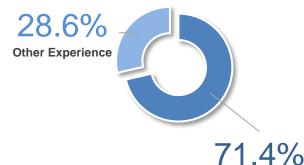
2.8%

#### INTERNATIONAL/U.S. TERRITORIES

COUNTRY (#)	%	COUNTRY (#)	%
Australia (1)	3.7%	Malaysia (1)	3.7%
Brazil (1)	3.7%	Netherlands (1)	3.7%
Canada (1)	3.7%	Philippines (1)	3.7%
China/Hong Kong (7)	25.9%	Republic of Korea (1)	3.7%
Germany (1)	3.7%	Singapore (1)	3.7%
India (4)	14.8%	Taiwan (1)	3.7%
Ireland (2)	7.4%	U.K./Great Britain (1)	3.7%
Israel (3)	11.1%		

Wharton Undergraduate Class of 2018

### OTHER SUMMER ACTIVITY Based on 7 responses



**Completed Classes/Study Abroad** 



# HOURS WORKED PER WEEK

FULL-TIME (30+ HOURS PER WEEK) Based on 173 responses

AVERAGE PER WEEK 30-100 RANGE



FULL-TIME Based on 177 responses

WEEKS (AVERAGE) 3-15 RANGE



AVERAGE MONTHLY SALARY Salary statistics include positions outside U.S. Does not include stipends.

FULL-TIME Based on 101 responses



PART-TIME Based on 3 responses



ACTIVITY	2016	2015
Completed Classes/Study Abroad	71.4%	50.0%
Other Experience	28.6%	21.4%
Independent Research	0.0%	7.1%
Traveled	0.0%	21.4%
% of Survey Respondents	3.4%	5.7%
# of Respondents	7	14

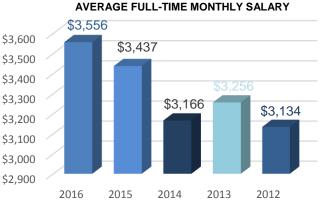
96.6% **Employed in Summer 2016** 

PART-TIME (LESS THAN 30 HOURS PER WEEK) Based on 12 responses

AVERAGE PER WEEK 5-25 RANGE

PART-TIME Based on 12 responses

VEEKS (AVERAGE) RANGE



Wharton Undergraduate Class of 2018

# **JOB FUNCTIONS OF WHARTON INTERNS**

Based on 191 responses. Includes full-time and part-time positions.

- ACCOUNTING (3): 1.6%
- ARTS & CULTURE (1): 0.5%
- COMMUNICATIONS (7): 3.7%
- CONSULTING (16): 8.4%
- **DATA SCIENCE (5): 2.6%**
- EDUCATION (10): 5.2%
- **ENGINEERING (2): 1.0%**
- FINANCE (87): 45.5%
- 🚢 GOVERNMENT (3): 1.6%
- HEALTHCARE (4): 2.1%

- HOSPITALITY/LEISURE/SPORTS (1): 0.5%
- INFORMATION TECHNOLOGY (13): 6.8%
- []] INSURANCE (1): 0.5%
- 🖬 MANAGEMENT (9): 4.7%
- MARKETING (19): 9.9%
- MONPROFIT (1): 0.5%
- **OTHER** (1): 0.5%
- □ REAL ESTATE (6): 3.1%
- SCIENTIFIC RESEARCH (2): 1.0%

# • • •

# MONTHLY SALARY BY INDUSTRY

Based on 101 responses of students indicating full-time employment, industry and salary. Includes salaries from abroad. Does not include stipends.

INDUSTRY (#)	%	AVERAGE MONTHLY SALARY	MEDIAN MONTHLY SALARY	MONTHLY SALARY RANGE
Accounting (2)	2.0%	*	*	*
Communications (5)	5.0%	\$1,882	\$1,408	\$1,320 - \$3,600
Consulting (4)	4.0%	\$3,600	\$1,600	\$1,200 - \$10,000
Education (5)	5.0%	\$2,540	\$1,600	\$1,000 - \$5,000
Finance (54)	54.0%	\$4,165	\$4,000	\$1,000 - \$9,200
Hospitality/Leisure/Sports (2)	2.0%	*	*	*
Insurance (3)	3.0%	\$2,807	\$2,000	\$1,920 - \$4,500
Legal Services (1)	1.0%	*	*	*
Manufacturing (9)	9.0%	\$2,537	\$2,550	\$1,500 - \$3,600
Nonprofit (1)	1.0%	*	*	*
Other (3)	3.0%	\$1,373	\$1,920	\$200 - \$2,000
Real Estate (3)	3.0%	\$3,086	\$2,700	\$2,560 - \$4,000
Technology (8)	8.0%	\$4,680	\$5,000	\$1,500 - \$6,875
Transportation (1)	1.0%	*	*	*

\* Salary statistics not reported for categories with less than 3 respondents.

# Wharton Undergraduate Class of 2018



# **SUMMER JOB AND INTERNSHIP LISTINGS** Students responding to the survey provided the name and location of their organizations along with job titles. List is organized by industry.

# ACCOUNTING

Beechwood Partners, Intern, Dublin, Ireland Morrison Brown Argiz & Farra, Business Valuations/Advisory, Summer Intern, Miami, FL Sierra Financial Group, Marketing Intern, Chicago, IL

# 

Comcast Business, Marketing Research, Intern, Philadelphia, PA Comcast/NBCUniversal, Functional Requirements, Business Analyst, Philadelphia, PA Comcast/NBCUniversal, National / Network Advertising Sales, Intern, Chicago, IL Company Not Provided, Corporate Finance Summer Analyst, New York, NY Discovery Communications, Ad Sales Intern, New York, NY IPG MediaBrands, Media Planning, Portfolio Management Intern, Los Angeles, CA Paramount Pictures, Market Research, Intern, Los Angeles, CA Viacom Media Networks, Programming Acquisitions Group Summer Intern, New York, NY

# --- CONSULTING

Accenture, Human Resources, HR Analyst Intern, Dublin, Ireland BlueRock Australia, Technology Intern, Melbourne, Australia BCG, Part-Time Assistant, Beijing, China Deloitte, Enterprise Risk Services (Internal Audit), Summer Intern, Location Not Provided Ernst and Young, Digital Advisory, Intern, Tel Aviv, Israel Ketchum Change, Junior Consultant, Singapore KPMG, Dashboarding, Analytics, and Reporting, Intern, Bangalore, India Oliver Wyman, Finance, Research Assistant, Seoul, Republic of Korea PwC, Management Consulting Intern, New York, NY PwC, Financial Services, Intern, New York, NY PwC, Valuation & Strategy, Summer Intern, Frankfurt, Germany SparkOptimus, Associate Intern, Amsterdam, Netherlands

# EDUCATION

Taipei Medical University, Healthcare Administration, Research Assistant, Taipei, Taiwan University of Pennsylvania, Department of Epidemiology and Biostatistics, Research Assistant, Philadelphia, PA University of Pennsylvania, Green Campus Partnership, Sustainability Outreach Intern, Philadelphia, PA University of Pennsylvania, Impact Investing Intern, Philadelphia, PA University of Pennsylvania, Legal Studies, Research Assistant, Philadelphia, PA University of Pennsylvania, Physics, Summer Assistant, Philadelphia, PA University of Pennsylvania, Research Assistant, Philadelphia, PA University of Pennsylvania, Research Assistant, Philadelphia, PA

University of Pennsylvania, Research Assistant, Philadelphia, PA University of Pennsylvania, Wharton, Head Residential Teaching Assistant, Philadelphia, PA University of Pennsylvania, Wharton, Research Assistant, Philadelphia, PA University of Pennsylvania, Wharton Real Estate Department, Research Assistant, Philadelphia, PA University of Pennsylvania, Wharton Entrepreneurship Center, Research Assistant, Philadelphia, PA

# **FINANCE**

DIVERSIFIED FINANCIAL SERVICES (including commercial/retail banking)

Belvedere Trading, Trader Trainee Intern, Chicago, IL Itaú Unibanco, Retail Credit Summer Analyst, São Paulo, Brazil Janalakshmi Financial Services, Customer Insights & Analytics, Position Not Provided, Bangalore, India MasterCard, Global Products and Services, Intern, Purchase, NY MasterCard Advisors, Information Services Intern, Purchase, NY National Australia Bank, Summer Analyst, New York, NY PNC Bank, Capital Markets, Summer Analyst, Pittsburgh, PA TD Bank, Data Governance, Analyst, Toronto, Canada TD Group, Capital Management, Corporate Finance Intern, Cherry Hill, NJ Wells Fargo, Commercial Banking, Summer Financial Analyst, San Francisco, CA Wells Fargo, Industrials and Mergers & Acquisitions, Summer Analyst, Charlotte, NC

#### **HEDGE FUND**

AQR Capital, Summer Research Analyst, Greenwich, CT Beach Point Capital Management, Summer Analyst, Santa Monica, CA Blackstone, Innovations, Summer Business Analyst, New York, NY Brigade Capital Management, Investor Relations Intern, New York, NY Chilton Investment Company, Equity Research Intern, New York, NY CVC Credit Partners, Investment Analyst Intern, New York, NY Deimos Asset Management, Healthcare Investing, Summer Analyst, Purchase, NY Foxhill Capital Partners, Analyst, Princeton, NJ H.G. Vora Capital Management, Investment Analyst Intern, New York, NY JL Squared Group LLC, Summer Analyst, Philadelphia, PA Kingdon Capital Management, Credit Special Situations, Summer Research Analyst, New York, NY Moon Capital, Fundamental Analysis, Summer Analyst, New York, NY Moore Capital, Structured Products, Intern, New York, NY P. Schoenfeld Asset Management, Special Situations, Summer Analyst, New York, NY Peregrine Investments, Investment Division, Summer Analyst, Dallas, TX PSAM, Summer Analyst, New York, NY Sagil Capital, Summer Analyst, London, United Kingdom

#### INVESTMENT BANKING/BROKERAGE

Bank of America Merrill Lynch, Sophomore Summer Analyst, New York, NY Bank of America Merrill Lynch, Technology Developer and Analyst, Hopewell, NJ Bank of America Merrill Lynch, Investment Banking: Latin America Team, Summer Analyst, New York, NY Barclays, Sales & Trading, Summer Analyst, New York, NY BDO Capital and Investment Corp, Mergers and Acquisitions, Summer Intern, Metro Manila, Philippines Citibank, Hong Kong & APAC Multinational Financial Institutions, Summer Analyst, Hong Kong, China Credit Suisse, Credit Investments Group (Asset Management), Position Not Provided, New York, NY Deutsche Bank, Markets, Summer Analyst, New York, NY Evercore, Advisory Research Summer Analyst, New York, NY Evercore, Summer Analyst, New York, NY Evercore ISI, Equity Research: Pharmaceuticals and Generics, Summer Analyst, New York, NY Fredericks Michael & Co., Summer Analyst, New York, NY Goldman Sachs, Corporate Services and Real Estate, Summer Analyst, Jersey City, NJ Goldman Sachs, Investment Banking Division, Summer Analyst, New York, NY Goldman Sachs, Sales and Trading, Summer Analyst, New York, NY Goldman Sachs, Securities (Sales and Trading), Sophomore Summer Analyst, New York, NY Goldman Sachs, Strats (Quant Group), Summer Intern, New York, NY Goldman Sachs, TMT Investment Banking, Summer Analyst, New York, NY Guggenheim Securities, Investment Banking Analyst, New York, NY J.P. Morgan, Commercial Banking Summer Analyst, New York, NY J.P. Morgan, Global Treasury Management, Summer Analyst, New York, NY J.P. Morgan, Private Wealth Management, Banker Analyst, Chicago, IL J.P. Morgan, Sales and Trading, Summer Analyst, Dallas, TX Morgan Stanley, Fixed Income Division, Sales and Trading Summer Analyst, New York, NY Morgan Stanley, Fixed Income Sales and Trading, Sophomore Summer Analyst, New York, NY Morgan Stanley, Technology Summer Analyst, New York, NY Perella Weinberg Partners, Advisory, Sophomore Intern, New York, NY Perella Weinberg Partners, Advisory, Sophomore Intern, New York, NY Public Financial Management, Financial Advisory (FA), Summer Analyst, Boston, MA

#### **INVESTMENT MANAGEMENT/COUNSEL**

Annaly Capital, Summer Analyst, New York, NY BlackRock, US Wealth, Summer Analyst, Princeton, NJ JPMorgan Chase, Investor Analyst, New York, NY JPMorgan Chase, C.I.O./ Corporate Treasury, Intraday Liquidity, Credit, Collateral Analyst, New York, NY JPMorgan Chase, Intern, New York, NY Magnum Opus Federal Corporation, Intern, Philadelphia, PA McAdam Financial, Financial Advisor Intern, Philadelphia, PA Morgan Stanley Wealth Management, Wealth Management Intern, Irvine, CA Parnassus Investments, Equity Research, Equity Research Intern, San Francisco, CA The Glenmede Trust, Private Investment, Private Equity Summer Analyst, Philadelphia, PA Wellington Management Company, Hedge Funds, Position Not Provided, Boston, MA

#### PRIVATE EQUITY

Apollo Global Management, Internal Audit, Summer Analyst, New York, NY Apollo Global Management, Real Estate: Debt, Summer Analyst, New York, NY Arcadia Investment Partners, Private Equity Summer Analyst, New York, NY Bravia Capital, Investment Team, Analyst, Hong Kong, China Centerbridge Partners, LP, Management Company, Management Accounting Intern, New York, NY Consonance Capital Partners, Healthcare Investments Analyst, New York, NY Diversis Capital, Summer Analyst, Santa Monica, CA Emigrant Capital Corp., Summer Analyst, New York, NY LGT Capital Partners, Private Equity Summer Analyst, Hong Kong, China Lubert-Adler, Summer Intern, Philadelphia, PA McCarthy Capital, Summer Financial Analyst, Omaha, NE Pine Ridge Holdings, Intern, Philadelphia, PA Starr Companies, Position Not Provided, New York, NY Valstone Partners, Financial Analyst, Baltimore, MD Woodbourne Capital Management Int'I, LP, Real Estate Investments, Summer Market Analyst, Boulder, CO

#### **VENTURE CAPITAL**

Anthos Capital, VC Investor, Los Angeles, CA Blue Seed Collective, Venture Capital Summer Analyst, New York, NY CoCoon Ignite Ventures, Summer Intern, Hong Kong, China Forge Innovation Accelerator, Summer Intern, Coimbatore, India Genesis Partners, Investment Analyst Intern, Herzliya, Israel Insight Venture Partners, Position Not Provided, New York, NY Marker LLC, Summer Associate, Herzliya, Israel The Westly Group, Outreach and Sustainability Intern, Menlo Park, CA

### 🚔 GOVERNMENT

Equal Employment Opportunity Commission, Research/Info/Planning, Data Analytics Intern, Washington, DC Federal Trade Commission (FTC), Litigation Technology & Analysis, Honors Paralegal Intern, Washington, DC U.S. House of Representatives, Congressional Intern, Washington, DC

U.S. Securities & Exchange Commission, Economic and Risk Analysis, Honors Intern, Washington, DC

U.S. Securities & Exchange Commission, Trading & Markets, Broker Dealer Risk Analyst, Washington, DC

U.S. Trade Representative, Executive Office of the President, African Affairs, Summer Intern, Washington, DC

# HEALTHCARE

Houston Methodist Global Healthcare, Advisory & Management Services, Business Analyst Intern, Houston, TX Mayo Clinic Jacksonville, Transplant, Research Intern, Jacksonville, FL Penn Health System, Systems Pharmacology & Translational Therapeutics, Research Assistant, Philadelphia, PA

# HOSPITALITY/LEISURE/SPORTS

IntoTheClouds, Marketing Intern, Shanghai (but worked virtually), China National Football League, Business Intelligence Optimization, Summer Analyst, New York, NY Sea Legs Wine Bar, Busser, Bolsa Chica, CA SevenRooms, Client Management, Operations Intern, New York, NY STARR Restaurants, Finance, Operations Intern, Philadelphia, PA WeddingWire, Strategy Department Intern, Washington, DC

# INSURANCE

Four Seasons Financial Group, Sales & Marketing Intern, Marlton, NJ Prudential, Actuarial Intern, Newark, NJ Quantum Health, Client Engagement Intern, Columbus, OH

# IEGAL SERVICES

Paul, Weiss, Rifkind, Wharton & Garrison LLP, Business Development Intern, New York, NY

### MANUFACTURING

AstraZeneca, Alternative Channel Solutions, Intern, Wilmington, DE Bristol-Myers Squibb, Clinical Genetics and Genomics, Research Intern, Pennington, NJ Callaway Golf, Credit, Category Management, Summer Intern, Carlsbad, CA Constellation Brands, Financial Planning and Analysis, Intern, Victor, NY FIJI Water, Customer Development, Customer and Category Insights Intern, Los Angeles, CA Hain Celestial, Brand Management Intern, Alba Botanica & Avalon Organics, Lake Success, NY Johnson & Johnson, Product Management Intern, New Brunswick, NJ Novartis, Medical Affairs, Intern, East Hanover, NJ Pfizer, Analytical R&D, Intern, Andover, MA Rolls-Royce Corporation, Defense Aerospace, Operations Intern, Indianapolis, IN The Boeing Company, After Market Sales, Category Management Intern, Renton, WA Vertex Pharmaceuticals, Protein Sciences, Summer Intern, Boston, MA

### ONDEROFIT

Choreographers Canvas, Dancer, New York, NY Robert Wood Johnson Foundation, Child Health Intern, Princeton, NJ Start Small Think Big, Financial Program Intern, Bronx, NY The Jewish Museum, Marketing/PR Intern, New York, NY William Penn Foundation, Investments Team, Summer Investment Analyst, Philadelphia, PA

# OTHER

Aramark, Food and Nutrition Services, Food and Nutrition Services Management Intern, Denver, CO Aramark, Strategy Department, Strategy Intern, Philadelphia, PA Sime Darby, Strategy and Innovation, Intern, Innovation Team, Kuala Lumpur, Malaysia

### ☐ REAL ESTATE/CONSTRUCTION

Artemis Real Estate Partners, Private Equity Intern, Chevy Chase, MD Cohen Equities, Refinancing and Dispositions, Summer Analyst, New York, NY Hines Interests, REIT Funds, Summer Analysts in the Office of Investments, Houston, TX Linneman Associates, Analyst, Philadelphia, PA Llenrock Group, Real Estate Investment Banking Analyst, Philadelphia, PA Moving Station, Summer Analyst, Chicago, IL NAI Northern California, Commercial Real Estate Intern, San Francisco, CA Starwood Retail Partners, Finance & Investor Relations, Summer Intern, Chicago, IL

# RETAIL

101Mobility, Finance, Accounting Intern, Elgin, IL Glass-U, Summer Intern, Philadelphia, PA

# 🔛 TECHNOLOGY

Amazon, Amazon Web Services, SDE Intern, Seattle, WA Atomic Labs, Product Management, San Francisco, CA Atomic Labs, Summer Intern, San Francisco, CA CB Insights, Research Team, Tech Industry Analyst Intern, New York, NY Cisco Systems, Sales Development, Position Not Provided, Moorestown, NJ ENSO Financial Analytics, Client Service and Product Management, Intern, New York, NY Facebook, Software Engineering Intern, Menlo Park, CA Genie Staffing Solution, Business Development, Hong Kong, China Google, Engineering Practicum Intern, Mountain View, CA Google, Engineering Practicum Intern, Mountain View, CA Google, Google Earth, Software Engineering Intern, Mountain View, CA Ingram Micro, Marketing Intern, Buffalo, NY Jet.com, Talent Experience, Internal Communications, Hoboken, NJ Microsoft, Program Manager Intern, Redmond, WA ModoPayments, Software Developer, San Francisco, CA Palo Alto Networks, Research and Development, Intern - Product Management, Santa Clara, CA Tassl, Business Development, Position Not Provided Philadelphia, PA TD Ameritrade, Financial Risk, Financial Risk Management Intern, Jersey City, NJ WellSheet, Intern, Philadelphia, PA Work Market, Position Not Provided, New York, NY Zynga, Finance & Operations Intern, San Francisco, CA

# **S** TELECOMMUNICATIONS

Call Mr. Inc., Founder & CFO, Philadelphia, PA

### **TRANSPORTATION**

NextGen PMS, Technology, Product Designer Intern, Bangalore, India

# SUMMER 2016 EMPLOYMENT REPORT WHARTON UNDERGRADUATE CLASS OF 2019 - RISING SOPHOMORES

#### SECTIONS

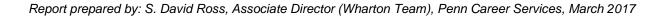
Primary Summer Activity | Top Employers | Month Offer Received | Popular Internship Cities Method of Obtaining Offer Accepted | Summer Job and Internship Locations Other Summer Activity | Hours Worked per Week | Duration of Employment | Average Salary Job Functions of Wharton Interns | Monthly Salary by Industry | Summer Job/Internship Listings

🛱 Penn

**VP T** 

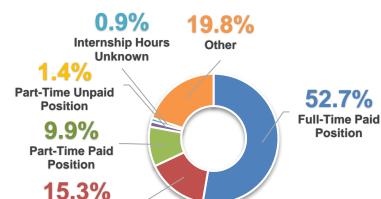
#### **METHODOLOGY**

Students were contacted with several email requests to complete the online survey and responses were collected between August 2016 and December 2016. A total of 222 responses were received from the Wharton Undergraduate Class of 2019 resulting in a 32.4% response rate.



Wharton Undergraduate Class of 2019

- PRIMARY SUMMER ACTIVITY



PRIMARY SUMMER ACTIVITY	2016	2015
Full-Time Paid Position	52.7%	44.1%
Full-Time Unpaid Position	15.3%	12.1%
Part-Time Paid Position	9.9%	10.9%
Part-Time Unpaid Position	1.4%	6.3%
Internship Hours Unknown	0.9%	9.0%
Other	19.8%	17.6%
Class Size	685	635
Surveys Returned	222	256

**Full-Time Unpaid** Position

Bedrock (2)

Deloitte (2)

J.P. Morgan (2) Morgan Stanley (2)

### TOP EMPLOYERS Employers hiring more than 1 student

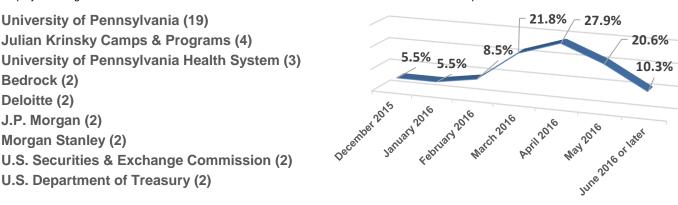
University of Pennsylvania (19)

U.S. Department of Treasury (2)

Julian Krinsky Camps & Programs (4)



### MONTH OFFER RECEIVED Based on 165 responses





# MOST POPULAR INTERNSHIP CITIES

Philadelphia (37) New York (25) Washington, DC (7) Chicago (6) Hong Kong (4) San Francisco (4) Atlanta (3) Beijing (3) Los Angeles (3) Miami (3) Shanghai (3) Singapore (3)

Boston (2) Istanbul (2) Kuala Lumpur (2) London (2) Mexico City (2) Sao Paolo (2) Seoul (2)



# Wharton Undergraduate Class of 2019

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# METHOD OF OBTAINING OFFER ACCEPTED

Based on 169 responses

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			36%	Арр	
	7%	Other Penn Career Services Leads		ME	
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	% Online Job/Intern Site (not PennLink)				
%	% Special Program				
				Onl	
%	Othe	r		Spe	
6 Penn Sponsored Internship Program			Pen		
				On	
0	Unc	ampus Recruiting (OCR)		Pre	

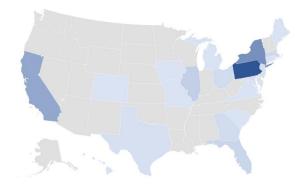
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# SUMMER JOB AND INTERNSHIP LOCATIONS Based on 178 responses UNITED STATES

		•••••••••	
STATE (#)	%	STATE (#)	%
California (19)	14.3%	Massachusetts (4)	3.0%
Colorado (1)	0.8%	Michigan (1)	0.8%
Connecticut (1)	0.8%	Missouri (1)	0.8%
District of Columbia (7)	5.3%	New Jersey (2)	1.5%
Florida (5)	3.8%	New York (26)	19.5%
Georgia (3)	2.3%	Ohio (3)	2.3%
Hawaii (1)	0.8%	Pennsylvania (44)	33.1%
Iowa (1)	0.8%	South Carolina (1)	0.8%
Illinois (7)	5.3%	Texas (2)	1.5%
Maine (1)	0.8%	Virginia (1)	0.8%
Maryland (2)	1.5%		





#### INTERNATIONAL/U.S. TERRITORIES

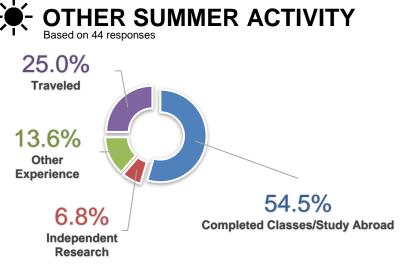
COUNTRY (#)	%	COUNTRY (#)	%
Australia (1)	2.2%	Nigeria (1)	2.2%
Brazil (2)	4.4%	Philippines (1)	2.2%
Canada (2)	4.4%	Puerto Rico (1)	2.2%
Chile (1)	2.2%	Republic of Korea (2)	4.4%
China/Hong Kong (10)	22.2%	Russian Federation (1)	2.2%
India (2)	4.4%	Rwanda (1)	2.2%
Israel (3)	6.7%	Singapore (3)	6.7%
Latvia (1)	2.2%	South Africa (1)	2.2%
Malaysia (2)	4.4%	Sweden (1)	2.2%
Mexico (3)	6.7%	Turkey (3)	6.7%
Nicaragua (1)	2.2%	U.K./Great Britain (2)	4.4%



#### Applied Directly

METHOD	2016	2015
Contacts: Family/Friends/Professor	42%	42%
Applied Directly	36%	34%
Other Penn Career Services Leads	7%	7%
Online Job/Intern Site (not PennLink)	4%	3%
Special Program	4%	1%
Other	3%	4%
Penn Sponsored Internship Program	3%	6%
On Campus Recruiting (OCR)	2%	1%
Previous Employer	0%	2%

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ACTIVITY	2016	2015
Completed Classes/Study Abroad	54.5%	66.7%
Independent Research	6.8%	0.0%
Other Experience	13.6%	8.9%
Traveled	25.0%	24.4%
% of Survey Respondents	19.8%	17.6%
# of Respondents	44	45

Employed in Summer 2016

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# HOURS WORKED PER WEEK

FULL-TIME (30+ HOURS PER WEEK) Based on 143 responses

46 AVERAGE PER WEEK 30-144 RANGE



FULL-TIME Based on 144 responses

9 WEEKS (AVERAGE) 3-16 RANGE



**AVERAGE MONTHLY SALARY** Salary statistics include positions outside U.S. Does not include stipends.

FULL-TIME Based on 74 responses



PART-TIME Based on 13 responses

\$932

**PART-TIME** (LESS THAN 30 HOURS PER WEEK) Based on 22 responses

**19** AVERAGE PER WEEK**4-28** RANGE

PART-TIME Based on 23 responses

10 WEEKS (AVERAGE) 4-16 RANGE



AVERAGE FULL-TIME MONTHLY SALARY

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Based on 177 responses. Includes full-time and part-time positions.

- ACCOUNTING (4): 2.3%
- ARTS & CULTURE (2): 1.1%
- COMMUNICATIONS (7): 4.0%
- CONSULTING (11): 6.2%
- **DATA SCIENCE (5): 2.8%**
- **ILL ECONOMICS (3): 1.7%**
- EDUCATION (22): 12.4%
- © ENERGY/ENVIRONMENT (2): 1.1%
- **ENGINEERING (4): 2.3%**
- FINANCE (47): 26.6%

- **GOVERNMENT** (4): 2.3%
- **HEALTHCARE (2): 1.1%**
- HOSPITALITY/LEISURE/SPORTS (5): 2.8%
- **INFORMATION TECHNOLOGY (5): 2.8%**
- INSURANCE (1): 0.6%
- ## MANAGEMENT (13): 7.3%
- MARKETING (23): 13.0%
- ONOMPROFIT (7): 4.0%
- OTHER (3): 1.7%
- ☐ REAL ESTATE (5): 2.8%
- 🖌 SCIENTIFIC RESEARCH (2): 1.1%

# MONTHLY SALARY BY INDUSTRY

Based on 74 responses of students indicating full-time employment, industry and salary. Includes salaries from abroad. Does not include stipends.

INDUSTRY (#)	%	AVERAGE MONTHLY SALARY	MEDIAN MONTHLY SALARY	MONTHLY SALARY RANGE
Accounting (2)	2.7%	*	*	*
Communications (4)	5.4%	\$2,570	\$2,500	\$1,600 - \$3,680
Consulting (5)	6.8%	\$1,070	\$500	\$150 - \$4,000
Education (10)	13.5%	\$2,607	\$3,000	\$1,200 - \$4,500
Finance (22)	29.7%	\$2,893	\$2,000	\$375 - \$7,374
Government (2)	2.7%	*	*	*
Healthcare (2)	2.7%	*	*	*
Insurance (4)	5.4%	\$2,770	\$2,940	\$2,000 - \$3,200
Manufacturing (4)	5.4%	\$1,855	\$1,550	\$320 - \$4,000
Nonprofit (3)	4.1%	\$2,163	\$2,400	\$900 - \$3,188
Real Estate (4)	5.4%	\$1,747	\$1,780	\$1,026 - \$2,400
Hospitality/Leisure/Sports (4)	5.4%	\$1,630	\$1,480	\$1,000 - \$2,560
Retail (3)	4.1%	\$1,267	\$1,600	\$600 - \$1,600
Technology (5)	6.8%	\$2,040	\$1,920	\$1,000 - \$3,200

\* Salary statistics not reported for categories with less than 3 respondents.

# Wharton Undergraduate Class of 2019



# **SUMMER JOB AND INTERNSHIP LISTINGS** Students responding to the survey provided the name and location of their organizations along with job titles. List is organized by industry.

# ACCOUNTING

Deloitte, Audit, Summer Analyst, Adana, Turkey KPMG, Economic and Valuation Services, Summer Associate, Philadelphia, PA

# 

American Greetings, Field Sales Operations, Engineering Intern, Cleveland, OH BBDO Worldwide, Account Management, Account Management Intern, New York, NY Bullish Inc., Analyst, New York, NY CBS News, Production Runner, Philadelphia, PA Electronic Arts, Data Science Intern, Redwood Shores, CA The Hurun Report, New Media Intern, Los Angeles, CA Women INVESTING in Women DIGITAL, Radio Podcast Host, Laguna Beach, CA

# CONSULTING

Accenture, Summer Intern, Beijing, China Artibus Consulting, Consulting Intern, Tampico, Mexico BAIA International, Management Consulting Intern, Shanghai, China Deloitte, Summer Analyst, Mexico City, Mexico Ernst & Young, Valuation Specialist, Singapore Faith Popcorn's BrainReserve, Futurist Apprentice, New York, NY LYNK, Research Analyst, Hong Kong, China Oliver Wyman, Consulting Intern, Moscow, Russian Federation PwC, Valuations, Associate, Stockholm, Sweden

#### DESIGN Ē

PROGEN, Intern, Turnaround Consulting, Sao Paolo, Brazil

# EDUCATION

Gashora Girls Academy of Science and Technology, EST Intern, Gashora, Rwanda Julian Krinsky Camps & Programs, Residential Teaching Assistant, Philadelphia, PA Julian Krinsky Camps & Programs, Residential Teaching Assistant, Philadelphia, PA Julian Krinsky Camps and Programs, Residential Team Advisor, Philadelphia, PA Julian Krinsky Camps and Programs, Leadership in the Business World, Residential Team Advisor, Philadelphia, PA London School of Economics, Management, Research Asst./Teaching Asst., London, UK: Great Britain and Ireland Penn State, Mathematics Department - Applied Mathematics, Research Assistant, State College, PA Rice Management Company, University Endowment: Investments, Summer Analyst, Houston, TX Sylvan Learning Center, Math, Robotics and Coding Instructor & Marketing Intern, St. Louis, MO University of Pennsylvania, Business Economics and Public Policy, Research Assistant, Philadelphia, PA

University of Pennsylvania, Department of Computer & Information Science, Research Assistant, Philadelphia, PA University of Pennsylvania, Global Support Services, Administrative Student Worker, Philadelphia, PA University of Pennsylvania, Lab Assistant, Philadelphia, PA University of Pennsylvania - LEAD (Wharton School), Residential Teaching Advisor, Philadelphia, PA University of Pennsylvania - LEAD (Wharton School), Residential Teaching Advisor, Philadelphia, PA University of Pennsylvania - LEAD (Wharton School), Residential Team Advisor, Philadelphia, PA University of Pennsylvania - LEAD (Wharton School), Residential Team Advisor, Philadelphia, PA University of Pennsylvania, Legal Studies Department, Research Assistant, Philadelphia, PA University of Pennsylvania, Operations, Information and Decisions, Research Assistant, Philadelphia, PA University of Pennsylvania, Political Science Department, Research Assistant, Philadelphia, PA University of Pennsylvania, Position Not Provided, Philadelphia, PA University of Pennsylvania, Research Assistant, Philadelphia, PA University of Pennsylvania, Research Scholar, Philadelphia, PA University of Pennsylvania, Residential Teaching Assistant, Philadelphia, PA University of Pennsylvania, Residential Team Advisor, Philadelphia, PA University of Pennsylvania, Summer Tour Guide Coordinator, Philadelphia, PA University of Pennsylvania, University Life, Program Associate, Philadelphia, PA

# Image: Second Second

Bombay Gas Company, Business Development Intern, Mumbai, India Paladin Energy, Intern for GM of Corporate Development and Investor Relations, Perth, Australia

# FINANCE

DIVERSIFIED FINANCIAL SERVICES (including commercial/retail banking)

American Express, Risk, Information and Banking Finance, Intern, New York, NY BAC, Intern, Managua, Nicaragua Banco Popular Foundation, Summer Analyst, San Juan, PR Byline Bank, Information Security Intern, Chicago, IL First Hawaiian Bank, Business Services Representative, Honolulu, HI Northwestern Mutual, Associate Financial Representative, Aventura, FL Principal Financial, Retirement and Income Solutions, Business Analyst Intern, Des Moines, IA Santander Bank, Equity & Debt Trading/Product Development/Sales/Compliance, Intern, Mexico City, Mexico University of Pennsylvania, Research Assistant, Philadelphia, PA

#### **HEDGE FUND**

Moore Capital Management, Investment Strategies, Intern, New York, NY Pyramid Peak Capital, Analyst, Aspen, CO

#### **INVESTMENT BANKING/BROKERAGE**

Bank of China International Holdings Limited, Debt Capital Markets, Hong Kong, China BDA Partners, Summer Analyst, Seoul, Republic of Korea CastleOak Securities, Capital Markets Intern, New York, NY Citibank, Corporate Banking, Summer Intern, Istanbul, Turkey Daiwa Capital Markets Korea, Investment Banking Intern, Seoul, Republic of Korea Hermes Capital Advisors, Investment Banking, Summer Analyst, New York, NY HSBC, Treasury, Summer Intern, Istanbul, Turkey Intrepid Investment Bankers LLC, Analyst, Los Angeles, CA J.P. Morgan, Prime Brokerage, Summer Analyst, New York, NY J.P. Morgan, Sales and Trading, Summer Analyst, New York, NY Morgan Stanley, Investment Banking, Summer Analyst, New York, NY Morgan Stanley, Sales & Trading, Institutional Equities Intern, New York, NY TD Securities, Sales & Trading Summer Analyst, New York, NY UBS, Private Wealth Management, Summer Intern, New York, NY

#### **INVESTMENT MANAGEMENT/COUNSEL**

Baron Capital, Equity Research, Intern, New York, NY Berman Capital Advisors, Research, Summer Intern, Atlanta, GA Colony Capital, Inc., Acquisitions, Summer Analyst, Los Angeles, CA Company Not Provided, Position Not Provided, Tel Aviv, Israel Fidelity Investments, FCC Asset Services Summer Analyst, City Not Provided, Canada Guyasuta Investment Advisors, Intern, Pittsburgh, PA IIFL Wealth, Finance Intern, Singapore Investure, LLC, Investments Intern, Charlottesville, VA MFS Investment Mgmt., Global Investment/Client Support, Summer Intern: Client Risk Monitoring, Boston, MA Ping An Trust, Asset Management, Position Not Provided, Beijing, China Signature Wealth Strategies, Millennial Marketing and Finance Intern, Florence, SC US Financial Services Company, LLC, Wealth Management, Summer Intern, Wayne, NJ

#### PRIVATE EQUITY

AGR Partners, Summer Intern, Visalia, CA Akuna Capital, Development, Intern, Chicago, IL Blackstone Group, Real Estate, Summer Analyst, New York, NY Harvey & Company, LLC, M&A Research Intern, Newport Beach, CA HOPU Investments, Consumer Sector, Summer Analyst, Beijing, China Iconiq Capital, Growth Equity, Growth Equity Intern, San Francisco, CA McCombie Group, Position Not Provided, Miami, FL Off Road Capital Partners, Summer Analyst, New York, NY Peakspan Capital, Intern, Burlingame, CA

#### **VENTURE CAPITAL**

Company Not Provided, Business Development, Intern, Singapore Entrée Capital, Venture Capital, Summer Analyst, Herziliya, Israel Jerusalem Venture Partners, Venture Capital Summer Analyst, Jerusalem, Israel Krillion Ventures, LLC., Intern, Miami, FL Silvertree Capital, Business Analyst Intern, Cape Town, South Africa

### 🚔 GOVERNMENT

Bank Negara Malaysia (Central Bank of Malaysia), Economics, Summer Analyst, Kuala Lumpur, Malaysia City of Boston, Department of Innovation and Technology, Summer Analytics Fellow, Boston, MA Consumer Financial Protection Bureau, Supervision Intern, Chicago, IL

Montgomery County Department of Recreation, Therapeutic Recreation, Camp Counselor, Rockville, MD Nigeria Sovereign Investment Authority, Intern, Abuja, Nigeria

Ohio Department of Education, Office of Communication and Outreach, Intern, Columbus, OH

- U.S. Department of Commerce, International Trade Administration, Intern, Washington, DC
- U.S. Department of the Treasury, Domestic Finance Office of Capital Markets, Intern, Washington, DC
- U.S. Department of the Treasury, Strategic Planning/Performance Improvement, Intern, Washington, DC
- U.S. Securities and Exchange Commission, Economic and Risk Analysis, Summer intern, Washington, DC
- U.S. Securities & Exchange Commission, OCIE, Business Honors Program Intern, Philadelphia, PA

# HEALTHCARE

Accolade Inc., Operations Intern, Plymouth Meeting, PA Aravind Eye Care Hospital, Ophthalmology: Glaucoma, Research Project Student, Madurai, India Kindred Healthcare, Hospital Division, Financial Summer Analyst, Atlanta, GA Treatment Management, Position Not Provided, Miami, FL University of Pennsylvania Health System, General Administrative Assistant, Philadelphia, PA University of Pennsylvania Health System, Cardiology, Philadelphia, PA University of Pennsylvania Health System, Healthcare Management, Research Assistant, Philadelphia, PA

# HOSPITALITY/LEISURE/SPORTS

Camp Echo Lake, Cabin Specialist, Warrensburg, NY Connecticut Blue Jays Premier Baseball Organization, Intern Director of Baseball Operations, Farmington, CT Greg Carter's European Hockey School, Instructor/Coach/Counselor, Concord, MA JP Licks, Cashier, Dedham, MA LocalAventura, Operations, Santiago, Chile Panda Restaurant Group, Marketing, Brand Management Intern, Rosemead, CA Starbucks Co., Supervisor, Philadelphia, PA Tender Greens Restaurant, Cashier, Studio City, CA Western Springs Recreational Center, Camp Counselor, Western Springs, IL WeTrain, Personal Training, Marketing and Social Media Intern, Philadelphia, PA

# 

Fortegra, Financial Research Summer Analyst, Jacksonville, FL Foy Insurance, Product Development, Scarborough, ME Lincoln Financial Group, Information Technology, Java Developer, Philadelphia, PA MetLife, Market Intelligence Intern, New York, NY Transamerica, Intern, Baltimore, MD United Concordia Dental, Operations Analytical Services, Intern, Harrisburg, PA

### MANUFACTURING

Ambev, Sales Directory, Intern, Sao Paulo, Brazil Fermentec Incorporated, Engineering, Research Intern, Philadelphia, PA General Mills, Position Not Provided, Shanghai, China GTRACK Technologies, Software Engineering Intern, Palo Alto, CA Incyte Corporation, Financial Planning and Analysis, Intern, Chadds Ford, PA Ionis Pharmaceuticals, Corporate Development Intern, Carlsbad, CA Peet's Coffee & Tea, Marketing, Global Branding Intern, Emeryville, CA

# NONPROFIT

American Institutes for Research, Research Assistant Intern, Chicago, IL billionBricks, Business Operations Intern, Manila, Philippines ForNGO, Position Not Provided, Shanghai, China Girls Who Code, Teaching Assistant, San Francisco, CA International Care Ministries, Communications and Donor Strategy, Intern, Hong Kong, China Mikva Challenge, CEO Student Advisory Council Facilitator, Chicago, IL Philadelphia Futures, Summer Intern and Course Teaching Assistant, Philadelphia, PA Recharge Labs, Growth / Bis Dev, San Francisco, CA Robert Wood Johnson Foundation, Human Resources, Intern, Princeton, NJ The Long Center for the Performing Arts, Education, Education Intern, Austin, TX US-ASEAN Business Council, Research and Policy Intern, Washington, DC

# OTHER

Rice Dairy, Hedging, Intern, Chicago, IL

# REAL ESTATE

Alain Pinel Realtors, Marketing Assistant/Intern, Saratoga, CA
Bedrock, Operations, Intern, Detroit, MI
BedRock Real Estate Partners LLC, Intern, New York, NY
Cushman & Wakefield, Tenant Representation, Research Analyst, Montreal, Canada
Hang Lung Properties Ltd., Leasing & Management, Intern (Central Multi-Media Team), Hong Kong, China
North American Properties, Marketing Intern, Atlanta, GA
Top Notch Property Solutions, Inc., Marketing and Management, Administrative Assistant, Washington, DC

# RETAIL

Dahmakan, Entrepreneur in Residence, Kuala Lumpur, Malaysia Daily Harvest, Operations Intern, New York, NY Lowes, Garden Center, Customer Service Associate, Hanover, PA Margaux, Intern, New York, NY Tech and Bowery, Copywriting/Digital Marketing Intern, New York, NY treStiQue, Digital Marketing Intern, New York, NY

### **TECHNOLOGY**

Computer Aid Inc., Corporate IT, Intern, Allentown, PA Expanse Bioinformatics, Patent, Summer Infringement Analyst, Philadelphia, PA Fareportal, Product, Product Intern, New York, NY GovPredict, Account Manager, Washington, DC NASA Ames Research Center, Intern, Moffett Field, CA Nordigen, Business Development, Intern, Riga, Latvia RapidSOS, Business Development Intern, New York, NY Rialto, Marketing Design Intern, London, UK: Great Britain and Ireland Risk Focus, Sales and Marketing Intern, New York, NY Senreve, Summer Business Development Intern, San Francisco, CA Spotluck, Marketing Intern, Philadelphia, PA The Reynolds and Reynolds Company, Technical Assistance Center, Intern, Dayton, OH VeryApt Inc., Digital Marketing Intern, Philadelphia, PA