The Wharton School
Summer 2016 Survey

Rising Seniors

Rising Juniors

Rising Sophomores

Methodology
Career Services at the University of Pennsylvania annually surveys undergraduates about their summers. This report looks at rising sophomores, juniors and seniors from The Wharton School during the summer of 2016.
Student responses were collected using an online survey between August 2016 and December 2016. Of the 602 Wharton students scheduled to graduate during the 2016 – 2017 academic year, 299 completed the survey (50% response rate). Of those, 289 students indicated they worked during the summer (281 full-time, 4 part-time, and 4 didn’t specify number of hours worked) while 10 pursued other activities.

### Employed Full-Time

<table>
<thead>
<tr>
<th># Respondents:</th>
<th>281</th>
</tr>
</thead>
<tbody>
<tr>
<td>% Respondents:</td>
<td>94.0%</td>
</tr>
<tr>
<td>Paid Experience:</td>
<td>277</td>
</tr>
<tr>
<td>Unpaid Experience:</td>
<td>4</td>
</tr>
<tr>
<td># Reporting Salary:</td>
<td>240</td>
</tr>
<tr>
<td>Monthly Salary Range:</td>
<td>$500 - $25,000</td>
</tr>
<tr>
<td>Average Monthly Salary:</td>
<td>$5,616</td>
</tr>
<tr>
<td>Range of Hours:</td>
<td>30-108</td>
</tr>
</tbody>
</table>

### Employed Part-Time

<table>
<thead>
<tr>
<th># Respondents:</th>
<th>4</th>
</tr>
</thead>
<tbody>
<tr>
<td>% Respondents:</td>
<td>1.3%</td>
</tr>
<tr>
<td>Paid Experience:</td>
<td>4</td>
</tr>
<tr>
<td>Unpaid Experience:</td>
<td>0</td>
</tr>
<tr>
<td># Reporting Salary:</td>
<td>4</td>
</tr>
<tr>
<td>Monthly Salary Range:</td>
<td>$300 - $2,000</td>
</tr>
<tr>
<td>Average Weekly Hours:</td>
<td>25</td>
</tr>
<tr>
<td>Range of Hours:</td>
<td>20-29</td>
</tr>
</tbody>
</table>

### Employed (hours not specified)

<table>
<thead>
<tr>
<th># Respondents:</th>
<th>4</th>
</tr>
</thead>
<tbody>
<tr>
<td>% Respondents:</td>
<td>1.3%</td>
</tr>
<tr>
<td>Paid Experience:</td>
<td>4</td>
</tr>
<tr>
<td>Unpaid Experience:</td>
<td>0</td>
</tr>
<tr>
<td># Reporting Salary:</td>
<td>4</td>
</tr>
<tr>
<td>Monthly Salary Range:</td>
<td>$300 - $2,000</td>
</tr>
<tr>
<td>Average Weekly Hours:</td>
<td>25</td>
</tr>
<tr>
<td>Range of Hours:</td>
<td>20-29</td>
</tr>
</tbody>
</table>

### Other Activities

<table>
<thead>
<tr>
<th># Respondents:</th>
<th>10</th>
</tr>
</thead>
<tbody>
<tr>
<td>% Respondents:</td>
<td>3.3%</td>
</tr>
<tr>
<td>Completed Classes:</td>
<td>5</td>
</tr>
<tr>
<td>Independent Research:</td>
<td>1</td>
</tr>
<tr>
<td>Traveled:</td>
<td>1</td>
</tr>
</tbody>
</table>

### Job Functions of Wharton Interns (including full and part-time positions)

Wharton students were once again very successful in landing summer opportunities, with 93% securing full-time, paid internships.

More students worked in marketing roles during 2016 (10.8% as opposed to 7.8% in 2015), as well as information technology (7.3% as opposed to 3.8%). Fewer students pursued opportunities in private equity (4.5% as opposed to 7.2% in 2015) and trading (1.7% as opposed to 2.5%) for 2015.

Average monthly compensation across all full-time positions was $5,616, a slight decline from summer 2015.

### Average Monthly Summer Salary By School of Enrollment

<table>
<thead>
<tr>
<th>School of Enrollment</th>
<th># Of Respondents</th>
<th>Average Monthly Salary</th>
<th>Monthly Salary Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>All Students</td>
<td>240</td>
<td>$5,616</td>
<td>$500 - $25,000</td>
</tr>
<tr>
<td>Wharton</td>
<td>155</td>
<td>$5,189</td>
<td>$500 - $22,000</td>
</tr>
<tr>
<td>Wharton / College</td>
<td>30</td>
<td>$5,113</td>
<td>$575 - $10,000</td>
</tr>
<tr>
<td>Wharton / Engineering</td>
<td>54</td>
<td>$7,103</td>
<td>$1,000 - $25,000</td>
</tr>
<tr>
<td>Wharton / Nursing</td>
<td>1</td>
<td>*</td>
<td>*</td>
</tr>
</tbody>
</table>

Salary statistics based on 240 students who worked full-time in paid positions and reported salary data.

* Salary statistics are not released for categories representing less than 1% percent of respondents.

Report prepared by Barbara Hewitt, Senior Associate Director, Career Services, University of Pennsylvania, March 2017
General Observations on Internship Recruiting for Summer 2016

Students seeking internships for the Summer of 2016 experienced a changing landscape for internship recruiting, particularly in financial services, as many firms decided to begin their recruiting earlier than in previous years and to conduct interviews outside of the traditional on-campus recruiting process. Therefore, we saw a much larger percentage of juniors report that they obtained their internships before the semester break (42.5% for Summer 2016 as opposed to 20.7% for Summer 2015) and a much lower percentage reporting that they obtained their internship through the on-campus recruiting process (33.9% in 2016 as opposed to 55.1% in 2015). It will be interesting to see if these numbers rebound for Summer 2017, as Penn Career Services opened up on-campus recruiting for internships in October this year as opposed to the previous start dates in February.

Date Internship Offer Was Received
Includes 275 students who reported when they received their offers.

<table>
<thead>
<tr>
<th>Date</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior to December 2015</td>
<td>42.5%</td>
</tr>
<tr>
<td>January 2016 – February 2016</td>
<td>25.5%</td>
</tr>
<tr>
<td>March 2016</td>
<td>17.8%</td>
</tr>
<tr>
<td>April 2016</td>
<td>7.3%</td>
</tr>
<tr>
<td>May 2016</td>
<td>2.9%</td>
</tr>
<tr>
<td>June 2016 or later</td>
<td>4.0%</td>
</tr>
</tbody>
</table>

How Students Obtained Internships
Includes 286 students who reported how they obtained their internships.

<table>
<thead>
<tr>
<th>Method</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Applied Directly</td>
<td>30.1%</td>
</tr>
<tr>
<td>Previous Employer</td>
<td>5.2%</td>
</tr>
<tr>
<td>Special Program</td>
<td>2.4%</td>
</tr>
<tr>
<td>Other</td>
<td>3.8%</td>
</tr>
<tr>
<td>Contacts: Family/Friend/Alum/Professor</td>
<td>10.8%</td>
</tr>
<tr>
<td>On-Campus Recruiting (OCR)</td>
<td>33.9%</td>
</tr>
<tr>
<td>Other Career Services Leads (non-OCR)</td>
<td>10.1%</td>
</tr>
<tr>
<td>Online Site</td>
<td>3.5%</td>
</tr>
</tbody>
</table>

Organizations Employing Three or More Wharton Interns

<table>
<thead>
<tr>
<th>Organization</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Morgan Stanley</td>
<td>22</td>
</tr>
<tr>
<td>J. P Morgan Chase</td>
<td>14</td>
</tr>
<tr>
<td>Goldman Sachs</td>
<td>13</td>
</tr>
<tr>
<td>Credit Suisse</td>
<td>9</td>
</tr>
<tr>
<td>Barclays</td>
<td>6</td>
</tr>
<tr>
<td>Boston Consulting Group</td>
<td>6</td>
</tr>
<tr>
<td>Google</td>
<td>6</td>
</tr>
<tr>
<td>Centerview Partners</td>
<td>5</td>
</tr>
<tr>
<td>Facebook</td>
<td>5</td>
</tr>
<tr>
<td>McKinsey &amp; Co.</td>
<td>5</td>
</tr>
<tr>
<td>Accenture</td>
<td>4</td>
</tr>
<tr>
<td>Apple</td>
<td>4</td>
</tr>
<tr>
<td>Bain &amp; Co.</td>
<td>4</td>
</tr>
<tr>
<td>Capital One</td>
<td>4</td>
</tr>
<tr>
<td>Microsoft</td>
<td>4</td>
</tr>
<tr>
<td>Amazon</td>
<td>3</td>
</tr>
<tr>
<td>Bain Capital</td>
<td>3</td>
</tr>
<tr>
<td>Bank of America</td>
<td>3</td>
</tr>
<tr>
<td>Bridgewater Associates</td>
<td>3</td>
</tr>
<tr>
<td>Deutsche Bank</td>
<td>3</td>
</tr>
<tr>
<td>Financo</td>
<td>3</td>
</tr>
<tr>
<td>Lazard</td>
<td>3</td>
</tr>
<tr>
<td>PJT Partners</td>
<td>3</td>
</tr>
<tr>
<td>Strategy</td>
<td>3</td>
</tr>
</tbody>
</table>
## Average Monthly Summer Salary By Industry

<table>
<thead>
<tr>
<th>Industry</th>
<th># (%)</th>
<th>Average Month Salary</th>
<th>Monthly Salary Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>COMMUNICATIONS</td>
<td>5 (2.1%)</td>
<td>$2,888</td>
<td>$1,800 - $4,000</td>
</tr>
<tr>
<td>Advertising/Public Relations</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Media/Entertainment</td>
<td>4 (1.7%)</td>
<td>$2,810</td>
<td>$1,800 - $4,000</td>
</tr>
<tr>
<td>CONSULTING</td>
<td>36 (15.0%)</td>
<td>$5,017</td>
<td>$992 - $10,000</td>
</tr>
<tr>
<td>EDUCATION</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Higher Education</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>ENERGY/NATURAL RES. /UTILITIES</td>
<td>2 (0.8%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>FINANCIAL SERVICES</td>
<td>128 (53.3%)</td>
<td>$6,584</td>
<td>$520 - $25,000</td>
</tr>
<tr>
<td>Diversified Financial Services</td>
<td>13 (5.4%)</td>
<td>$4,759</td>
<td>$1,120 - $10,000</td>
</tr>
<tr>
<td>Hedge Fund</td>
<td>10 (4.2%)</td>
<td>$8,390</td>
<td>$6,000 - $10,000</td>
</tr>
<tr>
<td>Investment Banking / Brokerage</td>
<td>85 (35.4%)</td>
<td>$7,091</td>
<td>$1,000 - $25,000</td>
</tr>
<tr>
<td>Investment Management / Counsel</td>
<td>7 (2.9%)</td>
<td>$4,570</td>
<td>$520 - $6,667</td>
</tr>
<tr>
<td>Private Equity</td>
<td>13 (5.4%)</td>
<td>$4,792</td>
<td>$1,500 - $7,500</td>
</tr>
<tr>
<td>GOVERNMENT</td>
<td>2 (0.8%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Non-US Government Services</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>U. S. National Laboratories</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>HOSPITALITY/LEISURE/RECREA./SPORTS</td>
<td>2 (0.8%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>INSURANCE</td>
<td>3 (1.3%)</td>
<td>$3,093</td>
<td>$2,880 - $3,200</td>
</tr>
<tr>
<td>MANUFACTURING</td>
<td>15 (6.3%)</td>
<td>$3,821</td>
<td>$560 - $6,666</td>
</tr>
<tr>
<td>Automotive</td>
<td>3 (1.3%)</td>
<td>$3,800</td>
<td>$2,400 - $6,000</td>
</tr>
<tr>
<td>Biomedical Products/ Pharmaceuticals</td>
<td>4 (1.7%)</td>
<td>$4,347</td>
<td>$3,200 - $6,666</td>
</tr>
<tr>
<td>Consumer Products</td>
<td>7 (2.9%)</td>
<td>$3,995</td>
<td>$3,200 - $4,577</td>
</tr>
<tr>
<td>Other Manufacturing</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>NONPROFIT</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Cultural Institutions/Arts and Culture</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>OTHER</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>REAL ESTATE</td>
<td>3 (1.3%)</td>
<td>$2,000</td>
<td>$1,600 - $2,400</td>
</tr>
<tr>
<td>RETAIL / WHOLESALE</td>
<td>7 (2.9%)</td>
<td>$1,919</td>
<td>$500 - $2,600</td>
</tr>
<tr>
<td>TECHNOLOGY</td>
<td>34 (14.2%)</td>
<td>$5,829</td>
<td>$2,000 - $12,000</td>
</tr>
</tbody>
</table>

* Salary statistics are not released for categories representing less than 1% percent of respondents.
### Average Monthly Summer Salary Job Type

<table>
<thead>
<tr>
<th>Job Type</th>
<th># (%)</th>
<th>Average Monthly Salary</th>
<th>Monthly Salary Range</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ACCOUNTING</strong></td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Internal Accounting</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td><strong>COMMUNICATIONS</strong></td>
<td>2 (0.8%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Advertising/Account Mgmt./Media Planning</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Editing</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td><strong>CONSULTING</strong></td>
<td>45 (18.8%)</td>
<td>$4,756</td>
<td>$560 - $10,000</td>
</tr>
<tr>
<td>Management/Strategy</td>
<td>38 (15.8%)</td>
<td>$4,923</td>
<td>$560 - $10,000</td>
</tr>
<tr>
<td>Research</td>
<td>4 (1.7%)</td>
<td>$3,218</td>
<td>$1,600 - $4,000</td>
</tr>
<tr>
<td>Technical / Information Systems</td>
<td>3 (1.3%)</td>
<td>$4,700</td>
<td>$4,000 - $5,100</td>
</tr>
<tr>
<td><strong>DATA SCIENCE</strong></td>
<td>6 (2.6%)</td>
<td>$6,517</td>
<td>$2,000 - $12,000</td>
</tr>
<tr>
<td>Data Analyst</td>
<td>6 (2.6%)</td>
<td>$6,517</td>
<td>$2,000 - $12,000</td>
</tr>
<tr>
<td><strong>ENGINEERING</strong></td>
<td>7 (2.9%)</td>
<td>$6,121</td>
<td>$4,000 - $9,000</td>
</tr>
<tr>
<td>Project Management</td>
<td>4 (1.7%)</td>
<td>$6,138</td>
<td>$4,000 - $9,000</td>
</tr>
<tr>
<td>Research and Development</td>
<td>2 (0.8%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Testing</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td><strong>FINANCE</strong></td>
<td>118 (49.2%)</td>
<td>$6,555</td>
<td>$1,000 - $25,000</td>
</tr>
<tr>
<td>Commercial Banking / Lending</td>
<td>3 (1.3%)</td>
<td>$2,747</td>
<td>$2,480 - $3,200</td>
</tr>
<tr>
<td>Financial Planning &amp; Analysis</td>
<td>8 (3.3%)</td>
<td>$3,659</td>
<td>$2,400 - $5,000</td>
</tr>
<tr>
<td>(non-bnk)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Investment Banking Analyst</td>
<td>67 (27.9%)</td>
<td>$7,517</td>
<td>$1,000 - $25,000</td>
</tr>
<tr>
<td>Investment Management / Counsel</td>
<td>13 (5.4%)</td>
<td>$5,675</td>
<td>$1,500 - $9,000</td>
</tr>
<tr>
<td>Private Equity Analyst</td>
<td>12 (5.0%)</td>
<td>$4,975</td>
<td>$1,600 - $7,500</td>
</tr>
<tr>
<td>Risk Management</td>
<td>2 (0.8%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Sales</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Securities Research Analyst</td>
<td>7 (2.9%)</td>
<td>$6,757</td>
<td>$3,200 - $10,000</td>
</tr>
<tr>
<td>Trading</td>
<td>5 (2.1%)</td>
<td>$7,217</td>
<td>$6,000 - $9,000</td>
</tr>
<tr>
<td><strong>GOVERNMENT</strong></td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Intelligence / Law Enforcement</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td><strong>HEALTHCARE</strong></td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Healthcare Policy / Research</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td><strong>HOSPITALITY/LEISURE/SPORTS</strong></td>
<td>2 (0.8%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Coach</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Lifeguard</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td><strong>INFORMATION TECHNOLOGY</strong></td>
<td>20 (8.3%)</td>
<td>$6,443</td>
<td>$2,000 - $11,000</td>
</tr>
<tr>
<td>Product Designer</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Program Manager</td>
<td>3 (1.3%)</td>
<td>$7,433</td>
<td>$5,200 - $11,000</td>
</tr>
<tr>
<td>Software Developer / Engineer</td>
<td>10 (4.2%)</td>
<td>$7,617</td>
<td>$3,400 - $10,000</td>
</tr>
<tr>
<td>Technical Analyst</td>
<td>3 (1.3%)</td>
<td>$4,411</td>
<td>$2,400 - $5,833</td>
</tr>
<tr>
<td>Web Designer / Analyst</td>
<td>3 (1.3%)</td>
<td>$4,157</td>
<td>$2,000 - $6,150</td>
</tr>
<tr>
<td><strong>INSURANCE</strong></td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Risk</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td><strong>MANAGEMENT</strong></td>
<td>5 (2.1%)</td>
<td>$3,279</td>
<td>$1,120 - $4,370</td>
</tr>
<tr>
<td>General Management</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Operations</td>
<td>4 (1.7%)</td>
<td>$3,218</td>
<td>$1,120 - $4,370</td>
</tr>
</tbody>
</table>
### MARKETING

<table>
<thead>
<tr>
<th>Category</th>
<th>Count (%)</th>
<th>Median Salary</th>
<th>Salary Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Buyer / Merchandising</td>
<td>3 (1.3%)</td>
<td>$2,453</td>
<td>$2,400 - $2,560</td>
</tr>
<tr>
<td>Marketing Analysis / Research</td>
<td>7 (2.9%)</td>
<td>$4,077</td>
<td>$520 - $6,000</td>
</tr>
<tr>
<td>New Business Development</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Product / Brand Management</td>
<td>7 (2.9%)</td>
<td>$4,462</td>
<td>$2,560 - $5,900</td>
</tr>
<tr>
<td>Sales / Sales Account Management</td>
<td>7 (2.9%)</td>
<td>$3,840</td>
<td>$1,500 - $6,800</td>
</tr>
<tr>
<td>Social Media</td>
<td>2 (0.8%)</td>
<td>*</td>
<td>*</td>
</tr>
</tbody>
</table>

### OTHER

<table>
<thead>
<tr>
<th>Category</th>
<th>Count (%)</th>
<th>Median Salary</th>
<th>Salary Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Real Estate Investment Analysis</td>
<td>3 (1.3%)</td>
<td>$3,080</td>
<td>$2,000 - $4,641</td>
</tr>
</tbody>
</table>

* Salary statistics are not released for categories representing less than 1% percent of respondents.

### Geographic Distribution of Interns

Includes 286 students who reported internship location. 4.9% of students reported interning abroad.

<table>
<thead>
<tr>
<th>UNITED STATES</th>
<th>INTERNATIONAL</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>California</td>
<td>Bermuda</td>
<td>1</td>
</tr>
<tr>
<td>Colorado</td>
<td>Cameroon</td>
<td>1</td>
</tr>
<tr>
<td>Connecticut</td>
<td>China (including Hong Kong)</td>
<td>5</td>
</tr>
<tr>
<td>Delaware</td>
<td>Japan</td>
<td>1</td>
</tr>
<tr>
<td>District of Columbia</td>
<td>Singapore</td>
<td>4</td>
</tr>
<tr>
<td>Florida</td>
<td>United Kingdom</td>
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<td>Georgia</td>
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<td>Minnesota</td>
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<td>Virginia</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Washington</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

- 6 -
Internship Listings

Students responding to the summer survey provided the names and locations of the organizations they worked for, along with their job titles. The list is organized by student concentration and major (for dual degree students).

**Wharton Degree Only**

**Accounting / Finance**
- Blackstone Group, New York, NY: Summer Analyst
- Credit Suisse, New York, NY: Summer Analyst
- Credit Suisse, Singapore: Summer Analyst
- J.P. Morgan, New York, NY: Summer Analyst
- Kohlberg Kravis Roberts, New York, NY: Internal Audit Intern
- Morgan Stanley, New York, NY: Summer Intern
- Morgan Stanley, New York, NY: Equity Research Summer Junior Associate

**Accounting / Finance / Management**
- Goldman Sachs, New York, NY: Summer Analyst

**Accounting / Finance / Operations, Information and Decisions**
- PJT Partners, New York, NY: Investment Banking Summer Analyst

**Accounting / Finance / Statistics**
- D. E. Shaw, New York, NY: Hedge Fund Summer Analyst
- D. E. Shaw, New York, NY: Summer Analyst

**Accounting / Legal Studies and Business Ethics**
- FanDuel, New York, NY: Intern

**Accounting / Marketing**
- Aetna, Hartford, CT: Summer Associate

**Actuarial Science**
- GLG, Austin, TX: Hedge Fund Intern

**Behavioral Economics / Finance**
- Morgan Stanley, Hong Kong, China: Summer Analyst

**Behavioral Economics / Finance / Real Estate**
- Advisory Research, Chicago, IL: Equity Research Intern

**Behavioral Economics / Management**
- Strategy&, New York, NY: Summer Associate

**Business Analytics**
- Bain & Co., San Francisco, CA: Associate Consultant Intern
- Capital One, McLean, VA: Business Analyst Intern - Product Management and Analytics
- Children's Hospital of Philadelphia, Philadelphia, PA: Data Integration Assistant

**Business Analytics / Finance**
- J.P. Morgan, New York, NY: Summer Analyst

**Business Analytics / Management**
- Morgan Stanley, New York, NY: Summer Analyst
- PepsiCo, Purchase, NY: Global Strategy Intern

**Business Analytics / Marketing**
- Finch Brands, Philadelphia, PA: Brand Strategy Intern

**Business Economics and Public Policy / Finance**
- Citigroup, New York, NY: Summer Analyst

**Business Economics and Public Policy / Health Care Management & Policy**
- Renaissance Strategic Advisors, Rosslyn, VA: Summer Analyst
Finance
Bain Capital Credit, Boston, MA: Title Not Provided
Barclays, New York, NY: Equity Research Summer Analyst
Brown Brothers Harriman, Boston, MA: Client Account Manager
Centerview Partners, New York, NY: Summer Analyst
Citigroup, New York, NY: Summer Analyst
Credit Suisse, Los Angeles, CA: Analyst
Dodge and Cox, San Francisco, CA: Equity Research Associate
Financo, New York, NY: Summer Analyst
Goldman Sachs, New York, NY: Summer Analyst
JMI Equity, San Diego, CA: Analyst
Morgan Stanley, New York, NY: Title Not Provided
Morgan Stanley, Singapore: Equity Research Summer Associate
MUFG, New York, NY: Summer Analyst
PJT Partners, New York, NY: Summer Analyst
Silver Lake Partners, Hong Kong, China: Summer Analyst
Starwood Capital Group, Greenwich, CT: Intern
Wells Fargo, Haddon Township, NJ: Business Banking Intern

Finance / Environmental Policy & Management / Operations, Information and Decisions
Barclays, New York, NY: Summer Analyst

Finance / Health Care Management & Policy / Operations, Information and Decisions
National Institute of Health, Bethesda, MD: Data Informatics Intern

Finance / Insurance & Risk Management
Hamilton Re, Hamilton, Bermuda: Summer Student
Lincoln Manufacturing, Houston, TX: Management Associate

Finance / Legal Studies and Business Ethics / Operations, Information and Decisions
PepsiCo, White Plains, NY: Financial Planning and Analysis Intern

Finance / Management
Alliance Holdings, Abington, PA: Private Equity Summer Analyst
Bank of America, New York, NY: Title Not Provided
Barclays, New York, NY: Summer Analyst
Blackstone Group, New York, NY: Summer Analyst
Centerview Partners, New York, NY: Summer Analyst
Credit Suisse, New York, NY: Global Markets Intern
Deutsche Bank, New York, NY: Summer Analyst
Goldman Sachs, New York, NY: Investment Banking Summer Analyst
J.P. Morgan, Wilmington, DE: Summer Analyst
Lazard, Minneapolis, MN: Summer Analyst
Macquarie Capital, New York, NY: Summer Analyst
Morgan Stanley, New York, NY: Investment Banking Summer Analyst
Morgan Stanley, New York, NY: Summer Analyst
Summit Partners, Menlo Park, CA: Title Not Provided
Viacom, New York, NY: Research Intern

Finance / Management / Marketing
Bank of America, New York, NY: Finance Management Analyst Program
Barclays, New York, NY: Summer Analyst

Finance / Management / Operations, Information and Decisions
Financo, New York, NY: Summer Analyst

Finance / Management / Real Estate
Goldman Sachs, New York, NY: Summer Analyst

Finance / Management / Social Impact and Responsibility
Capital One, McLean, VA: Business Analyst Intern - Product Management and Analytics
Finance / Management / Statistics

Finance / Marketing
Accenture, Chicago, IL: Management Consulting Analyst
Boston Consulting Group, New York, NY: Summer Associate
J.P. Morgan, Miami, FL: Summer Analyst
MasterCard, New York, NY: Product Management Intern
Mondelez International, East Hanover, NJ: Summer Brand Assistant
Peter J. Solomon Company, New York, NY: Summer Analyst
The Research Board (Gartner), New York, NY: Research Analyst Intern
The Sage Group, Los Angeles, CA: Investment Banking Summer Analyst

Finance / Marketing / Operations, Information and Decisions
Wells Fargo Securities, New York, NY: Summer Analyst

Finance / Marketing and Operations Management
Financo, New York, NY: Investment Banking Summer Analyst

Finance / Operations, Information and Decisions
Aberdeen Asset Management, Philadelphia, PA: Analyst Intern
ADP, Parsippany, NJ: Intern
Amazon, Charleston, TN: Operations Leadership Intern
Bain & Co., New York, NY: Associate Consultant Intern
Bain Capital Credit, Boston, MA: Summer Analyst
Barclays, New York, NY: Equity Research Associate Intern
Boston Consulting Group, Chicago, IL: Summer Associate Consultant
Credit Suisse, New York, NY: Summer Analyst
General Atlantic, New York, NY: Summer Analyst
Goldman Sachs, New York, NY: Summer Analyst
Goldman Sachs, San Francisco, CA: Summer Analyst
Insight Venture Partners, New York, NY: Analyst
J.P. Morgan, Hong Kong, China: Investment Banking Summer Analyst
J.P. Morgan, New York, NY: Investment Banking Summer Analyst
J.P. Morgan, New York, NY: Summer Analyst
Morgan Stanley, New York, NY: Summer Associate
Morgan Stanley, San Francisco, CA: Analyst
PIMCO, New York, NY: Account Summer Analyst
Silver Lake, New York, NY: Summer Analyst
Silver Point Capital, Greenwich, CT: Summer Analyst
Strategy&, Tokyo, Japan: Associate
Wells Fargo Securities, New York, NY: Summer Analyst

Finance / Operations, Information and Decisions
Hyundai Capital, Irvine, CA: Risk Management Intern

Finance / Operations, Information and Decisions / Real Estate
Red Capital Group, Columbus, OH: Interning Analyst

Finance / Operations, Information and Decisions / Statistics
PJT Partners, New York, NY: Summer Analyst

Finance / Real Estate
DICK’S Sporting Goods, Pittsburgh, PA: Corporate Merchandising Intern
GIC, New York, NY: Summer Analyst
Goldman Sachs, London, United Kingdom: Summer Analyst
Google, Mountain View, CA: Global Marketing Solutions Intern
J.P. Morgan, San Francisco, CA: Summer Analyst
Morgan Stanley, New York, NY: Summer Analyst

Finance / Statistics
Airbnb, San Francisco, CA: Data Scientist Intern
Bridgewater Associates, Wilton, CT: Summer Technology Associate
Credit Suisse, New York, NY: Investment Banking Summer Analyst (Technology, Media & Telecom Group)
Credit Suisse, San Francisco, CA: Summer Analyst
Lazard, New York, NY: Summer analyst
Lincoln Financial Group, Philadelphia, PA: Market Risk Intern
PIMCO, Newport Beach, CA: Summer Account Analyst

**Global Analysis / Marketing and Operations Management**
Boston Consulting Group, Chicago, IL: Summer Associate

**Health Care Management & Policy**
Simon-Kucher & Partners, Cambridge, MA: Associate Consultant

**Health Care Management & Policy / Marketing**
Moneta Group, St. Louis, MO: Marketing Intern
NC State University, Raleigh, NC: Swimming Camp Coach

**Health Care Management & Policy / Operations, Information and Decisions**
Vertex Pharmaceuticals, Boston, MA: Intern

**Individualized Concentration (Wharton)**
Fishbowl, New York, NY: Strategy & Growth Intern

**Legal Studies and Business Ethics / Management**
IBM Global Business Services, Philadelphia, PA: Intern
N2Growth, Philadelphia, PA: Summer Associate

**Legal Studies and Business Ethics / Marketing**
Philadelphia Phillies, Philadelphia, PA: Ticket Sales Intern

**Management**
Allen & Company, New York, NY: Summer Analyst
Black Fox Philanthropy LLC, Boulder, CO: Consulting and Business Development Intern
Hedge Pro Solutions, Inc., Chicago, IL: Software Developer
Morgan Stanley, New York, NY: Summer Analyst
Self Employed, San Francisco, CA: Founder
Tesla Motors, Palo Alto, CA: Global Marketing Intern

**Management / Marketing**
Accenture, Philadelphia, PA: Accenture Consulting Intern
American Express, New York, NY: Summer Marketing Analyst
BlackRock, New York, NY: Intern
Bloomingdale's, New York, NY: Omni Merchant Intern
Deloitte, New York, NY: Summer Scholar
Google, Mountain View, CA: BOLD Intern, Global Customer Experience
L'Oreal USA, New York, NY: Giorgio Armani Fragrance Marketing Intern
Saks Fifth Avenue, New York, NY: Title Not Provided
The Raine Group, New York, NY: Summer Analyst
ZS Associates, Philadelphia, PA: Business Analyst Intern

**Management / Marketing / Operations, Information and Decisions**
Microsoft, Redmond, WA: ACE Marketing Intern

**Management / Operations, Information and Decisions**
EY, New York, NY: Intern
Google, Mountain View, CA: Associate Product Marketing Manager Intern
Millennium Management, New York, NY: Summer Analyst

**Management / Social Impact and Responsibility**
Heidrick & Struggles, Washington, DC: Executive Search Intern

**Managing Electronic Commerce / Operations, Information and Decisions**
Wayfair, Boston, MA: Internal Consulting Intern
Marketing
Facebook, New York, NY: Client Solutions Manager Intern
Kmerpad, Yaoundé, Cameroon: Strategy Intern
Microsoft, Redmond, WA: ACE (Marketing Rotational Program) Intern

Marketing / Operations, Information and Decisions
Accenture, Philadelphia, PA: Strategy Analyst
Capital One, McLean, VA: Business Analyst
Casa Romantica Cultural Center and Gardens, San Clemente, CA: Marketing and Development Intern
Comcast Corporation, Philadelphia, PA: Marketing and Sales Intern
Glass-U, Philadelphia, PA: Marketing and Business Development Associate
Mondelez International, East Hanover, NJ: Summer Brand Associate
Red Bull, New York, NY: Distribution and Sales Intern
Saks Fifth Avenue, New York, NY: Planning Intern
The Nielsen Company, Wilton, CT: Professional Services Intern

Marketing / Operations, Information and Decisions / Real Estate
American Express, New York, NY: Summer Analyst

Marketing / Operations, Information and Decisions / Statistics
Viacom, Miami Beach, FL: Intern

Marketing / Retailing
Ocean City Beach Patrol, Ocean City, NJ: Lifeguard

Marketing / Statistics
Goodby Silverstein & Partners, San Francisco, CA: Account Management Intern

Marketing and Communication
Comcast/NBCUniversal, Philadelphia, PA: Benefit Communications Intern

Marketing and Operations Management
Accenture, New York, NY: Digital Consulting Analyst
Google, Ann Arbor, MI: BOLD Intern

Operations, Information and Decisions
Goldman Sachs, New York, NY: Operations Analyst
Milestone Partners, Radnor, PA: Summer Analyst
Morgan Stanley, New York, NY: Summer Analyst
Parthenon-EY, New York, NY: Summer Associate
PNC Financial Services, Philadelphia, PA: Public Finance Intern
Under Armour, Baltimore, MD: IT Master Data Analyst

Operations, Information and Decisions / Social Impact and Responsibility
Morgan Stanley, New York, NY: Summer Analyst

Operations, Information and Decisions / Statistics
Facebook, Menlo Park, CA: Data Scientist
Strategy&, New York, NY: Summer Business Consultant

Real Estate
Savills-Studley, New York, NY: Intern

Statistics
Deutsche Bank, New York, NY: Summer Analyst
IBM, New York, NY: Summer Consultant
J.P. Morgan, New York, NY: Summer Analyst
Millward Brown Vermeer, New York, NY: Analyst
Morgan Stanley, New York, NY: Institutional Equity Summer Analyst
**Wharton and College of Arts and Sciences Degrees**

**Accounting / Finance / Political Science**  
Moelis & Company, Los Angeles, CA: Investment Banking Summer Analyst

**Behavioral Economics / Environmental Studies**  

**Business Analytics / German / International Studies & Business**  
CHEP, Atlanta, GA: Business Intelligence Intern

**Business Economics and Public Policy / International Studies & Business**  
Inter-American Dialogue, Washington, DC: Energy, Climate Change, and Extractive Industries Program Intern  
Morgan Stanley, New York, NY: Summer Analyst

**Finance / Biology**  
Audax Group, Boston, MA: Private Equity Summer Analyst  
Centerview Partners, San Francisco, CA: Summer Analyst  
Goldman Sachs, New York, NY: Investment Banking Summer Analyst  
Lazard, New York, NY: Healthcare Summer Analyst  
MTS Health Partners, New York, NY: Summer Analyst

**Finance / Cognitive Science**  
Goldman Sachs, New York, NY: Summer Analyst

**Finance / Economics**  
J.P. Morgan, New York, NY: Mergers & Acquisitions Investment Banking Summer Analyst

**Finance / French & Francophone Studies / International Studies & Business**  
Morgan Stanley, New York, NY: Summer Analyst

**Finance / History**  
RBC Capital Markets, New York, NY: Summer Analyst

**Finance / Individualized Concentration (Wharton) / Cognitive Science**  
Bain Capital, Boston, MA: Summer Investment Analyst

**Finance / International Studies & Business**  
J.P. Morgan, New York, NY: Summer Analyst  
J.P. Morgan, London, United Kingdom: Title Not Provided  
Kayne Anderson Capital Advisors, Los Angeles, CA: Summer Associate

**Finance / Marketing / International Studies & Business**  
Blackrock, New York, NY: Product Strategy Summer Analyst

**Finance / Mathematics**  
J.P. Morgan, New York, NY: Sales & Trading Intern

**Finance / Political Science**  
Centerview Partners, New York, NY: Investment Banking Analyst  
Signal Hill Capital, San Francisco, CA: Summer Analyst

**Finance / Statistics / International Studies & Business**  
Bank of America, New York, NY: Summer Analyst

**Finance / Statistics / Mathematics**  
AQR Capital, Greenwich, CT: Summer Analyst  
UBS AG, Hong Kong, China: Summer Analyst

**Health Care Management & Policy / Biology**  
ClearView Healthcare Partners, Boston, MA: Analyst Intern

**Individualized Concentration (Wharton) / International Relations**  
Bain & Co., New York, NY: Associate Consultant Intern
Management / Biology
Boston Consulting Group, New York, NY: Summer Associate

Management / International Studies & Business
Capco: The Capital Markets Company, New York, NY: Summer Associate

Management / Marketing / International Studies & Business
Novartis China, Shanghai, China: Summer Business Development Analyst

Operations, Information and Decisions / International Studies & Business
IBM, New York, NY: Consulting Intern
Sungevity, Oakland, CA: Brand and Marketing Intern

Operations, Information and Decisions / Political Science
HipVan, Singapore: Marketing Intern

Statistics / Biology
Boston Consulting Group, Philadelphia, PA: Summer Associate

Statistics / International Studies & Business
Bain & Co., Boston, MA: Associate Consultant Intern

Undeclared (Wharton) / Economics
Government of Singapore, Singapore

Wharton and Engineering Degrees

Accounting / Finance / Management / Computer and Information Technology
First Round Capital, Location Not Provided, Title Not Provided

Accounting / Finance / Systems Science & Engineering
Perella Weinberg Partners, New York, NY: Summer Analyst

Behavioral Economics / Mechanical Engineering & Applied Mechanics
ExxonMobil, Houston, TX: Facilities Engineering Intern

Finance / Applied Science - Biomedical Science
Morgan Stanley, Los Angeles, CA: Mergers and Acquisitions Summer Analyst

Finance / Applied Science - Computer Science
Apollo Global Management, New York, NY: Summer Analyst
Evercore, New York, NY: Summer Analyst
Morgan Stanley, New York, NY: Investment Banking Summer Analyst, Global Technology Group

Finance / Bioengineering
Credit Suisse, San Francisco, CA: Investment Banking Summer Analyst
University of Pennsylvania - Perelman School of Medicine, Gastroenterology Dept., Philadelphia, PA: Research Assistant

Finance / Computer Science
Amazon, Seattle, WA: SDE Intern
Goldman Sachs, New York, NY: Strats Summer Analyst
Goldman Sachs, New York, NY: Summer Analyst
Microsoft, Redmond, WA: Software Engineer Intern
Morgan Stanley, New York, NY: Summer Analyst

Finance / Electrical Engineering
Citadel LLC, New York, NY: Investment & Trading Intern

Finance / Management / Applied Science - Computer Science
Apple, Cupertino, CA: Engineering Program Management Intern
Apple, Cupertino, CA: Engineering Program Management Intern
ZS Associates, Princeton, NJ: Business Analyst Intern
Finance / Management / Computer Science
  Morgan Stanley, Menlo Park, CA: Investment Banking Summer Analyst

Finance / Management / Mechanical Engineering & Applied Mechanics
  Tesla Motors, San Francisco, CA: Finance Intern

Finance / Management / Systems Science & Engineering
  Credit Suisse, New York, NY: Summer Investment Banking Analyst
  General Motors, Detroit, MI: Financial Analyst

Finance / Materials Science & Engineering
  Centerview Partners, New York, NY: Summer Analyst
  PwC, New York, NY: Advisory Associate Intern
  University of Pennsylvania - School of Engineering and Applied Science, Philadelphia, PA: Teaching Assistant

Finance / Mechanical Engineering & Applied Mechanics
  Qatalyst Partners, San Francisco, CA: Summer Analyst
  Wells Fargo, New York, NY: Analyst

Finance / Operations, Information and Decisions / Computer Science
  Insight Venture Partners, New York, NY: Analyst

Finance / Statistics / Applied Science - Computer Science
  Facebook, Seattle, WA: Data Scientist Intern

Finance / Statistics / Computer and Information Science (MSE) / Computer Science
  Bridgewater Associates, Westport, CT: Technology Associate Intern

Finance / Statistics / Computer Science
  Bright Idea Energy, Philadelphia, PA: Co-Founder
  Citadel LLC, New York, NY: Software Engineering Intern

Finance / Systems Science & Engineering
  Deutsche Bank, New York, NY: Markets Summer Analyst
  Moelis & Company, Los Angeles, CA: Investment Banking Summer Analyst
  PwC, New York, NY: Management Consulting Intern
  Signal Hill, Boston, MA: Summer Analyst

Management / Applied Science - Computer Science
  Biobots, Philadelphia, PA: Software Engineer

Management / Computer Science
  Apple, Cupertino, CA: Engineering Program Manager
  Bridgewater Associates, Westport, CT: Technology Associate

Management / Marketing / Applied Science - Biomedical Science

Management / Marketing and Operations Management / Applied Science - Computer Science
  Applied Predictive Technologies, Washington, DC: Associate Product Manager Intern
  Warby Parker, New York, NY: Title Not Provided

Management / Mechanical Engineering & Applied Mechanics
  Avascent, Washington, DC: Summer Analyst

Management / Mechanical Engineering & Applied Mechanics / Robotics
  Google (Nest), Palo Alto, CA: Hardware Engineering Intern

Management / Operations, Information and Decisions / Applied Science - Biomedical Science
  ClearView Healthcare Partners, Boston, MA: Analyst
Management / Operations, Information and Decisions / Systems Science & Engineering
Capital One, McLean, VA: Business Analyst - Product Management & Analytics
Facebook, Menlo Park, CA: Product Specialist

Management / Statistics / Applied Science - Computer Science
Facebook, Menlo Park, CA: Product Specialist

Management / Statistics / Computer Science
Facebook, Menlo Park, CA: Software Engineering Intern

Management / Systems Science & Engineering
Roche Tissue Diagnostics, Mountain View, CA: Project Management Intern
Walt Disney Company, Lake Buena Vista, FL: Industrial Engineering Professional Intern

Marketing / Bioengineering
Macquarie Capital, New York, NY: Summer Analyst

Marketing / Computer Science
Apple, Sunnyvale, CA: Engineering Project Manager

Marketing / Systems Science & Engineering
Goldman Sachs, New York, NY: Operation Summer Analyst

Operations, Information and Decisions / Electrical Engineering
Morgan Stanley, New York, NY: Business Analyst

Operations, Information and Decisions / Mechanical Engineering & Applied Mechanics
Kraft-Heinz Company, Chicago, IL: Corporate Management Intern

Statistics / Applied Science - Computer Science
Airbnb, San Francisco, CA: Data Science Intern
Originate, Inc., Los Angeles, CA: Software Engineering Intern

Statistics / Applied Science - Computer Science / Computer and Information Science (MSE)
Amazon, Seattle, WA: Software Development Engineer Intern

Statistics / Computer Science
Google, Mountain View, CA: Software Engineering Intern
Microsoft, Redmond, WA: Software Engineer

Statistics / Materials Science & Engineering
OpenX, Pasadena, CA: Finance Intern

Wharton and Nursing Degrees

Health Care Management & Policy / Nursing
Boston Consulting Group, Summit, NJ: Summer Associate
SUMMER 2016 EMPLOYMENT REPORT
WHARTON UNDERGRADUATE CLASS OF 2018 - RISING JUNIORS

SECTIONS
Primary Summer Activity | Top Employers | Month Offer Received | Popular Internship Cities
Method of Obtaining Offer Accepted | Summer Job and Internship Locations
Other Summer Activity | Hours Worked per Week | Duration of Employment | Average Salary
Job Functions of Wharton Interns | Monthly Salary by Industry | Summer Job/Internship Listings

METHODOLOGY

Students were contacted with several email requests to complete the online survey and responses were collected between August 2016 and December 2016. A total of 206 responses were received from the Wharton Undergraduate Class of 2018 resulting in a 30.9% response rate.
SUMMER 2016 EMPLOYMENT REPORT
Wharton Undergraduate Class of 2018

PRIMARY SUMMER ACTIVITY

<table>
<thead>
<tr>
<th>PRIMARY SUMMER ACTIVITY</th>
<th>2016</th>
<th>2015</th>
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<tbody>
<tr>
<td>Full-Time Paid Position</td>
<td>76.7%</td>
<td>69.8%</td>
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<tr>
<td>Full-Time Unpaid Position</td>
<td>13.1%</td>
<td>12.2%</td>
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<tr>
<td>Part-Time Paid Position</td>
<td>3.4%</td>
<td>2.0%</td>
</tr>
<tr>
<td>Part-Time Unpaid Position</td>
<td>2.9%</td>
<td>2.9%</td>
</tr>
<tr>
<td>Internship Hours Unknown</td>
<td>0.5%</td>
<td>7.3%</td>
</tr>
<tr>
<td>Other</td>
<td>3.4%</td>
<td>5.7%</td>
</tr>
</tbody>
</table>

Class Size | 666 | 668 |
Surveys Returned | 206 | 245 |

TOP EMPLOYERS
Employers hiring 3 or more students
University of Pennsylvania (12)
J.P. Morgan (7)
Goldman Sachs (6)
Bank of America Merrill Lynch (3)
Comcast (3)
Evercore (3)
Google (3)
Morgan Stanley (4)
PwC (3)
TD Bank Group (3)

MONTH OFFER RECEIVED
Based on 184 responses

MOST POPULAR INTERNSHIP CITIES

<table>
<thead>
<tr>
<th>City</th>
<th>Internships</th>
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<tbody>
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<td>New York City (60)</td>
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<td>Princeton, NJ (3)</td>
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<tr>
<td>Philadelphia (30)</td>
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<tr>
<td>Purchase, NY (3)</td>
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<tr>
<td>Washington, DC (8)</td>
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<td>Dallas (2)</td>
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<td>San Francisco (7)</td>
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<td>Dublin (2)</td>
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<td>Chicago (6)</td>
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<td>Herzliya (2)</td>
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<td>Hong Kong (5)</td>
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<td>Los Angeles (4)</td>
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<td>Bangalore (3)</td>
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<td>Menlo Park (2)</td>
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</tr>
<tr>
<td>Boston (3)</td>
<td></td>
</tr>
<tr>
<td>Santa Monica (2)</td>
<td></td>
</tr>
<tr>
<td>Mountain View, CA (3)</td>
<td></td>
</tr>
</tbody>
</table>

68 Number of cities where students interned around the world
METHOD OF OBTAINING OFFER ACCEPTED

<table>
<thead>
<tr>
<th>Method</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Applied Directly</td>
<td>37.6%</td>
<td>34.0%</td>
</tr>
<tr>
<td>Contacts: Family/Friends/Professor</td>
<td>22.2%</td>
<td>26.5%</td>
</tr>
<tr>
<td>On Campus Recruiting (OCR)</td>
<td>10.3%</td>
<td>8.4%</td>
</tr>
<tr>
<td>Other Penn Career Services Leads</td>
<td>9.8%</td>
<td>12.1%</td>
</tr>
<tr>
<td>Other</td>
<td>6.7%</td>
<td>2.3%</td>
</tr>
<tr>
<td>Online Job/Intern Site (not PennLink)</td>
<td>5.2%</td>
<td>5.6%</td>
</tr>
<tr>
<td>Special Program</td>
<td>4.6%</td>
<td>6.0%</td>
</tr>
<tr>
<td>Penn Sponsored Internship Program</td>
<td>3.6%</td>
<td>2.3%</td>
</tr>
</tbody>
</table>

SUMMER JOB AND INTERNSHIP LOCATIONS

UNITED STATES

<table>
<thead>
<tr>
<th>STATE (#)</th>
<th>%</th>
<th>STATE (#)</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>California (22)</td>
<td>12.9%</td>
<td>Massachusetts (4)</td>
<td>2.3%</td>
</tr>
<tr>
<td>Colorado (2)</td>
<td>1.2%</td>
<td>Nebraska (1)</td>
<td>0.6%</td>
</tr>
<tr>
<td>Connecticut (1)</td>
<td>0.6%</td>
<td>New Jersey (14)</td>
<td>8.2%</td>
</tr>
<tr>
<td>Delaware (1)</td>
<td>0.6%</td>
<td>New York (67)</td>
<td>39.2%</td>
</tr>
<tr>
<td>District of Columbia (7)</td>
<td>4.1%</td>
<td>North Carolina (1)</td>
<td>0.6%</td>
</tr>
<tr>
<td>Florida (2)</td>
<td>1.2%</td>
<td>Ohio (1)</td>
<td>0.6%</td>
</tr>
<tr>
<td>Illinois (7)</td>
<td>4.1%</td>
<td>Pennsylvania (31)</td>
<td>18.1%</td>
</tr>
<tr>
<td>Indiana (1)</td>
<td>0.6%</td>
<td>Texas (4)</td>
<td>2.3%</td>
</tr>
<tr>
<td>Maryland (2)</td>
<td>1.2%</td>
<td>Washington (3)</td>
<td>1.8%</td>
</tr>
</tbody>
</table>

INTERNATIONAL/U.S. TERRITORIES

<table>
<thead>
<tr>
<th>COUNTRY (#)</th>
<th>%</th>
<th>COUNTRY (#)</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Australia (1)</td>
<td>3.7%</td>
<td>Malaysia (1)</td>
<td>3.7%</td>
</tr>
<tr>
<td>Brazil (1)</td>
<td>3.7%</td>
<td>Netherlands (1)</td>
<td>3.7%</td>
</tr>
<tr>
<td>Canada (1)</td>
<td>3.7%</td>
<td>Philippines (1)</td>
<td>3.7%</td>
</tr>
<tr>
<td>China/Hong Kong (7)</td>
<td>25.9%</td>
<td>Republic of Korea (1)</td>
<td>3.7%</td>
</tr>
<tr>
<td>Germany (1)</td>
<td>3.7%</td>
<td>Singapore (1)</td>
<td>3.7%</td>
</tr>
<tr>
<td>India (4)</td>
<td>14.8%</td>
<td>Taiwan (1)</td>
<td>3.7%</td>
</tr>
<tr>
<td>Ireland (2)</td>
<td>7.4%</td>
<td>U.K./Great Britain (1)</td>
<td>3.7%</td>
</tr>
<tr>
<td>Israel (3)</td>
<td>11.1%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

13.6% Worked Abroad
SUMMER 2016 EMPLOYMENT REPORT
Wharton Undergraduate Class of 2018

OTHER SUMMER ACTIVITY
Based on 7 responses

- 71.4% Completed Classes/Study Abroad
- 28.6% Other Experience

HOURS WORKED PER WEEK

FULL-TIME (30+ HOURS PER WEEK)
Based on 173 responses

- Average per week: 48
- Range: 30-100

PART-TIME (LESS THAN 30 HOURS PER WEEK)
Based on 12 responses

- Average per week: 19
- Range: 5-25

DURATION OF EMPLOYMENT
Minimum of 3 weeks

FULL-TIME
Based on 177 responses

- Average: 10 weeks
- Range: 3-15

PART-TIME
Based on 12 responses

- Average: 10 weeks
- Range: 4-15

AVERAGE MONTHLY SALARY
Salary statistics include positions outside U.S. Does not include stipends.

FULL-TIME
Based on 101 responses

- Average: $3,556

PART-TIME
Based on 3 responses

- Average: $538

Employed in Summer 2016
96.6%

Based on 173 responses

<table>
<thead>
<tr>
<th>ACTIVITY</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Completed Classes/Study Abroad</td>
<td>71.4%</td>
<td>50.0%</td>
</tr>
<tr>
<td>Other Experience</td>
<td>28.6%</td>
<td>21.4%</td>
</tr>
<tr>
<td>Independent Research</td>
<td>0.0%</td>
<td>7.1%</td>
</tr>
<tr>
<td>Traveled</td>
<td>0.0%</td>
<td>21.4%</td>
</tr>
<tr>
<td>% of Survey Respondents</td>
<td>3.4%</td>
<td>5.7%</td>
</tr>
<tr>
<td># of Respondents</td>
<td>7</td>
<td>14</td>
</tr>
</tbody>
</table>

Based on 101 responses

- Average monthly salary: $3,556

Based on 3 responses

- Average monthly salary: $538

AVERAGE FULL-TIME MONTHLY SALARY

2016: $3,556
2015: $3,437
2014: $3,166
2013: $3,256
2012: $3,134

Penn Career Services | www.vpul.upenn.edu/careerservices
SUMMER 2016 EMPLOYMENT REPORT
Wharton Undergraduate Class of 2018

JOB FUNCTIONS OF WHARTON INTERNS
Based on 191 responses. Includes full-time and part-time positions.

ACCOUNTING (3): 1.6%
ARTS & CULTURE (1): 0.5%
COMMUNICATIONS (7): 3.7%
CONSULTING (16): 8.4%
DATA SCIENCE (5): 2.6%
EDUCATION (10): 5.2%
ENGINEERING (2): 1.0%
FINANCE (87): 45.5%
GOVERNMENT (3): 1.6%
HEALTHCARE (4): 2.1%
HOSPITALITY/LEISURE/SPORTS (1): 0.5%
INFORMATION TECHNOLOGY (13): 6.8%
INSURANCE (1): 0.5%
MANAGEMENT (9): 4.7%
MARKETING (19): 9.7%
NONPROFIT (1): 0.5%
REAL ESTATE (6): 3.1%
SCIENTIFIC RESEARCH (2): 1.0%

MONTHLY SALARY BY INDUSTRY
Based on 101 responses of students indicating full-time employment, industry and salary. Includes salaries from abroad. Does not include stipends.

<table>
<thead>
<tr>
<th>INDUSTRY (#)</th>
<th>%</th>
<th>AVERAGE MONTHLY SALARY</th>
<th>MEDIAN MONTHLY SALARY</th>
<th>MONTHLY SALARY RANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting (2)</td>
<td>2.0%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Communications (5)</td>
<td>5.0%</td>
<td>$1,882</td>
<td>$1,408</td>
<td>$1,320 - $3,600</td>
</tr>
<tr>
<td>Consulting (4)</td>
<td>4.0%</td>
<td>$3,600</td>
<td>$1,600</td>
<td>$1,200 - $10,000</td>
</tr>
<tr>
<td>Education (5)</td>
<td>5.0%</td>
<td>$2,540</td>
<td>$1,600</td>
<td>$1,000 - $5,000</td>
</tr>
<tr>
<td>Finance (54)</td>
<td>54.0%</td>
<td>$4,165</td>
<td>$4,000</td>
<td>$1,000 - $9,200</td>
</tr>
<tr>
<td>Hospitality/Leisure/Sports (2)</td>
<td>2.0%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Insurance (3)</td>
<td>3.0%</td>
<td>$2,807</td>
<td>$2,000</td>
<td>$1,920 - $4,500</td>
</tr>
<tr>
<td>Legal Services (1)</td>
<td>1.0%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Manufacturing (9)</td>
<td>9.0%</td>
<td>$2,537</td>
<td>$2,550</td>
<td>$1,500 - $3,600</td>
</tr>
<tr>
<td>Nonprofit (1)</td>
<td>1.0%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Other (3)</td>
<td>3.0%</td>
<td>$1,373</td>
<td>$1,920</td>
<td>$200 - $2,000</td>
</tr>
<tr>
<td>Real Estate (3)</td>
<td>3.0%</td>
<td>$3,086</td>
<td>$2,700</td>
<td>$2,560 - $4,000</td>
</tr>
<tr>
<td>Technology (8)</td>
<td>8.0%</td>
<td>$4,680</td>
<td>$5,000</td>
<td>$1,500 - $6,875</td>
</tr>
<tr>
<td>Transportation (1)</td>
<td>1.0%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
</tbody>
</table>

* Salary statistics not reported for categories with less than 3 respondents.
SUMMER 2016 EMPLOYMENT REPORT
Wharton Undergraduate Class of 2018

SUMMER JOB AND INTERNSHIP LISTINGS
Students responding to the survey provided the name and location of their organizations along with job titles. List is organized by industry.

ACCOUNTING

Beechwood Partners, Intern, Dublin, Ireland
Morrison Brown Argiz & Farra, Business Valuations/Advisory, Summer Intern, Miami, FL
Sierra Financial Group, Marketing Intern, Chicago, IL

COMMUNICATIONS

Comcast Business, Marketing Research, Intern, Philadelphia, PA
Comcast/NBCUniversal, Functional Requirements, Business Analyst, Philadelphia, PA
Comcast/NBCUniversal, National / Network Advertising Sales, Intern, Chicago, IL
Company Not Provided, Corporate Finance Summer Analyst, New York, NY
Discovery Communications, Ad Sales Intern, New York, NY
IPG MediaBrands, Media Planning, Portfolio Management Intern, Los Angeles, CA
Paramount Pictures, Market Research, Intern, Los Angeles, CA
Viacom Media Networks, Programming Acquisitions Group Summer Intern, New York, NY

CONSULTING

Accenture, Human Resources, HR Analyst Intern, Dublin, Ireland
BlueRock Australia, Technology Intern, Melbourne, Australia
BCG, Part-Time Assistant, Beijing, China
Deloitte, Enterprise Risk Services (Internal Audit), Summer Intern, Location Not Provided
Ernst and Young, Digital Advisory, Intern, Tel Aviv, Israel
Ketchum Change, Junior Consultant, Singapore
KPMG, Dashboarding, Analytics, and Reporting, Intern, Bangalore, India
Oliver Wyman, Finance, Research Assistant, Seoul, Republic of Korea
PwC, Management Consulting Intern, New York, NY
PwC, Financial Services, Intern, New York, NY
PwC, Valuation & Strategy, Summer Intern, Frankfurt, Germany
SparkOptimus, Associate Intern, Amsterdam, Netherlands

EDUCATION

Taipei Medical University, Healthcare Administration, Research Assistant, Taipei, Taiwan
University of Pennsylvania, Department of Epidemiology and Biostatistics, Research Assistant, Philadelphia, PA
University of Pennsylvania, Green Campus Partnership, Sustainability Outreach Intern, Philadelphia, PA
University of Pennsylvania, Impact Investing Intern, Philadelphia, PA
University of Pennsylvania, Legal Studies, Research Assistant, Philadelphia, PA
University of Pennsylvania, Physics, Summer Assistant, Philadelphia, PA
University of Pennsylvania, Research Assistant, Philadelphia, PA
University of Pennsylvania, Research Assistant, Philadelphia, PA
Belvedere Trading, Trader Trainee Intern, Chicago, IL
Itaú Unibanco, Retail Credit Summer Analyst, São Paulo, Brazil
Janalakshmi Financial Services, Customer Insights & Analytics, Position Not Provided, Bangalore, India
MasterCard, Global Products and Services, Intern, Purchase, NY
MasterCard Advisors, Information Services Intern, Purchase, NY
National Australia Bank, Summer Analyst, New York, NY
PNC Bank, Capital Markets, Summer Analyst, Pittsburgh, PA
TD Bank, Data Governance, Analyst, Toronto, Canada
TD Group, Capital Management, Corporate Finance Intern, Cherry Hill, NJ
Wells Fargo, Commercial Banking, Summer Financial Analyst, San Francisco, CA
Wells Fargo, Industrials and Mergers & Acquisitions, Summer Analyst, Charlotte, NC

AQR Capital, Summer Research Analyst, Greenwich, CT
Beach Point Capital Management, Summer Analyst, Santa Monica, CA
Blackstone, Innovations, Summer Business Analyst, New York, NY
Brigade Capital Management, Investor Relations Intern, New York, NY
Chilton Investment Company, Equity Research Intern, New York, NY
CVC Credit Partners, Investment Analyst Intern, New York, NY
Deimos Asset Management, Healthcare Investing, Summer Analyst, Purchase, NY
Foxhill Capital Partners, Analyst, Princeton, NJ
H.G. Vora Capital Management, Investment Analyst Intern, New York, NY
JL Squared Group LLC, Summer Analyst, Philadelphia, PA
Kingdon Capital Management, Credit Special Situations, Summer Research Analyst, New York, NY
Moon Capital, Fundamental Analysis, Summer Analyst, New York, NY
Moore Capital, Structured Products, Intern, New York, NY
P. Schoenfeld Asset Management, Special Situations, Summer Analyst, New York, NY
Peregrine Investments, Investment Division, Summer Analyst, Dallas, TX
PSAM, Summer Analyst, New York, NY
Sagil Capital, Summer Analyst, London, United Kingdom

Bank of America Merrill Lynch, Sophomore Summer Analyst, New York, NY
Bank of America Merrill Lynch, Technology Developer and Analyst, Hopewell, NJ
Bank of America Merrill Lynch, Investment Banking: Latin America Team, Summer Analyst, New York, NY
Barclays, Sales & Trading, Summer Analyst, New York, NY
BDO Capital and Investment Corp, Mergers and Acquisitions, Summer Intern, Metro Manila, Philippines
Citibank, Hong Kong & APAC Multinational Financial Institutions, Summer Analyst, Hong Kong, China
Credit Suisse, Credit Investments Group (Asset Management), Position Not Provided, New York, NY
Deutsche Bank, Markets, Summer Analyst, New York, NY
Evercore, Advisory Research Summer Analyst, New York, NY
Evercore, Summer Analyst, New York, NY
Evercore ISI, Equity Research: Pharmaceuticals and Generics, Summer Analyst, New York, NY
Fredericks Michael & Co., Summer Analyst, New York, NY
Goldman Sachs, Corporate Services and Real Estate, Summer Analyst, Jersey City, NJ
Goldman Sachs, Investment Banking Division, Summer Analyst, New York, NY
Goldman Sachs, Sales and Trading, Summer Analyst, New York, NY
Goldman Sachs, Securities (Sales and Trading), Sophomore Summer Analyst, New York, NY
Goldman Sachs, Strats (Quant Group), Summer Intern, New York, NY
Goldman Sachs, TMT Investment Banking, Summer Analyst, New York, NY
Guggenheim Securities, Investment Banking Analyst, New York, NY
J.P. Morgan, Commercial Banking Summer Analyst, New York, NY
J.P. Morgan, Global Treasury Management, Summer Analyst, New York, NY
J.P. Morgan, Private Wealth Management, Banker Analyst, Chicago, IL
J.P. Morgan, Sales and Trading, Summer Analyst, Dallas, TX
Morgan Stanley, Fixed Income Division, Sales and Trading Summer Analyst, New York, NY
Morgan Stanley, Fixed Income Sales and Trading, Sophomore Summer Analyst, New York, NY
Morgan Stanley, Technology Summer Analyst, New York, NY
Perella Weinberg Partners, Advisory, Sophomore Intern, New York, NY
Perella Weinberg Partners, Advisory, Sophomore Intern, New York, NY
Public Financial Management, Financial Advisory (FA), Summer Analyst, Boston, MA

INVESTMENT MANAGEMENT/COUNSEL

Annaly Capital, Summer Analyst, New York, NY
BlackRock, US Wealth, Summer Analyst, Princeton, NJ
JPMorgan Chase, Investor Analyst, New York, NY
JPMorgan Chase, C.I.O./ Corporate Treasury, Intraday Liquidity, Credit, Collateral Analyst, New York, NY
JPMorgan Chase, Intern, New York, NY
Magnum Opus Federal Corporation, Intern, Philadelphia, PA
McAdam Financial, Financial Advisor Intern, Philadelphia, PA
Morgan Stanley Wealth Management, Wealth Management Intern, Irvine, CA
Parnassus Investments, Equity Research, Equity Research Intern, San Francisco, CA
The Glenmede Trust, Private Investment, Private Equity Summer Analyst, Philadelphia, PA
Wellington Management Company, Hedge Funds, Position Not Provided, Boston, MA

PRIVATE EQUITY

Apollo Global Management, Internal Audit, Summer Analyst, New York, NY
Apollo Global Management, Real Estate: Debt, Summer Analyst, New York, NY
Arcadia Investment Partners, Private Equity Summer Analyst, New York, NY
Bravia Capital, Investment Team, Analyst, Hong Kong, China
Centerbridge Partners, LP, Management Company, Management Accounting Intern, New York, NY
Consonance Capital Partners, Healthcare Investments Analyst, New York, NY
Diversis Capital, Summer Analyst, Santa Monica, CA
Emigrant Capital Corp., Summer Analyst, New York, NY
LGT Capital Partners, Private Equity Summer Analyst, Hong Kong, China
Lubert-Adler, Summer Intern, Philadelphia, PA
McCarthy Capital, Summer Financial Analyst, Omaha, NE
Pine Ridge Holdings, Intern, Philadelphia, PA
Starr Companies, Position Not Provided, New York, NY
Valstone Partners, Financial Analyst, Baltimore, MD
Woodbourne Capital Management Int’l, LP, Real Estate Investments, Summer Market Analyst, Boulder, CO

VENTURE CAPITAL

Anthos Capital, VC Investor, Los Angeles, CA
Blue Seed Collective, Venture Capital Summer Analyst, New York, NY
CoCoon Ignite Ventures, Summer Intern, Hong Kong, China
Forge Innovation Accelerator, Summer Intern, Coimbatore, India
Genesis Partners, Investment Analyst Intern, Herzliya, Israel
Insight Venture Partners, Position Not Provided, New York, NY
Marker LLC, Summer Associate, Herzliya, Israel
The Westly Group, Outreach and Sustainability Intern, Menlo Park, CA

GOVERNMENT

Equal Employment Opportunity Commission, Research/Info/Planning, Data Analytics Intern, Washington, DC
Federal Trade Commission (FTC), Litigation Technology & Analysis, Honors Paralegal Intern, Washington, DC
U.S. House of Representatives, Congressional Intern, Washington, DC
U.S. Securities & Exchange Commission, Economic and Risk Analysis, Honors Intern, Washington, DC
U.S. Trade Representative, Executive Office of the President, African Affairs, Summer Intern, Washington, DC

HEALTHCARE

Houston Methodist Global Healthcare, Advisory & Management Services, Business Analyst Intern, Houston, TX
Mayo Clinic Jacksonville, Transplant, Research Intern, Jacksonville, FL
Penn Health System, Systems Pharmacology & Translational Therapeutics, Research Assistant, Philadelphia, PA

HOSPITALITY/LEISURE/SPORTS

IntoTheClouds, Marketing Intern, Shanghai (but worked virtually), China
National Football League, Business Intelligence Optimization, Summer Analyst, New York, NY
Sea Legs Wine Bar, Busser, Bolsa Chica, CA
SevenRooms, Client Management, Operations Intern, New York, NY
STARR Restaurants, Finance, Operations Intern, Philadelphia, PA
WeddingWire, Strategy Department Intern, Washington, DC

INSURANCE

Four Seasons Financial Group, Sales & Marketing Intern, Marlton, NJ
Prudential, Actuarial Intern, Newark, NJ
Quantum Health, Client Engagement Intern, Columbus, OH
LEGAL SERVICES

Paul, Weiss, Rifkind, Wharton & Garrison LLP, Business Development Intern, New York, NY

MANUFACTURING

AstraZeneca, Alternative Channel Solutions, Intern, Wilmington, DE
Bristol-Myers Squibb, Clinical Genetics and Genomics, Research Intern, Pennington, NJ
Callaway Golf, Credit, Category Management, Summer Intern, Carlsbad, CA
Constellation Brands, Financial Planning and Analysis, Intern, Victor, NY
FIJI Water, Customer Development, Customer and Category Insights Intern, Los Angeles, CA
Hain Celestial, Brand Management Intern, Alba Botanica & Avalon Organics, Lake Success, NY
Johnson & Johnson, Product Management Intern, New Brunswick, NJ
Novartis, Medical Affairs, Intern, East Hanover, NJ
Pfizer, Analytical R&D, Intern, Andover, MA
Rolls-Royce Corporation, Defense Aerospace, Operations Intern, Indianapolis, IN
The Boeing Company, After Market Sales, Category Management Intern, Renton, WA
Vertex Pharmaceuticals, Protein Sciences, Summer Intern, Boston, MA

NONPROFIT

Choreographers Canvas, Dancer, New York, NY
Robert Wood Johnson Foundation, Child Health Intern, Princeton, NJ
Start Small Think Big, Financial Program Intern, Bronx, NY
The Jewish Museum, Marketing/PR Intern, New York, NY
William Penn Foundation, Investments Team, Summer Investment Analyst, Philadelphia, PA

OTHER

Aramark, Food and Nutrition Services, Food and Nutrition Services Management Intern, Denver, CO
Aramark, Strategy Department, Strategy Intern, Philadelphia, PA
Sime Darby, Strategy and Innovation, Intern, Innovation Team, Kuala Lumpur, Malaysia

REAL ESTATE/CONSTRUCTION

Artemis Real Estate Partners, Private Equity Intern, Chevy Chase, MD
Cohen Equities, Refinancing and Dispositions, Summer Analyst, New York, NY
Hines Interests, REIT Funds, Summer Analysts in the Office of Investments, Houston, TX
Linneman Associates, Analyst, Philadelphia, PA
Llenrock Group, Real Estate Investment Banking Analyst, Philadelphia, PA
Moving Station, Summer Analyst, Chicago, IL
NAI Northern California, Commercial Real Estate Intern, San Francisco, CA
Starwood Retail Partners, Finance & Investor Relations, Summer Intern, Chicago, IL
**TECHNOLOGY**

Amazon, Amazon Web Services, SDE Intern, Seattle, WA
Atomic Labs, Product Management, San Francisco, CA
Atomic Labs, Summer Intern, San Francisco, CA
CB Insights, Research Team, Tech Industry Analyst Intern, New York, NY
Cisco Systems, Sales Development, Position Not Provided, Moorestown, NJ
ENSO Financial Analytics, Client Service and Product Management, Intern, New York, NY
Facebook, Software Engineering Intern, Menlo Park, CA
Genie Staffing Solution, Business Development, Hong Kong, China
Google, Engineering Practicum Intern, Mountain View, CA
Google, Engineering Practicum Intern, Mountain View, CA
Google, Google Earth, Software Engineering Intern, Mountain View, CA
Ingram Micro, Marketing Intern, Buffalo, NY
Jet.com, Talent Experience, Internal Communications, Hoboken, NJ
Microsoft, Program Manager Intern, Redmond, WA
ModoPayments, Software Developer, San Francisco, CA
Palo Alto Networks, Research and Development, Intern - Product Management, Santa Clara, CA
Tassl, Business Development, Position Not Provided Philadelphia, PA
WellSheet, Intern, Philadelphia, PA
Work Market, Position Not Provided, New York, NY
Zynga, Finance & Operations Intern, San Francisco, CA

**TELECOMMUNICATIONS**

Call Mr. Inc., Founder & CFO, Philadelphia, PA

**TRANSPORTATION**

NextGen PMS, Technology, Product Designer Intern, Bangalore, India
SUMMER 2016 EMPLOYMENT REPORT
WHARTON UNDERGRADUATE
CLASS OF 2019 - RISING SOPHOMORES

SECTIONS
Primary Summer Activity | Top Employers | Month Offer Received | Popular Internship Cities
Method of Obtaining Offer Accepted | Summer Job and Internship Locations
Other Summer Activity | Hours Worked per Week | Duration of Employment | Average Salary
Job Functions of Wharton Interns | Monthly Salary by Industry | Summer Job/Internship Listings

METHODOLOGY

Students were contacted with several email requests to complete the online survey and responses were collected between August 2016 and December 2016. A total of 222 responses were received from the Wharton Undergraduate Class of 2019 resulting in a 32.4% response rate.
SUMMER 2016 EMPLOYMENT REPORT
Wharton Undergraduate Class of 2019

PRIMARY SUMMER ACTIVITY

<table>
<thead>
<tr>
<th>PRIMARY SUMMER ACTIVITY</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full-Time Paid Position</td>
<td>52.7%</td>
<td>44.1%</td>
</tr>
<tr>
<td>Full-Time Unpaid Position</td>
<td>15.3%</td>
<td>12.1%</td>
</tr>
<tr>
<td>Part-Time Paid Position</td>
<td>9.9%</td>
<td>10.9%</td>
</tr>
<tr>
<td>Part-Time Unpaid Position</td>
<td>1.4%</td>
<td>6.3%</td>
</tr>
<tr>
<td>Internship Hours Unknown</td>
<td>0.9%</td>
<td>9.0%</td>
</tr>
<tr>
<td>Other</td>
<td>19.8%</td>
<td>17.6%</td>
</tr>
</tbody>
</table>

Class Size
Surveys Returned

MONTH OFFER RECEIVED

Based on 165 responses

TOP EMPLOYERS
Employers hiring more than 1 student

- University of Pennsylvania (19)
- Julian Krinsky Camps & Programs (4)
- University of Pennsylvania Health System (3)
- Bedrock (2)
- Deloitte (2)
- J.P. Morgan (2)
- Morgan Stanley (2)
- U.S. Securities & Exchange Commission (2)
- U.S. Department of Treasury (2)

MOST POPULAR INTERNSHIP CITIES

- Philadelphia (37)
- New York (25)
- Washington, DC (7)
- Chicago (6)
- Hong Kong (4)
- San Francisco (4)
- Atlanta (3)
- Beijing (3)
- Los Angeles (3)
- Miami (3)
- Shanghai (3)
- Singapore (3)

Penn Career Services | www.vpul.upenn.edu/careerservices
SUMMER 2016 EMPLOYMENT REPORT
Wharton Undergraduate Class of 2019

METHOD OF OBTAINING OFFER ACCEPTED
Based on 169 responses

<table>
<thead>
<tr>
<th>METHOD</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contacts: Family/Friends/Professor</td>
<td>42%</td>
<td>42%</td>
</tr>
<tr>
<td>Applied Directly</td>
<td>36%</td>
<td>34%</td>
</tr>
<tr>
<td>Other Penn Career Services Leads</td>
<td>7%</td>
<td>7%</td>
</tr>
<tr>
<td>Online Job/Intern Site (not PennLink)</td>
<td>4%</td>
<td>3%</td>
</tr>
<tr>
<td>Special Program</td>
<td>4%</td>
<td>1%</td>
</tr>
<tr>
<td>Other</td>
<td>3%</td>
<td>3%</td>
</tr>
<tr>
<td>Penn Sponsored Internship Program</td>
<td>3%</td>
<td>4%</td>
</tr>
<tr>
<td>On Campus Recruiting (OCR)</td>
<td>2%</td>
<td>6%</td>
</tr>
<tr>
<td>Previous Employer</td>
<td>0%</td>
<td>2%</td>
</tr>
</tbody>
</table>

SUMMER JOB AND INTERNSHIP LOCATIONS
Based on 178 responses

<table>
<thead>
<tr>
<th>STATE (#)</th>
<th>%</th>
<th>STATE (#)</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>California (19)</td>
<td>14.3%</td>
<td>Massachusetts (4)</td>
<td>3.0%</td>
</tr>
<tr>
<td>Colorado (1)</td>
<td>0.8%</td>
<td>Michigan (1)</td>
<td>0.8%</td>
</tr>
<tr>
<td>Connecticut (1)</td>
<td>0.8%</td>
<td>Missouri (1)</td>
<td>0.8%</td>
</tr>
<tr>
<td>District of Columbia (7)</td>
<td>5.3%</td>
<td>New Jersey (2)</td>
<td>1.5%</td>
</tr>
<tr>
<td>Florida (5)</td>
<td>3.8%</td>
<td>New York (26)</td>
<td>19.5%</td>
</tr>
<tr>
<td>Georgia (3)</td>
<td>2.3%</td>
<td>Ohio (3)</td>
<td>2.3%</td>
</tr>
<tr>
<td>Hawaii (1)</td>
<td>0.8%</td>
<td>Pennsylvania (44)</td>
<td>33.1%</td>
</tr>
<tr>
<td>Iowa (1)</td>
<td>0.8%</td>
<td>South Carolina (1)</td>
<td>0.8%</td>
</tr>
<tr>
<td>Illinois (7)</td>
<td>5.3%</td>
<td>Texas (2)</td>
<td>1.5%</td>
</tr>
<tr>
<td>Maine (1)</td>
<td>0.8%</td>
<td>Virginia (1)</td>
<td>0.8%</td>
</tr>
<tr>
<td>Maryland (2)</td>
<td>1.5%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

INTERNATIONAL/U.S. TERRITORIES

<table>
<thead>
<tr>
<th>COUNTRY (#)</th>
<th>%</th>
<th>COUNTRY (#)</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Australia (1)</td>
<td>2.2%</td>
<td>Nigeria (1)</td>
<td>2.2%</td>
</tr>
<tr>
<td>Brazil (2)</td>
<td>4.4%</td>
<td>Philippines (1)</td>
<td>2.2%</td>
</tr>
<tr>
<td>Canada (2)</td>
<td>4.4%</td>
<td>Puerto Rico (1)</td>
<td>2.2%</td>
</tr>
<tr>
<td>Chile (1)</td>
<td>2.2%</td>
<td>Republic of Korea (2)</td>
<td>4.4%</td>
</tr>
<tr>
<td>China/Hong Kong (10)</td>
<td>22.2%</td>
<td>Russian Federation (1)</td>
<td>2.2%</td>
</tr>
<tr>
<td>India (2)</td>
<td>4.4%</td>
<td>Rwanda (1)</td>
<td>2.2%</td>
</tr>
<tr>
<td>Israel (3)</td>
<td>6.7%</td>
<td>Singapore (3)</td>
<td>6.7%</td>
</tr>
<tr>
<td>Latvia (1)</td>
<td>2.2%</td>
<td>South Africa (1)</td>
<td>2.2%</td>
</tr>
<tr>
<td>Malaysia (2)</td>
<td>4.4%</td>
<td>Sweden (1)</td>
<td>2.2%</td>
</tr>
<tr>
<td>Mexico (3)</td>
<td>6.7%</td>
<td>Turkey (3)</td>
<td>6.7%</td>
</tr>
<tr>
<td>Nicaragua (1)</td>
<td>2.2%</td>
<td>U.K./Great Britain (2)</td>
<td>4.4%</td>
</tr>
</tbody>
</table>

25.3% Worked Abroad

Penn Career Services | [www.vpul.upenn.edu/careerservices](http://www.vpul.upenn.edu/careerservices)
SUMMER 2016 EMPLOYMENT REPORT
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OTHER SUMMER ACTIVITY
Based on 44 responses

- 54.5% Completed Classes/Study Abroad
- 6.8% Independent Research
- 13.6% Other Experience
- 25.0% Traveled

ACTIVITY | 2016 | 2015
--- | --- | ---
Completed Classes/Study Abroad | 54.5% | 66.7%
Independent Research | 6.8% | 0.0%
Other Experience | 13.6% | 8.9%
Traveled | 25.0% | 24.4%

% of Survey Respondents

- 19.8%

# of Respondents

- 44

HOURS WORKED PER WEEK

FULL-TIME (30+ HOURS PER WEEK)
Based on 143 responses

- 46 AVERAGE PER WEEK
- 30-144 RANGE

PART-TIME (LESS THAN 30 HOURS PER WEEK)
Based on 22 responses

- 19 AVERAGE PER WEEK
- 4-28 RANGE

DURATION OF EMPLOYMENT
Minimum of 3 weeks

FULL-TIME
Based on 144 responses

- 9 WEEKS (AVERAGE)
- 3-16 RANGE

PART-TIME
Based on 23 responses

- 10 WEEKS (AVERAGE)
- 4-16 RANGE

AVERAGE MONTHLY SALARY
Salary statistics include positions outside U.S. Does not include stipends.

FULL-TIME
Based on 74 responses

- $2,314 AVERAGE FULL-TIME MONTHLY SALARY

PART-TIME
Based on 13 responses

- $932
SUMMER 2016 EMPLOYMENT REPORT
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**JOB FUNCTIONS OF WHARTON INTERNS**
Based on 177 responses. Includes full-time and part-time positions.

- ACCOUNTING (4): 2.3%
- ARTS & CULTURE (2): 1.1%
- COMMUNICATIONS (7): 4.0%
- CONSULTING (11): 6.2%
- DATA SCIENCE (5): 2.8%
- ECONOMICS (3): 1.7%
- EDUCATION (22): 12.4%
- ENERGY/ENVIRONMENT (2): 1.1%
- ENGINEERING (4): 2.3%
- FINANCE (47): 26.6%
- GOVERNMENT (4): 2.3%
- HEALTHCARE (2): 1.1%
- HOSPITALITY/LEISURE/SPORTS (5): 2.8%
- INFORMATION TECHNOLOGY (5): 2.8%
- INSURANCE (1): 0.6%
- MANAGEMENT (13): 7.3%
- MARKETING (23): 13.0%
- NONPROFIT (7): 4.0%
- OTHER (3): 1.7%
- REAL ESTATE (5): 2.8%
- SCIENTIFIC RESEARCH (2): 1.1%

**MONTHLY SALARY BY INDUSTRY**
Based on 74 responses of students indicating full-time employment, industry and salary. Includes salaries from abroad. Does not include stipends.

<table>
<thead>
<tr>
<th>INDUSTRY (#)</th>
<th>%</th>
<th>AVERAGE MONTHLY SALARY</th>
<th>MEDIAN MONTHLY SALARY</th>
<th>MONTHLY SALARY RANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting (2)</td>
<td>2.7%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Communications (4)</td>
<td>5.4%</td>
<td>$2,570</td>
<td>$2,500</td>
<td>$1,600 - $3,680</td>
</tr>
<tr>
<td>Consulting (5)</td>
<td>6.8%</td>
<td>$1,070</td>
<td>$500</td>
<td>$150 - $4,000</td>
</tr>
<tr>
<td>Education (10)</td>
<td>13.5%</td>
<td>$2,607</td>
<td>$3,000</td>
<td>$1,200 - $4,500</td>
</tr>
<tr>
<td>Finance (22)</td>
<td>29.7%</td>
<td>$2,893</td>
<td>$2,000</td>
<td>$375 - $7,374</td>
</tr>
<tr>
<td>Government (2)</td>
<td>2.7%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Healthcare (2)</td>
<td>2.7%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Insurance (4)</td>
<td>5.4%</td>
<td>$2,770</td>
<td>$2,940</td>
<td>$2,000 - $3,200</td>
</tr>
<tr>
<td>Manufacturing (4)</td>
<td>5.4%</td>
<td>$1,855</td>
<td>$1,550</td>
<td>$320 - $4,000</td>
</tr>
<tr>
<td>Nonprofit (3)</td>
<td>4.1%</td>
<td>$2,163</td>
<td>$2,400</td>
<td>$900 - $3,188</td>
</tr>
<tr>
<td>Real Estate (4)</td>
<td>5.4%</td>
<td>$1,747</td>
<td>$1,780</td>
<td>$1,026 - $2,400</td>
</tr>
<tr>
<td>Hospitality/Leisure/Sports (4)</td>
<td>5.4%</td>
<td>$1,630</td>
<td>$1,480</td>
<td>$1,000 - $2,560</td>
</tr>
<tr>
<td>Retail (3)</td>
<td>4.1%</td>
<td>$1,267</td>
<td>$1,600</td>
<td>$600 - $1,600</td>
</tr>
<tr>
<td>Technology (5)</td>
<td>6.8%</td>
<td>$2,040</td>
<td>$1,920</td>
<td>$1,000 - $3,200</td>
</tr>
</tbody>
</table>

* Salary statistics not reported for categories with less than 3 respondents.
SUMMER 2016 EMPLOYMENT REPORT
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SUMMER JOB AND INTERNSHIP LISTINGS
Students responding to the survey provided the name and location of their organizations along with job titles. List is organized by industry.

ACCOUNTING
Deloitte, Audit, Summer Analyst, Adana, Turkey
KPMG, Economic and Valuation Services, Summer Associate, Philadelphia, PA

COMMUNICATIONS
American Greetings, Field Sales Operations, Engineering Intern, Cleveland, OH
BBDO Worldwide, Account Management, Account Management Intern, New York, NY
Bullish Inc., Analyst, New York, NY
CBS News, Production Runner, Philadelphia, PA
Electronic Arts, Data Science Intern, Redwood Shores, CA
The Hurun Report, New Media Intern, Los Angeles, CA
Women INVESTING in Women DIGITAL, Radio Podcast Host, Laguna Beach, CA

CONSULTING
Accenture, Summer Intern, Beijing, China
Artibus Consulting, Consulting Intern, Tampico, Mexico
BAIA International, Management Consulting Intern, Shanghai, China
Deloitte, Summer Analyst, Mexico City, Mexico
Ernst & Young, Valuation Specialist, Singapore
Faith Popcorn's BrainReserve, Futurist Apprentice, New York, NY
LYNK, Research Analyst, Hong Kong, China
Oliver Wyman, Consulting Intern, Moscow, Russian Federation
PwC, Valuations, Associate, Stockholm, Sweden

DESIGN
PROGEN, Intern, Turnaround Consulting, Sao Paolo, Brazil

EDUCATION
Gashora Girls Academy of Science and Technology, EST Intern, Gashora, Rwanda
Julian Krinsky Camps & Programs, Residential Teaching Assistant, Philadelphia, PA
London School of Economics, Management, Research Asst./Teaching Asst., London, UK: Great Britain and Ireland
Penn State, Mathematics Department - Applied Mathematics, Research Assistant, State College, PA
Rice Management Company, University Endowment: Investments, Summer Analyst, Houston, TX
Sylvan Learning Center, Math, Robotics and Coding Instructor & Marketing Intern, St. Louis, MO
University of Pennsylvania, Business Economics and Public Policy, Research Assistant, Philadelphia, PA
University of Pennsylvania, Department of Computer & Information Science, Research Assistant, Philadelphia, PA
University of Pennsylvania, Global Support Services, Administrative Student Worker, Philadelphia, PA
University of Pennsylvania, Lab Assistant, Philadelphia, PA
University of Pennsylvania - LEAD (Wharton School), Residential Teaching Advisor, Philadelphia, PA
University of Pennsylvania - LEAD (Wharton School), Residential Teaching Advisor, Philadelphia, PA
University of Pennsylvania - LEAD (Wharton School), Residential Team Advisor, Philadelphia, PA
University of Pennsylvania - LEAD (Wharton School), Residential Team Advisor, Philadelphia, PA
University of Pennsylvania, Legal Studies Department, Research Assistant, Philadelphia, PA
University of Pennsylvania, Operations, Information and Decisions, Research Assistant, Philadelphia, PA
University of Pennsylvania, Political Science Department, Research Assistant, Philadelphia, PA
University of Pennsylvania, Position Not Provided, Philadelphia, PA
University of Pennsylvania, Research Assistant, Philadelphia, PA
University of Pennsylvania, Research Scholar, Philadelphia, PA
University of Pennsylvania, Residential Teaching Assistant, Philadelphia, PA
University of Pennsylvania, Residential Team Advisor, Philadelphia, PA
University of Pennsylvania, Summer Tour Guide Coordinator, Philadelphia, PA
University of Pennsylvania, University Life, Program Associate, Philadelphia, PA

♀ ENERGY/ENVIRONMENT

Bombay Gas Company, Business Development Intern, Mumbai, India
Paladin Energy, Intern for GM of Corporate Development and Investor Relations, Perth, Australia

≡ FINANCE

DIVERSIFIED FINANCIAL SERVICES (including commercial/retail banking)

American Express, Risk, Information and Banking Finance, Intern, New York, NY
BAC, Intern, Managua, Nicaragua
Banco Popular Foundation, Summer Analyst, San Juan, PR
Byline Bank, Information Security Intern, Chicago, IL
First Hawaiian Bank, Business Services Representative, Honolulu, HI
Northwestern Mutual, Associate Financial Representative, Aventura, FL
Principal Financial, Retirement and Income Solutions, Business Analyst Intern, Des Moines, IA
Santander Bank, Equity & Debt Trading/Product Development/Sales/Compliance, Intern, Mexico City, Mexico
University of Pennsylvania, Research Assistant, Philadelphia, PA

HEDGE FUND

Moore Capital Management, Investment Strategies, Intern, New York, NY
Pyramid Peak Capital, Analyst, Aspen, CO

INVESTMENT BANKING/BROKERAGE

Bank of China International Holdings Limited, Debt Capital Markets, Hong Kong, China
BDA Partners, Summer Analyst, Seoul, Republic of Korea
CastleOak Securities, Capital Markets Intern, New York, NY
Citibank, Corporate Banking, Summer Intern, Istanbul, Turkey
Daiwa Capital Markets Korea, Investment Banking Intern, Seoul, Republic of Korea
Hermes Capital Advisors, Investment Banking, Summer Analyst, New York, NY
HSBC, Treasury, Summer Intern, Istanbul, Turkey
Intrepid Investment Bankers LLC, Analyst, Los Angeles, CA
J.P. Morgan, Prime Brokerage, Summer Analyst, New York, NY
J.P. Morgan, Sales and Trading, Summer Analyst, New York, NY
Morgan Stanley, Investment Banking, Summer Analyst, New York, NY
Morgan Stanley, Sales & Trading, Institutional Equities Intern, New York, NY
TD Securities, Sales & Trading Summer Analyst, New York, NY
UBS, Private Wealth Management, Summer Intern, New York, NY

INVESTMENT MANAGEMENT/COUNSEL

Baron Capital, Equity Research, Intern, New York, NY
Berman Capital Advisors, Research, Summer Intern, Atlanta, GA
Colony Capital, Inc., Acquisitions, Summer Analyst, Los Angeles, CA
Company Not Provided, Position Not Provided, Tel Aviv, Israel
Fidelity Investments, FCC Asset Services Summer Analyst, City Not Provided, Canada
Guyasuta Investment Advisors, Intern, Pittsburgh, PA
IIFL Wealth, Finance Intern, Singapore
Investure, LLC, Investments Intern, Charlottesville, VA
MFS Investment Mgmt., Global Investment/Client Support, Summer Intern: Client Risk Monitoring, Boston, MA
Ping An Trust, Asset Management, Position Not Provided, Beijing, China
Signature Wealth Strategies, Millennial Marketing and Finance Intern, Florence, SC
US Financial Services Company, LLC, Wealth Management, Summer Intern, Wayne, NJ

PRIVATE EQUITY

AGR Partners, Summer Intern, Visalia, CA
Akuna Capital, Development, Intern, Chicago, IL
Blackstone Group, Real Estate, Summer Analyst, New York, NY
Harvey & Company, LLC, M&A Research Intern, Newport Beach, CA
HOPU Investments, Consumer Sector, Summer Analyst, Beijing, China
Iconiq Capital, Growth Equity, Growth Equity Intern, San Francisco, CA
McCombie Group, Position Not Provided, Miami, FL
Off Road Capital Partners, Summer Analyst, New York, NY
Peakspan Capital, Intern, Burlingame, CA

VENTURE CAPITAL

Company Not Provided, Business Development, Intern, Singapore
Entrée Capital, Venture Capital, Summer Analyst, Herzliya, Israel
Jerusalem Venture Partners, Venture Capital Summer Analyst, Jerusalem, Israel
Krillion Ventures, LLC., Intern, Miami, FL
Silvertree Capital, Business Analyst Intern, Cape Town, South Africa
**GOVERNMENT**

Bank Negara Malaysia (Central Bank of Malaysia), Economics, Summer Analyst, Kuala Lumpur, Malaysia
City of Boston, Department of Innovation and Technology, Summer Analytics Fellow, Boston, MA
Consumer Financial Protection Bureau, Supervision Intern, Chicago, IL
Montgomery County Department of Recreation, Therapeutic Recreation, Camp Counselor, Rockville, MD
Nigeria Sovereign Investment Authority, Intern, Abuja, Nigeria
Ohio Department of Education, Office of Communication and Outreach, Intern, Columbus, OH
U.S. Department of Commerce, International Trade Administration, Intern, Washington, DC
U.S. Department of the Treasury, Strategic Planning/Performance Improvement, Intern, Washington, DC
U.S. Securities and Exchange Commission, Economic and Risk Analysis, Summer intern, Washington, DC
U.S. Securities & Exchange Commission, OCIE, Business Honors Program Intern, Philadelphia, PA

**HEALTHCARE**

Accolade Inc., Operations Intern, Plymouth Meeting, PA
Aravind Eye Care Hospital, Ophthalmology: Glaucoma, Research Project Student, Madurai, India
Kindred Healthcare, Hospital Division, Financial Summer Analyst, Atlanta, GA
Treatment Management, Position Not Provided, Miami, FL
University of Pennsylvania Health System, General Administrative Assistant, Philadelphia, PA
University of Pennsylvania Health System, Cardiology, Philadelphia, PA
University of Pennsylvania Health System, Healthcare Management, Research Assistant, Philadelphia, PA

**HOSPITALITY/LEISURE/SPORTS**

Camp Echo Lake, Cabin Specialist, Warrensburg, NY
Connecticut Blue Jays Premier Baseball Organization, Intern Director of Baseball Operations, Farmington, CT
Greg Carter's European Hockey School, Instructor/Coach/Counselor, Concord, MA
JP Licks, Cashier, Dedham, MA
LocalAventura, Operations, Santiago, Chile
Panda Restaurant Group, Marketing, Brand Management Intern, Rosemead, CA
Starbucks Co., Supervisor, Philadelphia, PA
Tender Greens Restaurant, Cashier, Studio City, CA
Western Springs Recreational Center, Camp Counselor, Western Springs, IL
WeTrain, Personal Training, Marketing and Social Media Intern, Philadelphia, PA

**INSURANCE**

Fortegra, Financial Research Summer Analyst, Jacksonville, FL
Foy Insurance, Product Development, Scarborough, ME
Lincoln Financial Group, Information Technology, Java Developer, Philadelphia, PA
MetLife, Market Intelligence Intern, New York, NY
Transamerica, Intern, Baltimore, MD
United Concordia Dental, Operations Analytical Services, Intern, Harrisburg, PA
### Manufacturing
- Ambev, Sales Directory, Intern, Sao Paulo, Brazil
- Fermentec Incorporated, Engineering, Research Intern, Philadelphia, PA
- General Mills, Position Not Provided, Shanghai, China
- GTRACK Technologies, Software Engineering Intern, Palo Alto, CA
- Incyte Corporation, Financial Planning and Analysis, Intern, Chadds Ford, PA
- Ionis Pharmaceuticals, Corporate Development Intern, Carlsbad, CA
- Peet's Coffee & Tea, Marketing, Global Branding Intern, Emeryville, CA

### Nonprofit
- American Institutes for Research, Research Assistant Intern, Chicago, IL
- billionBricks, Business Operations Intern, Manila, Philippines
- ForNGO, Position Not Provided, Shanghai, China
- Girls Who Code, Teaching Assistant, San Francisco, CA
- International Care Ministries, Communications and Donor Strategy, Intern, Hong Kong, China
- Mikva Challenge, CEO Student Advisory Council Facilitator, Chicago, IL
- Philadelphia Futures, Summer Intern and Course Teaching Assistant, Philadelphia, PA
- Recharge Labs, Growth / Bis Dev, San Francisco, CA
- The Long Center for the Performing Arts, Education, Education Intern, Austin, TX

### Other
- Rice Dairy, Hedging, Intern, Chicago, IL

### Real Estate
- Alain Pinel Realtors, Marketing Assistant/Intern, Saratoga, CA
- Bedrock, Operations, Intern, Detroit, MI
- BedRock Real Estate Partners LLC, Intern, New York, NY
- Cushman & Wakefield, Tenant Representation, Research Analyst, Montreal, Canada
- Hang Lung Properties Ltd., Leasing & Management, Intern (Central Multi-Media Team), Hong Kong, China
- North American Properties, Marketing Intern, Atlanta, GA
- Top Notch Property Solutions, Inc., Marketing and Management, Administrative Assistant, Washington, DC

### Retail
- Dahmakan, Entrepreneur in Residence, Kuala Lumpur, Malaysia
- Daily Harvest, Operations Intern, New York, NY
- Lowes, Garden Center, Customer Service Associate, Hanover, PA
- Margaux, Intern, New York, NY
- Tech and Bowery, Copywriting/Digital Marketing Intern, New York, NY
- treStiQue, Digital Marketing Intern, New York, NY
TECHNOLOGY

Computer Aid Inc., Corporate IT, Intern, Allentown, PA
Expanse Bioinformatics, Patent, Summer Infringement Analyst, Philadelphia, PA
Fareportal, Product, Product Intern, New York, NY
GovPredict, Account Manager, Washington, DC
NASA Ames Research Center, Intern, Moffett Field, CA
Nordigen, Business Development, Intern, Riga, Latvia
RapidSOS, Business Development Intern, New York, NY
Rialto, Marketing Design Intern, London, UK: Great Britain and Ireland
Risk Focus, Sales and Marketing Intern, New York, NY
Senreve, Summer Business Development Intern, San Francisco, CA
Spotluck, Marketing Intern, Philadelphia, PA
The Reynolds and Reynolds Company, Technical Assistance Center, Intern, Dayton, OH
VeryApt Inc., Digital Marketing Intern, Philadelphia, PA