The Wharton School
Summer 2017 Survey

Rising Seniors

Rising Juniors

Rising Sophomores

Methodology
Career Services at the University of Pennsylvania annually surveys undergraduates about their summers. This report looks at rising sophomores, juniors and seniors from The Wharton School during the summer of 2017.
Summer 2017 Employment Report
Wharton Undergraduate Class of 2018 – Rising Seniors

Student responses were collected using an online survey between August 2017 and December 2017. Of the 636 Wharton students scheduled to graduate during the 2017 – 2018 academic year, 338 completed the survey (53% response rate). Of those, 327 students indicated they worked during the summer (320 full-time, 5 part-time, and 2 didn’t specify number of hours worked) while 11 pursued other activities.

<table>
<thead>
<tr>
<th>Employed Full-Time</th>
<th>Employed Part-Time</th>
<th>Employed (hours not specified)</th>
<th>Other Activities</th>
</tr>
</thead>
<tbody>
<tr>
<td># Respondents: 320</td>
<td># Respondents: 5</td>
<td># Respondents: 2</td>
<td># Respondents: 11</td>
</tr>
<tr>
<td>% Respondents: 94.7%</td>
<td>% Respondents: 1.6%</td>
<td>% Respondents: 0.6%</td>
<td>% Respondents: 3.2%</td>
</tr>
<tr>
<td>Paid Experience: 303</td>
<td>Paid Experience: 4</td>
<td></td>
<td>Completed Classes: 3</td>
</tr>
<tr>
<td>Unpaid Experience: 16</td>
<td>Unpaid Experience: 1</td>
<td></td>
<td>Independent Research: 1</td>
</tr>
<tr>
<td>Pay Status Unknown: 1</td>
<td></td>
<td></td>
<td>Other: 2</td>
</tr>
<tr>
<td># Reporting Salary: 254</td>
<td># Reporting Salary: 3</td>
<td></td>
<td>Traveled/Time Off: 5</td>
</tr>
<tr>
<td>Monthly Salary Range: $750 - $25,000</td>
<td>Monthly Salary Range: $800 - $1,600</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Average Monthly Salary: $5,490</td>
<td>Average Monthly Salary: $1,133</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Average Weekly Hours: 57</td>
<td>Average Weekly Hours: 22</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Range of Hours: 30-120</td>
<td>Range of Hours: 20-25</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Job Functions of Wharton Interns (including full and part-time positions)

Wharton students were once again very successful in landing summer opportunities, with nearly 95% securing full-time, paid internships.

Fewer students worked in investment banking, investment management and information technology roles during Summer 2017 (as compared to Summer 2016) while more worked in Risk Management, Venture Capital, and Real Estate roles.

The average monthly compensation across all full-time positions was $5,490, a slight decline from summer 2016.

Average Monthly Summer Salary By School of Enrollment

<table>
<thead>
<tr>
<th>School of Enrollment</th>
<th># Of Respondents</th>
<th>Average Monthly Salary</th>
<th>Monthly Salary Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>All Students</td>
<td>254</td>
<td>$5,490</td>
<td>$750 - $25,000</td>
</tr>
<tr>
<td>Wharton</td>
<td>184</td>
<td>$5,292</td>
<td>$750 - $25,000</td>
</tr>
<tr>
<td>Wharton / College</td>
<td>44</td>
<td>$5,417</td>
<td>$1,179 - $15,000</td>
</tr>
<tr>
<td>Wharton / Engineering</td>
<td>24</td>
<td>$7,394</td>
<td>$3,000 - $20,000</td>
</tr>
</tbody>
</table>

Salary statistics based on 254 students who worked full-time in paid positions and reported salary data.
* Salary statistics are not released for categories representing less than 1% percent of respondents.

Report prepared by Barbara Hewitt, Senior Associate Director, Career Services, University of Pennsylvania, March 2017
General Observations on Internship Recruiting for Summer 2017

Students seeking internships for Summer 2017 continued to experience a changing landscape for internship recruiting, particularly in financial services, as many firms decided to begin their recruiting earlier than in previous years and to conduct interviews outside of the traditional on-campus recruiting process. Many financial services interviews took place in late summer and early fall. Almost two-thirds of juniors reported that they obtained their internships before the semester break which was a large increase over previous years. The number of students who reported obtaining their internships through on-campus recruiting fell to just over 20% (vs. 33.9% in 2016 and 55.1% in 2015) as employers increasingly used technology, such as video interviews, as opposed to conducting first round interviews in person. This decline in campus interviews occurred despite the fact that Career Services offered on-campus interviewing for internships during the fall semester for the first time ever. Even with these changes in timing and methodology, Wharton students continued to have strong success in landing internships.

How Students Obtained Internships
Includes 315 students who reported how they obtained their internships.
Industry Highlights

CONSULTING

Method of Finding Internship

- Previous Employer: 4%
- OCR: 45%
- Other CS Leads: 10%
- Applied Directly: 18%
- Contacts: 21%
- Other: 2%

Timing of Internship Offer

- Nov/Dec 2016: 55%
- Aug, 2016 or earlier: 8%
- Sep/Oct 2016: 12%
- Jan/Feb 2017: 8%
- Mar 2017 or later: 17%

FINANCIAL SERVICES

Method of Finding Internship

- Applied Directly: 28%
- Other CS Leads: 19%
- OCR: 21%
- Previous Employer: 4%
- Contact: 20%
- Other: 4%
- Online Job Site: 4%

Timing of Internship Offer

- Nov/Dec 2016: 40%
- Jan/Feb 2017: 5%
- Sep/Oct 2016: 31%
- Aug 2016 or earlier: 13%
- Mar 2017 or later: 11%

TECHNOLOGY

Method of Finding Internship

- Applied Directly: 35%
- Other CS Leads: 22%
- OCR: 12%
- Contact: 8%
- Online Job Site: 13%
- Previous Employer: 5%
- Other: 5%

Timing of Internship Offer

- Nov/Dec 2016: 30%
- Jan/Feb 2017: 15%
- Sep/Oct 2016: 5%
- Mar 2017 or later: 38%
- Aug 2016 or earlier: 12%
Average Monthly Summer Salary By Industry

Includes the 254 students who worked full time, reported an industry and a salary.

<table>
<thead>
<tr>
<th>Industry</th>
<th># (%)</th>
<th>Average Month Salary</th>
<th>Monthly Salary Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCOUNTING</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>COMMUNICATIONS</td>
<td>8 (3.1%)</td>
<td>$1,946</td>
<td>$1,200 - $4,160</td>
</tr>
<tr>
<td>Advertising/Public Relations</td>
<td>2 (0.8%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Media/Entertainment</td>
<td>6 (2.4%)</td>
<td>$2,036</td>
<td>$1,200 - $4,160</td>
</tr>
<tr>
<td>CONSULTING</td>
<td>39 (15.3%)</td>
<td>$5,153</td>
<td>$1,179 - $7,800</td>
</tr>
<tr>
<td>EDUCATION</td>
<td>3 (1.2%)</td>
<td>$2,667</td>
<td>$1,760 - $4,000</td>
</tr>
<tr>
<td>For Profit Education</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Higher Education</td>
<td>2 (0.8%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>ENERGY/NATURAL RES. / UTILITIES</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>FINANCIAL SERVICES</td>
<td>133 (52.3%)</td>
<td>$6,507</td>
<td>$750 - $25,000</td>
</tr>
<tr>
<td>Diversified Financial Services</td>
<td>9 (3.5%)</td>
<td>$4,037</td>
<td>$2,700 - $5,230</td>
</tr>
<tr>
<td>Hedge Fund</td>
<td>6 (2.4%)</td>
<td>$9,836</td>
<td>$3,200 - $25,000</td>
</tr>
<tr>
<td>Investment Banking / Brokerage</td>
<td>89 (35.0%)</td>
<td>$6,861</td>
<td>$750 - $20,000</td>
</tr>
<tr>
<td>Investment Management / Counsel</td>
<td>14 (5.5%)</td>
<td>$5,283</td>
<td>$1,500 - $7,500</td>
</tr>
<tr>
<td>Private Equity</td>
<td>10 (3.9%)</td>
<td>$6,269</td>
<td>$2,800 - $7,500</td>
</tr>
<tr>
<td>Venture Capital</td>
<td>5 (2.0%)</td>
<td>$4,553</td>
<td>$3,000 - $6,666</td>
</tr>
<tr>
<td>HEALTHCARE</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Hospital</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>HOSPITALITY / LEISURE / RECREATION / SPORTS</td>
<td>2 (0.8%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>INSURANCE</td>
<td>4 (1.6%)</td>
<td>$3,402</td>
<td>$2,000 - $6,000</td>
</tr>
<tr>
<td>LEGAL SERVICES</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>MANUFACTURING</td>
<td>11 (4.3%)</td>
<td>$4,257</td>
<td>$2,720 - $7,000</td>
</tr>
<tr>
<td>Automotive</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Biomedical Products / Pharmaceuticals</td>
<td>2 (0.8%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Consumer Products</td>
<td>8 (3.1%)</td>
<td>$4,554</td>
<td>$2,720 - $7,000</td>
</tr>
<tr>
<td>NONPROFIT</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Cultural Institutions/Arts and Culture</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>OTHER</td>
<td>2 (0.8%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>REAL ESTATE</td>
<td>7 (2.8%)</td>
<td>$4,180</td>
<td>$1,920 - $6,440</td>
</tr>
</tbody>
</table>
### Average Monthly Summer Salary Job Type

*Includes the 254 students who worked full-time, reported a job function and a salary.*

<table>
<thead>
<tr>
<th>Job Type</th>
<th># (%)</th>
<th>Average Monthly Salary</th>
<th>Monthly Salary Range</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ACCOUNTING</strong></td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Internal Accounting</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td><strong>ARTS</strong></td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Performing Arts</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td><strong>COMMUNICATIONS</strong></td>
<td>5 (2.0%)</td>
<td>$2,923</td>
<td>$1,456 - $7,200</td>
</tr>
<tr>
<td>Advertising/Account Mgmt./Media Planning</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Production</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Public Relations</td>
<td>3 (1.2%)</td>
<td>$3,800</td>
<td>$1,800 - $7,200</td>
</tr>
<tr>
<td><strong>CONSULTING</strong></td>
<td>45 (17.6%)</td>
<td>$5,055</td>
<td>$1,179 - $7,800</td>
</tr>
<tr>
<td>Management/Strategy</td>
<td>41 (16.1%)</td>
<td>$5,113</td>
<td>$1,179 - $7,800</td>
</tr>
<tr>
<td>Research</td>
<td>2 (0.8%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Technical / Information Systems</td>
<td>2 (0.8%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td><strong>DATA SCIENCE</strong></td>
<td>6 (2.4%)</td>
<td>$4,517</td>
<td>$2,720 - $7,083</td>
</tr>
<tr>
<td>Data Analyst</td>
<td>5 (2.0%)</td>
<td>$4,181</td>
<td>$2,720 - $7,083</td>
</tr>
<tr>
<td>Statistician</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td><strong>EDUCATION</strong></td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Teaching</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td><strong>ENERGY / ENVIRONMENT</strong></td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Management &amp; Policy</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td><strong>ENGINEERING</strong></td>
<td>2 (0.8%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Design</td>
<td>2 (0.8%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td><strong>FINANCE</strong></td>
<td>129 (50.8%)</td>
<td>$6,499</td>
<td>$750 - $25,000</td>
</tr>
<tr>
<td>Commercial Banking / Lending</td>
<td>3 (1.2%)</td>
<td>$4,194</td>
<td>$2,500 - $7,083</td>
</tr>
<tr>
<td>Compliance</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Financial Planning &amp; Analysis (non-bnk)</td>
<td>11 (4.3%)</td>
<td>$4,176</td>
<td>$1,500 - $6,000</td>
</tr>
<tr>
<td>Investment Banking Analyst</td>
<td>65 (25.5%)</td>
<td>$6,963</td>
<td>$750 - $20,000</td>
</tr>
<tr>
<td>Investment Management / Counsel</td>
<td>7 (2.7%)</td>
<td>$8,346</td>
<td>$2,500 - $25,000</td>
</tr>
<tr>
<td>Private Equity Analyst</td>
<td>11 (4.3%)</td>
<td>$6,294</td>
<td>$2,800 - $7,500</td>
</tr>
<tr>
<td>Risk Management</td>
<td>7 (2.7%)</td>
<td>$6,502</td>
<td>$3,120 - $10,417</td>
</tr>
<tr>
<td>Sales</td>
<td>4 (1.6%)</td>
<td>$7,321</td>
<td>$6,500 - $8,400</td>
</tr>
<tr>
<td>Securities Research Analyst</td>
<td>10 (4.0%)</td>
<td>$5,810</td>
<td>$3,000 - $10,000</td>
</tr>
<tr>
<td>Trading</td>
<td>5 (2.0%)</td>
<td>$7,483</td>
<td>$6,500 - $8,800</td>
</tr>
<tr>
<td>Venture Capital</td>
<td>5 (2.0%)</td>
<td>$4,553</td>
<td>$3,000 - $6,666</td>
</tr>
<tr>
<td><strong>GOVERNMENT</strong></td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Lobbying</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td><strong>HEALTHCARE</strong></td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Hospital / HMO Administration</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
</tbody>
</table>

* Salary statistics are not released for categories representing less than 1% percent of respondents.
<table>
<thead>
<tr>
<th>Category</th>
<th>Number (Percentage)</th>
<th>Median Salary</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>HOSPITALITY / LEISURE / SPORTS</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Restaurant Worker</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>INFORMATION TECHNOLOGY</td>
<td>11 (4.3%)</td>
<td>$6,851</td>
<td>$1,760 - $10,400</td>
</tr>
<tr>
<td>Program Manager</td>
<td>2 (0.8%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Software Developer / Engineer</td>
<td>7 (2.7%)</td>
<td>$7,914</td>
<td>$5,000 - $10,400</td>
</tr>
<tr>
<td>Technical Support Specialist</td>
<td>2 (0.8%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>INSURANCE</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Actuarial</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>LAW</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Paralegal</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>MANAGEMENT</td>
<td>6 (2.4%)</td>
<td>$3,685</td>
<td>$1,600 - $5,417</td>
</tr>
<tr>
<td>General Management</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Operations</td>
<td>4 (1.6%)</td>
<td>$3,274</td>
<td>$1,600 - $5,400</td>
</tr>
<tr>
<td>Human Resources</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>MARKETING</td>
<td>29 (11.4%)</td>
<td>$3,598</td>
<td>$1,500 - $7,000</td>
</tr>
<tr>
<td>Buyer / Merchandising</td>
<td>6 (2.4%)</td>
<td>$2,512</td>
<td>$1,600 - $3,000</td>
</tr>
<tr>
<td>Marketing Analysis / Research</td>
<td>7 (2.7%)</td>
<td>$3,379</td>
<td>$1,500 - $5,200</td>
</tr>
<tr>
<td>New Business Development</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Product / Brand Management</td>
<td>12 (4.7%)</td>
<td>$4,005</td>
<td>$2,400 - $7,000</td>
</tr>
<tr>
<td>Sales / Sales Account Management</td>
<td>3 (1.2%)</td>
<td>$4,520</td>
<td>$1,500 - $6,800</td>
</tr>
<tr>
<td>OTHER</td>
<td>3 (1.3%)</td>
<td>$1,933</td>
<td>$1,200 - $3,000</td>
</tr>
<tr>
<td>REAL ESTATE</td>
<td>9 (3.5%)</td>
<td>$3,896</td>
<td>$1,920 - $6,440</td>
</tr>
<tr>
<td>Development</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Property Manager</td>
<td>1 (0.4%)</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Real Estate Investment Analysis</td>
<td>7 (2.7%)</td>
<td>$4,137</td>
<td>$1,920 - $6,440</td>
</tr>
</tbody>
</table>

* Salary statistics are not released for categories representing less than 1% percent of respondents.

**Geographic Distribution of Interns**

Includes 328 students who reported internship location. 6.1% of students reported interning abroad.
### Organizations Employing Three or More Wharton Interns

<table>
<thead>
<tr>
<th>Organization</th>
<th>Number of Interns</th>
<th>University</th>
<th>Number of Students</th>
</tr>
</thead>
<tbody>
<tr>
<td>Goldman Sachs</td>
<td>14</td>
<td>University of Pennsylvania</td>
<td>5</td>
</tr>
<tr>
<td>Morgan Stanley</td>
<td>12</td>
<td>Deloitte Consulting</td>
<td>4</td>
</tr>
<tr>
<td>Boston Consulting Group</td>
<td>8</td>
<td>Evercore</td>
<td>4</td>
</tr>
<tr>
<td>Citi</td>
<td>8</td>
<td>McKinsey &amp; Co.</td>
<td>4</td>
</tr>
<tr>
<td>Credit Suisse</td>
<td>7</td>
<td>Microsoft</td>
<td>4</td>
</tr>
<tr>
<td>Google</td>
<td>7</td>
<td>RBC Capital Markets</td>
<td>4</td>
</tr>
<tr>
<td>J.P. Morgan</td>
<td>7</td>
<td>Applied Predictive Technologies</td>
<td>3</td>
</tr>
<tr>
<td>Bank of America Merrill Lynch</td>
<td>6</td>
<td>Bain Capital Credit</td>
<td>3</td>
</tr>
<tr>
<td>American Express</td>
<td>5</td>
<td>Deutsche Bank</td>
<td>3</td>
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<tr>
<td>Blackstone Group</td>
<td>5</td>
<td>Moelis &amp; Co.</td>
<td>3</td>
</tr>
<tr>
<td>Facebook</td>
<td>5</td>
<td>PJT Partners</td>
<td>3</td>
</tr>
<tr>
<td>Macy’s / Bloomingdales</td>
<td>5</td>
<td>ZS Associates</td>
<td>3</td>
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<tr>
<td>PwC</td>
<td>5</td>
<td></td>
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</tr>
</tbody>
</table>

### Internship Listings

Students responding to the summer survey provided the names and locations of the organizations they worked for, along with their job titles. The list is organized by student concentration and major (for dual degree students).

#### Wharton Degree Only

**Accounting / Finance**
- Bank of America Merrill Lynch, New York, New York: Investment Banking Summer Analyst
- Goldman Sachs, New York, New York: Product Controller Summer Intern
- J.P. Morgan, New York, New York: Global Finance & Business Management Intern
- Morgan Stanley, New York, New York: Fixed Income Summer Analyst
- Morgan Stanley, New York, New York: Investment Banking Summer Analyst
- RBC Capital Markets, New York, New York: Summer Analyst
- TM Capital, New York, New York: Summer Analyst

**Accounting / Finance / Real Estate**
- Credit Suisse, New York, New York: Summer Analyst

**Accounting / Finance / Statistics**
- Bain Capital Credit, Boston, Massachusetts: Summer Analyst
- Parnassus Investments, San Francisco, California: Research Analyst Intern
- University of Pennsylvania - Wharton Student Computing, Philadelphia, Pennsylvania: Student Support Specialist

**Accounting / Health Care Management and Policy / Operations Information & Decisions**
- Comcast NBCUniversal, New York, New York: CORE Finance Intern

**Accounting / Management**
- AIG, New York, New York: Summer Financial Analyst
Actuarial Science / Operations Information & Decisions
Liberty Mutual, Boston, Massachusetts: Actuarial Intern

Behavioral Economics / Business Analytics
Boston Consulting Group, Houston, Texas: Summer Associate
Macy's, New York, New York: Merchandise Planning Intern

Behavioral Economics / Finance / Real Estate
Susquehanna International Group (SIG), New York, New York: Equity Research Summer Associate

Behavioral Economics / Management
Hillstone Restaurant Group, Dallas, Texas: Restaurant Management Intern
Prehype, City Not Disclosed, California: Strategy and Business Development Intern

Business Analytics
Amazon, Seattle, Washington: Business Data Analyst
Bubbly Group, New York, New York: Finance and Marketing Intern
Discover Financial Services, Riverwoods, Illinois: Risk Management Intern
KPMG, New York, New York: Emerging Technology Risk Intern
Oliver Wyman, New York, New York: Consultant
QVC, West Chester, Pennsylvania: Data Analytics Response Technology Team Intern

Business Analytics / Finance
Bank of America Merrill Lynch, New York, New York: LATAM Investment Banking Summer Analyst
Centerview Partners, New York, New York: Summer Analyst
Citi, New York, New York: Investment Banking Summer Analyst
Credit Suisse, New York, New York: Equity Research Summer Analyst
HSBC, New York, New York: Analyst
Microsoft, Seattle, Washington: Financial Analyst Intern
Microsoft, Seattle, Washington: Product Marketing Manager Intern
Moelis & Company, New York, New York: Summer Analyst
Morgan Stanley, New York, New York: Summer Analyst
Morgan Stanley, New York, New York: Summer Analyst
Morgan Stanley, Singapore: Summer Analyst

Business Analytics / Finance / Legal Studies and Business Ethics
Goldman Sachs, New York, New York: Summer Analyst
JLT Capital Markets, New York, New York: Investment Banking Analyst

Business Analytics / Finance / Management
Bank of America Merrill Lynch, New York, New York: Summer Analyst

Business Analytics / Finance / Operations Information & Decisions
American Express, New York, New York: Summer Analyst
Blackstone Group, Seattle, Washington: Product Specialist

Business Analytics / Health Care Management and Policy
Google, Mountain View, California: Associate Product Marketing Manager Intern

Business Analytics / Management
Cyan Investments, Philadelphia, Pennsylvania: Founder/CEO

Business Analytics / Marketing
Boston Consulting Group, Los Angeles, California: Summer Associate
Kornerstone Technology, Los Angeles, California: Client Technology Intern

Business Analytics / Operations Information & Decisions
CipherHealth, New York, New York: Account Strategy Intern
Heidrick & Struggles, New York, New York: Summer Intern
Procter and Gamble, Cincinnati, Ohio: Supply Network Logistics Purchasing Intern
Business Economics & Public Policy
Hines Interests, New York, New York: Summer Analyst
Macy’s, New York, New York: Planning Intern
P&G, Cincinnati, Ohio: Assistant Brand Management Intern

Business Economics & Public Policy / Finance
Federacion Duranguense USA | Plaza Comunitaria Casa Durango, Huntington Park, California: Executive Volunteer
NERA Economic Consulting, White Plains, New York: Summer Research Associate

Business Economics & Public Policy / Marketing
Bank of America Merrill Lynch, New York, New York: Market Risk Summer Analyst

Business Economics & Public Policy / Operations Information & Decisions
Goldman Sachs, New York, New York: Summer Analyst

Business Economics & Public Policy / Social Impact and Responsibility
Morgan Stanley, New York, New York: Summer Analyst

Environmental Policy and Management / Management / Marketing
University of Pennsylvania - Facilities and Real Estate Services, Philadelphia, Pennsylvania: Sustainability Outreach Intern

Environmental Policy and Management / Finance / Operations Information & Decisions
Nasdaq, Philadelphia, Pennsylvania: Global Equities Intern

Finance
Blackstone Group, New York, New York: Summer Analyst
Citi, Hong Kong, China: Summer Analyst
Citi, London, United Kingdom: Summer Analyst
Cowen, Inc., New York, New York: Investment Banking Summer Analyst
Credit Suisse, New York, New York: Investment Banking Summer Analyst
Credit Suisse, New York, New York: Summer Analyst
DE Shaw, New York, New York: Investment Analyst
General Atlantic, New York, New York: Analyst
Goldman Sachs, New York, New York: Sales and Trading Summer Analyst
Goldman Sachs, New York, New York: Summer Analyst
Greysteel, Philadelphia, Pennsylvania: Multifamily Analyst Intern
J.P. Morgan, New York, New York: Summer Analyst
Lazard, New York, New York: Analyst
Mastercard, Purchase, New York: Summer Intern
McCafferty & Company, Century Park, California: Investment Banking Summer Analyst
PepsiCo, White Plains, New York: Strategic Finance Intern
Sia Partners Management Consultants, New York, New York: Financial Consultant
Starwood Capital Group, Greenwich, Connecticut: Summer Acquisitions Analyst
SunTrust Robinson Humphrey, New York, New York: Investment Banking Summer Analyst
Tourbillon Capital Partners, New York, New York: Analyst
Weiss Multi Strategy Advisers, New York, New York: Equity Analyst
Wells Fargo, Charlotte, North Carolina: Analyst
William Morris Endeavor, New York, New York: Summer Intern

Finance / Global Analysis
Perella Weinberg Partners, New York, New York: Summer Analyst

Finance / Health Care Management and Policy
MUFG, New York, New York: Summer Analyst
PIMCO, Newport Beach, California: Account Summer Analyst
ZS Associates, Princeton, New Jersey: Business Analyst Intern

Finance / Legal Studies and Business Ethics
BlackRock, New York, New York: Intern
HSBC, New York, New York: Analyst
Moelis & Company, New York, New York: Summer Analyst
Morgan Stanley, New York, New York: Summer Analyst
Peter J. Solomon, New York, New York: Investment Banking Summer Analyst
Ricci Tyrrell Johnson & Grey, Philadelphia, Pennsylvania: Legal Clerk
SMBC Nikko Securities, New York, New York: Summer Analyst
Synovos, Radnor, Pennsylvania: Corporate Finance Intern

Finance / Legal Studies and Business Ethics / Real Estate
PetSmart, Phoenix, Arizona: Real Estate Intern

Finance / Management
American Express, New York, New York: Summer Analyst
Bain Capital Credit, Boston, Massachusetts: Summer Analyst
Boston Consulting Group, Dallas, Texas: Summer Associate Intern
Boston Consulting Group, New York, New York: Summer Associate
Cisco, San Jose, California: Business Analyst Intern
DBO Partners, San Francisco, California: Summer Analyst
Fredericks Michael & Co., New York, New York: Analyst
Graham Partners, Newtown Square, Pennsylvania: Summer Analyst
Greysteel, Philadelphia, Pennsylvania: Summer Investment Analyst
J.P. Morgan, New York, New York: Summer Analyst
Morgan Stanley, New York, New York: Private Equity Summer Analyst
Sequoia Capital, Beijing, China: Summer Intern
State Street Corporation, Boston, Massachusetts: Corporate Finance Intern
TD Securities, New York, New York: Summer Analyst
TD Securities, New York, New York: Summer Analyst

Finance / Management / Marketing
Deloitte Consulting, New York, New York: Business Analyst Summer Scholar

Finance / Management / Operations Information & Decisions
PJT Partners, New York, New York: Summer Analyst
PwC Strategy&, San Francisco, California: Summer Associate (Consultant)
RBC Capital Markets, New York, New York: Summer Analyst
Shifts & Giggles, Inc., Newport Beach, California: Co-Founder, Head of Strategy and Development
Silver Lake, New York, New York: Summer Analyst

Finance / Marketing
Comedy Central, New York, New York: Research Intern
Credit Suisse, New York, New York: Sales & Trading Summer Analyst
Voya, New York, New York: Summer Student Intern

Finance / Marketing & Operations Management
Goldman Sachs, New York, New York: Summer Analyst
Thumbtack, San Francisco, California: Growth Marketing Intern

Finance / Marketing / Operations Information & Decisions
IBM, New York, New York: Global Campaign Management Intern

Finance / Operations Information & Decisions
Bank of America Merrill Lynch, New York, New York: Summer Analyst
Barclays, New York, New York: Summer Analyst
Bessemer Venture Partners, New York, New York: Summer Analyst on Investment Team
Evercore, New York, New York: M&A Summer Analyst
Financo LLC, New York, New York: Investment Banking Summer Analyst
FTSE Russell, New York, New York: Intern
Goldman Sachs, New York, New York: Investment Banking Summer Analyst
Goldman Sachs, New York, New York: Summer Analyst
Guggenheim Securities, New York, New York: Summer Investment Banking Analyst
Horizons School of Technology, San Francisco, California: Instructor
PepsiCo, Purchase, New York: Intern
PwC, New York, New York: TMT FE Advisory Intern
RBC Capital Markets, New York, New York: Summer Analyst
Signal Hill Capital Group, San Francisco, California: Investment Banking Summer Analyst
Swiss Re, Armonk, New York: Business Development and Marketing Intern
ZS Associates, Philadelphia, Pennsylvania: Associate Intern

**Finance / Real Estate**
Blackstone Group, New York, New York: Summer Analyst
Blackstone Group, New York, New York: Summer Analyst
Credit Suisse, New York, New York: Summer Analyst
Federal Realty Investment Trust, Rockville, Maryland: Summer Intern
Union Bank, San Diego, California: Intern
WestPac Investments, San Luis Obispo, California: Financial Analyst

**Finance / Real Estate / Statistics**
Altus Group, Irvine, California: Summer Consultant
Deutsche Bank, New York, New York: Analyst

**Finance / Social Impact and Responsibility**
Citi, New York, New York: Investment Banking Summer Analyst
goetzpartners, New York, New York: Management Consulting Summer Associate
Growthpoint Technology Partners, Menlo Park, California: Summer Analyst

**Finance / Statistics**
Barclays, New York, New York: Summer Analyst
Credit Suisse, San Francisco, California: Summer Analyst
Duff and Phelps, Boston, Massachusetts: Valuation Services Intern
Evercore, New York, New York: Investment Banking Analyst
Evercore, New York, New York: Summer Analyst
Fredericks Michael & Co., New York, New York: Summer Analyst
Millstein & Co., New York, New York: Summer Restructuring Analyst
Moelis & Company, Los Angeles, California: Summer Analyst
NXMH, Brussels, Belgium: Summer Analyst
PJT Partners, New York, New York: Summer Analyst
Prudential (PGIM), Chicago, Illinois: Summer Investment Analyst
RBC Capital Markets, New York, New York: Summer Analyst
Schulte Research, Hong Kong, China: Summer Equity Research Analyst
University of Pennsylvania - Computational Memory Lab, Philadelphia, Pennsylvania: Data Specialist and Programmer

**Health Care Management and Policy / Management / Marketing**
Equinox, New York, New York: Marketing and Social Media Intern
United States Senate, Washington, DC: Healthcare Intern

**Health Care Management and Policy / Operations Information & Decisions**
Strategy&, PwC, New York, New York: Associate Intern

**Health Care Management and Policy / Statistics**
PwC, New York, New York: Advisory Intern

**Legal Studies and Business Ethics**
Apollo Global Management, New York, New York: Compliance Analyst

**Legal Studies and Business Ethics / Management**
Facebook, Menlo Park, California: Business Analyst Intern

**Legal Studies and Business Ethics / Marketing**
The Players’ Tribune, New York, New York: PR/Marketing Intern

**Management**
Adams & Royer Consulting, New York, New York: Consulting Intern
Banco Popular de Puerto Rico, San Juan, Puerto Rico: Summer Analyst
Bloomingdale’s, New York, New York: Analyst Intern
Double Knot, Philadelphia, Pennsylvania: Barback/Bartender
Estee Lauder Companies, New York, New York: Global Product Marketing Intern
KK Fund, Singapore: Intern
MD Investment Partners, LLC, Somerville, New Jersey: Co-Founder
Perella Weinberg Partners, New York, New York: Summer Analyst

Management / Marketing
Aon, Irvine, California: Intern
DICK’S Sporting Goods, Pittsburgh, Pennsylvania: Digital Marketing Intern
Google, San Francisco, California: APMM (Associate Product Marketing Manager)
VMware, Palo Alto, California: Strategy and Planning Intern

Management / Marketing / Operations Information & Decisions
Anheuser-Busch, New York, New York: Global Management Trainee Intern

Management / Operations Information & Decisions
Booz Allen Hamilton, New York, New York: Summer Games Intern
Deloitte Consulting, New York, New York: Summer Scholar
Deloitte, New York, New York: Summer Scholar
Goldman Sachs, New York, New York: Summer Analyst

Management / Statistics

Marketing
BBDO, New York, New York: Account Management Intern
Comcast Business, Philadelphia, Pennsylvania: Vertical Marketing Intern
Hanover Research, Washington, DC: Market Research Intern
Marc Platt Productions, Los Angeles, California: Development Intern
PwC, Philadelphia, Pennsylvania: Management Consulting Intern
The Advertising Council, New York, New York: Strategy and Evaluation Intern
Viacom/BET, Hollywood, California: Development Intern

Marketing & Communication
InHealth MD Alliance, Orlando, Florida: Marketing Intern
Walgreens Boots Alliance, Chicago, Illinois: Marketing & Merchandising Intern

Marketing & Operations Management
Pillar Venture Capital, Boston, Massachusetts: Venture Capital Analyst
TJX Companies, Inc., Framingham, Massachusetts: Merchandising Intern

Marketing / Operations Information & Decisions
American Express, New York, New York: Marketing Intern in Global Commercial Payments
Federated Investors, New York, New York: Summer Analyst
Google, Mountain View, California: Associate Product Marketing Manager Intern
Infosys Ltd, Bangalore, India: Global Instep Consulting Intern
Mastercard Advisors, Purchase, New York: Consulting Services Intern
Morgan Stanley, New York, New York: Summer Analyst
Parthenon-EY, Boston, Massachusetts: Summer Associate
Silver Lake, Menlo Park, California: Summer Analyst
Sodexo, Gaithersburg, Maryland: Employment Branding Intern

Marketing / Retailing
Bloomingdale’s, New York, New York: Omni Intern
LocalStove, Philadelphia, Pennsylvania: Startup Marketing Intern

Marketing / Social Impact and Responsibility
J.P. Morgan, New York, New York: Summer Intern
Operations Information & Decisions
American Express, New York, New York: Financial Analyst
AXA, Philadelphia, Pennsylvania: Future Advisor
Ennovance Capital, Philadelphia, Pennsylvania: Summer Analyst
MFR Consultants, Inc., Philadelphia, Pennsylvania: Associate
Mondelez, East Hanover, New Jersey: Summer Brand Associate
Pinnacle Foods LLC, Cherry Hill, New Jersey: Intern
TLC Companions and Supply, Bethpage, New York: Operations Coordinator
TripleLift, New York, New York: Publisher Development Intern
Urban Outfitters, Philadelphia, Pennsylvania: Buying Intern

Operations Information & Decisions / Social Impact and Responsibility
Macy's, New York, New York: Omni Merchandise Planning Intern

Operations Information & Decisions / Statistics
Blackstone Group, New York, New York: Summer Analyst

Real Estate
PGIM Real Estate Finance, Newark, New Jersey: Investment Analyst Intern

Statistics
Anheuser-Busch InBev, New York, New York: Global Management Trainee Intern
Bank of America Merrill Lynch, New York, New York: Global Risk Summer Analyst
Earnest Research, New York, New York: Data Analyst Intern
Jane Street, New York, New York: Business Development Intern

Wharton Individualized Major
Beetlejuice the Musical, New York, New York: Ensemble

Wharton and College of Arts and Sciences Degrees
Behavioral Economics / Philosophy
Hamilton Place Strategies, Washington, DC: Public Affairs Intern

Business Analytics / Biology
Adage Capital Management, Boston, Massachusetts: Summer Biotech Analyst

Business Analytics / Health Care Management and Policy / Biology
AbbVie, North Chicago, Illinois: Corporate Strategy Intern

Business Analytics / International Relations
A.T. Kearney, New York, New York: Summer Business Analyst

Finance / Anthropology
Morgan Stanley, New York, New York: Fixed Income Summer Analyst

Finance / Biological Basis of Behavior
ClearView Healthcare Partners, Newton, Massachusetts: Summer Analyst

Finance / Biology
Boston Consulting Group, Summit, New Jersey: Summer Associate

Finance / Biology / Biological Basis of Behavior
Citi, San Francisco, California: Summer Analyst

Finance / Economics
Deutsche Bank, New York, New York: Commercial Real Estate Summer Analyst
Morgan Stanley, New York, New York: Summer Analyst
Finance / German / International Studies

Finance / Hispanic Studies / International Studies
Ares Management, Los Angeles, California: Summer Analyst

Finance / International Studies
African Leadership University, Kigali, Rwanda: Scale Up Intern
Alliance Bernstein, New York, New York: Summer Intern
American Express, New York, New York: Summer Analyst
Citi, New York, New York: Summer Analyst

Finance / Management / Biology
Goldman Sachs, New York, New York: Investment Banking Summer Analyst

Finance / Marketing / International Studies
BNY Mellon - CenterSquare, Philadelphia, Pennsylvania: Summer Analyst

Finance / Mathematics
Akuna Capital, Chicago, Illinois: Trading Intern

Finance / Near Eastern Languages & Civilization
Goldman Sachs, New York, New York: Summer Analyst

Finance / Operations Information & Decisions / Psychology
Goldman Sachs, New York, New York: Market Risk Summer Analyst

Finance / Philosophy
QTS Realty Trust, Overland Park, Kansas: Financial Analyst Intern

Finance / Philosophy, Politics & Economics
Citi, Hong Kong, China: Summer Analyst

Finance / Physics
Houlihan Lokey, London, United Kingdom: Summer Analyst

Finance / Political Science
Deloitte Consulting, New York, New York: Business Analyst Summer Scholar
ZS Associates, New York, New York: Strategy Insights & Planning Associate Intern

Finance / Real Estate / International Studies
GTIS Partners, New York, New York: Brazil Acquisitions Summer Analyst

Finance / Real Estate / Statistics / Mathematics
J.P. Morgan, New York, New York: Corporate Analyst

Finance / Statistics / Mathematics
Renew Power, Gurgaon, India: Finance Intern

Finance / Statistics / Biology
Lazard, San Francisco, California: Summer Analyst

Health Care Management and Policy
PwC, New York, New York: Healthcare Associate Intern

Health Care Management and Policy / Biological Basis of Behavior
Level Equity, New York, New York: Associate
McKinsey & Co, Jersey City, New Jersey: Summer Business Analyst
University of Pennsylvania - Health System, Philadelphia, Pennsylvania: College Intern
Health Care Management and Policy / Biology
Locust Walk, San Francisco, California: Summer Analyst
University of Pennsylvania - Healthcare Management Department, Philadelphia, Pennsylvania: Research Assistant

Health Care Management and Policy / Health and Societies

Management / Fine Arts
Posh Trading Company, London, United Kingdom: Marketing Intern

Management / Urban Studies
Kasirer Consulting, LLC, New York, New York: Government Relations Intern

Marketing & Operations Management / International Studies
Boston Consulting Group, Boston, Massachusetts: Summer Associate

Marketing / International Studies
Deutsche Bank, New York, New York: Analyst Intern
Petit Pousse, Paris, France: Marketing Intern

Marketing / Psychology
Boston Consulting Group, New York, New York: Summer Associate

Marketing / Statistics / Mathematics
PwC, Philadelphia, Pennsylvania: Advisory Intern

Operations Information & Decisions / Biological Basis of Behavior
Nationalities Service Center, Philadelphia, Pennsylvania: Health Intern

Operations Information & Decisions / Biology
Accenture, Athens, Greece: Analyst
Regeneron, Tarrytown, New York: Intern

Operations Information & Decisions / International Studies
Google, Mountain View, California: Associate Product Marketing Manager Intern
Speedinvest, San Francisco, California: VC Summer Analyst

Operations Information & Decisions / Philosophy, Politics & Economics
J.P. Morgan, Singapore: Global Markets Summer Analyst

Dalberg, Abu Dhabi, United Arab Emirates: Summer Consultant

Real Estate / Finance / International Studies
Keybank, Cleveland, Ohio: Summer Analyst

Statistics / Biology
Bates White Economic Consulting, Washington, DC: Summer Consultant
Boston Consulting Group, Houston, Texas: Summer Associate

Statistics / Economics
IBM, New York, New York: Analytics and Data Intern

Statistics / Finance / Hispanic Studies / International Studies
Evercore, New York, New York: Summer Analyst

Statistics / Finance / Mathematics
Citi, Hong Kong, China: Summer Analyst
Statistics / Physics
   Cask Data, Palo Alto, California: Product Management Intern
   Google, New York, New York: BOLD Intern

Wharton Individualized Major / Biology
   Bain Capital Credit, Boston, Massachusetts: Summer Analyst

Wharton and Engineering Degrees

Business Analytics / Applied Science - Computer Science
   Palantir Technologies, Washington, DC: Forward Deployed Engineering Intern

Business Analytics / Computer & Information Technology
   J.P. Morgan, Newark, Delaware: Global Technology Infrastructure Intern

Business Analytics / Computer Science
   Two Sigma, New York, New York: Software Engineering Intern

Business Analytics / Finance / Individualized
   Houlihan Lokey, New York, New York: Summer Analyst

Business Analytics / Management / Computer Science
   Facebook, Menlo Park, California: Software Engineering Intern

Finance / Computer Science
   Insight Venture Partners, New York, New York: Analyst
   Morgan Stanley, Menlo Park, California: Summer Analyst
   PJT Partners, New York, New York: Summer Analyst

Finance / Management / Computer Science
   Juvo, San Francisco, California: Product Manager

Finance / Management / Electrical Engineering
   Council of Fashion Designers of America, New York, New York: Consultant and Researcher

Finance / Mechanical Engineering & Applied Mechanics
   Tesla, San Francisco, California: Intern, FP&A and Business Operations

Finance / Statistics / Mechanical Engineering & Applied Mechanics
   Government of Buenos Aires, Buenos Aires, Argentina: Independent Consultant

Finance / Systems Science & Engineering
   Cadre, New York, New York: Real Estate PE Analyst
   Capital One, McLean, Virginia: Business Analyst Intern

Health Care Management and Policy / Bioengineering
   Goldman Sachs, New York, New York: Summer Analyst

Management / Applied Science - Computer Science
   Amazon, Palo Alto, California: SDE Intern
   McKinsey & Co, San Francisco, California: Summer Business Analyst

Management / Computer & Information Technology
   Microsoft, Redmond, Washington: Product Manager

Management / Computer Engineering
   Microsoft, Seattle, Washington: Program Management Intern

Management / Computer Science
   Facebook, Menlo Park, California: Software Engineer
   Google, Mountain View, California: Associate Product Management Intern
Management / Marketing & Operations Management / Systems Science & Engineering
Google, San Francisco, California: APMM Intern

Management / Systems Science & Engineering

Marketing & Operations Management / Robotics
Haier, Qingdao, China: Product Design Intern

Operations Information & Decisions / Applied Science - Computer Science
Airbnb Inc, San Francisco, California: Software Engineering Intern
Facebook, Menlo Park, California: Software Engineering Intern

Operations Information & Decisions / Bioengineering
Treacy and Company, Needham, Massachusetts: Summer Analyst

Operations Information & Decisions / Computer Science
Instagram, Menlo Park, California: Software Engineering Intern

Deloitte Consulting, New York, New York: Data Science Summer Scholar

Statistics / Computer Science
Facebook, Menlo Park, California: Software Engineering Intern
Oliver Wyman, New York, New York: Consulting Intern

Wharton Individualized Concentration / Mathematics / Systems Science & Engineering
Goldman Sachs, New York, New York: Securities Summer Analyst

Wharton and Nursing Degrees

Health Care Management and Policy / Nursing
Independence Blue Cross, Philadelphia, Pennsylvania: Case and Community Management Intern
Student Conservation Association, Arlington, VA, Virginia: Conservation Crew Leader
SUMMER 2017 EXPERIENCE REPORT
WHARTON UNDERGRADUATE
CLASS OF 2019 - RISING JUNIORS

SECTIONS
Primary Summer Activity | Top Employers | Month Offer Received | Popular Internship Cities
Method of Obtaining Offer Accepted | Geographic Internship Distribution
Other Summer Activity | Hours Worked per Week | Duration of Employment | Average Salary
Job Functions of Wharton Interns | Monthly Salary by Industry | Summer Jobs/Internships Held

METHODOLOGY

Students were contacted with several email requests to complete the survey and responses were collected using an online survey between August 2017 and December 2017. A total of 378 responses were received from the Wharton Undergraduate Class of 2019 resulting in a 60.4% response rate.
PRIMARY SUMMER ACTIVITY

- Full-Time Paid: 73.3% (2017) vs. 76.7% (2016)
- Full-Time Unpaid: 12.7% (2017) vs. 13.1% (2016)
- Part-Time Paid: 3.4% (2017) vs. 3.4% (2016)
- Part-Time Unpaid: 1.3% (2017) vs. 2.9% (2016)
- Internship - Hours Unknown: 0.3% (2017) vs. 0.5% (2016)
- Other: 8.5% (2017) vs. 3.4% (2016)
- Class Size: 626 (2017) vs. 666 (2016)

MONTH OFFER RECEIVED

- 40% received offer before March 2017
- 56% received offer in March

MOST POPULAR INTERNSHIP CITIES

- New York: 95
- Philadelphia: 57
- Chicago: 11
- Los Angeles: 9
- Shanghai: 7
- San Francisco: 6
- Boston: 5
- Hong Kong: 5
- London: 5
- Seoul: 5
- Hartford: 4
- McLean (VA): 4
- Mexico City: 4
- Miami: 4
- Princeton (NJ): 4
- Washington (DC): 4
- Atlanta: 3
- Baltimore: 3
- Charlotte: 3
- Jersey City (NJ): 3
- Palo Alto: 3
- Purchase (NY): 3
- Singapore: 3
- Tel Aviv: 3

TOP EMPLOYERS

- University of Pennsylvania: 19
- J.P. Morgan: 8
- Bank of America Merrill Lynch: 6
- Morgan Stanley: 6
- Goldman Sachs: 5
- Aetna: 4
- Capital One: 4
- McKinsey: 4
SUMMER 2017 EXPERIENCE REPORT
Wharton Undergraduate Class of 2019

METHOD OF OBTAINING OFFER ACCEPTED
Based on 330 responses

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<thead>
<tr>
<th>Method</th>
<th>2017</th>
<th>2016</th>
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<tr>
<td>Contacts: Family/Friends/Professor</td>
<td>35.8%</td>
<td>22.2%</td>
</tr>
<tr>
<td>Applied Directly</td>
<td>23.9%</td>
<td>37.6%</td>
</tr>
<tr>
<td>Handshake/PennLink/iNet</td>
<td>14.5%</td>
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<tr>
<td>Online Job/Intern Site (not Handshake/PennLink)</td>
<td>7.9%</td>
<td>-</td>
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<tr>
<td>Other</td>
<td>4.5%</td>
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<td>Other Penn Career Services Leads</td>
<td>4.2%</td>
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<td>On Campus Recruiting (OCR)</td>
<td>2.4%</td>
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<td>Previous Employer</td>
<td>2.4%</td>
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<tr>
<td>Penn Sponsored Internship Program</td>
<td>2.4%</td>
<td>3.6%</td>
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SUMMER JOB AND INTERNSHIP LOCATIONS
Based on 342 responses

UNITED STATES

<table>
<thead>
<tr>
<th>State</th>
<th>%</th>
<th>State</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>California</td>
<td>12.4%</td>
<td>Nebraska</td>
<td>0.4%</td>
</tr>
<tr>
<td>Colorado</td>
<td>0.4%</td>
<td>Nevada</td>
<td>0.4%</td>
</tr>
<tr>
<td>Connecticut</td>
<td>2.5%</td>
<td>New Jersey</td>
<td>3.2%</td>
</tr>
<tr>
<td>District of Columbia</td>
<td>1.4%</td>
<td>New York</td>
<td>36.4%</td>
</tr>
<tr>
<td>Florida</td>
<td>2.8%</td>
<td>North Carolina</td>
<td>1.1%</td>
</tr>
<tr>
<td>Georgia</td>
<td>1.1%</td>
<td>Ohio</td>
<td>0.4%</td>
</tr>
<tr>
<td>Hawaii</td>
<td>0.4%</td>
<td>Pennsylvania</td>
<td>23.3%</td>
</tr>
<tr>
<td>Illinois</td>
<td>3.9%</td>
<td>Rhode Island</td>
<td>0.4%</td>
</tr>
<tr>
<td>Maine</td>
<td>0.4%</td>
<td>Tennessee</td>
<td>0.4%</td>
</tr>
<tr>
<td>Maryland</td>
<td>1.8%</td>
<td>Texas</td>
<td>1.8%</td>
</tr>
<tr>
<td>Massachusetts</td>
<td>2.1%</td>
<td>Virginia</td>
<td>2.1%</td>
</tr>
<tr>
<td>Michigan</td>
<td>0.7%</td>
<td>Washington</td>
<td>0.4%</td>
</tr>
<tr>
<td>Minnesota</td>
<td>0.4%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

INTERNATIONAL/U.S. TERRITORIES

<table>
<thead>
<tr>
<th>Country</th>
<th>%</th>
<th>Country</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Argentina</td>
<td>1.7%</td>
<td>Morocco</td>
<td>1.7%</td>
</tr>
<tr>
<td>Australia</td>
<td>1.7%</td>
<td>Panama</td>
<td>1.7%</td>
</tr>
<tr>
<td>Brazil</td>
<td>3.4%</td>
<td>Poland</td>
<td>1.7%</td>
</tr>
<tr>
<td>China/Hong Kong</td>
<td>25.4%</td>
<td>Portugal</td>
<td>1.7%</td>
</tr>
<tr>
<td>Germany</td>
<td>3.4%</td>
<td>Republic of Korea</td>
<td>8.5%</td>
</tr>
<tr>
<td>India</td>
<td>5.1%</td>
<td>Romania</td>
<td>1.7%</td>
</tr>
<tr>
<td>Israel</td>
<td>6.8%</td>
<td>Singapore</td>
<td>1.7%</td>
</tr>
<tr>
<td>Italy</td>
<td>1.7%</td>
<td>South Africa</td>
<td>1.7%</td>
</tr>
<tr>
<td>Japan</td>
<td>1.7%</td>
<td>Spain</td>
<td>3.4%</td>
</tr>
<tr>
<td>Jordan</td>
<td>1.7%</td>
<td>Thailand</td>
<td>1.7%</td>
</tr>
<tr>
<td>Malaysia</td>
<td>1.7%</td>
<td>U.K./Great Britain</td>
<td>8.5%</td>
</tr>
<tr>
<td>Mexico</td>
<td>6.8%</td>
<td>Vietnam</td>
<td>1.7%</td>
</tr>
</tbody>
</table>

17.3% Worked abroad

Penn Career Services | www.vpul.upenn.edu/careerservices
SUMMER 2017 EXPERIENCE REPORT
Wharton Undergraduate Class of 2019

OTHER SUMMER ACTIVITY
Based on 32 responses from students not pursuing employment

- Traveled: 34.4%
- Completed Classes/Study Abroad: 53.1%
- Independent Research: 6.3%
- Other: 6.3%

ACTIVITY | 2017 | 2016
--- | --- | ---
Completed Classes/Study Abroad | 53.1% | 71.4%
Independent Research | 6.3% | 28.6%
Other | 6.3% | 0.0%
Traveled | 34.4% | 0.0%
% of Survey Respondents | 8.5% | 3.4%
# of Respondents | 32 | 7

HOURS WORKED PER WEEK
FULL-TIME (30+ HOURS PER WEEK)
Based on 322 responses

- Average per week: 47
- Range: 30-100

PART-TIME (LESS THAN 30 HOURS PER WEEK)
Based on 17 responses

- Average per week: 23
- Range: 20-28

DURATION OF EMPLOYMENT
Minimum of 3 weeks
FULL-TIME
Based on 321 responses

- Average weeks: 10
- Range: 4-16

PART-TIME
Based on 23 responses

- Average weeks: 9
- Range: 5-12

AVERAGE MONTHLY SALARY
Salary statistics include positions outside U.S. Does not include stipends.

FULL-TIME
Based on 207 responses

- Average monthly salary: $3,273

PART-TIME
Based on 7 responses

- Average monthly salary: $915

AVERAGE FULL-TIME MONTHLY SALARY TRENDS

- 2013: $3,273
- 2014: $3,166
- 2015: $3,437
- 2016: $3,556
- 2017: $3,273

Employed in Summer 2017
91.5%
## JOB FUNCTIONS OF WHARTON INTERNS

Based on 342 responses. Includes full-time and part-time positions.

<table>
<thead>
<tr>
<th>Field</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCOUNTING (8)</td>
<td>2.3%</td>
</tr>
<tr>
<td>COMMUNICATIONS (7)</td>
<td>2.0%</td>
</tr>
<tr>
<td>CONSULTING (25)</td>
<td>7.3%</td>
</tr>
<tr>
<td>DATA SCIENCE (15)</td>
<td>4.4%</td>
</tr>
<tr>
<td>ECONOMICS (1)</td>
<td>0.3%</td>
</tr>
<tr>
<td>EDUCATION (10)</td>
<td>2.9%</td>
</tr>
<tr>
<td>ENGINEERING (10)</td>
<td>2.9%</td>
</tr>
<tr>
<td>FINANCE (165)</td>
<td>48.2%</td>
</tr>
<tr>
<td>GOVERNMENT (2)</td>
<td>0.6%</td>
</tr>
<tr>
<td>HEALTHCARE (3)</td>
<td>0.9%</td>
</tr>
<tr>
<td>HOSPITALITY/LEISURE/SPORTS (3)</td>
<td>0.9%</td>
</tr>
<tr>
<td>INFORMATION TECHNOLOGY (14)</td>
<td>4.1%</td>
</tr>
<tr>
<td>INSURANCE (4)</td>
<td>1.2%</td>
</tr>
<tr>
<td>MANAGEMENT (13)</td>
<td>3.8%</td>
</tr>
<tr>
<td>MARKETING (37)</td>
<td>10.8%</td>
</tr>
<tr>
<td>NONPROFIT (3)</td>
<td>0.9%</td>
</tr>
<tr>
<td>OTHER (3)</td>
<td>0.9%</td>
</tr>
<tr>
<td>REAL ESTATE (9)</td>
<td>2.6%</td>
</tr>
<tr>
<td>SCIENTIFIC RESEARCH (10)</td>
<td>2.9%</td>
</tr>
</tbody>
</table>

Penn Career Services | www.vpul.upenn.edu/careerservices
## MONTHLY SALARY BY INDUSTRY

Based on 207 responses of students indicating full-time employment, industry and salary. Includes salaries from abroad. Does not include stipends.

<table>
<thead>
<tr>
<th>INDUSTRY (#)</th>
<th>%</th>
<th>AVERAGE MONTHLY SALARY</th>
<th>MEDIAN MONTHLY SALARY</th>
<th>MONTHLY SALARY RANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting (1)</td>
<td>0.5%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Communications (10)</td>
<td>4.8%</td>
<td>$2,219</td>
<td>$2,160</td>
<td>$1,200 - $4,000</td>
</tr>
<tr>
<td>Consulting (9)</td>
<td>4.3%</td>
<td>$3,430</td>
<td>$2,500</td>
<td>$1,000 - $6,777</td>
</tr>
<tr>
<td>Design (1)</td>
<td>0.5%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Education (5)</td>
<td>2.4%</td>
<td>$1,864</td>
<td>$1,920</td>
<td>$1,000 - $3,000</td>
</tr>
<tr>
<td>Energy (1)</td>
<td>0.5%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Financial Services (106)</td>
<td>51.2%</td>
<td>$3,718</td>
<td>$3,280</td>
<td>$200 - $8,750</td>
</tr>
<tr>
<td>Healthcare (4)</td>
<td>1.9%</td>
<td>$2,000</td>
<td>$1,900</td>
<td>$1,400 - $2,800</td>
</tr>
<tr>
<td>Hospitality/Leisure/Sports (7)</td>
<td>3.4%</td>
<td>$2,606</td>
<td>$2,080</td>
<td>$960 - $5,000</td>
</tr>
<tr>
<td>Insurance (8)</td>
<td>3.9%</td>
<td>$3,640</td>
<td>$3,820</td>
<td>$2,960 - $4,480</td>
</tr>
<tr>
<td>Manufacturing (11)</td>
<td>5.3%</td>
<td>$2,727</td>
<td>$2,560</td>
<td>$1,000 - $5,000</td>
</tr>
<tr>
<td>Nonprofit (5)</td>
<td>2.4%</td>
<td>$1,626</td>
<td>$1,650</td>
<td>$1,200 - $2,000</td>
</tr>
<tr>
<td>Real Estate (9)</td>
<td>4.3%</td>
<td>$2,692</td>
<td>$2,400</td>
<td>$1,100 - $5,600</td>
</tr>
<tr>
<td>Retail (5)</td>
<td>2.4%</td>
<td>$1,582</td>
<td>$935</td>
<td>$400 - $4,000</td>
</tr>
<tr>
<td>Technology (22)</td>
<td>10.6%</td>
<td>$3,760</td>
<td>$3,280</td>
<td>$1,250 - $8,000</td>
</tr>
<tr>
<td>Transportation (3)</td>
<td>1.4%</td>
<td>$2,020</td>
<td>$2,000</td>
<td>$1,500 - $2,560</td>
</tr>
</tbody>
</table>

* Salary statistics not reported for categories with less than 3 respondents.

## SUMMER JOBS AND INTERNSHIPS REPORTED

Includes information for 343 students with name and location of their employers along with job titles. List organized by industry.

### ACCOUNTING (1.2%)

- EY Advisory Services, Digital Strategy, Analyst Intern, Tel Aviv, Israel
- PwC, Advisory - Consulting Practice, Intern, Hong Kong, China
- PwC, Data Analyst, Amman, Jordan
- KPMG, Strategy Consulting Intern, Singapore

### COMMUNICATIONS (4.7%)

- Amal International Solutions, Marketing Associate, Philadelphia, PA
- CBS Interactive, Business Intelligence Analyst, New York, NY
- CNN, Anderson Cooper 360, Intern, New York, NY
- Entree Health, Payer Strategy, Strategy Intern, New York, NY
- Fox News Channel, Sales and Planning, College Associate, New York, NY
- G3 Partners, Marketing Strategy Intern, Seoul, Republic of Korea
- Global Marketing Associates, Summer Intern, Philadelphia, PA
- Kepler Group, Client Solutions Analyst, New York, NY
- Marvel Entertainment, Business Intelligence, Analytics Intern, New York, NY
- NBCUniversal, Digital Advertising Growth Strategy, Advertising Sales Intern, New York, NY
- NBCUniversal, Parks & Resorts, Corporate Finance Intern, Universal City, CA
- NBCUniversal Media, LLC, Corporate Insights and Strategy, Intern, Philadelphia, PA
- Oath, RYOT -- Internal Creative Agency, Business Strategy Intern, New York, NY
- Rebuild Group, Intern, Detroit, MI
- The Land of Not, Author & Founder, Lancaster, PA
- Twentieth Century Fox, Catalog Division, Digital Marketing Intern, Los Angeles, CA
CONSULTING (4.1%)

Accenture, Strategy & Operations, Summer Intern, Barcelona, Spain
Boston Consulting Group, Summer Associate, Los Angeles, CA
FALCONI, Management Consultant, Sao Paulo, Brazil
FALCONI, Summer Analyst, Sao Paulo, Brazil
FLM Harvesttxc, Business Analyst Intern, Minneapolis, MN
Italia Innovation Program, Food & Wine, Design Consultant, Treviso, Italy
Korn Ferry Hay Group, Executive Pay and Governance, Intern, Philadelphia, PA
LiquidHub, Strategy Studio, Business Strategy Intern, Wayne, PA
McKinsey & Co., Business Analyst, Mexico City, Mexico
McKinsey & Co., China Sourcing Center, CIG/RIG, Summer Research Intern, Shanghai, China
The Gabriel Institute, Business Operations Intern, Philadelphia, PA
Whitman Insight Strategies, Intern, New York, NY

DESIGN (0.3%)

HDR, Treasury, Accounting/Finance Intern, Omaha, NE

EDUCATION (6.4%)

Boston University – Amyloidosis Center, Research Assistant, Boston, MA
HKU CSE, Fellow, Hong Kong, China
London Business School, Research Assistant, London, UK
University of Pennsylvania – Bioengineering, Research Assistant, Philadelphia, PA
University of Pennsylvania – Cinema Studies Department, Research Assistant, Philadelphia, PA
University of Pennsylvania – Department Not Provided, Research Assistant, Philadelphia, PA
University of Pennsylvania – Holzbaur Lab, Research Assistant, Philadelphia, PA
University of Pennsylvania – Leonard Davis Institute of Health Economics, Research Assistant, Philadelphia, PA
University of Pennsylvania – Leonard Davis Institute of Health Economics, SUMR Scholar, Philadelphia, PA
University of Pennsylvania – Management Department, Research Assistant, Philadelphia, PA
University of Pennsylvania – Netter Center, Sports and Games Associate, Philadelphia, PA
University of Pennsylvania – Nursing School, Center for Healthcare, Summer Program Student, Philadelphia, PA
University of Pennsylvania – Operations, Information, Decisions Department, Research Assistant, Philadelphia, PA
University of Pennsylvania – Penn Wharton Public Policy Initiative, Research Assistant, Philadelphia, PA
University of Pennsylvania – Student Federal Credit Union, Credit Summer Manager, Philadelphia, PA
University of Pennsylvania – Visual Studies, Research Assistant, Philadelphia, PA
University of Pennsylvania – Wharton LEAD Program, Head Residential Teaching Advisor, Philadelphia, PA
University of Pennsylvania – Wharton LEAD Program, Residential Team Advisor, Philadelphia, PA
University of Pennsylvania – Wharton Social Impact Initiative, Summer Research Fellow, Philadelphia, PA
University of Pennsylvania – Wharton Sports Business Academy, Head Residential Teaching Assistant, Philadelphia, PA
University of Pennsylvania – Zell Lurie Center, Real Estate, Research Assistant, Philadelphia, PA
Weill Cornell, Neuro-oncology, Research Intern, New York, NY

ENERGY/ENVIRONMENT (0.9%)

General Electric, Performance Optimization Intern, Schenectady, NY
Innogy, B2C Innovation, Data Engineering Intern, Essen, Germany
Sealed, Inc., Business Development Intern, New York, NY

FINANCE (48.7%)

DIVERSIFIED FINANCIAL SERVICES (including commercial/retail banking): 5.5%

Berkadia, Transformation Intern, Ambler, PA
BNP Paribas, Corporate and Institutional Banking, Summer Analyst, New York, NY
BNY Mellon, Broker-Dealer Services, Summer Analyst, Jersey City, NJ
Byline Bank, Solution Services, Intern, Chicago, IL
Capital One, Business Analyst Intern, McLean, VA
Capital One, Credit Card, Business Analyst, McLean, VA
Capital One, CreditWise Product Team, Analyst Intern, McLean, VA
Capital One, Product & Marketing, Business Analyst, McLean, VA
Edelweiss Group, Global Asset Management, Quantitative Summer Analyst, Mumbai, India
Huntington National Bank, IT Finance, Financial Analyst Intern, Columbus, OH
Mastercard, Center for Inclusive Growth, Intern, Purchase, NY
Mastercard, Finance/Global Supply Chain Supplier Risk Management, Intern, Purchase, NY
Mastercard, Franchise Development, Intern, Purchase, NY
PNC Financial Services, Asset Management Group (AMG), Wealth Management Intern, Philadelphia, PA
Reinvestment Fund, Lending and Investments, Summer Analyst, Philadelphia, PA
Rialto Mortgage Finance, Summer Analyst, New York, NY
Santander Bank, Sales Control & Management, Analyst Intern, Frankfurt, Germany
Strategic Rail Finance, Finance Intern, Philadelphia, PA
Welab Holdings, Growth Intern, Hong Kong, China

**HEDGE FUND: 5.2%**

Arena, Structured Finance Analyst, New York, NY
Beach Point Capital Management, Investment Analyst Intern, Santa Monica, CA
DLD Asset Management, Equity Options/Convertible Bonds, Summer Analyst, New York, NY
Foxhill Capital, Summer Analyst, Princeton, NJ
Hedge Fund (Employer Not Disclosed), Summer Analyst, New York, NY
Marathon Asset Management, Leveraged Loans, Intern, New York, NY
Marshall Wace, Investor Relations, Investor Services Analyst, New York, NY
Marshall Wace, Operations Intern, New York, NY
Merus Global Investments, Trading Intern, New York, NY
Oak Hill Advisors, US Credit, Summer Analyst, New York, NY
P. Schoenfeld Asset Management, Distressed Credit, Summer Analyst, New York, NY
P. Schoenfeld Asset Management, Special Situations, Summer Analyst, New York, NY
Peregrine Group, Investments, Intern, Dallas, TX
Romero Capital, Equity Research Analyst, New York, NY
Tourbillon Capital Partners, Quantitative Team, Summer Analyst, New York, NY
Truffle Hound Capital, Securities Analyst Intern, Bethesda, MD
Tudor Investment Corp., Long/Short Trading, Hedge Fund Summer Analyst, Greenwich, CT
XLP Capital, Summer Intern, New York, NY

**INVESTMENT BANKING/BROKERAGE: 15.7%**

Asia Plus Securities, Investment Research Analyst, Bangkok, Thailand
Bank of America Merrill Lynch, Global Industrials, Summer Analyst, New York, NY
Bank of America Merrill Lynch, Mergers & Acquisitions Group, Investment Banking Summer Analyst, New York, NY
Bank of America Merrill Lynch, Global Wealth & Investment Management Intern, New York, NY
Bank of America Merrill Lynch, Tech Coverage (IB), Summer Analyst, Palo Alto, CA
Bank of America Merrill Lynch, Technology Analyst, Jersey City, NJ
BMO Harris Bank, Business Banking Intern, Chicago, IL
Chardan Capital Markets, Banking, Summer Intern, New York, NY
Citi, Institutional Clients Group, Sophomore Leadership Program, New York, NY
Citi, Institutional Clients Group, Summer Analyst, Seoul, Republic of Korea
Credit Suisse, Credit Investment Group, Summer Analyst, New York, NY
Credit Suisse, Mergers & Acquisitions, Summer Analyst, New York, NY
Deutsche Bank, Global Healthcare Investment Banking, Summer Analyst, New York, NY
Deutsche Bank, Tech, Business Analyst, New York, NY
Employer Name Not Provided, Mergers and Acquisitions, Summer Analyst, New York, NY
Global Healthcare Advisors, Summer Analyst, Miami, FL
Goldman Sachs, GSAM, Summer Analyst, New York, NY
Goldman Sachs, Investment Banking, Summer Analyst, New York, NY
Goldman Sachs, Investment Banking Summer Analyst, New York, NY
Goldman Sachs, Investment Management Division - Private Wealth Management, Summer Analyst, Miami, FL
Goldman Sachs, Technology, Media, and Telecommunications, Investment Banking Summer Analyst, San Francisco, CA
Hermes Capital Advisors, LLC, Investment Banking Summer Analyst, New York, NY
Industrial and Commercial Bank of China, Investment Banking Department, Intern, Shanghai, China
J.P. Morgan, Energy, Summer Analyst, New York, NY
J.P. Morgan, Global Investment Opportunities, Summer Analyst GIO, New York, NY
J.P. Morgan, Investment Banking Credit Analyst, New York, NY
J.P. Morgan, Markets Summer Analyst, Los Angeles, CA
J.P. Morgan, Markets - Cross Asset Structuring, Summer Analyst, New York, NY
J.P. Morgan, Sales & Trading, Summer Analyst, New York, NY
J.P. Morgan, Sales & Trading, Summer Analyst, New York, NY
J.P. Morgan, Sales & Trading, Summer Analyst, New York, NY
Landmark Ventures, Investment Banking Summer Analyst, New York, NY
Lazard, M&A, Financial Advisory Intern, Panama
Macquarie, Client Group, Summer Analyst, Philadelphia, PA
Merrill Lynch, Private Wealth Management, Summer Analyst, New London, CT
Morgan Stanley, Investment Banking Summer Analyst, New York, NY
Morgan Stanley, Summer Analyst, Philadelphia, PA
Morgan Stanley, Investment Banking Division, Summer Analyst, New York, NY
Morgan Stanley, Sales and Trading, Summer Analyst, New York, NY
Morgan Stanley, Wealth Management Intern, Port Jefferson, NY
Morgan Stanley Huaxin Securities, Corporate Communications, Summer Analyst, Shanghai, China
Morgen Evan Advisory Services, M&A, Summer Analyst, Shanghai, China
National Australia Bank, Summer Intern, New York, NY
NEXT Corporate Finance, Summer Intern, Barcelona, Spain
NH Securities, M&A Division, Summer Intern, Seoul, Republic of Korea
RBC Capital Markets, Investment Banking, Debt Capital Markets, New York, NY
Scotiabank Global Banking and Markets, Financial Institutions Group, Summer Intern, City Not Provided, NY
The Sage Group, Mergers and Acquisitions, Investment Banking Summer Analyst, Los Angeles, CA
True North Capital Advisors, M & A, Summer Intern, Stamford, CT
UBS Financial Services, Financial Sponsors and Leveraged Finance, Investment Banking Summer Analyst, New York, NY
UniCredit, Securitised Products, Intern, London, United Kingdom of Great Britain and Northern Ireland
Wells Fargo, Investment Banking, Investment Banking Summer Analyst, Charlotte, NC
Wells Fargo, Rotations: Regional Investment Banking/Industrials Coverage Group, Investment Banking Summer Analyst, Charlotte, NC
Wells Fargo, Wells Fargo Audit Services, Strategy & Operations Intern, Philadelphia, PA
Academy Financial Advisors, Planning Department, Assistant Financial Advisor, Towson, MD
Arena Investors, LP, Summer Analyst, New York, NY
Arena Investors, LP, Corporate Private Credit Intern, New York, NY
Artisan Partners LLP, Global Value, Junior Analyst, San Francisco, CA
Auriga USA, Residential Mortgage Backed Securities, Trading Intern, New York, NY
Auriga USA, Sales & Trading, Intern, New York, NY
Bessemer Trust, Intern, Naples, FL
Brandywine Global Investment Management, Fixed Income, High Yield Analyst, Philadelphia, PA
Chicago Mercantile Exchange, Risk Management Policy Intern, Chicago, IL
CION Investments, Summer Analyst, New York, NY
Colchester Global Investors, Portfolio Management, Summer Analyst, London, United Kingdom of Great Britain and Northern Ireland
Copeland Capital, Equity Research, Analyst, Philadelphia, PA
D.B. Root Wealth Management, Finance Intern, Pittsburgh, PA
Employer Name Not Provided, Summer Associate, New York, NY
Fidelity Investments, High Yield Real Estate, Real Estate Debt Securities Intern, Boston, MA
Franklin Templeton Investments Management UK - Bucharest Branch, Assistant Research Analyst, Bucharest, Romania
Glenmede Trust Company, Endowments and Foundations, Intern, Philadelphia, PA
International Value Advisers, Security Analyst Summer Intern, New York, NY
KNB, Research and Investment Strategy, Intern, Kuala Lumpur, Malaysia
Macquarie Investment Management, Summer Analyst: CAO/Distributions, Philadelphia, PA
Macquarie Investment Management, Fixed Income Sales and Trading, Intern, Philadelphia, PA
Massachusetts PRIM, Private Equity, Summer Associate, Boston, MA
MFS Investment Management, Equity Research Intern, Boston, MA
PEAK6, Trading Intern, Chicago, IL
Pinpoint Investment Advisors, Portfolio Analytics, Summer Analyst, Shanghai, China
Private Vista LLC, Wealth Management Intern, Chicago, IL
SEI Investment Company, Investment Management Summer Intern, Philadelphia, PA
T. Rowe Price, Technology, Media & Telecom, Equity Research Summer Intern, Baltimore, MD
TCW, Direct Lending, Summer Analyst, Los Angeles, CA
TD Ameritrade, Investment Products and Guidance, Investment Management Summer Intern, Jersey City, NJ
THL Credit Advisors LLC, Direct Lending, Summer Intern, New York, NY
Trust Company of the West, Client Services, Summer Financial Analyst, Los Angeles, CA
Vanguard Group, Fixed Income Group, Credit Research Summer Analyst, Philadelphia, PA
West Capital Management, Research, Finance Intern, Philadelphia, PA
West Capital Management, Wealth Planning, Summer Intern, Philadelphia, PA

PRIVATE EQUITY: 9.0%

Alliance Holdings, Summer Analyst, Philadelphia, PA
Altamont Capital Partners, Summer Strategy Analyst, Palo Alto, CA
Apollo Global Management, Summer Analyst, New York, NY
Apollo Global Management, Financials, Summer Analyst, New York, NY
Atlas Merchant Capital LLC, Summer Intern, New York, NY
CDH Investments, Foreign Investments Division, Intern/Analyst, Shanghai, China
Centerbridge Partners, Credit, Intern, New York, NY
Current Capital Partners LLC, Summer Analyst, New York, NY
Ennovance Capital, Summer Analyst, Philadelphia, PA
Entrepreneur Partners, Summer Analyst, Philadelphia, PA
Explorer Investments, Private Equity, Summer Analyst, Lisbon, Portugal
Franklin Park Associates, Investment & Monitoring, Summer Private Equity Analyst, Bala Cynwyd, PA
glendOnTodd Capital, Summer Analyst, Dallas, TX
HIG Capital, Middle Market Division, Summer Analyst, New York, NY
IDG Capital, TMT, Private Equity Analyst, Beijing, China
JMI Equity, Summer Analyst, Baltimore, MD
LimeTree Capital Partners, Summer Intern, Hong Kong, China
LS Capital, Private Equity Summer Analyst, Los Angeles, CA
Mekong Capital, Investment Team, Summer Research Intern, Ho Chi Minh City, Vietnam
OpenGate Capital, M&A Team, Private Equity Summer Analyst, Los Angeles, CA
PAG Asia, Real Estate, Summer Analyst, Tokyo, Japan
Paragon Capital Partners, Summer Analyst, Cape Town, South Africa
Philmont Capital, Private Equity Summer Analyst, Temecula, CA
Standard Chartered Private Equity Managers, Korean Coverage, Private Equity Intern, Seoul, Republic of Korea
Star Mountain Capital, Summer Analyst, New York, NY
Tailwind Capital, Summer Intern, New York, NY
The Arden Group, Acquisition, Summer Analyst, Philadelphia, PA
Tradewind Capital Group, Private Equity/Real Estate, Private Equity Intern, Honolulu, HI
Transcendent Investment Management, Real Estate Department, Summer Analyst, Aventura, FL
Ultra Capital, Private Equity Intern, Radnor, PA
Ventus Health Partners, Private Equity, Summer Analyst, Philadelphia, PA

**VENTURE CAPITAL: 2.9%**

Amasia, Operations Intern, Singapore, Singapore
Battery Ventures, Summer Analyst, Tel Aviv, Israel
Glilot Capital Partners, Summer Analyst, Herzliya, Israel
Jump Investors, Intern / Business Development Intern, Los Angeles, CA
Legend Capital, Media and Entertainment Investment, Summer Analyst, Beijing, China
Maverick Ventures, Summer Analyst, Tel Aviv, Israel
New Stack Ventures, Summer Analyst, Chicago, IL
SeedInvest, Venture Intern, New York, NY
SoftBank Investment Advisers, Investment Intern, London, United Kingdom of Great Britain and Northern Ireland
Transamerica Ventures, Corporate Venture Capital, Research Analyst, New York, NY

**GOVERNMENT (0.6%)**

U.S. House of Representatives, DC Intern, Washington, DC
U.S. Securities and Exchange Commission, Division of Corporation Finance, Summer Intern, Washington, DC

**HEALTHCARE (2.6%)**

Children's Hospital of Philadelphia, Researcher, Philadelphia, PA
Genoa, a QoL Healthcare Company, Telepsychiatry, D2C Clinic Manager/Summer Intern, New York, NY
Hospital of the University of Pennsylvania, Cardiovascular, Research Coordinator, Philadelphia, PA
Maine Medical Center, Marketing, Data Management Intern, Portland, ME
Memorial Sloan Kettering Cancer Center, Gerstner Summer Undergrad Research Program, New York, NY
St. Joseph's Medical Center, Accounts Payable, Accounting Intern, Yonkers, NY
Tandem Hospital Partners, Strategy/Finance Intern, Houston, TX
U.S. Army Institute of Surgical Research, Blood Coagulation Task Area, Research Intern, San Antonio, TX
Weill Cornell Medicine, Institute for Computational Biomedicine, Artificial Intelligence Intern, New York, NY

**HOSPITALITY/LEISURE/SPORTS (2.9%)**

- Hershey Entertainment & Resorts, Revenue Intern, Hershey, PA
- Julian Krinsky Camps & Programs, Residential Counselor, Philadelphia, PA
- Lettuce Entertain You Enterprises, Wildfire Divisions, Management Intern, Chicago, IL
- LocalAventura, Fellow/Intern, Mexico City, Mexico
- National Football League (NFL), Product Marketing Intern, Culver City, CA
- Philadelphia 76ers, Marketing Intern, Camden, NJ
- Pittsburgh Pirates, Baseball Informatics, Baseball Informatics Intern, Pittsburgh, PA
- RBI, Marketing, Leadership Development Intern, Miami, FL
- Restaurant Brand International, Finance, Zero Based Budgeting Restructuring Summer Analyst, Miami, FL
- Wynn Resorts, Financial Planning & Analysis, Project Staff, Las Vegas, NV

**INSURANCE (2.3%)**

- Aetna, Finance Associate, Hartford, CT
- Aetna, Finance Summer Associate, Hartford, CT
- Aetna, Finance Summer Associate, Hartford, CT
- Aetna, Medical Economics, Actuarial Intern, Hartford, CT
- Cigna, Cigna IFP Dental Pricing, Actuarial Intern, Philadelphia, PA
- Cigna, Actuarial Executive Development Program Intern, Philadelphia, PA
- Cigna, Actuarial Intern, Philadelphia, PA
- MassMutual, Brand Strategy, Early Career Marketing Intern, Springfield, MA

**LEGAL SERVICES (0.3%)**

- Law Office of Inna Fershteyn, P.C., Marketing and Business Development Manager, New York, NY

**MANUFACTURING (5.0%)**

- American Honda, Product Planning Intern, Torrance, CA
- Bristol Myers Squibb, Lead Discovery and Optimization Intern, Princeton, NJ
- Coach, Product Development - Men's Footwear, Product Development Intern, New York, NY
- Coca Cola, Freestyle, Platform Innovation Intern, Atlanta, GA
- Estee Lauder Companies, Global Information Services, GIS Global Business Operations Intern, New York, NY
- Ford Motor Company, Marketing and Communication Intern, Casablanca, Morocco
- General Motors, Sales Service & Marketing Finance, EXCEL Intern, Detroit, MI
- Grupo Kuo, Corporate Finance, Summer Intern, Mexico City, Mexico
- Kite Pharmaceuticals, Research, Intern, Santa Monica, CA
- Lockheed Martin, Intern, Orlando, FL
- MMTC-PAMP, Corporate Treasury, Risk, Intern, New Delhi, India
- PureCircle, Marketing Analytics Intern, Chicago, IL
- Quality Packaging Industries, Line Staff, Tunkhannock, PA
- Regeneron Pharmaceuticals, Regeneron Genetics Center, Research Assistant, Tarrytown, NY
- Swell Bottle, E-Commerce and Digital Strategy Intern, New York, NY
Wazer, Product Engineer, Shenzhen, China
Westlake Chemical, Accounting Intern, Houston, TX

🌐 NONPROFIT (2.3%)

- Bread & Roses, Development, Digital Communications Intern, Philadelphia, PA
- Georgia Hispanic Chamber of Commerce, Marketing, Data Administration & Digital Marketing Intern, Atlanta, GA
- Ladies Professional Golf Association (LPGA), Sales/Marketing/Research, Strategic Partnerships & Research Intern, Daytona Beach, FL
- Metropolitan Museum of Art, The Cloisters, Education Intern, New York, NY
- Public Health Foundation of India, Health Promotion, Research Analyst Intern, Gurgaon, India
- The Company Lab, Programs Specialist, Chattanooga, TN
- The Women's Foundation of Colorado, Development Intern, Denver, CO
- YMA Fashion Scholarship Fund, Social Media & Marketing Intern, New York, NY

っきり RETAIL (3.2%)

- Brickman, Acquisitions, Summer Analyst, New York, NY
- Brookfield Property Group, Strategic Initiatives, Analyst, New York, NY
- CBRE, Capital Markets, Intern, Norfolk, VA
- Greystone, Corporate Finance, Summer Analyst, New York, NY
- JLL, Capital Markets - Investment Sales, Summer Intern, New York, NY
- Mitsui Fudosan America, Commercial Real Estate Acquisitions/Development Intern, New York, NY
- Pyramid Management Group, Finance, Accounting, Capital Markets, Finance Intern, Syracuse, NY
- Rubenstein Partners, Real Estate Summer Analyst, Philadelphia, PA
- Starwood Retail Partners, Finance & Investments, Summer Analyst, Chicago, IL
- Starwood Retail Partners, Financial Planning and Analysis Intern, Chicago, IL
- White Star Real Estate, Finance Summer Intern, Warsaw, Poland

باشر RETAIL (2.0%)

- Balsam Brands, Strategy, Business Development Analyst, Redwood City, CA
- Hawthorne, Business Management, Product Manager, New York, NY
- Macy's, Store Management Intern, Philadelphia, PA
- NEU Retail LLC, Operations Intern, Philadelphia, PA
- Walmart Corporate Office, Summer Internal Consultant, Mexico City, Mexico
- Wayfair, Business Intelligence Intern, Boston, MA
- Wins Lei Tai Sun, N/A, Intern, Hong Kong, China

💻 TECHNOLOGY (11.4%)

- App Annie, Marketing & Sales Consultant, Singapore
- Applied Materials, Corporate Communications and Marketing, Public Relations Intern, Santa Clara, CA
- Atomic, Marketing Intern/Startup Consultant, San Francisco, CA
- Bentley Systems, EcTech, Software Engineering Intern, Philadelphia, PA
- Bloomberg LP, Bloomberg Intelligence, Equity Research Summer Analyst, Princeton, NJ
- Bloomberg LP, Bloomberg Intelligence, Summer Equity Research Intern, Princeton, NJ
- Broomstick Wedding Co., Content Manager, Philadelphia, PA
- busuu, Institutional Sales Intern, London, United Kingdom of Great Britain and Northern Ireland
- CB Insights, Research Analyst Intern, New York, NY
Cisco, Strategy & Sales Intern, Herndon, VA
Electronic Arts (EA), EA Mobile, Product Management Intern, Redwood City, CA
ExecOnline, Program Intern, New York, NY
Expedia Inc, Product, Analytics Intern, San Francisco, CA
Facebook, Facebook Pages, Data Analytics Intern, Menlo Park, CA
Flagship, Growth, Summer Data Analyst, Philadelphia, PA
Google, Technical Solutions Consultant, New York, NY
Google, Geo Hardware, Mechanical Engineering Intern, Mountain View, CA
Google, Software Engineer, Tools, and Infrastructure, Engineering Practicum Intern, Shanghai, China
Merlin Solar, Product Development Engineer, San Jose, CA
Northraine, Data Science Intern, Melbourne, Australia
OP.GG, Business Development Intern, Seoul, Republic of Korea
Outcome Health, Product Development, Market and Strategy Analyst, New York, NY
Palantir, Business Development, Forward Deployed Engineer Intern, New York, NY
PayPal, Intern, San Jose, CA
Prosiccia Inc, Business Development and Strategy Intern, Baltimore, MD
Riskval Financial Solutions, Quantitative Developer, New York, NY
Sailo, Intern, New York, NY
Seagate Technology, Corporate Finance Intern, Cupertino, CA
Siemens, R&D, Summer Software Engineering Intern, Charlotte, NC
Siftery, Growth Intern, San Francisco, CA
SurveyMonkey, Engineering, Quality Assurance Engineering Intern, San Mateo, CA
Tavour, End-to-End Product Developer, Seattle, WA
Teamworks, Intern, Buenos Aires, Argentina
Trading Technologies, Product Management Summer Analyst, Chicago, IL
Twine Labs, Business Summer Analyst, Palo Alto, CA
Verizon, Network Operations, Software Engineering Intern, Philadelphia, PA
VolkScience, Product / Data Analytics Intern, Mountain View, CA
Xignite, Software Development Intern, San Mateo, CA
Yelp, Inc., Product Manager, San Francisco, CA

**TRANSPORTATION (0.9%)**

FGX International Shipping Center, Dock Worker, Providence, RI
NFI Industries, Financial Analyst, Cherry Hill, NJ
United Parcel Service (UPS), US International (US Exports), International Marketing Intern, Atlanta, GA
SUMMER 2017 EXPERIENCE REPORT
WHARTON UNDERGRADUATE
CLASS OF 2020 - RISING SOPHOMORES

SECTIONS
- Primary Summer Activity
- Top Employers
- Month Offer Received
- Popular Internship Cities
- Method of Obtaining Offer Accepted
- Geographic Internship Distribution
- Other Summer Activity
- Hours Worked per Week
- Duration of Employment
- Average Salary
- Job Functions of Wharton Interns
- Monthly Salary by Industry
- Summer Jobs/Internships Held

METHODOLOGY
Students were contacted with several email requests to complete the survey and responses were collected using an online survey between August 2017 and December 2017. A total of 330 responses were received from the Wharton Undergraduate Class of 2020 resulting in a 51.6% response rate.

Report prepared by: S. David Ross, Associate Director (Wharton Undergraduate Team), April 2018
SUMMER 2017 EXPERIENCE REPORT
Wharton Undergraduate Class of 2020

PRIMARY SUMMER ACTIVITY

- **52.7%** Full-Time Paid
- **14.8%** Part-Time Paid
- **2.1%** Part-Time Unpaid
- **0.4%** Internship - Hours Unknown
- **24.8%** Other

MONTH OFFER RECEIVED

Based on 240 responses

MOST POPULAR INTERNSHIP CITIES
Including cities where at least 3 students interned

- Philadelphia: 58
- New York: 21
- Washington (DC): 10
- Beijing: 5
- Hong Kong: 5
- Shanghai: 5
- Chicago: 4
- Los Angeles: 4
- Singapore: 4
- Toronto: 4
- Dallas: 3
- Denver: 3
- London: 3
- Seoul: 3
- Vancouver: 3

TOP EMPLOYERS
Employers hiring 2 or more students

- University of Pennsylvania: 37
- Securities & Exchange Commission: 4
- Julian Krinsky Camps & Programs: 3
- KPMG: 3
- Capital One: 2
- CBRE: 2
- Children’s Hospital of Penn: 2
- Deloitte: 2
- Richardson GMP: 2

Based on 240 responses

22% Received offer before March 2017

Penn Career Services | www.vpul.upenn.edu/careerservices
METHOD OF OBTAINING OFFER ACCEPTED
Based on 240 responses

<table>
<thead>
<tr>
<th>Method</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contacts: Family/Friends/Professor/Other</td>
<td>37.9%</td>
</tr>
<tr>
<td>Applied Directly</td>
<td>27.9%</td>
</tr>
<tr>
<td>Handshake/PennLink/iNet</td>
<td>4.2%</td>
</tr>
<tr>
<td>Online Job/Intern Site (not Handshake/PennLink)</td>
<td>5.4%</td>
</tr>
<tr>
<td>Other</td>
<td>5.0%</td>
</tr>
<tr>
<td>Other Penn Career Services Leads</td>
<td>5.4%</td>
</tr>
<tr>
<td>On Campus Recruiting (OCR)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Previous Employer</td>
<td>10.4%</td>
</tr>
<tr>
<td>Penn Sponsored Internship Program</td>
<td>3.3%</td>
</tr>
</tbody>
</table>

SUMMER JOB AND INTERNSHIP LOCATIONS
Based on 244 responses

<table>
<thead>
<tr>
<th>STATE (#)</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>California (15)</td>
<td>6.1%</td>
</tr>
<tr>
<td>Colorado (3)</td>
<td>1.2%</td>
</tr>
<tr>
<td>Connecticut (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>District of Columbia (10)</td>
<td>4.1%</td>
</tr>
<tr>
<td>Florida (3)</td>
<td>1.2%</td>
</tr>
<tr>
<td>Georgia (2)</td>
<td>0.8%</td>
</tr>
<tr>
<td>Idaho (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Illinois (6)</td>
<td>2.5%</td>
</tr>
<tr>
<td>Kansas (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Maine (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Maryland (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Massachusetts (2)</td>
<td>0.8%</td>
</tr>
<tr>
<td>Michigan (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Missouri (2)</td>
<td>0.8%</td>
</tr>
<tr>
<td>Nevada (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>New Jersey (10)</td>
<td>4.1%</td>
</tr>
<tr>
<td>New Mexico (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>New York (27)</td>
<td>11.1%</td>
</tr>
<tr>
<td>North Dakota (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Ohio (2)</td>
<td>0.8%</td>
</tr>
<tr>
<td>Oklahoma (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Pennsylvania (72)</td>
<td>29.5%</td>
</tr>
<tr>
<td>Texas (5)</td>
<td>2.0%</td>
</tr>
<tr>
<td>Virginia (5)</td>
<td>2.0%</td>
</tr>
<tr>
<td>Washington (1)</td>
<td>0.4%</td>
</tr>
</tbody>
</table>

INTERNATIONAL/U.S. TERRITORIES

<table>
<thead>
<tr>
<th>COUNTRY (#)</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Antigua/Barbuda (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Australia (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Brazil (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Canada (10)</td>
<td>4.9%</td>
</tr>
<tr>
<td>China/Hong Kong (16)</td>
<td>6.6%</td>
</tr>
<tr>
<td>Colombia (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Croatia (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>France (2)</td>
<td>0.8%</td>
</tr>
<tr>
<td>Germany (2)</td>
<td>0.8%</td>
</tr>
<tr>
<td>Ghana (2)</td>
<td>0.8%</td>
</tr>
<tr>
<td>India (4)</td>
<td>1.6%</td>
</tr>
<tr>
<td>Ireland (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Israel (4)</td>
<td>1.6%</td>
</tr>
<tr>
<td>Kenya (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Lithuania (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Malaysia (2)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Nicaragua (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Pakistan (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Philippines (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Poland (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Puerto Rico (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Republic of Korea (3)</td>
<td>1.2%</td>
</tr>
<tr>
<td>Singapore (4)</td>
<td>1.6%</td>
</tr>
<tr>
<td>Switzerland (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>Thailand (1)</td>
<td>0.4%</td>
</tr>
<tr>
<td>United Arab Emirates (2)</td>
<td>0.4%</td>
</tr>
<tr>
<td>U.K./Great Britain (3)</td>
<td>1.2%</td>
</tr>
</tbody>
</table>

28.3% Worked abroad
SUMMER 2017 EXPERIENCE REPORT
Wharton Undergraduate Class of 2020

OTHER SUMMER ACTIVITY
Based on 82 responses from students not pursuing employment

- 51.2% Completed Classes/Study Abroad
- 32.9% Traveled
- 11.0% Other
- 4.9% Independent Research

ACTIVITY 2017 2016
Completed Classes/Study Abroad 51.2% 54.5%
Independent Research 4.9% 6.8%
Other 6.3% 13.6%
Traveled 32.9% 25.0%
% of Survey Respondents 24.8% 19.8%
# of Respondents 82 44

75.2% Employed in Summer 2017

HOURS WORKED PER WEEK
FULL-TIME (30+ HOURS PER WEEK)
Based on 220 responses

43 AVERAGE PER WEEK
30-100 RANGE

PART-TIME (LESS THAN 30 HOURS PER WEEK)
Based on 21 responses

20 AVERAGE PER WEEK
5-28 RANGE

DURATION OF EMPLOYMENT
Minimum of 3 weeks
FULL-TIME
Based on 219 responses

9 WEEKS (AVERAGE)
3-16 RANGE

PART-TIME
Based on 22 responses

10 WEEKS (AVERAGE)
4-15 RANGE

AVERAGE MONTHLY SALARY
Salary statistics include positions outside U.S. Does not include stipends.

FULL-TIME
Based on 106 responses

$2,162

PART-TIME
Based on 13 responses

$973

AVERAGE FULL-TIME MONTHLY SALARY TRENDS

Penn Career Services | www.vpul.upenn.edu/careerservices
SUMMER 2017 EXPERIENCE REPORT
Wharton Undergraduate – Class of 2020

JOB FUNCTIONS OF WHARTON INTERNS
Based on 240 responses. Includes full-time and part-time positions.

ACCOUNTING (7): 2.9%

ENGINEERING (5): 2.1%

ENERGY/ENVIRONMENT (1): 0.4%

EDUCATION (34): 14.2%

DATA SCIENCE (10): 4.2%

CONSULTING (17): 7.1%

COMMUNICATIONS (10): 4.2%

GOVERNMENT (6): 2.5%

HEALTHCARE (5): 2.1%

HOSPITALITY/LEISURE/SPORTS (7): 2.9%

INFORMATION TECHNOLOGY (9): 3.8%

LAW (1): 0.4%

MANAGEMENT (15): 6.3%

MARKETING (23): 9.6%

NONPROFIT (10): 4.2%

OTHER (3): 1.3%

REAL ESTATE (8): 3.3%

SCIENTIFIC RESEARCH (8): 3.3%
**MONTHLY SALARY BY INDUSTRY**

Based on 103 responses of students indicating full-time employment, industry and salary. Includes salaries from abroad. Does not include stipends.

<table>
<thead>
<tr>
<th>INDUSTRY (#)</th>
<th>%</th>
<th>AVERAGE MONTHLY SALARY</th>
<th>MEDIAN MONTHLY SALARY</th>
<th>MONTHLY SALARY RANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting (2)</td>
<td>1.9%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Communications (1)</td>
<td>1.0%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Consulting (4)</td>
<td>3.9%</td>
<td>$2,035</td>
<td>$1,950</td>
<td>$1,038 - $3,200</td>
</tr>
<tr>
<td>Education (14)</td>
<td>13.6%</td>
<td>$2,372</td>
<td>$2,170</td>
<td>$1,400 - $5,000</td>
</tr>
<tr>
<td>Energy (2)</td>
<td>1.9%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Financial Services (31)</td>
<td>30.1%</td>
<td>$2,441</td>
<td>$1,800</td>
<td>$234 - $8,000</td>
</tr>
<tr>
<td>Government (5)</td>
<td>4.9%</td>
<td>$1,721</td>
<td>$1,500</td>
<td>$545 - $2,700</td>
</tr>
<tr>
<td>Healthcare (5)</td>
<td>4.9%</td>
<td>$1,800</td>
<td>$1,800</td>
<td>$1,280 - $2,400</td>
</tr>
<tr>
<td>Hospitality/Leisure/Sports (5)</td>
<td>4.9%</td>
<td>$1,276</td>
<td>$1,110</td>
<td>$1,050 - $1,920</td>
</tr>
<tr>
<td>Insurance (1)</td>
<td>1.0%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Manufacturing (6)</td>
<td>5.8%</td>
<td>$2,523</td>
<td>$2,650</td>
<td>$942 - $3,500</td>
</tr>
<tr>
<td>Nonprofit (4)</td>
<td>3.9%</td>
<td>$1,735</td>
<td>$1,850</td>
<td>$1,000 - $2,240</td>
</tr>
<tr>
<td>Real Estate (5)</td>
<td>4.9%</td>
<td>$1,600</td>
<td>$1,500</td>
<td>$900 - $2,400</td>
</tr>
<tr>
<td>Retail (3)</td>
<td>2.9%</td>
<td>$2,067</td>
<td>$2,000</td>
<td>$1,800 - $2,400</td>
</tr>
<tr>
<td>Technology (13)</td>
<td>12.6%</td>
<td>$2,597</td>
<td>$2,720</td>
<td>$200 - $4,200</td>
</tr>
<tr>
<td>Transportation (2)</td>
<td>1.9%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
</tbody>
</table>

* Salary statistics not reported for categories with less than 3 respondents.
SUMMER JOBS AND INTERNSHIPS REPORTED
Includes information for 245 students with name and location of their employers with job titles. List is organized by industry.

ACCOUNTING (1.6%)
- Grant Thornton, Transaction Advisory Services, Intern, Shanghai, China
- KPMG, Accounting Advisory Intern, Managua, Nicaragua
- KPMG, Audit, Position Title Not Provided, Munich, Germany
- Pannell Kerr Forster, Accounting, Position Title Not Provided, St. John's, Antigua and Barbuda

COMMUNICATIONS (2.0%)
- Allied Integrated Marketing, Publicity and Promotions, Office Intern, Washington, DC
- Calibrate Marketing, Digital Marketing Intern, Springfield, MO
- Citizen Pictures, Development Assistant, Denver, CO
- DiMassimo Goldstein, Strategy Intern, New York, NY
- The Richards Group, Brand Planning Intern, Dallas, TX

CONSULTING (6.1%)
- Accenture, Resources & Utilities Intern, Bogota, Colombia
- Boston Consulting Group, Research Analyst, Seoul, Republic of Korea
- College Vine, Operations, Product Development Intern, Cambridge, MA
- Deloitte, Advisory Innovation Team, Intern, Bangalore, India
- Deloitte, T3, Audit & Assurance Intern, Hong Kong, China
- Deloitte East Africa Ltd, Risk Advisory, Intern, Nairobi, Kenya
- Employer Name Not Provided, Position Title Not Provided, New York, NY
- Francis Biddle International, Position Title Not Provided, Vista, CA
- ILC Africa, Intern, Accra, Ghana
- Ipsos, Qualitative Department, Summer Intern, Shanghai, China
- KPMG, Advisory Services, Management Consulting Intern, Karachi, Pakistan
- Lipincott, Strategy Consultant Intern, Hong Kong, China
- Pennsylvania Small Business Development Center, Summer Finance Intern, Philadelphia, PA
- Siegel+Gale, Strategy Division, Summer Strategy Analyst, Shanghai, China
- Whitmer & Worrall LLC, Intern, Washington, DC

DESIGN (0.4%)
- Valencia Key, Marketing Intern, Philadelphia, PA

EDUCATION (18.0%)
- BSD Code Academy, Intern, Bryn Mawr, PA
- Drexel University - College of Medicine, Neurobiology & Anatomy, Research Assistant, Philadelphia, PA
- Indian School of Business, Research Associate, Hyderabad, India
- INSEAD, Marketing Department, Research Associate, Fontainebleau, France
- Julian Krinsky Camps & Programs, Head Residential Teaching Assistant, King of Prussia, PA
- Julian Krinsky Camps & Programs, Residential Teaching Advisor, Philadelphia, PA
- Julian Krinsky Camps & Programs, Leadership in the Business World, Residential Team Advisor/Teaching Asst, King of Prussia, PA
- Julian Krinsky Camps & Programs - Wharton Moneyball Academy, Moneyball Residential Team Advisor, Philadelphia, PA
- Julian Krinsky Camps & Programs - Wharton School, Residential Teaching Advisor, Philadelphia, PA
- Kaizen Learning Center, Tutor, Exton, PA
- Nanyang Technological University, Materials Science and Engineering, Research Assistant, Singapore
- Steppingstone Scholars, Inc., Teaching Assistant, Philadelphia, PA
- University College Dublin, Business Analytics, Research Assistant, Dublin, Ireland
- University College London School of Management, Research Asst., London, United Kingdom of Great Britain and Northern Ireland
- University of Pennsylvania, Research Assistant, Philadelphia, PA
- University of Pennsylvania - Law School, Research Assistant, Philadelphia, PA
- University of Pennsylvania - Computational Neuroscience, Research Intern, Philadelphia, PA
- University of Pennsylvania - Department of Biology, Research Assistant, Philadelphia, PA
- University of Pennsylvania - Facilities and Real Estate Services, Sustainability Intern, Philadelphia, PA
- University of Pennsylvania - GRASP Labs, Teaching Assistant, Philadelphia, PA
- University of Pennsylvania - James Aguirre Lab, Astronomy, Research Assistant, Philadelphia, PA
- University of Pennsylvania - Knowledge at Wharton, Residential Teaching Assistant, Philadelphia, PA
- University of Pennsylvania - Law School, Penn Program on Regulation, Research Assistant, Philadelphia, PA
- University of Pennsylvania - LEAD Summer Business Program, Residential Teaching Assistant, Philadelphia, PA
- University of Pennsylvania - Leadership in the Business World, Residential Teaching Assistant, Philadelphia, PA
- University of Pennsylvania - Legal Studies and Business Ethics Dept., Research Assistant, Philadelphia, PA
- University of Pennsylvania - Management and Technology Summer Institute, Residential and Teaching Assistant, Philadelphia, PA

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University of Pennsylvania - Management Department, Research Assistant, Philadelphia, PA
University of Pennsylvania - Management Department, Research Assistant, Philadelphia, PA
University of Pennsylvania - Management Department, Research Assistant, Philadelphia, PA
University of Pennsylvania - Netter Center, Entrepreneurship Mentor, Philadelphia, PA
University of Pennsylvania - Office of Investments, Investment Intern, Philadelphia, PA
University of Pennsylvania - Perelman School of Medicine, Microbiology, Summer Researcher, Philadelphia, PA
University of Pennsylvania - Platt Lab, Marketing and Neuroscience, Undergraduate Research Assistant, Philadelphia, PA
University of Pennsylvania - Political Science Department, Research Assistant, Philadelphia, PA
University of Pennsylvania - Sol C. Snider Entrepreneurial Research Center, Research Assistant, Philadelphia, PA
University of Pennsylvania - The Lead Program at Wharton, Residential Teaching Advisor, Philadelphia, PA
University of Pennsylvania - Wharton School, Business Economics and Public Policy, Research Assistant, Philadelphia, PA
University of Pennsylvania - Wharton Legal Studies and Business Ethics Dept, Research Assistant, Philadelphia, PA
University of Pennsylvania - Wharton School, Healthcare Management Department, Research Assistant, Philadelphia, PA
University of Pennsylvania - Wharton School - OIDD, Research Assistant, Philadelphia, PA
University of Pennsylvania - Wharton SPUR, Law, Researcher, Philadelphia, PA
University of Pennsylvania - Institute for Bioinformatics, Intern, Philadelphia, PA
University of Pennsylvania - Statistics Department, Research Assistant, Philadelphia, PA

ENERGY/ENVIRONMENT (1.6%)
Ampd Energy, Electrical Engineering Intern, Hong Kong, China
Gridless Power, Software Development Intern, Collingswood, NJ
Mastec, Inc., Risk Management Intern, Miami, FL
Oseberg, Application Development, Software Developer Intern, Oklahoma City, OK

FINANCE (25.3%)
DIVERSIFIED FINANCIAL SERVICES (including commercial/retail banking): 4.9%
Ant Financial, Strategy Department, Summer Analyst, Hangzhou, China
Avante, Finance Intern, Tel Aviv, Israel
Capital One, U.S. Card Products, Business Analyst Intern, McLean, VA
Capital One, Upmarket Card, Product Management & Analytics Intern, McLean, VA
Coins.co.th, Operations Support, Bangkok, Thailand
Cronheim Mortgage, IB Analyst, Chatham, NJ
Employer Name Not Provided, Student Intern, Location Not Provided
FirstBank, Credit Risk, Intern, San Juan, Puerto Rico
Industrial and Commercial Bank of China Financial Leasing Corporation, Energy Finance, Analyst, Beijing, China
Itau BBA, Fixed Income and Derivatives Products, Summer Intern, Sao Paulo, Brazil
Moody's Corporation, Moody's Analytics, Intern, New York, NY
The Libra Group, Finance Intern, London, United Kingdom of Great Britain and Northern Ireland

HEDGE FUND: 2.4%
Bloom Capital Group, Intern, Chicago, IL
Concise Capital Management, LP, Investment Research, Investment Analyst Intern, Miami, FL
Lycos Asset Management, Inc., Summer Investment Analyst, Vancouver, Canada
Peregrine Investments, Technology, Equity Research Analyst, Dallas, TX
Riverside Risk Advisors, Derivative Analyst, New York, NY
Stevens Capital Management, Data and Research, Junior Data and Research Intern, Radnor, PA

INVESTMENT BANKING/BROKERAGE: 2.4%
Avalon Net Worth, Analyst, Dallas, TX
Calder Capital, LLC, Summer Analyst, Grand Rapids, MI
Goldenmount Capital LLC, Summer Analyst, Toronto, Canada
J.P. Morgan, Sales and Trading, Summer Analyst, New York, NY
Morgan Stanley, Wealth Management, Intern, Boise, ID
RBC Capital Markets, Summer Analyst, Toronto, Canada

INVESTMENT MANAGEMENT/COUNSEL: 10.2%
Annaly Capital Management, Macro Strategy, Agency MBS Strategy Intern, New York, NY
Arlington Asset Investment Corp, Investments Team, Intern, Arlington, VA
Bain Capital, Intern, London, United Kingdom of Great Britain and Northern Ireland
Berman Capital Advisors, LLC, Summer Intern, Atlanta, GA
Canada Pension Plan Investment Board, Quantitative Equities (Public Market Investments), Intern Analyst, Toronto, Canada
Cardiff Reef Wealth Management, Assistant, Cardiff, CA
CIBC, Wealth Management, Financial Associate, Vancouver, Canada
Cidel Asset Management, Investment Management, Summer Analyst, Toronto, Canada
City Hall Capital LLC, Summer Analyst, New York, NY
Crimsonox Capital, Rotation, Financial Analyst Intern, Singapore, Singapore
Davis Capital Management, Intern, Jacksonville, FL
Erste Asset Management, Trading Desk Assistant, Zagreb, Croatia
Glen Eagle, Intern, Princeton, NJ
Libra Invest Berhad, Equity, Summer Analyst, Kuala Lumpur, Malaysia
Lincoln Investment, Operations Intern, Philadelphia, PA
Northwestern Mutual Investment Services, Financial Advisor Assistant, Center Valley, PA
Nuverse Advisors LLC, Trading Floor, Loans, Analyst, Various Locations
Prudential Corporation Asia, Eastspring Asset Management, Fixed Income Team Intern, Seoul, Republic of Korea
RBC Dominion Securities, Summer Associate, Vancouver, Canada
Richardson GMP, Business Development Intern, Winnipeg, Canada
Richardson GMP, Research Analyst, Calgary, Canada
Schumacher Financial Services, Investments, Intern, Sikeston, MO
Signet Financial Management, Quantitative Analyst, Mendham, NJ
The Investment Fund for Foundations, Member Services, Outreach Intern, Radnor, PA
Wellington Management, Global Industry Research, Summer Analyst, Boston, MA

PRIVATE EQUITY: 3.3%
Allegro Funds, Research Analyst, Sydney, Australia
BaltCap, Summer Analyst, Vilnius, Lithuania
CDH Fund, Product, Assistant Analyst, Beijing, China
China-ASEAN Investment Cooperation Fund, Investment Team, Summer Analyst, Hong Kong, China
Diversis Capital, Private Equity Summer Analyst, Los Angeles, CA
EquityZen, Deal Intern, New York, NY
ICBCI - Rong Tong Capital, Private Equity, Summer Analyst, Beijing, China
Paratus Investment, Intern, Seoul, Republic of Korea

VENTURE CAPITAL: 2.0%
Flashstarts Inc., Finance and Marketing Intern, Cleveland, OH
Flying Fish Capital, Intern, Seattle, WA
Inovo Venture Fund, Portfolio Analyst, Summer Intern, Warsaw, Poland
Israel Biotech Fund, Associate Analyst, Rehovot, Israel
Scopus Ventures, Summer Intern, Los Angeles, CA

GOVERNMENT (5.7%)
Bank Negara Malaysia (Central Bank of Malaysia), Monetary Policy Department Inflation Team, Intern, Kuala Lumpur, Malaysia
City of Philadelphia Parks and Recreation, Recreation Specialist Instructor, Philadelphia, PA
Department of Economic Development, Government of Dubai, Corporate Strategic Affairs Sector, Summer Intern, Dubai, United Arab Emirates
Department of Justice, Honors Intern, Houston, TX
International Trade Administration, Department of Commerce, Trade Specialist Intern, Washington, DC
NASA Glenn Research Center, Test Facility Management Branch, Summer Intern, Cleveland, OH
National Institute of Health, Cancer, Research Training Fellow, Washington, DC
PA Department of Environmental Protection, Chesapeake Bay Program Office, Science & Technology Intern, Harrisburg, PA
U.S. Department of the Treasury, Chief Information Office, Summer Intern, Washington, DC
U.S. Securities and Exchange Commission, Quantitative Analytics Intern, Philadelphia, PA
U.S. Securities and Exchange Commission, Division of Economic & Risk Analysis, Honors Data Analysis & Research Intern, Washington, DC
U.S. Securities and Exchange Commission, Office of Compliance Inspection and Examinations, Intern, Washington, DC
Voice of America, Public Relations, Public Relations Intern, Washington, DC

HEALTHCARE (3.7%)
Children's Hospital of Philadelphia, Cell and Molecular Biology, Research Assistant, Philadelphia, PA
Children's Hospital of Philadelphia - Center Autism Research, Data Integration Assistant, Philadelphia, PA
Fox Chase Cancer Center, Surgical Oncology, Research Assistant, Philadelphia, PA
Hospital of the University of Pennsylvania, Cardiology, Research Assistant, Philadelphia, PA
Hospital of the University of Pennsylvania, Radiology, Research Assistant, Philadelphia, PA
Mennonite Home Communities, Food Service Mentor, Lancaster, PA
Northwestern Medicine, Optimization and Operations, Executive Administration Intern, Chicago, IL
Penn Medicine, Penn Center for Health Care Innovation, Innovation Management Intern (mHealth Center Intern), Philadelphia, PA
University of Pennsylvania - Health System, Position Title Not Provided, Philadelphia, PA

HOSPITALITY/SPORTS/LEISURE (5.3%)
Aramark, Facilities Management Intern, Yosemite National Park, Fresno, CA
Belle Haven Club, Camp Counselor, Greenwich, CT
Camp Matoaka, Bunk Counselor/Camp Counselor/Swim Instructor/Lifeguard, Smithfield, ME

Penn Career Services | www.vpul.upenn.edu/careerservices
Camp Ramah Nyack, Counselor, Resident Advisor, Nyack, NY
Camp Towanda, General Counselor, Honesdale, PA
Canad Inns Destination Center, Sales Intern/Guest Service Agent, Grand Forks, ND
Driftwood Day Camp, Counselor, Melville, NY
Great Kills Swim Club, Lifeguard, Staten Island, NY
Ivy League Camps, Associate Director, Shanghai, China
Philmont Scout Ranch - Boy Scouts of America, Outdoor Retail Specialist, Cimarron, NM
Ramapo Country Day Camp, Counselor, Airmont, NY
Scranton/Wilkes-Barre RailRiders, Marketing Game-Day Employee, Moosic, PA
The Mirage Hotel and Casino, Hotel Operations Intern, Las Vegas, NV

INSURANCE (0.4%)

Lincoln Financial, Financial Planning, Administrative Assistant, San Diego, CA

LEGAL SERVICES (0.4%)

ReedSmith LLP, Legal Assistant, Beijing, China

MANUFACTURING (3.7%)

Acorda Therapeutics, IT and Business Development, Intern, Ardsley, NY
Bristol-Myers Squibb, Medical Capabilities, Intern, Princeton, NJ
Group K Diagnostics, Product Manager Intern, Microfluidics, Philadelphia, PA
Henkel AG & Co. KGaA, Business Development/Financial Controlling, Position Title Not Provided, Dusseldorf, Germany
Pfizer, Global Commercial Operations, Operations Intern, New York, NY
Power Solutions International, Parts, Intern, Wood Dale, IL
Regeneron Pharmaceuticals, Clinical Compliance Intern, Tarrytown, NY
TesoRx Pharma LLC, Summer Business Analyst, Pomona, California
Vayyar Imaging, Software Engineer, Yehud, Israel

NONPROFIT (6.9%)

Center on Budget and Policy Priorities, Legislative Affairs Intern, Washington, DC
Children Deserve a Chance Foundation, Business Development Intern, Lancaster, PA
Conservation International, Corporate Relations, CI-GEF Project Agency, Safeguards Intern, Washington, DC
Feeding America, Corporate Partnerships, New Business Intern, Chicago, IL
Girls Who Code, Teaching Assistant, New York, NY
Golden Bridges Foundation, Communications Intern, Beijing, China
JEVS, Holocaust Awareness Museum, Summer Intern/Mentor, Philadelphia, PA
Keystone Energy Efficiency Alliance, Communications and Policy Fellow, Philadelphia, PA
Lien Centre for Social Innovation, Digital Operations, Singapore
Maccabi Australia, Communications Coordinator, Sydney, Australia
Nutritional Development Services, Fox Fellow, Philadelphia, PA
Philadelphia Education Fund, Education, McKinney Research Scholar, Philadelphia, PA
Samaj Pragati Sahayog, Intern, Bagli, Madhya Pradesh, India
The Barnes Foundation, Marketing, Advancement, Public Relations Intern, Philadelphia, PA
The Ronald Reagan Presidential Foundation, Development Intern, Simi Valley, CA
The Yonso Project, Strategy Intern, Kumasi, Ghana
University of Pennsylvania - Museum, Excavation Registrar, Philadelphia, PA

OTHER (0.8%)

Au Pair, La Chapelle D’abondance, France
Parakou Shipping Group, Financial Department, Business / Administrative Intern, Shanghai, China

REAL ESTATE (4.1%)

Alserkal Avenue, Real Estate, Intern, Dubai, United Arab Emirates
Capodagli Property Company, Finance Intern, Linden, NJ
CBRE, Intern, Halifax, Canada
CBRE, Valuation & Advisory Services, Intern, Norfolk, VA
Doyle Real Estate Advisors, Consultant, Philadelphia, PA
Oak Residential Partners, Multifamily Acquisitions and Asset Management, Summer Analyst, Deerfield, IL

Penn Career Services | www.vpul.upenn.edu/careerservices
Omegna Healthcare Investors, Inc., Intern, Chicago, IL
OUE Limited, Legal/Compliance, REIT, Financial Modelling, Summer Intern, Singapore
WEDGE Properties Management, Intern, Houston, TX
WeWork, Corporate Finance, Summer Analyst, New York, NY

**RETAIL (2.4%)**

- Lord & Taylor, Sales Associate, Westfield, NJ
- Lowe’s Home Improvement, Head Cashier, Customer Service Associate, Hanover, PA
- Tucci Fresh Produce, Dock Worker, Denver, CO
- Unbound, Analytics and Operations Intern, New York, NY
- Walmart Global E-Commerce, Search, Software Engineering Intern, Sunnyvale, CA
- Wawa, Inc., Customer Service Associate, Cherry Hill, NJ

**TECHNOLOGY (9.4%)**

- AptDeco, Business Development Intern, New York, NY
- Blue Mesa Health, Business Development Intern, New York, NY
- Breezio, Marketing Intern, Rockville, MD
- CB Insights, Research, Tech Industry Analyst Intern, New York, NY
- CleanTech Open, Intern, Redwood City, CA
- CME Group, Product Marketing Intern, New York, NY
- Commvault Systems, Inc., Software Development Intern, Tinton Falls, NJ
- DOV-E, Business Development Analyst, Tel Aviv, Israel
- Easyship, Marketing Intern, Hong Kong, China
- Estimize, Data Analysis Intern, New York, NY
- Honey, Software Engineering Intern, Los Angeles, CA
- ISSQUARED, Inc, Marketing, Thousand Oaks, CA
- Learn Our Rights, Marketing Intern, Philadelphia, PA
- Narmi, Business Analyst, New York, NY
- Noblis, Software Developer Intern, Reston, VA
- Pointwest Technologies Corp., Digital Marketing and Business Development Intern, Manila, Philippines
- Posse Productions, Product Management Intern, New York, NY
- Predicine Inc, Business Development Intern, Hayward, CA
- ThinkEco Inc, Program Management Intern, New York, NY
- Thrive Commerce, Sales & Marketing Intern, Philadelphia, PA
- TommyRun, Customer Success Manager, Atlanta, GA
- TVSquared, Sales and Marketing Intern, New York, NY
- Yotascale, Product Marketing Intern, Menlo Park, CA

**TELECOMMUNICATIONS (0.8%)**

- Bombay Gas Co. Limited, Intern, Mumbai, India
- Sprint Inc., Corporate Sales Representative, Leawood, KS

**TRANSPORTATION (1.2%)**

- ARI Fleet, Marketing Associate, Mount Laurel, NJ
- Frontier Airlines, Financial Planning & Analysis, Finance Intern, Denver, CO
- United Airlines, Customer Service Delivery, Intern, Airport Operations, Los Angeles, CA