

# **The Wharton School**

# **Summer 2017 Survey**

[Rising Seniors](#)

[Rising Juniors](#)

[Rising Sophomores](#)

## **Methodology**

Career Services at the University of Pennsylvania annually surveys undergraduates about their summers. This report looks at rising sophomores, juniors and seniors from The Wharton School during the summer of 2017.

# Summer 2017 Employment Report

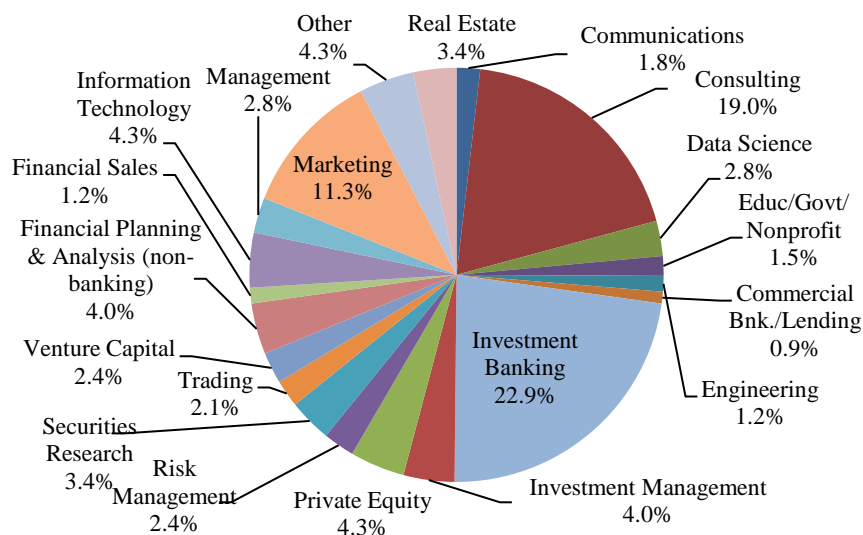
## Wharton Undergraduate Class of 2018 – Rising Seniors



Student responses were collected using an online survey between August 2017 and December 2017. Of the 636 Wharton students scheduled to graduate during the 2017 – 2018 academic year, 338 completed the survey (53% response rate). Of those, 327 students indicated they worked during the summer (320 full-time, 5 part-time, and 2 didn't specify number of hours worked) while 11 pursued other activities.

Employed Full-Time	Employed Part-Time	Employed (hours not specified)	Other Activities
# Respondents: 320	# Respondents: 5	# Respondents: 2	# Respondents: 11
% Respondents: 94.7%	% Respondents: 1.6%	% Respondents: 0.6%	% Respondents: 3.2%
Paid Experience: 303	Paid Experience: 4		Completed Classes: 3
Unpaid Experience: 16	Unpaid Experience: 1		Independent Research: 1
Pay Status Unknown: 1			Other: 2
# Reporting Salary: 254	# Reporting Salary: 3		Traveled/Time Off: 5
Monthly Salary Range: \$750 - \$25,000	Monthly Salary Range: \$800 - \$1,600		
Average Monthly Salary: \$5,490	Average Monthly Salary: \$1,133		
Average Weekly Hours: 57	Average Weekly Hours: 22		
Range of Hours: 30-120	Range of Hours: 20-25		

### Job Functions of Wharton Interns (including full and part-time positions)



Wharton students were once again very successful in landing summer opportunities, with nearly 95% securing full-time, paid internships.

Fewer students worked in investment banking, investment management and information technology roles during Summer 2017 (as compared to Summer 2016) while more worked in Risk Management, Venture Capital, and Real Estate roles.

The average monthly compensation across all full-time positions was \$5,490, a slight decline from summer 2016.

### Average Monthly Summer Salary By School of Enrollment

School of Enrollment	# Of Respondents	Average Monthly Salary	Monthly Salary Range
All Students	254	\$5,490	\$750 - \$25,000
Wharton	184	\$5,292	\$750 - \$25,000
Wharton / College	44	\$5,417	\$1,179 - \$15,000
Wharton / Engineering	24	\$7,394	\$3,000 - \$20,000
Wharton / Nursing	2	*	*

Salary statistics based on 254 students who worked full-time in paid positions and reported salary data.

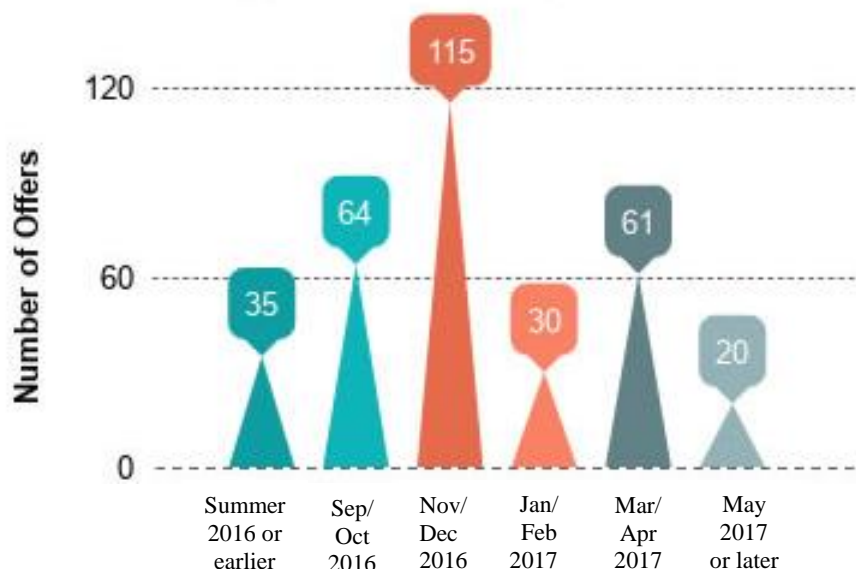
\* Salary statistics are not released for categories representing less than 1% percent of respondents.

Report prepared by Barbara Hewitt, Senior Associate Director, Career Services, University of Pennsylvania, March 2017

## General Observations on Internship Recruiting for Summer 2017

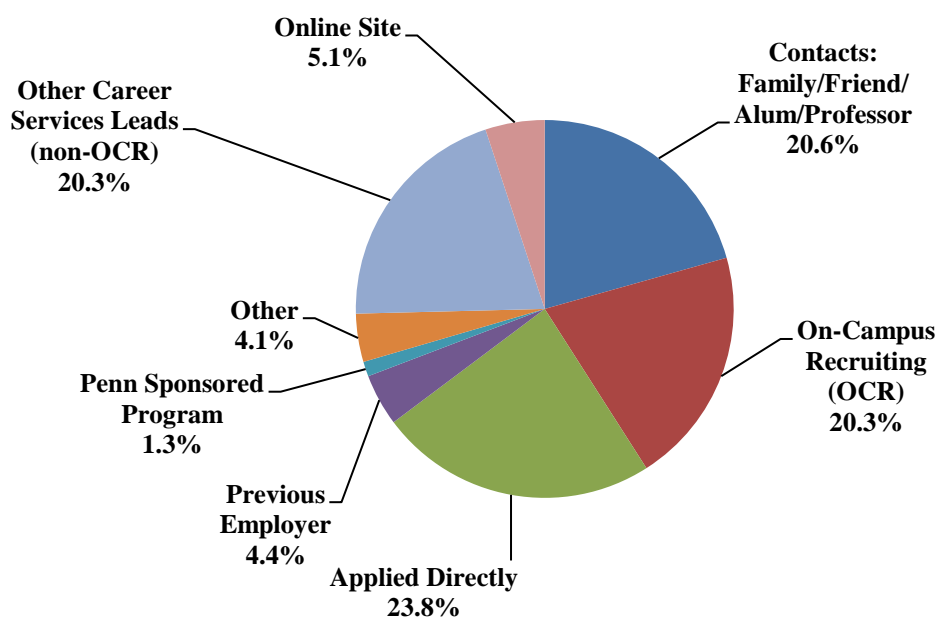
Students seeking internships for Summer 2017 continued to experience a changing landscape for internship recruiting, particularly in financial services, as many firms decided to begin their recruiting earlier than in previous years and to conduct interviews outside of the traditional on-campus recruiting process. Many financial services interviews took place in late summer and early fall. Almost two-thirds of juniors reported that they obtained their internships before the semester break which was a large increase over previous years. The number of students who reported obtaining their internships through on-campus recruiting fell to just over 20% (vs. 33.9% in 2016 and 55.1% in 2015) as employers increasingly used technology, such as video interviews, as opposed to conducting first round interviews in person. This decline in campus interviews occurred despite the fact that Career Services offered on-campus interviewing for internships during the fall semester for the first time ever. Even with these changes in timing and methodology, Wharton students continued to have strong success in landing internships.

### Timing of Internship Offers



### How Students Obtained Internships

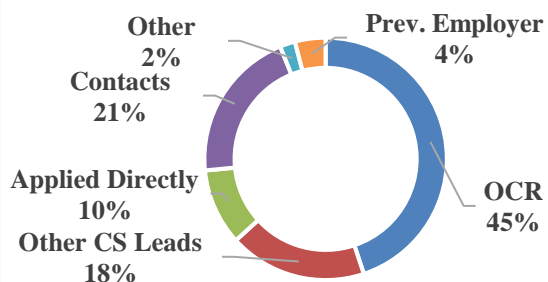
Includes 315 students who reported how they obtained their internships.



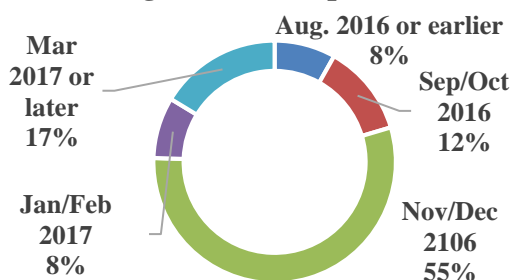
## Industry Highlights

### CONSULTING

#### Method of Finding Internship

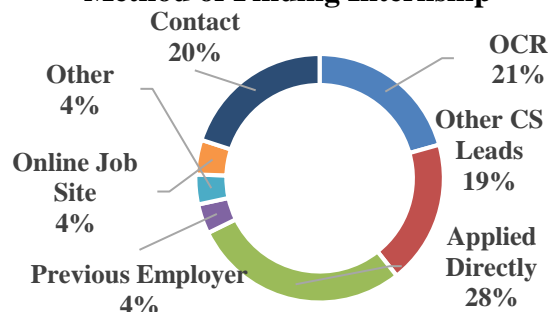


#### Timing of Internship Offer

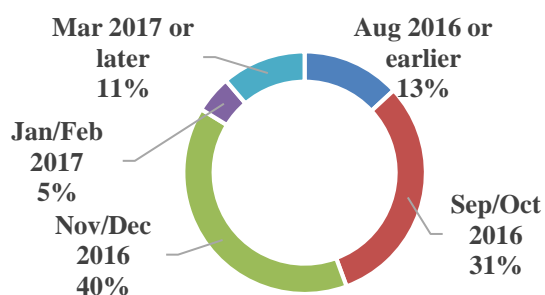


### FINANCIAL SERVICES

#### Method of Finding Internship

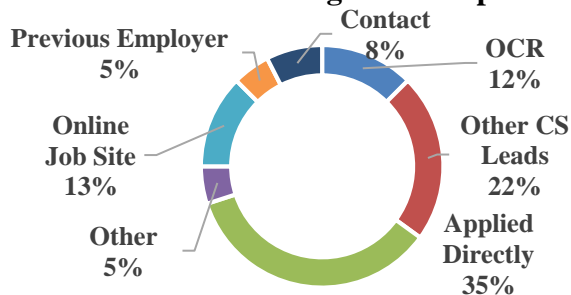


#### Timing of Internship Offer

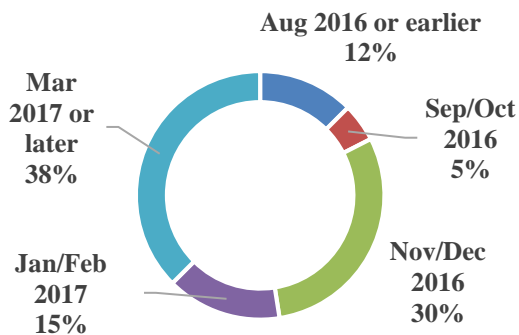


### TECHNOLOGY

#### Method of Finding Internship



#### Timing of Internship Offer



## Average Monthly Summer Salary By Industry

Includes the 254 students who worked full time, reported an industry and a salary.

Industry	# (%)	Average Month Salary	Monthly Salary Range
<b>ACCOUNTING</b>	<b>1 (0.4%)</b>	*	*
<b>COMMUNICATIONS</b>	<b>8 (3.1%)</b>	<b>\$1,946</b>	<b>\$1,200 - \$4,160</b>
<i>Advertising/Public Relations</i>	<i>2 (0.8%)</i>	*	*
<i>Media/Entertainment</i>	<i>6 (2.4%)</i>	\$2,036	\$1,200 - \$4,160
<b>CONSULTING</b>	<b>39 (15.3%)</b>	<b>\$5,153</b>	<b>\$1,179 - \$7,800</b>
<b>EDUCATION</b>	<b>3 (1.2%)</b>	<b>\$2,667</b>	<b>\$1,760 - \$4,000</b>
<i>For Profit Education</i>	<i>1 (0.4%)</i>	*	*
<i>Higher Education</i>	<i>2 (0.8%)</i>	*	*
<b>ENERGY/NATURAL RES. / UTILITIES</b>	<b>1 (0.4%)</b>	*	*
<b>FINANCIAL SERVICES</b>	<b>133 (52.3%)</b>	<b>\$6,507</b>	<b>\$750 - \$25,000</b>
<i>Diversified Financial Services</i>	<i>9 (3.5%)</i>	\$4,037	\$2,700 - \$5,230
<i>Hedge Fund</i>	<i>6 (2.4%)</i>	\$9,836	\$3,200 - \$25,000
<i>Investment Banking / Brokerage</i>	<i>89 (35.0%)</i>	\$6,861	\$750 - \$20,000
<i>Investment Management / Counsel</i>	<i>14 (5.5%)</i>	\$5,283	\$1,500 - \$7,500
<i>Private Equity</i>	<i>10 (3.9%)</i>	\$6,269	\$2,800 - \$7,500
<i>Venture Capital</i>	<i>5 (2.0%)</i>	\$4,553	\$3,000 - \$6,666
<b>HEALTHCARE</b>	<b>1 (0.4%)</b>	*	*
<i>Hospital</i>	<i>1 (0.4%)</i>	*	*
<b>HOSPITALITY / LEISURE / RECREATION / SPORTS</b>	<b>2 (0.8%)</b>	*	*
<b>INSURANCE</b>	<b>4 (1.6%)</b>	<b>\$3,402</b>	<b>\$2,000 - \$6,000</b>
<b>LEGAL SERVICES</b>	<b>1 (0.4%)</b>	*	*
<b>MANUFACTURING</b>	<b>11 (4.3%)</b>	<b>\$4,257</b>	<b>\$2,720 - \$7,000</b>
<i>Automotive</i>	<i>1 (0.4%)</i>	*	*
<i>Biomedical Products / Pharmaceuticals</i>	<i>2 (0.8%)</i>	*	*
<i>Consumer Products</i>	<i>8 (3.1%)</i>	\$4,554	\$2,720 - \$7,000
<b>NONPROFIT</b>	<b>1 (0.4%)</b>	*	*
<i>Cultural Institutions/Arts and Culture</i>	<i>1 (0.4%)</i>	*	*
<b>OTHER</b>	<b>2 (0.8%)</b>	*	*
<b>REAL ESTATE</b>	<b>7 (2.8%)</b>	<b>\$4,180</b>	<b>\$1,920 - \$6,440</b>

<b>RETAIL / WHOLESALE</b>	<b>9 (3.5%)</b>	<b>\$2,528</b>	<b>\$1,600 - \$3,000</b>
<b>TECHNOLOGY</b>	<b>31 (12.2%)</b>	<b>\$5,358</b>	<b>\$1,500 - \$11,500</b>

\* Salary statistics are not released for categories representing less than 1% percent of respondents.

## Average Monthly Summer Salary Job Type

Includes the 254 students who worked full-time, reported a job function and a salary.

<b>Job Type</b>	<b># (%)</b>	<b>Average Monthly Salary</b>	<b>Monthly Salary Range</b>
<b>ACCOUNTING</b>	<b>1 (0.4%)</b>	*	*
<i>Internal Accounting</i>	<i>1 (0.4%)</i>	*	*
<b>ARTS</b>	<b>1 (0.4%)</b>	*	*
<i>Performing Arts</i>	<i>1 (0.4%)</i>	*	*
<b>COMMUNICATIONS</b>	<b>5 (2.0%)</b>	<b>\$2,923</b>	<b>\$1,456 - \$7,200</b>
<i>Advertising/Account Mgmt./Media Planning</i>	<i>1 (0.4%)</i>	*	*
<i>Production</i>	<i>1 (0.4%)</i>	*	*
<i>Public Relations</i>	<i>3 (1.2%)</i>	<i>\$3,800</i>	<i>\$1,800 - \$7,200</i>
<b>CONSULTING</b>	<b>45 (17.6%)</b>	<b>\$5,055</b>	<b>\$1,179 - \$7,800</b>
<i>Management/Strategy</i>	<i>41 (16.1%)</i>	<i>\$5,113</i>	<i>\$1,179 - \$7,800</i>
<i>Research</i>	<i>2 (0.8%)</i>	*	*
<i>Technical / Information Systems</i>	<i>2 (0.8%)</i>	*	*
<b>DATA SCIENCE</b>	<b>6 (2.4%)</b>	<b>\$4,517</b>	<b>\$2,720 - \$7,083</b>
<i>Data Analyst</i>	<i>5 (2.0%)</i>	<i>\$4,181</i>	<i>\$2,720 - \$7,083</i>
<i>Statistician</i>	<i>1 (0.4%)</i>	*	*
<b>EDUCATION</b>	<b>1 (0.4%)</b>	*	*
<i>Teaching</i>	<i>1 (0.4%)</i>	*	*
<b>ENERGY / ENVIRONMENT</b>	<b>1 (0.4%)</b>	*	*
<i>Management &amp; Policy</i>	<i>1 (0.4%)</i>	*	*
<b>ENGINEERING</b>	<b>2 (0.8%)</b>	*	*
<i>Design</i>	<i>2 (0.8%)</i>	*	*
<b>FINANCE</b>	<b>129 (50.8%)</b>	<b>\$6,499</b>	<b>\$750 - \$25,000</b>
<i>Commercial Banking / Lending</i>	<i>3 (1.2%)</i>	<i>\$4,194</i>	<i>\$2,500 - \$7,083</i>
<i>Compliance</i>	<i>1 (0.4%)</i>	*	*
<i>Financial Planning &amp; Analysis (non-bnk)</i>	<i>11 (4.3%)</i>	<i>\$4,176</i>	<i>\$1,500 - \$6,000</i>
<i>Investment Banking Analyst</i>	<i>65 (25.5%)</i>	<i>\$6,963</i>	<i>\$750 - \$20,000</i>
<i>Investment Management / Counsel</i>	<i>7 (2.7%)</i>	<i>\$8,346</i>	<i>\$2,500 - \$25,000</i>
<i>Private Equity Analyst</i>	<i>11 (4.3%)</i>	<i>\$6,294</i>	<i>\$2,800 - \$7,500</i>
<i>Risk Management</i>	<i>7 (2.7%)</i>	<i>\$6,502</i>	<i>\$3,120 - \$10,417</i>
<i>Sales</i>	<i>4 (1.6%)</i>	<i>\$7,321</i>	<i>\$6,500 - \$8,400</i>
<i>Securities Research Analyst</i>	<i>10 (4.0%)</i>	<i>\$5,810</i>	<i>\$3,000 - \$10,000</i>
<i>Trading</i>	<i>5 (2.0%)</i>	<i>\$7,483</i>	<i>\$6,500 - \$8,000</i>
<i>Venture Capital</i>	<i>5 (2.0%)</i>	<i>\$4,553</i>	<i>\$3,000 - \$6,666</i>
<b>GOVERNMENT</b>	<b>1 (0.4%)</b>	*	*
<i>Lobbying</i>	<i>1 (0.4%)</i>	*	*
<b>HEALTHCARE</b>	<b>1 (0.4%)</b>	*	*
<i>Hospital / HMO Administration</i>	<i>1 (0.4%)</i>	*	*

<b>HOSPITALITY / LEISURE / SPORTS</b>	<b>1 (0.4%)</b>	<b>*</b>	<b>*</b>
Restaurant Worker	1 (0.4%)	*	*
<b>INFORMATION TECHNOLOGY</b>	<b>11 (4.3%)</b>	<b>\$6,851</b>	<b>\$1,760 - \$10,400</b>
Program Manager	2 (0.8%)	*	*
Software Developer / Engineer	7 (2.7%)	\$7,914	\$5,000 - \$10,400
Technical Support Specialist	2 (0.8%)	*	*
<b>INSURANCE</b>	<b>1 (0.4%)</b>	<b>*</b>	<b>*</b>
Actuarial	1 (0.4%)	*	*
<b>LAW</b>	<b>1 (0.4%)</b>	<b>*</b>	<b>*</b>
Paralegal	1 (0.4%)	*	*
<b>MANAGEMENT</b>	<b>6 (2.4%)</b>	<b>\$3,685</b>	<b>\$1,600 - \$5,417</b>
General Management	1 (0.4%)	*	*
Operations	4 (1.6%)	\$3,274	\$1,600 - \$5,400
Human Resources	1 (0.4%)	*	*
<b>MARKETING</b>	<b>29 (11.4%)</b>	<b>\$3,598</b>	<b>\$1,500 - \$7,000</b>
Buyer / Merchandising	6 (2.4%)	\$2,512	\$1,600 - \$3,000
Marketing Analysis / Research	7 (2.7%)	\$3,379	\$1,500 - \$5,200
New Business Development	1 (0.4%)	*	*
Product / Brand Management	12 (4.7%)	\$4,005	\$2,400 - \$7,000
Sales / Sales Account Management	3 (1.2%)	\$4,520	\$1,500 - \$6,800
<b>OTHER</b>	<b>3 (1.3%)</b>	<b>\$1,933</b>	<b>\$1,200 - \$3,000</b>
<b>REAL ESTATE</b>	<b>9 (3.5%)</b>	<b>\$3,896</b>	<b>\$1,920 - \$6,440</b>
Development	1 (0.4%)	*	*
Property Manager	1 (0.4%)	*	*
Real Estate Investment Analysis	7 (2.7%)	\$4,137	\$1,920 - \$6,440

\* Salary statistics are not released for categories representing less than 1% percent of respondents.

## Geographic Distribution of Interns

Includes 328 students who reported internship location. 6.1% of students reported interning abroad.

### UNITED STATES

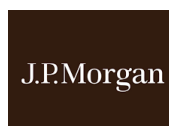
Arizona	1
California	49
Connecticut	1
Delaware	1
District of Columbia	7
Florida	1
Illinois	6
Kansas	1
Maryland	2
Massachusetts	13
New Jersey	7
New York	170
North Carolina	1
Ohio	3
Pennsylvania	30
Puerto Rico	1
Texas	4
Virginia	4
Washington	6

### INTERNATIONAL

Argentina	1
Belgium	1
China (including Hong Kong)	6
France	1
Greece	1
India	2
Rwanda	1
Singapore	3
United Arab Emirates	1
United Kingdom	3

## Organizations Employing Three or More Wharton Interns

Goldman Sachs	14	University of Pennsylvania	5
Morgan Stanley	12	Deloitte Consulting	4
Boston Consulting Group	8	Evercore	4
Citi	8	McKinsey & Co.	4
Credit Suisse	7	Microsoft	4
Google	7	RBC Capital Markets	4
J.P. Morgan	7	Applied Predictive Technologies	3
Bank of America Merrill Lynch	6	Bain Capital Credit	3
American Express	5	Deutsche Bank	3
Blackstone Group	5	Moelis & Co.	3
Facebook	5	PJT Partners	3
Macy's / Bloomingdales	5	ZS Associates	3
PwC	5		



## Internship Listings

Students responding to the summer survey provided the names and locations of the organizations they worked for, along with their job titles. The list is organized by student concentration and major (for dual degree students).

### Wharton Degree Only

#### **Accounting / Finance**

Bank of America Merrill Lynch, New York, New York: Investment Banking Summer Analyst  
 Goldman Sachs, New York, New York: Product Controller Summer Intern  
 J.P. Morgan, New York, New York: Global Finance & Business Management Intern  
 Morgan Stanley, New York, New York: Fixed Income Summer Analyst  
 Morgan Stanley, New York, New York: Investment Banking Summer Analyst  
 RBC Capital Markets, New York, New York: Summer Analyst  
 TM Capital, New York, New York: Summer Analyst

#### **Accounting / Finance / Real Estate**

Credit Suisse, New York, New York: Summer Analyst

#### **Accounting / Finance / Statistics**

Bain Capital Credit, Boston, Massachusetts: Summer Analyst  
 Parnassus Investments, San Francisco, California: Research Analyst Intern  
 University of Pennsylvania - Wharton Student Computing, Philadelphia, Pennsylvania: Student Support Specialist

#### **Accounting / Health Care Management and Policy / Operations Information & Decisions**

Comcast NBCUniversal, New York, New York: CORE Finance Intern

#### **Accounting / Management**

AIG, New York, New York: Summer Financial Analyst



**Actuarial Science / Operations Information & Decisions**

Liberty Mutual, Boston, Massachusetts: Actuarial Intern

**Behavioral Economics / Business Analytics**

Boston Consulting Group, Houston, Texas: Summer Associate

Macy's, New York, New York: Merchandise Planning Intern

**Behavioral Economics / Finance / Real Estate**

Susquehanna International Group (SIG), New York, New York: Equity Research Summer Associate

**Behavioral Economics / Management**

Hillstone Restaurant Group, Dallas, Texas: Restaurant Management Intern

Prehype, City Not Disclosed, California: Strategy and Business Development Intern

**Business Analytics**

Amazon, Seattle, Washington: Business Data Analyst

Bubbly Group, New York, New York: Finance and Marketing Intern

Discover Financial Services, Riverwoods, Illinois: Risk Management Intern

KPMG, New York, New York: Emerging Technology Risk Intern

Oliver Wyman, New York, New York: Consultant

QVC, West Chester, Pennsylvania: Data Analytics Response Technology Team Intern

**Business Analytics / Finance**

Bank of America Merrill Lynch, New York, New York: LATAM Investment Banking Summer Analyst

Centerview Partners, New York, New York: Summer Analyst

Citi, New York, New York: Investment Banking Summer Analyst

Credit Suisse, New York, New York: Equity Research Summer Analyst

HSBC, New York, New York: Analyst

Microsoft, Seattle, Washington: Financial Analyst Intern

Microsoft, Seattle, Washington: Product Marketing Manager Intern

Moelis & Company, New York, New York: Summer Analyst

Morgan Stanley, New York, New York: Summer Analyst

Morgan Stanley, New York, New York: Summer Analyst

Morgan Stanley, Singapore: Summer Analyst

**Business Analytics / Finance / Legal Studies and Business Ethics**

Goldman Sachs, New York, New York: Summer Analyst

JLT Capital Markets, New York, New York: Investment Banking Analyst

**Business Analytics / Finance / Management**

Bank of America Merrill Lynch, New York, New York: Summer Analyst

**Business Analytics / Finance / Operations Information & Decisions**

American Express, New York, New York: Summer Analyst

Blackstone Group, Seattle, Washington: Product Specialist

**Business Analytics / Health Care Management and Policy**

Google, Mountain View, California: Associate Product Marketing Manager Intern

**Business Analytics / Management**

Cyan Investments, Philadelphia, Pennsylvania: Founder/CEO

**Business Analytics / Marketing**

Boston Consulting Group, Los Angeles, California: Summer Associate

Kornerstone Technology, Los Angeles, California: Client Technology Intern

**Business Analytics / Operations Information & Decisions**

CipherHealth, New York, New York: Account Strategy Intern

Heidrick & Struggles, New York, New York: Summer Intern

Procter and Gamble, Cincinnati, Ohio: Supply Network Logistics Purchasing Intern

**Business Economics & Public Policy**

Hines Interests, New York, New York: Summer Analyst  
Macy's, New York, New York: Planning Intern  
P&G, Cincinnati, Ohio: Assistant Brand Management Intern

**Business Economics & Public Policy / Finance**

Federacion Duranguense USA | Plaza Comunitaria Casa Durango, Huntington Park, California: Executive Volunteer  
NERA Economic Consulting, White Plains, New York: Summer Research Associate

**Business Economics & Public Policy / Marketing**

Bank of America Merrill Lynch, New York, New York: Market Risk Summer Analyst

**Business Economics & Public Policy / Operations Information & Decisions**

Goldman Sachs, New York, New York: Summer Analyst

**Business Economics & Public Policy / Social Impact and Responsibility**

Morgan Stanley, New York, New York: Summer Analyst

**Environmental Policy and Management / Management / Marketing**

University of Pennsylvania - Facilities and Real Estate Services, Philadelphia, Pennsylvania: Sustainability Outreach Intern

**Environmental Policy and Management / Finance / Operations Information & Decisions**

Nasdaq, Philadelphia, Pennsylvania: Global Equities Intern

**Finance**

Blackstone Group, New York, New York: Summer Analyst  
Citi, Hong Kong, China: Summer Analyst  
Citi, London, United Kingdom: Summer Analyst  
Cowen, Inc., New York, New York: Investment Banking Summer Analyst  
Credit Suisse, New York, New York: Investment Banking Summer Analyst  
Credit Suisse, New York, New York: Summer Analyst  
DE Shaw, New York, New York: Investment Analyst  
General Atlantic, New York, New York: Analyst  
Goldman Sachs, New York, New York: Sales and Trading Summer Analyst  
Goldman Sachs, New York, New York: Summer Analyst  
Greysteel, Philadelphia, Pennsylvania: Multifamily Analyst Intern  
J.P. Morgan, New York, New York: Summer Analyst  
Lazard, New York, New York: Analyst  
Mastercard, Purchase, New York: Summer Intern  
McCafferty & Company, Century Park, California: Investment Banking Summer Analyst  
PepsiCo, White Plains, New York: Strategic Finance Intern  
Sia Partners Management Consultants, New York, New York: Financial Consultant  
Starwood Capital Group, Greenwich, Connecticut: Summer Acquisitions Analyst  
SunTrust Robinson Humphrey, New York, New York: Investment Banking Summer Analyst  
Tourbillon Capital Partners, New York, New York: Analyst  
Weiss Multi Strategy Advisers, New York, New York: Equity Analyst  
Wells Fargo, Charlotte, North Carolina: Analyst  
William Morris Endeavor, New York, New York: Summer Intern

**Finance / Global Analysis**

Perella Weinberg Partners, New York, New York: Summer Analyst

**Finance / Health Care Management and Policy**

MUFG, New York, New York: Summer Analyst  
PIMCO, Newport Beach, California: Account Summer Analyst  
ZS Associates, Princeton, New Jersey: Business Analyst Intern

**Finance / Legal Studies and Business Ethics**

BlackRock, New York, New York: Intern  
HSBC, New York, New York: Analyst  
Moelis & Company, New York, New York: Summer Analyst

Morgan Stanley, New York, New York: Summer Analyst  
Peter J. Solomon, New York, New York: Investment Banking Summer Analyst  
Ricci Tyrrell Johnson & Grey, Philadelphia, Pennsylvania: Legal Clerk  
SMBK Nikko Securities, New York, New York: Summer Analyst  
Synovos, Radnor, Pennsylvania: Corporate Finance Intern

**Finance / Legal Studies and Business Ethics / Real Estate**

PetSmart, Phoenix, Arizona: Real Estate Intern

**Finance / Management**

American Express, New York, New York: Summer Analyst  
Bain Capital Credit, Boston, Massachusetts: Summer Analyst  
Boston Consulting Group, Dallas, Texas: Summer Associate Intern  
Boston Consulting Group, New York, New York: Summer Associate  
Cisco, San Jose, California: Business Analyst Intern  
DBO Partners, San Francisco, California: Summer Analyst  
Fredericks Michael & Co., New York, New York: Analyst  
Graham Partners, Newtown Square, Pennsylvania: Summer Analyst  
Greysteel, Philadelphia, Pennsylvania: Summer Investment Analyst  
J.P. Morgan, New York, New York: Summer Analyst  
Morgan Stanley, New York, New York: Private Equity Summer Analyst  
Sequoia Capital, Beijing, China: Summer Intern  
State Street Corporation, Boston, Massachusetts: Corporate Finance Intern  
TD Securities, New York, New York: Summer Analyst  
TD Securities, New York, New York: Summer Analyst

**Finance / Management / Marketing**

Deloitte Consulting, New York, New York: Business Analyst Summer Scholar

**Finance / Management / Operations Information & Decisions**

PJT Partners, New York, New York: Summer Analyst  
PwC Strategy&, San Francisco, California: Summer Associate (Consultant)  
RBC Capital Markets, New York, New York: Summer Analyst  
Shifts & Giggles, Inc., Newport Beach, California: Co-Founder, Head of Strategy and Development  
Silver Lake, New York, New York: Summer Analyst

**Finance / Marketing**

Comedy Central, New York, New York: Research Intern  
Credit Suisse, New York, New York: Sales & Trading Summer Analyst  
Voya, New York, New York: Summer Student Intern

**Finance / Marketing & Operations Management**

Goldman Sachs, New York, New York: Summer Analyst  
Thumbtack, San Francisco, California: Growth Marketing Intern

**Finance / Marketing / Operations Information & Decisions**

IBM, New York, New York: Global Campaign Management Intern

**Finance / Operations Information & Decisions**

Bank of America Merrill Lynch, New York, New York: Summer Analyst  
Barclays, New York, New York: Summer Analyst  
Bessemer Venture Partners, New York, New York: Summer Analyst on Investment Team  
Evercore, New York, New York: M&A Summer Analyst  
Financo LLC, New York, New York: Investment Banking Summer Analyst  
FTSE Russell, New York, New York: Intern  
Goldman Sachs, New York, New York: Investment Banking Summer Analyst  
Goldman Sachs, New York, New York: Summer Analyst  
Guggenheim Securities, New York, New York: Summer Investment Banking Analyst  
Horizons School of Technology, San Francisco, California: Instructor  
PepsiCo, Purchase, New York: Intern  
PwC, New York, New York: TMT FE Advisory Intern

RBC Capital Markets, New York, New York: Summer Analyst  
Signal Hill Capital Group, San Francisco, California: Investment Banking Summer Analyst  
Swiss Re, Armonk, New York: Business Development and Marketing Intern  
ZS Associates, Philadelphia, Pennsylvania: Associate Intern

#### **Finance / Real Estate**

Blackstone Group, New York, New York: Summer Analyst  
Blackstone Group, New York, New York: Summer Analyst  
Credit Suisse, New York, New York: Summer Analyst  
Federal Realty Investment Trust, Rockville, Maryland: Summer Intern  
Union Bank, San Diego, California: Intern  
WestPac Investments, San Luis Obispo, California: Financial Analyst

#### **Finance / Real Estate / Statistics**

Altus Group, Irvine, California: Summer Consultant  
Deutsche Bank, New York, New York: Analyst

#### **Finance / Social Impact and Responsibility**

Citi, New York, New York: Investment Banking Summer Analyst  
goetzpartners, New York, New York: Management Consulting Summer Associate  
Growthpoint Technology Partners, Menlo Park, California: Summer Analyst

#### **Finance / Statistics**

Barclays, New York, New York: Summer Analyst  
Credit Suisse, San Francisco, California: Summer Analyst  
Duff and Phelps, Boston, Massachusetts: Valuation Services Intern  
Evercore, New York, New York: Investment Banking Analyst  
Evercore, New York, New York: Summer Analyst  
Fredericks Michael & Co., New York, New York: Summer Analyst  
Millstein & Co., New York, New York: Summer Restructuring Analyst  
Moelis & Company, Los Angeles, California: Summer Analyst  
NXMH, Brussels, Belgium: Summer Analyst  
PJT Partners, New York, New York: Summer Analyst  
Prudential (PGIM), Chicago, Illinois: Summer Investment Analyst  
RBC Capital Markets, New York, New York: Summer Analyst  
Schulte Research, Hong Kong, China: Summer Equity Research Analyst  
University of Pennsylvania - Computational Memory Lab, Philadelphia, Pennsylvania: Data Specialist and Programmer

#### **Health Care Management and Policy / Management / Marketing**

Equinox, New York, New York: Marketing and Social Media Intern  
United States Senate, Washington, DC: Healthcare Intern

#### **Health Care Management and Policy / Operations Information & Decisions**

Strategy&, PwC, New York, New York: Associate Intern

#### **Health Care Management and Policy / Statistics**

PwC, New York, New York: Advisory Intern

#### **Legal Studies and Business Ethics**

Apollo Global Management, New York, New York: Compliance Analyst

#### **Legal Studies and Business Ethics / Management**

Facebook, Menlo Park, California: Business Analyst Intern

#### **Legal Studies and Business Ethics / Marketing**

The Players' Tribune, New York, New York: PR/Marketing Intern

#### **Management**

Adams & Royer Consulting, New York, New York: Consulting Intern  
Banco Popular de Puerto Rico, San Juan, Puerto Rico: Summer Analyst  
Bloomingdale's, New York, New York: Analyst Intern

Double Knot, Philadelphia, Pennsylvania: Barback/Bartender  
Estee Lauder Companies, New York, New York: Global Product Marketing Intern  
KK Fund, Singapore: Intern  
MD Investment Partners, LLC, Somerville, New Jersey: Co-Founder  
Perella Weinberg Partners, New York, New York: Summer Analyst

#### **Management / Marketing**

Aon, Irvine, California: Intern  
DICK'S Sporting Goods, Pittsburgh, Pennsylvania: Digital Marketing Intern  
Google, San Francisco, California: APM (Associate Product Marketing Manager)  
VMware, Palo Alto, California: Strategy and Planning Intern

#### **Management / Marketing / Operations Information & Decisions**

Anheuser-Busch, New York, New York: Global Management Trainee Intern

#### **Management / Operations Information & Decisions**

Booz Allen Hamilton, New York, New York: Summer Games Intern  
Deloitte Consulting, New York, New York: Summer Scholar  
Deloitte, New York, New York: Summer Scholar  
Goldman Sachs, New York, New York: Summer Analyst

#### **Management / Statistics**

McKinsey & Co, New York, New York: Business Analyst

#### **Marketing**

BBDO, New York, New York: Account Management Intern  
Comcast Business, Philadelphia, Pennsylvania: Vertical Marketing Intern  
Hanover Research, Washington, DC: Market Research Intern  
Marc Platt Productions, Los Angeles, California: Development Intern  
PwC, Philadelphia, Pennsylvania: Management Consulting Intern  
The Advertising Council, New York, New York: Strategy and Evaluation Intern  
Viacom/BET, Hollywood, California: Development Intern

#### **Marketing & Communication**

InHealth MD Alliance, Orlando, Florida: Marketing Intern  
Walgreens Boots Alliance, Chicago, Illinois: Marketing & Merchandising Intern

#### **Marketing & Operations Management**

Piano Software, Philadelphia, Pennsylvania: Operations Intern  
Pillar Venture Capital, Boston, Massachusetts: Venture Capital Analyst  
TJX Companies, Inc., Framingham, Massachusetts: Merchandising Intern

#### **Marketing / Operations Information & Decisions**

American Express, New York, New York: Marketing Intern in Global Commercial Payments  
Federated Investors, New York, New York: Summer Analyst  
Google, Mountain View, California: Associate Product Marketing Manager Intern  
Infosys Ltd, Bangalore, India: Global Instep Consulting Intern  
Mastercard Advisors, Purchase, New York: Consulting Services Intern  
Morgan Stanley, New York, New York: Summer Analyst  
Parthenon-EY, Boston, Massachusetts: Summer Associate  
Silver Lake, Menlo Park, California: Summer Analyst  
Sodexo, Gaithersburg, Maryland: Employment Branding Intern

#### **Marketing / Retailing**

Bloomingdale's, New York, New York: Omni Intern  
LocalStove, Philadelphia, Pennsylvania: Startup Marketing Intern

#### **Marketing / Social Impact and Responsibility**

J.P. Morgan, New York, New York: Summer Intern

**Operations Information & Decisions**

American Express, New York, New York: Financial Analyst  
AXA, Philadelphia, Pennsylvania: Future Advisor  
Ennovance Capital, Philadelphia, Pennsylvania: Summer Analyst  
MFR Consultants, Inc., Philadelphia, Pennsylvania: Associate  
Mondelez, East Hanover, New Jersey: Summer Brand Associate  
Pinnacle Foods LLC, Cherry Hill, New Jersey: Intern  
TLC Companions and Supply, Bethpage, New York: Operations Coordinator  
TripleLift, New York, New York: Publisher Development Intern  
Urban Outfitters, Philadelphia, Pennsylvania: Buying Intern

**Operations Information & Decisions / Social Impact and Responsibility**

Macy's, New York, New York: Omni Merchandise Planning Intern

**Operations Information & Decisions / Statistics**

Applied Predictive Technologies, Washington, DC: Marketing Analyst Intern  
Blackstone Group, New York, New York: Summer Analyst

**Real Estate**

PGIM Real Estate Finance, Newark, New Jersey: Investment Analyst Intern

**Statistics**

Anheuser-Busch InBev, New York, New York: Global Management Trainee Intern  
Bank of America Merrill Lynch, New York, New York: Global Risk Summer Analyst  
Earnest Research, New York, New York: Data Analyst Intern  
Jane Street, New York, New York: Business Development Intern

**Wharton Individualized Major**

Beetlejuice the Musical, New York, New York: Ensemble

**Wharton and College of Arts and Sciences Degrees****Behavioral Economics / Philosophy**

Hamilton Place Strategies, Washington, DC: Public Affairs Intern

**Business Analytics / Biology**

Adage Capital Management, Boston, Massachusetts: Summer Biotech Analyst

**Business Analytics / Health Care Management and Policy / Biology**

AbbVie, North Chicago, Illinois: Corporate Strategy Intern

**Business Analytics / International Relations**

A.T. Kearney, New York, New York: Summer Business Analyst

**Finance / Anthropology**

Morgan Stanley, New York, New York: Fixed Income Summer Analyst

**Finance / Biological Basis of Behavior**

ClearView Healthcare Partners, Newton, Massachusetts: Summer Analyst

**Finance / Biology**

Boston Consulting Group, Summit, New Jersey: Summer Associate

**Finance / Biology / Biological Basis of Behavior**

Citi, San Francisco, California: Summer Analyst

**Finance / Economics**

Deutsche Bank, New York, New York: Commercial Real Estate Summer Analyst  
Morgan Stanley, New York, New York: Summer Analyst

**Finance / German / International Studies**

Lincoln International, Chicago, Illinois: Analyst

**Finance / Hispanic Studies / International Studies**

Ares Management, Los Angeles, California: Summer Analyst

**Finance / International Studies**

African Leadership University, Kigali, Rwanda: Scale Up Intern

AllianceBernstein, New York, New York: Summer Intern

American Express, New York, New York: Summer Analyst

Citi, New York, New York: Summer Analyst

**Finance / Management / Biology**

Goldman Sachs, New York, New York: Investment Banking Summer Analyst

**Finance / Marketing / International Studies**

BNY Mellon - CenterSquare, Philadelphia, Pennsylvania: Summer Analyst

**Finance / Mathematics**

Akuna Capital, Chicago, Illinois: Trading Intern

**Finance / Near Eastern Languages & Civilization**

Goldman Sachs, New York, New York: Summer Analyst

**Finance / Operations Information & Decisions / Psychology**

Goldman Sachs, New York, New York: Market Risk Summer Analyst

**Finance / Philosophy**

QTS Realty Trust, Overland Park, Kansas: Financial Analyst Intern

**Finance / Philosophy, Politics & Economics**

Citi, Hong Kong, China: Summer Analyst

**Finance / Physics**

Houlihan Lokey, London, United Kingdom: Summer Analyst

**Finance / Political Science**

Deloitte Consulting, New York, New York: Business Analyst Summer Scholar

ZS Associates, New York, New York: Strategy Insights & Planning Associate Intern

**Finance / Real Estate / International Studies**

GTIS Partners, New York, New York: Brazil Acquisitions Summer Analyst

**Finance / Real Estate / Statistics / Mathematics**

J.P. Morgan, New York, New York: Corporate Analyst

**Finance / Statistics / Mathematics**

Renew Power, Gurgaon, India: Finance Intern

**Finance / Statistics / Biology**

Lazard, San Francisco, California: Summer Analyst

**Health Care Management and Policy**

PwC, New York, New York: Healthcare Associate Intern

**Health Care Management and Policy / Biological Basis of Behavior**

Level Equity, New York, New York: Associate

McKinsey & Co, Jersey City, New Jersey: Summer Business Analyst

University of Pennsylvania - Health System, Philadelphia, Pennsylvania: College Intern

**Health Care Management and Policy / Biology**

Locust Walk, San Francisco, California: Summer Analyst

University of Pennsylvania - Healthcare Management Department, Philadelphia, Pennsylvania: Research Assistant

**Health Care Management and Policy / Health and Societies**

McKinsey & Co, Philadelphia, Pennsylvania: Business Analyst

**Management / Fine Arts**

Posh Trading Company, London, United Kingdom: Marketing Intern

**Management / Urban Studies**

Kasirer Consulting, LLC, New York, New York: Government Relations Intern

**Marketing & Operations Management / International Studies**

Applied Predictive Technologies, Arlington, Virginia: Business Consultant Intern

Boston Consulting Group, Boston, Massachusetts: Summer Associate

**Marketing / International Studies**

Deutsche Bank, New York, New York: Analyst Intern

Petit Pousse, Paris, France: Marketing Intern

**Marketing / Psychology**

Boston Consulting Group, New York, New York: Summer Associate

**Marketing / Statistics / Mathematics**

PwC, Philadelphia, Pennsylvania: Advisory Intern

**Operations Information & Decisions / Biological Basis of Behavior**

Nationalities Service Center, Philadelphia, Pennsylvania: Health Intern

**Operations Information & Decisions / Biology**

Accenture, Athens, Greece: Analyst

Regeneron, Tarrytown, New York: Intern

**Operations Information & Decisions / International Studies**

Google, Mountain View, California: Associate Product Marketing Manager Intern

Speedinvest, San Francisco, California: VC Summer Analyst

**Operations Information & Decisions / Philosophy, Politics & Economics**

J.P. Morgan, Singapore: Global Markets Summer Analyst

**Operations Information & Decisions / Social Impact and Responsibility / International Studies**

Dalberg, Abu Dhabi, United Arab Emirates: Summer Consultant

**Real Estate / Finance / International Studies**

Keybank, Cleveland, Ohio: Summer Analyst

**Statistics / Biology**

Bates White Economic Consulting, Washington, DC: Summer Consultant

Boston Consulting Group, Houston, Texas: Summer Associate

**Statistics / Economics**

IBM, New York, New York: Analytics and Data Intern

**Statistics / Finance / Hispanic Studies / International Studies**

Evercore, New York, New York: Summer Analyst

**Statistics / Finance / Mathematics**

Citi, Hong Kong, China: Summer Analyst



**Statistics / Physics**

Cask Data, Palo Alto, California: Product Management Intern  
Google, New York, New York: BOLD Intern

**Wharton Individualized Major / Biology**

Bain Capital Credit, Boston, Massachusetts: Summer Analyst

**Wharton and Engineering Degrees****Business Analytics / Applied Science - Computer Science**

Palantir Technologies, Washington, DC: Forward Deployed Engineering Intern

**Business Analytics / Computer & Information Technology**

J.P. Morgan, Newark, Delaware: Global Technology Infrastructure Intern

**Business Analytics / Computer Science**

Two Sigma, New York, New York: Software Engineering Intern

**Business Analytics / Finance / Individualized**

Houlihan Lokey, New York, New York: Summer Analyst

**Business Analytics / Management / Computer Science**

Facebook, Menlo Park, California: Software Engineering Intern

**Finance / Computer Science**

Insight Venture Partners, New York, New York: Analyst  
Morgan Stanley, Menlo Park, California: Summer Analyst  
PJT Partners, New York, New York: Summer Analyst

**Finance / Management / Computer Science**

Juvo, San Francisco, California: Product Manager

**Finance / Management / Electrical Engineering**

Council of Fashion Designers of America, New York, New York: Consultant and Researcher

**Finance / Mechanical Engineering & Applied Mechanics**

Tesla, San Francisco, California: Intern, FP&A and Business Operations

**Finance / Statistics / Mechanical Engineering & Applied Mechanics**

Government of Buenos Aires, Buenos Aires, Argentina: Independent Consultant

**Finance / Systems Science & Engineering**

Cadre, New York, New York: Real Estate PE Analyst  
Capital One, McLean, Virginia: Business Analyst Intern

**Health Care Management and Policy / Bioengineering**

Goldman Sachs, New York, New York: Summer Analyst

**Management / Applied Science - Computer Science**

Amazon, Palo Alto, California: SDE Intern  
McKinsey & Co, San Francisco, California: Summer Business Analyst

**Management / Computer & Information Technology**

Microsoft, Redmond, Washington: Product Manager

**Management / Computer Engineering**

Microsoft, Seattle, Washington: Program Management Intern

**Management / Computer Science**

Facebook, Menlo Park, California: Software Engineer  
Google, Mountain View, California: Associate Product Management Intern

**Management / Marketing & Operations Management / Systems Science & Engineering**

Google, San Francisco, California: APMI Intern

**Management / Systems Science & Engineering**

Applied Predictive Technologies (APT), Arlington, Virginia: Business Consultant Intern

**Marketing & Operations Management / Robotics**

Haier, Qingdao, China: Product Design Intern

**Operations Information & Decisions / Applied Science - Computer Science**

Airbnb Inc, San Francisco, California: Software Engineering Intern

Facebook, Menlo Park, California: Software Engineering Intern

**Operations Information & Decisions / Bioengineering**

Treacy and Company, Needham, Massachusetts: Summer Analyst

**Operations Information & Decisions / Computer Science**

Instagram, Menlo Park, California: Software Engineering Intern

**Operations Information & Decisions / Statistics / Systems Science & Engineering**

Deloitte Consulting, New York, New York: Data Science Summer Scholar

**Statistics / Computer Science**

Facebook, Menlo Park, California: Software Engineering Intern

Oliver Wyman, New York, New York: Consulting Intern

**Wharton Individualized Concentration / Mathematics / Systems Science & Engineering**

Goldman Sachs, New York, New York: Securities Summer Analyst

**Wharton and Nursing Degrees****Health Care Management and Policy / Nursing**

Independence Blue Cross, Philadelphia, Pennsylvania: Case and Community Management Intern

Student Conservation Association, Arlington, VA, Virginia: Conservation Crew Leader

# SUMMER 2017 EXPERIENCE REPORT WHARTON UNDERGRADUATE CLASS OF 2019 - RISING JUNIORS

## SECTIONS

[Primary Summer Activity](#) | [Top Employers](#) | [Month Offer Received](#) | [Popular Internship Cities](#)  
[Method of Obtaining Offer Accepted](#) | [Geographic Internship Distribution](#)  
[Other Summer Activity](#) | [Hours Worked per Week](#) | [Duration of Employment](#) | [Average Salary](#)  
[Job Functions of Wharton Interns](#) | [Monthly Salary by Industry](#) | [Summer Jobs/Internships Held](#)



## METHODOLOGY

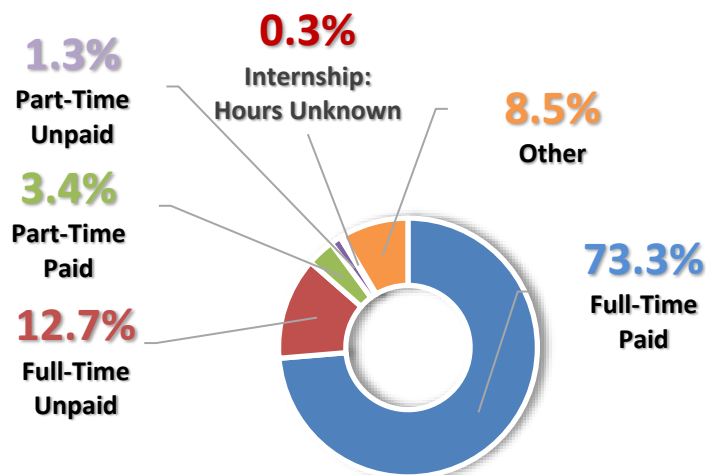
Students were contacted with several email requests to complete the survey and responses were collected using an online survey between August 2017 and December 2017. A total of 378 responses were received from the Wharton Undergraduate Class of 2019 resulting in a 60.4% response rate.



# SUMMER 2017 EXPERIENCE REPORT

## Wharton Undergraduate Class of 2019

### PRIMARY SUMMER ACTIVITY

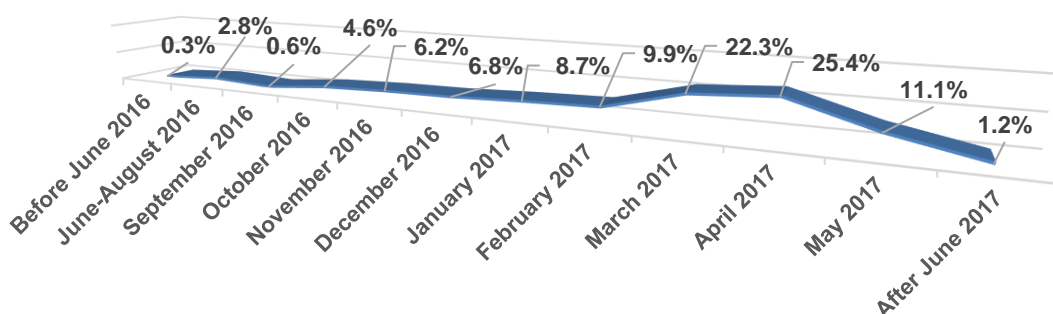


PRIMARY SUMMER ACTIVITY	2017	2016
Full-Time Paid	73.2%	76.7%
Full-Time Unpaid	12.7%	13.1%
Part-Time Paid	3.4%	3.4%
Part-Time Unpaid	1.3%	2.9%
Internship - Hours Unknown	0.3%	0.5%
Other	8.5%	3.4%
Class Size	626	666
Surveys Returned	378	206



### MONTH OFFER RECEIVED

Based on 336 responses



# 40%

Received offer  
before March 2017



### MOST POPULAR INTERNSHIP CITIES

Including cities where at least 3 students interned

New York: 95	Mexico City: 4
Philadelphia: 57	Miami: 4
Chicago: 11	Princeton (NJ): 4
Los Angeles: 9	Washington (DC): 4
Shanghai: 7	Atlanta: 3
San Francisco: 6	Baltimore: 3
Boston: 5	Charlotte: 3
Hong Kong: 5	Jersey City (NJ): 3
London: 5	Palo Alto: 3
Seoul: 5	Purchase (NY): 3
Hartford: 4	Singapore: 3
McLean (VA): 4	Tel Aviv: 3



### TOP EMPLOYERS

Employers hiring 4 or more students

University of Pennsylvania: 19
J.P. Morgan: 8
Bank of America Merrill Lynch: 6
Morgan Stanley: 6
Goldman Sachs: 5
Aetna: 4
Capital One: 4
McKinsey: 4

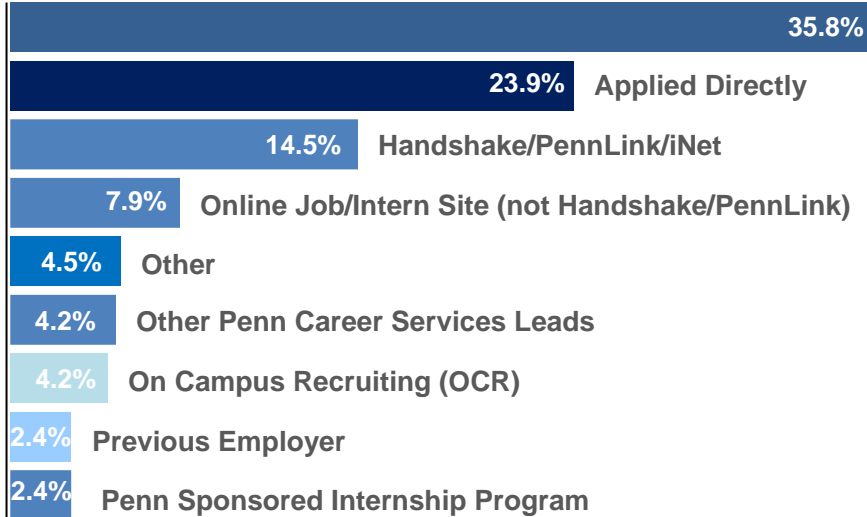
# SUMMER 2017 EXPERIENCE REPORT

## Wharton Undergraduate Class of 2019



### METHOD OF OBTAINING OFFER ACCEPTED

Based on 330 responses



#### Contacts: Family/Friends/Professor

METHOD	2017	2016
Contacts: Family/Friends/Professor	35.8%	22.2%
Applied Directly	23.9%	37.6%
Handshake/PennLink/iNet	14.5%	-
Online Job/Intern Site (not Handshake)	7.9%	5.2%
Other	4.5%	6.7%
Other Penn Career Services Leads	4.2%	9.8%
On Campus Recruiting (OCR)	4.2%	10.3%
Previous Employer	2.4%	0.0%
Penn Sponsored Internship Program	2.4%	3.6%
Special Program	-	4.6%

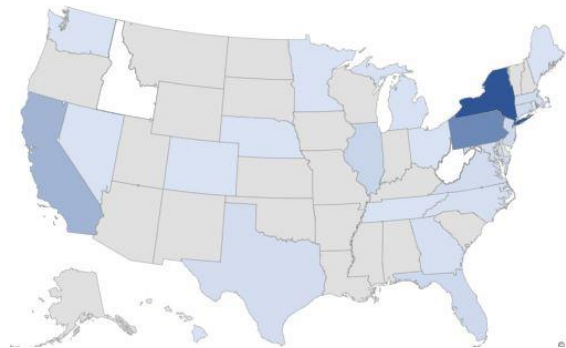


### SUMMER JOB AND INTERNSHIP LOCATIONS

Based on 342 responses

#### UNITED STATES

STATE (#)	%	STATE (#)	%
California (35)	12.4%	Nebraska (1)	0.4%
Colorado (1)	0.4%	Nevada (1)	0.4%
Connecticut (7)	2.5%	New Jersey (9)	3.2%
District of Columbia (4)	1.4%	New York (103)	36.4%
Florida (8)	2.8%	North Carolina (3)	1.1%
Georgia (3)	1.1%	Ohio (1)	0.4%
Hawaii (1)	0.4%	Pennsylvania (66)	23.3%
Illinois (11)	3.9%	Rhode Island (1)	0.4%
Maine (1)	0.4%	Tennessee (1)	0.4%
Maryland (5)	1.8%	Texas (5)	1.8%
Massachusetts (6)	2.1%	Virginia (6)	2.1%
Michigan (2)	0.7%	Washington (1)	0.4%
Minnesota (1)	0.4%		



#### INTERNATIONAL/U.S. TERRITORIES

COUNTRY (#)	%	COUNTRY (#)	%
Argentina (1)	1.7%	Morocco (1)	1.7%
Australia (1)	1.7%	Panama (1)	1.7%
Brazil (2)	3.4%	Poland (1)	1.7%
China/Hong Kong (15)	25.4%	Portugal (1)	1.7%
Germany (2)	3.4%	Republic of Korea (5)	8.5%
India (3)	5.1%	Romania (1)	1.7%
Israel (4)	6.8%	Singapore (3)	1.7%
Italy (1)	1.7%	South Africa (1)	1.7%
Japan (1)	1.7%	Spain (2)	3.4%
Jordan (1)	1.7%	Thailand (1)	1.7%
Malaysia (1)	1.7%	U.K./Great Britain (5)	8.5%
Mexico (4)	6.8%	Vietnam (1)	1.7%



**17.3%**  
Worked abroad

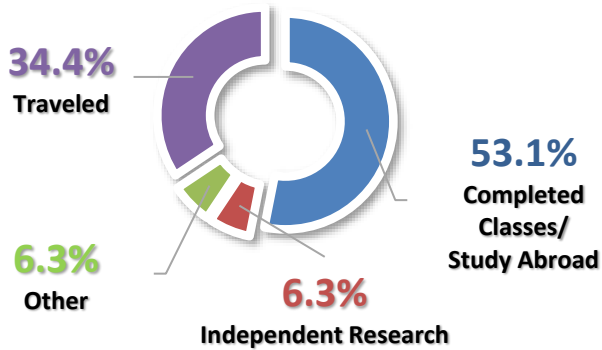
# SUMMER 2017 EXPERIENCE REPORT

## Wharton Undergraduate Class of 2019



### OTHER SUMMER ACTIVITY

Based on 32 responses from students not pursuing employment



ACTIVITY	2017	2016
Completed Classes/Study Abroad	53.1%	71.4%
Independent Research	6.3%	28.6%
Other	6.3%	0.0%
Traveled	34.4%	0.0%
% of Survey Respondents	8.5%	3.4%
# of Respondents	32	7



# 91.5%

Employed in Summer 2017



### HOURS WORKED PER WEEK

**FULL-TIME** (30+ HOURS PER WEEK)

Based on 322 responses

**47** AVERAGE PER WEEK

**30-100** RANGE

**PART-TIME** (LESS THAN 30 HOURS PER WEEK)

Based on 17 responses

**23** AVERAGE PER WEEK

**20-28** RANGE



### DURATION OF EMPLOYMENT

Minimum of 3 weeks

**FULL-TIME**

Based on 321 responses

**10** WEEKS (AVERAGE)

**4-16** RANGE

**PART-TIME**

Based on 23 responses

**9** WEEKS (AVERAGE)

**5-12** RANGE



### AVERAGE MONTHLY SALARY

Salary statistics include positions outside U.S. Does not include stipends.

**FULL-TIME**

Based on 207 responses

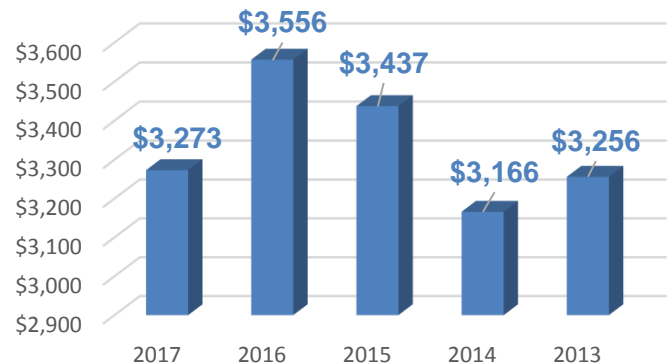
**\$3,273**

**PART-TIME**

Based on 7 responses

**\$915**

#### AVERAGE FULL-TIME MONTHLY SALARY TRENDS



# SUMMER 2017 EXPERIENCE REPORT

Wharton Undergraduate – Class of 2019



## JOB FUNCTIONS OF WHARTON INTERNS

Based on 342 responses. Includes full-time and part-time positions.

### ACCOUNTING (8): 2.3%



### COMMUNICATIONS (7): 2.0%



### CONSULTING (25): 7.3%



### DATA SCIENCE (15): 4.4%



### ECONOMICS (1): 0.3%



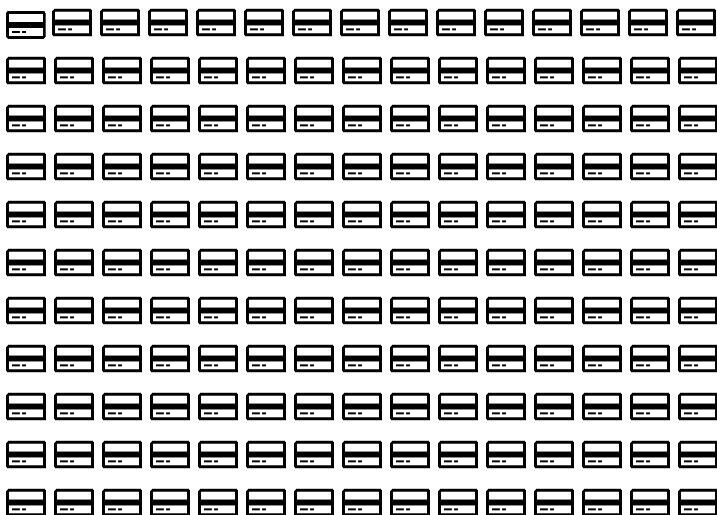
### EDUCATION (10): 2.9%



### ENGINEERING (10): 2.9%



### FINANCE (165): 48.2%



### GOVERNMENT (2): 0.6%



### HEALTHCARE (3): 0.9%



### HOSPITALITY/LEISURE/SPORTS (3): 0.9%



### INFORMATION TECHNOLOGY (14): 4.1%



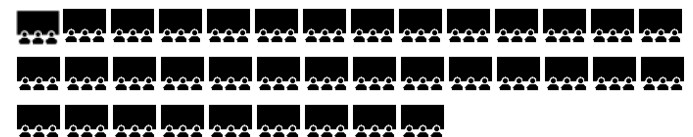
### INSURANCE (4): 1.2%



### MANAGEMENT (13): 3.8%



### MARKETING (37): 10.8%



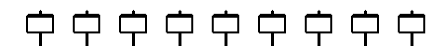
### NONPROFIT (3): 0.9%



### OTHER (3): 0.9%



### REAL ESTATE (9): 2.6%



### SCIENTIFIC RESEARCH (10): 2.9%



# SUMMER 2017 EXPERIENCE REPORT

## Wharton Undergraduate Class of 2019



### MONTHLY SALARY BY INDUSTRY

Based on 207 responses of students indicating full-time employment, industry and salary. Includes salaries from abroad. Does not include stipends.

INDUSTRY (#)	%	AVERAGE MONTHLY SALARY	MEDIAN MONTHLY SALARY	MONTHLY SALARY RANGE
Accounting (1)	0.5%	*	*	*
Communications (10)	4.8%	\$2,219	\$2,160	\$1,200 - \$4,000
Consulting (9)	4.3%	\$3,430	\$2,500	\$1,000 - \$6,777
Design (1)	0.5%	*	*	*
Education (5)	2.4%	\$1,864	\$1,920	\$1,000 - \$3,000
Energy (1)	0.5%	*	*	*
Financial Services (106)	51.2%	\$3,718	\$3,280	\$200 - \$8,750
Healthcare (4)	1.9%	\$2,000	\$1,900	\$1,400 - \$2,800
Hospitality/Leisure/Sports (7)	3.4%	\$2,606	\$2,080	\$960 - \$5,000
Insurance (8)	3.9%	\$3,640	\$3,820	\$2,960 - \$4,480
Manufacturing (11)	5.3%	\$2,727	\$2,560	\$1,000 - \$5,000
Nonprofit (5)	2.4%	\$1,626	\$1,650	\$1,200 - \$2,000
Real Estate (9)	4.3%	\$2,692	\$2,400	\$1,100 - \$5,600
Retail (5)	2.4%	\$1,582	\$935	\$400 - \$4,000
Technology (22)	10.6%	\$3,760	\$3,280	\$1,250 - \$8,000
Transportation (3)	1.4%	\$2,020	\$2,000	\$1,500 - \$2,560

\* Salary statistics not reported for categories with less than 3 respondents.



### SUMMER JOBS AND INTERNSHIPS REPORTED

Includes information for 343 students with name and location of their employers along with job titles. List organized by industry.



#### ACCOUNTING (1.2%)

EY Advisory Services, Digital Strategy, Analyst Intern, Tel Aviv, Israel  
PwC, Advisory - Consulting Practice, Intern, Hong Kong, China  
PwC, Data Analyst, Amman, Jordan  
KPMG, Strategy Consulting Intern, Singapore



#### COMMUNICATIONS (4.7%)

Amal International Solutions, Marketing Associate, Philadelphia, PA  
CBS Interactive, Business Intelligence Analyst, New York, NY  
CNN, Anderson Cooper 360, Intern, New York, NY  
Entree Health, Payer Strategy, Strategy Intern, New York, NY  
Fox News Channel, Sales and Planning, College Associate, New York, NY  
G3 Partners, Marketing Strategy Intern, Seoul, Republic of Korea  
Global Marketing Associates, Summer Intern, Philadelphia, PA  
Kepler Group, Client Solutions Analyst, New York, NY  
Marvel Entertainment, Business Intelligence, Analytics Intern, New York, NY  
NBCUniversal, Digital Advertising Growth Strategy, Advertising Sales Intern, New York, NY  
NBCUniversal, Parks & Resorts, Corporate Finance Intern, Universal City, CA  
NBCUniversal Media, LLC, Corporate Insights and Strategy, Intern, Philadelphia, PA  
Oath, RYOT -- Internal Creative Agency, Business Strategy Intern, New York, NY  
Rebuild Group, Intern, Detroit, MI  
The Land of Not, Author & Founder, Lancaster, PA  
Twentieth Century Fox, Catalog Division, Digital Marketing Intern, Los Angeles, CA



## **CONSULTING (4.1%)**

Accenture, Strategy & Operations, Summer Intern, Barcelona, Spain  
Boston Consulting Group, Summer Associate, Los Angeles, CA  
FALCONI, Management Consultant, Sao Paulo, Brazil  
FALCONI, Summer Analyst, Sao Paulo, Brazil  
FLM Harvestxc, Business Analyst Intern, Minneapolis, MN  
Italia Innovation Program, Food & Wine, Design Consultant, Treviso, Italy  
Korn Ferry Hay Group, Executive Pay and Governance, Intern, Philadelphia, PA  
LiquidHub, Strategy Studio, Business Strategy Intern, Wayne, PA  
McKinsey & Co., Business Analyst, Mexico City, Mexico  
McKinsey & Co., China Sourcing Center, CIG/RIG, Summer Research Intern, Shanghai, China  
McKinsey & Co., Sophomore Summer Business Analyst, Washington, DC  
McKinsey & Co., Summer Business Analyst, Philadelphia, PA  
The Gabriel Institute, Business Operations Intern, Philadelphia, PA  
Whitman Insight Strategies, Intern, New York, NY

## **DESIGN (0.3%)**

HDR, Treasury, Accounting/Finance Intern, Omaha, NE

## **EDUCATION (6.4%)**

Boston University – Amyloidosis Center, Research Assistant, Boston, MA  
HKU CSE, Fellow, Hong Kong, China  
London Business School, Research Assistant, London, UK  
University of Pennsylvania – Bioengineering, Research Assistant, Philadelphia, PA  
University of Pennsylvania – Cinema Studies Department, Research Assistant, Philadelphia, PA  
University of Pennsylvania – Department Not Provided, Research Assistant, Philadelphia, PA  
University of Pennsylvania – Holzbaur Lab, Research Assistant, Philadelphia, PA  
University of Pennsylvania – Leonard Davis Institute of Health Economics, Research Assistant, Philadelphia, PA  
University of Pennsylvania – Leonard Davis Institute of Health Economics, SUMR Scholar, Philadelphia, PA  
University of Pennsylvania – Management Department, Research Assistant, Philadelphia, PA  
University of Pennsylvania – Netter Center, Sports and Games Associate, Philadelphia, PA  
University of Pennsylvania – Nursing School, Center for Healthcare, Summer Program Student, Philadelphia, PA  
University of Pennsylvania – Operations, Information, Decisions Department, Research Assistant, Philadelphia, PA  
University of Pennsylvania – Penn Wharton Public Policy Initiative, Research Assistant, Philadelphia, PA  
University of Pennsylvania – Student Federal Credit Union, Credit Summer Manager, Philadelphia, PA  
University of Pennsylvania – Visual Studies, Research Assistant, Philadelphia, PA  
University of Pennsylvania – Wharton LEAD Program, Head Residential Teaching Advisor, Philadelphia, PA  
University of Pennsylvania – Wharton LEAD Program, Residential Team Advisor, Philadelphia, PA  
University of Pennsylvania – Wharton Social Impact Initiative, Summer Research Fellow, Philadelphia, PA  
University of Pennsylvania – Wharton Sports Business Academy, Head Residential Teaching Assistant, Philadelphia, PA  
University of Pennsylvania – Zell Lurie Center, Real Estate, Research Assistant, Philadelphia, PA  
Weill Cornell, Neuro-oncology, Research Intern, New York, NY

## **ENERGY/ENVIRONMENT (0.9%)**

General Electric, Performance Optimization Intern, Schenectady, NY  
Innogy, B2C Innovation, Data Engineering Intern, Essen, Germany  
Sealed, Inc., Business Development Intern, New York, NY

## **FINANCE (48.7%)**

### **DIVERSIFIED FINANCIAL SERVICES (including commercial/retail banking): 5.5%**

Berkadia, Transformation Intern, Ambler, PA  
BNP Paribas, Corporate and Institutional Banking, Summer Analyst, New York, NY

BNY Mellon, Broker-Dealer Services, Summer Analyst, Jersey City, NJ  
 Byline Bank, Solution Services, Intern, Chicago, IL  
 Capital One, Business Analyst Intern, McLean, VA  
 Capital One, Credit Card, Business Analyst, McLean, VA  
 Capital One, CreditWise Product Team, Analyst Intern, McLean, VA  
 Capital One, Product & Marketing, Business Analyst, McLean, VA  
 Edelweiss Group, Global Asset Management, Quantitative Summer Analyst, Mumbai, India  
 Huntington National Bank, IT Finance, Financial Analyst Intern, Columbus, OH  
 Mastercard, Center for Inclusive Growth, Intern, Purchase, NY  
 Mastercard, Finance/Global Supply Chain Supplier Risk Management, Intern, Purchase, NY  
 Mastercard, Franchise Development, Intern, Purchase, NY  
 PNC Financial Services, Asset Management Group (AMG), Wealth Management Intern, Philadelphia, PA  
 Reinvestment Fund, Lending and Investments, Summer Analyst, Philadelphia, PA  
 Rialto Mortgage Finance, Summer Analyst, New York, NY  
 Santander Bank, Sales Control & Management, Analyst Intern, Frankfurt, Germany  
 Strategic Rail Finance, Finance Intern, Philadelphia, PA  
 Welab Holdings, Growth Intern, Hong Kong, China

#### **HEDGE FUND: 5.2%**

Arena, Structured Finance Analyst, New York, NY  
 Beach Point Capital Management, Investment Analyst Intern, Santa Monica, CA  
 DLD Asset Management, Equity Options/Convertible Bonds, Summer Analyst, New York, NY  
 Foxhill Capital, Summer Analyst, Princeton, NJ  
 Hedge Fund (Employer Not Disclosed), Summer Analyst, New York, NY  
 Marathon Asset Management, Leveraged Loans, Intern, New York, NY  
 Marshall Wace, Investor Relations, Investor Services Analyst, New York, NY  
 Marshall Wace, Operations Intern, New York, NY  
 Merus Global Investments, Trading Intern, New York, NY  
 Oak Hill Advisors, US Credit, Summer Analyst, New York, NY  
 P. Schoenfeld Asset Management, Distressed Credit, Summer Analyst, New York, NY  
 P. Schoenfeld Asset Management, Special Situations, Summer Analyst, New York, NY  
 Peregrine Group, Investments, Intern, Dallas, TX  
 Romero Capital, Equity Research Analyst, New York, NY  
 Tourbillon Capital Partners, Quantitative Team, Summer Analyst, New York, NY  
 Truffle Hound Capital, Securities Analyst Intern, Bethesda, MD  
 Tudor Investment Corp., Long/Short Trading, Hedge Fund Summer Analyst, Greenwich, CT  
 XLP Capital, Summer Intern, New York, NY

#### **INVESTMENT BANKING/BROKERAGE: 15.7%**

Asia Plus Securities, Investment Research Analyst, Bangkok, Thailand  
 Bank of America Merrill Lynch, Global Industrials, Summer Analyst, New York, NY  
 Bank of America Merrill Lynch, Mergers & Acquisitions Group, Investment Banking Summer Analyst, New York, NY  
 Bank of America Merrill Lynch, Global Wealth & Investment Management Intern, New York, NY  
 Bank of America Merrill Lynch, Tech Coverage (IB), Summer Analyst, Palo Alto, CA  
 Bank of America Merrill Lynch, Technology Analyst, Jersey City, NJ  
 BMO Harris Bank, Business Banking Intern, Chicago, IL  
 Chardan Capital Markets, Banking, Summer Intern, New York, NY

Citi, Institutional Clients Group, Sophomore Leadership Program, New York, NY  
 Citi, Institutional Clients Group, Summer Analyst, Seoul, Republic of Korea  
 Credit Suisse, Credit Investment Group, Summer Analyst, New York, NY  
 Credit Suisse, Mergers & Acquisitions, Summer Analyst, New York, NY  
 Deutsche Bank, Global Healthcare Investment Banking, Summer Analyst, New York, NY  
 Deutsche Bank, Tech, Business Analyst, New York, NY  
 Employer Name Not Provided, Mergers and Acquisitions, Summer Analyst, New York, NY  
 Global Healthcare Advisors, Summer Analyst, Miami, FL  
 Goldman Sachs, GSAM, Summer Analyst, New York, NY  
 Goldman Sachs, Investment Banking, Summer Analyst, New York, NY  
 Goldman Sachs, Investment Banking Summer Analyst, New York, NY  
 Goldman Sachs, Investment Management Division - Private Wealth Management, Summer Analyst, Miami, FL  
 Goldman Sachs, Technology, Media, and Telecommunications, Investment Banking Summer Analyst, San Francisco, CA  
 Hermes Capital Advisors, LLC, Investment Banking Summer Analyst, New York, NY  
 Industrial and Commercial Bank of China, Investment Banking Department, Intern, Shanghai, China  
 J.P. Morgan, Energy, Summer Analyst, New York, NY  
 J.P. Morgan, Global Investment Opportunities, Summer Analyst GIO, New York, NY  
 J.P. Morgan, Investment Banking Credit Analyst, New York, NY  
 J.P. Morgan, Markets Summer Analyst, Los Angeles, CA  
 J.P. Morgan, Markets - Cross Asset Structuring, Summer Analyst, New York, NY  
 J.P. Morgan, Sales & Trading, Summer Analyst, New York, NY  
 J.P. Morgan, Sales & Trading, Summer Analyst, New York, NY  
 J.P. Morgan, Sales & Trading, Summer Analyst, New York, NY  
 Landmark Ventures, Investment Banking Summer Analyst, New York, NY  
 Lazard, M&A, Financial Advisory Intern, Panama  
 Macquarie, Client Group, Summer Analyst, Philadelphia, PA  
 Merrill Lynch, Private Wealth Management, Summer Analyst, New London, CT  
 Morgan Stanley, Investment Banking Summer Analyst, New York, NY  
 Morgan Stanley, Summer Analyst, Philadelphia, PA  
 Morgan Stanley, Investment Banking Division, Summer Analyst, New York, NY  
 Morgan Stanley, Sales and Trading, Summer Analyst, New York, NY  
 Morgan Stanley, Wealth Management Intern, Port Jefferson, NY  
 Morgan Stanley Huaxin Securities, Corporate Communications, Summer Analyst, Shanghai, China  
 Morgen Evan Advisory Services, M&A, Summer Analyst, Shanghai, China  
 National Australia Bank, Summer Intern, New York, NY  
 NEXT Corporate Finance, Summer Intern, Barcelona, Spain  
 NH Securities, M&A Division, Summer Intern, Seoul, Republic of Korea  
 RBC Capital Markets, Investment Banking, Debt Capital Markets, New York, NY  
 Scotiabank Global Banking and Markets, Financial Institutions Group, Summer Intern, City Not Provided, NY  
 The Sage Group, Mergers and Acquisitions, Investment Banking Summer Analyst, Los Angeles, CA  
 True North Capital Advisors, M & A, Summer Intern, Stamford, CT  
 UBS Financial Services, Financial Sponsors and Leveraged Finance, Investment Banking Summer Analyst, New York, NY  
 UniCredit, Securitised Products, Intern, London, United Kingdom of Great Britain and Northern Ireland  
 Wells Fargo, Investment Banking, Investment Banking Summer Analyst, Charlotte, NC  
 Wells Fargo, Rotations: Regional Investment Banking/Industrials Coverage Group, Investment Banking Summer Analyst, Charlotte, NC  
 Wells Fargo, Wells Fargo Audit Services, Strategy & Operations Intern, Philadelphia, PA

## **INVESTMENT MANAGEMENT/COUNSEL: 10.2%**

Academy Financial Advisors, Planning Department, Assistant Financial Advisor, Towson, MD  
Arena Investors, LP, Summer Analyst, New York, NY  
Arena Investors, LP, Corporate Private Credit Intern, New York, NY  
Artisan Partners LLP, Global Value, Junior Analyst, San Francisco, CA  
Auriga USA, Residential Mortgage Backed Securities, Trading Intern, New York, NY  
Auriga USA, Sales & Trading, Intern, New York, NY  
Bessemer Trust, Intern, Naples, FL  
Brandywine Global Investment Management, Fixed Income, High Yield Analyst, Philadelphia, PA  
Chicago Mercantile Exchange, Risk Management Policy Intern, Chicago, IL  
CION Investments, Summer Analyst, New York, NY  
Colchester Global Investors, Portfolio Management, Summer Analyst, London, United Kingdom of Great Britain and Northern Ireland  
Copeland Capital, Equity Research, Analyst, Philadelphia, PA  
D.B. Root Wealth Management, Finance Intern, Pittsburgh, PA  
Employer Name Not Provided, Summer Associate, New York, NY  
Fidelity Investments, High Yield Real Estate, Real Estate Debt Securities Intern, Boston, MA  
Franklin Templeton Investments Management UK - Bucharest Branch, Assistant Research Analyst, Bucharest, Romania  
Glenmede Trust Company, Endowments and Foundations, Intern, Philadelphia, PA  
International Value Advisers, Security Analyst Summer Intern, New York, NY  
KNB, Research and Investment Strategy, Intern, Kuala Lumpur, Malaysia  
Macquarie Investment Management, Summer Analyst: CAO/Distributions, Philadelphia, PA  
Macquarie Investment Management, Fixed Income Sales and Trading, Intern, Philadelphia, PA  
Massachusetts PRIM, Private Equity, Summer Associate, Boston, MA  
MFS Investment Management, Equity Research Intern, Boston, MA  
PEAK6, Trading Intern, Chicago, IL  
Pinpoint Investment Advisors, Portfolio Analytics, Summer Analyst, Shanghai, China  
Private Vista LLC, Wealth Management Intern, Chicago, IL  
SEI Investment Company, Investment Management Summer Intern, Philadelphia, PA  
T. Rowe Price, Technology, Media & Telecom, Equity Research Summer Intern, Baltimore, MD  
TCW, Direct Lending, Summer Analyst, Los Angeles, CA  
TD Ameritrade, Investment Products and Guidance, Investment Management Summer Intern, Jersey City, NJ  
THL Credit Advisors LLC, Direct Lending, Summer Intern, New York, NY  
Trust Company of the West, Client Services, Summer Financial Analyst, Los Angeles, CA  
Vanguard Group, Fixed Income Group, Credit Research Summer Analyst, Philadelphia, PA  
West Capital Management, Research, Finance Intern, Philadelphia, PA  
West Capital Management, Wealth Planning, Summer Intern, Philadelphia, PA

## **PRIVATE EQUITY: 9.0%**

Alliance Holdings, Summer Analyst, Philadelphia, PA  
Altamont Capital Partners, Summer Strategy Analyst, Palo Alto, CA  
Apollo Global Management, Summer Analyst, New York, NY  
Apollo Global Management, Financials, Summer Analyst, New York, NY  
Atlas Merchant Capital LLC, Summer Intern, New York, NY  
CDH Investments, Foreign Investments Division, Intern/Analyst, Shanghai, China  
Centerbridge Partners, Credit, Intern, New York, NY  
Current Capital Partners LLC, Summer Analyst, New York, NY  
Ennovance Capital, Summer Analyst, Philadelphia, PA

Entrepreneur Partners, Summer Analyst, Philadelphia, PA  
 Explorer Investments, Private Equity, Summer Analyst, Lisbon, Portugal  
 Franklin Park Associates, Investment & Monitoring, Summer Private Equity Analyst, Bala Cynwyd, PA  
 glendonTodd Capital, Summer Analyst, Dallas, TX  
 HIG Capital, Middle Market Division, Summer Analyst, New York, NY  
 IDG Capital, TMT, Private Equity Analyst, Beijing, China  
 JMI Equity, Summer Analyst, Baltimore, MD  
 LimeTree Capital Partners, Summer Intern, Hong Kong, China  
 LS Capital, Private Equity Summer Analyst, Los Angeles, CA  
 Mekong Capital, Investment Team, Summer Research Intern, Ho Chi Minh City, Vietnam  
 OpenGate Capital, M&A Team, Private Equity Summer Analyst, Los Angeles, CA  
 PAG Asia, Real Estate, Summer Analyst, Tokyo, Japan  
 Paragon Capital Partners, Summer Analyst, Cape Town, South Africa  
 Philmont Capital, Private Equity Summer Analyst, Temecula, CA  
 Standard Chartered Private Equity Managers, Korean Coverage, Private Equity Intern, Seoul, Republic of Korea  
 Star Mountain Capital, Summer Analyst, New York, NY  
 Tailwind Capital, Summer Intern, New York, NY  
 The Arden Group, Acquisition, Summer Analyst, Philadelphia, PA  
 Tradewind Capital Group, Private Equity/Real Estate, Private Equity Intern, Honolulu, HI  
 Transcendent Investment Management, Real Estate Department, Summer Analyst, Aventura, FL  
 Ultra Capital, Private Equity Intern, Radnor, PA  
 Ventus Health Partners, Private Equity, Summer Analyst, Philadelphia, PA

## VENTURE CAPITAL: 2.9%

Amasia, Operations Intern, Singapore, Singapore  
 Battery Ventures, Summer Analyst, Tel Aviv, Israel  
 Glihot Capital Partners, Summer Analyst, Herzliya, Israel  
 Jump Investors, Intern / Business Development Intern, Los Angeles, CA  
 Legend Capital, Media and Entertainment Investment, Summer Analyst, Beijing, China  
 Maverick Ventures, Summer Analyst, Tel Aviv, Israel  
 New Stack Ventures, Summer Analyst, Chicago, IL  
 SeedInvest, Venture Intern, New York, NY  
 SoftBank Investment Advisers, Investment Intern, London, United Kingdom of Great Britain and Northern Ireland  
 Transamerica Ventures, Corporate Venture Capital, Research Analyst, New York, NY



## GOVERNMENT (0.6%)

U.S. House of Representatives, DC Intern, Washington, DC  
 U.S. Securities and Exchange Commission, Division of Corporation Finance, Summer Intern, Washington, DC



## HEALTHCARE (2.6%)

Children's Hospital of Philadelphia, Researcher, Philadelphia, PA  
 Genoa, a QoL Healthcare Company, Telepsychiatry, D2C Clinic Manager/Summer Intern, New York, NY  
 Hospital of the University of Pennsylvania, Cardiovascular, Research Coordinator, Philadelphia, PA  
 Maine Medical Center, Marketing, Data Management Intern, Portland, ME  
 Memorial Sloan Kettering Cancer Center, Gerstner Summer Undergrad Research Program, New York, NY  
 St. Joseph's Medical Center, Accounts Payable, Accounting Intern, Yonkers, NY

Tandem Hospital Partners, Strategy/Finance Intern, Houston, TX  
U.S. Army Institute of Surgical Research, Blood Coagulation Task Area, Research Intern, San Antonio, TX  
Weill Cornell Medicine, Institute for Computational Biomedicine, Artificial Intelligence Intern, New York, NY

## **HOSPITALITY/LEISURE/SPORTS (2.9%)**

Hershey Entertainment & Resorts, Revenue Intern, Hershey, PA  
Julian Krinsky Camps & Programs, Residential Counselor, Philadelphia, PA  
Lettuce Entertain You Enterprises, Wildfire Divisions, Management Intern, Chicago, IL  
LocalAventura, Fellow/Intern, Mexico City, Mexico  
National Football League (NFL), Product Marketing Intern, Culver City, CA  
Philadelphia 76ers, Marketing Intern, Camden, NJ  
Pittsburgh Pirates, Baseball Informatics, Baseball Informatics Intern, Pittsburgh, PA  
RBI, Marketing, Leadership Development Intern, Miami, FL  
Restaurant Brand International, Finance, Zero Based Budgeting Restructuring Summer Analyst, Miami, FL  
Wynn Resorts, Financial Planning & Analysis, Project Staff, Las Vegas, NV

## **INSURANCE (2.3%)**

Aetna, Finance Associate, Hartford, CT  
Aetna, Finance Summer Associate, Hartford, CT  
Aetna, Finance Summer Associate, Hartford, CT  
Aetna, Medical Economics, Actuarial Intern, Hartford, CT  
Cigna, Cigna IFP Dental Pricing, Actuarial Intern, Philadelphia, PA  
Cigna, Actuarial Executive Development Program Intern, Philadelphia, PA  
Cigna, Actuarial Intern, Philadelphia, PA  
MassMutual, Brand Strategy, Early Career Marketing Intern, Springfield, MA

## **LEGAL SERVICES (0.3%)**

Law Office of Inna Fershteyn, P.C., Marketing and Business Development Manager, New York, NY

## **MANUFACTURING (5.0%)**

American Honda, Product Planning Intern, Torrance, CA  
Bristol Myers Squibb, Lead Discovery and Optimization Intern, Princeton, NJ  
Coach, Product Development - Men's Footwear, Product Development Intern, New York, NY  
Coca Cola, Freestyle, Platform Innovation Intern, Atlanta, GA  
Estee Lauder Companies, Global Information Services, GIS Global Business Operations Intern, New York, NY  
Ford Motor Company, Marketing and Communication Intern, Casablanca, Morocco  
General Motors, Sales Service & Marketing Finance, EXCEL Intern, Detroit, MI  
Grupo Kuo, Corporate Finance, Summer Intern, Mexico City, Mexico  
Kite Pharmaceuticals, Research, Intern, Santa Monica, CA  
Lockheed Martin, Intern, Orlando, FL  
MMTC-PAMP, Corporate Treasury, Risk, Intern, New Delhi, India  
PureCircle, Marketing Analytics Intern, Chicago, IL  
Quality Packaging Industries, Line Staff, Tunkhannock, PA  
Regeneron Pharmaceuticals, Regeneron Genetics Center, Research Assistant, Tarrytown, NY  
S'well Bottle, E-Commerce and Digital Strategy Intern, New York, NY

Wazer, Product Engineer, Shenzhen, China  
Westlake Chemical, Accounting Intern, Houston, TX



## NONPROFIT (2.3%)

Bread & Roses, Development, Digital Communications Intern, Philadelphia, PA  
Georgia Hispanic Chamber of Commerce, Marketing, Data Administration & Digital Marketing Intern, Atlanta, GA  
Ladies Professional Golf Association (LPGA) , Sales/Marketing/Research, Strategic Partnerships & Research Intern, Daytona Beach, FL  
Metropolitan Museum of Art, The Cloisters, Education Intern, New York, NY  
Public Health Foundation of India, Health Promotion, Research Analyst Intern, Gurgaon, India  
The Company Lab, Programs Specialist, Chattanooga, TN  
The Women's Foundation of Colorado, Development Intern, Denver, CO  
YMA Fashion Scholarship Fund, Social Media & Marketing Intern, New York, NY



## REAL ESTATE (3.2%)

Brickman, Acquisitions, Summer Analyst, New York, NY  
Brookfield Property Group, Strategic Initiatives, Analyst, New York, NY  
CBRE, Capital Markets, Intern, Norfolk, VA  
Greystone, Corporate Finance, Summer Analyst, New York, NY  
JLL, Capital Markets - Investment Sales, Summer Intern, New York, NY  
Mitsui Fudosan America, Commercial Real Estate Acquisitions/Development Intern, New York, NY  
Pyramid Management Group, Finance, Accounting, Capital Markets, Finance Intern, Syracuse, NY  
Rubenstein Partners, Real Estate Summer Analyst, Philadelphia, PA  
Starwood Retail Partners, Finance & Investments, Summer Analyst, Chicago, IL  
Starwood Retail Partners, Financial Planning and Analysis Intern, Chicago, IL  
White Star Real Estate, Finance Summer Intern, Warsaw, Poland



## RETAIL (2.0%)

Balsam Brands, Strategy, Business Development Analyst, Redwood City, CA  
Hawthorne, Business Management, Product Manager, New York, NY  
Macy's, Store Management Intern, Philadelphia, PA  
NEU Retail LLC, Operations Intern, Philadelphia, PA  
Walmart Corporate Office, Summer Internal Consultant, Mexico City, Mexico  
Wayfair, Business Intelligence Intern, Boston, MA  
Wins Lei Tai Sun, N/A, Intern, Hong Kong, China



## TECHNOLOGY (11.4%)

App Annie, Marketing & Sales Consultant, Singapore  
Applied Materials, Corporate Communications and Marketing, Public Relations Intern, Santa Clara, CA  
Atomic, Marketing Intern/Startup Consultant, San Francisco, CA  
Bentley Systems, EcTech, Software Engineering Intern, Philadelphia, PA  
Bloomberg LP, Bloomberg Intelligence, Equity Research Summer Analyst, Princeton, NJ  
Bloomberg LP, Bloomberg Intelligence, Summer Equity Research Intern, Princeton, NJ  
Broomstick Wedding Co., Content Manager, Philadelphia, PA  
busuu, Institutional Sales Intern, London, United Kingdom of Great Britain and Northern Ireland  
CB Insights, Research Analyst Intern, New York, NY

Cisco, Strategy & Sales Intern, Herndon, VA  
Electronic Arts (EA), EA Mobile, Product Management Intern, Redwood City, CA  
ExecOnline, Program Intern, New York, NY  
Expedia Inc, Product, Analytics Intern, San Francisco, CA  
Facebook, Facebook Pages, Data Analytics Intern, Menlo Park, CA  
Flagship, Growth, Summer Data Analyst, Philadelphia, PA  
Google, Technical Solutions Consultant, New York, NY  
Google, Geo Hardware, Mechanical Engineering Intern, Mountain View, CA  
Google, Software Engineer, Tools, and Infrastructure, Engineering Practicum Intern, Shanghai, China  
Merlin Solar, Product Development Engineer, San Jose, CA  
Northtraine, Data Science Intern, Melbourne, Australia  
OP.GG, Business Development Intern, Seoul, Republic of Korea  
Outcome Health, Product Development, Market and Strategy Analyst, New York, NY  
Palantir, Business Development, Forward Deployed Engineer Intern, New York, NY  
PayPal, Intern, San Jose, CA  
Proscia Inc, Business Development and Strategy Intern, Baltimore, MD  
Riskval Financial Solutions, Quantitative Developer, New York, NY  
Sailo, Intern, New York, NY  
Seagate Technology, Corporate Finance Intern, Cupertino, CA  
Siemens, R&D, Summer Software Engineering Intern, Charlotte, NC  
Siftify, Growth Intern, San Francisco, CA  
SurveyMonkey, Engineering, Quality Assurance Engineering Intern, San Mateo, CA  
Tavour, End-to-End Product Developer, Seattle, WA  
Teamworks, Intern, Buenos Aires, Argentina  
Trading Technologies, Product Management Summer Analyst, Chicago, IL  
Twine Labs, Business Summer Analyst, Palo Alto, CA  
Verizon, Network Operations, Software Engineering Intern, Philadelphia, PA  
VolkScience, Product / Data Analytics Intern, Mountain View, CA  
Xignite, Software Development Intern, San Mateo, CA  
Yelp, Inc., Product Manager, San Francisco, CA



## **TRANSPORTATION (0.9%)**

FGX International Shipping Center, Dock Worker, Providence, RI  
NFI Industries, Financial Analyst, Cherry Hill, NJ  
United Parcel Service (UPS), US International (US Exports), International Marketing Intern, Atlanta, GA



# SUMMER 2017 EXPERIENCE REPORT WHARTON UNDERGRADUATE CLASS OF 2020 - RISING SOPHOMORES

## SECTIONS

[Primary Summer Activity](#) | [Top Employers](#) | [Month Offer Received](#) | [Popular Internship Cities](#)  
[Method of Obtaining Offer Accepted](#) | [Geographic Internship Distribution](#)  
[Other Summer Activity](#) | [Hours Worked per Week](#) | [Duration of Employment](#) | [Average Salary](#)  
[Job Functions of Wharton Interns](#) | [Monthly Salary by Industry](#) | [Summer Jobs/Internships Held](#)



## METHODOLOGY

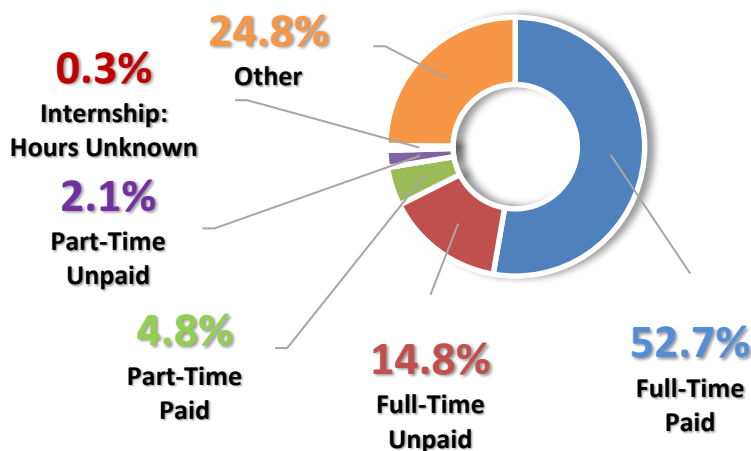
Students were contacted with several email requests to complete the survey and responses were collected using an online survey between August 2017 and December 2017. A total of 330 responses were received from the Wharton Undergraduate Class of 2020 resulting in a 51.6% response rate.



# SUMMER 2017 EXPERIENCE REPORT

## Wharton Undergraduate Class of 2020

### PRIMARY SUMMER ACTIVITY



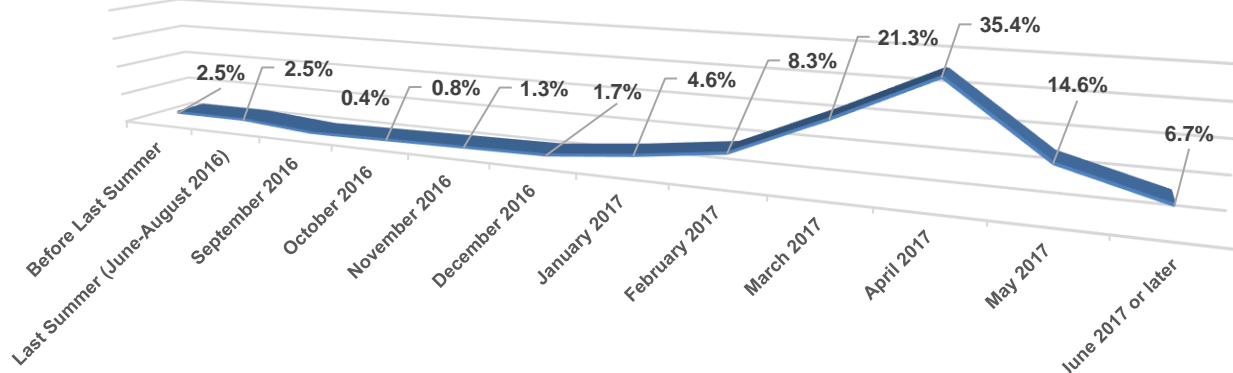
PRIMARY SUMMER ACTIVITY	2017	2016
Full-Time Paid	52.7%	52.7%
Full-Time Unpaid	14.8%	15.3%
Part-Time Paid	4.8%	9.9%
Part-Time Unpaid	2.1%	1.4%
Internship - Hours Unknown	0.6%	0.9%
Other	24.8%	19.8%
Class Size	640	685
Surveys Returned	330	222

**22%**

Received offer  
before March 2017

### MONTH OFFER RECEIVED

Based on 240 responses



### MOST POPULAR INTERNSHIP CITIES

Including cities where at least 3 students interned

Philadelphia: 58	Singapore: 4
New York: 21	Toronto: 4
Washington (DC): 10	Dallas: 3
Beijing: 5	Denver: 3
Hong Kong: 5	London: 3
Shanghai: 5	Seoul: 3
Chicago: 4	Vancouver: 3
Los Angeles: 4	

### TOP EMPLOYERS

Employers hiring 2 or more students

University of Pennsylvania: 37
Securities & Exchange Commission: 4
Julian Krinsky Camps & Programs: 3
KPMG: 3
Capital One: 2
CBRE: 2
Children's Hospital of Penn: 2
Deloitte: 2
Richardson GMP: 2

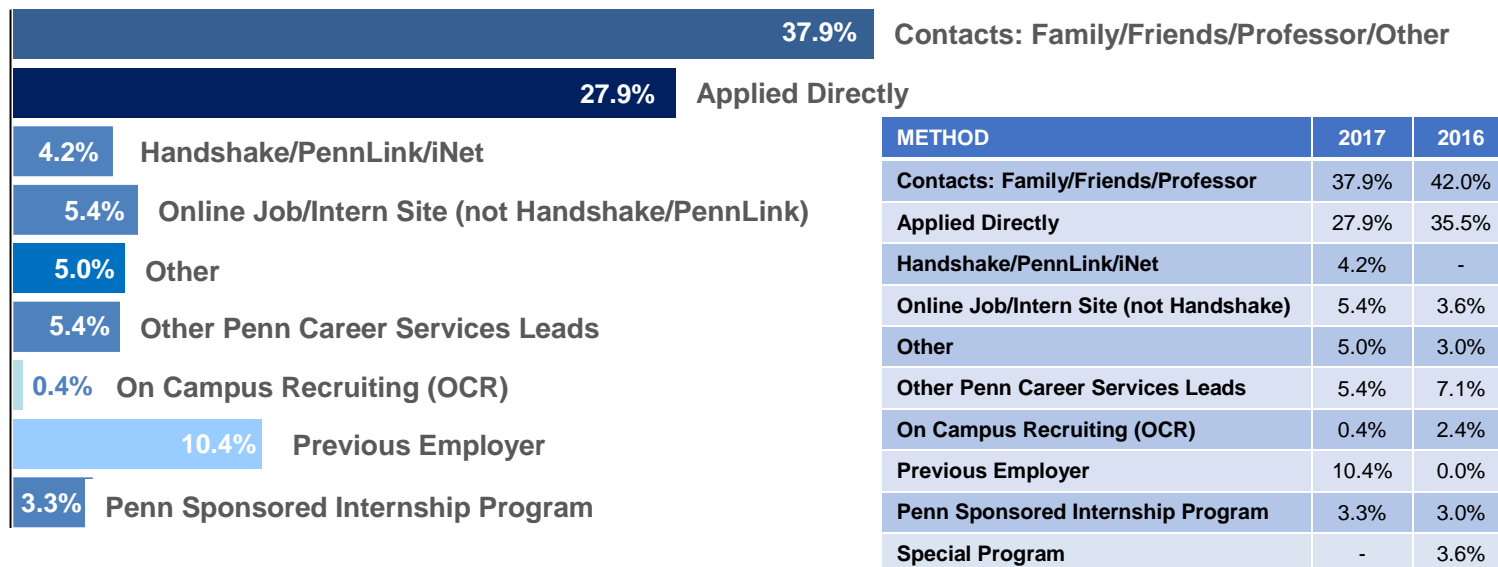
# SUMMER 2017 EXPERIENCE REPORT

## Wharton Undergraduate Class of 2020



### METHOD OF OBTAINING OFFER ACCEPTED

Based on 240 responses

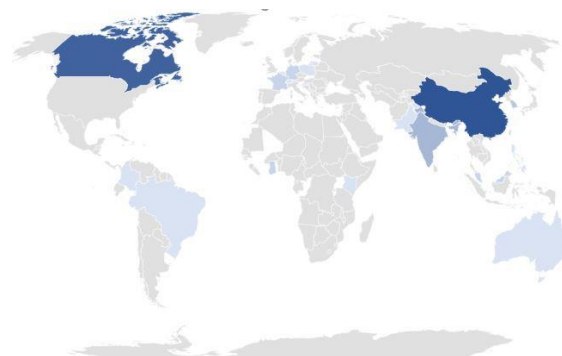
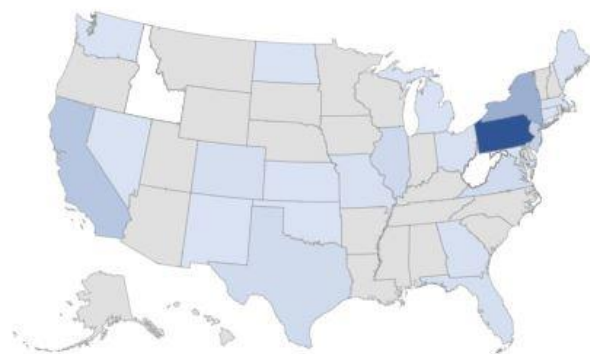


### SUMMER JOB AND INTERNSHIP LOCATIONS

Based on 244 responses

#### UNITED STATES

STATE (#)	%	STATE (#)	%
California (15)	6.1%	Missouri (2)	0.8%
Colorado (3)	1.2%	Nevada (1)	0.4%
Connecticut (1)	0.4%	New Jersey (10)	4.1%
District of Columbia (10)	4.1%	New Mexico (1)	0.4%
Florida (3)	1.2%	New York (27)	11.1%
Georgia (2)	0.8%	North Dakota (1)	0.4%
Idaho (1)	0.4%	Ohio (2)	0.8%
Illinois (6)	2.5%	Oklahoma (1)	0.4%
Kansas (1)	0.4%	Pennsylvania (72)	29.5%
Maine (1)	0.4%	Texas (5)	2.0%
Maryland (1)	0.4%	Virginia (5)	2.0%
Massachusetts (2)	0.8%	Washington (1)	0.4%
Michigan (1)	0.4%		



#### INTERNATIONAL/U.S. TERRITORIES

COUNTRY (#)	%	COUNTRY (#)	%
Antigua/Barbuda (1)	0.4%	Lithuania (1)	0.4%
Australia (1)	0.4%	Malaysia (2)	0.4%
Brazil (1)	0.4%	Nicaragua (1)	0.4%
Canada (10)	4.9%	Pakistan (1)	0.4%
China/Hong Kong (16)	6.6%	Philippines (1)	0.4%
Colombia (1)	0.4%	Poland (1)	0.4%
Croatia (1)	0.4%	Puerto Rico (1)	0.4%
France (2)	0.8%	Republic of Korea (3)	1.2%
Germany (2)	0.8%	Singapore (4)	1.6%
Ghana (2)	0.8%	Switzerland (1)	0.4%
India (4)	1.6%	Thailand (1)	0.4%
Ireland (1)	0.4%	United Arab Emirates (2)	0.4%
Israel (4)	1.6%	U.K./Great Britain (3)	1.2%
Kenya (1)	0.4%		



**28.3%**  
Worked abroad

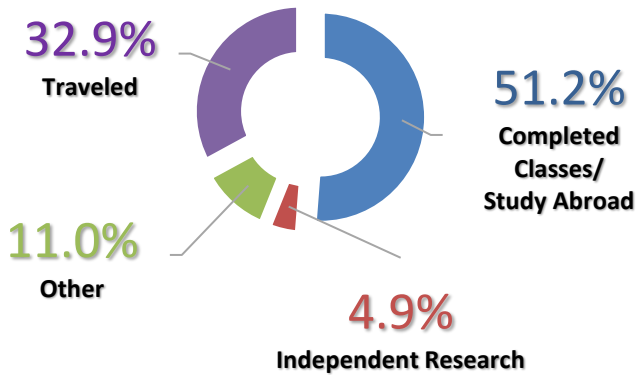
# SUMMER 2017 EXPERIENCE REPORT

## Wharton Undergraduate Class of 2020



### OTHER SUMMER ACTIVITY

Based on 82 responses from students not pursuing employment



ACTIVITY	2017	2016
Completed Classes/Study Abroad	51.2%	54.5%
Independent Research	4.9%	6.8%
Other	6.3%	13.6%
Traveled	32.9%	25.0%
% of Survey Respondents	24.8%	19.8%
# of Respondents	82	44



# 75.2%

Employed in Summer 2017



### HOURS WORKED PER WEEK

**FULL-TIME** (30+ HOURS PER WEEK)

Based on 220 responses

**43** AVERAGE PER WEEK  
**30-100** RANGE

**PART-TIME** (LESS THAN 30 HOURS PER WEEK)

Based on 21 responses

**20** AVERAGE PER WEEK  
**5-28** RANGE



### DURATION OF EMPLOYMENT

Minimum of 3 weeks

**FULL-TIME**

Based on 219 responses

**9** WEEKS (AVERAGE)  
**3-16** RANGE

**PART-TIME**

Based on 22 responses

**10** WEEKS (AVERAGE)  
**4-15** RANGE



### AVERAGE MONTHLY SALARY

Salary statistics include positions outside U.S. Does not include stipends.

**FULL-TIME**

Based on 106 responses

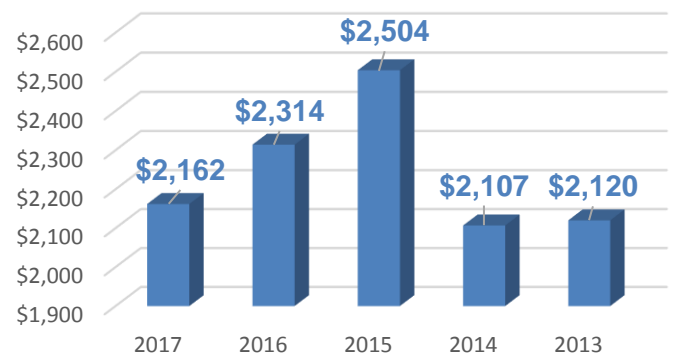
**\$2,162**

**PART-TIME**

Based on 13 responses

**\$973**

AVERAGE FULL-TIME MONTHLY SALARY TRENDS



# SUMMER 2017 EXPERIENCE REPORT

Wharton Undergraduate – Class of 2020



## JOB FUNCTIONS OF WHARTON INTERNS

Based on 240 responses. Includes full-time and part-time positions.

**ACCOUNTING (7): 2.9%**



**ARTS/CULTURE (1): 0.4%**



**COMMUNICATIONS (10): 4.2%**



**CONSULTING (17): 7.1%**



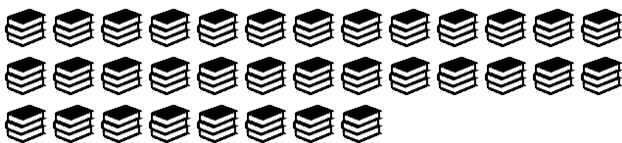
**DATA SCIENCE (10): 4.2%**



**ECONOMICS (2): 0.8%**



**EDUCATION (34): 14.2%**



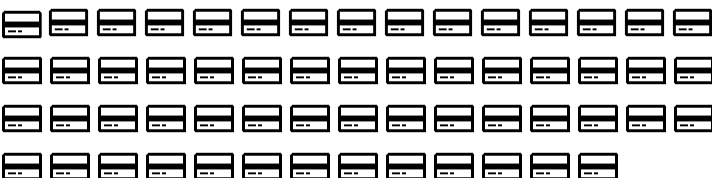
**ENERGY/ENVIRONMENT (1): 0.4%**



**ENGINEERING (5): 2.1%**



**FINANCE (58): 24.2%**



**GOVERNMENT (6): 2.5%**



**HEALTHCARE (5): 2.1%**



**HOSPITALITY/LEISURE/SPORTS (7): 2.9%**



**INFORMATION TECHNOLOGY (9): 3.8%**



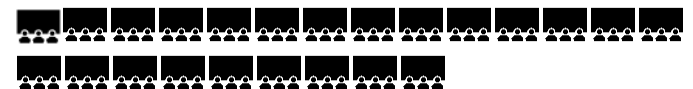
**LAW (1): 0.4%**



**MANAGEMENT (15): 6.3%**



**MARKETING (23): 9.6%**



**NONPROFIT (10): 4.2%**



**OTHER (3): 1.3%**



**REAL ESTATE (8): 3.3%**



**SCIENTIFIC RESEARCH (8): 3.3%**



# SUMMER 2017 EXPERIENCE REPORT

## Wharton Undergraduate Class of 2020



### MONTHLY SALARY BY INDUSTRY

Based on 103 responses of students indicating full-time employment, industry and salary. Includes salaries from abroad. Does not include stipends.

INDUSTRY (#)	%	AVERAGE MONTHLY SALARY	MEDIAN MONTHLY SALARY	MONTHLY SALARY RANGE
Accounting (2)	1.9%	*	*	*
Communications (1)	1.0%	*	*	*
Consulting (4)	3.9%	\$2,035	\$1,950	\$1,038 - \$3,200
Education (14)	13.6%	\$2,372	\$2,170	\$1,400 - \$5,000
Energy (2)	1.9%	*	*	*
Financial Services (31)	30.1%	\$2,441	\$1,800	\$234 - \$8,000
Government (5)	4.9%	\$1,721	\$1,500	\$545 - \$2,700
Healthcare (5)	4.9%	\$1,800	\$1,800	\$1,280 - \$2,400
Hospitality/Leisure/Sports (5)	4.9%	\$1,276	\$1,110	\$1,050 - \$1,920
Insurance (1)	1.0%	*	*	*
Manufacturing (6)	5.8%	\$2,523	\$2,650	\$942 - \$3,500
Nonprofit (4)	3.9%	\$1,735	\$1,850	\$1,000 - \$2,240
Real Estate (5)	4.9%	\$1,600	\$1,500	\$900 - \$2,400
Retail (3)	2.9%	\$2,067	\$2,000	\$1,800 - \$2,400
Technology (13)	12.6%	\$2,597	\$2,720	\$200 - \$4,200
Transportation (2)	1.9%	*	*	*

\* Salary statistics not reported for categories with less than 3 respondents.

# SUMMER JOBS AND INTERNSHIPS REPORTED

Includes information for 245 students with name and location of their employers with job titles. List is organized by industry.

## ACCOUNTING (1.6%)

Grant Thornton, Transaction Advisory Services, Intern, Shanghai, China  
KPMG, Accounting Advisory Intern, Managua, Nicaragua  
KPMG, Audit, Position Title Not Provided, Munich, Germany  
Pannell Kerr Forster, Accounting, Position Title Not Provided, St. John's, Antigua and Barbuda

## COMMUNICATIONS (2.0%)

Allied Integrated Marketing, Publicity and Promotions, Office Intern, Washington, DC  
Calibrate Marketing, Digital Marketing Intern, Springfield, MO  
Citizen Pictures, Development Assistant, Denver, CO  
DiMassimo Goldstein, Strategy Intern, New York, NY  
The Richards Group, Brand Planning Intern, Dallas, TX

## CONSULTING (6.1%)

Accenture, Resources & Utilities Intern, Bogota, Colombia  
Boston Consulting Group, Research Analyst, Seoul, Republic of Korea  
CollegeVine, Operations, Product Development Intern, Cambridge, MA  
Deloitte, Advisory Innovation Team, Intern, Bangalore, India  
Deloitte, T3, Audit & Assurance Intern, Hong Kong, China  
Deloitte East Africa Ltd, Risk Advisory, Intern, Nairobi, Kenya  
Employer Name Not Provided, Position Title Not Provided, New York, NY  
Francis Biddle International, Position Title Not Provided, Vista, CA  
ILC Africa, Intern, Accra, Ghana  
Ipsos, Qualitative Department, Summer Intern, Shanghai, China  
KPMG, Advisory Services, Management Consulting Intern, Karachi, Pakistan  
Lipincott, Strategy Consultant Intern, Hong Kong, China  
Pennsylvania Small Business Development Center, Summer Finance Intern, Philadelphia, PA  
Siegel+Gale, Strategy Division, Summer Strategy Analyst, Shanghai, China  
Whitmer & Worrall LLC, Intern, Washington, DC

## DESIGN (0.4%)

Valencia Key, Marketing Intern, Philadelphia, PA

## EDUCATION (18.0%)

BSD Code Academy, Intern, Bryn Mawr, PA  
Drexel University - College of Medicine, Neurobiology & Anatomy, Research Assistant, Philadelphia, PA  
Indian School of Business, Research Associate, Hyderabad, India  
INSEAD, Marketing Department, Research Associate, Fontainebleau, France  
Julian Krinsky Camps & Programs, Head Residential Teaching Assistant, King of Prussia, PA  
Julian Krinsky Camps & Programs, Residential Teaching Advisor, Philadelphia, PA  
Julian Krinsky Camps & Programs, Leadership in the Business World, Residential Team Advisor/Teaching Asst, King of Prussia, PA  
Julian Krinsky Camps & Programs - Wharton Moneyball Academy, Moneyball Residential Team Advisor, Philadelphia, PA  
Julian Krinsky Camps & Programs - Wharton School, Residential Teaching Advisor, Philadelphia, PA  
Kaizen Learning Center, Tutor, Exton, PA  
Nanyang Technological University, Materials Science and Engineering, Research Assistant, Singapore  
Steppingstone Scholars, Inc., Teaching Assistant, Philadelphia, PA  
University College Dublin, Business Analytics, Research Assistant, Dublin, Ireland  
University College London School of Management, Research Asst., London, United Kingdom of Great Britain and Northern Ireland  
University of Pennsylvania, Research Assistant, Philadelphia, PA  
University of Pennsylvania - Law School, Research Assistant, Philadelphia, PA  
University of Pennsylvania - Computational Neuroscience, Research Intern, Philadelphia, PA  
University of Pennsylvania - Department of Biology, Research Assistant, Philadelphia, PA  
University of Pennsylvania - Facilities and Real Estate Services, Sustainability Intern, Philadelphia, PA  
University of Pennsylvania - GRASP Labs, Teaching Assistant, Philadelphia, PA  
University of Pennsylvania - James Aguirre Lab, Astronomy, Research Assistant, Philadelphia, PA  
University of Pennsylvania - Knowledge at Wharton, Residential Teaching Assistant, Philadelphia, PA  
University of Pennsylvania - Law School, Penn Program on Regulation, Research Assistant, Philadelphia, PA  
University of Pennsylvania - LEAD Summer Business Program, Residential Teaching Assistant, Philadelphia, PA  
University of Pennsylvania - Leadership in the Business World, Residential Teaching Assistant, Philadelphia, PA  
University of Pennsylvania - Legal Studies and Business Ethics Dept., Research Assistant, Philadelphia, PA  
University of Pennsylvania - Management and Technology Summer Institute, Residential and Teaching Assistant, Philadelphia, PA



University of Pennsylvania - Management Department, Research Assistant, Philadelphia, PA  
 University of Pennsylvania - Management Department, Research Assistant, Philadelphia, PA  
 University of Pennsylvania - Management Department, Research Assistant, Philadelphia, PA  
 University of Pennsylvania - Netter Center, Entrepreneurship Mentor, Philadelphia, PA  
 University of Pennsylvania - Office of Investments, Investment Intern, Philadelphia, PA  
 University of Pennsylvania - Perelman School of Medicine, Microbiology, Summer Researcher, Philadelphia, PA  
 University of Pennsylvania - Platt Lab, Marketing and Neuroscience, Undergraduate Research Assistant, Philadelphia, PA  
 University of Pennsylvania - Political Science Department, Research Assistant, Philadelphia, PA  
 University of Pennsylvania - Sol C. Snider Entrepreneurial Research Center, Research Assistant, Philadelphia, PA  
 University of Pennsylvania - The LEAD Program at Wharton, Residential Teaching Advisor, Philadelphia, PA  
 University of Pennsylvania - The Wharton School, Business Economics and Public Policy, Research Assistant, Philadelphia, PA  
 University of Pennsylvania - Wharton Legal Studies and Business Ethics Dept, Research Assistant, Philadelphia, PA  
 University of Pennsylvania - Wharton School, Healthcare Management Department, Research Assistant, Philadelphia, PA  
 University of Pennsylvania - Wharton School - OIDD, Research Assistant, Philadelphia, PA  
 University of Pennsylvania - Wharton SPUR, Law, Researcher, Philadelphia, PA  
 University of Pennsylvania - Institute for Bioinformatics, Intern, Philadelphia, PA  
 University of Pennsylvania - Statistics Department, Research Assistant, Philadelphia, PA



## ENERGY/ENVIRONMENT (1.6%)

Ampd Energy, Electrical Engineering Intern, Hong Kong, China  
 Gridless Power, Software Development Intern, Collingswood, NJ  
 Mastec, Inc., Risk Management Intern, Miami, FL  
 Oseberg, Application Development, Software Developer Intern, Oklahoma City, OK



## FINANCE (25.3%)

### DIVERSIFIED FINANCIAL SERVICES (including commercial/retail banking): 4.9%

Ant Financial, Strategy Department, Summer Analyst, Hangzhou, China  
 Avante, Finance Intern, Tel Aviv, Israel  
 Capital One, U.S. Card Products, Business Analyst Intern, McLean, VA  
 Capital One, Upmarket Card, Product Management & Analytics Intern, McLean, VA  
 Coins.co.th, Operations Support, Bangkok, Thailand  
 Cronheim Mortgage, IB Analyst, Chatham, NJ  
 Employer Name Not Provided, Student Intern, Location Not Provided  
 FirstBank, Credit Risk, Intern, San Juan, Puerto Rico  
 Industrial and Commercial Bank of China Financial Leasing Corporation, Energy Finance, Analyst, Beijing, China  
 Itau BBA, Fixed Income and Derivatives Products, Summer Intern, Sao Paulo, Brazil  
 Moody's Corporation, Moody's Analytics, Intern, New York, NY  
 The Libra Group, Finance Intern, London, United Kingdom of Great Britain and Northern Ireland

### HEDGE FUND: 2.4%

Bloom Capital Group, Intern, Chicago, IL  
 Concise Capital Management, LP, Investment Research, Investment Analyst Intern, Miami, FL  
 Lycos Asset Management, Inc., Summer Investment Analyst, Vancouver, Canada  
 Peregrine Investments, Technology, Equity Research Analyst, Dallas, TX  
 Riverside Risk Advisors, Derivative Analyst, New York, NY  
 Stevens Capital Management, Data and Research, Junior Data and Research Intern, Radnor, PA

### INVESTMENT BANKING/BROKERAGE: 2.4%

Avalon Net Worth, Analyst, Dallas, TX  
 Calder Capital, LLC, Summer Analyst, Grand Rapids, MI  
 Goldenmount Capital LLC, Summer Analyst, Toronto, Canada  
 J.P. Morgan, Sales and Trading, Summer Analyst, New York, NY  
 Morgan Stanley, Wealth Management, Intern, Boise, ID  
 RBC Capital Markets, Summer Analyst, Toronto, Canada

### INVESTMENT MANAGEMENT/COUNSEL: 10.2%

Annaly Capital Management, Macro Strategy, Agency MBS Strategy Intern, New York, NY  
 Arlington Asset Investment Corp, Investments Team, Intern, Arlington, VA  
 Bain Capital, Intern, London, United Kingdom of Great Britain and Northern Ireland  
 Berman Capital Advisors, LLC, Summer Intern, Atlanta, GA  
 Canada Pension Plan Investment Board, Quantitative Equities (Public Market Investments), Intern Analyst, Toronto, Canada  
 Cardiff Reef Wealth Management, Assistant, Cardiff, CA  
 CIBC, Wealth Management, Financial Associate, Vancouver, Canada  
 Cidel Asset Management, Investment Management, Summer Analyst, Toronto, Canada  
 City Hall Capital LLC, Summer Analyst, New York, NY



Crimsonox Capital, Rotation, Financial Analyst Intern, Singapore, Singapore  
 Davis Capital Management, Intern, Jacksonville, FL  
 Erste Asset Management, Trading Desk Assistant, Zagreb, Croatia  
 Glen Eagle, Intern, Princeton, NJ  
 Libra Invest Berhad, Equity, Summer Analyst, Kuala Lumpur, Malaysia  
 Lincoln Investment, Operations Intern, Philadelphia, PA  
 Northwestern Mutual Investment Services, Financial Advisor Assistant, Center Valley, PA  
 Nuverse Advisors LLC, Trading Floor, Loans, Analyst, Various Locations  
 Prudential Corporation Asia, Eastspring Asset Management, Fixed Income Team Intern, Seoul, Republic of Korea  
 RBC Dominion Securities, Summer Associate, Vancouver, Canada  
 Richardson GMP, Business Development Intern, Winnipeg, Canada  
 Richardson GMP, Research Analyst, Calgary, Canada  
 Schumacher Financial Services, Investments, Intern, Sikeston, MO  
 Signet Financial Management, Quantitative Analyst, Mendham, NJ  
 The Investment Fund for Foundations, Member Services, Outreach Intern, Radnor, PA  
 Wellington Management, Global Industry Research, Summer Analyst, Boston, MA

### PRIVATE EQUITY: 3.3%

Allegro Funds, Research Analyst, Sydney, Australia  
 BaltCap, Summer Analyst, Vilnius, Lithuania  
 CDH Fund, Product, Assistant Analyst, Beijing, China  
 China-ASEAN Investment Cooperation Fund, Investment Team, Summer Analyst, Hong Kong, China  
 Diversis Capital, Private Equity Summer Analyst, Los Angeles, CA  
 EquityZen, Deal Intern, New York, NY  
 ICBCI - Rong Tong Capital, Private Equity, Summer Analyst, Beijing, China  
 Paratus Investment, Intern, Seoul, Republic of Korea

### VENTURE CAPITAL: 2.0%

Flashstarts Inc., Finance and Marketing Intern, Cleveland, OH  
 Flying Fish Capital, Intern, Seattle, WA  
 Inovo Venture Fund, Portfolio Analyst, Summer Intern, Warsaw, Poland  
 Israel Biotech Fund, Associate Analyst, Rehovot, Israel  
 Scopus Ventures, Summer Intern, Los Angeles, CA

## GOVERNMENT (5.7%)

Bank Negara Malaysia (Central Bank of Malaysia), Monetary Policy Department Inflation Team, Intern, Kuala Lumpur, Malaysia  
 City of Philadelphia Parks and Recreation, Recreation Specialist Instructor, Philadelphia, PA  
 Department of Economic Development, Government of Dubai, Corporate Strategic Affairs Sector, Summer Intern, Dubai, United Arab Emirates  
 Department of Justice, Honors Intern, Houston, TX  
 International Trade Administration, Department of Commerce, Trade Specialist Intern, Washington, DC  
 NASA Glenn Research Center, Test Facility Management Branch, Summer Intern, Cleveland, OH  
 National Institute of Health, Cancer, Research Training Fellow, Washington, DC  
 PA Department of Environmental Protection, Chesapeake Bay Program Office, Science & Technology Intern, Harrisburg, PA  
 U.S. Department of the Treasury, Chief Information Office, Summer Intern, Washington, DC  
 U.S. Securities and Exchange Commission, Quantitative Analytics Intern, Philadelphia, PA  
 U.S. Securities and Exchange Commission, Division of Economic & Risk Analysis, Honors Data Analysis & Research Intern, Washington, DC  
 U.S. Securities and Exchange Commission, Office of Compliance Inspection and Examinations, Intern, Washington, DC  
 U.S. Securities and Exchange Commission, Quantitative Analyst Intern, Philadelphia, PA  
 Voice of America, Public Relations, Public Relations Intern, Washington, DC

## HEALTHCARE (3.7%)

Children's Hospital of Philadelphia, Cell and Molecular Biology, Research Assistant, Philadelphia, PA  
 Children's Hospital of Philadelphia - Center Autism Research, Data Integration Assistant, Philadelphia, PA  
 Fox Chase Cancer Center, Surgical Oncology, Research Assistant, Philadelphia, PA  
 Hospital of the University of Pennsylvania, Cardiology, Research Assistant, Philadelphia, PA  
 Hospital of the University of Pennsylvania, Radiology, Research Assistant, Philadelphia, PA  
 Mennonite Home Communities, Food Service Mentor, Lancaster, PA  
 Northwestern Medicine, Optimization and Operations, Executive Administration Intern, Chicago, IL  
 Penn Medicine, Penn Center for Health Care Innovation, Innovation Management Intern (mHealth Center Intern), Philadelphia, PA  
 University of Pennsylvania - Health System, Position Title Not Provided, Philadelphia, PA

## HOSPITALITY/SPORTS/LEISURE (5.3%)

Aramark, Facilities Management Intern, Yosemite National Park, Fresno, CA  
 Belle Haven Club, Camp Counselor, Greenwich, CT  
 Camp Matoaka, Bunk Counselor/Camp Counselor/Swim Instructor/Lifeguard, Smithfield, ME

Camp Ramah Nyack, Counselor, Resident Advisor, Nyack, NY  
Camp Towanda, General Counselor, Honesdale, PA  
Canad Inns Destination Center, Sales Intern/Guest Service Agent, Grand Forks, ND  
Driftwood Day Camp, Counselor, Melville, NY  
Great Kills Swim Club, Lifeguard, Staten Island, NY  
Ivy League Camps, Associate Director, Shanghai, China  
Philmont Scout Ranch - Boy Scouts of America, Outdoor Retail Specialist, Cimarron, NM  
Ramapo Country Day Camp, Counselor, Airmont, NY  
Scranton/Wilkes-Barre RailRiders, Marketing Game-Day Employee, Moosic, PA  
The Mirage Hotel and Casino, Hotel Operations Intern, Las Vegas, NV



## INSURANCE (0.4%)

Lincoln Financial, Financial Planning, Administrative Assistant, San Diego, CA



## LEGAL SERVICES (0.4%)

ReedSmith LLP, Legal Assistant, Beijing, China



## MANUFACTURING (3.7%)

Acorda Therapeutics, IT and Business Development, Intern, Ardsley, NY  
Bristol-Myers Squibb, Medical Capabilities, Intern, Princeton, NJ  
Group K Diagnostics, Product Manager Intern, Microfluidics, Philadelphia, PA  
Henkel AG & Co. KGaA, Business Development/ Financial Controlling, Position Title Not Provided, Dusseldorf, Germany  
Pfizer, Global Commercial Operations, Operations Intern, New York, NY  
Power Solutions International, Parts, Intern, Wood Dale, IL  
Regeneron Pharmaceuticals, Clinical Compliance Intern, Tarrytown, NY  
TesoRx Pharma LLC, Summer Business Analyst, Pomona, California  
Vayyar Imaging, Software Engineer, Yehud, Israel



## NONPROFIT (6.9%)

Center on Budget and Policy Priorities, Legislative Affairs Intern, Washington, DC  
Children Deserve a Chance Foundation, Business Development Intern, Lancaster, PA  
Conservation International, Corporate Relations, CI-GEF Project Agency, Safeguards Intern, Washington, DC  
Feeding America, Corporate Partnerships, New Business Intern, Chicago, IL  
Girls Who Code, Teaching Assistant, New York, NY  
Golden Bridges Foundation, Communications Intern, Beijing, China  
JEVS, Holocaust Awareness Museum, Summer Intern/Mentor, Philadelphia, PA  
Keystone Energy Efficiency Alliance, Communications and Policy Fellow, Philadelphia, PA  
Lien Centre for Social Innovation, Summer Associate (Communications), Singapore  
National Philanthropic Trust, Investment Operations and Finance Intern, Jenkintown, PA  
Nutritional Development Services, Fox Fellow, Philadelphia, PA  
Philadelphia Education Fund, Education, McKinney Research Scholar, Philadelphia, PA  
Samaj Pragati Sahayog, Intern, Bagli, Madhya Pradesh, India  
The Barnes Foundation, Marketing, Advancement, Public Relations Intern, Philadelphia, PA  
The Ronald Reagan Presidential Foundation, Education Department, Development & Finance Intern, Simi Valley, CA  
The Yonso Project, Strategy Intern, Kumasi, Ghana  
University of Pennsylvania - Museum, Excavation Registrar, Philadelphia, PA



## OTHER (0.8%)

Au Pair, La Chapelle D'abondance, France  
Parakou Shipping Group, Financial Department, Business / Administrative Intern, Shanghai, China



## REAL ESTATE (4.1%)

Alserkal Avenue, Real Estate, Intern, Dubai, United Arab Emirates  
Capodagli Property Company, Finance Intern, Linden, NJ  
CBRE, Intern, Halifax, Canada  
CBRE, Valuation & Advisory Services, Intern, Norfolk, VA  
Doyle Real Estate Advisors, Consultant, Philadelphia, PA  
Oak Residential Partners, Multifamily Acquisitions and Asset Management, Summer Analyst, Deerfield, IL

Omega Healthcare Investors, Inc., Intern, Chicago, IL  
OUE Limited, Legal/ Compliance, REIT, Financial Modelling, Summer Intern, Singapore  
WEDGE Properties Management, Intern, Houston, TX  
WeWork, Corporate Finance, Summer Analyst, New York, NY



## RETAIL (2.4%)

Lord & Taylor, Sales Associate, Westfield, NJ  
Lowe's Home Improvement, Head Cashier, Customer Service Associate, Hanover, PA  
Tucci Fresh Produce, Dock Worker, Denver, CO  
Unbound, Analytics and Operations Intern, New York, NY  
Walmart Global E-Commerce, Search, Software Engineering Intern, Sunnyvale, CA  
Wawa, Inc., Customer Service Associate, Cherry Hill, NJ



## TECHNOLOGY (9.4%)

AptDeco, Business Development Intern, New York, NY  
Blue Mesa Health, Business Development Intern, New York, NY  
Breezio, Marketing Intern, Rockville, MD  
CB Insights, Research, Tech Industry Analyst Intern, New York, NY  
Cleantech Open, Intern, Redwood City, CA  
CME Group, Product Marketing Intern, New York, NY  
Commvault Systems, Inc., Software Development Intern, Tinton Falls, NJ  
DOV-E, Business Development Analyst, Tel Aviv, Israel  
Easyship, Marketing Intern, Hong Kong, China  
Estimize, Data Analysis Intern, New York, NY  
Honey, Software Engineering Intern, Los Angeles, CA  
ISSQUARED, Inc, Marketing, Thousand Oaks, CA  
Learn Our Rights, Marketing Intern, Philadelphia, PA  
Narmi, Business Analyst, New York, NY  
Noblis, Software Developer Intern, Reston, VA  
Pointwest Technologies Corp., Digital Marketing and Business Development Intern, Manila, Philippines  
Posse Productions, Product Management Intern, New York, NY  
Predicine Inc, Business Development Intern, Hayward, CA  
ThinkEco Inc, Program Management Intern, New York, NY  
Thrive Commerce, Sales & Marketing Intern, Philadelphia, PA  
TommyRun, Customer Success Manager, Atlanta, GA  
TVSquared, Sales and Marketing Intern, New York, NY  
Yotascale, Product Marketing Intern, Menlo Park, CA



## TELECOMMUNICATIONS (0.8%)

Bombay Gas Co. Limited, Intern, Mumbai, India  
Sprint Inc., Corporate Sales Representative, Leawood, KS



## TRANSPORTATION (1.2%)

ARI Fleet, Marketing Associate, Mount Laurel, NJ  
Frontier Airlines, Financial Planning & Analysis, Finance Intern, Denver, CO  
United Airlines, Customer Service Delivery, Intern, Airport Operations, Los Angeles, CA