**Networking Goals**

**Homework #1**

What do you want to learn about through your networking? Write down at least five questions in any of the categories below that you would like to know more about.

1. **Things I would like to learn about a particular industry.**

*Examples: What are some current trends in the industry? What challenges is the industry facing? Who are the main players in the industry?*

1. **Things I would like to learn about a particular company.**

*Examples: What is the culture like at this organization? What is the mission of the organization? What are the major products or services it provides? Who are the organization’s main competitors? What qualities do people who are very successful at this organization have in in common? What do you like most and least about the organization?*

1. **Things I would like to learn about a particular job function.**

*Examples: What skills does one need to succeed in this job? What is the career path for this job function? What are the typical job responsibilities? Are there any required certifications to enter the field? What is a typical day like?*

1. **Things that I would like to learn about a particular geographic location.**

*Examples: What are the major industries in this geographic region? What do people do for fun (cultural organizations, sports, outdoors activities, etc.). What is the cost of living like?*

1. **Other questions you might have.**

*Examples: How has your major helped you in your career? What is work/life balance like in your role? How common is it to pursue an advanced degree in this field?*