Methodology

Career Services at the University of Pennsylvania annually surveys graduating students to provide a snapshot of their post-graduation plans.

This report looks at the 2,648 undergraduates who received their degrees from August 2019–May 2020. Students were surveyed up to six months from their graduation date, with a 52% response rate. Additional information was then collected via LinkedIn and other sources, bringing the total knowledge rate up to 76%. Of the total 2,012 known outcomes, 69% came from online/phone surveys and 31% came from LinkedIn and other sources. All information was accurate as of the time of collection. However, given the pandemic, we realize some offers may have been delayed or rescinded.

Sections

1. **Post-Graduation Plans**
   Outcomes & Geography

2. **Full-Time Employment**
   Job Offer Method & Hiring Timeline

3. **Full-Time Employment**
   Industries & Top Hiring Employers

4. **Continuing Education**
   Fields of Study, Top Attended Schools, & Degree Level
UNDERGRADUATE CLASS OF 2020

Post-Graduation by the Numbers

All Graduates 2,648 students

<table>
<thead>
<tr>
<th>Full-Time Employment</th>
<th>Continuing Education</th>
<th>Unknown</th>
</tr>
</thead>
<tbody>
<tr>
<td>56%</td>
<td>12%</td>
<td>24%</td>
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Known Outcomes 2,012 responses

<table>
<thead>
<tr>
<th>Full-Time Employment</th>
<th>Continuing Education</th>
<th>Unknown</th>
</tr>
</thead>
<tbody>
<tr>
<td>74%</td>
<td>15%</td>
<td>5%</td>
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Median Salary

796 responses

$85,000

Starting annual salary for graduates employed full-time in the United States, compared to $77,500 for the Class of 2019 (816 responses).

*respondents who reported their salary were disproportionately working in higher paying industries (like Finance, Consulting, Technology), resulting in a higher median overall.

Geographically

1,321 responses

Internationally

59 students in 16 countries

1% of graduates working full-time who are U.S. citizens were based internationally, compared with 14% of international students.
55% of graduates working full-time accepted offers before October, primarily in early recruiting industries like Finance, Consulting, and Technology.

Most other industries (Education, Entertainment, Government, Healthcare, Marketing, Non-Profits, etc.) start hiring graduates in the spring semester.

*respondents who reported their offer dates were disproportionately working in early-recruiting industries (like Finance, Consulting, Technology).

49% of full-time opportunities were found through Career Services.

32% were return offers from a previous employer, primarily in industries like Technology and Financial Services.
UNDERGRADUATE CLASS OF 2020

Full-Time Employment

Top Employers Hiring by Industry

**Consulting**
1. Boston Consulting Group (BCG) (38)
3. Bain & Company (28)

**Education**
1. University of Pennsylvania (16)
2. Teach For America (8)
3. University of Chicago (3)

**Financial Services**
1. JPMorgan Chase & Co. (39)
2. Goldman Sachs (25)
3. Morgan Stanley (24)

**Healthcare**
1. Penn Medicine (32)
2. Children's Hospital of Philadelphia (12)
3. Massachusetts General Hospital (4)

**Media, Journalism, Entertainment**
1. NBCUniversal (3)  
   The Walt Disney Company (3)
3. Dreamworks Animation (2)

**Non-Profit & Government**
1. City of Philadelphia (4)
2. Biden for President (3)  
   United States Navy (3)

**Technology**
1. Microsoft (28)
2. Facebook (24)
3. Amazon (21)

**Other Industries**
1. McMaster-Carr (5)
2. KPMG LLP (4)  
   PepsiCo (4)

Employment by Industry

- **Financial Services**: 30%
- **Consulting**: 20%
- **Technology**: 16%
- **Healthcare**: 8%
- **Education**: 4%
- **Nonprofit**: 4%
- **Media/Journalism/Entertainment**: 3%
- **Other**: 2%
- **Pharmaceuticals/Biotechnology**: 2%
- **Marketing/Advertising/Public Relations**: 2%
- **Government**: 2%
- **Real Estate/Construction**: 1%
- **Consumer Products**: 1%
- **Legal Services**: 1%
- **Insurance**: 1%
- **Retail/Wholesale**: 1%
- **Engineering**: 1%
- **Sports/Hospitality/Food Service**: 1%
- **Manufacturing - Other**: 1%
- **Energy/Natural Resources/Utilities**: 1%
UNDERGRADUATE CLASS OF 2020

Continuing Education

Top Graduate Schools Attended by Discipline

**Law**
1. Columbia University (5)
2. Harvard University (3)
   - Duke University (3)

**Medicine**
1. University of Pennsylvania (18)
2. New York University (4)
3. Columbia University (3)
   - Harvard University (3)

**Other Programs**
1. University of Pennsylvania (97)
2. Harvard University (8)
3. Columbia University (7)
4. University of Notre Dame (5)
5. Northwestern University (4)
   - London School of Economics and Political Science (4)
   - University of Oxford (4)
   - Stanford University (4)

Continuing Education by Field of Study

- **Engineering** (30%)
- **Medicine** (20%)
- **Other Health Professions (including Nursing)** (9%)
- **Law** (8%)
- **Social Science** (8%)
- **Humanities** (7%)
- **Science (non-medical)** (7%)
- **Business** (7%)
- **Education** (2%)
- **Other** (1%)
- **Design** (1%)
- **Fine & Performing Arts** (0.3%)

Continuing Education Degree Level

- **Masters**, 59%
- **Doctorate**, 38%
- **Other**, 3%