



College of Liberal and Professional Studies

2020 Career Plans Survey Report



Methodology

Career Services at the University of Pennsylvania annually surveys graduating students to provide a snapshot of their post-graduation plans.

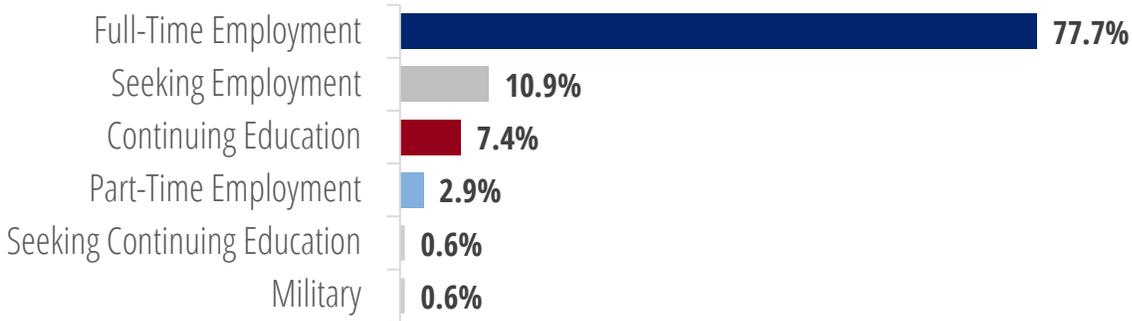
This report looks at 289 College of Liberal and Professional Studies graduates who received their degrees between August 2019–May 2020. Students were surveyed up to six months from their graduation date, with a 27% response rate. Additional information was then collected via LinkedIn and other sources, bringing the total **knowledge rate** up to **61%**, a total of 175 known graduate outcomes.

Sections

1. **Post-Graduation Outcomes**
2. **Full-Time Job Offers & Hiring Timeline**
3. **Geography & International Students**
4. **Positions & Salaries by Program**

Post-Graduation by the Numbers

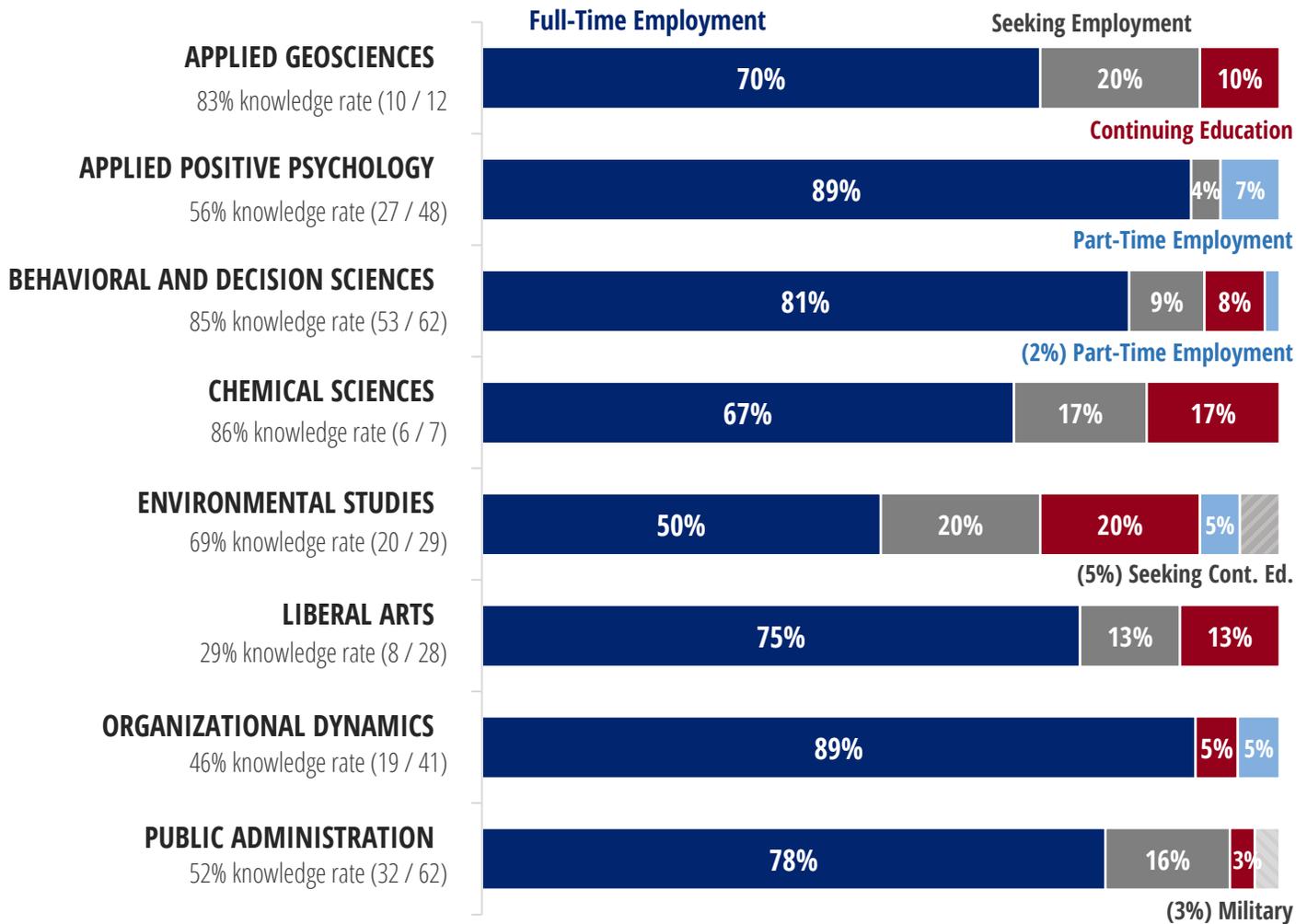
175 responses



88.6% of graduates were either employed, enrolled in continuing education, volunteering, or serving in the military within the first 6 months after graduation.

Outcomes by Program

175 responses - graduates from multiple programs are counted once in each program.

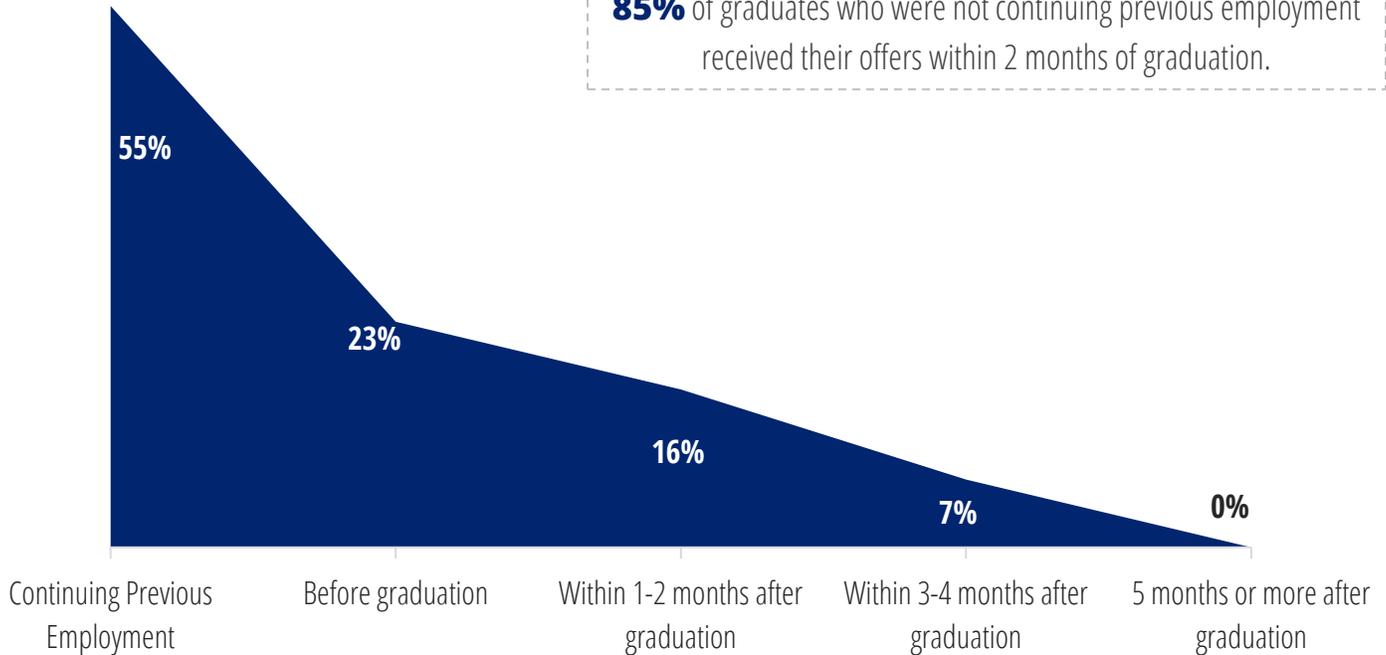


Full-Time Employment

Date of Job Offer

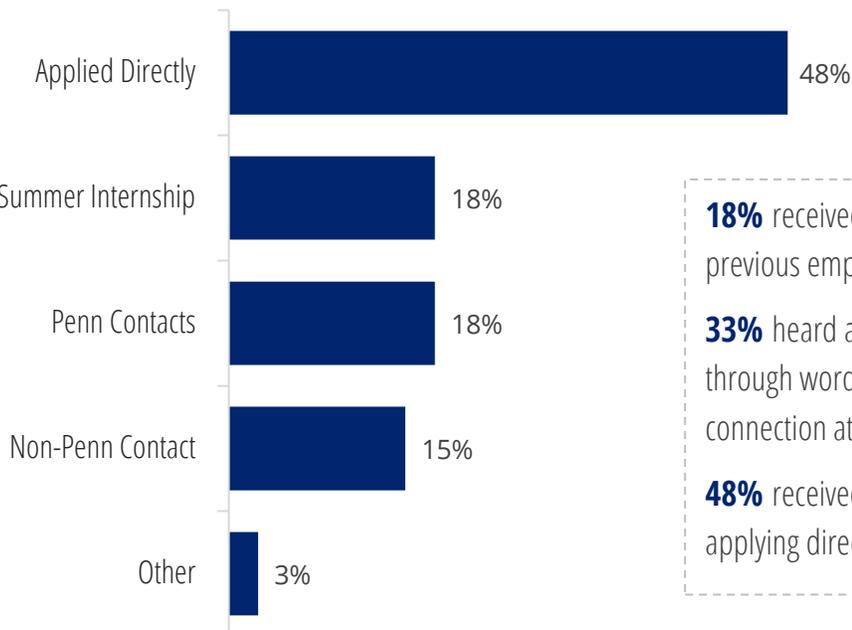
44 responses

85% of graduates who were not continuing previous employment received their offers within 2 months of graduation.



Job Offer Source

40 responses

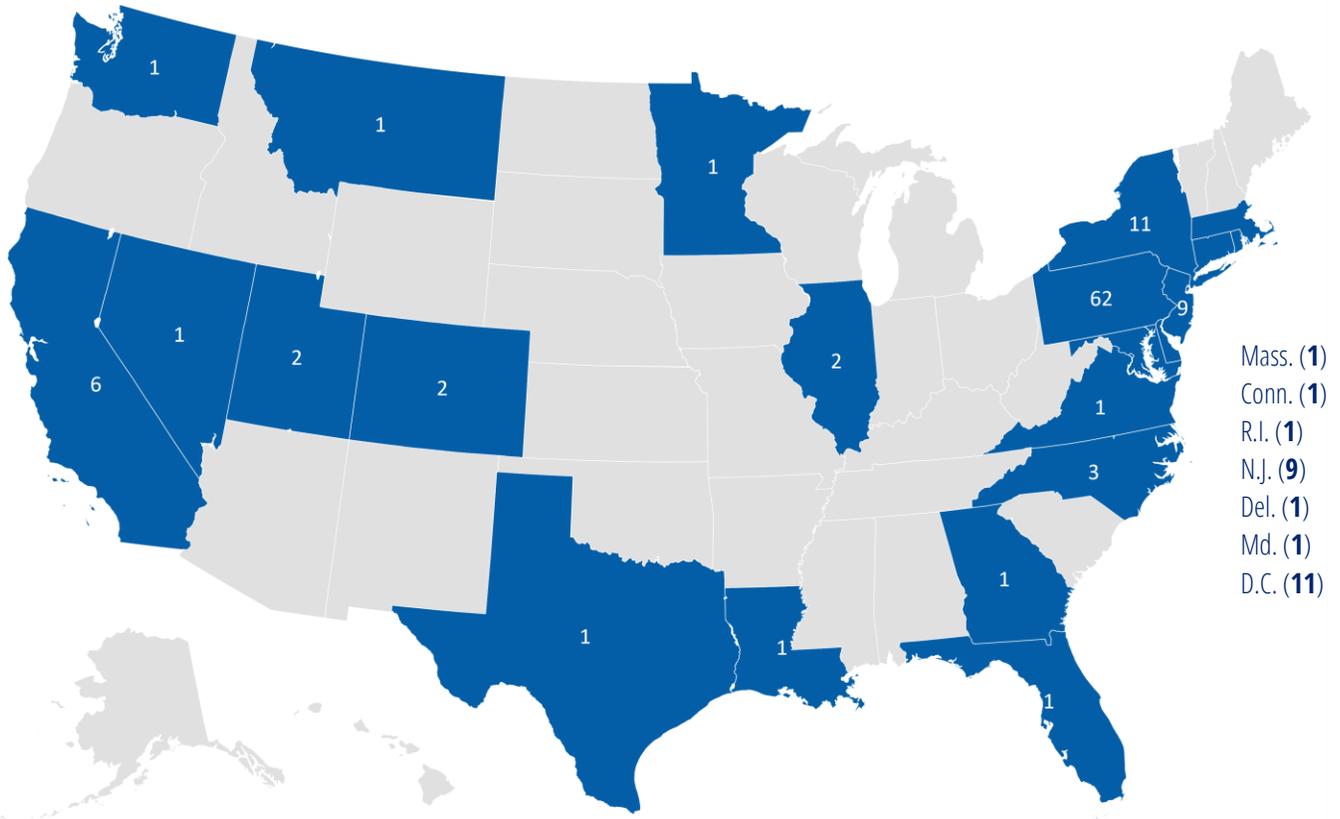


18% received their offer from a previous employer.
33% heard about the opportunity through word of mouth (via a connection at or outside of Penn).
48% received their offer after applying directly to the organization.

Full-Time Employment

Employment by State

122 responses



Powered by Bing
© GeoNames, HERE, MSFT

International Students

Of the 20 survey respondents who identified as foreign nationals, 14 (70%) reported they were employed full-time and 9 (45%) reported they were employed full-time in the U.S.

U.S. Employers of Foreign Nationals

- | | |
|-------------------------------|---------------|
| College Daily.Inc | Penn Medicine |
| Deloitte | Rare |
| EcoAct | Symend |
| J.P. Morgan | UBS |
| Medx Pharmacy and Compounding | |

Internationally

11 students in 7 countries

8% of those who reported their location

- China (5)
- Hong Kong
- Israel
- Italy
- Peru
- Sweden
- Taiwan

Positions & Salaries by Program

Positions accepted by 2020 graduates are listed by program and include employer, position title, and location. Salary averages and ranges by program are included if 3 or more full-time employed graduates indicated their annual salary in their responses.

APPLIED GEOSCIENCES, MSG

Full-Time Employment

American Water, Software Engineer, *Camden, New Jersey* +

Golder, Geologist, *Mount Laurel, New Jersey*

Langan Engineering and Environmental Services, Staff Engineer, *Parsippany-Troy Hills, New Jersey*

State of Montana - Department of Environmental Quality, Environmental Science Specialist, *Helena, Montana*

University of Pennsylvania, Center Coordinator, Kleinman Center for Energy Policy, *Philadelphia, Pennsylvania*

US Environmental Protection Agency, Physical Scientist, *Philadelphia, Pennsylvania*

US EPA, Physical Scientist, *Philadelphia, Pennsylvania* +

* Dual Degree Recipient
+ Continuing Previous Employment

Internships Held by Survey Respondents During Degree Program

- o Arcadis
- o Brickhouse Environmental
- o GEI Consultants
- o Geosyntec Consultants
- o NASA Goddard Space Flight Center
- o National Weather Service

APPLIED POSITIVE PSYCHOLOGY, MAP

Full-Time Employment

15Five, Director of People Science, *San Francisco, California*

4.0 Schools, Director of Talent Development, *New Orleans, Louisiana* +

Augsburg University, Adjunct Faculty, *Minneapolis, Minnesota*

Children's Healthcare of Atlanta, Critical Care Registered Nurse, *Atlanta, Georgia*

Clewis & Associates, P.C., Founder & Trial Attorney, *Chicago, Illinois*

Cornell University, Assistant Dean, Carl Becker House, *Ithaca, New York*

Department of Homeland Security, IT Program Manager, *Washington, District of Columbia* +

Goodwin Procter LLP, Manager, Learning + Professional Development, *Washington, District of Columbia* +

hOM, Well-Being Practitioner, *New York City, New York*

Jill Bell Executive Coaching and Consulting, Executive Coach, *Santa Barbara, California*

KPMG, Associate, Operations Talent Strategy, *Mahwah, New Jersey*

Las Vegas Global Economic Alliance, Vice President, Investor Services and Engagement, *Las Vegas, Nevada*

MachineQ, Head of Growth, *Philadelphia, Pennsylvania*

Reinvigorated Living, Director of Education and Training, *Philadelphia, Pennsylvania*

The Five Network, Executive Vice President, *Washington, District of Columbia*

The Shipley School, Associate Director of Admissions, Lower School, *Bryn Mawr, Pennsylvania*

The Swedish Institute of Positive Psychology, Founder, *Stockholm, Sweden*

The U School, School Climate Manager, *Philadelphia, Pennsylvania*

Time Warner Cable, Consultant, Strategic Planning for Mobile Services, *Washington, District of Columbia*

University of Pennsylvania, Assistant Instructor, *Philadelphia, Pennsylvania*

University of Pennsylvania, Senior Associate Director, First-Year Academic Initiatives, Wharton Undergraduate Division, *Philadelphia, Pennsylvania*

Utah Restaurant Association, Media Professional, *Salt Lake City, Utah* +

Well Beyond, Founder and Facilitator, *Skillman, New Jersey*

Yondr, Partnerships Lead, *Denver, Colorado*

Average Salary: \$89,167 (based on 6 reported full-time salaries)

Median Salary: \$59,500 | Salary Range: \$32,000 - \$260,000

Internships Held by Survey Respondents During Degree Program

- Shipley School

BEHAVIORAL & DECISION SCIENCES, MBS

Full-Time Employment

Activision Blizzard, People Analytics Analyst, *Santa Monica, California*

AMC Global, Project Director, *Blue Bell, Pennsylvania*

Anglicotech, LLC, Director, *Washington, District of Columbia* +

Army Enterprise Marketing Office, Marketing Strategist, *Chicago, Illinois*

Behavioralize, Behavioral Science Analyst, *Philadelphia, Pennsylvania* +

BluePrint Research Group, Associate, *San Francisco, California*

Boston Consulting Group, Senior Associate, *Boston, Massachusetts*

Capsule, Senior Product Analyst

Check Point Software Technologies, Business Analyst, *Tel Aviv-Yafo, Israel*

Deloitte, Transfer Pricing Consultant, *Philadelphia, Pennsylvania*

Euromonitor International, Consulting Associate, *Shanghai Shi, China*

FinalMile Consulting, LTD, Behavior Architect, *New York City, New York*

gothamCulture, Behavioral Scientist, *Philadelphia, Pennsylvania* +

Grant Thornton, Senior Associate, *Philadelphia, Pennsylvania*

Hotel Paris, General Manager, *Italy*

InvesTarget, Investment Analyst Assistant (Consumption)/Investor Relations Assistant, *Philadelphia, Pennsylvania*

IQVIA, Associate Consultant, *New York City, New York*

J.P. Morgan, Analyst at Private Bank, *New York City, New York*

Jet + Walmart, E-Commerce Specialist, *Hoboken, New Jersey*

JPMorgan Chase & Co., Senior Research Analyst, *Washington, District of Columbia*

Looker, Analyst, Customer Support, *New York City, New York*

* Dual Degree Recipient

+ Continuing Previous Employment

- Microsoft**, Behavioral Researcher, *Redmond, Washington*
- Ministry of Education Peru**, Political Consultant, *Lima, Peru*
- Navigant**, Senior Consultant, *Boulder, Colorado*
- Newristics**, Manager - Project Fulfillment, *Philadelphia, Pennsylvania*
- Newristics**, Manager in Project Fulfillment, *Philadelphia, Pennsylvania*
- Omidyar Network**, Investor, Responsible Technology, *San Francisco, California*
- Pattern**, Data Analyst, *Lehi, Utah*
- Rare**, Behavioral Research Consultant, *New York City, New York*
- SAAVHA**, Operations, *New York City, New York*
- Shia Rights Watch**, Research Associate, *Washington, District of Columbia*
- Symend**, *Philadelphia, Pennsylvania*
- The Center for Advanced Hindsight at Duke University**, Behavioral Researcher, *Durham, North Carolina*
- The Center for Advanced Hindsight at Duke University**, Behavioral Researcher, *Durham, North Carolina*
- UBS**, Equity Research Associate, *New York City, New York*
- University of Pennsylvania**, Associate Finance Director, *Philadelphia, Pennsylvania* +
- University of Pennsylvania**, Director of Organization Effectiveness, *Philadelphia, Pennsylvania* +
- Visa**, Senior Associate Product Manager, *San Francisco, California*
- W2O Group**, Analytics Manager, *Philadelphia, Pennsylvania*
- W2O Group**, Senior Analyst, Integrated Intelligence, *Philadelphia, Pennsylvania*
- Wisdom Garden Hong Kong**, Quantitative Researcher (Finance), *Taipei, Taiwan*
- WPA Intelligence**, Behavioral Scientist, *Washington, District of Columbia*
- YunFeng Capital**, Human Capital Management, *Shanghai Shi, China*

* Dual Degree Recipient
+ Continuing Previous Employment

Average Salary: \$57,880 (based on 9 reported full-time salaries)

Median Salary: \$58,000 | Salary Range: \$26,000 - \$90,000

Internships Held by Survey Respondents During Degree Program

- Behavioral Change for Good
- Board of Governors of the Federal Reserve System
- Center for Advanced Hindsight
- gothamCulture
- HCD Research
- Ipsos Group S.A.
- UBS
- University of Pennsylvania

CHEMICAL SCIENCES, MCS

Full-Time Employment

- Boehringer Ingelheim**, Non-Clinical Drug Metabolism and Pharmacokinetics Scientist, *Ridgefield, Connecticut*
- FINRA**, Big Data Engineer, *Rockville, Maryland*
- Huawei Technologies, Inc.**, Structure and Materials Engineer, *Shanghai, China*
- Medx Pharmacy and Compounding**, Compounding Trainee Technician, *Pearland, Texas*

ENVIRONMENTAL STUDIES, MES

Full-Time Employment

- A SustainAble Production**, Junior Project Manager, ,
- Adventure Aquarium**, Guest Experience Lead, *Camden, New Jersey* +
- American Water**, Software Engineer, *Camden, New Jersey* +
- EcoAct**, Analyst, *New York City, New York*
- Haverford School**, Science Teacher, Upper School, *Haverford, Pennsylvania*
- Terra Alpha Investments**, Equity Research Analyst, *Washington, District of Columbia*
- U.S. District Court, Eastern District of Pennsylvania**, Law Clerk, *Philadelphia, Pennsylvania*
- University of Pennsylvania**, Analyst, *Philadelphia, Pennsylvania* +
- University of Pennsylvania**, PennPark Supervisor, *Philadelphia, Pennsylvania*
- Verus, LLC**, Manager of Support Services and Compliance Audit Programs, *Rosendale, New York*

* Dual Degree Recipient
+ Continuing Previous Employment

Average Salary: \$53,675 (based on 7 reported full-time salaries)

Median Salary: \$49,000 | Salary Range: \$35,000 - \$78,000

Internships Held by Survey Respondents During Degree Program

- o edf
- o Energy Impact Partners
- o Food Connect Group
- o NOAA
- o Pennypack Ecological Restoration Trust
- o Philadelphia 2016 Host Committee for the DNC
- o Philadelphia Energy Authority (3)
- o U.S. Environmental Protection Agency
- o University of Pennsylvania
- o University of Pennsylvania, Department of Earth and Environmental Science
- o University of Pennsylvania, The Water Center
- o University of Pennsylvania, Wharton IGEL
- o US Forest Service, Office of Sustainability
- o Willistown Conservation Trust (2)

LIBERAL ARTS, MAL

Full-Time Employment

- China Merchants Bank**, Relationship Manager, Financial Institutions Department, *Hong Kong*
- Horizon Land Co. Inc.**, Acquisition Analyst, *Washington, District of Columbia*
- Mighty Writers**, Volunteer Coordinator, *Bryn Athyn, Pennsylvania*
- Quest2 Consulting**, Management Consultant, *Washington, District of Columbia*
- Thomas Jefferson University**, Program Director, Human Resources, *Philadelphia, Pennsylvania*

Average Salary: \$64,640 (based on 5 reported full-time salaries)

Median Salary: \$55,000 | Salary Range: \$31,200 - \$100,000

Internships Held by Survey Respondents During Degree Program

- Harvard University
- Pennsylvania House of Representatives
- University College London
- University of Pennsylvania

ORGANIZATIONAL DYNAMICS, MSO

Full-Time Employment

* Dual Degree Recipient
+ Continuing Previous Employment

Brown University, Executive Director, *Providence, Rhode Island* +

Children's Hospital of Philadelphia, Major Gifts Officer, *Philadelphia, Pennsylvania*

Educational Fund to Stop Gun Violence, Director of Outreach and Equity, *Lansdowne, Pennsylvania*

EY, Partner/Principal, *Philadelphia, Pennsylvania*

Food for the Hungry, Manager of Partner Development, *Philadelphia, Pennsylvania*

Gens and Associates, Consultant Analyst, *Philadelphia, Pennsylvania*

Navigate Corporation, Principal, *Philadelphia, Pennsylvania*

PAIS, Director of Accreditation, *Plymouth Meeting, Pennsylvania* +

Penn Medicine, Change Management Fellow - Penn Medicine Academy, *Philadelphia, Pennsylvania*

Radian, Vice President, HR Business Partner, *Philadelphia, Pennsylvania* +

Randstad Sourcewright, Chief People Officer, *Bryn Mawr, Pennsylvania*

University of Pennsylvania, Alumni Relations Program Manager and Coordinator, Perelman School of Medicine, *Philadelphia, Pennsylvania*

University of Pennsylvania, Associate Director, *Philadelphia, Pennsylvania* +

University of Pennsylvania, Faculty and Staff Coordinator, *Philadelphia, Pennsylvania*

University of Pennsylvania, IT Support Specialist - Senior, *Philadelphia, Pennsylvania*

University of Pennsylvania - Department of Recreation and Intercollegiate Athletics, Director of Football Operations, *Philadelphia, Pennsylvania* +

Average Salary: \$110,750 (based on 4 reported full-time salaries)

Median Salary: \$107,500 | Salary Range: \$70,000 - \$158,000

PUBLIC ADMINISTRATION, MPA

Full-Time Employment

Accenture, Pennsylvania Local Government Lead, Health and Public Sector, *Philadelphia, Pennsylvania*

Anti-Violence Partnership of Philadelphia, Interim Executive Director, *Philadelphia, Pennsylvania*

Avenir Analytics, Head of Strategic Research and Evaluation, *Philadelphia, Pennsylvania* +

Chester County of Pennsylvania, Regional Planner, *West Chester, Pennsylvania* +

Commonwealth of Pennsylvania, Deputy Policy Director, *Harrisburg, Pennsylvania*

Delaware Department of Justice, Policy and Legislative Director, *Wilmington, Delaware*

PA Department of Transportation, William Penn Fellow, PennDOT Policy Office,
Harrisburg, Pennsylvania

Penn Medicine, Senior Medical Communications Officer, *Cherry Hill, New Jersey*

Pennsylvania Office of State Inspector General, Director of External Affairs, *Harrisburg, Pennsylvania*

PFM, Senior Analyst, Management and Budget Consulting, *Philadelphia, Pennsylvania*

The Hunt Institute, Policy Analyst, *Durham, North Carolina*

Trans-Pacific Engineering Corp., Project Coordinator, *Philadelphia, Pennsylvania*

United States Army, Cyber Operations Specialist, *Destin, Florida* +

University of Pennsylvania, Assistant Director of Admission, *Philadelphia, Pennsylvania*

University of Pennsylvania, Associate Director, Wharton Fund, *Philadelphia, Pennsylvania* +

University of Pennsylvania, Director of Administration, Department of Architecture, *Philadelphia, Pennsylvania*

University of Pennsylvania, Grants Coordinator, *Philadelphia, Pennsylvania*

University of Pennsylvania, Policy Analyst, *Philadelphia, Pennsylvania*

University of Pennsylvania - Netter Center, University-Assisted Community Schools K-8 Site Director, *Philadelphia, Pennsylvania*

University of Pennsylvania - Perelman School of Medicine, Associate Director of Annual Giving, *Philadelphia, Pennsylvania*

University of Pennsylvania - School of Engineering and Applied Science, Exec Dir Facilities & Finance, *Philadelphia, Pennsylvania* +

Values Into Action, Director of Finance and Administration, *Media, Pennsylvania*

* Dual Degree Recipient

+ Continuing Previous Employment

Average Salary: \$68,449 (based on 17 reported full-time salaries)

Median Salary: \$60,000 | Salary Range: \$35,820 - \$166,400

Internships Held by Survey Respondents During Degree Program

- City of Philadelphia
- ImpactED
- JEVS Human Services

PUBLIC ADMINISTRATION - INTERNATIONAL, I-MPA

Full-Time Employment

College Daily.Inc, Video Producer, *Arlington, Virginia*

Green Manufacturing Association of China, Global Cooperation Officer, *Beijing Shi, China*

Monitor Deloitte, Analyst, Strategy & Business Design, *Beijing Shi, China*