Geraldo Guanaes Silva Dutra

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EDUCATION

University of Pennsylvania, Philadelphia, PA **Expected Dec 21**
Master of Computer and Information Technology
GPA: 3.95/4.0

Brown University, Providence, RI **May 11**
Bachelor of Arts in Economics and Bachelor of Arts in Political Science *with Honors* and *Magna Cum Laude*
GPA**:** 4.0/4.0

EMPLOYMENT HISTORY

J.P. Morgan Chase – New York, United States of America **Mar 13-**
Global Structuring & Solutions – Executive Director
- Create, price and hedge tailor-made solutions for corporate, institutional and sovereign clients
- Provide financing to counterparties by perfecting collateral packages through different structures (repos, margin loans, total return swaps) and under different master agreements (ISDAs, MRA/GMRAs, bespoke credit agreements)
- Structure a variety of complex linear and non-linear derivatives in different markets
- Price instruments to syndicate credit risk such as unlevered/levered credit linked notes, unfunded/funded participations, and bespoke credit default swaps

J.P. Morgan Chase – New York, United States of America **Jun 11- Mar 13**
International Rates Sales – Analyst
- Provided sales coverage for J.P. Morgan Chase's international clients in the Rates business
- Priced and traded different products including repurchase agreements, sovereign global and local bonds, corporate bonds, covered bonds, Treasury futures, interest rate swaps, cross-currency swaps, asset swaps, swaptions and foreign exchange forwards

J.P. Morgan Chase – New York, United States of America **Jun 10 – Aug 10**
High Yield Sales – Summer Analyst
- Created and presented weekly trade ideas to traders and salesforce
- Researched returns to investments in distressed assets, especially those bought during credit default swap auctions

Unibanco – Sao Paulo, Brazil **May 08-Aug 08**
Equity Research and Strategy – Intern
- Researched and analyzed Brazilian and foreign companies in the oil industry
- Co-authored alerts and reports on various companies by analyzing balance sheets and interviewing executives
- Attended meetings and answered client questions about Unibanco's coverage of companies in energy sector, including oil and ethanol

MEMBERSHIP AND AWARDS

Alan Zuckerman Award for Comparative Politics **May 11**
Recipient
- Senior thesis entitled "The Visible Hand of The Brazilian State" was considered the best study in Comparative Politics

Pi Sigma Alpha **May 11-**
Member
- Nominated to be part of the National Political Science Honor Society due to outstanding performance in the study of Political Science

Sponsors for Education Opportunity (SEO) **May 10-**
Member
- One of twenty-five candidates who were selected to be part of SEO's Career Program in Sales and Trading

Omicron Delta Epsilon **Dec 09-**
Member
- Nominated by professor to the International Honor Society in Economics for outstanding aptitude in their study of economics

Fundacao Estudar **Jun 07-**
Member
- One of six, out of more than a thousand, to receive a scholarship to attend Brown University

SKILLS

Computer Skills: Python, Java, C, SQL, NoSQL, Bloomberg, Tradeweb, Microsoft Office Suite
Language Skills: Bilingual Portuguese/English, Proficient Spanish, Intermediate Chinese
Work Eligibility: Green Card holder