

**IDENTIFY YOUR TOP 10 TARGET COMPANIES**

**STEP 1:**

With your organizational preferences in mind, use this worksheet to brainstorm specific companies to target, and define your top 10 companies for career opportunities.

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| List companies that are in SAME industry to your current or most recent company that also match your preferred geographic location and organizational size. |
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| List companies that are in a SIMILAR or RELATED industry to your current or most recent company that also match your preferred geographic location and organizational size. |
|  |
| List companies that function as suppliers or vendors within your targeted industries that might provide career opportunities. |
|  |
| List any new companies or company locations in development within your targeted industry that meet your preferred geographic location and organizational area. |
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**STEP 2:**

Now that you have identified your organizational preferences, researched possibilities, and brainstormed lists of prospective companies, make a list of your top 10 targeted companies. This list may change over the course of your job search, so you will want to revisit throughout your search.

|  |  |
| --- | --- |
| #1 Company Name |  |
| Location |  |
| Why is this company a prospective target? |  |
| Do you currently have any networking contacts at this company? List them. |  |
| Are there currently any job openings at the company that match your objective? |  |

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| --- | --- |
| #2 Company Name |  |
| Location |  |
| Why is this company a prospective target? |  |
| Do you currently have any networking contacts at this company? List them. |  |
| Are there currently any job openings at the company that match your objective? |  |

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| --- | --- |
| #3 Company Name |  |
| Location |  |
| Why is this company a prospective target? |  |
| Do you currently have any networking contacts at this company? List them. |  |
| Are there currently any job openings at the company that match your objective? |  |

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**STEP 2:**

|  |  |
| --- | --- |
| #4 Company Name |  |
| Location |  |
| Why is this company a prospective target? |  |
| Do you currently have any networking contacts at this company? List them. |  |
| Are there currently any job openings at the company that match your objective? |  |

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| --- | --- |
| #5 Company Name |  |
| Location |  |
| Why is this company a prospective target? |  |
| Do you currently have any networking contacts at this company? List them. |  |
| Are there currently any job openings at the company that match your objective? |  |

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| --- | --- |
| #6 Company Name |  |
| Location |  |
| Why is this company a prospective target? |  |
| Do you currently have any networking contacts at this company? List them. |  |
| Are there currently any job openings at the company that match your objective? |  |

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|  |  |
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| #7 Company Name |  |
| Location |  |
| Why is this company a prospective target? |  |
| Do you currently have any networking contacts at this company? List them. |  |
| Are there currently any job openings at the company that match your objective? |  |

|  |  |
| --- | --- |
| #8 Company Name |  |
| Location |  |
| Why is this company a prospective target? |  |
| Do you currently have any networking contacts at this company? List them. |  |
| Are there currently any job openings at the company that match your objective? |  |

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| --- | --- |
| #9 Company Name |  |
| Location |  |
| Why is this company a prospective target? |  |
| Do you currently have any networking contacts at this company? List them. |  |
| Are there currently any job openings at the company that match your objective? |  |

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| --- | --- |
| #10 Company Name |  |
| Location |  |
| Why is this company a prospective target? |  |
| Do you currently have any networking contacts at this company? List them. |  |
| Are there currently any job openings at the company that match your objective? |  |