

## TARGET COMPANY - STRATEGIC PLANNING SHEET

|  |  |  |
| --- | --- | --- |
| Target CompanyDesired Location | **Why this is a good target for me?**  **Are there any current job openings?** | **Who do I know that can help me get to a decision maker within this company at this location?** |
| ABC CompanyCity, State | * ABC has a headquarter facility here in my area. They would most likely need someone with my background at this facility. * Yes, there is a job opening for a Job Title that I found on SimplyHired. I have applied online. | * John Smith is a vendor at ABC company who I have worked with in the past. * Mary Morgan is a neighbor who I think might have worked there in the past. |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |