

# Prove It Statement



To stand out from other candidates you must provide proof that you have relevant skills, experiences and qualifications using the START method.

## What do you want to prove? My Analytical, Problem-solving, and Interpersonal Skills

### Situation/Task

- Describe the specific situation/tasks from your relevant internship, research, or career related-experience
- Be sure to connect your experience to the skills and experience detailed in the position description

**Example:**

You are looking for someone who is the brains behind your work. With my analytical ability to break down complex problems, find patterns, research markets and draw conclusions, I am a great fit for this role. This past summer, I interned at Aon in Chicago, which is a company that specializes in consulting with clients regarding financial implications of their pension plans.

### Action

- Describe a specific action that you took that added value to your career related experience.
- Keep the focus on you, even if you worked with a team.

**Example:**

I spent much of my time manipulating data in Excel, which allowed me to further develop my analytical and problem-solving skills. Even though most of my work was with data and drawing conclusions, another component of my role was collaborating with five different client teams to explain the breakdowns and share conclusions from the data manipulation.

### Result/Takeaway

- Explain what happened, what you accomplished or what you learned from your experience.
- And whenever you can, don't forget to quantify your results!

**Example:**

Throughout this experience, I learned that I enjoyed the client facing side of the process, as well as the deep technical work.

### Tie-Back

How can this experience tieback and add value to the position or opportunity you're currently applying for?

**Example:**

This led me to apply for this position in which I hope to bring my analytical, communication and strong relational skills that I gained through my internship to further Amazon's Retail Undergraduate Training Program.

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