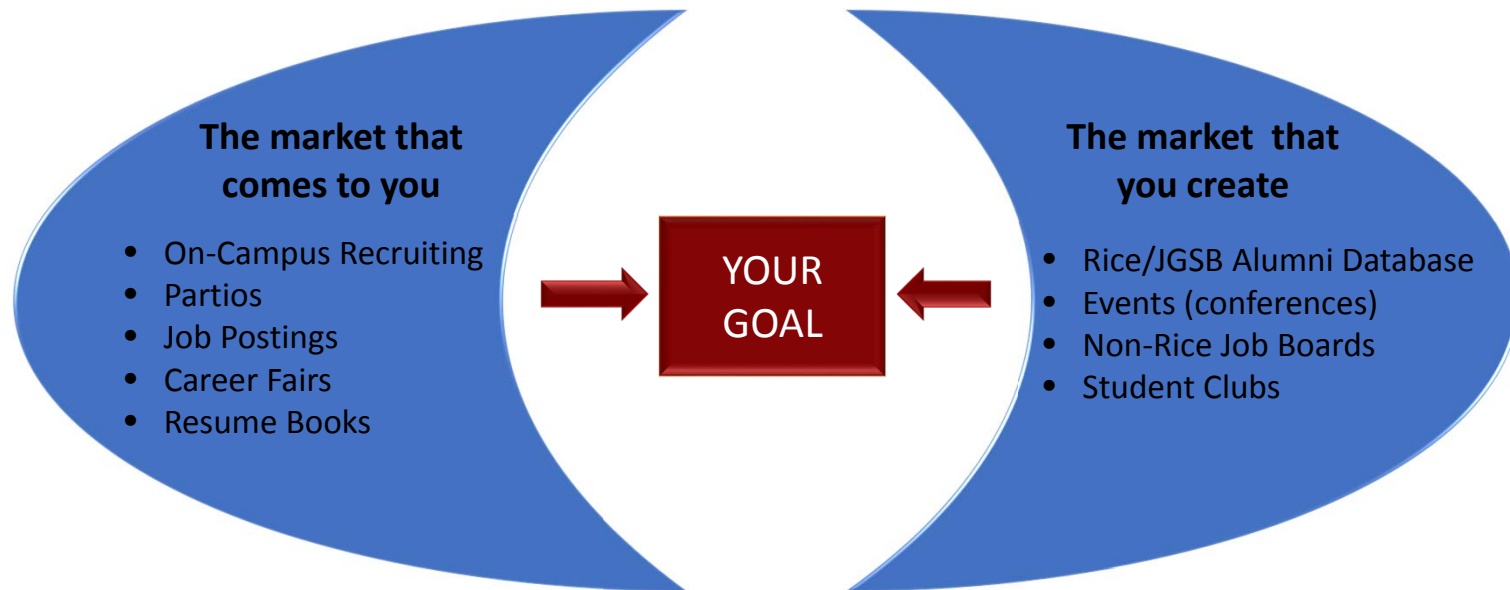




The MBA Job Market-Structure



No matter what the source is, you need to **OWN** and **DRIVE** the process through proactive networking, research and preparation

What is On-Campus Recruiting?

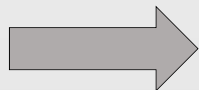
- Campus recruiting is the way in which a company engages directly with the JGSB to attract and hire talent.
- Components of a campus recruiting relationship include:
 - Career Fairs
 - Information Sessions
 - Campus Interviews
 - Club Events
 - Treks
 - Targeted Job Postings
 - Mock Interviews
 - Networking Events
 - Company-sponsored PARTIOS
 - Receptions

The Market that Comes to You

THROUGH
OCR

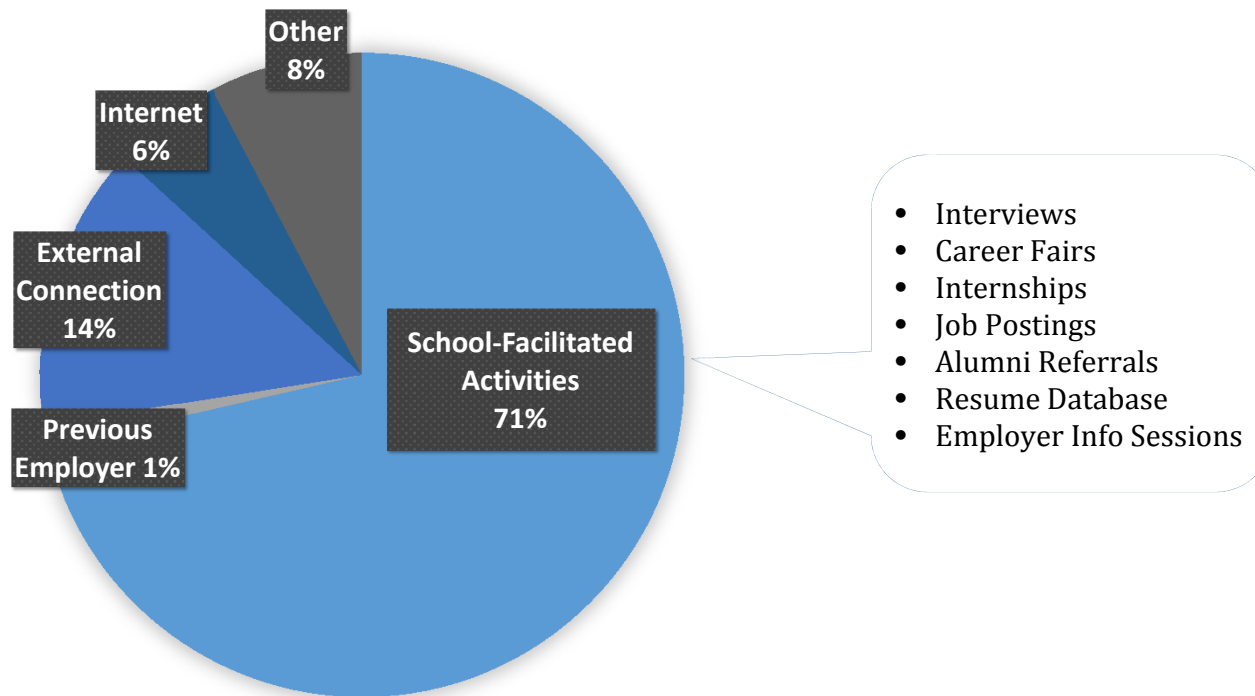


THROUGH JOB
POSTINGS

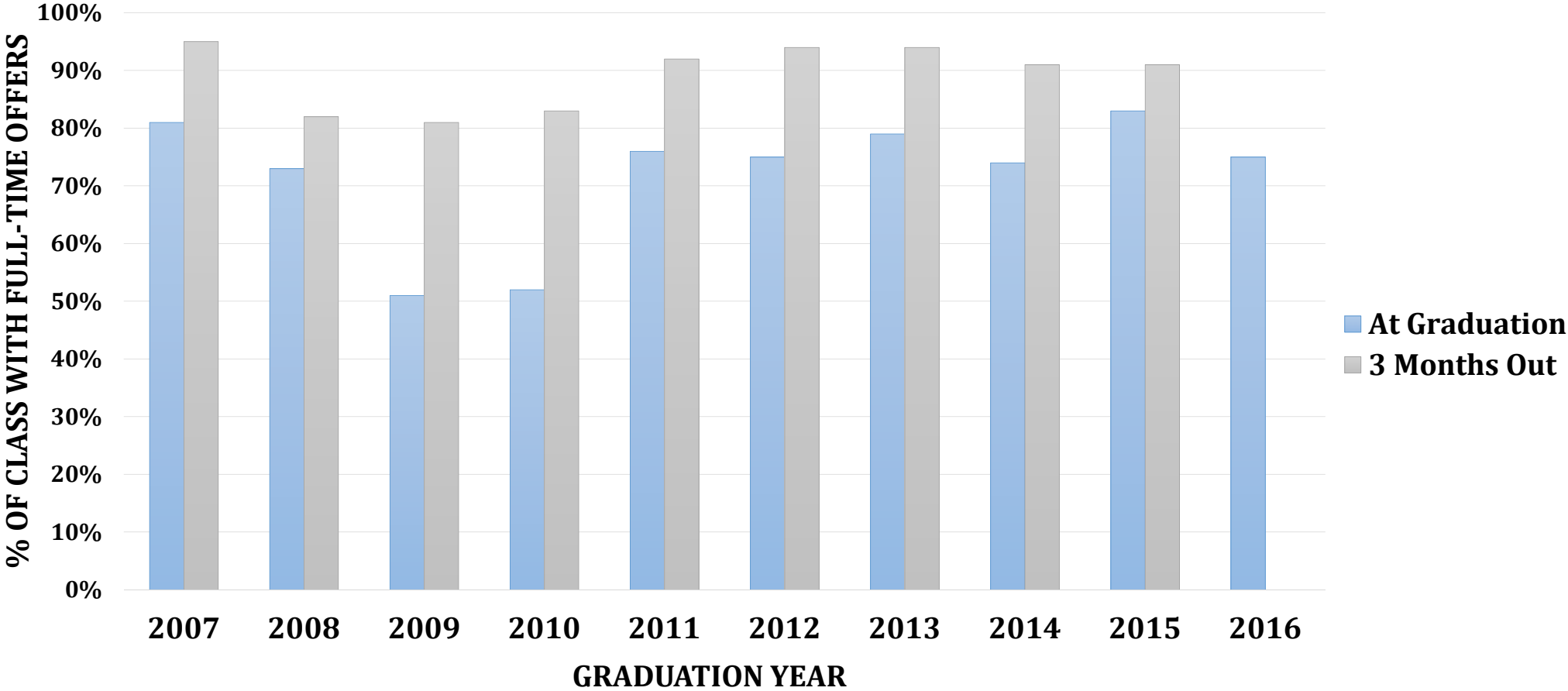


- Job postings are a valuable resource across industries, functions and locations
- Some companies use both avenues based on the function, geography, or group
- Both OCR and Job Postings require networking to supplement your efforts

Primary Source of Full-Time Job Acceptances



Post MBA Employment Stats



Campus Recruiting Statistics



- Approximately 65 Companies Recruited On Campus During the 2016-2017 Academic Year

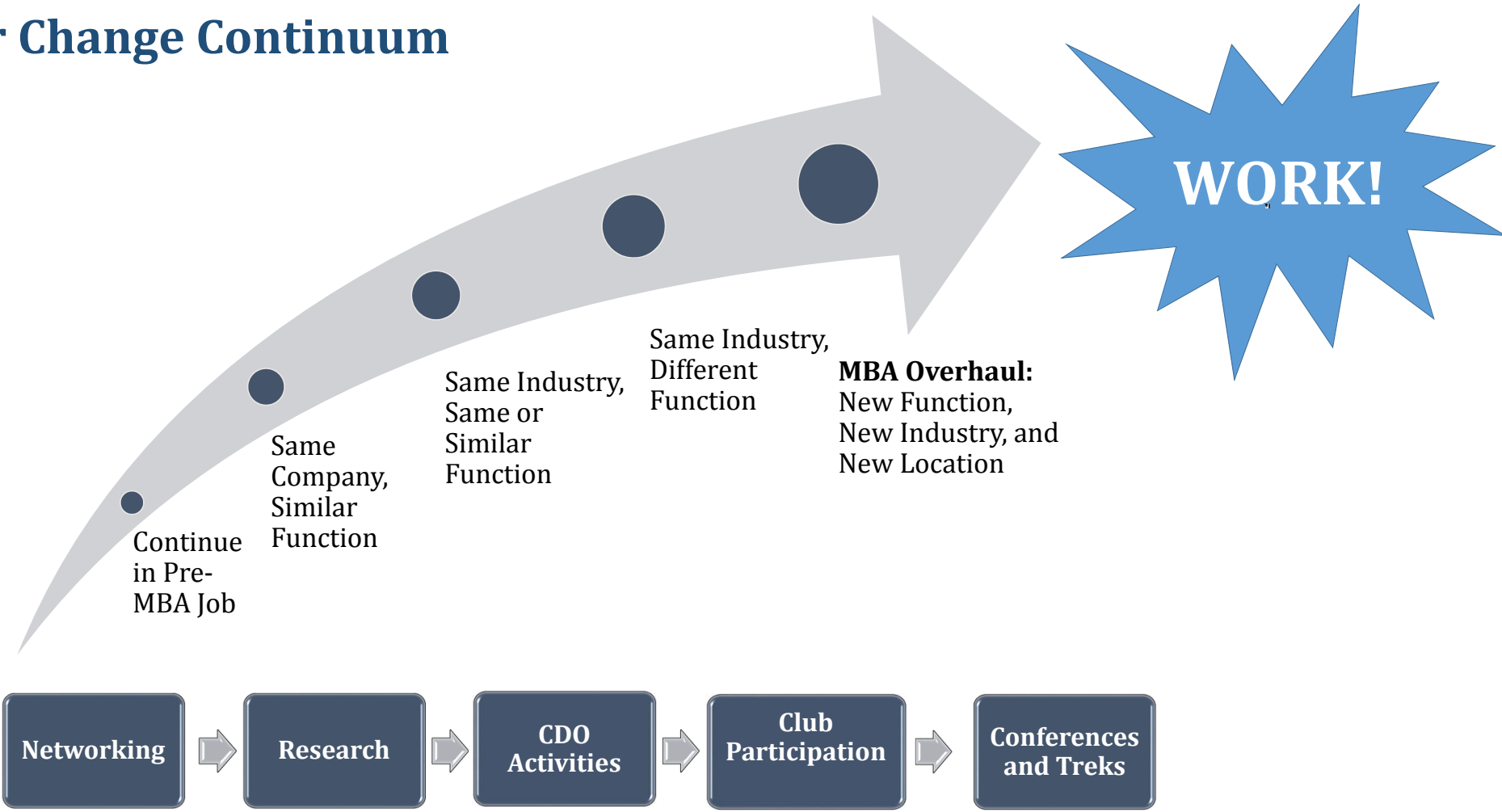
- 23% Hired for Interns Only

- 77% Hired for Interns and Full-Time Positions

Internship Statistics



Career Change Continuum



Slide 9

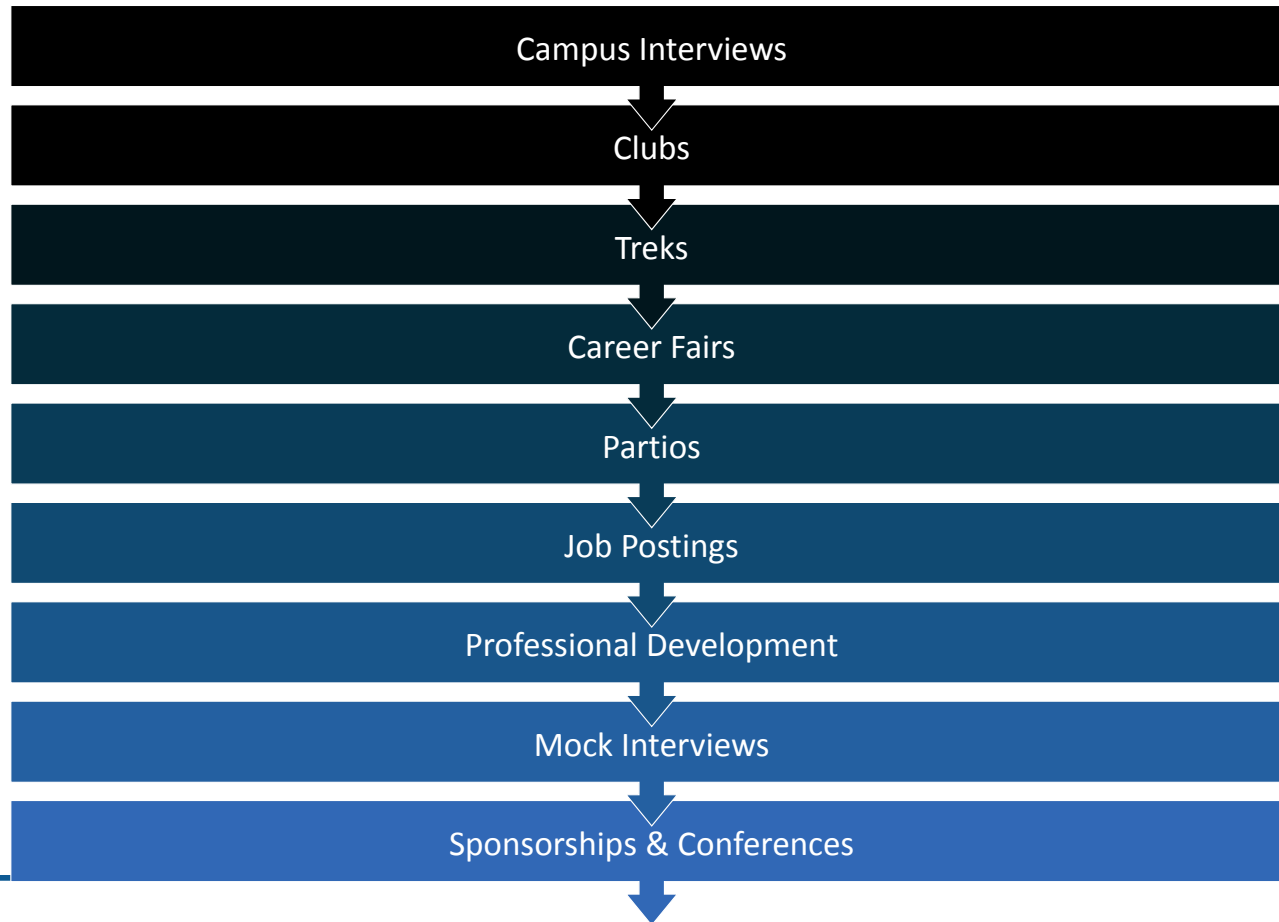
HAN1 Haylee A Nelson, 7/22/2016

HAN2 Haylee A Nelson, 7/22/2016

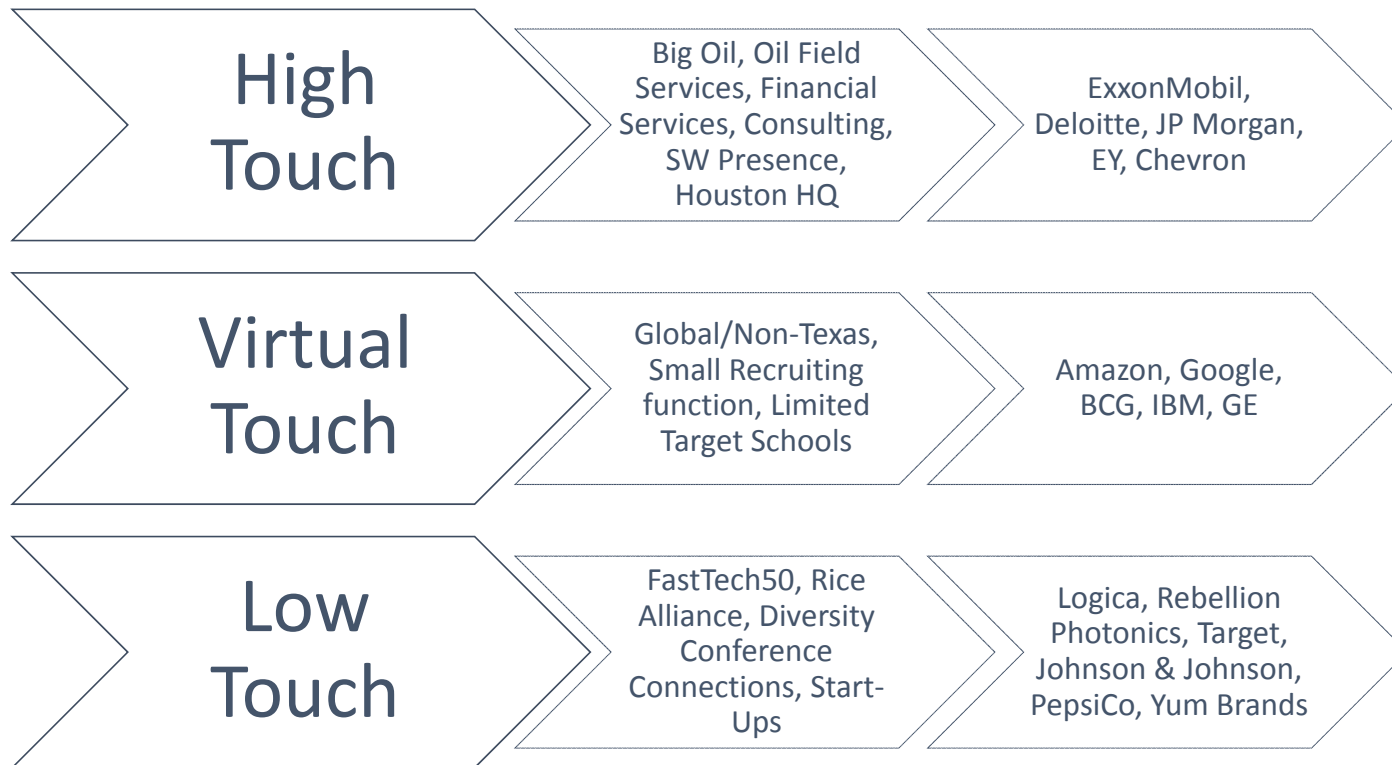
Top Companies Recruit Jones School Talent



Recruiter Campus Engagement



Types of Employer Engagement



Online Career Resources

Owl-Careers

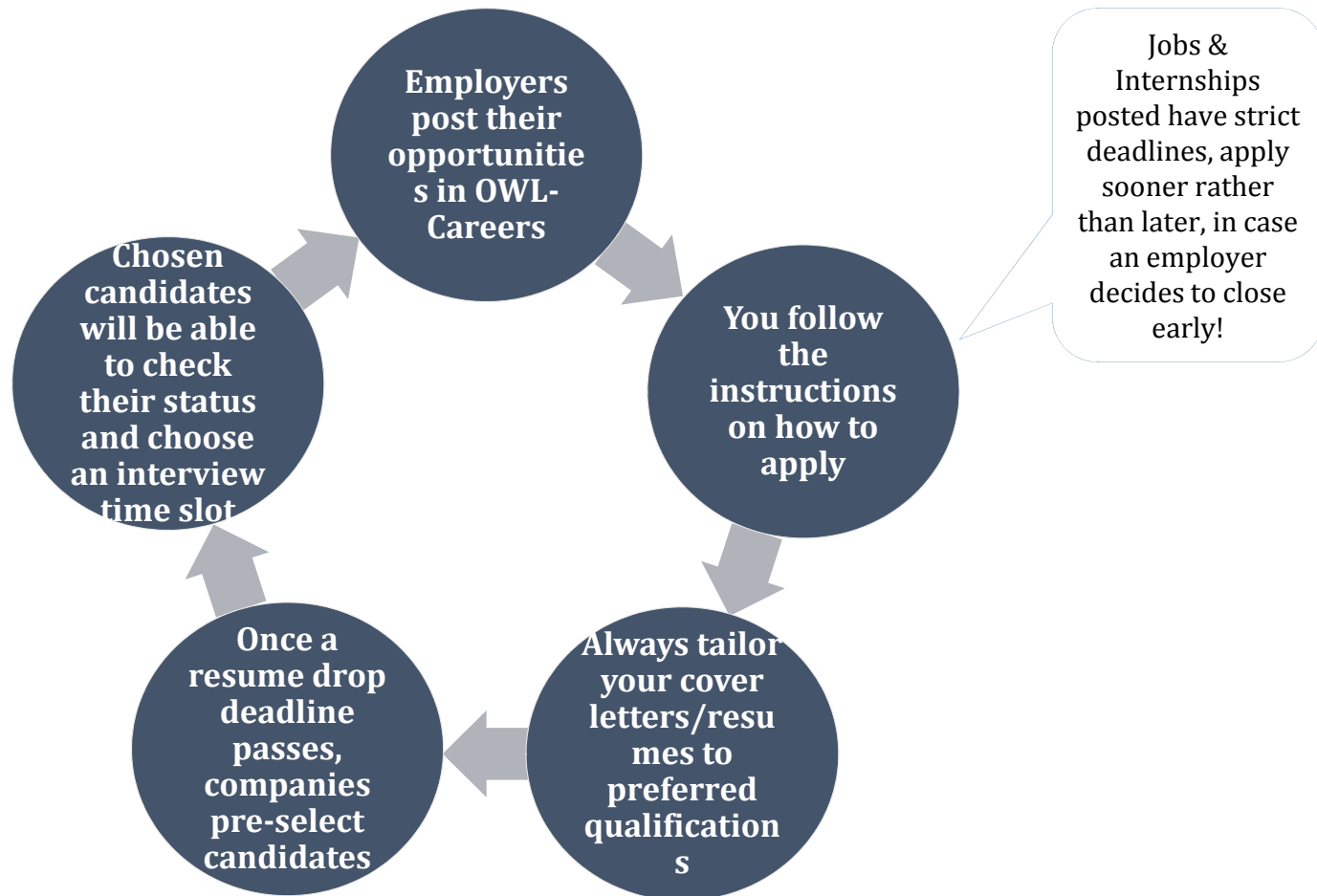
- **What you can do:**

- Upload resumes tailored for specific fields and industries (select one as your default)
- Apply for jobs/internships
- Choose an interview time slot (for on-campus interviews)
- Schedule an advising appointment
- RSVP for company info sessions and other career-related events


- **What Employers can do:**

- Post Jobs and Internships with strict deadlines
- Conduct specific resume searches and request custom resume books
- Pre-select candidates for interviews once a resume drop deadline passes'

From Job Posting to On-Campus Interview








OWL-Careers: Dashboard

 **RICE | BUSINESS** Welcome, Test DWS - Careers [Logout](#) [Help](#)

- Dashboard
- My Profile
- Job Postings
- Calendar
- OCI Interviews
- Company Database
- Activities
- Workshops

New Job Listings

Jobs you may be interested in

 Senior Associate, Marketing Financial - Investment Management Dimensional Fund Advisors Application Due: 11/12/2017 View	 Senior Associate, Financial Advisor Services Financial - Investment Management Dimensional Fund Advisors Application Due: 11/12/2017 View	 Senior Associate, Institutional Services Financial - Investment Management Dimensional Fund Advisors Application Due: 11/12/2017 View	 Associate Portfolio Manager Financial - Investment Management Dimensional Fund Advisors Application Due: 11/12/2017 View	 Staff Accountant Manufacturing - Other LLP Products Application Due: 11/12/2017 View
--	--	---	--	--

[Search by Most Recent](#) [Search by US Region](#)

My Events

Upcoming Events

Description Full-Time Recruiting Kickoff and Review of Career Resources
Event Type WORKSHOP
Date 8/22/2017
Description Consumer Goods & Services and Technology Networking Panel
Event Type WORKSHOP
Date 8/24/2017
Description Crack the Case Workshop with David Ohvall
Event Type WORKSHOP
Date 8/24/2017
Description Marketing Case Workshop with David Ohvall
Event Type WORKSHOP
Date 8/25/2017
Description amazon.com
Event Type Single
Date 8/24/2017

Activity Alert

No Activity Alerts

Resume Book Activity

Your Resume Database Activity

You matched 0 recruiter searches. Your resume and/or profile was viewed 0 times. You were sent 0 emails from recruiters. [Which companies are looking at me?](#)

Deadlines

Description Full-Time Recruiting Kickoff and Review of Career Resources
Type WORKSHOP
Date 8/22/2017
Deadline Signup Deadline: 8/22/2017, 5:00 PM
Description Crack the Case Workshop with David Ohvall
Type WORKSHOP

My Profile & Resume(s)

Profile:
Employers use profiles to find highly specialized candidates.
[View My Profile](#)
[Manage My Resumes](#)

Resume(s)

OTMBA 2nd Year - Class of 2018 Resume - Resume
--

Important Messages

Career Tracker

Other Career Resources

- **MBA Exchange**

- Online database that connect Employers and MBAs globally
- Have specific companies that post directly to their database, providing direct connections with employers

- **International Job Board**

- Showcasing ever-expanding range of opportunities to MBA talent in North America, Europe, Asia, and other parts of the world
- Partner with global companies to post
- Focuses on geographically diverse full-time and internship opportunities

- **Vault**

- Access to the company profiles, industry profiles, descriptions of professions, salary information, and more.
- Can create a customized profile and save your favorite searches.

MBA Exchange

Search Development Programs

Home / Development Programs / Search Development Programs

DP Area Analytics, Finance, Innovation

Location USA, China, United Kingdom

Find programs

Reset

Advanced Search



You have Premium Access - offered by Rice University Career Services

341 development programs

Order by Last Review

Page 1 / 15 Next

2018 Asset & Wealth Management Wealth Management Summer Associate Program - USA
WHAT YOU CAN EXPECT This summer program offers hands-on experience, best-in-business training and extensive exposure to various aspects of the...

JP Morgan
USA

2018 Wealth Management MBA Summer Banker Associate Program - Asia
WHAT YOU CAN EXPECT This 6-week summer program offers hands-on experience, excellent training and extensive exposure to various aspects of the...

JP Morgan
Hong Kong

General Management Leadership Development Program (GMGP)
JOB SUMMARY: The Polaris Industries General Management Development Program (GMGP) for MBA's, is one of our newest leadership programs. It is a...

Polaris
USA

MLDP Summer Intern 2017
The Medical Devices Marketing Leadership Development Program (MLDP) is comprised of the following businesses within Johnson and Johnson: Ethicon, DePuy Synthes,...

Johnson & Johnson Inc.
USA

Nissan Rotational Development Program

Procurement LDP (PLDP)

General Management - Graduate Leadership

2017 Finance Internship Opportunities

RATE US

On-Campus Recruiting

Why you should use it & how it works

Recruiting Timeline

Aug - Sep

- Full-Time Offers From Internships
- Investment Banking Internship Scheduling
- Alum Engagement
- FT Recruiting Begins - Banking & Consulting
- Fall Info Sessions/Corporate Sponsored Events

Oct - Nov

- FT Recruiting With Energy, CPG, Government & Non-Profit
- Fall Treks - Houston & NYC
- FT Offers Extended from Fall Recruiting

Jan - Feb

- Banking & Consulting Internship Interviews
- Spring Corporate Sponsored Partios
- Info Sessions & Campus Interviews
- Spring Career Rodeo

Mar - May

- Campus Recruiting Continues until Spring Break
- Spring Treks During Spring Break
- Hand-to-Hand Placement thru Alums, Networking, Job Postings & OCR Follow-Up

Jun - Sep

- Continued Placement of Graduates to Impact the 3-Month Out Placement Statistics

Types of On-Campus Recruiting

• Info Sessions

- An information session is a presentation showcasing a company's profile, recruiting goals and available positions
- RSVP on OWL-Careers
- Information sessions occur in the evenings and require business or business casual attire
- Recruiters are given a copy of the sign in sheet after the session
- Prepare by researching and asking the recruiters thoughtful questions
- Typically held in the building (45-60 minutes, on average)
- Post-session receptions are for networking; talk first, eat later!

• Interviews

- All job postings will have company contact information and specific instructions on how to apply (Please read ALL application instructions)
- Apply/drop resume before/by deadline
- Employers pre-select students they want to interview through OWL-Careers
- If off-campus, get directions and do a test run prior to the interview
- Internship interviews outside of diversity conferences take place in the spring
- Fall = Full-Time Focus, Spring = Internship Focus

Dos and DON'Ts

• Do

- Be on time for info sessions and interviews (5-10 minutes early)
- Ask questions during the session; your goal is to make a good impression
- Allow recruiters to eat first or offer to get them something at the reception
- Connect with alumni at the session and schedule follow-up time
- Take notes about what differentiates them from their competitors (they will ask you about this in an interview)
- Apply on time for resume drops (typically open for at least two weeks)
- Customize cover letters and e-mails, and any other correspondence like thank you notes

• Don't

- Be late/No-show if you RSVP'd
- Fall asleep
- Dress inappropriately
- Text, use a computer or phone during the session
- Be silent and unengaged
- Ask "silly" questions
- Head straight for the food during the reception
- Cut & Paste for cover letters without carefully proofreading!



Current Offer Policies

- **Internship:**

- If an internship offer is extended on or before March 30th, students should be given **two weeks** to respond
- If extended after March 30th, one week is required

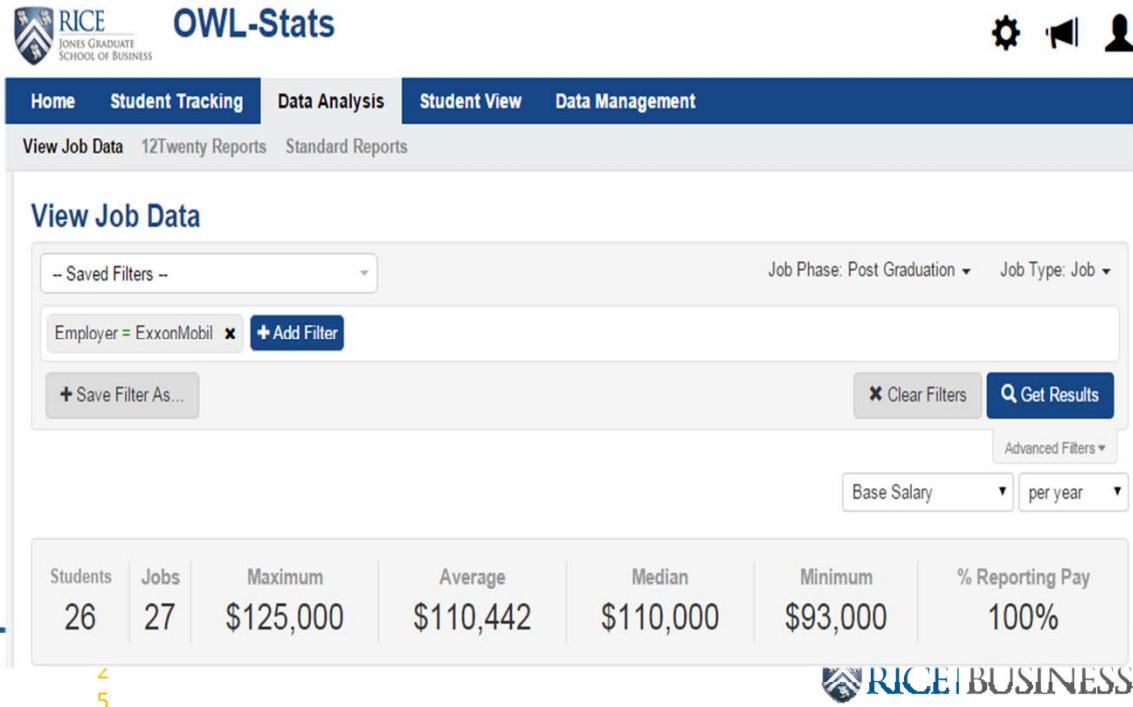
- **Exploding Offers:**

- The Jones School does not condone exploding offers (i.e. – offers with high pressure response time of less than two weeks). Companies extending such offers may be banned from on-campus recruiting at the Jones School.

Reporting Your Job Progress

OWL-Stats

- A robust platform designed to provide students with the opportunity to research and plan internship and post-MBA positions.
- OWL-Stats provides access to historical data on MBA recruiting
 - Company Data
 - Industry Data
 - Compensation Data



2
5

Get Engaged!

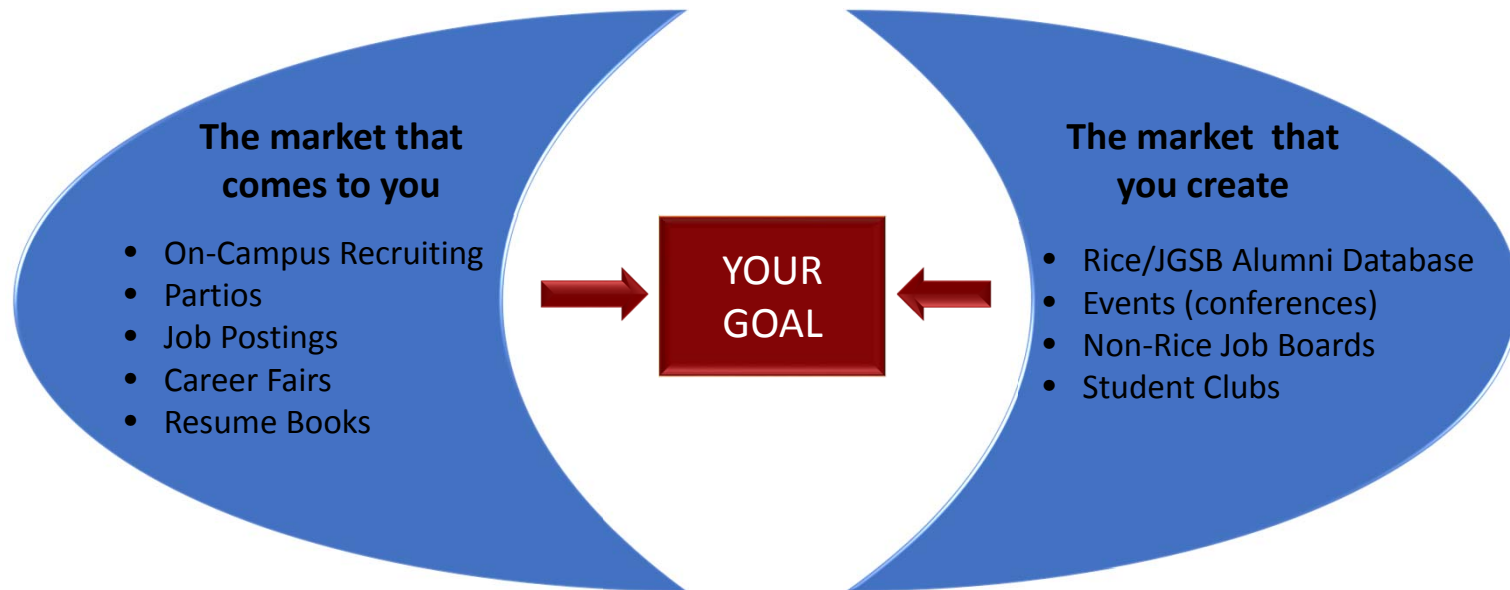
Student Engagement – Ambassador Program

- The CDO Ambassador Program is an opportunity for first year students to be involved in the On Campus Recruitment Process.
- As an Ambassador, you will volunteer your time to greet and host employers that come to JGSB for company presentations.
- Ambassadors are selected through an application process.
- Top 15 applications are selected.
- Apply through OWL-Careers.
- **Application Deadline: August 19th at midnight**
- **Notification to selected candidates: August 22nd by 5:00PM**
- **Mandatory Orientation & Training Lunch Session: August 24th from 12:00PM-1:00PM in room 217.**



Creating Your Job Market

The MBA Job Market-Structure



No matter what the source is, you need to **OWN** and **DRIVE** the process through proactive networking, research and preparation

The Market That You Create

How does this work?

- Proactive outreach for specific positions,
- Rice alumni, faculty, staff, & club connections
- Family, friends, other connections
- Postings on company websites, aggregator sites
- Judicious networking and cold calling

When does this work?

- Hire on an as-needed basis
- Location / International positions
- Companies that do not regularly hire MBA interns
 - Nature of work
 - Value of an MBA not clear
- Diversity Conferences
 - Opportunities come to you as an MBA student, but you create and work the connections



Jones Alumni Directory

- <http://ricemba.online.rice.edu/>

The screenshot shows the homepage of the Jones Alumni Directory. At the top, there is a navigation bar with the Rice University logo and the text 'RICE JONES GRADUATE SCHOOL OF BUSINESS'. Below this, there are buttons for 'RECONNECT', 'GIVE', and 'GET INVOLVED'. The main content area features a large banner with the text 'BUILD THE CLASS BUILD YOUR NETWORK' and three columns: 'ALUMNI INTRODUCE US TO AN AMAZING COLLEAGUE', 'STUDENTS INTRODUCE US TO A FUTURE CANDIDATE', and 'CANDIDATES INTRODUCE US TO YOUR FULL POTENTIAL'. Below the banner, there is a 'Log In' section with fields for 'User Name' and 'Password', and a 'Remember me next time.' checkbox. To the right of the login form is a 'Forgot Rice MBA Alumni Password' section with an email input field and a 'Send Reminder' button. Further right is a section titled 'Need a Rice MBA Alumni Account' which is circled in red. This section contains the following text: 'If you do not have a Rice MBA Alumni Account, you can apply to be approved for an account. 1. You will enter your first name, last name, email address and graduation year. 2. Upon approval you will receive an email with a link to setup your account. 3. Click here to get the process started.' Below the login and password sections is a 'System Information' section with small text. At the bottom of the page, there is a blue footer with various links and contact information.

Create a Rice MBA Alumni Account

The screenshot shows a web browser window displaying the Rice MBA Online Directory Account Request form. The browser's address bar shows the URL http://ricemba.online.rice.edu/account_request.aspx. The page header includes the Rice University logo and the text "RICE JONES GRADUATE SCHOOL OF BUSINESS". Navigation links for "RECONNECT", "GIVE", and "GET INVOLVED" are visible. A banner image of an owl's eye is present with the text "ALUMNI SHAPING THE WORLD". The main content area is titled "Rice MBA Online Directory Account Request" and contains the following text: "Please enter the following information to request an account. The information will be reviewed before the account is granted. You will receive an email with the details to complete the account setup once the account has been approved." Below this text is a form with the following fields: "First Name:*", "Last Name:*", "Other Name(s):", "Email Address:*", "Birth Date:*" (with a masked input "#####"), "Program:*" (with a dropdown menu showing "Please Choose"), and "Class Year:*". A "Submit" button is located at the bottom of the form. The footer of the page contains copyright information: "© Copyright 2012 Jesse H. Jones Graduate School of Business, Rice University, P.O. Box 2832-MS 531, Houston, Texas 77252-2932". The footer also includes the Rice University logo and the text "RICE JONES GRADUATE SCHOOL OF BUSINESS". The system tray at the bottom of the screen shows the date and time as "8:56 AM 8/16/2017".

Alumni > Alumni Directory

Rice MBA Online Directory Account Request

Please enter the following information to request an account. The information will be reviewed before the account is granted. You will receive an email with the details to complete the account setup once the account has been approved.

Fields marked with * are required.

First Name:*

Last Name:*

Other Name(s):

Email Address:*

Birth Date:* #####

Program:*

Class Year:*

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PRINCIPLED
INNOVATIVE
THOUGHT LEADERS
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The Rice MBA Programs
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MBA for Executives Program
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Faculty & Research
Academic Areas
Faculty Directory
Executive Education

Business Connections
Jones Partners
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Internal Departments
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Rice University
P.O. Box 2832-MS 531
Houston, Texas 77252-2932

RICE
JONES GRADUATE
SCHOOL OF BUSINESS

8:56 AM
8/16/2017

Upcoming Conferences

- **Consumer Goods & Services and Tech Talk:**
 - August 24th 4:00pm to 6:00pm
- **Career Conference:**
 - August 25th 8:00am to 11:30am
 - Panels: Consulting, Real Estate, Investment Banking, Energy, Entrepreneurship, Healthcare and Financial Services
- **Diversity Conference Prep Workshop:**
 - September 5th 6:00pm to 7:30pm
- **Diversity Conferences**
 - NBMBA & Prospanica: September 26-30, Philadelphia, PA
 - Reaching Out MBA: October 12 – 14, Boston, MA
 - MBA Veterans: October 19-21, Chicago, IL
 - NAWMBA: October 19 – 21, Lombard, IL
 - Asian MBA: November 17, New York, NY

Questions