

## On Campus Interviews

**Anadarko (1/16/2013)**

**Tom Heinzler**

- Zero technical questions
- Walk me through your resume
- How do we make money?
- Talk to me about our MLP with Western Gas

**Conoco (1/17/2013)**

**Sheila Darby**

- Very technical
- Walk me through your resume ("elevator pitch")
- 5 year plan (actually asked me twice, once in the beginning and once at the end)
- How do I value an oilfield project in China
  - DCF
  - Very specific!
  - Talk about Excel formulas and formatting
  - Where to get the price of oil.
- Follow-up ? If the oilfield project is being presented in 3 weeks, and you do not have the #s from the engineers, what are you doing while you wait?

**Conoco #2 (1/18/2013)**

**Brian Worthington**

- Zero technical
- Walk me through your resume ("be very detailed, take 10 minutes")
- Tell me about a time
  - Worked on a team with conflict
  - Had to persuade management
  - Presented something and it was turned down
  - Had to use deep analytical capabilities to make a decision
  - Used innovation to create something new
  - Made a mistake
  - You had to change your plans to fit something into your schedule

**Phillips 66 #1 (1/23/2013)**

**CW Mallon**

- Very little technical
- Walk me through your resume
- How do we make money
- Tell me about a time
  - Conflict
- Why midstream

## On Campus Interviews

- Why P66
- Why finance

### **Phillips 66 #2 (1/24/2013)**

**Brian Wenzel**

- Very little technical
- Walk me through your resume
- Just a discussion on my previous job
- No "tell me about a time" questions

### **Sysco (1/23/2013)**

**Leilani Sarmiento**

- Very little technical
- Walk me through your resume
- Walk me through how you create a model from start to finish
- Tell me about a time
  - Influence others
  - Conflict
  - Create a new process with little/no direction from manager

### **Exxon (1/29/2013)**

**Jennifer Gayer**

- Probed on my Accounting and Finance grades
  - They expect "very high marks in both of these classes"
- Little technical
- Tell me about a time
  - You implemented something and it didn't work
  - Conflict
  - Had to juggle priorities and not do something you were planning to do

### **Cameron #1 (1/30/2013)**

**Devin Galimore**

- Very casual
- Walk through resume
- Tell me about a time
  - Create a report and present it
  - Conflict

## On Campus Interviews

**Cameron #2 (1/30/2013)**

**Nicole Stewart**

- Very casual
- Walk through resume
- Very little direct questions. Just a conversation about Cameron