



RICE | BUSINESS

# CONSULTING FOR PMBA<sub>s</sub>

<https://bit.ly/2sPOKKT>

Consulting is a competitive industry with a structured timeline. The PMBA program does not typically include an internship, but you can still recruit for full time roles in your second year. Partner with the Career Development Office to understand the process.

## FIRST YEAR TIMELINE

### AUGUST

- Research areas of consulting that interest you
- Read the Vault Guide
- Join the Consulting Club
- Attend the CDO Career Conference
- Determine fit with the role, lifestyle, hierarchy, etc.
- Start outlining your value proposition

### SEPTEMBER

- Attend Consulting Club's 101 sessions
- Info sessions start - RSVP, attend, learn, and network
- Do company research and develop networking targets for next year
- Talk with second years to learn and avoid mistakes

### OCTOBER

- Continue with info sessions
- Conduct a few coffee chats to learn more - these relationships can be crucial
- Think about ways to build your consulting skill set at work - ask to be involved on certain projects and volunteer with Rice groups or professional organizations

### NOVEMBER

- Start a case group - master frameworks and concepts
- Do a practice case with a Consulting Club Case Coach
- Enroll in the CDO online career course so you can participate in On-Campus Recruiting in the following fall semester
- Attend Crack the Case Level I (Ohrvall) workshop

### DECEMBER

- Complete a minimum of 5 full practice cases by December
- Take some time and recharge over the holiday

### SPRING SEMESTER

- The CDO online career course starts - finish all assignments and attend the in-person workshop
- Talk to your advisor about your recruiting strategy
- Attend the Marc Cosentino Case Interview workshop
- Build behavioral interview skills by scheduling a mock interview with a CDO advisor or use Big Interview
- Continue to refine case interview skills - complete 10

## SECOND YEAR TIMELINE

### SUMMER

- Research companies and build case interview skills if you are newly considering consulting for fall
- Continue with behavioral interview prep and keep your network strong - reach out, update, and reconnect
- Work on cases this summer - recruiting will start in early fall and you won't have much time to prepare Complete a minimum of 20 cases before fall
- Learn transferable skills to be competitive for fall

### AUGUST

- Attend info sessions and apply by the deadlines
- Update your resume and refresh interview skills - attend Crack the Case Level II (Ohrvall)

### SEPTEMBER

- Participate in Alumni Mock Interviews for consulting
- Interview with companies
- Talk with an advisor if you need help weighing offers or need to ask for a deadline extension
- Report all of your offers in OWL-Careers

## CONSULTANT PROFILE

### Strong Metrics

680+ GMAT and 3.5+ GPA scores are highly desirable. Some firms may have higher requirements. GMAT typically preferred over GRE.

### Communication Skills

Firms will be assessing your ability to be in a client-facing role and present confidently from day one. Display skills that indicate that you will be able to manage relationships effectively and communicate well at every interaction.

### Analytical Skills

Consulting is open to many backgrounds and past work experiences. However, demonstrate and be able to articulate concrete examples of analytical and critical thinking skills. Strong Excel and PowerPoint skills are a plus.

### Leadership and Teamwork

Taking ownership and showing initiative is important to firms. Think of past examples or volunteer to take the lead on projects while at Rice. You will also be working in a team setting so be sure you can talk about this ability in interviews.