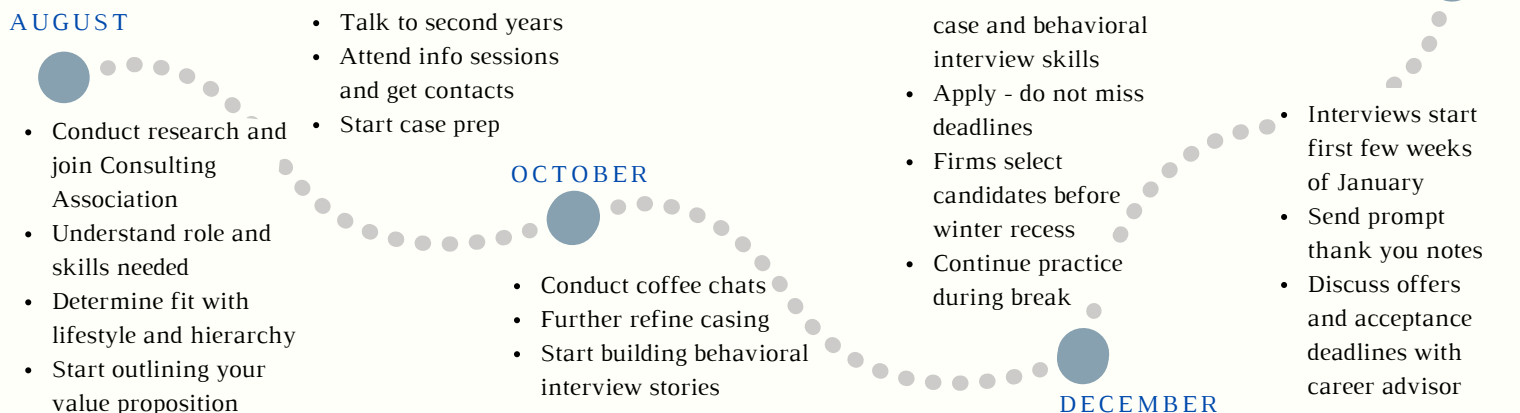




CONSULTING

CONSULTING IS A COMPETITIVE INDUSTRY WITH A HIGHLY STRUCTURED TIMELINE. PARTNER WITH THE CAREER DEVELOPMENT OFFICE TO UNDERSTAND THE PROCESS.

INTERNSHIP RECRUITMENT ROADMAP



Solving Business Problems

Consultants provide management advice within a strategic, organizational, or operational context to help organizations improve their performance.

This industry appeals to many because it is open to diverse backgrounds and work experiences. However, you must demonstrate and articulate concrete examples of analytical and critical thinking skills. Understanding what consultants do and the transferable skills you have is key. Strong Excel and PowerPoint skills are a plus.

Firms will be assessing your ability to be in a client-facing role; you must be considered client ready from day one. Indicate your ability to manage relationships effectively and exceptional communication skills.

Taking ownership and showing initiative are also important to firms. Think of past examples or volunteer to take the lead on projects while at Rice. You will also be working in a team setting, so be sure to highlight teamwork and your contributions in interviews.

TYPICAL PROFILE

STRONG METRICS

670+ GMAT and 3.5+ GPA are highly desirable. Some firms may have higher requirements. GMAT preferred over GRE.

2021 AND 2022 STATS

Average

- GMAT: 695
- GPA: 3.5
- Years of experience: 5 (FT: 4; PMBA: 7)

Class of 2022 Summer Internships

- 61% had GMAT*
- 22 internships across 7 firms

Class of 2021 Full-Time

- 100% had GMAT
- 19 full-time offers across 9 firms
- 10.5% had non-consulting internship before securing a full-time role

*Fewer test scores due to pandemic

Case Interviews

In addition to the traditional behavioral interviews, you can expect the majority of firms to do case interviews. You will be presented a scenario and given a set of data points with which to work. You are then expected to solve and present your case to the interviewer. It is designed to test your analytical skills in addition to your soft skills through your interactions with the interviewer. There are many ways to learn to case interview, but there are frameworks and other tools you can use to prepare. This type of interview is difficult to "wing" - most students prepare for months in advance of a case interview, and many experts recommend participating in 60 live cases before interviewing. We partner with the Consulting Association to bring experts to campus to prepare you for the case interview. Always consult with the Consulting Association, but some additional resources:

CDO Career Community Page: <https://cdo.business.rice.edu/channels/consulting/>

Consulting Association: <https://jones.campusgroups.com/consulting/home/>

Prep Sites:

<https://www.caseinterview.com/>

<http://www.acethecase.com/>

<https://www.preplounge.com/en/>

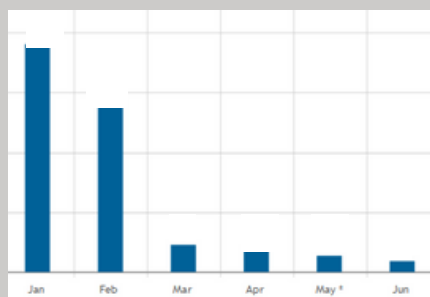
<https://mconsultingprep.com/>

<https://www.rocketblocks.me/>

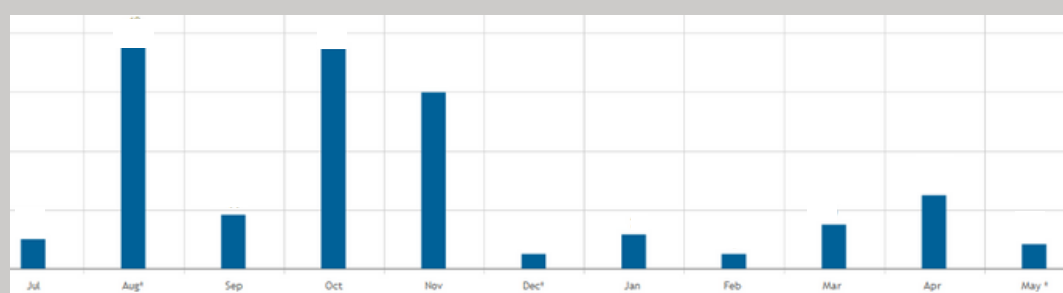
Relationship Driven

Due to the client-facing nature of the role, firms highly value networking. It allows them multiple occasions to assess both your written and verbal communication skills in addition to your ability to be personable and manage relationships. This is why info sessions, coffee chats (usually multiple per firm), and networking events are offered, and participation is expected. When you apply, they should already know your name. While the CDO might facilitate some of the conversations, you are expected to reach out and network on your own, as well, so get your LinkedIn account ready and polish your stories so you can leave a strong impression.

INTERNSHIP OFFER TIMELINE



FULL TIME OFFER TIMELINE



RECRUITING AS A SECOND YEAR

Didn't get your #1 company?

Refocus on other opportunities and build skills and experiences that add value. Use the summer to prepare for recruiting.

Didn't do an internship?

Follow the above steps to network and learn casing, but prepare during your first year and the summer. Firms start recruiting in early fall, with interviews occurring typically in August and September.