

EDUCATION

- 2016 – 2018 **RICE UNIVERSITY, JONES GRADUATE SCHOOL OF BUSINESS** **HOUSTON, TX**
Candidate for Master of Business Administration (MBA) degree, May 2018. GPA Concentration in Finance.
First Year Officer: Retail & Consumer Goods Club and Healthcare Club. Member: Finance Club and Tech Club.
ACTIVE ATHLETE, Strategy & Market Research Consultant – Action Learning Project (ALP), Spring 2017
- Analyzed current state operational logistics and competitive landscape; produced recommendations for creating an accurate inventory count and a three-year plan for launching an e-commerce channel
 - Constructed financial projections for online sales by evaluating client financials and competitor sales
- 2007 – 2011 **UNIVERSITY OF NORTH CAROLINA** **CHAPEL HILL, NC**
Bachelor of Science in Public Health, May 2011. Major in Health Policy & Management.
Undergraduate class representative for Healthcare Executive Student Association. Dean's List Recognition.

EXPERIENCE

- 2017 – 2017 **THE HERSHEY COMPANY** **HERSHEY, PA**
Finance Intern, Strategic Revenue Growth Management
- Capstone Project: Created targeted pricing and promotion guidelines deliverable for ten of Hershey's major brands and pack types. Provided strategic recommendations for product pricing and depth/frequency of discount based on elasticity and data-based analyses using Nielsen and IRI systems.
 - Presented Capstone Project to senior finance team at end of 10-week internship
- 2015 – 2016 **HOUSTON METHODIST** **HOUSTON, TX**
Revenue Cycle Supervisor
- Analyzed large and complex data sets and implemented comprehensive, data-driven action plan, reducing Accounts Receivable (A/R) by \$1.4M in three weeks.
 - Built quality review tracking model to improve standardization and process for review of staff work quality, resulting in a 26% increase in average quality scores in six months.
 - Managed performance of 18 physician business office practices (\$2.7M in A/R), leading a team of 15.
- 2011 – 2015 **HURON CONSULTING GROUP** **NEW ORLEANS, LA**
Associate (2014 – 2015)
- Initiated in-depth analysis of data/report sets and conducted strategic account sampling to uncover \$500K in savings for customer's insurance collections department.
 - Modeled backlog reduction schedule and collaborated with customer to reduce work-in-process A/R from \$4M to \$100K in four months.
 - Led six consultants in strategic research initiative affecting \$80K of claim denials, resulting in process improvements that prevented future denials in customer's billing and follow-up departments.
 - Built model to determine appropriate level of staffing needed to cover A/R thresholds. Recommended reallocation of resources across departments, allowing staff to cover 10% more A/R.
 - Supervised consulting analyst, developing his leadership skills. Mentored him to take ownership of Commercial Insurance department in four months.
- Analyst (2011 – 2014)** **ST. LOUIS, MO & LEBANON, PA**
- Built quality review tracking model and helped customer implement structured process to review quality of staff work. Process improved scores from average of 7.0 to 9.0 (on 10-point scale) in six weeks.
 - Created transition matrices for each customer, tracking customer progress in supervisory and process-related disciplines. With mentoring, customer's transition scores improved from 15% to 90% in ten weeks.
 - Developed current-vs-future state process flows and staff/supervisor priority matrices, leading to increased process efficiencies and clear task prioritization for customers.

ADDITIONAL INFORMATION

Languages: Cantonese (conversant), Spanish (basic)
Skills: Excel, Nielsen, IRI, Visio, Mekko, Think Cell, SPSS, Pillars of Wall Street valuation, financial modeling
Career Interests: corporate finance within consumer packaged goods/retail industry
Hobbies: travel, mentorship, technology, basketball, personal fitness